

WORKING AND LEADING IN THE 21ST CENTURY

This four-day course addresses through demonstrations, discussion, application practice exercises and self-tests the importance of developing social and emotional intelligence skills necessary to maintain effective workplace relationships. This is an incredibly powerful demonstration of effective interpersonal skills by one of the foremost instructors of non-verbal communications and social and emotional intelligence.

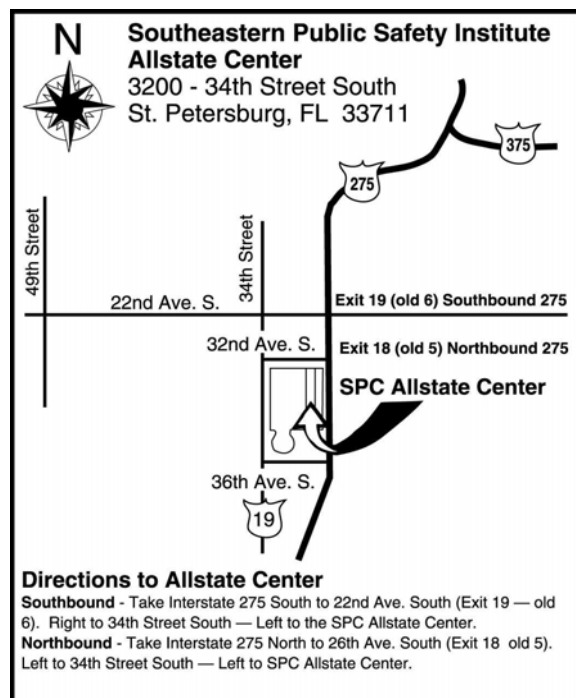
Course Curriculum

- **Introduction to social intelligence**
What is social and emotional intelligence?
Determining truth
- **Non-verbal communication skills**
Arranging, positioning and posturing skills
Non-verbal communication skills
- **Paying attention**
Observation skills
Listening skills
Assessing and responding to people
Assessing and responding to a person's emotional state
Understanding a person's emotional state
- **Leading others**
Handling requests in a fair and effective manner
Making a request to insure compliance
- **Confrontational skills**
Rules of confrontation
How to confront
What to confront

Seminar Presenter

Steve Sampson, Ph.D., served as superintendent at the Georgia Office of Offender Rehabilitation and as an assistant professor in Georgia State University's Criminal Justice Dept. He was chief of psychology at Georgia Regional Hospital and worked in private practice. Sampson has conducted training in interpersonal skills for more than 200 agencies and is considered a national expert and authority on training social intelligence skills.

Seminar Location Map



Who Should Attend

All supervisory, management and command levels in all criminal justice disciplines as well as civilian support personnel, FTOs, and sworn line officers who are seeking supervisory/leadership responsibilities.

Maj. Michael Barkhurst, Broward County Sheriffs Office, states: "Dr. Sampson provided 40 hours of social intelligence training to 155 uniformed deputies who manage the mentally disabled inmates...the use of force incidents, grievances, and litigation are all down since the training..."

General Information

Tuition:	\$338.29 Trust Funded	Location:	St. Petersburg College Allstate Center - Room 219
State Approval:	Approved by CJSTC for Mandatory Retraining Credit	Lodging:	Information about discount rates furnished upon request.
Second Dollar Funding Approved:	For all Florida-certified participants, the seminar meets requirements of the state of Florida Criminal Justice Standards and Training Commission.	Dress policy:	Casual clothing is recommended. Shorts, tank tops and/or offensive T-shirts are not acceptable attire.
Enrollment:	Limited to 30 attendees.	Parking/Entrance:	Please use EAST parking lots and entrance.
Dates:	April 12-14, 2010	Facilitator:	(727) 341-4411 - Office (727) 341-4547 - Fax (727) 341-4500 - Registration
Times:	8 a.m. – 5 p.m. Promptness is appreciated.		

*Agencies must confirm attendees by name, in writing, as soon as possible, or reserved spaces may be forfeited. **Failure to comply for Trust Funded courses will result in agencies and/or individual officers not being able to reserve seating in future trust fund training.***

St. Petersburg College

SEPSI

Advance Registration of Seminar Applicants

In the space provided below, please *print* the names of those who will be attending the announced program.

Name of Attendee	SSN or DOB	Agency	Telephone Number
_____	_____	_____	() _____
_____	_____	_____	() _____
_____	_____	_____	() _____

Signature: _____ Department/Agency: _____

Agency Administrator: _____ Address: _____

Title: _____ City/State/Zip: _____

FEE INCLUDES CLASS MATERIALS. Agency will be billed if fees are not paid when attendees arrive.

Return to: Southeastern Public Safety Institute
St. Petersburg College
P. O. Box 13489
St. Petersburg, FL 33733-3489
(727) 341-4516 or Fax (727) 341-4547

PLEASE: NO CASH PAYMENTS
Check/Money Order Only — To St. Petersburg College
 Check enclosed Invoice
 Credit Card #: _____ Exp. _____
 (SPC accepts Visa, Master Card and American Express)

Name of Seminar : **Working and Leading in the 21st Century April 12-14, 2010**

St. Petersburg College is dedicated to the concept of equal opportunity. The college will not discriminate on the basis of race, color, religion, sex, age, national origin or marital status, or against any qualified individual with disabilities, in its employment practices or in the admission and treatment of students. Recognizing that sexual harassment constitutes discrimination on the basis of sex and violates this rule, the college will not tolerate such conduct. Should you experience such behavior, please contact the director of EA/EO at (727) 341-3257 or (727) 341-3261 or by mail at P.O. Box 13489, St. Petersburg, FL 33733-3489. CE 501 (4/02)

**SOUTHEASTERN PUBLIC SAFETY INSTITUTE
ST. PETERSBURG COLLEGE
PO BOX 13489
ST PETERSBURG FL 33733-3489**

**NONPROFIT ORG
US POSTAGE PAID
ST PETERSBURG COLLEGE**

Southeastern Public Safety Institute

Presents

Working and Leading in the 21st Century

July 28-31, 2010

24 hours

**Approved for Mandatory
Retraining**

Trust Funded for Region IX

2008 SPC SEMINARS updates at www.spcollege.edu/ac/sepsi/in-service/calendar.htm

This course of training has been approved by the Florida Criminal Justice Standards and Training Commission under provisions of §943.14(4.9) and §943.25(8) Florida Statutes.



Register today!
Call
(727) 341-4500

OR



Mail the
registration
form inside

OR



Fax your
registration; dial
(727) 341-4547