

Business Advisory Council Meeting Wednesday, August 27, 2014, 8:00am



## Welcome and Introductions:

Jill Flansburg, Program Coordinator at SPC, welcomed all of the attendees and asked for them to introduce themselves:

- Mike Brewster, Monin
- Bob Castro, H & T Global Circuits
- > Steven Garcia, H & T Global Circuits
- > Jim Gilmour, Farmer Mold & Machine Works
- > Diane Hufford, City of Clearwater Economic Development
- > Kozitte Kaun, Johnsons Control
- > Marta Przyborowski, Program Manager/LINCS Grant, SPC
- Diane Spaulding, Mastercut Tools
- 1. Training Update:
  - a. The training is changing from month to month due to the program still being fairly new. St. Petersburg College put out a Request for Proposal (RFP) to find a Recruiter for FL TRADE. The Recruiter would work full time with Jill to go out and touch base with manufacturers. This would establish what their hiring needs are, and to make connections with students who have completed the certifications and are ready for employment. We would also like advice on how our curriculum could be altered to meet the entry level hiring needs of the companies.
  - b. There are two groups of MSSC-CPT grads that will be ready in October and December for hiring/internships.
  - c. There will be a Mechatronics training class on Clearwater campus starting late September/early October.
  - d. Here at SPC we have a program called Learn to Earn and it is run by our Corporate Training dept. Corporate Training deals with short term training that helps with renewing/updating skills for a person getting ready for a new job or moving up in a job. Here are some topics that could be used to help employees update their skills.
    - i. Teamwork, Quality, & Math
    - ii. Mechanic & Spatial Reasoning
    - iii. Fluids & Thermodynamics
    - iv. Electricity 1 & 2
    - v. Controls
    - vi. Business Acumen
    - vii. Pearson (basic electricity, intro PLC)
  - e. There is a group of CNC Operation grads (4) that will be ready in October from LumaStream for hiring/internships.
- 2. Speakers, Tours and Mock Interviews:
  - a. Volunteers are needed to give speeches and tours of their facilities to help educate students in manufacturing- College and high school students.

- b. Volunteer help is also needed with mock interviews. These interviews help the students to understand what a hiring company is looking for in an employee as well as practice presenting their new skills.
- 3. Department of Labor Visit:
  - a. September 18, at 10:00am in ES104
  - b. Jill asked if anyone would like to attend the meeting and talk with the monitor(s). A few people said they would get back to Jill on the subject.
- 4. National Manufacturing Day/Month:
  - a. Oct. 3<sup>rd</sup> is the official National Manufacturing Day. FL TRADE at SPC will have a kickoff event on Oct. 2<sup>nd</sup> on Clearwater Campus. The time will be from 10:00 am to 2:00 pm in ES104. Jill is asking for manufactures to attend the event with setups like a tradeshow. Items that would be great to have are brochures, handouts, samples, banners, etc. The event will be posted on the Bay News 9 Community Calendar as well as throughout the campus and around Pinellas County.
  - b. CCET- Collaborative Center for Emerging Technologies will also be open on campus for tours with student projects on display.
  - c. CareerSource will be hosting a job fair on Oct. 8<sup>th</sup> and Jill will see if they would like to partner with FL TRADE. Their job fair is looking to target veterans and the manufacturing associated with Florida TRADE seems to be a good match. If this doesn't pan out then we are looking at having a job fair later this Fall that is specific to manufacturing at an SPC campus.
- 5. Manufacturing Logos on website:
  - a. Jill asked everyone for permission to use their company logos on the FL TRADE website. Jill will also give the FL TRADE logo to anyone who would like to post it on their website.
- 6. LINCS Supply Chain Grant (DOL):
  - a. The LINCS (Leveraging Integrating Networking and Coordinating Supplies) grant focuses on trainings in Supply Chain logistics. SPC is part of a national consortium of 12 colleges and universities that is taking part in the grant. The goal is to create 8 certifications for supply chain management. Marta handed out a flyer about the certifications being offered.
  - b. Both of these grants cross over in the certifications they offer. Manufacturing and supply chain also overlap when it comes to the companies who can hire graduates.

Next meeting – Wednesday, October 29, 2014 at 8:00 a.m., Location: Main Conference room at Monin at 2100 Range Road • Clearwater, FL 33765