

# MINUTES OF THE APRIL 21, 2026 MEETING OF THE BOARD OF TRUSTEES OF ST. PETERSBURG COLLEGE

---

The Board of Trustees of St. Petersburg College met on Tuesday, April 21, 2026, at the St. Petersburg College Clearwater Campus, ES 104, 2465 Drew Street, Clearwater, FL. The following Board members were present: Chair Jason Butts, Vice Chair Katie Cole, Richard Franz, Thomas Kidwell and Danielle Marolf. Also present was Tonjua Williams, President of St. Petersburg College and Secretary to the Board of Trustees. Proof of public notice of this meeting is included as part of these minutes. Notices were duly posted.

## NOTICE OF MEETING BOARD OF TRUSTEES, ST. PETERSBURG COLLEGE

The Board of Trustees of St. Petersburg College will hold a public meeting to which all persons are invited, commencing at 9:00 a.m. on Tuesday, April 21, 2026, at the St. Petersburg College Clearwater Campus, ES 104, 2465 Drew Street, Clearwater, FL. The meeting will be held for the purpose of considering routine business of the College; however, there are no rules being presented for adoption or amendment at this meeting.

A copy of the agenda may be obtained within seven (7) days of the meeting on the [SPC Board of Trustees website](#) at [www.spcollege.edu](http://www.spcollege.edu), or by calling the Board Clerk at (727) 341-3241.

Members of the public are given the opportunity to provide public comment at meetings of the Board of Trustees concerning matters and propositions on the agenda for discussion and Board action. At the Board meeting, in advance of the time for public comment on the agenda, individuals desiring to speak shall submit a registration card to the Board Clerk, Ms. Rebecca Brown, at the staff table. Policy and procedures regarding public comment can be found on the [SPC Board of Trustees website](#) at [www.spcollege.edu](http://www.spcollege.edu)

If any person wishes to appeal a decision made with respect to any matter considered by the Board, he or she will need a record of the proceedings. It is the obligation of such person to ensure that a verbatim record of the proceedings is made. Section 286.0105, Florida Statutes.

Pursuant to the provisions of the Americans with Disabilities Act, any person requiring special accommodations to participate in this meeting is asked to advise the agency five business days before the meeting by contacting the Board Clerk at 727-341-3241. If you are planning to attend the meeting and are hearing impaired, please contact the agency five business days before the meeting by calling 727-791-2422 (V/TTY) or 727-474-1907 (VP).

In accordance with the Administrative Procedure Act, the following Agenda was prepared:



## **ST. PETERSBURG COLLEGE**

Board of Trustees Meeting  
April 21, 2026  
SPC Clearwater Campus (ES 104)  
2465 Drew Street  
Clearwater, FL

**SPECIAL MEETING: 9:00 A.M.**

### **I. CALL TO ORDER**

- A. Invocation
- B. Pledge of Allegiance

### **II. RECOGNITIONS/COMMENTS**

- A. Board of Trustees
  - Chair
  - Trustees
- B. General Counsel

### **III. REVIEW AND APPROVAL OF MINUTES**

Board of Trustees' Meeting March 24, 2026 (*Action*)

### **IV. PUBLIC COMMENT Pursuant to §286.0105 FS\***

### **V. PRESIDENT'S REPORT**

Information Technology Update – Dr. Patrick Rinard, Vice President, Information Technology

Foundation Year in Review FY26 – Mr. Jesse Turtle, Vice President, Institutional Effectiveness and Executive Director Foundation

# MINUTES OF THE APRIL 21, 2026 MEETING OF THE BOARD OF TRUSTEES OF ST. PETERSBURG COLLEGE

---

Marketing and Strategic Communications – Mr. Richard Jacques, Associate Vice President, Marketing and Strategic Communications

## VI. CONSENT AGENDA

- A. OLD BUSINESS (**items previously considered but not finalized**) - NONE
  
- B. NEW BUSINESS
  - 1. ADMINISTRATIVE MATTERS
    - a. Human Resources
      - i. Personnel Report (*Action*)
  
  - 2. ACADEMIC MATTERS
    - a. Credit Curriculum (*Action*)
    - b. Workforce, Community and Corporate partnerships (*Action*)
  
  - 3. GRANTS/RESTRICTED FUNDS CONTRACTS
    - a. Florida Department of Military Affairs, Florida National Guard Counterdrug Program – Multijurisdictional Counterdrug Task Force Training (MCTFT) Program (*Action*)
    - b. CareerSource Florida, Inc. – Quick Response Training Grant – Power Design, Inc. (*Action*)
    - c. U.S. Department of Labor – YouthBuild (*Action*)
    - d. U.S. National Science Foundation – S-STEM BLOSSOM Proposal (*Action*)
    - e. University of Central Florida, Florida Center for Students with Unique Abilities – Florida Postsecondary Comprehensive Transition Program – Program Application Renewal (*Action*)
    - f. City of St. Petersburg, St. Petersburg Police Department (SPPD), and Center for Public Safety Innovation (CPSI) as a Preferred Training Vendor under the City’s FY 25 Safer Outcomes Award (*Action*)
  
  - 4. BIDS, EXPENDITURES, CONTRACTS OVER \$325,000
    - a. Agreement with Short’s Travel Management, Inc. (*Action*)
    - b. Enterprise Resource Planning (ERP) Solution – Workday, Inc. (“Workday”) (*Action*)
    - c. Enterprise Resource Planning (ERP) Implementation Partner – Incline Alchemy, Inc. (“Alchemy”) (*Action*)
    - d. Enterprise Resource Planning (ERP) Contingency Fund (*Action*)
  
  - 5. OTHER
    - a. Lab Fees (*Action*)
    - b. Use of College Facilities by Direct Support Organizations (*Action*)

## **VII. INFORMATIONAL REPORTS**

- A. Direct Support Organization
  - 1. Institute for Strategic Policy and Solutions (*Informational*)
  - 2. St. Petersburg College Foundation (*Informational*)
- B. Palladium at St. Petersburg College (*Informational*)
- C. Leepa Rattner Museum of Art (*Informational*)
- D. Fiscal Year 2025-2026 College General Operating Budget Report with Tuition Revenue (*Informational*)
- E. Quarterly Informational Report on Contracts Items (*Informational*)
- F. Quarterly Informational Report of Exempt and Non-Exempt Purchases (*Action*)

## **VIII. NEXT MEETING DATE AND SITE**

**May 19, 2026, SPC EpiCenter**

## **IX. ADJOURNMENT**

\*St. Petersburg College Board of Trustees welcomes public comments during its regular monthly meetings. Any person or group wishing to make public comments must complete a "Public Comment Card." Procedures for making public comments are as follows:

1. Complete Public Comment card including your name, address, telephone number, and agenda item number referring to the purpose of your public comment.
2. Prior to the start of the Board of Trustees Meeting, submit the completed card to the Board of Trustees Clerk. Comment Cards will not be accepted at any other time during the meeting.
3. When your name is called, approach the podium with the microphone, and state your name and address for the record.
4. Comments are limited to three minutes. This is the opportunity for people to make public comments regarding an agenda prior to the approval of the agenda item.

Student appeals for grades or discipline issues are not heard by the St. Petersburg College Board of Trustees. Students wishing to file an appeal are referred to the SPC Board of Trustee Procedure P6Hx23-4.36.

Any person(s) not adhering to the Board's guidelines or who make comments which could be perceived as slanderous or disruptive may be barred from making future comments before the Board.

Items summarized on the agenda may not contain full information regarding the matter being considered. Further information regarding these items may be obtained by calling the Board Clerk at (727) 341-3241.

**\*No packet enclosure**

### **Under Item I – Call to Order**

The meeting was convened by Chair Butts at 9:00 a.m. The invocation was given by Chair Butts and was immediately followed by the Pledge of Allegiance.

### **Under Item II – Recognitions/Comments**

# MINUTES OF THE APRIL 21, 2026 MEETING OF THE BOARD OF TRUSTEES OF ST. PETERSBURG COLLEGE

---

## A. Board of Trustees

- Trustees

Trustee Kidwell thanked everyone involved in the successful Foundation Board and BOT mixer at The Palladium Theater.

Trustee Marolf shared the following update about the Leepa Rattner Museum: On March 12th, LRMA presented a multimedia music event for which an SPC student developed an app for people to participate; LRMA's executive director was named to Marquis Who's Who; LRMA's fundraising committee will host a February 26, 1027 event to align with SPC's 100 anniversary.

Trustee Cole presented the latest ISPS updates: Participating in beach clean-up tomorrow; thanked Kimberly Jackson, who is resigning from ISPS, for her years of dedication. She said she has received personal text messages from friends whose children have been accepted to SPC, noting that in her initial interview for the role of president, Dr. Williams wanted to make SPC the plan, not the default, and congratulated everyone for getting SPC to a point where it is the plan with so many families in the community celebrating getting their education at SPC.

Trustee Franz provided the following update about The Palladium: Major renovations begin August 1, will be closed about 12 months; Continued community involvement with a nearly sold out Chamber Series, Women in Jazz program, and a special concert coming in May.

- Chair

Chair Butts echoed Trustee Cole's sentiments about SPC being the plan, and indicated he is also getting messages from people graduating from SPC. He believes SPC is making an impact in the community. He agreed with the comment that the Trustee and Foundation Board event was great. He thanked Steve Shephard for his years of service as he steps down from the Foundation Board.

## B. General Counsel

Ms. Conza had no report.

### **Under Item III, Review and Approval of Minutes**

The minutes of the March 24, 2026, meeting of the Board of Trustees of St. Petersburg College were presented by the Chair for approval. Trustee Cole moved approval of the minutes. Trustee Marolf seconded the motion. The motion passed unanimously.

### **Under Item IV, Public Comments**

None

### **Under Item V – President's Report**

Dr. Williams provided the following report:

- Thanked Dr. Jackson for her work at SPC
- Invited IT presenters to provide updates

ERP system and SPC Foundation Information Technology Update – Dr. Patrick Rinard,  
Vice President, Information Technology

Dr. Pat Rinard shared SPC's reasons for changing systems:

- Modern ERP benefits
  - AI agents
  - Efficient business processes
  - Reduce technical debt
  - Reduced risk of institutional knowledge drain
  - Modern user experience on all devices
  - Cloud-first (scalability, security, reliability) & Software as a Service (SaaS)
- Reviewed '25-'26 milestones
- Reviewed collaborative participation among staff, faculty, and students
- Workday selection (specializing in higher education – many Florida institutions innovating with Workday; Florida experience; Fortune 100 and Fortune 500 customers)
- CIOs among Florida institutions are working together
- Alchemy selection (several Florida institutions; People-First initiative; deep customer list)
- Change Management – key to success
  - Executive sponsors as steering committee
  - Project charter and governance framework
- John Goodfellow will be project manager
- Proposed timeline: Kick-off July 2026, project end October 2030

Trustee Marolf thanked him for an amazing job, noting it has been a huge lift.

Mr. John Goodfellow shared SPC's reasons for changing systems:

- Shared IT's strategic plan 2025-2028
- Fully adopted Canvas LMS
- AI enabled alert system
- ADA accessibility of course content
- Technical debt reduction
- After three-day internet outage following Hurricane Milton, enhanced underground wired, wireless, and satellite technologies
- All critical systems now reside in the cloud
- Expanded AI use and training
- Information Security internship program: remediate threats
- Enterprise Systems & Institutional Research
  - Transferred risk to a third party
  - Archived data
  - Dashboard creation = success
- Technology Support Services

# MINUTES OF THE APRIL 21, 2026 MEETING OF THE BOARD OF TRUSTEES OF ST. PETERSBURG COLLEGE

---

- Student support with AI chatbot (3,465 student interactions within the first three months)
- Classroom technology can identify possible failures and act
- HETMA award winner (Higher Education Technology Manager's Alliance)

Chair Butts thanked them for the presentation and time, effort, and energy. He asked for a high-level overview of the fraud detection piece of enhancements.

Dr. Rinard indicated that every college is dealing with the issue. SPC is manually combatting this with human resources; hasn't found a vendor. He noted that CIOs from across Florida are collaborating, and that he was encouraged last week by an article stating that the federal government is trying to curb this at a national level so 1,100 community colleges don't have to tackle it individually.

Dr. Williams noted that the federal government piece is interesting and she's looking forward to it.

Foundation Year in Review FY26 – Mr. Jesse Turtle, Vice President, Institutional Effectiveness and Executive Director Foundation

Mr. Jesse Turtle provided the following update about the Foundation:

- Echoed positive comments about Palladium BOT and Foundation board gathering
- Provided general information about SPC Foundation, Inc. and its funds and fundraising
- Fiscal year April-March
- He thanked Steve Shephard for his servant leadership to the board and honored Richard Winning for his 45 years of service on the board (since Day 1 in 1980)
- Thanked donors for helping to raise \$7,663,544
- He thanked specific donors for their generous gifts
- \$5.1 million this year, about \$4 million last year, student scholarships, 200+ programs from caps and gowns to student research to Titan 5k Trot
- Events to engage include SPC Day (a Midtown campus block party on September 12, 2026, expecting 500-600 community members and the college community to celebrate SPC's 99th birthday); Donors & Scholars Luncheon, annual golf tournament (moving to November 16th this year), Presidential Cultivation events
- Stewardship is saying thank you in as many ways as you can

Chair Butts thanked him you for his work and enthusiasm saying "Let's continue to tell the story."

Marketing and Strategic Communications – Mr. Richard Jacques, Associate Vice President, Marketing and Strategic Communications

Mr. RJ Jacques presented:

- Introduced the marketing and strategic communications leadership
- Key marketing segments:
  - High school graduates
  - Career starters/climbers
  - Parents of teens (1/5 campus tour requests)
  - Career switchers
  - Alumni
  - Employers
- Key programs
  - Health services
  - CCIT
  - Business
  - Workforce
  - Academy
  - New Programs
- Generating Awareness
  - Search marketing
  - Press/Public relations
  - Transport
  - Streaming TV
  - Social Media/Campus Reel
  - Event promotion
- Success in the Channels this year:
  - Search marketing (took this in-house, increasing lead volume tenfold, dropped cost 75%)
  - Transport (wrapping six buses in PSTA fleet, inside every bus in fleet, advertising in TPA and PIE, billboards)
  - Video/CTV (Netflix, Hulu, on-demand; low cost)
- Project Management:
  - Monday.com handled nearly 4,200 requests in 2025, over 15 new requests per day
- Shared timeline to 2025 from post-hurricane to SharePoint cleanup; drove highest SSH & headcount in over four years
- What worked:
  - Paid search
  - Streaming TV/CTV
  - Bus Advertising
  - Message Segmentation (no longer “one message for everyone”)
  - Streaming Radio
  - Event Promotion
- What didn't work:
  - Traditional TV
  - Bundled Ad Packages (hot dogs sold as prime rib)

# MINUTES OF THE APRIL 21, 2026 MEETING OF THE BOARD OF TRUSTEES OF ST. PETERSBURG COLLEGE

---

- Terrestrial Radio
- Contractor Ad Management (took it in-house)
- Flyer-based Email Messaging (looking at newsletter releases platforms)
- Short Event Promotions (6+ weeks is ideal)
- What's Next:
  - CampusReel (students capturing slices of life)
  - Expanding Visibility (adjacent counties, across the state for virtual)
  - Program-specific campaigns
  - Preparing for 100th year/Rebrand
  - Accessibility/WCAG2.2 (equal access and functionality; ahead of the DOJ timeline)
  - Website Updates
- Key Accomplishments
  - Sharepoint overhaul/Spring cleaning
  - Project Management setup
  - Campaign ROI
  - Spend alignment
  - New dashboards
  - Delivered on growth
- Looking ahead to 2026: continuing the key accomplishments, new dashboards, great decisions for 100 year branding

Trustee Kidwell commented that improvement in this area has been astronomical.

Dr. Williams noted the importance of data gathering and laser focus and thank him for showing why things worked and didn't.

Chair Butts said the social, campus reel is the outlet where everyone is and that won't change, noting that being on the cutting edge is huge.

Dr. Williams continued her announcements:

- Chancellor Hebda visited the Clearwater campus last week where Dr. Strickland and team shared with her the advising model to help students onboard. She wants to learn more. She saw the arts program/digital media and manufacturing pieces; her comments were heavily about metrics and data.
- Last week, SPC presented at a hearing for Higher Learning Commission that went well; now waiting for a letter on outcome. If it's positive – which is expected – then it goes to the Board in June for a final decision. SPC would probably be dual accredited for about six months while waiting on the federal government to complete some functions.
- Proud of team for getting Lumina Foundation grant. Partnering with Miami Dade and Indian River on admissions redesign.

- Faculty, Todd VanAuken, asst Dean college of health sciences, representing US in inaugural speaker exchange program with Australia.
- Collegiate high school student, north campus going to play in Greece Women's National team volleyball. Maris Marco.
- Campus Connections Concert: amazing to celebrate America's 250th anniversary. Full house. Proud of the team.
- Dr. Hernandez-Agosto developed a partnership with Jr. Achievement, first of its kind nationally where students who complete the 3DE school project receive college credits.

Trustee Cole shared that one of her law partners is intimately involved in Jr. Achievement and has been impressed with the 3DE program, and she noted that much of the Jr. Achievement Board was unfamiliar with SPC and are blown away. The partnership has raised SPC's profile significantly.

Dr. Williams continued:

- The Superintendent was also very impressed with the 3DE partnership.
- Legislative update: SPC's applicaiton to be one of the first of the Great 28 to have a license plate was approved! Will celebrate the 100th with this. Sought \$10 million for Health Services building at the Clearwater campus; still in the Senate for \$5 million; there is work to do there. Sought funding to expand mental health; still in both House and Senate, along with funding for Academy equipment. SPC should come out of this session in good shape. She thanked Melissa Gonzalez for her work.
- Invited the Board to the Faculty recognition breakfast.
- Collegiate High School graduations are coming up.
- Will be in attendance at The Trop for May 13 graduation, two ceremonies.
- Trustee Cole will join her with the Commissioner in Miami for Commissioner's meeting.

#### **Under Item VI – A, Old Business**

NONE

#### **Under VI-B, New Business**

Chair Butts commented that a lot of time was spent with Dr. Rinard and John talking about ERP, noting it is the backbone of the College. He thanked them and their teams for putting that work together.

Trustee Cole made a motion that, due to the significance of the ask, the ERP portion be pulled off the consent agenda and have a separate motion for it. Trustee Kidwell seconded the motion. The motion passed unanimously.

The Board considered Items VI – B.1a – VI – B.4a and VI – B.5a-b, minus. Trustee Cole moved approval. Trustee Marolf seconded the motion. The motion passed unanimously.

The Board considered Items VII – B.4B, VII – B.4c and VII – B.4d.

# MINUTES OF THE APRIL 21, 2026 MEETING OF THE BOARD OF TRUSTEES OF ST. PETERSBURG COLLEGE

---

Trustee Cole moved approval of the enterprise planning agenda items as found in packet and as reviewed and discussed individually by board members with the team. Trustee Franz seconded the motion.

Chair Butts noted that it is a large expenditure, but a very important one to hold people accountable. This platform can really give SPC the change and organizational structure it needs.

The motion passed unanimously.

## 1. ADMINISTRATIVE MATTERS

- a. Human Resources
  - i. Personnel Report (*Action*)

## 2. ACADEMIC MATTERS

- a. Credit Curriculum (*Action*)
- b. Workforce, Community and Corporate partnerships (*Action*)

## 3. GRANTS/RESTRICTED FUNDS CONTRACTS

- a. Florida Department of Military Affairs, Florida National Guard Counterdrug Program – Multijurisdictional Counterdrug Task Force Training (MCTFT) Program (*Action*)
- b. CareerSource Florida, Inc. – Quick Response Training Grant – Power Design, Inc. (*Action*)
- c. U.S. Department of Labor – YouthBuild (*Action*)
- d. U.S. National Science Foundation – S-STEM BLOSSOM Proposal (*Action*)
- e. University of Central Florida, Florida Center for Students with Unique Abilities – Florida Postsecondary Comprehensive Transition Program – Program Application Renewal (*Action*)
- f. City of St. Petersburg, St. Petersburg Police Department (SPPD), and Center for Public Safety Innovation (CPSI) as a Preferred Training Vendor under the City’s FY 25 Safer Outcomes Award (*Action*)

## 4. BIDS, EXPENDITURES, CONTRACTS OVER \$325,000

- a. Agreement with Short’s Travel Management, Inc. (*Action*)
- b. Enterprise Resource Planning (ERP) Solution – Workday, Inc. (“Workday”) (*Action*)
- c. Enterprise Resource Planning (ERP) Implementation Partner – Incline Alchemy, Inc. (“Alchemy”) (*Action*)
- d. Enterprise Resource Planning (ERP) Contingency Fund (*Action*)

## 5. OTHER

- a. Lab Fees (*Action*)
- b. Use of College Facilities by Direct Support Organizations (*Action*)

## **Under VII, Informational Reports**

The following informational reports were acknowledged:

- A. Direct Support Organization
  - 1. Institute for Strategic Policy and Solutions (*Informational*)
  - 2. St. Petersburg College Foundation (*Informational*)
- B. Palladium at St. Petersburg College (*Informational*)
- C. Leepa Rattner Museum of Art (*Informational*)
- D. Fiscal Year 2025-2026 College General Operating Budget Report with Tuition Revenue (*Informational*)
- E. Quarterly Informational Report on Contracts Items (*Informational*)
- F. Quarterly Informational Report of Exempt and Non-Exempt Purchases (*Action*)

## **Under Item VIII, Next Meeting Date and Location**

The Board confirmed its next meeting date and location as Tuesday, May 19, 2026 9:00 a.m., at the SPC EpiCenter, Collaborative Labs.

## **XI. ADJOURNMENT**

Having no further business to come before the Board, Chair Butts adjourned the meeting at 10:23 a.m.

---

**Tonjua Williams, Ph.D.**  
**Secretary, Board of Trustees**  
St. Petersburg College  
FLORIDA

---

**Jason Butts**  
**Chairman, Board of Trustees**  
St. Petersburg College  
FLORIDA



# Enterprise Resource Planning (ERP) and Information Technology Updates

Pat Rinard & John Goodfellow  
Board of Trustees Meeting  
April 21, 2026





# Enterprise Resource Planning (ERP)

- Core Business Applications (HCM, Finance, and Student)
- Using PeopleSoft since late 1990's; Student (2003)
- Oracle bought PeopleSoft in 2005
  - Oracle has modern HCM and Finance platforms
  - Currently building modern Student system
- No innovation in PeopleSoft
- Difficult and costly to maintain PeopleSoft

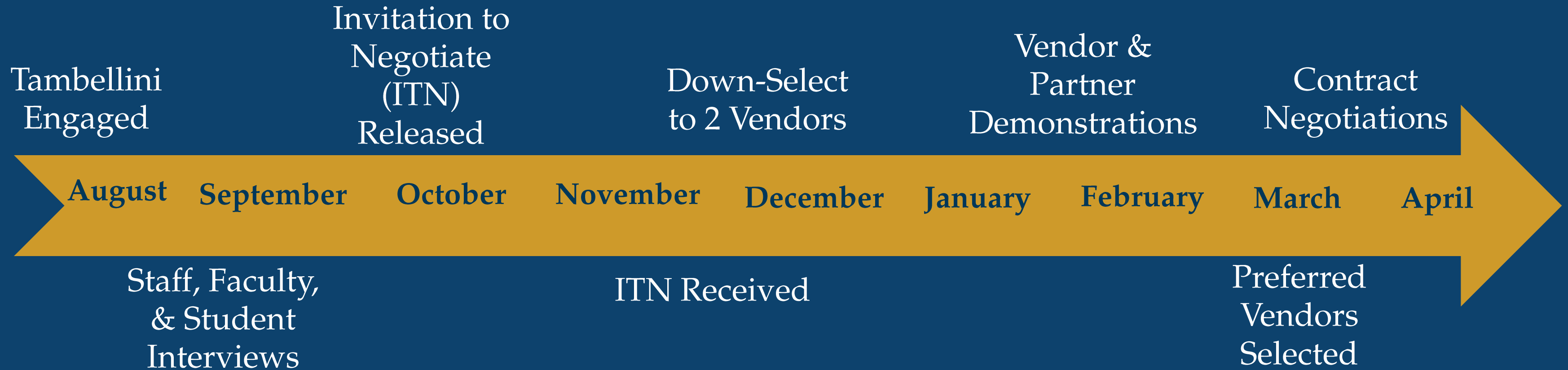


# Modern ERP Benefits

- AI Agents embedded throughout the platform
- Modern and efficient business processes
- Reduce Technical Debt
- Reduced risk of Institutional Knowledge drain
- Modern user experience on all devices
- Cloud-First & Software as a Service (SaaS)



# 2025-26 ERP Milestones





# Collaborative Participation

Staff, Faculty & Student Interviews

Vendor and Partner Demonstrations

Vendor and Partner Selection

Fall 2025

**51**

*Staff, Faculty, &  
Students*

**26**

*Departments*

January / February 2026

**73**

*SPC Participants*

**24**

*Departments*

March 2026

**23**

*Selection Committee  
Members*

**17**

*Departments*



# Workday and Alchemy Selection

- Workday selected as next ERP solution for SPC
  - Industry leader HCM, Finance
  - Student system live at 100 College end of 2026
  - Large Florida College/University presence
- Alchemy selected as Implementation Partner
  - Specialize in Workday for Higher Education
  - Numerous 2-year College implementations; Florida experience



## Fortune 100 Customers



## Fortune 500 Customers





# 25 Florida Institutions Innovating with Workday

**FAMU** [ FLORIDA AGRICULTURAL AND MECHANICAL UNIVERSITY ]

**UNF** UNIVERSITY of NORTH FLORIDA.

**PENSACOLA CHRISTIAN COLLEGE**

**PSC** | PENSACOLA STATE COLLEGE

**SF** SANTA FE COLLEGE

**EMBRY-RIDDLE** Aeronautical University. DAYTONA BEACH, FLORIDA

**UCF**

**UF** UNIVERSITY of FLORIDA

**FLORIDA POLYTECHNIC UNIVERSITY**

**Florida Institute of Technology**

*Planning & Budgeting Customers Only*

**SAINT LEO UNIVERSITY**

**THE UNIVERSITY OF TAMPA**

**FULL SAIL UNIVERSITY**

**HILLSBOROUGH** Community College

**FLORIDA STATE UNIVERSITY** 1851

**LYNN UNIVERSITY**

**PALM BEACH STATE COLLEGE**

**Barry University**

**FLORIDA GULF COAST UNIVERSITY**

**FAU** FLORIDA ATLANTIC UNIVERSITY

**BROWARD COLLEGE** [www.broward.edu](http://www.broward.edu)

**FIU** Herbert Wertheim College of Medicine

**UNIVERSITY OF MIAMI**



## Alchemy in Florida



### Completed Florida Initiatives

- **People-First Initiative**
- **Student Database Reporting**
- **FASTER**
- **Financial Aid Fraud Prevention**
- Florida Shines Program
- Charge Assessments
- Florida Prepaid Integrations
- Educational Institution List

### Planned Florida Initiatives

- 2+2 Program in Collaboration with Workday
- What-If Analysis for Florida Prospective Students

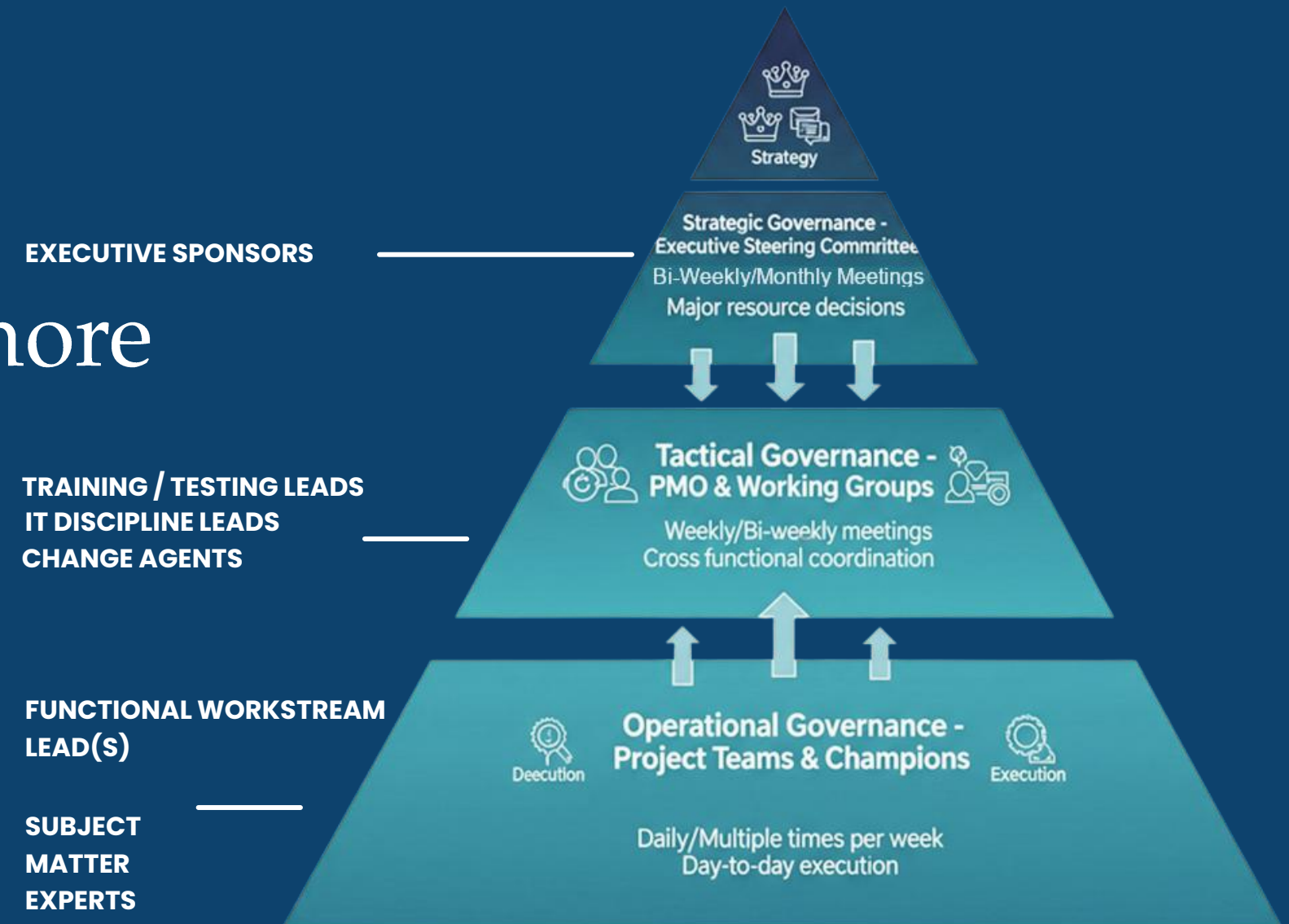
# Alchemy Led: Workday HCM, Payroll, Financials Experience





# Change Management

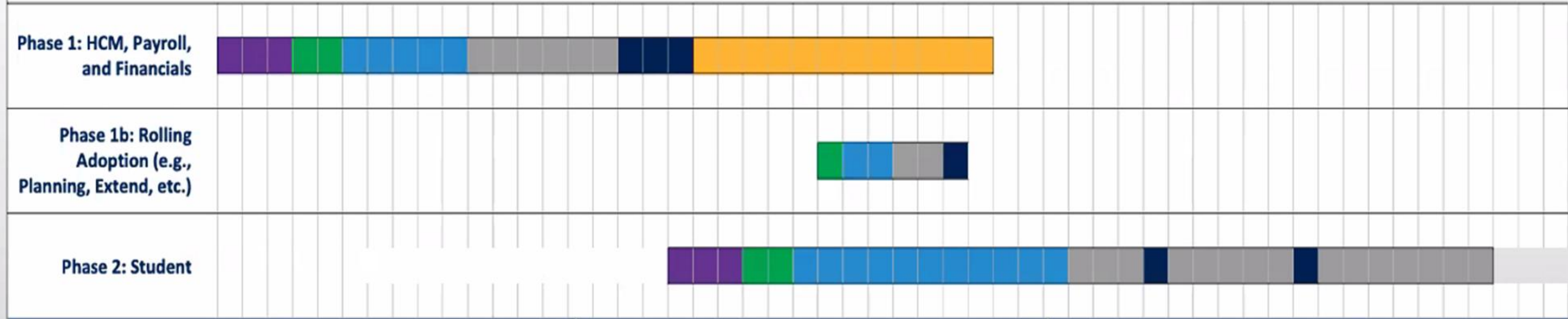
- Executive sponsors as Steering Committee
- Less about a Technology Shift and more about Business Processing shift
- Organizational change is individual change
- Project charter and governance framework



# St. Petersburg College: Proposed Workday Program



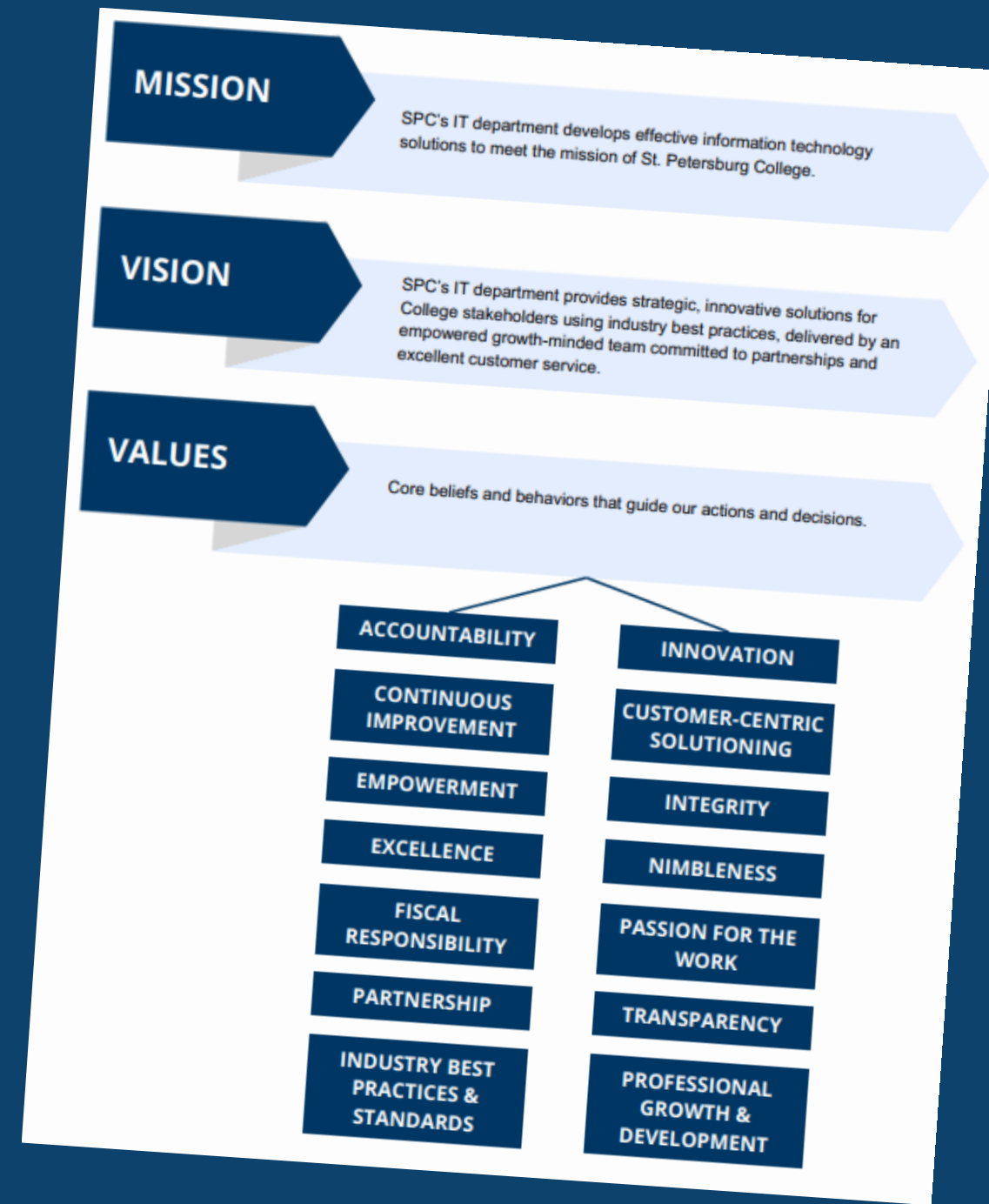
Year	2026						2027						2028						2029						2030																													
Deployment Month	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31	32	33	34	35	36	37	38	39	40	41	42	43	44	45	46	47	48	49	50	51	52	53	54
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec



Phase 1: Platform (HCM, Payroll & Financials)	Phase 1b: Rolling Adoption	Phase 2: Student
<ul style="list-style-type: none"> <li>Estimated Project Start: July 2026 (TBD)</li> <li>Go-Live: January 2028</li> <li>Extended Support for one year after go live</li> </ul>	<ul style="list-style-type: none"> <li>Learning</li> <li>Help</li> <li>Journeys</li> <li>Adaptive Planning</li> </ul>	<ul style="list-style-type: none"> <li>Prism</li> <li>Extend</li> <li>Projects</li> <li>People Analytics</li> </ul>
		<ul style="list-style-type: none"> <li>Estimated Project Start: January 2028</li> <li>Move to Production 1: Aug 2029</li> <li>Move to Production 2: Feb 2030</li> <li>Project End: October 2030</li> </ul>



# Information Technology 2025 Highlights





# Academic Technologies & Infrastructure

## Academic Technologies

- Fully adopted Canvas LMS
- AI enabled alert system for faculty to identify most at risk students
- Improved accessibility at scale through AI-enabled software and faculty tools
- Technical debt reduction

## Infrastructure

- Redundant internet connectivity
- Migrated Digital Imaging solution to the Cloud
- All “critical systems” reside in the Cloud
- Expanded AI use and training



# Information Security

- Security Operations Center expansion and growth of the Internship program
- Enhanced threat detection and remediation through investments in Security Orchestration, Automation, and Response tools
- Fraudulent Student detection and remediation





# Enterprise Systems & Institutional Research

## Enterprise Systems

- PeopleSoft administrative managed services
- PeopleSoft Data Archiving

## Institutional Research

- Routinely recognized at the National and State level for the maturity of our Institutional Research and Data Analytics
- Fielded an AI Readiness Student Survey



# Technology Support Services



- Implemented AI-Agent on Helpdesk
- Piloted AV self aware technology. Since implemented in 60 classrooms
- Higher Education Technology Manager's Alliance (HETMA) award winner

# Questions

?





# Foundation Year in Review

FY26 (4/01/25 – 3/31/26)

Jesse A. Turtle, VP Institutional Advancement  
& Executive Director of SPC Foundation





# SPC Foundation, Inc.

- 501(c)(3) Direct Support Organization
- Foundation Board of Directors (20 members)
- Over 470 funds – restricted, unrestricted, endowed, annual
- SPC Day – September 12
- Helen K. Leslie Legacy Society Lunch
- Donors & Scholars Lunch
- SPC Innovation Grant
- Fundraise for the entire College – Raise community awareness
- We are all fundraisers – Ambassador, Advocate, Asker



# Total Overall: \$7,663,544





# Making an Impact

## \$5,164,616



3,500 students awarded 4,000 scholarships – Over \$2.8M  
200+ programs supported – Over \$2.3M



# Engagement Opportunities

## SPC Day

Newsletters



## Donors & Scholars Luncheon

Student Thank You Days

CEO Conversation

Community Partner Events

Alumni Networking

Alumni Socials



Helen Leslie Legacy Society Lunch



Presidential Cultivation Events

Annual Impact Report

Gibbs Jr. College AA Golfing for Scholars



# Stewardship

Steve and Shirley,

THANK YOU to the power of 250!

Your incredible gift supports 250 1<sup>st</sup> generation students every year and has made a huge impact.

Attached is only a few of the students you have helped with a college degree, leading to a better job, a better life and ultimately a better community!

On behalf of those students and the entire College Titan Family, we are so grateful for your investment!





# THANK YOU!



# Marketing and Strategic Communications Update Spring 2026

RJ Jacques, Associate Vice President

**SPC** St. Petersburg  
College

---

MARKETING AND STRATEGIC  
COMMUNICATIONS

# Marketing and Strategic Communications Leadership



RJ Jacques  
AVP



Lise Fisher  
Director,  
Creative  
Strategy



Alisha Devald  
Director,  
Customer  
Relationship  
Management



Shawn Lind  
Associate  
Director,  
Marketing



Marilyn Shaw  
Associate  
Director,  
Project  
Management



Elizabeth Miller  
Associate  
Director  
Communications

# Key Marketing Segments

## HS Graduates

Those graduating from a Florida high school, ideally close to Pinellas County.

## Career Switchers

Those looking to switch careers to a new field.

## Career Starters / Climbers

Those starting a new career or looking to gain a new skill.

## Alumni

Those who have attended, graduated, or have previous involvement with SPC.

## Parents of Teens

Influential in key educational decisions, advocates of College for Kids and Dual Enrollment.

## Employers

Placing a premium on SPC grads to employers in the Tampa Bay area.

# Key Programs

## Health Services

Nursing, Mortuary, Dental,  
Respiratory, Physical  
Training

## CCIT

IT, Cybersecurity,  
WebDev, AI, Cloud,  
Data Analysis

## Business

Accounting, Finance,  
FinTech, Management,  
Marketing

## Workforce

Health Care, Business,  
College for Kids,  
Workforce Pell

## Academy

Fire, Police, EMT,  
Rescue, Continuing Ed

## New Programs

Digital Media, Soldering,  
Greek, Vietnamese, Const.  
Management

# Generating Awareness

## Search Marketing

Appearing in key searches around brand, degree programs, and enrollment related terms

## Press / Public Relations

Earned media mentions on mass media channels.

## Transport (Bus/Billboard/Airport)

High visibility in mass transit, ability to instantly update messaging.

## Streaming TV (CTV)

Appearing in video media online, at home or on the go.

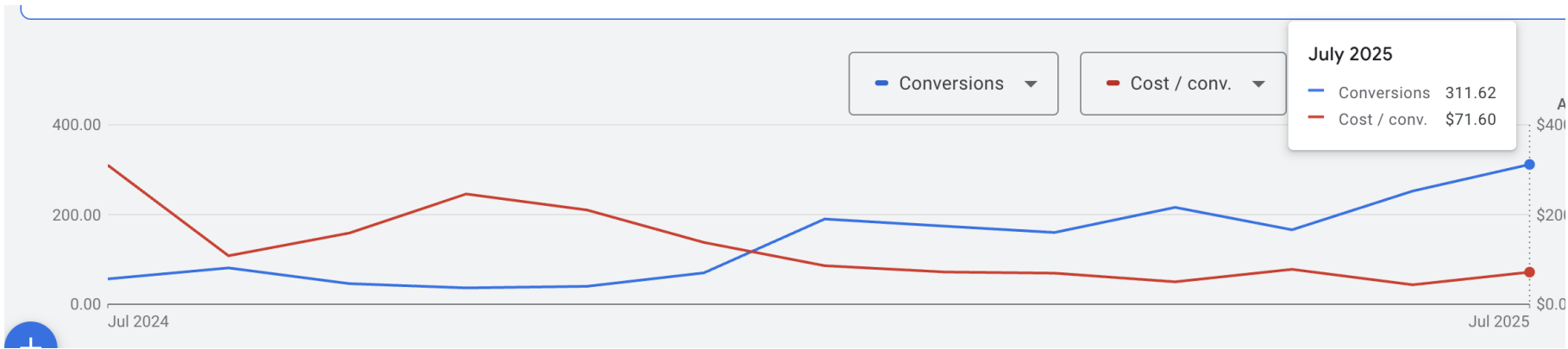
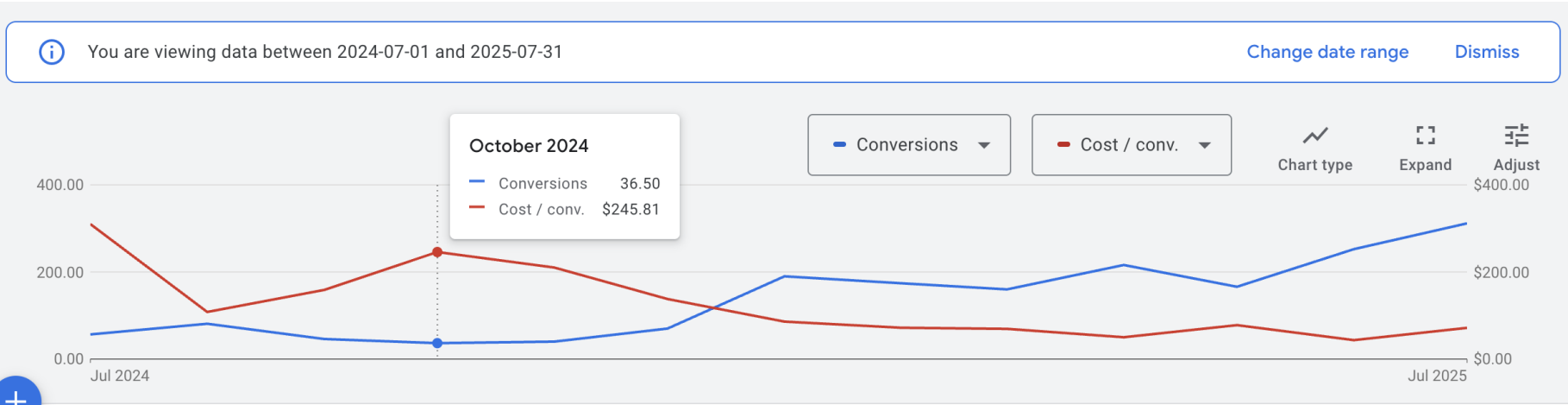
## Social Media / Campus Reel

Utilizing a variety of channels (FB, IG, LI, YT, X) to share student stories and accomplishments, in order to engage prospective students and key audiences

## Event Promotion

Encouraging individuals to attend in-person activities at the College.

# Search Marketing



**Sponsored**

now.spc.edu  
now.spc.edu/online

**Earn Your Degree Online - St. Petersburg College - Financial Aid Available**

Connect With Our Admissions Experts & Learn More About What SPC Has To Offer. Innovative Programs. Engaged Faculty. Explore Your Options At SPC Today & Apply Now! Degree programs: Business, Communications, Education, Engineering, Arts,...

[Business Degrees](#) [Technology Degrees](#) [Nu](#)

Seminole · 9200 113th St N

Lead volume up 10x,  
Cost per lead down 75%!

# Transport



**BETTER JOBS**

SPC St. Petersburg College



spc.edu

**BETTER LIVES**

**BETTER JOBS**

SPC St. Petersburg College



spc.edu

**BETTER LIVES**

# Video/CTV

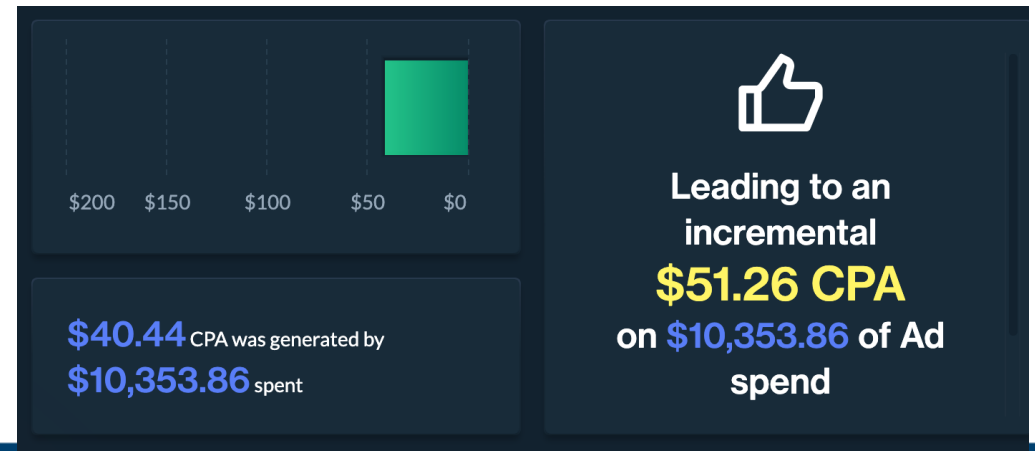


**BETTER JOBS BETTER LIVES**

SPC St. Petersburg College

[spcollege.edu](http://spcollege.edu)

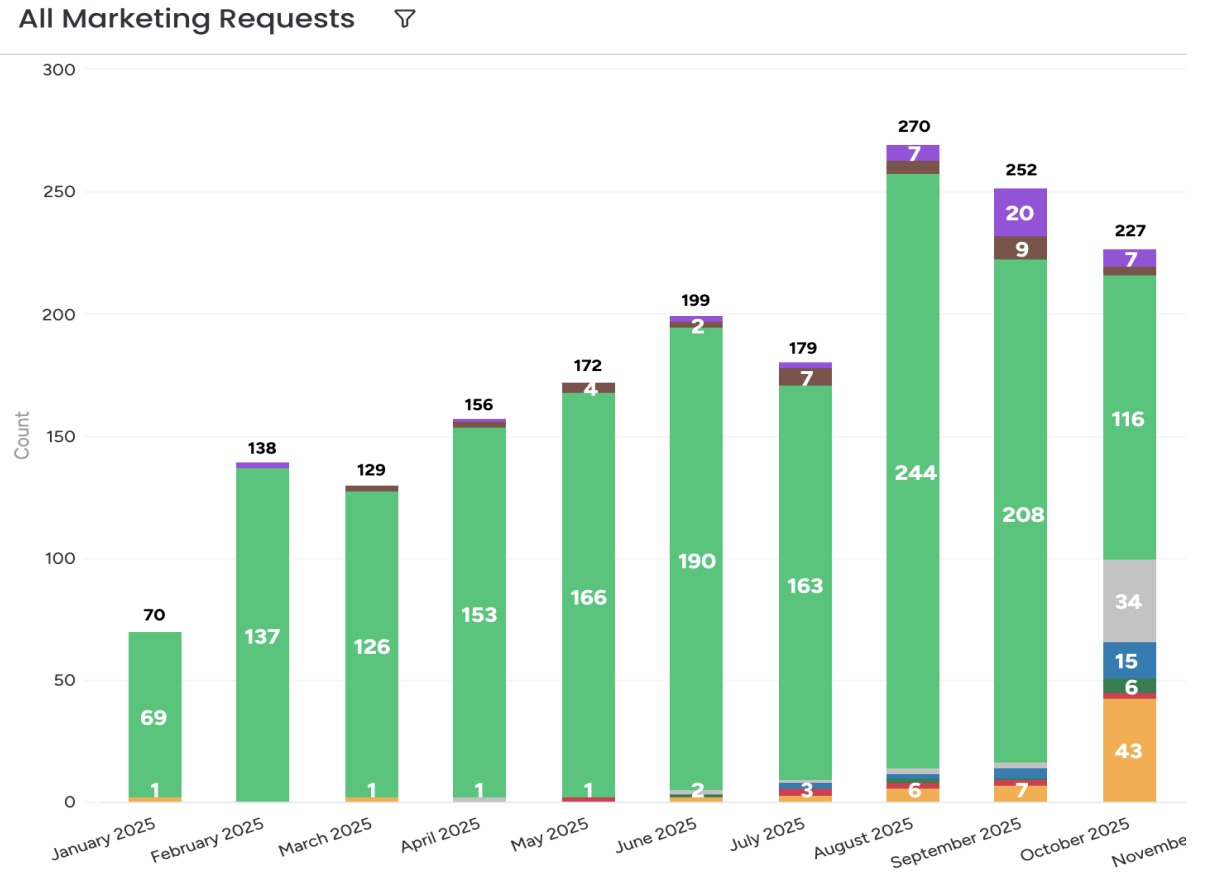
**NEXT SESSION BEGINS JAN. 20**



# Project Management

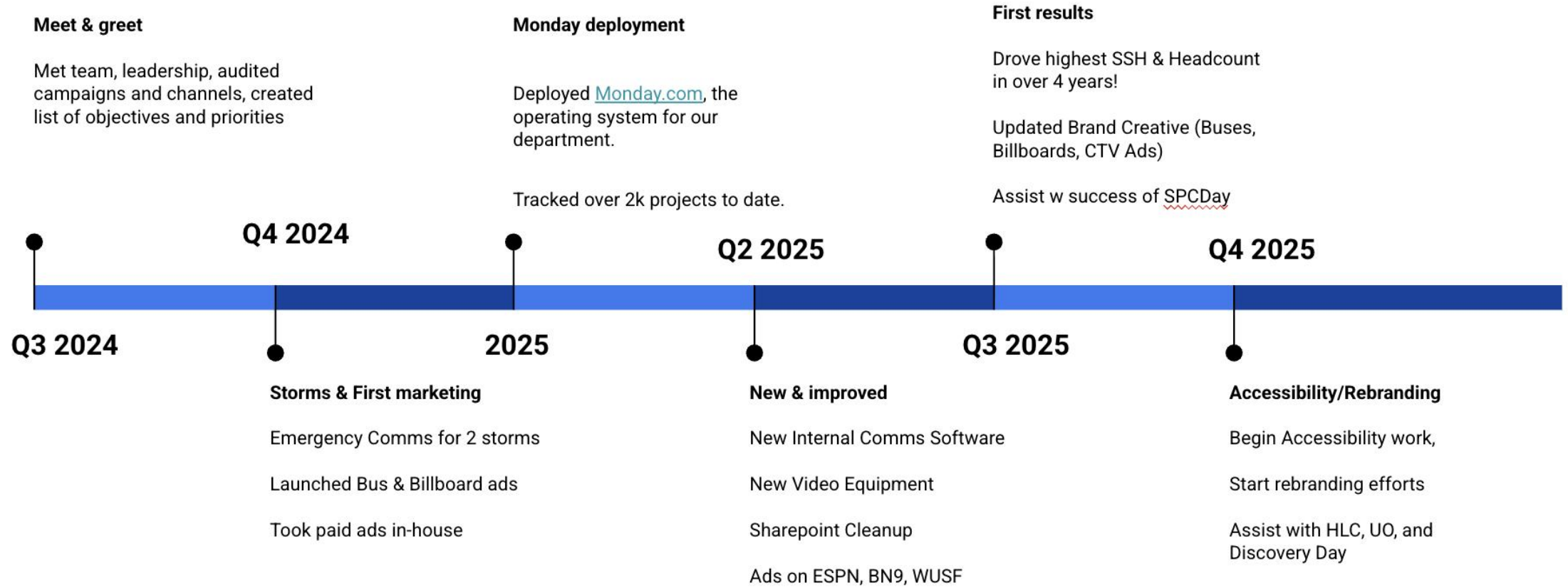
- 2,093 Print requests
- 601 Web tasks
- 356 Communications tasks
- 346 Graphic Design tasks
- 321 Social & Digital Media tasks
- 204 PR & Media tasks
- 135 Photography tasks
- 75 Foundation requests
- 53 Recruitment Campaign tasks
- 36 Video requests
- 23 Large scale tasks

Handled nearly 4,200 total requests in 2025, over 15 new requests per day



**monday** work management

# Timeline to 2025



# What Worked

## **Paid Search**

Dramatic improvement with better bidding, targeting, and keywords.

## **Streaming TV (CTV)**

Excellent way to target key audiences via streaming media. Large incremental lift!

## **Bus Advertising**

Frequently commented and complimented on. Reaches thousands daily.

## **Message Segmentation**

Moving from a “one message for everyone” strategy to an “audience-tailored” messaging strategy noticeably improved engagement.

## **Streaming Radio**

Reaching Pinellas County youth through popular mass media audio channels.

## **Event Promotion**

Encouraging individuals to attend in-person activities at the College.

# What Didn't Work

## Traditional Television

Fewer viewers on linear TV than streaming and far lower quality data.

## Contractor Ad Management

Low efforts yielded low-quality results.  
Took ad management in-house.

## Bundled Ad Packages

Good ads mixed with terrible placements.  
Hotdogs sold as prime rib.

## Flyer-based Email Messaging

Inaccessible, low effort, low engagement.

## Terrestrial Radio

Few responses despite broadcasting on multiple channels.

## Short Event Promotions

4 weeks minimum.  
6+ weeks ideal.  
Anything less is too short.

# What's Next

## CampusReel

Student filmmakers tasked with creating short-form content.

## Prep for 100th Year / Rebrand

Strategic planning, collecting alumni stories, & giving a facelift to our 100-year brand with contractor EchoDelta

## Expanding Visibility

Expanding marketing into adjacent counties, new placements (airport), and across the state.

## Accessibility / WCAG2.2

Improving the College's ability to reach and educate all students, ensuring equal access and functionality

## Program-Specific Campaigns

Demand capture campaigns based on specific program interest.

## Website Updates

Creating a new look, feel, and navigation for community and program areas of the site

# Key Accomplishments

## Sharepoint Overhaul/ Spring Cleaning

Cleaning up shared resources and removing cruft to allow people to more easily access the resources they need.

## Spend Alignment

Aligning our spend & resources with the programs and students we want to reach.

## Project Management Setup

Monday.com has been essential for tracking the 350+ monthly requests we receive across the college.

## New Dashboards

Helping us navigate complexities and identify which actions result in incremental growth across the student journey.

## Campaign ROI

Improved ad campaigns leading to nearly 10x lead volume at less than ¼ of the cost per lead.

## Delivered on Growth

Working with our enrollment team, we delivered on multiple semesters of increased enrollment by >+7%, reversing a 4-year trend

# Looking Ahead to 2026

Launch Campus Reel

Spring Cleaning & Organization

Continue Rebranding work

New Commercial Shoots

Start Collecting Alumni Stories

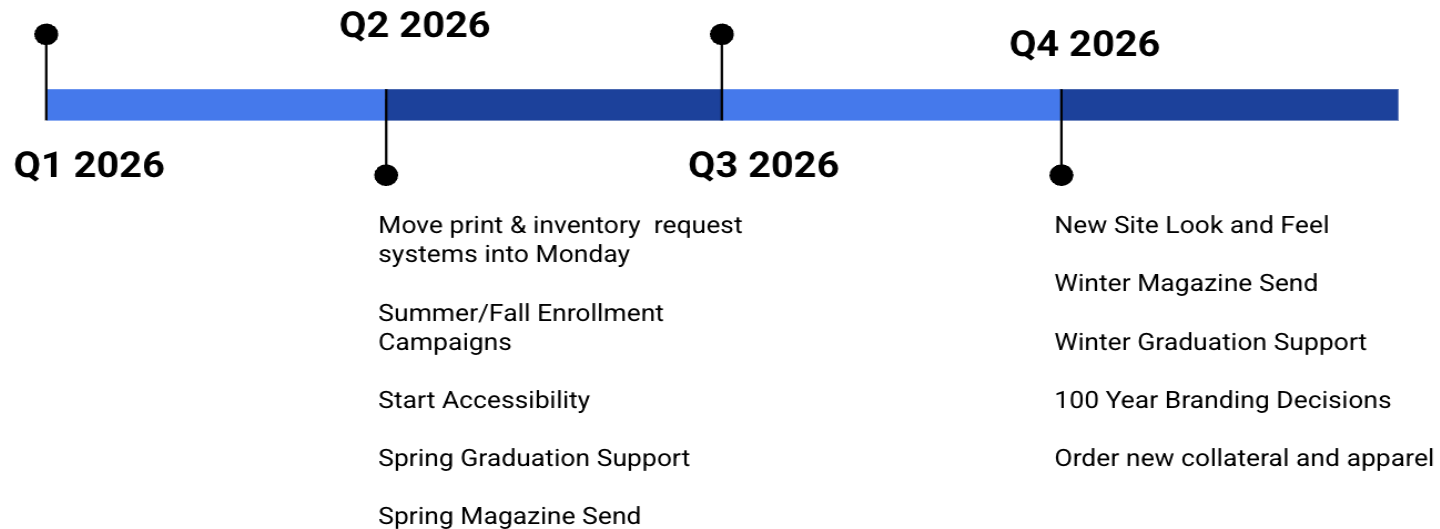
SPC Day 99

Fall Enrollment Campaigns

Compile Alumni Stories

Begin PR Push for 100 Years

New Dashboards



**Thank you!**

**RJ Jacques, AVP MARCOM  
Jacques.Richard@spccollege.edu**



# Foundation Year in Review

FY26 (4/01/25 – 3/31/26)

Jesse A. Turtle, VP Institutional Advancement  
& Executive Director of SPC Foundation





# SPC Foundation, Inc.

- 501(c)(3) Direct Support Organization
- Foundation Board of Directors (20 members)
- Over 470 funds – restricted, unrestricted, endowed, annual
- SPC Day – September 12
- Helen K. Leslie Legacy Society Lunch
- Donors & Scholars Lunch
- SPC Innovation Grant
- Fundraise for the entire College – Raise community awareness
- We are all fundraisers – Ambassador, Advocate, Asker



# Total Overall: \$7,663,544



## SPC Titan Fund: \$171,412



# Making an Impact

## \$5,164,616



3,500 students awarded 4,000 scholarships – Over \$2.8M  
200+ programs supported – Over \$2.3M



# Engagement Opportunities

## SPC Day

Newsletters



## Donors & Scholars Luncheon

Student Thank You Days

CEO Conversation

Community Partner Events

Alumni Networking

Alumni Socials



Helen Leslie Legacy Society Lunch



Presidential Cultivation Events

Annual Impact Report

Gibbs Jr. College AA Golfing for Scholars



# Stewardship

Steve and Shirley,

THANK YOU to the power of 250!

Your incredible gift supports 250 1<sup>st</sup> generation students every year and has made a huge impact.

Attached is only a few of the students you have helped with a college degree, leading to a better job, a better life and ultimately a better community!

On behalf of those students and the entire College Titan Family, we are so grateful for your investment!






# THANK YOU!



Date: April 21, 2026

**MEMORANDUM**

**TO:** Board of Trustees, St. Petersburg College

**FROM:** Dr. Tonjua Williams, President 

**SUBJECT:** Personnel Report

Approval is sought for the following recommended personnel transactions:

<b>HIRE Budgeted Administrative &amp; Professional</b>			
<b>Name</b>	<b>Title</b>	<b>Department/Location</b>	<b>Effective Date</b>

<b>TRANSFER/PROMOTION Budgeted Administrative &amp; Professional</b>			
<b>Name</b>	<b>Title</b>	<b>Department/Location</b>	<b>Effective Date</b>
Hart, Anna	EHS Coordinator	Facilities&Institutional Svcs	3/21/2026

<b>HIRE Budgeted Career Service</b>			
<b>Name</b>	<b>Title</b>	<b>Department/Location</b>	<b>Effective Date</b>
Edwards, Claudine M	Custodian	Custodial Services SPG	3/23/2026
Engelke, Christopher J	Facilities Technician	Maintenance Services AC	3/23/2026
Gil, Frances K	Customer Services Rep	Facilities&Institutional Svcs	3/23/2026
Gomez, Julie D	Training & Development Partner	Human Resources	3/23/2026
Kemp, Courtney J	Nursing Sr Instr Supp Spec	New Initiative Program - HC	3/30/2026
Roberson, Vivica R	Student Support Advisor	Student Services	3/23/2026
Rumenapp, Isabelle L	Student Support Advisor	Student Services	3/23/2026
Simmons, Vanessa B	Human Resources Assistant	Human Resources	3/9/2026

<b>TRANSFER/PROMOTION Budgeted Career Service</b>			
<b>Name</b>	<b>Title</b>	<b>Department/Location</b>	<b>Effective Date</b>
Merino, Marysabel	Senior Data Mgmt Specialist	Early College/Dual Enrollment	3/23/2026
Rivera, Luis Daniel	Senior Facilities Specialist	Maintenance Services HC	3/7/2026

<b>RENEWAL CONTRACT Budgeted Administrative &amp; Professional</b>			
<b>Name</b>	<b>Title</b>	<b>Department/Location</b>	<b>Effective Date</b>

<b>FACULTY</b>			
<b>Name</b>	<b>Title</b>	<b>Department/Location</b>	<b>Effective Date</b>

<b>SUPPLEMENTAL Temporary</b>			
<b>Name</b>	<b>Title</b>	<b>Department/Location</b>	<b>Effective Date</b>
Bell, Brian D	Project Deliverable-HourlyRate	Academic Affairs	3/5/2026
Bowhall, Bryan	Project Deliverable-Flat Amt	Academic Affairs	3/20/2026
Cardenas, Andres M	Project Deliverable-Flat Amt	Academic Affairs	3/6/2026
Drenth, Ben E	Professional Trainer-OPS	SE Public Safety Institute AC	3/3/2026
Drenth, Ben E	Professional Trainer-OPS	SE Public Safety Institute AC	3/3/2026
Drenth, Ben E	Professional Trainer-OPS	SE Public Safety Institute AC	3/3/2026
Goodacre, Vera	Project Deliverable-Flat Amt	Academic Affairs	3/20/2026
Gordon, Michael R	Project Deliverable-Flat Amt	Academic Affairs	3/20/2026
Hopkins, Joanne V	Project Deliverable-HourlyRate	Ethics SPG	3/9/2026
Igilar, Prince	OPS Career Level 5	New Initiative Program - HC	3/13/2026
Jones, Lori K	Project Deliverable-Flat Amt	Academic Affairs	3/9/2026
Kandru, Rohini Sindhuja	Project Deliverable-Flat Amt	Academic Affairs	3/20/2026
Kirtley Jr, William E	Project Deliverable-Flat Amt	Academic Affairs	3/6/2026
Lewis, Gregory A	Project Deliverable-Flat Amt	Academic Affairs	3/20/2026
Peters, Alexander	Project Deliverable-Flat Amt	Humanities & Fine Arts CL	3/3/2026
Tillman, Adrian D	Project Deliverable-Flat Amt	Academic Affairs	3/20/2026
Wood, George E	Project Deliverable-Flat Amt	Academic Affairs	3/20/2026

<b>HIRE Temporary</b>			
<b>Name</b>	<b>Title</b>	<b>Department/Location</b>	<b>Effective Date</b>
Brooks, Kelsey C	OPS Career Level 4	Early College/Dual Enrollment	3/30/2026
Coticchio, Louis A	OPS Career Level 5	New Initiative Program - HC	3/30/2026
Davis, Valery	Adjunct Faculty, HTF for HEC	Nursing HC	3/30/2026
Dawson, Linette C	Adjunct Faculty	Business Administration CL	3/9/2026
Engelman, Elizabeth D	Adjunct Faculty	Communications CL	3/30/2026
Gilkey, Natasha M	Adjunct Faculty, HTF for HEC	Nursing HC	3/30/2026
Guice, Natalie R	Adjunct Faculty	Business Administration CL	3/9/2026
Harris, Joy R	Professional Trainer-OPS	Workforce & Prof Development	3/23/2026
Moody, Sarah D	Professional Trainer-OPS	Workforce & Prof Development	3/23/2026
Spiegel, Colleen S	Adjunct Faculty	Natural Science TS	3/23/2026
Wyatt, Benjamin S	Adjunct Faculty	College of Computer & InfoTech	3/29/2026

Brian Lucas, AVP Human Resources, bringing the actions forward, recommends approval.

April 21, 2026

**MEMORANDUM**

**TO:** Board of Trustees, St. Petersburg College

**FROM:** Tonjua Williams, Ph.D., President



**SUBJECT:** Credit Curriculum

**Approval is sought for proposed Curricular changes for the Summer/Fall 2026 Academic terms.**

The proposed curriculum was developed by the Academic Deans and faculty to ensure that the curriculum of St. Petersburg College is current, relevant and in compliance with requirements of the Florida Department of Education.

Matthew Liao-Troth, Vice President for Academic Affairs, recommends approval.

Attachment

The following is a summary of credit curriculum changes for which approval is sought for Summer and Fall 2026 (Terms 0665 and 0670).

### **New Program Highlights:**

#### **College of Education:**

- **Art Education with ESOL Endorsement (ARTED-BS):** A new baccalaureate program developed via a collaboration between the College of Education and the College of Arts and Humanities. The program addresses an unmet and increasing need in the local education sector. 5 new upper-division courses are being developed to support this program. *Pending approval by DOE Board of Education*
  - *Job Opportunity: Secondary School Teachers, Middle School Teachers*

#### **Engineering and Building Arts Department:**

- **Construction Technology (BCNST-BAS):** New baccalaureate program designed to support state and regional long-term economic strategies and goals of developing a skilled workforce to meet future demands. The construction industry is a significant employment field in Pinellas County particularly. *Approved by DOE Board of Education 1/21/2026*
  - *Job Opportunity: Construction Managers, Cost Estimators*
- **Semiconductor Cleanroom Operator (SEMCRO-CT):** New 18 credit hour certificate program that will prepare students for a high-demand career in the semiconductor cleanroom industry, supporting Florida's growing technology sector. This content will also be embedded in a new subplan of the Applied Engineering Technology AS.
  - *Job Opportunity: Semiconductor Cleanroom Operator, Semiconductor Processing Technician*

**Transfer Plans:** The following transfer plans provide students with a clearly defined path and seamless transition to a Baccalaureate program.

- **Internal – Art Education (ARTED-TR)**
- **Internal –Construction Technology (BCNST-TR)**
- **Internal – Fire Officer Leadership (FOL-TR) –** This aligns with the Public Safety Administration BAS.

**Summary of Credit Curriculum Activity for Summer/Fall 2026 (0665/0670)**

**NEW/DELETED/MODIFIED PROGRAMS:**

<i>Career &amp; Academic Community</i>	<i>New</i>	<i>Modified</i>	<i>Transfer</i>	<i>Deleted</i>	<i>Total</i>
Arts, Humanities, and Design		5			5
Business		3			3
Communications					0
Education	1		1		2
Engineering, Manufacturing, and Building Arts	2	1	1		4
Health Sciences and Veterinary Technology		1			1
Nursing		1			1
Public Safety, Public Policy, and Legal Studies			1		1
Science and Mathematics		2			2
Social/Behavioral Sciences and Human Services					0
Technology		1			1
<b>Total</b>	<b>3</b>	<b>14</b>	<b>3</b>	<b>0</b>	<b>20</b>

**NEW/DELETED/MODIFIED COURSES:**

<i>Career &amp; Academic Community</i>	<i>New</i>	<i>Modified</i>	<i>Revitalized</i>	<i>Deleted</i>	<i>Total</i>
Arts, Humanities, and Design	4	4		2	9
Business	1	2			3
Communications					0
Education	5	2		7	14
Engineering, Manufacturing, and Building Arts	15	8			23
Health Sciences and Veterinary Technology		8			8
Nursing	1				1
Public Safety, Public Policy, and Legal Studies	1				1
Science and Mathematics		5		3	7
Social/Behavioral Sciences and Human Services		1			1
Technology					0
<b>Total</b>	<b>27</b>	<b>29</b>	<b>0</b>	<b>11</b>	<b>67</b>

## Program & Course Updates Effective Summer/Fall 2026 (0665/0670)

*Note: Closed programs follow a three-year teach-out period and deleted courses follow a five-year teach-out period, unless otherwise indicated.*

### ARTS, HUMANITIES, AND DESIGN

#### Program Updates:

<b>Program Code</b>	<b>Program Title</b>	<b>Rationale</b>
AUDIOPE-CT	Audio Production and Engineering	The MIRA-AS Computer Competency requirement was previously updated to allow EME 2040, CGS 1100, and CGS 1070 to satisfy the requirement in addition to MUM 1001. However, this change was not applied to the AUDIOPE-CT. As a result, students who complete one of the approved alternative computer literacy courses while pursuing the MIRA-AS are not being awarded the embedded AUDIOPE-CT. This update will re-align the certificate Computer Competency requirements with the AS program, ensuring eligible students receive the credential they have earned.
DIG-AS	Digital Media	A third subplan is being added to the Digital Media AS – Photography. Creation of this subplan would embed the existing PGY-CT into the Digital Media AS.
DIGME-BAS	Digital Media	DIG 3702 will be the new prerequisite for DIG 4138C, and it will replace EGS 3100 on the recommended pathways for the Digital Media BAS degree. Both EGS 3100 and DIG 3702 will remain electives within the Digital Media BAS program, and EGS 3100 will still be offered by the engineering department.
MIRAS-AS	Music Industry/Recording Arts	We are proposing two new courses, MUM 2601C and MUM 2602C, which will effectively combine and replace MUM 2601/MUM 2061L and MUM 2602/MUM 2062L, respectively. This will maintain overall credits for the courses and ECH for the faculty members.
PGY-CT	Digital Photography	As part of the process to embed this certificate in DIG-AS, we would like to modify the Digital Photography certificate to better align both programs. Students will now take PGY 2800C, DIG 2109 (instead of DIG 2109 OR 2115), PGY 2404C, PGY 2401C, PGY 2210C, PGY 2470C, and DIG 2030 (instead of PGY 2750 or DIG 2205), and either MAR 2101 OR MAR 2321 (instead of a list of 5 business class choices). We are requesting to lower the credit for PGY 2210 from 4 to 3 and to add DIG 2030 to the certificate. This will increase the total number of credits from 22 to 24. We are also going to request to remove PGY 2201C/PGY2210C as prerequisites from PGY 2470C.

### New Courses:

<b>Course Prefix &amp; Number</b>	<b>Course Title</b>	<b>Rationale</b>
DIG 3702	Divergent Thinking for Interactive Design	DIG 3702 will be the new prerequisite for DIG 4138C, and it will replace EGS 3100 on the recommended pathways for the Digital Media BAS degree. Both EGS 3100 and DIG 3702 will remain electives within the Digital Media program. No teach out plan is needed.
HUM 1020H	Honors Introduction to Humanities	HUM 1020 is one of the most popular gen courses at the college, so not having an honors option is a missed opportunity, especially for recruiting newer SPC students into the honors program. We would like to add the honors course, HUM 1020H to fill this gap.
MUM 2601C	Studio Recording Techniques & Music Production with Lab	MUM 2601C is proposed as a combined course number that merges the existing MUM 2601 and MUM 2601L. Although these courses are currently listed separately, they function as a single integrated learning experience in practice. Consolidating them into one course with a lab component will streamline the registration process, eliminate the need for students and faculty to manage two separate course shells, and ensure more accurate and efficient grading. This change will have no adverse impact on existing students' academic plans. The substitution will map cleanly to the original requirements, ensuring a seamless transition for all students.
MUM 2602C	Collaborative Music Production & Recording Studio Techniques with Lab	MUM 2602C is proposed as a combined course number that merges the existing MUM 2602 and MUM 2602L. Although these courses are currently listed separately, they function as a single integrated learning experience in practice. Consolidating them into one course with a lab component will streamline the registration process, eliminate the need for students and faculty to manage two separate course shells, and ensure more accurate and efficient grading. This change will have no adverse impact on existing student academic plans. The substitution will map cleanly to the original requirements, ensuring a seamless transition for all students.

### Course Updates:

<b>Course Prefix &amp; Number</b>	<b>Course Title</b>	<b>Rationale</b>
DIG 2132	Capstone: Electronic Media Design	Updating the title and course description for the capstone courses within the Digital Media AS subplans to make their role as capstone courses more clear. MLOs, objectives revised per C&I Committee feedback.

DIG 2284	Capstone: Advanced Videography	Updating the title and course description for the capstone courses within the Digital Media AS subplans to make their role as capstone courses more clear. MLOs, objectives revised per C&I Committee feedback.
----------	--------------------------------	---

MUS 1360	Digital Audio Workstation, Sound, & Notation Software Fundamentals	A review of the Major Learning Outcomes (MLOs) is being conducted to ensure they are current, accurately reflect industry practices, and align with the sequencing of technology courses within the program. This update will help create a cohesive progression of skills across the curriculum and ensure that course objectives complement one another effectively.
----------	--	--

PGY 2475	Capstone: Photography Portfolio Development	Updating the title and course description for the capstone courses within the Digital Media AS subplans to make their role as capstone courses more clear. MLOs, objectives revised per C&I Committee feedback.
----------	---	---

Course Deactivations:

<b>Course Prefix &amp; Number</b>	<b>Course Title</b>	<b>Rationale</b>
MUM 2611	Acoustic and Remote Recording Techniques	This class has not been offered since Fall 2012 (0460) and does not sit on any programs of study or as a requisite on any courses.
MUM 2944	Internship: Studio Engineering I	Course is no longer offered or sitting on any programs of study.

## BUSINESS

Program Updates:

<b>Program Code</b>	<b>Program Title</b>	<b>Rationale</b>
ACTAP-CT	Accounting Technology Operations	Replacing Capstone/Internship course options (GEB 2860 & GEB 2940) with new course – TAX 2100. This course will also be added to BUS-AS ACCTG subplan to ensure the certificate remains embedded in its parent AS degree.
BUSADM-CT	Business Management	In order to ensure that this program is fully embedded in the BUS-AS program, BRC 2001 (required) and BRC 2062 (option) will be removed from the certificate, and FIN 1100 will added as a required course (also required in BUS-AS FINSV/BANK subplan).

BUS-AS	Business Administration	<ol style="list-style-type: none"> <li>1. Adding additional technology-related course prefixes to the IDSB subplan as options on both Program of Study and Pathway. Market trends are allowing students to get entry-level jobs in technical fields, but they then see limited promotion due to a lack of knowledge of business principles. Adding technical courses as options within the interdisciplinary business subplan of the AS will open job opportunities to students who possess both skill sets.</li> <li>2. Replacing BRC 2016 with new course TAX 2101 in ACCTG subplan so that ACTAP-CT remains embedded.</li> </ol>
--------	----------------------------	---

New Courses:

Course Prefix & Number	Course Title	Rationale
TAX 2100	Federal Taxation of Business Entities	<p>TAX 2100 expands the Accounting Technology Operations Certificate curriculum by extending students' knowledge from individual taxation (TAX 2000) to federal taxation of business and fiduciary entities and transfer taxation.</p> <p>The course addresses competencies essential for entry-level accounting and tax positions, aligns with IRS Enrolled Agent Exam Part 2 (Businesses) content, and supports AICPA Core Competencies in taxation, analysis, and ethics.</p>

Course Updates:

Course Prefix & Number	Course Title	Rationale
ENT 2612	Principles of Creativity and Innovation Leadership	The course is being updated to reflect a learning pathway for Creativity and Innovation Leadership. Updates to course title, description, and a few MLOs/objectives in response to C&I committee review.
FIN 3403	Financial Management	Currently going through course development with IDEAS to make this a standard (blueprint) course. The MLO/LOs are in need of minor updates, which will result in better alignment with Bloom's taxonomy standards used by the college.

# EDUCATION

## New Courses:

<b>Course Prefix &amp; Number</b>	<b>Course Title</b>	<b>Rationale</b>
ARE 4242	Teaching Art: The Study of Practice	This is a newly developed course for the ARTED-BS. The Art Education program with ESOL endorsement is a direct result of an identified need in the communities surrounding St. Petersburg College. <i>Pending approval by DOE/BERDR.</i>
ARE 4243	Principles of Teaching Art	This is a newly developed course for the ARTED-BS. The Art Education program with ESOL endorsement is a direct result of an identified need in the communities surrounding St. Petersburg College. <i>Pending approval by DOE/BERDR.</i>
ARE 4940	Art Education: Final Internship	This is a newly developed course for the ARTED-BS. The Art Education program with ESOL endorsement is a direct result of an identified need in the communities surrounding St. Petersburg College. <i>Pending approval by DOE/BERDR.</i>
ARE 4942	Art Education: Practicum I	This is a newly developed course for the ARTED-BS. The Art Education program with ESOL endorsement is a direct result of an identified need in the communities surrounding St. Petersburg College. <i>Pending approval by DOE/BERDR.</i>
ARE 4943	Art Education: Practicum II	This is a newly developed course for the ARTED-BS. The Art Education program with ESOL endorsement is a direct result of an identified need in the communities surrounding St. Petersburg College. <i>Pending approval by DOE/BERDR.</i>

## Course Updates:

<b>Course Prefix &amp; Number</b>	<b>Course Title</b>	<b>Rationale</b>
EDF 3152	Nature of the Learner	Updating MLOs and course description to align with state requirements.
EEX 2010	Introduction to Exceptional Learners	New state requirements require revisions to course description and outcomes; also changing course title.

Course Deactivations:

<b>Course Prefix &amp; Number</b>	<b>Course Title</b>	<b>Rationale</b>
ECT 4004	History & Principles of Career and Technical Education	Course no longer offered, deactivation has no impact on any programs.
ECT 4183	Curriculum Construction: Technical Education	Course no longer offered, deactivation has no impact on any programs.
ECT 4365	Basic Teaching Methods: Career and Technical Education	Course no longer offered, deactivation has no impact on any programs.
ECT 4562	Career and Technical Education for Students with Special Needs.	Course no longer offered, deactivation has no impact on any programs.
EDF 4632	Sociology of Education	Course no longer aligns with state requirements. The change may impact a minimal number of students. COE will alert students of the change and accommodate as needed to ensure timely program completion. Removed this course from EDST-BS and replaced with EDF 3152.
MAE 3823	Connections Through Algebraic Thinking	Course no longer offered, deactivation has no impact on any programs.
MAE 4943	Internship: Middle Grades Math Education 5-9	The program the course sits in has been closed, course no longer used.

## ENGINEERING, MANUFACTURING, AND BUILDING ARTS

Program Updates:

<b>Program Code</b>	<b>Program Title</b>	<b>Rationale</b>
ENG-AS	Applied Engineering Technology	We are developing a Semiconductor Manufacturing Subplan program Applied Engineering Technology AS to expand the current STEM focused Collegiate High School at the SPC Downtown Center into the Midtown Center in order and provide an additional AS career option for students in the semiconductor manufacturing field. The new SEMCRO-CT will also be embedded in the AS upon creation of this subplan.

Subplan Changes: Some students aren't able to complete an internship, so we would like to add value to the program by

allowing them to complete an internship OR a capstone project. Added option of EET 2949 OR EET 2950C to all subplans, no changes on the recommended course in pathways.

New Courses:

<b>Course Prefix &amp; Number</b>	<b>Course Title</b>	<b>Rationale</b>
BCN 3225C	Soil Mechanics and Foundations	Course is being added as part of the new BAS Construction Technology program. This is a Core requirement for Construction Engineering Technology (CIP 15.1001) programs, ensuring graduates understand how soils influence construction methods, structural performance, and safety. Bridges prerequisite courses in materials, statics, and surveying with upper level topics in structures, construction methods, and capstone project.
BCN 3412C	Statics and Strengths of Materials	Course is being added as part of the new BAS, Construction Technology program. Core requirement for Construction Engineering Technology (CIP 15.1001) programs, ensuring graduates understand how theory directly connects to real-world construction problems such as load paths, structural balance, and force distribution in building components. Bridges prerequisite courses in materials with upper-level topics in structures, construction methods, and capstone project. <i>Pending approval by SCNS.</i>
BCN 3451C	Structures	Course is being added as part of the new BAS, Construction Technology program. This course introduces the principles of structural behavior and the application of building codes to construction practice. Topics include the coordination of structural elements during construction, temporary support systems, and inspection practices to ensure conformance with design intent and safety standards.
BCN 3568C	MEPF Systems in Construction	Course is being added as part of the new BAS, Construction Technology program. Builds on knowledge gained in ARC2461 (Building Materials and Methods) but shifts focus to active building systems. Bridges prerequisite courses in materials with upper level topics in structures, construction methods, and capstone project.
BCN 3724C	Advanced Construction Scheduling and Planning	Course is being added as part of the new BAS, Construction Technology program.
BCN 3730	Construction Safety Management	Course is being added as part of the new BS, Building Construction Technology program. The emphasis of this course is construction safety, requirements and procedures associated with the Occupational Safety and Health Administration (OSHA). Students will be encouraged to complete the OSHA 30-Hour Construction certification concurrently.

BCN 3740	Construction Laws and Contracts	Course is being added as part of the new BAS, Construction Technology program. Prepares graduates to manage contractual obligations, protect stakeholder interests, and apply ethical, professional standards in real-world construction projects.
BCN 4317C	Virtual Augmented and Mixed Reality in Construction	Elective course being created as part of new BAS Construction Technology program. Meets industry best practices for visualization of designs.
BCN 4316C	Virtual Design and Construction	Course is being added as part of the new BS, Building Construction Technology program.
BCN 4612C	Advanced Construction Estimating	Course is being added as part of the new BAS, Construction Technology program, and is a Core requirement for Construction Engineering Technology (CIP 15.1001) programs.
BCN 4709C	Construction Project Management	Capstone course is being added as part of the new BAS, Construction Technology program.
BCN 4753	Construction Financing	Course is being added as part of the new BAS, Construction Technology program, and is a Core requirement for Construction Engineering Technology (CIP 15.1001) programs.
BCN 4787C	Construction Capstone Project	Course is being added as part of the new BS, Building Construction Technology program.
ETS 2163C	Semiconductor Fabrication Process	Course development needed for the new semiconductor certificate and ENG-AS subplan
ETS 2165C	Semiconductor Packaging Fundamentals	Course development needed for the new semiconductor certificate and ENG-AS subplan

Course Updates:

<b>Course Prefix &amp; Number</b>	<b>Course Title</b>	<b>Rationale</b>
EET 1035C	AC/DC Circuits with Lab	Course review needed for inclusion of semiconductor subplan content. MLOs being updated.
EET 1084C	Introduction to Electronics	Course review needed for inclusion of semiconductor subplan content. MLOs being updated.
ETI 1420	Manufacturing Processes and Materials I	Course review needed for inclusion of semiconductor subplan content. MLOs being updated.

ETI 1701	Industrial Safety	Course review needed for inclusion of semiconductor subplan content. MLOs being updated.
ETM 1010C	Mechanical Measurement	The course will be aligned for the new semiconductor subplan, updates made to MLOs and objectives. Contact hours also increased to 77.
ETS 1511C	Motors and Controls	Course review needed for inclusion of semiconductor subplan content. MLOs being updated.
ETS 1535C	Automation and Sensors	Updates being made to MLOs, objectives, prerequisites, and contact hours.
ETS 1542C	Programmable Logic Controllers (PLCs)	Course review for alignment with new subplan. Updates made to MLOs, objectives, and course description.

## HEALTH SCIENCES AND VETERINARY TECHNOLOGY

### Program Updates:

<b>Program Code</b>	<b>Program Title</b>	<b>Rationale</b>
SURG-AS	Surgical Services	The program is moving from a Fall start to a Summer start. Because the program of study is structured by term, this will require language changes as well as moving a few courses into another term. The overall sequence and pathway does not require edits.
NURS-BS	Nursing	Adding the new course, NSP 3146: Advancing Technology: AI in Healthcare, to the major elective options. Pathway remains unchanged.

### New Courses:

<b>Course Prefix &amp; Number</b>	<b>Course Title</b>	<b>Rationale</b>
NSP 3151	Advancing Technology: AI in Healthcare	New course is being created to provide essential education for students. AI in health care transforms the way care is delivered, how health care is accessed, and impacts patient outcomes. AI is being used and will be used to promote efficiency and savings for the health care system. Students need to have an ongoing opportunity to explore these emerging technologies to position themselves to meet the new industry demands, aligning with our goal of better jobs and better lives.

### Course Updates:

<b>Course Prefix &amp; Number</b>	<b>Course Title</b>	<b>Rationale</b>
DES 1020	Orofacial Anatomy	There are a few changes that need to be made to the lecture objectives (as well as the lab that coincides with it) to better align with what is currently taught in each course.
DES 1020L	Orofacial Anatomy Laboratory	This lab coordinates with a didactic portion, and we need to clean up which objectives are taught in each course.
DES 1200	Dental Radiography	Analog film radiographs are no longer tested on our National board exams, so we would like to remove from our curriculum. MLOs being updated accordingly.
ATE 1412C	Introduction to Dental Techniques	Course review to align with AVMA essential skills modifications; MLOs updated
ATE 2050C	Small Animal Behavior	Course review to align with AVMA essential skills modifications - edits to MLOs, objectives, and course description.
ATE 2611	Animal Anesthesia	Course review; updates to MLOs, objectives, description, and prerequisites.
ATE 2651L	Animal Nursing & Medicine Lab I	Course review to align with AVMA essential skills modifications; MLOs updated
ATE 2653L	Animal Nursing & Medicine Laboratory II	Course review to align with AVMA essential skills modifications; MLOs updated

## **PUBLIC SAFETY, PUBLIC POLICY, AND LEGAL STUDIES**

### New Courses:

<b>Course Prefix &amp; Number</b>	<b>Course Title</b>	<b>Rationale</b>
CCJ 2802	Overview of Mental Health in Criminal Justice	This new course will be the foundational course for the Mental Health in Criminal Justice Certificate program. We need an anchor course to introduce the subject matter to students entering the program. The course ties mental health components to criminal justice particularly in a unique manner that is not done in existing courses.

## SCIENCE AND MATHEMATICS

### Program Updates:

<b>Program Code</b>	<b>Program Title</b>	<b>Rationale</b>
BIOLOGY-BS	Biology	PCB 4454C is being deactivated and removed from program major elective options. EEOB subplan pathway major elective area will replace PCB 4454C with BSC 3453C.
LAB-ATC	Laboratory Specialist	PCB 4454C is being deactivated and removed from program major elective options.

### Course Updates:

<b>Course Prefix &amp; Number</b>	<b>Course Title</b>	<b>Rationale</b>
MAC 1105	College Algebra	Due to the state revising the wording of the course descriptions and the MLOs of the Gen Ed Core courses, we would like to revise our course outlines to input the objectives under the corresponding MLOs, where appropriate.
MAC 2311	Calculus with Analytic Geometry I	Due to the state revising the wording of the course descriptions and the MLOs of the Gen Ed Core courses, we would like to revise our course outlines to input the objectives under the corresponding MLOs, where appropriate.
MGF 1130	Mathematical Thinking	Due to the state revising the wording of the course descriptions and the MLOs of the Gen Ed Core courses, we would like to revise our course outlines to input the objectives under the corresponding MLOs, where appropriate.
STA 2023	Elementary Statistics	Due to the state revising the wording of the course descriptions and the MLOs of the Gen Ed Core courses, we would like to revise our course outlines to input the objectives under the corresponding MLOs, where appropriate.
STA 2023H	Honors Elementary Statistics	Due to the state revising the wording of the course descriptions and the MLOs of the Gen Ed Core courses, we would like to revise our course outlines to input the objectives under the corresponding MLOs, where appropriate.

Also adding FLDOE honors note to course description.

### Course Deactivations:

<b>Course Prefix &amp; Number</b>	<b>Course Title</b>	<b>Rationale</b>
PCB 4454C	Biostatistics with Lab	Course no longer offered, will removed from elective options on BIOLOGY-BS and LAB-ATC.

## SOCIAL/BEHAVIORAL SCIENCES AND HUMAN SERVICES

### Course Updates:

<b>Course Prefix &amp; Number</b>	<b>Course Title</b>	<b>Rationale</b>
SYG 2000	Introduction to Sociology	Adding course level objectives in alignment with DOE approved MLOs (1-3).

## TECHNOLOGY

### Program Updates:

<b>Program Code</b>	<b>Program Title</b>	<b>Rationale</b>
WEBSDM-AS	Web Development	In the industry, AI content is being added to all web development tools and is being utilized to produce PHP/MySQL code for web development, so we would like to adjust the program content accordingly. CAI 1000 (Intro to AI) will replace COP 1842 (Developing Web Sites Using PHP/MYSQL). Students will be notified so that they can complete the appropriate course for their requirement term during the course teach-out period.

### Five (5) Year Course Deletion

Pursuant to Florida Statute 1007.24, the State Board of Education requires institutions to purge courses listed in the Statewide Course Numbering System (SCNS) that have not been taught by the institution within the past five years. Moreover, SPC Board Rule 6A-10.0331 requires *“the president of each community college shall annually certify to the board of trustees for that university or college that the institution has complied with Section 1007.24, Florida Statutes.”*

The following courses (103) will remain Active for Transfer Purposes but un-schedulable in the College Course Catalogue:


Subject	Catalog	Course Title	Department
CET	2670	Enterprise Network Core Techno	CCIT
CET	2682	Fundmntls Voice Over IP (VoIP)	CCIT
CET	2856	Implementing CISCO IP Switched	CCIT
CGS	1874	Interactive Web Media Tools	CCIT
COP	2806	Java Web Applications	CCIT
COP	2843	Advanced PHP/MySQL	CCIT
CTS	1303	Adv Windows Server Services	CCIT
CTS	1327	Cnfg & Admn MS Windows Client	CCIT
CTS	1334	Networking with Windows Server	CCIT
CTS	2322	Linux System Administration II	CCIT
ACG	2940	Accounting Internship	College of Business
ACG	3103	Intermediate Accounting I	College of Business
BRC	2940	Financial Services Internship	College of Business
COP	2390	C++ Programming with DirectX	College of Business
MAN	2940	Management Internship	College of Business
MAN	4725	Policy and Strategy	College of Business
RMI	2940	Insurance Svcs Internship	College of Business
BTE	4412	Instr Meth for MS Bus Tech Edu	College of Education
EDF	2130	Child and Adolescent Developme	College of Education
EEC	4942	PreSchl Edu Prac II ECE Presch	College of Education
EEC	4944	Preschool Edu Practicum I	College of Education
EEC	4945	Senior Capstone	College of Education
SCE	3030	Science Matters	College of Education
SCE	3420C	Phy Sci Middle Grds Teachers	College of Education
SCE	3941	Sec Sci Field Exp (6-8)	College of Education
SCE	3945	Intractive Proj Promot Lrng Sci	College of Education
SCE	4144	Professional Issues in Science	College of Education
SCE	4940	Instr Mthds Sec Sci & Assmt Pr	College of Education
SCE	4942	Internship: Sec Sci Educ 6-12	College of Education
DEP	3305	Psychology of Adolescence	College of Education
DAA	1100	Modern Dance I	College of Fine Arts & Humanities

DAA	1200	Ballet I	College of Fine Arts & Humanities
DAA	1500	Jazz Dance I	College of Fine Arts & Humanities
DAA	1680	Dance Repertory I	College of Fine Arts & Humanities
DAA	2101	Modern Dance II	College of Fine Arts & Humanities
DAA	2201	Ballet II	College of Fine Arts & Humanities
DAA	2681	Dance Repertory II	College of Fine Arts & Humanities
DIG	1710	Intro to Game Devlpmt Programn	College of Fine Arts & Humanities
DIG	2040	Survey of Game Development	College of Fine Arts & Humanities
DIG	2302	Introduction to 3D	College of Fine Arts & Humanities
DIG	2342C	Motion Graphics II	College of Fine Arts & Humanities
DIG	2364	3-D Animation Game Devlpmt	College of Fine Arts & Humanities
DIG	2430	Storybdng & Concept Game Creatin	College of Fine Arts & Humanities
DIG	2500	Fundamentals Interactive Design	College of Fine Arts & Humanities
DIG	2580	Digital Media Portfolio	College of Fine Arts & Humanities
GRA	2160	Computer Animation	College of Fine Arts & Humanities
MUN	1700	Improvisation Ensemble	College of Fine Arts & Humanities
MUN	1810	Steel Drum Ensemble	College of Fine Arts & Humanities
MUS	2221	Diction for Singers: French	College of Fine Arts & Humanities
MVV	1111	Class Voice I	College of Fine Arts & Humanities
MVV	2121	Class Voice II	College of Fine Arts & Humanities
MVW	1317	Cont. Woodwind Techniques I	College of Fine Arts & Humanities
MVW	2327	Cont. Woodwind Techniques II	College of Fine Arts & Humanities
PGY	2000	History of Photography	College of Fine Arts & Humanities
PGY	2107C	Large Format Photography	College of Fine Arts & Humanities
PGY	2446C	Alterntive Proceses/Photograpy	College of Fine Arts & Humanities
PGY	2940C	Prof Practices/Internship	College of Fine Arts & Humanities
DEH	4901	Indepndnt Study in Dental Hyg	College of Health Sciences
HIM	1000	Intro/Health Information Mgmt	College of Health Sciences
HIM	1110	Standard Healthcare Practices	College of Health Sciences
HIM	1212	Data and Workflow Management	College of Health Sciences
HIM	2662	Clinical Information Systems	College of Health Sciences
HIM	2860	Database Mgmnt Clinical Info	College of Health Sciences
HIM	2932	Cntmpry Issue Health Data Mgmt	College of Health Sciences
HSA	3551	Ethics in Health Care	College of Health Sciences
HSC	2100	Personal & Community Health	College of Health Sciences
PRO	1002	Intro Orthotics & Prosthetics	College of Health Sciences
PRO	1010C	Intro Basic Fab Hand Skills	College of Health Sciences
PRO	1131C	Material Science	College of Health Sciences
PRO	1312C	Ankle Foot Orthoses Fabricatio	College of Health Sciences
PRO	1315C	Leather Work Lower Limb Orthos	College of Health Sciences
PRO	1372C	Upper Limb Orthosis Fabricatm	College of Health Sciences
NSP	3477	Comm Disease Prvnt & Cntrl	College of Nursing

NUR	3178	Cmpltry/Integrative Hlth	College of Nursing
ASL	1430	Fingerspelling	Communications Department
CRW	2300	Poetry Workshop	Communications Department
FIL	2130	Motion Picture Writing II	Communications Department
INT	1000	Fundamentals of Interpreting	Communications Department
INT	1000L	Fundamentals Lab	Communications Department
INT	1200	Interactive Interpreting	Communications Department
INT	1202	Intermediate Interpreting	Communications Department
INT	1210	Transliterating	Communications Department
INT	1231	Voicing I	Communications Department
INT	1232	Voicing II	Communications Department
INT	1400	Issues in Educ Interpreting	Communications Department
INT	1480	Interpreting Specialized Topics	Communications Department
INT	1941	Introduction to Interpreting	Communications Department
INT	1942	Interpreting Internship	Communications Department
LIT	2110H	Honors World Literature I	Communications Department
MMC	2949	Internship	Communications Department
REA	1105	Critical Reading and Thinking	Communications Department
EET	1015C	DC Circuit Analysis with Lab	Engineering & Building Arts
EET	1025C	AC Circuit Analysis with Lab	Engineering & Building Arts
ETI	2624	Six Sigma Black Belt Concepts	Engineering & Building Arts
ETI	2670	Technical Economic Analysis	Engineering & Building Arts
MAC	1106	Combined College Alg/Pre-Calc	Mathematics Department
MAT	1100	Explore Math and Quant Reason	Mathematics Department
BSC	3096C	Human Biology	Natural Sciences
OCE	2001L	Oceanography Laboratory	Natural Sciences
PCB	4253C	Developmental Biology w Lab	Natural Sciences
PCB	4363C	Physiological Ecology	Natural Sciences
PEM	1177	Pilates Plus	Natural Sciences
ATE	3914	Intro to Vet Tech. Research	Veterinary Technology

April 21, 2026

**MEMORANDUM**

**TO:** Board of Trustees, St. Petersburg College  
**FROM:** Tonjua Williams, Ph.D., President   
**SUBJECT:** Workforce, Community and Corporate Partnerships


**Approval is sought for the recommended additions and changes to the Workforce Education courses within the 2025-2026 catalog year.**

***Lifelong Learning Continuing Education:** Expanded the curriculum by introducing new courses designed to meet community and industry needs.*

- AAP0131 Six Sigma Yellow Belt (*new*)
- AAP0212 Resiliency - Weathering the S.T.O.R.M. (4 hour) (*new*)
- AAP0576 Intro to Computers (*change*)
- AAP0584 Office 365 Essentials (*reactivated course number*)
- AAP0586 Introduction to Articulate (*reactivated course number*)
- AAP0587 Introduction to Adobe Captivate (*reactivated course number*)
- AAP0588 Smart Social Strategy: Using ChatGPT to Scale Your Digital Presence (*new*)
- AAP0596 Canva Training – Design Made Simple (*new*)
- AAP0846 Conversational French I (*reactivated course number*)
- AAP0847 Conversational French II (*reactivated course number*)
- LNG0844 Conversational Spanish I (*change*)
- LNG0845 Conversational Spanish II (*change*)
- LNG0849 Conversational Spanish III (*change*)

April 21, 2026

**MEMORANDUM**

**TO:** Board of Trustees, St. Petersburg College  
**FROM:** Tonjua Williams, Ph.D., President   
**SUBJECT:** Florida Department of Military Affairs, Florida National Guard Counterdrug Program – Multijurisdictional Counterdrug Task Force Training (MCTFT) Program

**Confirmation is sought for an Agreement that was entered into, subject to Board of Trustees' approval, with the Florida Department of Military Affairs, for the College's Center for Public Safety Innovation to continue to provide services to the Florida National Guard through the College's Multi-Jurisdictional Counterdrug Task Force Training (MCTFT) Program. The renewal Agreement is for the period of four years from October 1, 2025, through September 30, 2029. Permission is also sought to accept funding for this Agreement, if awarded, and enter into any amendments, extensions, or agreements as necessary, within the original intent and purpose of the contract.**

The Agreement between the College and the Florida Department of Military Affairs, in conjunction with the Florida National Guard, continues the 33-year old federally funded MCTFT program that provides all aspects of military and law enforcement counterdrug training support throughout the nation. The Agreement is supplemented annually with individual Statements of Work that detail specific training products/services to be delivered and the budget that has been allocated and approved for that particular product/service.

The anticipated revenue to the College is approximately \$1,500,000 for Year One (October 1, 2025, through September 30, 2026) and \$1,200,000 for Years Two through Four. However, the actual revenue may increase, or decrease based on the availability of federal funding for each year. See attached Information Summary for additional information.

Matthew Liao-Troth, Vice President of Academic Affairs and Mia Conza, Vice President, General Counsel and Compliance, recommend approval.

Attachment

tb032726

**BOT INFORMATION SUMMARY  
GRANTS/RESTRICTED FUNDS CONTRACTS**

**Date of BOT Meeting:** April 21, 2026

**Funding Agency or Organization:** Florida Department of Military Affairs,  
Florida National Guard Counterdrug Program

**Name of Competition/Project:** Multijurisdictional Counterdrug Task Force Training (MCTFT) program

**SPC Application or Sub-Contract:** SPC Sub-Contract

**Grant/Contract Time Period:** **Start:** 10/1/25      **End:** 09/30/29

**Administrator:** Matthew Liao-Troth

**Manager:** Matthew Liao-Troth

**Focus of Proposal:**

SPC and the State of Florida’s Department of Military Affairs, in conjunction with the Florida National Guard, will continue the 33-year old federally funded counterdrug training program that provides all aspects of military and law enforcement counterdrug training support throughout the nation. The contract will be supplemented by individual Statements of Work that will detail specific training products/services to be delivered and the budget that has been allocated and approved for that particular product or service.

**Budget for Proposal:**

(Only Major categories -This is an estimated budget description based on expected funding and services. Specific budget categories may vary as the funding amount and/or services change.)

Salaries	\$ 363,358
Fringe Benefits	\$ 162,913
Travel	\$ 60,480
Equipment	\$ 4,525
Consultants/Contractors	\$ 787,814
Supplies	\$ 45,487
Other	\$ 3,996
College Administrative Support	\$ <u>71,428</u>
Total Budget	\$1,500,000 (Year One—FY26)

**Funding:**

Total proposal budget: (includes amount requested from funder, cash and in-kind matches listed below) \$1,500,000

Total amount from funder: \$1,500,000 (Year One—FY 26)

Amount/value of match:	Cash: N/A
	In-kind: N/A
Required match or cost sharing:	No <input checked="" type="checkbox"/> Yes
Voluntary match or cost sharing:	No <input checked="" type="checkbox"/> Yes
Source of match/cost sharing:	N/A
Negotiated indirect cost:	N/A
(Fixed) administrative fee:	\$71,428 (5% of total contract)
Software/materials:	N/A
Equipment:	N/A
Services:	N/A
Staff Training:	N/A
FTE:	N/A
Other:	N/A

**College Values, Strategic Initiatives and Activities Addressed:**

Value(s):


1. Community Focus
2. Growth and Empowerment

Strategic Initiative(s):

1. Strengthen our Community
2. Deliver Excellence in Teaching & Learning

April 21, 2026

**MEMORANDUM**

**TO:** Board of Trustees, St. Petersburg College  
**FROM:** Tonjua Williams, Ph.D., President   
**SUBJECT:** CareerSource Florida, Inc. – Quick Response Training Grant – Power Design, Inc.

**Confirmation is sought for a proposal that was submitted, subject to Board of Trustees' approval, to CareerSource Florida, Inc., by St. Petersburg College for the Quick Response Training (QRT) grant opportunity on behalf of Power Design, Inc. Permission is sought to accept an estimated \$787,500 in funding over a two-year period for this proposal, if awarded, and enter into any amendments, extensions, or agreements as necessary, within the original intent and purpose of the grant.**

Quick Response Training (QRT) grants provide funding for customized training to new or expanding businesses. Through this customer-driven program, Florida is able to effectively retain and attract businesses, creating new high-quality jobs in targeted industries. Businesses are required to apply for QRT grants through a community college, area technical center, or state university, in partnership with the local economic development organization and workforce board.

Power Design, Inc. was founded in 1989 and is a full-service electrical subcontractor company based in St. Petersburg, Florida, and licensed in 19 states. Power Design's capabilities include design build and value engineering services, low voltage systems, fire alarms, security, structured wiring, telephone, cable head end systems, and controlled access. The QRT grant will assist in training 300 new Power Design employees to deliver optimal solutions to meet clients' needs. SPC Workforce, Community and Corporate Partnerships will provide consulting and fiscal agent services to Power Design over the one-year program. The College will also be able to provide potential training and consulting services outside of the grant at the full corporate training fee.

The estimated period of performance is from May 1, 2026 through April 30, 2028. The total project budget is estimated to be \$787,500 over a two-year period. Of this amount, the College anticipates receiving approximately \$37,500 (5%) for its services over the same period. See attached Information Summary for additional information.

Belinthia Berry, Dean of Workforce Development and Mia Conza, Vice President, General Counsel and Compliance, recommend approval.

Attachment

gms032626



Voluntary match or cost sharing:	No	X	Yes
Source of match/cost sharing:	N/A		
Negotiated indirect cost:	N/A		
(Fixed) administrative fee:	N/A		
Software/materials:	N/A		
Equipment:	N/A		
Services:	N/A		
Staff Training:	N/A		
FTE:	N/A		
Other:	N/A		

**College Values, Strategic Initiatives and Activities Addressed:**

Values:

1. Community Focus
2. Growth & Empowerment


Strategic Initiatives:

1. Drive Economic Advancement
2. Strengthen Our Community

April 21, 2026

**MEMORANDUM**

**TO:** Board of Trustees, St. Petersburg College

**FROM:** Tonjua Williams, Ph.D., President 

**SUBJECT:** U.S. Department of Labor - YouthBuild

**Confirmation is sought for a proposal that was submitted, subject to Board of Trustees' approval, to the U.S. Department of Labor by People Empowering and Restoring Communities (PERC) with St. Petersburg College as a subrecipient, for a YouthBuild grant. Permission is also sought to accept \$176,403 in funding over a 40-month period for this proposal, if awarded, and enter into any amendments, extensions, or agreements as necessary, within the original intent and purpose of the grant.**

In collaboration with the lead applicant, People Empowering and Restoring Communities, St. Petersburg College will participate in a Department of Labor YouthBuild grant to provide at-risk youth ages 16-24 with educational services to earn a high school diploma or GED, hands-on occupational skills training, leadership development, and pathways to employment through apprenticeship and further education.

The College will provide Electric Board Assembly training to 30 YouthBuild participants which will include soldering techniques and component installation. Additionally, all 80 YouthBuild participants will enroll in a new Artificial Intelligence Career Readiness training course to enhance their awareness of AI and work productivity.

Funding will cover the cost of the personnel needs and student program support. The period of performance will be July 1, 2026 through December 30, 2029. The total project is anticipated to be \$176,403 over a 40-month period, of which SPC expects to receive the full amount. See attached Information Summary for additional information.

Belinthia Berry, Dean of Workforce Development and Mia Conza, Vice President, General Counsel and Compliance, recommend approval.

Attachment

gms031326

**BOT INFORMATION SUMMARY  
GRANTS/RESTRICTED FUNDS CONTRACTS**

**Date of BOT Meeting:** April 21, 2026

**Funding Agency or Organization:** U.S. Department of Labor

**Name of Competition/Project:** YouthBuild

**SPC Application or Sub-Contract:** SPC (Sub-Contract)

**Grant/Contract Time Period:** **Start:** 07/01/2026    **End:** 12/30/2029

**Administrator:** Belinthia Berry

**Manager:** Kiani Bowman

**Focus of Proposal:**

In partnership with the lead applicant, People Empowering and Restoring Communities (PERC), SPC along with subrecipient partners including CareerSource Tampa Bay and Habitat for Humanity Tampa Bay Gulfside are submitting a YouthBuild grant to fund pre-apprenticeship initiatives. This project will deliver occupational skills training, education, leadership development, and job placement services to disadvantaged, low-income youth aged 16-24 who are often out of school and face employment barriers.

The grant supports hands-on construction training, typically involving the building or rehabilitation of affordable housing in participants' communities, alongside options for skills in high-demand sectors like advanced manufacturing, information technology, and healthcare. Programs also provide essential wraparound supports, such as transportation, childcare, and housing assistance, to promote pathways to registered apprenticeships, postsecondary education, and quality careers.

SPC's role will be to provide Electric Board Assembly training, which covers the essential skills for building and repairing printed circuit boards, to 30 eligible students in our Semiconductor, Mechatronics, Automation, Robotics Technician (SMART) lab over a 40-month performance period. Additionally, SPC will provide Artificial Intelligence Career Readiness training for 80 YouthBuild participants. This training will include a blend of hands-on projects with foundational theory to equip students with universal AI skills along with ethical AI usage, basic data literacy, and workflow automation skills to enhance their productivity.

Grant funds will be used to support personnel who will liaison with PERC and the program costs for the SMART lab training.

**Budget for Proposal:**

(Only Major categories—This is an estimated budget description based on expected funding and services. Specific budget categories may vary as the funding amount and/or services change.)

Personnel	\$	15,675
Fringe	\$	8,465
Equipment	\$	0
Travel	\$	0
Participant Support	\$	149,850
Supplies	\$	0
Printing and Dissemination	\$	0
Indirect Costs	\$	2,414
Contract (Evaluator)	\$	0
<b>Total SPC Budget</b>	<b>\$</b>	<b>176,403</b>

**Funding:**

Total proposal budget: (includes amount requested from funder, cash and in-kind matches listed below)

**\$ 1,500,000**

Total amount from funder:

**\$ 1,500,000**

Amount/value of match: \$0

Cash: N/A

In-kind: N/A

Required match or cost sharing:

No  Yes

Voluntary match or cost sharing:

No  Yes

Source of match/cost sharing:

Negotiated indirect cost:

10%

(Fixed) administrative fee:

N/A

Software/materials:

N/A

Equipment:

N/A

Services:

N/A

Staff Training:

N/A

FTE:

N/A

Other:

N/A

**College Values, Strategic Initiatives and Activities Addressed:**

Value(s):

1. Student Success
2. Community Focus
3. Growth and Empowerment


Strategic Initiative(s):

1. Deliver Excellence in Teaching & Learning
2. Drive Economic Advancement

April 21, 2026

**MEMORANDUM**

**TO:** Board of Trustees, St. Petersburg College

**FROM:** Tonjua Williams, Ph.D., President 

**SUBJECT:** U.S. National Science Foundation – S-STEM BLOSSOM Proposal

**Confirmation is sought for a proposal that was submitted, subject to Board of Trustees' approval, to the National Science Foundation under the Scholarships in Science, Technology, Engineering, and Mathematics (S-STEM) Program by St. Petersburg College for the Biology Leaders Overcoming Struggles through Scholarships, Opportunities and Mentorship (BLOSSOM) project. Permission is also sought to accept up to \$1,933,302 in funding over a six-year period, if awarded, and to enter any amendments, extensions, or agreements as necessary, within the original intent and purpose of the grant.**

The S-STEM program supports academically talented, domestic low-income students pursuing degrees in eligible STEM disciplines. SPC has submitted a proposal to provide scholarships and coordinated academic support services for Biology students with demonstrated financial need. Over the six-year project period, up to 100 scholarships will be awarded to eligible students.

The BLOSSOM project is designed to increase student retention, academic achievement, graduation, and transfer to four-year institutions or entry into the STEM workforce. This initiative aligns with SPC's commitment to student success, workforce development, and strengthening the regional STEM talent pipeline, particularly in the Tampa Bay life sciences and health innovation sectors.

Funding will cover the cost of scholarship support, project personnel, evaluation, and travel. The projected period of performance will be September 1, 2026 through August 31, 2032. The total project is anticipated to be \$1,933,302 over a six-year period, of which SPC expects to receive the full amount. See attached Information Summary for additional information.

Matthew Liao-Troth, Vice President of Academic Affairs, Natavia Middleton, Dean of Natural Sciences & Engineering; and Mia Conza, Vice President of General Counsel & Compliance, recommend approval.

Attachment

gms3132026

**BOT INFORMATION SUMMARY  
GRANTS/RESTRICTED FUNDS CONTRACTS**

**Date of BOT Meeting:** April 21, 2026

**Funding Agency or Organization:** U.S. National Science Foundation

**Name of Competition/Project:** National Science Foundation - Scholarships in Science, Technology, Engineering and Mathematics (NSF S-STEM)

**SPC Application or Sub-Contract:** SPC Application

**Grant/Contract Time Period:** **Start:** 9/01/2026      **End:** 8/31/2032

**Administrator:** Natavia Middleton

**Manager:** Kelli Stickrath

**Focus of Proposal:**

St. Petersburg College has submitted a Track 2 (Implementation: Single Institution) proposal to the National Science Foundation’s S-STEM program to implement the Biology Leaders Overcoming Struggles through Scholarships, Opportunities and Mentorship (BLOSSOM) initiative. If awarded, the College will receive \$1,933,302 in funding over a six-year period. The program aligns with state and regional goals to increase graduation and strengthen STEM skills of the area’s future workforce to meet Florida’s STEM job growth and industry demands.

The focus of the proposal is to provide scholarship funding and coordinated academic support to academically talented, low-income Biology students with demonstrated unmet financial need. The program will support up to 100 scholars over six years awarding unmet cost of attendance to reduce financial barriers that often delay completion or prevent full-time enrollment. In addition to financial support, BLOSSOM will implement structured faculty mentoring, cohort-based engagement, career exposure opportunities, and evidence-based co-curricular supports designed to improve retention, graduation, transfer, and workforce placement outcomes. Outcomes for BLOSSOM Scholars will include: 1) increased educational opportunities through financial support; 2) increased academic achievement; 3) increased student retention; 4) increased graduation and/or transfer to higher STEM degree programs, 5) increased awareness of STEM careers, and 6) increased STEM workforce skills.

**Budget for Proposal:**

(Only Major categories—This is an estimated budget description based on expected funding and services. Specific budget categories may vary as the funding amount and/or services change.)

Senior Personnel	\$	97,280
Other Personnel	\$	188,906
Fringe Benefits	\$	82,571

Travel	\$	10,503
Participant Costs	\$	1,282,420
Direct Costs	\$	8,629
Contract (Evaluator)	\$	120,740
Indirect Costs	\$	142,253
<b>Total Budget</b>	<b>\$</b>	<b>1,933,302</b>

**Funding:**

Total proposal budget: (includes amount requested from funder, cash and in-kind matches listed below)	\$	<b>1,933,302</b>
Total amount from funder:	\$	<b>1,933,302</b>

Amount/value of match: \$0	Cash:	N/A
In-kind: N/A		
Required match or cost sharing:	No	X Yes
Voluntary match or cost sharing:	No	X Yes
Source of match/cost sharing:		
Negotiated indirect cost:		33.41%
(Fixed) administrative fee:		N/A
Software/materials:		N/A
Equipment:		N/A
Services:		N/A
Staff Training:		N/A
FTE:		N/A
Other:		N/A

**College Values, Strategic Initiatives and Activities Addressed:**

- |                          |   |
|--------------------------|---|
| Value(s):                | <ol style="list-style-type: none"> <li>1. Student Success</li> <li>2. Growth and Empowerment</li> <li>3. Belonging</li> </ol>             |
| Strategic Initiative(s): | <ol style="list-style-type: none"> <li>1. Deliver Excellence in Teaching &amp; Learning</li> <li>2. Drive Economic Advancement</li> </ol> |

April 21, 2026

**MEMORANDUM**

**TO:** Board of Trustees, St. Petersburg College

**FROM:** Tonjua Williams, Ph.D., President



**SUBJECT:** University of Central Florida, Florida Center for Students with Unique Abilities – Florida Postsecondary Comprehensive Transition Program – Program Application Renewal

**Approval is sought to renew the program application to be submitted to the Florida Center for Students with Unique Abilities at University of Central Florida. Approval will allow the College to continue the Florida Postsecondary Comprehensive Transition Program (FPCTP), Titans-UP, in accordance with Florida Statute Section 1004.6495, which authorizes public and private institutions of higher education to develop post-secondary transition programs for individuals with intellectual disabilities.**

The Titans-Unique Possibilities (UP) program developed in response to state legislation changes providing students with intellectual disabilities, a traditional high school diploma and direct access to Florida College System institutions, such as SPC. Administered through the University of Central Florida (UCF), the goals of the FPCTP. Titans-UP include: 1) Increasing independent living, inclusive and experiential postsecondary education, and employment opportunities for students with intellectual disabilities through degree, certificate, or non-degree programs; 2) Establishing a statewide coordinated effort for disseminating information regarding programs and services for students with disabilities; and 3) Establishing a national tutor and mentor certification program to support retention and completion.


To continue program efforts, SPC must demonstrate continued support and approval from leadership and the Board of Trustees. The components of the program continuation application remain consistent with supporting employment, on the job training, and internships for the target population. Programs must support students with intellectual disabilities who are seeking to continue academic, career and technical, and independent living instruction as well as prepare students for gainful employment. Program students must also be socially and academically integrated with non-disabled students to the maximum extent possible. The Titans-UP program continues recruitment efforts with the potential for 10-20 enrolled students each Fall term. Students are assessed upon entry and guided towards program specific career offerings with the goal of completing a certificate or industry certification within two years. Students continue to have the opportunity to participate in the college experience through in- and out-of-class activities, involvement with Student Life and Leadership, and workforce and internship training.

Through the program, students can apply for scholarships directly through UCF to assist with out-of-class support and course material needs.

Mark Strickland, Vice President, Student Success; Matthew Liao-Troth, Vice President, Academic Affairs; Shanya Turner, Executive Director of Retention Services; and Mia Conza, Vice President, General Counsel and Compliance, recommend approval.

April 21, 2026

**MEMORANDUM**

**TO:** Board of Trustees, St. Petersburg College  
**FROM:** Tonjua Williams, Ph.D., President   
**SUBJECT:** City of St. Petersburg, St. Petersburg Police Department (SPPD), and Center for Public Safety Innovation (CPSI) as a Preferred Training Vendor under the City's FY 25 Safer Outcomes Award

**Confirmation is sought for a proposal that was submitted by the College, subject to Board of Trustees' approval, to the City of St. Petersburg, for the College's Center for Public Safety Innovation (CPSI) to provide De-Escalation training to the St. Petersburg Police Department (SPPD), as part of the City's application to the U.S. Department of Justice, COPS Office—*Safer Outcomes: Enhancing De-Escalation and Crisis Response Training for Law Enforcement – Support for Law Enforcement Agencies* funding opportunity. Permission is sought to accept an estimated \$425,000 in funding from the City of St. Petersburg for this proposal, and enter into any agreements, amendments, extensions as necessary, within the original intent and purpose of the grant.**

The Safer Outcomes: Enhancing De-Escalation and Crisis Response Training for Law Enforcement – Support for Law Enforcement Agencies program is designed to provide training on De-Escalation, Conflict Resolution, Crisis Response, Alternatives to Use of Force, Duty to Intervene, and Autism and the Law Enforcement Response at no cost to our collective agencies (currently at 53 members) in the Tampa Bay region. Under the terms of the grant, SPPD will host de-escalation training(s) as well as support requests for training from individual agencies in the Tampa Bay area. SPPD will offer training on a variety of topics using curriculum already vetted and approved by the COPS Office and presented by nationally recognized instructors and subject matter experts.

SPPD will partner with St. Petersburg College's Center for Public Safety Innovation (CPSI) as the preferred training vendor to oversee the delivery of these services. CPSI is currently one of thirteen COPS De-escalation Training Centers across the country and holds the designation as the COPS National De-Escalation Coordinator for the Centers. In addition to serving as the liaison between the COPS Office and the training centers, CPSI maintains the COPS National De-escalation Training Center network and has access to a variety of de-escalation resources to augment these and other training courses.

The estimated period of performance will be from October 1, 2025 through September 30, 2027. The total award amount is projected to be \$425,000 over a two-year period. See attached Information Summary for additional information.

Matthew Liao-Troth, Vice President, Academic Affairs and Mia Conza, Vice President, General Counsel and Compliance, recommend approval.

Attachment  
tb040826

**BOT INFORMATION SUMMARY  
GRANTS/RESTRICTED FUNDS CONTRACTS**

**Date of BOT Meeting:** April 21, 2026

**Funding Agency or Organization:** City of St. Petersburg, St. Petersburg Police Department (SPPD), and Center for Public Safety Innovation (CPSI) as a Preferred Training Vendor under the City’s FY 25 Safer Outcomes Award

**Name of Competition/Project:** Preferred Training Vendor for SPPD – FY 25 Safer Outcomes

**SPC Application or Sub-Contract:** SPC Vendor Services Contract

**Grant/Contract Time Period:** Start: 10//01/25 End: 09/30/27

**Administrator:** Matthew Liao-Troth

**Manager:** Matthew Liao-Troth

**Focus of Proposal:**

St. Petersburg College’s Center for Public Safety Innovation (CPSI) is proposing to serve as a Preferred Training Vendor to deliver De-Escalation Training on behalf of The St. Petersburg Police Department (SPPD).

The St. Petersburg Police Department (SPPD) submitted a grant application to the Department of Justice, COPS Office (Safer Outcomes: Enhancing De-Escalation and Crisis Response Training for Law Enforcement – Support for Law Enforcement Agencies), to provide training on De-Escalation, Conflict Resolution, Crisis Response, Alternatives to Use of Force, Duty to Intervene, and Autism and the Law Enforcement Response at no cost to the collective agencies (currently at 53 members) in the Tampa Bay region. Under this grant opportunity, SPPD will host de-escalation training(s) as well as support requests for training from individual agencies in the Tampa Bay area. SPPD will offer training on a variety of topics using curriculum already vetted and approved by the COPS Office and presented by nationally recognized instructors and subject matter experts. SPPD will partner with St. Petersburg College’s Center for Public Safety Innovation (CPSI) as the preferred training vendor to oversee the delivery of these services. CPSI is currently one of the thirteen COPS De-escalation Training Centers across the country and holds the designation as the COPS National De-Escalation Coordinator for the Centers.

**Budget for Proposal:**

(Only Major categories—This is an estimated budget description based on expected funding and services. Specific budget categories may vary as the funding amount and/or services change.)

Personnel	\$ 80,000.00
Fringe	\$ 20,000.00

Travel	\$	0.00
Supplies	\$	1,000.00
Consultants/Contractors	\$	300,000.00
Other Costs	\$	24,000.00
Indirect Costs	\$	0.00
<b>Total Budget</b>	<b>\$</b>	<b>425,000.00</b>

**Funding:**

Total proposal budget: (includes amount requested from funder, cash and in-kind matches listed below) \$ 425,000.00

Total amount from funder: \$ 425,000.00

Amount/value of match: Cash: N/A  
In-kind: N/A

Required match or cost sharing:	No	<input checked="" type="checkbox"/>	Yes
Voluntary match or cost sharing:	No	<input checked="" type="checkbox"/>	Yes
Source of match/cost sharing:	N/A		
Negotiated indirect cost:	N/A		
(Fixed) administrative fee:	N/A		
Software/materials:	N/A		
Equipment:	N/A		
Services:	N/A		
Staff Training:	N/A		
FTE:	N/A		
Other:	N/A		

**College Values, Strategic Initiatives and Activities Addressed:**


Value(s): 1. Community Engagement

Strategic Initiative(s): 1. Community Focus

April 21, 2026

**MEMORANDUM**

**TO:** Board of Trustees, St. Petersburg College

**FROM:** Tonjua Williams, Ph.D., President 

**SUBJECT:** Agreement with Short’s Travel Management, Inc.

**Authorization is sought to enter into an Agreement with Short’s Travel Management, Inc. to provide travel management services for Athletics and other divisions of the College. The Agreement will commence upon execution and continue through September 30, 2028. The College is utilizing Educational and Institutional Cooperative Services, Inc. Master Agreement Number E100373-2023MA for this Agreement.**

Upon the request of the College, Short’s Travel Management, Inc. (“Short’s”) will provide travel management services – primarily for ground transportation and charter bus services (provided through STM Driven, a division of Short’s) – for the College’s Athletics (including faculty, staff, and student athletes) and group travel by other divisions at the College. Short’s aims to make available to the College the lowest fares on routes requested by the College, consistent with the College’s travel policies. Short’s will charge the College for fulfillment of its travel services requests at the point of sale.


The Agreement will commence upon execution and continue through September 30, 2028. The expenditure through this period will not exceed \$450,000.

Mark Strickland, Vice President, Student Success; Karen Reynolds, Director, Procurement; Mia Conza, Vice President, General Counsel and Compliance, recommend approval.

April 21, 2026

**MEMORANDUM**

**TO:** Board of Trustees, St. Petersburg College

**FROM:** Tonjua Williams, Ph.D., President 

**SUBJECT:** Enterprise Resource Planning (ERP) Solution – Workday, Inc. (“Workday”)

The College recently concluded an evaluation to select a modern ERP solution to replace its 30-year-old PeopleSoft platform. The College engaged The Tambellini Group to guide the College throughout the procurement process for the ERP solution, including assisting with the requirements for the Invitation to Negotiate (ITN) and the subsequent selection of an ERP solution and ERP solution implementation partner. Through the procurement process, the College’s selection committee, comprised of staff from Academic Affairs, Finance and Business Operations, Information Technology, Student Success, and Workforce and Corporate Partnerships, selected Workday as its ERP solution vendor. The Tambellini Group was also engaged in the contract and price negotiations for the selected vendor.

**Approval is sought to enter into an agreement with Workday for the College’s ERP solution, in an amount not to exceed \$8,835,000. The agreement is a ten-year agreement effective April 30, 2026 through April 29, 2036 with renewal options for up to ten additional years with a compounding increase of two percent (2%) per year. The first payment to Workday is due July 15, 2026. Execution of the Workday agreement by the College is contingent upon successful negotiation of the legal and business terms with both Workday and the College’s selected Workday implementation partner, Incline Alchemy, Inc. (“Alchemy”), and the execution of agreements with both Workday and Alchemy on or before April 30, 2026.**

**Workday Background** – Workday is a cloud-based system that provides industry leading Human Capital Management (HCM), Finance, and Student Information system software with reduced manual input and interventions, robust real-time analytics and dashboards, and enhanced reporting required by the College for state and federal entities. Workday users benefit from the platform’s intuitive, web-based applications with self-service and mobile capabilities. Workday is designed to create a nimbler process-oriented and data-driven organization and to eliminate manual work and third-party applications.


Workday has been rapidly growing in the higher education marketplace and has a strong presence in the state of Florida. Through the ITN process, Workday was evaluated against Oracle Inc. on the criteria below and outscored Oracle accordingly.

<b>Category</b>	<b>Weight</b>	<b>Oracle Average</b>	<b>Workday Average</b>
References	10%	3.58	3.91
Cost	20%	3.73	3.65
Vendor Demonstrations	20%	3.86	4.03
Written Responses	10%	3.91	3.94
Finance System	8%	4.13	4.29
HCM System	8%	3.96	4.26
Student System	7%	3.12	3.69
Financial Aid	7%	4.46	3.61
Technical Platform	10%	3.82	3.96
<b>Weighted Average</b>	<b>100%</b>	<b>3.83</b>	<b>3.91</b>

Janette Hunt, Vice President Finance and Business Operations; Matthew Liao-Troth, Vice-President, Academic Affairs; Patrick Rinard, Vice President, Information Technology/CIO; Mark Strickland, Vice President of Student Success; and Mia Conza, Vice President, General Counsel and Compliance, recommend approval.

April 21, 2026

**M E M O R A N D U M**

**TO:** Board of Trustees, St. Petersburg College  
**FROM:** Tonjua Williams, Ph.D., President   
**SUBJECT:** Enterprise Resource Planning (ERP) Contingency Funds

**Approval is sought to set aside an ERP Contingency fund of \$1,000,000 to be used as contingency for consumption-based Workday expenses, enrollment growth-related fees, and change orders for additional consulting services from Alchemy. Permission is sought to utilize the \$1,000,000 over the duration of the Workday implementation and the College's ten-year agreement with Workday, and enter into any amendments, order forms, or agreements as necessary, within the original intent and purpose of this contingency. Annually, the College will notify the Board of Trustees of the status of this contingency fund. The \$1,000,000 is.**

Through a formal selection process, the College selected Workday, Inc. ("Workday") to replace its 30-year old PeopleSoft platform. The College also selected Incline Alchemy, Inc. ("Alchemy") as the implementation partner to help the College implement the Workday platform. A contingency fund is required to ensure that adequate funds are reserved for uncertain and unforeseen costs for both Workday and Alchemy.

Starting in the fourth quarter of last year, Workday introduced a new consumption-based revenue stream alongside its subscription fee model. This consumption-based model monitors a customer's use of Workday integrations with other software applications, artificial intelligence (AI), and Application Programming Interface (APIs) (the "Monitored Items"). The College's agreement with Workday includes certain entitlements for each of the Monitored Items with "Flex Credits" if the College exceeds such entitlements. While the College has negotiated a certain number of Flex Credits per year during the term of the ten-year agreement with Workday, because this is a new model, there is uncertainty related to the use and calculation of Flex Credits. Additionally, Workday requires annual reporting on student counts, which could be subject to growth and expansion fees if the College grows its enrollment.


Similarly, the College has negotiated certain consulting services from Alchemy for the Workday implementation such as the number of integrations needed by the College, certain reports Alchemy is responsible for developing, and the amount of data that Alchemy will help to convert from PeopleSoft to Workday. However, there may be instances where assistance from Alchemy will be required for items not within the negotiated scope of the College's agreement with Alchemy. For example, if Workday delivers a new feature during the College's engagement with Alchemy, Alchemy's work on the feature would not be in scope and change orders for additional consulting services from Alchemy would be required.

Patrick Rinard, Vice President, Information Technology/CIO and Mia Conza, Vice President, General Counsel and Compliance, recommend approval.

April 21, 2026

**MEMORANDUM**

**TO:** Board of Trustees, St. Petersburg College

**FROM:** Tonjua Williams, Ph.D., President 

**SUBJECT:** Fees

**Approval is sought for the proposed FY26-27 Lab Fee Schedule.**

Florida Statute 1001.64(10) states that each Board of Trustees shall establish fees. In addition to standard tuition and fees, this authorization extends to user fees, as specified in Florida Statute 1009.23(12(a)). User fees can only be charged to the person receiving the service and shall not exceed the cost of the services provided. Laboratory fees are considered a user fee. They are intended to cover costs associated with a lab course, such as consumables, additional support personnel to offer class, specialized equipment and software. The following proposed lab fee schedule is limited to course updates within the Academic Discipline. **There are no proposed changes to increase laboratory fees.**

**Lab Fees by Academic Discipline**

**Proposed course updates to the academic discipline:**


<i>SCIENCE (Physical)</i>	PHY1053C	\$27.44
<i>ENGINEERING TECH</i>	ETS2163C, ETS2165C, EET2950	\$62.59
<i>BUILDING CONSTRUCTION TECH BACC</i>	BCN2405C, BCN3225C, BCN3415C, BCN3568C, BCN3724C, BCN4612C, BCN4310C, BCN4709C, BCN4312C, BCN4787C	\$125.00
<i>FINE ARTS (DIGITAL MEDIA UD)</i>	DIG3330C, DIG3343C, DIG4347C, DIG4349C	\$120.00
<i>CRIME SCENE TECH – Public Safety</i>	CJE2676	30.75

**Eliminated lab fees due to course deletions:**

Janette Hunt, Vice President, Finance & Business Operations, Matthew Liao-Troth, Vice President, Academic Affairs, and Mark Strickland, Vice President, Student Affairs, recommend approval.

April 21, 2026

**MEMORANDUM**

**TO:** Board of Trustees, St. Petersburg College  
**FROM:** Tonjua Williams, Ph.D., President   
**SUBJECT:** Use of College Facilities by the Direct Support Organizations

**Approval is requested to allow the use of College facilities by the Direct Support Organizations (St. Petersburg College Foundation, Inc. and the Institute for Strategic Policy Solutions, Inc.) for the public purpose consistent with the mission, vision, and values of the College. Time Period: April 1, 2026 through March 31, 2027. Total value of the facilities usage is \$23,403.52.**

Listed below is the detail by Direct Support Organization:

<b>Direct Support Organization</b>	<b>Square Footage</b>	<b>Value per Square Foot*</b>	<b>Total Value of Facilities Use</b>	<b>Location</b>
St. Petersburg College Foundation, Inc.	1,500	\$8.96	\$13,440.00	Downtown Office
Institute for Strategic Policy Solutions, Inc.	1,112	\$8.96	\$9,963.52	Seminole Campus
<b>Total Value</b>	<b>2,612</b>		<b>\$23,403.52</b>	

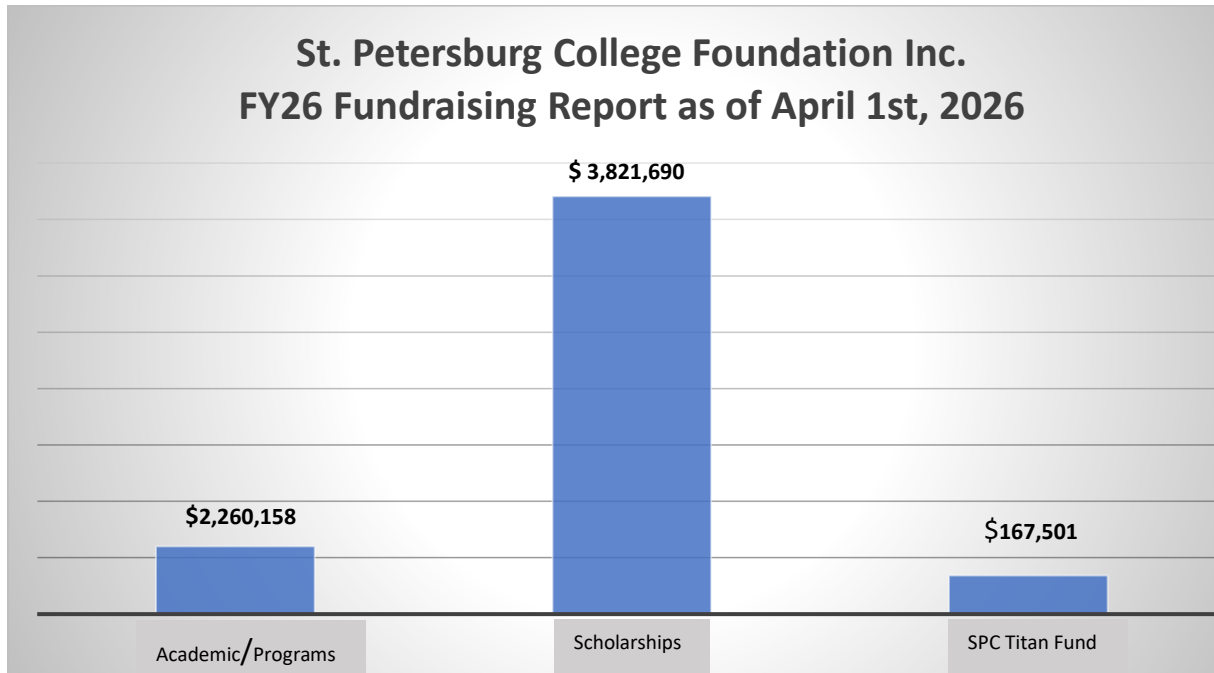
*\*Based on the State’s Operating Costs for New Facilities (OCNF) Rate as of 03/10/2026*

Mike Meigs, Associate Vice President, Business and Financial Services; Jesse A. Turtle, VP, Institutional Advancement/Foundation.; and Kimberly G. Jackson, Executive Director, Institute for Strategic Policy Solutions, recommend approval.

# Foundation Report

BOT April 2026 Update

## Dashboard



Fund Category	FY26	FY25
Academic/Student Programs	\$ 2,260,158	\$ 541,413
Scholarships	\$ 3,821,690	\$ 3,123,574
SPC Titan Fund	\$ 167,501	\$ 121,146
<b>Total:</b>	<b>\$ 6,249,349</b>	<b>\$ 3,786,133</b>

## Expense Report:


As of April 1<sup>st</sup>, the Foundation provided the following support to SPC:

- **\$1.7M** in scholarships to SPC students.
- **\$1.8M** in program support, providing support to such programs as
  - Alumni Association
  - Academic Affairs Department
  - African American Male Initiative
  - Athletic Boosters
  - Black Girl Magic Event
  - Business Plan & Elevator Pitch Competition
  - College of Education
  - College of Nursing
  - Dental Hygiene Department
  - Fall Enrollment Initiative
  - Grants Department
  - Humanities & Fine Arts Department
  - Learning Resources Centers
  - College Marketing & Communications
  - Mental Health Awareness/Allied Health
  - Natural Sciences
  - Palladium Theater
  - Social Justice Initiative
  - SPC Collegiate High School
  - Veterinary Technology Program
  - Welcome Back Titans Event
  - Women on the Way & Keys to Manhood
  - Workforce Development

April 21, 2026

**MEMORANDUM**

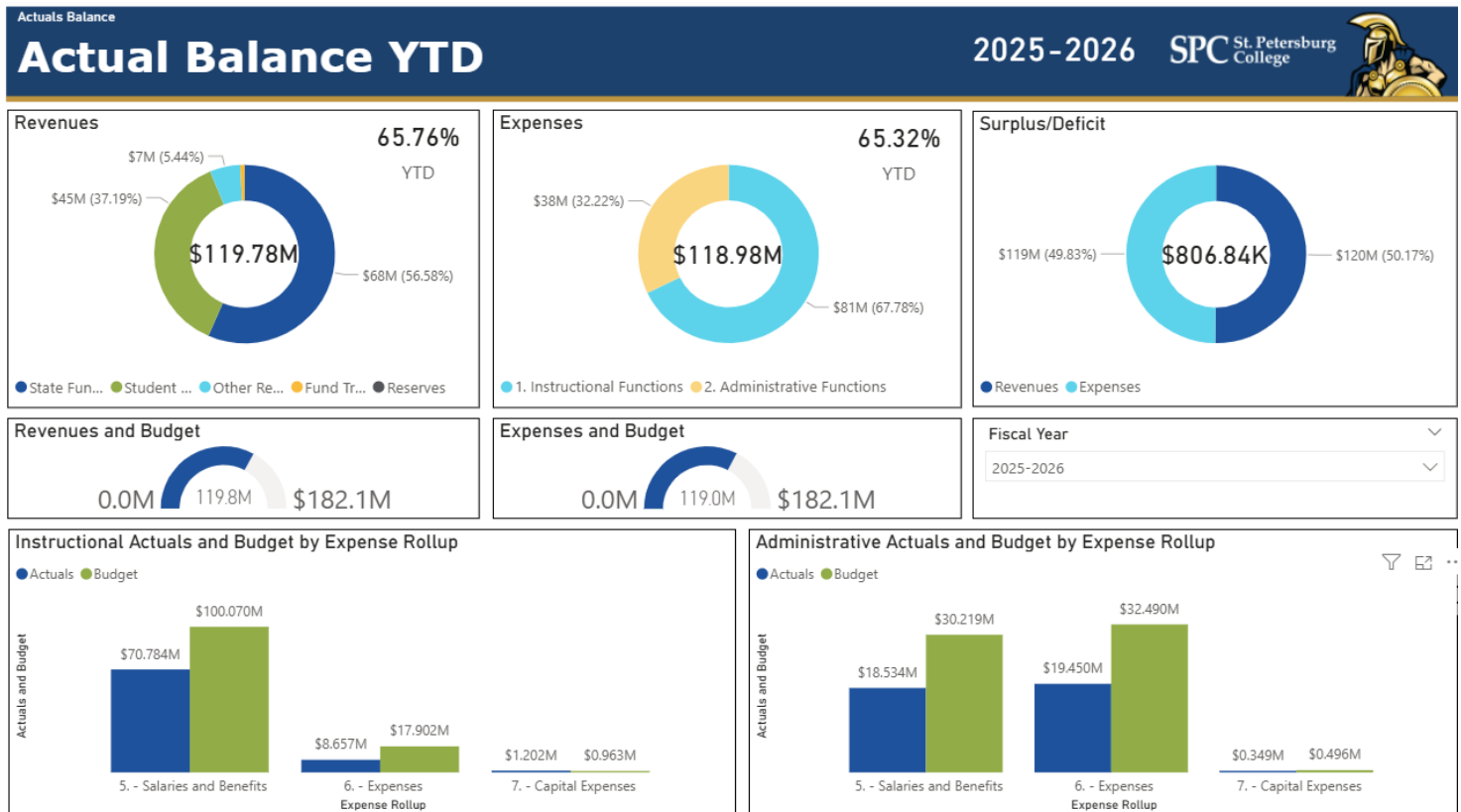
**TO:** Board of Trustees, St. Petersburg College

**FROM:** Tonjua Williams, Ph.D., President 

**SUBJECT:** Fiscal Year 2025-2026 College General Operating Budget Report with Tuition Revenue

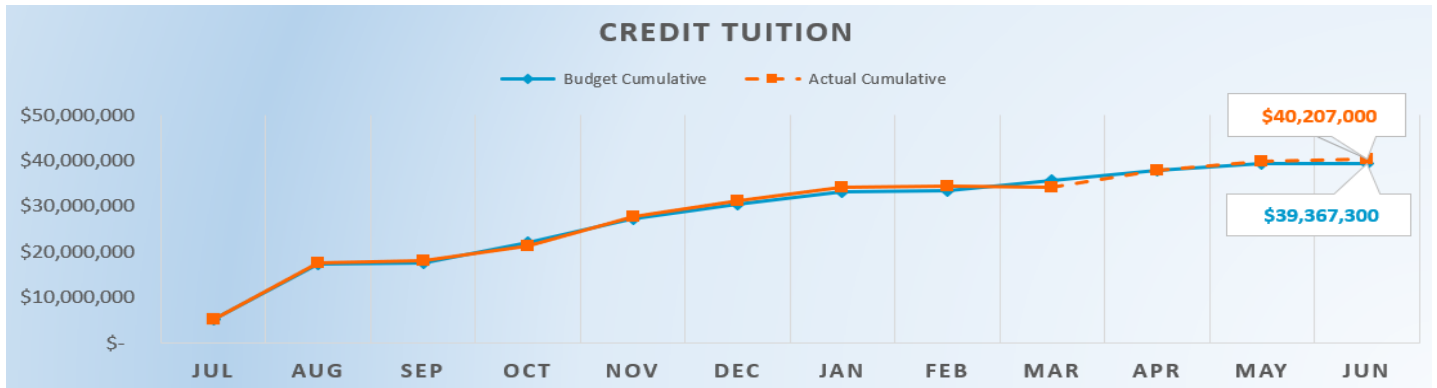
**The FY25-26 fund 1 operating budget report through March 31, 2026, is attached.**

As of March 31, 2026, the overall revenue was \$119.78M, which represents 65.76% of the operating budget. The overall expense was \$118.98M, which represents 65.32% of the operating budget. Personnel expenses represent 72% of the annual operating budget. As of this report date, personnel expenses total \$89.31M or 68.6% of the total budget of personnel expenses. Instructional personnel expenses account for \$70.78M and \$18.53M for Administration personnel expenses. Current and Capital expenses total \$29.67M. The net balance of revenue less expense is \$806.84K; which excludes net pension adjustments.

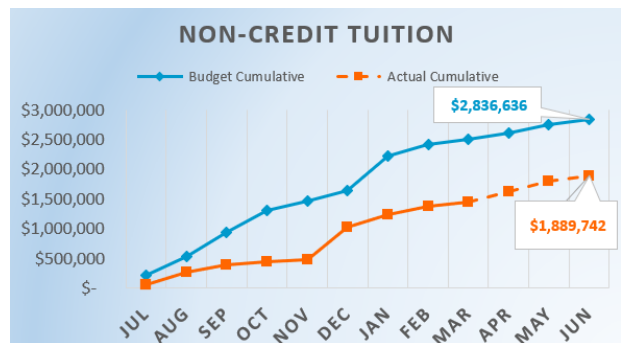


Displayed below are charts for projected tuition revenue. There are three types of tuition revenue: credit tuition, non-credit tuition, and postsecondary adult vocational tuition.

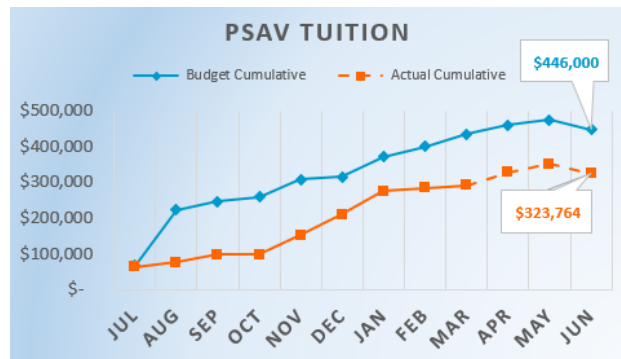
**Credit Tuition Revenue** – The chart below displays the credit tuition portion of the budget to the actual amount. As of March 31, 2026, the tuition projected is \$839K above the budgeted amount.



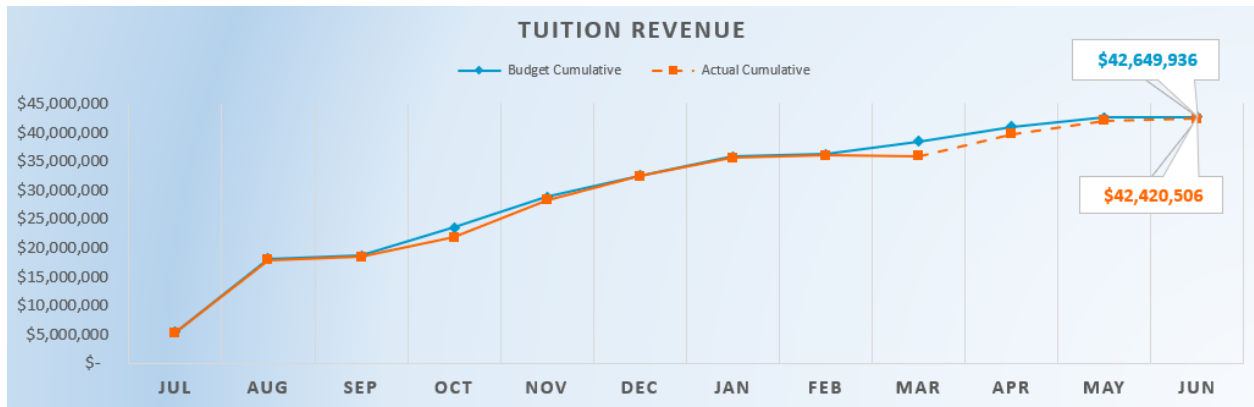
**Non-Credit Tuition Revenue** – The chart to the right displays the non-credit portion of the budget to the actual amount. As of March 31, 2026, the tuition projected is \$947K below the budgeted amount. A portion of the variance in non-credit revenue reflects differences in revenue classification rather than underlying performance. Certain amounts are recognized as lab fees instead of tuition, which partially offset the NC variance and reduces the adjusted gap between budgeted and actual results.



**Postsecondary Adult Vocational Tuition Revenue** – The chart to the right displays the Postsecondary Adult Vocational (PSAV) portion of the budget to the actual amount. As of March 31, 2026, the tuition projected is \$122K below the budgeted amount.



**Total Tuition Revenue** - The chart below displays the total operating tuition budget to the actual amount. As of March 31, 2026, the overall tuition projected is \$230K below the budgeted amount.



Janette Hunt, Vice President Finance & Business Operations; Dr. Hector Lora, Associate Administrative Vice President, Budgeting

Attachment



**Operating Budget Report  
March 31, 2026**


	<b>Budget</b>		<b>Actual</b>	<b>% of YTD</b>
<b>Revenue</b>				
Student Tuition & Fees	\$ 52,754,962	\$	\$ 44,542,792	84%
State Funding	\$ 98,334,997	\$	\$ 67,771,172	69%
Other Revenues	\$ 10,706,832	\$	\$ 6,521,354	61%
Fund Transfers In	\$ 2,500,000	\$	\$ 947,247	38%
Reserve	\$ 17,843,050	\$	\$ -	0%
<b>Total Revenue</b>	<b>\$ 182,139,841</b>	<b>\$</b>	<b>\$ 119,782,565</b>	<b>66%</b>
<b>Expenses</b>				
<b>Instructional</b>				
Instruction	\$ 66,436,463	\$	\$ 44,530,815	67%
Academic Support	\$ 28,536,445	\$	\$ 19,983,548	70%
Student Support	\$ 23,962,641	\$	\$ 16,128,771	67%
<b>Total Instructional</b>	<b>\$ 118,935,549</b>	<b>\$</b>	<b>\$ 80,643,134</b>	<b>68%</b>
<b>Administrative</b>				
Institutional Support	\$ 31,905,960	\$	\$ 20,420,509	64%
Physical plant Operation and Maintenance	\$ 23,951,186	\$	\$ 15,352,026	64%
Student Financial Assistance	\$ 2,344,329	\$	\$ 2,030,770	87%
Contingency, Transfer, Etc	\$ 5,002,817	\$	\$ 529,290	11%
<b>Total Administrative</b>	<b>\$ 63,204,292</b>	<b>\$</b>	<b>\$ 38,332,595</b>	<b>61%</b>
<b>Total Operating Expenses</b>	<b>\$ 182,139,841</b>	<b>\$</b>	<b>\$ 118,975,729</b>	<b>65%</b>
<b>Balance</b>	<b>\$ -</b>	<b>\$</b>	<b>\$ 806,836</b>	

\*FY2025-26 excludes Net Pension adjustments.

April 21, 2026

**MEMORANDUM**

**TO:** Board of Trustees, St. Petersburg College

**FROM:** Tonjua Williams, Ph.D., President 

**SUBJECT:** Quarterly Informational Report on Contract Items

This informational report includes executed contracts and/or items that have been approved by either the President or designee during the preceding Quarter and are being reported to the Board pursuant to Board of Trustees' Rule 6Hx23-5.903.

**Section A: Program Related Contracts**

1. Agreement with **DaVita Dialysis Contracting, LLC** to provide clinical training and/or observation experience to students in the College's Patient Care Technician/Medical Assistant program. The Agreement will commence as soon as possible and continue for the period of one year. Thereafter, the Agreement will automatically continue for one-year periods unless terminated by either party. There is no cost to the College. This item was approved by Belinthia Berry on January 8, 2026. Department—Workforce Education—Allied Health
2. Affiliation Agreement with the **Department of Veterans Affairs, VA Healthcare System, Bay Pines** to provide clinical experience to students in the Surgical Technician program. The Agreement will commence as soon as possible and continue for the period of ten years. There is no cost to the College. This item was approved by Matthew Liao-Troth on March 11, 2026. Department—College of Health Sciences
3. Affiliation Agreement with **City of Safety Harbor** to provide clinical experience to students enrolled in the Emergency Medical Services program. The Agreement will commence as soon as possible and continue unless terminated by either party. There is no cost to the College. This item was approved by Matthew Liao-Troth on February 9, 2026. Department—College of Health Sciences

**Section B: Contracts above \$100,000 (\$100,001-\$325,000)**

4. Agreement with **Druid AI, Inc.** to provide an AI-driven solution designed to enhance the College's Tier-1 student support services, including academic advising, financial aid, and IT helpdesk, by offering 24-7 automated assistance and improving front-line efficiency. This college-wide tool will integrate with existing systems to deliver personalized, on-demand support, advancing the College's goals for student success and service excellence. The Agreement will commence as soon as possible and will continue for the period of one

year. The cost to the College for this Agreement is \$221,900. This item was approved by the President on February 26, 2026. Department—Student Affairs

5. Agreement with **Ovid Technologies, Inc.** to continue subscription(s) to various digital products the support the Nursing, Health Services Administration, Dental Hygiene, and Veterinary Technology programs. The Agreement will commence June 30, 2026 and continue for the period of three years. The cost to the College for this Agreement is \$292,150. This item was approved by the President on February 26, 2026. Department—Learning Resources
6. Agreement with the **City of St. Petersburg** whereby the College agrees to continue to provide personnel, equipment, and facilities to provide Florida Department of Law Enforcement and certified basic recruit training to City Police Cadets. The Agreement will commence as soon as possible and continue through March 23, 2029. Although the exact revenue to the College cannot be determined at this time, it is anticipated that the revenue will not exceed \$246,150 per year during the period of the Agreement. This item was approved by the President on March 23, 2026. Department—Public Safety Academies
7. Agreement with **Tropic-Kool Mechanical Services** to fully remove and replace the existing Trane Air Handling Unit located at the AHU GAMMA building on the Tarpon Springs Campus. The Agreement will commence as soon as possible and continue through project completion. The cost to the College for this Agreement is \$149,000. This item was approved by Adam Colby on December 16, 2025. It is added to this Report as it was not included in the previous Report. Department—Facilities Planning & Institutional Services

**Section C: Contracts above \$50,000 (\$50,001-\$100,000)**

8. Agreement with **BlueNet Technologies, Inc.** to provide consulting, development, administration, and support services associated with Tungsten Robotic Process Automation, Microsoft SQL Server Database Administration, Microsoft Azure Fabric Data Analytics, and general IT system administration and infrastructure work. The Agreement will commence as soon as possible and continue for the period of one year. The cost to the College for this Agreement is \$90,000. This item was approved by Patrick Rinard on January 29, 2026. Department—Information Technology
9. Agreement with **EON Reality, Inc.** to launch a new XR online learning platform for personal finance concepts and general business finances. EON will provide the XR platform with educational content customization features to allow students to engage in a new virtual reality space. The Agreement will commence as soon as possible and continue for the period of two years. The cost to the College for this Agreement is \$87,650. This item was approved by Matthew Liao-Troth on January 16, 2025. Department—College of Business
10. Agreement with **Looks Great Services of MS, Inc.** to provide disaster debris removal and management services as needed in the event of an emergency. The Agreement will commence as soon as possible and continue for the period of three years. Any costs

associated with this Agreement will be handled via the Purchasing approval process. This item was approved by Janette Hunt on December 10, 2025. It is added to this Report as it was not included in the previous Report. Department—Facilities Planning & Institutional Services

11. Agreement with **Microsoft Corporation** to provide comprehensive Information Technology support services including advising, problem resolution, security, and engineering services associated with licenses Microsoft products and cloud services. The Agreement will commence as soon as possible and continue for the period of one year. The cost to the College for this Agreement is \$92,098. This item was approved by Patrick Rinard on January 22, 2026. Department—Information Technology
12. Agreement with **Panopto, Inc.** to continue to provide access to its cloud-based video management system which enables recording, uploading, editing, searching, and sharing of videos, along with unlimited viewing for authenticated users. The Agreement also includes a structured storage and archiving system. The Agreement will commence as soon as possible and continue for the period of one year. The cost to the College for this Agreement is \$55,620. This item was approved by Patrick Rinard on January 28, 2026. Department—Academic Technology
13. Agreement with Agreement with **SHRM Linkage, a subsidiary of the Society for Human Resource Management (SHRM)** to provide comprehensive HR professional development services for the College’s Human Resources team. SHRM’s two-phase development program will consist of learner assessments, customized course recommendations, and live virtual instructor-led training designed to strengthen HR capabilities and improve service delivery across the institution. This Agreement will focus on *Phase II – Individual Competency Assessment and Learning Course*. The Agreement will commence as soon as possible and continue through project completion. The cost to the College for this Agreement is \$57,000. This item was approved by Janette Hunt on February 12, 2026. Department—Finance & Business Operations
14. Agreement with **Zendesk, Inc.** and its subsidiaries to continue the subscription to the Zendesk Assist – Core and Zendesk Suite – Enterprise services for the period of one year. This subscription supports IT services provided through the College’s Information Technology helpdesk. The Agreement will commence as soon as possible and continue for the period of one year. The cost to the College for this Agreement is \$61,155.60. This item was approved by Patrick Rinard on January 27, 2026. Department—Information Technology

**Section D: Contracts above \$10,000 (\$10,001-\$50,000)**

15. Agreement with **Asana, Inc.** to provide access to its cloud-based project management platform used by the College to streamline project workflows, enhance team collaboration, and manage task completion across various departments. This Agreement consolidates all existing licenses used by Academic Technology and Finance and adds additional licenses for expanded institutional use. The Agreement includes the Enterprise Plan and the Foundational Service Plan and will commence as soon as possible and continue for the

period of one year. The cost to the College for this Agreement is \$39,062. This item was approved by Patrick Rinard on January 27, 2026. Department—Information Technology

16. Agreement with **ColorID, LLC** to continue the subscription that allows students to obtain digital photo IDs online. The subscription includes ColorID's CloudCard managed upload service and related integrations to support student photo submission, background removal, SSO access, and automated photo transfer for the College's ID card program. The Agreement will commence on May 3, 2026 and continue for the period of one year. The cost to the College for this Agreement is \$12,300. This item was approved by Patrick Rinard on March 5, 2026. Department—Academic Technology
17. Agreement with **Copperhead Charities, Inc.** for the use of the Tarpon Springs Campus parking lots on March 18-22, 2026, during the Valspar Championship Golf Tournament held at Innisbrook Inn Resort and Spa. The College will receive \$11,600 for the use of its facilities. Additionally, under a separate Agreement, Copperhead Charities will donate \$26,800 to the SPC Foundation Scholarship Fund. This item was approved by Mark Strickland on February 9, 2026 and Jesse Turtle on February 9, 2026. Departments—Provost Office, TS & SPC Foundation
18. Agreement with **ERP Analysts, Inc.** to provide technical analysis, development, testing, and deployment support to resolve WCAG related issues within the College's PeopleSoft Campus Solutions system. The Agreement will commence as soon as possible and continue through April 30, 2026. The cost to the College for this Agreement is \$16,640. This item was approved by Patrick Rinard on February 3, 2026. Department—Information Technology
19. Agreement with **Explainly, LLC** to produce a one-minute animated Recruitment Services marketing/advertising video. The Agreement will commence as soon as possible and continue through project completion. The cost to the College for this Agreement is \$9,900. This item was approved by Jesse Turtle on February 13, 2026. Department—Recruitment Services
20. Agreement with **Ingeniux** to continue to provide technical support, maintenance, updates, upgrades, and troubleshooting for the College's licensed Ingeniux Content Management Software. The Agreement will commence as soon as possible and continue for the period of three years. The cost to the College for this Agreement is \$38,400. This item was approved by Patrick Rinard on February 3, 2026. Department—Marketing & Strategic Communications
21. Agreement with **Instructure, Inc.** for licenses to Instructure's Canvas Catalog that will provide the College with a public-facing storefront for non-credit offerings, for learners to browse listings, self-register, enroll, and pay online. The Agreement will commence as soon as possible and continue through June 30, 2027. The cost to the College for this Agreement is \$25,844.52. This item was approved by Patrick Rinard on March 3, 2026. Department—Academic Technology

22. Agreement with **Kelly Services, Inc.** to provide temporary administrative and IT staffing services. The Agreement will commence as soon as possible and is ongoing; however, pricing under the Agreement continues through December 31, 2027. The cost to the College through December 31, 2027 is \$13,440. This item was approved by Patrick Rinard on February 26, 2026. Department—Information Technology
23. Agreement with **Lamar Airport Advertising** to provide digital advertising at the Tampa International Airport from February 16, 2026 through April 12, 2026 at a cost to the College of \$13,300. This item was approved by Jesse Turtle on January 26, 2026. Department—Marketing & Strategic Communications
24. Agreement with **Metals Treatment Technologies, LLC** to provide lead reclamation services, removing economically recoverable lead from the 2-bay granular indoor rubber trap at the College's firing range. The Agreement will commence as soon as possible and continue for the period of one year. The cost to the College for this Agreement is \$28,800. This item was approved by Matthew Liao-Troth on January 28, 2026. Department—Public Safety Academies
25. Agreement with **Ovid Technologies, Inc.** to continue the subscription to the Veterinary Science database used to support the College's Veterinary Technology program. The Agreement will commence as soon as possible and continue for the period of one year. The cost to the College for this Agreement is \$19,915. This item was approved by Matthew Liao-Troth on January 26, 2026. Department—Learning Resources
26. Agreement with **Polsinelli PC** to provide professional legal services to represent the College in its negotiations with enterprise resource technology and implementation vendors. The Agreement will commence as soon as possible and continue through June 30, 2026. The cost to the College for this Agreement will not exceed \$46,000. This item was approved by Patrick Rinard on January 20, 2026 and Mia Conza on January 21, 2026. Departments—Information Technology and Office of the General Counsel
27. Agreement with the **Society for Human Resource Management (SHRM)** to provide comprehensive HR professional development services for the College's Human Resources team. SHRM's two-phase development program will consist of learner assessments, customized course recommendations, and live virtual instructor-led training designed to strengthen HR capabilities and improve service delivery across the institution. This Agreement will focus on *Phase I – Building a High Performing HR Team*. The Agreement will commence as soon as possible and continue through project completion. The cost to the College for this Agreement is \$37,750. This item was approved by Janette Hunt on January 27, 2026. Department—Finance & Business Operations
28. Agreement with **Springshare, LLC** to continue the subscription to LibWizard, LibGuides CMS, and LibCal for use in the College's libraries. LibWizard is an online tool to create and share forms, surveys, quizzes, and tutorials. LibGuides CMS is a template-driven content management platform, and LibCal is an integrated calendaring platform designed for events, room bookings, and tutoring appointments. The Agreement will commence as soon as possible and continue for the period of one year. The cost to the College for this

renewal is \$11,507. This item was approved by Matthew Liao-Troth on March 9, 2026. Department—Learning Resources

29. Agreement with **Tampa Bay Wave, Inc. (TBW)** whereby the College will sponsor TBW's CyberTechX Accelerator Program. As a Sponsor, the College agrees to provide the use of its logo for use in program promotions, recommend subject matter experts for program involvement as mentors/advisors, engage with the CybrTechX curriculum and events, and assist in tracking key performance indicators such as internships, job placements, and capital raised. TBW will feature the College as a Foundational Sponsor on its website, in press releases, and on social media. TBW will provide access to start-ups at program events, facilitate introductions to potential donors, coordinate media coverage, and offer engagement opportunities through CyberTechX curriculum and events. The cost to the College for its sponsorship is \$25,000. The Agreement will commence as soon as possible and continue for a period of one year. This item was approved by Matthew Liao-Troth on January 16, 2026. Department—College of Business
30. Agreement with **Thunder Laser USA, Inc.** associated with the purchase of a high-resolution camera, including software, training, and lifetime support for use in the College of Arts and Humanities. The Agreement will commence as soon as possible and includes a two-year warranty. The cost to the College for this Agreement is \$15,000. This item was approved by Matthew Liao-Troth on February 16, 2026. Department—College of Arts & Humanities
31. Agreement with **Vistra Communications, LLC** to provide marketing, communications, and consulting services for the Workforce, Community and Corporate Partnerships department. The Master Services Agreement (MSA) will commence as soon as possible and continue for the period of two years. The current tasks associated with the MSA for these services will commence as soon as possible and continue through November 3, 2026. The cost to the College for this Agreement through November 3, 2026 is \$99,990. This item was approved by Janette Hunt on March 3, 2026. Department—Workforce, Community & Corporate Partnerships

**Section E: Contracts \$10,000 and below**

32. Memorandum of Understanding (MOU) with the **American College of Education (ACE)** to establish a framework for developing Academic Agreements between the College and ACE. The MOU outlines shared provisions related to articulation, recruitment, transfer student support, data sharing, specialized admissions, transfer of credit, instructional space opportunities, marketing, communication of student information, potential funding and scholarships, and the development and review of academic initiatives. The Agreement will commence upon execution continue for the period of five years. There is no cost to the College associated with this MOU. This item was approved by Matthew Liao-Troth on February 12, 2026. Department—University Partnership Center
33. Agreement with the **American College of Education (ACE)** to establish a Nursing Concurrent Enrollment Program (NCEP) between the College and ACE. The Agreement will allow SPC students enrolled in the Bachelor of Science in Nursing program to

- concurrently enroll in up to 12 semester credit hours of ACE courses that apply toward the Master of Science in Nursing degree at ACE. The Agreement will commence upon execution and continue for the period of five years. There is no cost to the College associated with this MOU. This item was approved by Matthew Liao-Troth on February 12, 2026. Department—University Partnership Center
34. Agreement with **AORN, Inc.** to provide access to its online video library of perioperative nursing education videos, including instructional videos, study guides, and online post-tests with score tracking. The Agreement will commence as soon as possible and continue for the period of one year. The cost to the College for this Agreement is \$4,410. This item was approved by Matthew Liao-Troth on January 16, 2026. Department—Surgical Services
  35. Agreement with **Articulate Global, LLC** to provide 4 Articulate 360 Teams licenses for use in the College’s Center for Public Safety Innovation. The Agreement will commence as soon as possible and continue for the period of one year. The cost to the College for this Agreement is \$3,996. This item was approved by Matthew Liao-Troth on January 28, 2026. Department—Center for Public Safety Innovation
  36. Agreement with **Axiom Music** to provide music artist *Daydream* to perform at the Cookout event to be held at the College’s Midtown Campus on February 5, 2026. The cost to the College for this Agreement is \$1,500. This item was approved by Mark Strickland on January 28, 2026. Department—Student Life & Leadership
  37. Agreement with **Axiom Music** to provide music artist *Daydream* to perform at the Cookout event to be held at the College’s St. Petersburg/Gibbs Campus on February 5, 2026. The cost to the College for this Agreement is \$1,500. This item was approved by Mark Strickland on January 28, 2026. Department—Student Life & Leadership
  38. Agreement with **the Clearwater Police Department (CPD)** whereby the College will grant the CPD video surveillance access to Clearwater Campus cameras for the purpose of enhanced situation awareness and safety of areas surrounding the Campus. The Agreement will commence as soon as possible and continue for the period of one year. There is no cost to the College associated with this Agreement. This item was approved by Andrew MacPherson on February 20, 2026. Department—Security Services
  39. Agreement with **Curator Group PTY, Ltd.** to provide a subscription for the use of its social media aggregator tool to collect, customize, and display content from various platforms into a single, embeddable feed on the website. The Agreement will commence as soon as possible and continue for the period of one year. The cost to the College for this Agreement is \$649. This item was approved by Jesse Turtle on January 16, 2026. Department—Marketing & Strategic Communications
  40. Agreement with **Dental Imaging Technologies Corporation** to provide maintenance and repairs for the two handheld portable cordless intraoral x-ray NOMAD devices used in the Dental Hygiene Clinic at the College. The Agreement will commence as soon as possible and continue for the period of one year. The cost to the College for this Agreement is

\$4,730. This item was approved by Matthew Liao-Troth on January 16, 2026.  
Department—Dental Hygiene

41. Agreement with **Education, S.R.O.** to provide on-ground assistance to prospective students in the Czech Republic regarding information and enrollment in SPC degree programs. The College agrees to pay Education S.R.O. an amount of \$1,000 minus any required taxes, per enrolled student after the 20th day of the student's first semester in the program. Such cost is offset by student fees for the program(s). The Agreement will commence as soon as possible and continue for the period of two years. This item was approved by Matthew Liao-Troth on January 28, 2026. Department—Center for International Programs
42. Agreement with **IBM Corporation** for a software subscription and license to the IBM SPSS Statistics Professional database for use in the Information Technology department. The license and software subscription also includes technical support. The Agreement is for one year at a cost to the College of \$3,476.76. This item was approved by Patrick Rinard on February 2, 2026. Department—Information Technology
43. Agreement with **Integrated Cooling Solutions** to provide maintenance for the RTU 1 and RTU 2 air conditioning units at Bay Pines. The Agreement will commence as soon as possible and continue for the period of one year. The cost to the College for this Agreement is \$3,785. This item was approved by Adam Colby on January 27, 2026. Department—Facilities Services
44. Agreement with **International Education Development Programs** to provide on-ground assistance to prospective students in India regarding information and enrollment in SPC degree programs. The College agrees to pay International Education Development Programs an amount of \$1,000 minus any required taxes, per enrolled student after the 20th day of the student's first semester in the program. Such cost is offset by student fees for the program(s). The Agreement will commence as soon as possible and continue for the period of two years. This item was approved by Matthew Liao-Troth on January 16, 2026. Department—Center for International Programs
45. Agreement with **Johnson Controls Fire Protection LP** to replace node #6 fiber card and media card on nodes #4 & 6 on the fire alarm panel at the Seminole Campus. The Agreement will commence as soon as possible and continue through project completion. The cost to the College for this Agreement is \$8,307.70. This item was approved by Adam Colby on February 5, 2026. Department—Facilities Services
46. Agreement with **Keep Pinellas Beautiful, Inc. (KPB)** to partner with the College to facilitate a microplastics sampling station at the St. Petersburg Collegiate High School—STEM. KPB will provide the laboratory equipment and training in sample collection and analysis. KPB will also provide educational materials and presentations related to marine debris. The Collegiate High School—STEM will report all microplastics data to KPB and the Florida Microplastics Awareness Project and provide ongoing training for students who join the lab and project. The sampling station will provide environmental education, laboratory experience, and leadership opportunities. The Agreement will commence as

soon as possible and continue unless terminated by either party. There is no cost to the College. This item was approved by Matthew Liao-Troth on January 16, 2026. Department—St. Petersburg Collegiate High School—STEM

47. Agreement with **The Lewer Agency, Inc.** to provide health insurance for all enrolled international students to purchase effective August 17, 2026 through August 16, 2027. Lewer will provide access to a portal for the College to check as international students purchase insurance. International students will be required to enroll in the applicable insurance plan at registration unless they provide proof of comparable coverage. International students will pay \$120.77 per month for coverage for the twelve-month period. There is no cost to the College. This item was approved by Matthew Liao-Troth on February 3, 2026. Department—Center for International Programs
48. Agreement with **Lumivero, LLC** to provide XLSTAT Standard statistical software that will allow the Information Technology department to perform advanced data analysis. The Agreement will commence as soon as possible and continue for the period of one year. The cost to the College for this Agreement is \$1,875. This item was approved by Patrick Rinard on January 28, 2026. Department—Information Technology
49. Agreement with **ParentSquare, Inc.** to provide access to the Remind Plus Plan communication platform (messaging and voice calls) for students, parents, and staff. The Agreement will commence as soon as possible and continue for the period of one year. The cost to the College for this Agreement is \$846.95. This item was approved by Matthew Liao-Troth on January 28, 2026. Department—St. Petersburg Collegiate High School DT—STEM
50. Agreement with **ParentSquare, Inc.** to provide access to the Remind Base Plan communication platform (messaging and voice calls) for students, parents, and staff. The Agreement will commence as soon as possible and continue for the period of one year. The cost to the College for this Agreement is \$1,630.70. This item was approved by Matthew Liao-Troth on February 3, 2026. Department—St. Petersburg Collegiate High School North Pinellas
51. Agreement with **Pyxis, LLC** to provide professional video filming, editing, and hosting of content created by Pyxis at the College’s Veterinary Technology program location. The College’s video content and other Exero Vet videos from schools around the world are made available to currently enrolled students and currently employed faculty and staff via the Veterinary Information Network website. The Agreement will commence as soon as possible and continue unless terminated by either party. There is no cost to the College. This item was approved by Matthew Liao-Troth on March 3, 2026. Department—Veterinary Technology
52. Agreement with **SignGlasses, LLC (SG)** to provide interpreting and captioning services using their platform and either SG interpreters and captionists or SPC staff interpreters. The SG platform will be used with SignGlasses software that allows deaf and hard-of-hearing students to have access to hands-on labs and classroom lectures. The use of the SG platform and software will also provide deaf and hard-of-hearing students, faculty, and

- community access to the Planetarium. The Agreement will commence as soon as possible and continue until the cost for this Agreement has been depleted. The cost to the College for this Agreement is \$8,520. This item was approved by Mark Strickland on March 3, 2026. Department—Accessibility Services
53. Agreement with **SoftChalk, LLC** for a subscription to the SoftChalk Cloud platform providing access to create, manage, and discover content for use in Anatomy & Physiology classes. The subscription includes areas such as access to SoftChalk Create, content storage, LMS integration, self-paced online training resources, virtual training sessions, software updates, and self-service technical support resources. The Agreement will commence as soon as possible and continue for the period of one year. The cost to the College for this Agreement is \$1,935. This item was approved by Matthew Liao-Troth on March 11, 2026. Department—Natural Science
54. Memorandum of Understanding (MOU) with **Solid Rock Community School** to support students pursuing careers in veterinary technology. The MOU establishes a relationship between Solid Rock and the College that may provide educational encouragement for student advancement; opportunities for academic collaboration; communication between faculty to support student pathways and resource sharing; faculty collaboration through virtual or in-person visits; and exploration of credit-transfer options to support transitioning students. The MOU will commence as soon as possible and continue for a period of four years. There is no cost to the College. This item was approved by Matthew Liao-Troth on February 12, 2026. Department—Veterinary Technology
55. Agreement with the **City of St. Petersburg** for a license that will allow for the installation and ongoing use of underground fiber-optic infrastructure within the public right-of-way. This will allow for the construction, operation, and maintenance of a fiber-optic system that provides communication connectivity for the College. The license fee is \$400. This item was approved by Patrick Rinard on February 26, 2026. Department—Information Technology
56. Agreement with **Study Abroad Association** to provide on ground services to students for the College’s Ireland Study Abroad Program to be held May 18-27, 2027. Fees associated with this Agreement will be paid by students. This item was approved by Matthew Liao-Troth on February 26, 2026. Department—International Programs
57. Agreement with **Tampa Bay Area Regional Career Pathways Consortium** (Hernando, Hillsborough, Manatee, Pasco, Pinellas, Polk, and Sarasota Counties) to provide a seamless articulation system that will serve the needs of Tampa Bay Area students in Career, Technical and Adult Education programs. Graduates of a consortium high school or adult technical education center can receive certain articulated credit at a consortium member’s postsecondary institution as per the terms of the local articulation agreement, provided the student meets the receiving institution’s entrance and program requirements. The Consortium Agreement will commence on July 1, 2026 and continue through June 30, 2030. There is no cost to the College. This item was approved by Belinthia Berry on February 25, 2026. Department—Workforce, Community & Corporate Partnerships

58. Agreement with **WholeLogic, Inc.** to continue to license its Stage III simulation software designed to deliver high quality anesthesia simulation training to Veterinary Technology students. The Agreement will commence as soon as possible and continue for the period of one year. The cost to the College for this Agreement is \$550. This item was approved by Matthew Liao-Troth on January 28, 2026. Department—Veterinary Technology
59. Agreement with **WorldStrides Custom Programs** to provide on-ground and air travel services for the College’s United Kingdom/Scotland High School Study Abroad Program to be held December 14-22, 2026. Students will pay WorldStrides directly for any costs associated with this Agreement. This item was approved by Matthew Liao-Troth on February 26, 2026. Department—International Programs

Pamela S. Smith, Legal Services Coordinator, prepared this Quarterly Informational Report on contract items, including those with expenditures not exceeding \$325,000.

Mia Conza, Vice President, General Counsel & Compliance, recommends approval.

ps3/31/26

April 21, 2026

**MEMORANDUM**

**TO:** Board of Trustees, St. Petersburg College

**FROM:** Tonjua Williams, President



**SUBJECT:** Quarterly Informational Report of Exempt and Non-Exempt Purchases

This informational report includes purchases above Category 3 (\$65,000.) but not exceeding Category 5 (\$325,000.) as specified in Board of Trustee’s Rule 6Hx23-5.12. These transactions during the preceding quarter have been approved by the President’s designee and may be exempt from the bidding procedure pursuant to the State Board of Education Procurement Requirements 6A-14.0734.

Because each transaction stands on its own and does not occur in sequence with other transactions, a cumulative dollar amount is not implied when the same vendor appears more than once on the report. A summary appears at the end of the report, grouping vendors that appear on the report more than once, showing a total for each during the period.

The acronyms “SBE”, “BOT” and “ITB” stand for the State Board of Education, the St. Petersburg College Board of Trustees, and Invitation to Bid, respectively.

**The listing is by Purchase Order Number:**

1. **P.O. #122399 – Calltower, INC.** – This is in the amount of \$109,865.00 for Teams telephone services. **Authority:** SBE & BOT Rule 6Hx23-5.12, H: “Information technology ...” **Recommended** by Josh Ervin, Associate Director of IT Ops.
2. **P.O. #122464 – First Advantage Infinite ID, LLC.** – This is in the amount of \$75,000.00 for electronic fingerprinting. **Authority:** SBE & BOT Rule 6Hx23-5.12, G: “Professional services ...” **Recommended** by Darryl Wright-Greene, Chief HR and Talent Officer.
3. **P.O. #122474 – Elevated Facility Services.** – This is in the amount of \$90,566.16 for operation and maintenance of elevators collegewide. **Authority:** competitively bid -RFP 04-23-24 Recommended by Gary Falasca, Director of Facility Services.
4. **P.O. #122501– Firehouse Subs.** – This is in the amount of \$66,000.00 for lunches for free and reduced lunch students. **This is grant funded. Authority:** SBE & BOT Rule 6Hx23-5.12, E: “Food” Recommended by Ian Call, Principal

5. **P.O. #122512 – James Donald O’Neill.** – This is in the amount of \$113,546.80 for electrical lineworker class instruction. **Authority:** SBE & BOT Rule 6Hx23-5.12, G: “Professional services ...” **Recommended** by Margie Burnham, Director of Workforce Education
6. **P.O. #122544–Outfront Media LLC** – This is in the amount of \$98,280.00 for digital advertising. **Authority:** SBE & BOT Rule 6Hx23-5.12, F: “Services or commodities ...” **Recommended** by Richard Racques, Associate Administrative VP.
7. **P.O. #122641–Iontuition CP LLC.** – This is in the amount of \$181,236.00 for Student loan management services. **Authority** SBE & BOT Rule 6Hx23-5.12, F: “Services or commodities ...” **Recommended** by Wayne Kruger, Associate VP of Financial Assistance Services.
8. **P.O. #122686–Yellowstone Landscape- Southeast LLC**– This is in the amount of \$69430.00 for landscape services at Clearwater. **Authority:** RFC 44374 **Recommended** by Adam Colby, AVP of Facility Planning & Institutional Services.
9. **P.O. #122704– Fastenal Company** – This is in the amount of \$98,860.97 for soldering equipment and supplies for the SMART lab. **This is grant funded. Authority:** Cooperative Agreement- OMNIA #R240802 **Recommended** by Belinthia Berry, Dean of Workforce Development.
10. **P.O. #122818 –Evergreen Solutions LLC.** – This is in the amount of \$118,000.00 for classification and compensation review. **Authority:** SBE & BOT Rule 6Hx23-5.12, G: “Professional services ...”. **Recommended** by Darryl Wright-Greene, Chief HR and Talent Officer.
11. **P.O. #122966– Covenant Security Solutions LLC.** – This is in the amount of \$75,004.80 for campus security officers. **Authority:** STATE CONTRACT NUMBER - 92121500-24-STC **Recommended** by Andrew MacPherson, AVP of Safety & Emergency Management.
12. **P.O. #123010– ERP Analysts INC**– This is in the amount of \$84,100.00 for **Peoplesoft support Authority:** SBE & BOT Rule 6Hx23-5.12, H: “Information Technology ...” **Recommended** by Jerome Eberhard, Executive Director of Enterprise Systems.
13. **P.O. #123044 –Florida Crisis Response Team INC.**– This is in the amount of 120,000.00 for community crisis classes. **This is grant funded. Authority:** SBE & BOT Rule 6Hx23-5.12, F: “Services or commodities ...”. **Recommended** by Matthew Liao-Troth, Vice President of Academic Affairs.
14. **P.O. #123140 –Marenco Enterprise LLC.** – This is in the amount of \$66,150 for technical assistance with MCTFT award. **Authority:** SBE & BOT Rule 6Hx23-5.12, F: “Services or commodities ...”. **Recommended** by Matthew Liao-Troth, Vice President of Academic Affairs.
15. **P.O. #123253 –Carahsoft Technology Corporation.** – This is in the amount of \$193,578.01 for cybersecurity services. **Authority:** RFC 42846. **Recommended** by Jimmy Hester, Chief Info Security Officer.

16. **P.O. #123263 –Elevate Healthcare INC.–** This is in the amount of \$104,638.89 for patient simulator for Workforce. **This is grant funded. Authority SOURCEWELL CONTRACT # 011822-CAE. Recommended** by Marie Couch, Project Director.
17. **P.O. #123510 –Bluenet Technologies INC.–** This is in the amount of \$90,000.00 for server maintenance and support. **Authority** SBE & BOT Rule 6Hx23-5.12, H: “Information Technology ...”. **Recommended** by John Goodfellow, Executive Director of IT Infrastructure.
18. **P.O. #123721 –Druid AI INC.–** This is in the amount of \$221,900.00 for AI based student support services. **Authority:** RFC 45482. **Recommended** by Kellie Ziemak, Executive Director of Student Affairs and Enrollment Management.
19. **P.O. #123733 –Facility Protection Group LLC. –** This is in the amount of \$139,455.70 for security camera licenses. **Authority** SBE & BOT Rule 6Hx23-5.12, F: “Services or commodities ...”. **Recommended** by Josh Ervin, Associate Director of IT Ops.
20. **P.O. #123771 –Pinellas County School Board. –** This is in the amount of \$192,442.00 for PCOG and GYO apprenticeship programs. **Authority** Florida Dept. Education Grant Award. **Recommended** by Matthew Liao-Troth, Vice President of Academic Affairs.

**Change Orders listed in numeric order:**

N/A

<b>Summary of Vendors Appearing More Than Once (exclusive of change orders)</b>
---

N/A

<b>For Information: Excerpt from Board of Trustees Rule 6Hx23-5.12 Purchasing</b>
---

All non-exempt purchases exceeding the Category Three threshold amount [\$65,000] as specified in Section 287.017, Florida Statutes, require a competitive solicitation requested from at least three responsible vendors, when possible. In addition, competitive solicitation awards exceeding the Category Five threshold amount [\$325,000] as specified in Section 287.017, Florida Statutes, must be approved by the Board of Trustees. Whenever two or more such solicitations, which are equal with respect to price, quality, and service, are received for the procurement of commodities or services, a solicitation response received from a business that certifies it has implemented a drug-free workplace program as specified in Section 287.087, Florida Statutes, shall be given preference in the award process. In the event it is desired to competitively solicit commodities or services that are included in the exempt from competitive solicitation category, the competitive solicitation must originate through Purchasing.

**The following are exceptions to competitive solicitations:**

A. Purchases under Sections 946.515 (PRIDE) and 946.519 (The State Department of Corrections), Florida Statutes.

B. Educational tests, textbooks, instructional materials and equipment, films, filmstrips, video tapes, disc or tape recordings or similar audiovisual materials, and computer-based instructional software.

C. Library books, reference books, periodicals, and other library materials and supplies.

D. Purchases at the unit or contract prices established through competitive solicitations by any unit of government established by law or non-profit buying cooperatives.

E. Food.

F. Services or commodities available only from a single or sole source.

G. Professional services, including, but not limited to artistic services, instructional services, health services, environmental matters, attorneys, legal services, auditors, and management consultants, architects, engineers, and land surveyors. Services of architects, engineers, and land surveyors shall be selected and negotiated according to Section 287.055, Florida Statutes. For the purposes of this paragraph, "professional services" shall include services in connection with environmental matters, including, but not limited to the removal of asbestos, biological waste, and other hazardous material.

H. Information technology resources are defined as all forms of technology used to create, process, store, transmit, exchange, and use information in various forms of voice, video and data and shall also include the personnel costs and contracts that provide direct information technology support consistent with each individual college's information technology plan.

I. Single Source procurements for purposes of economy or efficiency in standardization of materials or equipment.

J. Emergency purchases not in excess of the Category Three threshold [\$65,000] as specified in Section 287.017, Florida Statutes as provided for in P6Hx23-5.123.

**(Rule Authority: State Board of Education Rule 6A-14.0734 Bidding Requirements.)**

This Quarterly Informational Report was compiled by Karen Reynolds, Procurement Director.