

Knowledge & Skills

Human behavior (cross-cultural)
International politics
Foreign language skills
Local hiring/firing practices
Interviewing skills
Relocation assistance
Country-specific benefits laws/practices
Communication skills (oral/written)
Teambuilding
People skills
Pros and cons of offshoring
Import/export laws/procedures
Lean manufacturing, JIT
Tariffs and incentives
Warehouse management systems
Negotiating skills

Free trade zones
Patent/Intellectual property law
Management differences in other cultures
Project management
Computer literacy
Time management
Country-specific product certification Programs
Problem-solving skills
Merger/acquisition laws (country- specific)
International Standards Organizations

Traits & Attitudes

Common sense
Flexibility
Open-minded
Cultural sensitivity
Ethical
Humility

Team player
Resilient
Self-motivated
Self-confident
Open to diversity



FRC Profile for

INTERNATIONAL BUSINESS PROFESSIONAL

for St. Petersburg College



Panel Members:

Brian K. Moore, Director, Marketing Syniverse Technologies
Eddy Kelly, President, Dosatron International, Inc.
David Brabson, Manager, Danka Office Imaging
Richard Lee, Director, Danka Office Imaging
Paul Wilcock, CIO, Syniverse Technologies
Peter Temko, General Manager, Dosatron International, Inc.
Lara Valverde, Senior Product Manager, Syniverse Technologies
Kathy Davis, Vice President/Manager, Ambex, Inc.
Jocelyn Leitzinger, President, Market Strategy International
Hari S. Arora, Global Project Executive, Indotronix International Corp.
James E. Voytko, Principal Technical Advisor, STAR Technology Enterprise Center



Facilitator:

Jerry W. Lancio, Director, Florida Resource Center

Location:

St. Petersburg College, Seminole Campus

Date:

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Jerry W. Lancio, Director
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