## AGENDA

# ST. PETERSBURG COLLEGE BOARD OF TRUSTEES 

October 11, 2016
Downtown Campus
$2442^{\text {nd }}$ Avenue N, Room 210
St. Petersburg, FL
SPECIAL MEETING: 9:00 A.M.

## I. CALL TO ORDER

A. Invocation
B. Pledge of Allegiance

## II. PRELIMINARY MATTERS

A. Presentation of Retirement Resolutions and Motion for Adoption

1. Betty Gaston (Not Attending)
2. Gail Lancaster (Not Attending)
3. Larry Martin (Not Attending)
4. Russelene Richmond (Not Attending)
B. Recognitions/Announcements
5. Introduce Cindy Carolina Ruiz Nieto - Dr. Susan Baker, Dean, College of Nursing

## III. COMMENTS

A. Board Chair
B. Board Members
C. President
D. Public Comment pursuant to $\S 286.0105$ FS

## IV. REVIEW AND APPROVAL OF MINUTES

Board of Trustees' Meeting of September 20, 2016 (Action)

## V. MONTHLY REPORTS

A. Board Attorney
B. General Counsel
C. Faculty Governance Organization - Dr. Richard Mercadante, President
D. Career Service Steering Committee - Ms. Jeanne Trimble, Chair

## VI. STRATEGIC FOCUS AND PLANNING

## A. STUDENT SUCCESS AND ACHIEVEMENT

1. Workforce Update - Dr. Jim Connolly, Director of Workforce and Professional Development and Dr. Jason Krupp, Director of Workforce Services (Presentation)

## B. BUDGET AND FINANCE

1. Monthly Financial Report - Ms. Janette Hunt, Budget and Compliance Director (Presentation)
C. ADMINISTRATIVE MATTERS
2. Human Resources
a. Personnel Report (Action)
3. Other
a. Collective Bargaining Update
D. ACADEMIC MATTERS - None
E. STRATEGIC PRIORITIES
4. Enrollment Strategy Plan II - Ms. Diana Sabino, Executive Director of Marketing and Strategic Communications, Dr. Kevin Gordon, Provost, Downtown Campus(Presentation)

## VII. CONSENT AGENDA

A. OLD BUSINESS (items previously considered but not finalized) - None
B. NEW BUSINESS

1. ACADEMIC MATTERS
a. Workforce and Professional Development Curriculum Changes (Action)
2. GRANTS/RESTRICTED FUNDS CONTRACTS
a. City of St. Petersburg - Educational and Entrepreneurial Training Grant (Action)

## 3. INFORMATIONAL REPORTS

a. Quarterly Informational Report on Contract Items
b. Quarterly Informational Report of Exempt and Non-Exempt Purchases
c. Quarterly Informational Report of Construction Contract Approvals Not Exceeding \$325,000
d. Quarterly Report of Dell Financials
e. Removal of Certain Assets from Property Inventory

## VIII. DIRECT SUPPORT ORGANIZATIONS

A. Direct Support Organizations

1. AUDITS AND OTHER STATUTORY REQUIREMENTS OF DIRECT SUPPORT ORGANIZATIONS, APRIL 2015, THROUGH MARCH 31, 2016
a. St. Petersburg Foundation, Inc. (Action)
b. Leepa-Rattner Museum of Art (LRMA) (Action)
c. Institute for Strategic Policy Solutions (Action)

## IX PUBLIC ACCESS/UNAGENDAED ITEMS

X. PROPOSED CHANGES TO BOT RULES MANUAL - Public Hearing - None
XI. PRESIDENT'S REPORT

## XII. NEXT MEETING DATE AND SITE

## November 15, 2016, Seminole Campus

## XIII. ADJOURNMENT

## ST. PETERSBURG COLLEGIATE HIGH SCHOOL GOVERNING BOARD MEETING

TO IMMEDIATELY FOLLOW - Presenter: Principal Starla Metz (see separate agenda)
If any person wishes to appeal a decision made with respect to any matter considered by the Board at its meeting October 11, 2016, he or she will need a record of the proceedings. It is the obligation of such person to ensure a verbatim record of the proceedings is made, $\S 286.0105$, Florida Statutes.

Items summarized on the Agenda may not contain full information regarding the matter being considered. Further information regarding these items may be obtained by calling the Board Clerk at (727) 341-3241.
*No packet enclosure
Date Advertised:
Confirmation of Publication
Notice of meeting


# St. Petersburg Collegiate High School <br> A Charter School at St. Petersburg College <br> Governing Board Meeting SPC Downtown Campus, Room 210 <br> October 11, 2016 

## Agenda

1. St. Petersburg Collegiate High School Audit (approval requested)

## Faculty Governance Organization (FGO)

- FGO and Union Topic
- Recent Faculty Engagement
- FGO Goals for Academic Year


## Career Service Employee Council

## ACCOMPLISHMENTS

> Employee Growth \& Success Initiative Launched
> Streamlined Titan Award Process
> CSEC Bylaws Updated
IN PROGRESS
> All College Day
> Marketing and Website Ideas
> On-Boarding Guides

## Career Service Growth and Success Progress



## It's all about employee growth and success!

## Workforce Update

James Connolly, PhD - Director Workforce \& Professional Development Jason Krupp, PhD - Director of Workforce Services SPC Board of Trustees - October 11, 2016

## Global Corporate College (GCC) Contract Training

## GCC International

- Chinese Delegation of 30 college representatives GCC Local/National
- Ceridian Investments LLC
- 50 employees in Atlanta, GA
- 294 employees in St. Petersburg, FL
- Potash Corp
- 25 employees in White Springs, FL
- 20 employees in Aurora, NC


## SPC won an award for Outstanding College in 2016.

## Gl.bal Corporate College

## State and Local Workforce Grants

Florida Flex
Quick Response Training Grants \$45,600

- CoreRx
- Power Design
- Inside Sales

CareerSource Pinellas
Employed Worker Training (EWT) \$35,000

- Kane's Furniture
- GSP Retail

- Bouchard Insurance


# Workforce Institute Scoreboards SPC. 

## Industry Certification and Licensures

| Industry Sectors | 2014-2015 | 2015-2016 | $2016-2017$ | $2017-2018$ |
| :--- | :---: | :---: | :---: | :---: |
| Manufacturing | 8 | 18 | 25 | 30 |
| Information and Innovative | 45 | 55 | 60 | 69 |
| Technologies | 10 | 22 | 25 | 30 |
| Business and Finance | 7 | 23 | 28 | 30 |
| Healthcare | 8 | 10 | 12 | 15 |
| Supply Chain Management | 11 | 15 | 18 | 23 |
| Public Safety | 89 | 143 | 168 | 197 |
| Iotal |  |  |  |  |

## Enrollments

| Year | 24 (IT) | $\begin{gathered} \text { CE } \\ \text { Classes } \end{gathered}$ | $\begin{gathered} \text { CE } \\ \text { Online } \end{gathered}$ | $\begin{aligned} & \text { CE } \\ & \text { Conf } \end{aligned}$ | Contract Training | IL. | Business Finance | LLL | Manuf\| | MOOC | Math | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2015-2016 | 427 | 785 | 667 | 2176 | 1177 | 308 | 689 | 1635 | 79 | 3819 | 143 | 12,206 |
| 2014-2015 | 544 | 826 | 1889 | 2635 | 1005 | 347 | 623 | 2224 | 70 |  | 174 | 10,337 |

## Learn to Earn

CP St. Petersburg

## LEARN TO EARN

Our affordable and easily accessible Learn to Earn classes provide quality short course training opportunities where students can earn certificates in areas such as technology, manufacturing, public safety, health, insurance and professional development in 10 weeks or less.


Learn to Earn
growth from 2014-15 to 2015-16

18,661
Total Enrollment since 2011

## New Workforce Initiatives FY'17

## Health Continuing Education

- Phlebotomy
- Certified Nursing Assistant (CNA) Bridge to Clinical Medical Assisting (CMA)
- Medical Scribe
- Billing and Coding with Electronic Health Records


## Information and Innovative Technologies

- Advanced Manufacturing/Mechatronics
- Podcasting
- UAS Remote Pilot Certification

Business and Finance

- Project Management Professional (PMP) Certification


## Workforce Connections Annual Event

## Advisory Committees:

- 38 Advisory Committees
- 556 Companies Represented
- 573 Advisory Committee members



## Workforce Academic Program Success

WORKFORCE DEGREESAWARDED



## Industry Certifications

Certifications Aligned with Curriculum

| Community | $\mathbf{2 0 1 5}$ | $\mathbf{2 0 1 6 -}$ |
| :--- | :---: | :---: |
| $\mathbf{1 6}$ | $\mathbf{1 7}$ |  |
| Arts \& Humanities | 6 | 6 |
| Business | 1 | 13 |
| Communications | 1 | 1 |
| Engineering \& Building Arts | 8 | 8 |
| Public Safety, Public Policy |  |  |
| \& Legal Studies | 3 | 3 |
| Science and Math | 0 | 1 |
| Social and Behavioral | 2 | 2 |
| Sciences | 2 | 15 |
| Technology | $\mathbf{2 9}$ | $\mathbf{4 9}$ |
| Total |  |  |



Certification Goal for 2016-17: 740

## Internships and Work-Based Learning

Work-Based Learning Course Enrollment Fall 2016


Fall 2015 to Fall 2016: Non-Clinical


## Career Services and Job Placement

Career Services Integrated with Curriculum: Weeks 1-5

|  | Activity Count | Students |
| :--- | :---: | :---: |
| Career Events | 45 | 1248 |
| Classroom Visits | 171 | 4,206 |
| Total | 216 | 5,454 |

Graduating Students: Placement Information


## New Workforce Programs

- Orthotics \& Prosthetics A.S. Degree
- Biomedical Engineering Technology A.S. Degree
- Biotechnology Laboratory Technology A.S. Degree
- Emergency Medical Technician PSAV
- Business Administration A.S. degree, Supply Chain Management sub-plan
- Paramedic PSAV (2017)


## Career \& Technical Education Articulation Agreements

| Pinellas County <br> High Schools |  | Pinellas Technical College |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Previous | New | In <br> Review | Previous | New | Review |
| 18 | 14 | 1 | 11 | 4 | 5 |

College Credits
SPC St. Petersburg


College

## Questions?

## St. Petersburg College <br> Board of Trustees <br> Financial Report as of September 30, 2016

## Janette Hunt

October 11, 2016

## SPC St. Petersburg College

## College Trends



## Board of Trustees Agenda Materials

## Report as of September 30, 2016*

|  | Budget |  | Actual |  | $\begin{aligned} & \text { \% of } \\ & \text { YTD } \end{aligned}$ | PY Budget |  | PY Actual |  | $\begin{aligned} & \text { PY \% } \\ & \text { of YTD } \end{aligned}$ | YOY |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue |  |  |  |  |  |  |  |  |  |  |  |
| Student Tuition \& Out-of-State Fees | \$ | 56,560,516 | \$ | 23,310,956 | 41.2\% | \$ | 56,498,805 | \$ | 24,560,804 | 43.5\% | -2.3\% |
| State Appropriation - CCPF | \$ | 51,695,712 | \$ | 12,993,534 | 25.1\% | \$ | 53,660,965 | \$ | 13,549,083 | 25.2\% | -0.1\% |
| State Appropriation - Lottery | \$ | 16,693,508 | \$ | - | 0.0\% | \$ | 14,934,524 | \$ | - | 0.0\% | 0.0\% |
| Performance Funding | \$ | 3,652,774 | \$ | 913,193 | 25.0\% | \$ | 2,404,418 | \$ | 510,935 | 21.2\% | 3.8\% |

*Represents a sample of the full report in Board of Trustees agenda materials

Revenue as of September 30, 2016



## Expense as of September 30, 2016

Expense Year over Year


Budgeted vs Actual Expense


## Board of Trustees Presentation Items

## SPC St. Petersburg <br> College

Revenue over Expense - Year over Year
\$18,000,000

Total Revenue

Total Personnel \& Benefits Total Current Expense
Total Capital Total Expense

Revenue over Expense

|  |
| ---: |
| $\$ 42,817,452$ |
| $\$ 28,897,574$ |
| $\$ 7,223,674$ |
| $\$ 786,769$ |
| $\$ 36,908,017$ |



## Operating Fund Balance

## Fund Balance

- Fund value after expenses are taken from revenue
- Includes cash \& non cash activity
- Encumbered vs Unencumbered


## Fund Balance Requirements

- F.S. 1011.84 Unencumbered balance must be minimum 5\% of the approved operating budget


## Where are we

- Total balance \$15.3M
- Encumbered balance $\$ 432 \mathrm{~K}$
- Unencumbered \$14.9M
- Percent 8.9\%


## Questions?

## St. Petersburg College <br> Financial Report

As of September 30, 2016

|  | Budget |  |  | Actual | $\begin{aligned} & \% \text { of } \\ & \text { YTD } \end{aligned}$ | PY Budget |  | PY Actual |  | PY \% of YTD | YOY |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue |  |  |  |  |  |  |  |  |  |  |  |
| Student Tuition \& Out-of-State Fees | \$ | 56,560,516 | \$ | 23,310,956 | 41.2\% | \$ | 56,498,805 | \$ | 24,560,804 | 43.5\% | -2.3\% |
| State Appropriation - CCPF | \$ | 51,695,712 | \$ | 12,993,534 | 25.1\% | \$ | 53,660,965 | \$ | 13,549,083 | 25.2\% | -0.1\% |
| State Appropriation - Lottery | \$ | 16,693,508 | \$ | - | 0.0\% | \$ | 14,934,524 | \$ |  | 0.0\% | 0.0\% |
| Performance Funding | \$ | 3,652,774 | \$ | 913,193 | 25.0\% | \$ | 2,404,418 | \$ | 510,935 | 21.2\% | 3.8\% |
| Operating Cost for New Facilities | \$ | 128,429 | \$ | - | 0.0\% | \$ | 172,604 | \$ | - | 0.0\% | 0.0\% |
| Learning Support Access Fee | \$ | 1,834,042 | \$ | 726,079 | 39.6\% | \$ | 1,831,810 | \$ | 759,254 | 41.4\% | -1.9\% |
| Distance Learning Fee | \$ | 3,814,485 | \$ | 1,517,844 | 39.8\% | \$ | 3,752,441 | \$ | 1,554,424 | 41.4\% | -1.6\% |
| Technology Fee | \$ | 2,818,596 | \$ | 1,131,907 | 40.2\% | \$ | 2,815,337 | \$ | 1,198,144 | 42.6\% | -2.4\% |
| Lab Revenue Fees | \$ | 1,714,401 | \$ | 771,023 | 45.0\% | \$ | 1,714,401 | \$ | 811,886 | 47.4\% | -2.4\% |
| Industry Certifications | \$ | 150,000 | \$ | - | 0.0\% | \$ | 150,000 | \$ | - | 0.0\% | 0.0\% |
| Other Revenues | \$ | 5,397,200 | \$ | 1,238,076 | 22.9\% | \$ | 5,397,200 | \$ | 812,566 | 15.1\% | 7.9\% |
| Other Student Fees | \$ | 1,622,007 | \$ | 214,840 | 13.2\% | \$ | 1,622,007 | \$ | 326,192 | 20.1\% | -6.9\% |
| Fund Transfers In | \$ | 3,556,839 | \$ | - | 0.0\% | \$ | 3,568,839 | \$ | - | 0.0\% | 0.0\% |
| Stabilization Reserve | \$ | 2,173,009 | \$ | - | 0.0\% | \$ | 2,173,009 | \$ | - | 0.0\% | 0.0\% |
| PO Rollovers \& Accurals | \$ | 2,291,443 | \$ | - | 0.0\% | \$ | 2,291,443 | \$ | - | 0.0\% | 0.0\% |
| Total Revenue | \$ | 154,102,961 | \$ | 42,817,452 | 27.8\% | \$ | 152,987,803 | \$ | 44,083,288 | 28.8\% | -1.0\% |
| Personnel \& Benefits |  |  |  |  |  |  |  |  |  |  |  |
| Instructional/Faculty-Full time | \$ | 28,899,727 | \$ | 7,860,155 | 27.2\% | \$ | 28,170,380 | \$ | 6,851,924 | 24.3\% | 2.9\% |
| Administrative | \$ | 10,275,180 | \$ | 3,701,487 | 36.0\% | \$ | 9,710,187 | \$ | 3,692,960 | 38.0\% | -2.0\% |
| Career (Non-Instructional) | \$ | 21,729,661 | \$ | 4,825,919 | 22.2\% | \$ | 22,119,336 | \$ | 4,280,833 | 19.4\% | 2.9\% |
| Professional | \$ | 15,874,846 | \$ | 2,600,349 | 16.4\% | \$ | 16,591,094 | \$ | 2,372,414 | 14.3\% | 2.1\% |
| Adjunct/Supplemental | \$ | 14,341,325 | \$ | 2,309,140 | 16.1\% | \$ | 14,691,325 | \$ | 2,649,780 | 18.0\% | -1.9\% |
| Other Professional OPS | \$ | 766,481 | \$ | 43,860 | 5.7\% | \$ | 766,481 | \$ | 43,377 | 5.7\% | 0.1\% |
| Non-Instructional OPS and OT | \$ | 2,459,839 | \$ | 631,730 | 25.7\% | \$ | 2,430,981 | \$ | 686,492 | 28.2\% | -2.6\% |
| Student Assistants | \$ | 428,000 | \$ | 182,772 | 42.7\% | \$ | 415,000 | \$ | 80,705 | 19.4\% | 23.3\% |
| Health Insurance | \$ | 11,854,547 | \$ | 3,400,525 | 28.7\% | \$ | 11,554,547 | \$ | 3,259,297 | 28.2\% | 0.5\% |
| Other Personnel Benefits | \$ | 11,700,854 | \$ | 3,341,636 | 28.6\% | \$ | 11,705,085 | \$ | 3,029,110 | 25.9\% | 2.7\% |
| Total Personnel \& Benefits | \$ | 118,330,460 | \$ | 28,897,574 | 24.4\% | \$ | 118,154,416 | \$ | 26,946,893 | 22.8\% | 1.6\% |
| Current Expense |  |  |  |  |  |  |  |  |  |  |  |
| Travel | \$ | 629,676 | \$ | 152,152 | 24.2\% | \$ | 619,926 | \$ | 165,666 | 26.7\% | -2.6\% |
| Repairs \& Maint | \$ | 872,674 | \$ | 272,710 | 31.2\% | \$ | 898,392 | \$ | 304,491 | 33.9\% | -2.6\% |
| Rental/Leases | \$ | 445,340 | \$ | 52,060 | 11.7\% | \$ | 445,340 | \$ | 69,665 | 15.6\% | -4.0\% |
| Insurance (Non Health) | \$ | 1,708,272 | \$ | 1,096,211 | 64.2\% | \$ | 1,708,272 | \$ | 1,156,546 | 67.7\% | -3.5\% |
| Utilities | \$ | 5,800,000 | \$ | 1,362,638 | 23.5\% | \$ | 5,800,000 | \$ | 1,551,362 | 26.7\% | -3.3\% |
| Services and Fees | \$ | 7,734,988 | \$ | 1,335,154 | 17.3\% | \$ | 7,734,988 | \$ | 1,128,876 | 14.6\% | 2.7\% |
| Scholarships/Fee Waivers | \$ | 1,559,895 | \$ | 822,177 | 52.7\% | \$ | 1,559,895 | \$ | 1,116,470 | 71.6\% | -18.9\% |
| Materials and Supplies | \$ | 5,928,526 | \$ | 1,118,785 | 18.9\% | \$ | 5,470,922 | \$ | 1,347,615 | 24.6\% | -5.8\% |
| Tech Expense/Licensing | \$ | 2,805,757 | \$ | 750,654 | 26.8\% | \$ | 2,805,257 | \$ | 652,827 | 23.3\% | 3.5\% |
| Bad Debt/Unemployment | \$ | 1,147,782 | \$ | $(49,981)$ | -4.4\% | \$ | 1,147,782 | \$ | $(59,247)$ | -5.2\% | 0.8\% |
| Other Current Expense | \$ | 3,709,010 | \$ | 311,116 | 8.4\% | \$ | 3,295,417 | \$ | 542,045 | 16.4\% | -8.1\% |
| Total Current Expense | \$ | 32,341,920 | \$ | 7,223,674 | 22.3\% | \$ | 31,486,191 | \$ | 7,976,315 | 25.3\% | -3.0\% |
| Capital |  |  |  |  |  |  |  |  |  |  |  |
| Computer Refresh Leases | \$ | 2,904,221 | \$ | 720,264 | 24.8\% | \$ | 2,820,836 | \$ | 730,478 | 25.9\% | -1.1\% |
| Capital Purchases | \$ | 526,360 | \$ | 66,505 | 12.6\% | \$ | 526,360 | \$ | 174,216 | 33.1\% | -20.5\% |
| Total Capital | \$ | 3,430,581 | \$ | 786,769 | 22.9\% | \$ | 3,347,196 | \$ | 904,694 | 27.0\% | -4.1\% |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Total Operating | \$ | 154,102,961 | \$ | 36,908,017 | 24.0\% | \$ | 152,987,803 | \$ | 35,827,903 | 23.4\% | 0.5\% |
| Revenue over Expense | \$ | - | \$ | 5,909,436 |  | \$ | - | \$ | 8,255,385 |  | -28.42\% |

The College Operating Fund (1x) revenue sources are illustrated in the pie chart below:


The total revenue from year over year comparison from the current fiscal year to the prior fiscal year difference is a decline of $\$ 1,265,836$. This computes to a negative 1 percent change.


The total expense from year over year comparison from the current fiscal year to the prior fiscal year is a $\$ 1,080,114$. This computes to a positive 0.5 percent change. September 2016 resulted in a 3 payroll period month in the prior year the 3 pay period month was October 2015.


The total year-to-date actual expense is 24 percent of the overall budgeted amount.


## MEMORANDUM

TO: Board of Trustees, St. Petersburg College
FROM: William D. Law, Jr., President Wal

## SUBJECT: <br> Personnel Report

## Approval is sought for the following recommended personnel transactions:

| HIRE Budgeted | Title | Department/Location | Effect. Date |
| :--- | :--- | :--- | :--- |
| Name | Career \& Academic Advisor | Provost AC | $9 / 26 / 2016-6 / 30 / 2017$ |
| Jones,Jarrish A | Career \& Academic Advisor | SPC Downtown | $10 / 3 / 2016-6 / 30 / 2017$ |
| Jones,Sandra S | EMS Non-Credit Clinical Coord | Emergency Medical Services HC | $9 / 6 / 2016-6 / 30 / 2017$ |
| Eggers,Penni J |  |  |  |


| TRANSFER/PROMOTION Budgeted Administrative \& Professional |  |  |  |
| :--- | :--- | :--- | :--- |
| Name | Title | Department/Location | Effect. Date |
| Middleton,Natavia | (Interim) Dean,Natural Science | Academic \& Student Affairs MT | $9 / 26 / 2016-6 / 30 / 2017$ |
| Lattenhauer,Naly | Career \& Academic Advisor | Student Support Services SE | $10 / 10 / 2016-6 / 30 / 2017$ |
| Taylor,Giovanna Angela | Client Account Representative | Corporate Training E\&SS DO | $10 / 3 / 2016-6 / 30 / 2017$ |
| Waugh,Kathleen A | Onboarding Concierge | Human Resources DO | $9 / 26 / 2016-6 / 30 / 2017$ |
| Madera,Evelyn | Student Life \& Leadership Coor | Associate Provost SP | $9 / 12 / 2016-6 / 30 / 2017$ |

## HIRE Budgeted Career Service

| Name | Title | Department/Location | Effect. Date |
| :--- | :--- | :--- | :--- |
| Sharpe,Dwayne Ron Khadeem | Administrative Svcs Specialist | Associate Provost CL | $9 / 19 / 2016$ |
| Lowery,Peter T | Landscaper | Landscape Services SPG | $9 / 12 / 2016$ |
| Fabiszewski,Jeffrey J | Sr Administrative Svcs Assist | Fine \& Applied Arts CL | $10 / 3 / 2016$ |
| Delfino,Nicole M | Sr Administrative Svcs Speclst | BusSVITSystems DO | $9 / 13 / 2016$ |
| Herrera-Medina,Juan Jose | Student Support Advisor | Student Support Services SPG | $9 / 26 / 2016$ |
| White,David G | Student Support Specialist | Associate Provost SP | $10 / 3 / 2016$ |


| TRANSFER/PROMOTION Budgeted Career Service |  | Department/Location | Effect. Date |
| :--- | :--- | :--- | :--- |
| Name | Title | Decounting Services EPISV | $10 / 3 / 2016$ |
| Wence,Kate E | Accounting Support Supervisor | SSS TRIO Grant DO | $9 / 12 / 2016$ |
| Yu,Nancy | Student Support Advisor |  |  |

## HIRE Temporary/Supplemental

| Name | Title | Department/Location | Effect. Date |
| :--- | :--- | :--- | :--- |
| Sabo,Leslie A | Contributed Service | Nursing HC | $9 / 26 / 2016$ |
| Smith,Vonceil | General Support | Provost AC | $9 / 11 / 2016$ |
| Davis,David Jon | Instructor, Temporary Credit | Natural Science SPG | $9 / 26 / 2016$ |
| Dean,Marianne J | Instructor, Temporary Credit | Natural Science CL | $9 / 27 / 2016$ |
| Hysko,Tori A | Instructor, Temporary Credit | Natural Science SPG | $9 / 16 / 2016$ |
| Mont,Michele Andra | Instructor, Temporary Credit | College of Computer \& InfoTech SE | $9 / 26 / 2016$ |
| Moore,Jimmy Everett | Instructor, Temporary Credit | Fine \& Applied Arts SPG | $10 / 3 / 2016$ |
| Spiewak,Jonathan E | Instructor, Temporary Credit | Mathematics SPG | $10 / 3 / 2016$ |


| Mellick,Marilyn Cathleen | OPS Career Level 1 | Academic \& Student Affairs SPG | $8 / 29 / 2016$ |
| :--- | :--- | :--- | :--- |
| Olmstead,Rebekah Faith | OPS Career Level 2 | Marketing \& Strategic Comm DO | $9 / 26 / 2016$ |
| Peterson,Alexis Simone | OPS Career Level 2 | Academic \& Student Affairs AC | $9 / 20 / 2016$ |
| Spudie,Mollie | OPS Career Level 2 | Provost SPG | $9 / 20 / 2016$ |
| Stalnaker,Tristan Elijah | OPS Career Level 2 | Provost SPG | $9 / 20 / 2016$ |
| Faulkner,Pacherrah L | OPS Career Level 4 | Provost SPG | $9 / 13 / 2016$ |
| Flannery,Kathryn L | OPS Career Level 5 | Learning Resources CL | $10 / 3 / 2016$ |
| Golden,Sharae Latrice | OPS Career Level 5 | Student Activities SPG | $9 / 12 / 2016$ |
| Hall,Robert L | OPS Career Level 5 | Learning Resources CL | $9 / 19 / 2016$ |
| Hansen,Alexander James | OPS Career Level 5 | Academic \& Student Affairs TS | $10 / 3 / 2016$ |
| Tajik,Shadee M | OPS Career Level 5 |  | $9 / 26 / 2016$ |


| TRAVEL OUTSIDE THE CONTINENTAL UNITED STATES |  |  |  |
| :--- | :--- | :--- | :--- |
| Name | Title | Department/Location | Effect. Date |
| Hernandez, Roberto | Professional Trainer | CPSI AC | $10 / 10 / 2016-10 / 15 / 2016$ |

Destination: San Salvador, El Salvador

The purpose of this trip is to attend a Regional MPP Workshop. Roberto Hernandez is a Florida Department of Law Enforcement (FDLE) agent out of the Orlando office and an adjunct for CPSI who will be attending this conference as an instructor/facilitator for the upcoming Model Police Precinct (MPP) Workshop in El Salvador. The benefit to the College is to provide for nationally and internationally recognized training programs.

Funded by the Center for Public Safety Innovation (CPSI). Estimated cost to the College is $\$ 2,100.44$.

| Nulty, Dorothy | Instructor | Nursing HEC | 10/28/2016-11/6/2016 |
| :--- | :--- | :--- | :--- |

Destination: Bogota, Colombia

The purpose of this trip is to administer NUR 4636L Community Nursing Health Practicum as a study abroad course in Bogota, Columbia. The benefit to the College is to meet the College's mission to contribute to the International education of students by providing opportunities that encourage global awareness and perspectives.

Funded by the Nursing department. Estimated cost to the College is $\$ 1,991.42$.

Brian Miles, Vice President, Administrative/Business Services \& Information Technology and the Strategic Issues Council Members bringing the actions forward, recommend approval.

## New Student Enrollment



Pinellas County High School Graduates






## Community Relations: Ground Game

## $\int$ North

- Tarpon Springs High
- East Lake High
- Palm Harbor University High
- Countryside High

Dunedin High

- Clearwater High
- Largo High
- Bayside High
- Pinellas Park High
- Osceola High
- Seminole High
- Northeast HighSouth
- Dixie M. Hollins High
- St. Petersburg High
- Gibbs High
- Boca Ciega High

Lakewood High


| Events by Location |  |  |
| :---: | :---: | :---: |
|  | 2015 | 2016 |
| High School | 26 | 31 |
| Community | 48 | 75 |
| Campus | 42 | 23 |
|  | 116 | 129 |


| Events by Territory |  |  |
| :---: | :---: | :---: |
|  | $\mathbf{2 0 1 5}$ | $\mathbf{2 0 1 6}$ |
| North County | 29 | 33 |
| Mid County | 42 | 32 |
| South County | 40 | 57 |
| Out of County | 5 | 7 |
|  | 116 | 129 |

## Community Outreach：Team <br> 

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Associate Provosts
Associate Provosts


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## $\overline{\mathrm{SPC}}$

Associate Provosts
Managers／Student Life
Moordinators，Advisors



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## Community Relations and Outreach Plan




Snapshot of College-Wide Outreach Events

## October

Bay Area Independent
School College Fair

NACAC
Pinellas Sheriff's
National Night Out

PERC
Showcase

Halloween
Open House

Country Side High
School Info Session

MycroSchool Pinellas


NEW!
Advisors at our Ghostbusters Movie Event

NEW!
PCS Counselors fall in-service meeting

NEW! Fall Festival

NEW!
Midtown MLP
Event

NEW!
MLP Map it Out Event

## Community Outreach: Next Steps


$\checkmark$ Design new marketing resources
$\checkmark$ Coordinate strategy for out reach efforts ( $k-12$, churches, community Centers, Businesses, etc.)
$\checkmark$ Train Collaborators and provide a recruitment resource guide
$\checkmark$ Develop processes that drives recruits into the pre-admissions and application to enrollment processes.
$\checkmark$ Expand efforts with College-Wide Recruitment committee regular meetings

## $\overline{\mathrm{SPC}}$




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Materials for Community Outreach


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## Community Relations and Outreach Plan

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October 11, 2016

## MEMORANDUM

| TO: | Board of Trustees St. Petersburg College |
| :--- | :--- |
| FROM: | William D. Law, President |
| SUBJECT: | Workforce and Professional Development |

## Approval is sought for the recommended changes to Workforce and Professional Development for courses within the 2016-2017 catalog year.

Workforce and Professional Development: Added one new technology course relating to Unmanned Aerial Systems (UAS/drones):

- AAP0124 UAS Video Production and Editing

Workforce and Professional Development: Added one new technology course based on industry needs and student feedback:

- AAP0125 Introduction to Podcasting

Workforce and Professional Development: Added 6 new courses to increase variety to the professional development course offerings:

- BSF0357 Facilitating Structured Meetings: Generating Positive Results
- LDS0323 Focused Leadership Characteristics
- LDS0333 Retaining Superior Talent in the Workplace
- LDS0334 Team Development through Delegation and Empowerment
- MNS0308 HR Training for Non-HR Managers
- SMS0308 Emotional Intelligence in the Workplace

October 11, 2016

## MEMORANDUM

## TO: $\quad$ Board of Trustees, St. Petersburg College <br> FROM: William D. Law, Jr., President <br> 

SUBJECT: City of St. Petersburg - Educational and Entrepreneurial Training Program
Confirmation is sought for a proposal that was submitted, subject to Board of Trustees' approval, to the City of St. Petersburg, by St. Petersburg College for the Educational and Entrepreneurial Training Program Grant. Permission is also sought to accept an estimated $\mathbf{\$ 2 2 8 , 8 1 6}$ in funding over a one-year period for this proposal, if awarded, and enter into any amendments, extensions or agreements as necessary, within the original intent and purpose of the grant.

The purpose of the Educational and Entrepreneurial Training Program is to provide educational and/or entrepreneurial programming to African American males between 12 and 24 years of age, with a particular focus on South St. Petersburg. Organizations will be funded to develop and deliver high quality educational, career and character development training, including second chance programs for youth involved in the justice system. The goal of this initiative is for participants to gain work readiness skills, obtain workplace certifications and enroll in postsecondary education. SPC will focus on services to an estimated 60 young adults between the ages of 18-24 with criminal records at the Midtown and St. Petersburg/Gibbs campuses through a cohort model providing paid training, college/career readiness, dedicated advising and tutoring and targeted workshops/guest speaker for this population. Funding will be provided as a cost per participant, which will include expenses such as: faculty pay, tuition assistance, certification testing fees, books, lab fees, tutors and support services.

The estimated period of performance will be from December 1, 2016 through November 30, 2017. The total project budget is projected to be $\$ 228,816$ over a one-year period. See attached Information Summary for additional information.

Tonjua Williams, Senior Vice President, Student Services; Suzanne L. Gardner, General Counsel; Kevin Gordon, Provost, Downtown/Midtown; and Jamelle Connor, Provost, St. Petersburg/Gibbs, recommend approval.

Attachment
ks0928162

## BOT INFORMATION SUMMARY GRANTS/RESTRICTED FUNDS CONTRACTS

Date of BOT Meeting:<br>Funding Agency or Organization:<br>Name of Competition/Project:

SPC Application or Sub-Contract:
Grant/Contract Time Period:

## Administrator:

Manager:

October 11, 2016

City of St. Petersburg
Educational and Entrepreneurial Training Program

SPC Application
Start: 12/1/16 End: 11/30/17
Jamelle Connor

TBD

## Focus of Proposal:

St. Petersburg College's Previously Incarcerated To College, Hired (PITCH) program will help 60 African American men, ages 18-24, in St. Petersburg and will emphasize assisting those in South St. Petersburg, who have a criminal record, through educational programming, career services, intensive support, targeted financial assistance and the leveraging of complementary resources and community partnerships. The program will enroll cohorts of $10-15$ men at both the St. Petersburg/Gibb and the Midtown campuses during each of the three 2017 academic semesters. Two dedicated PITCH Career and Academic Advisors will work with cohort members to create a structured Individualized Education Plan (IEP), which will assess barriers to academic achievement and identify a range of appropriate strategies to assist them as they pursue a workforce certification and/or postsecondary education.

PITCH will support participants by paying for expenses related to their education such as tuition, text prep courses and college application fees. Participants will be enrolled in a career-centered academic programs (credit or non-credit) identified as areas of high growth employment, as well as industries that traditionally offer opportunities for individuals with a criminal history. In addition to having access to the array of supports and interventions given to all SPC students, each cohort will participate in a customized College and Career Readiness Course covering career exploration, resume development, financial aid, legal advice and computer literacy.

## Budget for Proposal:

(Only Major categories-This is an estimated budget description based on expected funding and services. Specific budget categories may vary as the funding amount and/or services change.)

| Personnel | $\$$ | 60,154 |
| :--- | ---: | ---: |
| Fringe | $\$$ | 10,960 |
| Travel | $\$$ | 5,000 |
| Supplies | $\$$ | 11,400 |


| Other (tuition, testing fees, conferences, etc.) | $\$$ | 120,500 |
| :--- | ---: | ---: |
| Indirect Costs | $\$$ | 20,802 |
| Total Budget | $\$$ | 228,816 |

## Funding:

Total proposal budget: (includes amount requested from funder, cash and in-kind matches listed below)
Total amount from funder:
Amount/value of match:
\$ 228,816

Required match or cost sharing:
Yes
Voluntary match or cost sharing:
No X Yes
Source of match/cost sharing:
N/A
Negotiated indirect cost:
N/A
(Fixed) administrative fee:
N/A
Software/materials:
N/A
Equipment: N/A
Services: N/A
Staff Training:
N/A
FTE:
Other:
N/A
N/A

## College Values, Strategic Initiatives and Activities Addressed:

Value(s):

Strategic Initiative(s):

1. Student Focus
2. Academic Excellence
3. Outstanding Service
4. Partnership
5. Diversity
6. Community Initiatives
7. Classroom Experience (Academic and Instructional Enhancements)
8. Strategic Enrollment Growth
9. Engagement Beyond the Classroom

October 11, 2016

## MEMORANDUM

| TO: | Board of Trustees, St. Petersburg College |
| :--- | :--- |
| FROM: | William D. Law, Jr., President |

SUBJECT: Quarterly Informational Report of Contract Items
This informational report includes executed contracts and/or items that have been approved by either the President or designee during the preceding Quarter and are being reported to the Board pursuant to Board of Trustees' Rule 6Hx23-5.903.

## Section A: Program Related Contracts

1. Affiliation Agreement with Amber Glen Equestrian Wellness Center to provide large animals and facilities for Veterinary Technology program students to obtain large animal clinical skills as required by the program accrediting agency. The Agreement will commence as soon as possible and continue for the period of three years. There is no cost to the College. This item was approved by Anne Cooper on August 25, 2016. Department-Veterinary Technology
2. Affiliation Agreement with Bayfront HMA Medical Center, LLC d/b/a Bayfront Health St. Petersburg to provide clinical experience to students enrolled in the Health Services Administration program. The Agreement will commence as soon as possible and will continue for a period of three years. This item was approved by Anne Cooper on August 24, 2016. Department-College of Health Sciences
3. Agreement with Best in Class SEO to partner to deliver Digital Media Strategy program curriculum for on-ground and online certificate programs. Best in Class will provide curriculum and updates for Digital Media courses, work with the College to build the online course in Desire2Learn and promote and advertise the course via its website. The College will advertise/market the program, recruit and enroll students, provide classroom space and access to information technology, provide instructor kit, pre-order student materials and recruit/onboard certified/qualified non-credit adjunct instructor. The parties will share the revenue based on a split of $85 \%$ to SPC and $15 \%$ to Best in Class of the revenue received. The Agreement will commence as soon as possible and continue for the period of one year. The anticipated net revenue to the College, after expenses, is expected to be $\$ 7,035$. This item was approved by Anne Cooper on July 11, 2016. Department-Workforce Institute
4. Agreement with Brooksville Regional Hospital d/b/a Bayfront Health Brooksville to provide a preceptor and clinical experience for RN to BSN Nursing students in order to
complete their Leadership Practicum hours in their employment setting. The Agreement will commence as soon as possible and continue for the period of three years. There is no cost to the College. This item was approved by Anne Cooper on September 22, 2016. Department-College of Nursing
5. Affiliation Agreement with Career Academies of Seminole to provide large animals and facilities for Veterinary Technology program students to obtain large animal clinical skills as required by the program accrediting agency. The Agreement will commence as soon as possible and continue for the period of three years. There is no cost to the College. This item was approved by Anne Cooper on August 25, 2016. Department-Veterinary Technology
6. Agreement with CareerStep, LLC to continue the partnership with the College to develop and provide on demand career-focused education and training programs through Corporate Training. The College will assist in marketing the programs and with the identification of extern/practicum agencies. Career Step will provide course content, online platform maintenance, customer service and marketing, student registration, demographic information and extern/practicum opportunities. CareerStep will also maintain agreements with extern agencies and provide funding options for students. The College will receive $20 \%$ of all course fees from CareerStep. Although the actual revenue to be received is unknown, the anticipated revenue for this Agreement is $\$ 8,000$ annually. The Agreement will commence as soon as possible and continue for the period of three years. This item was approved by Anne Cooper on July 28, 2016. Department-CE Health
7. Affiliation Agreement with Country Day World School to provide large animals and facilities for Veterinary Technology program students to obtain large animal clinical skills as required by the program accrediting agency. The Agreement will commence as soon as possible and continue for the period of three years. There is no cost to the College. This item was approved by Anne Cooper on August 25, 2016. Department-Veterinary Technology
8. Agreement with Crestview Hospital Corporation d/b/a North Okaloosa Medical Center to provide a preceptor and clinical experience for RN to BSN Nursing students in order to complete their Leadership Practicum hours in their employment setting. The Agreement will commence as soon as possible and continue for the period of three years. There is no cost to the College. This item was approved by Anne Cooper on September 20, 2016. Department-College of Nursing
9. Amendment to the Affiliation Agreement with Greystone Healthcare Management Corporation that will provide clinical experience to students enrolled in the Health Services Administration program. The Amendment will commence as soon as possible and be ongoing unless terminated by either party. This item was approved by Anne Cooper on August 24, 2016. Department-College of Health Sciences
10. Agreement with Gulfcoast North Area Health Education Center, Inc. whereby the College agrees to incorporate tobacco prevention and cessation content throughout the Dental Hygiene curriculum and require its students to participate in the Afternoon of

Learning and the AHEC Tobacco Training and Cessation program. Under this agreement, SPC Dental Hygiene students will learn about tobacco and develop professional skills necessary to address its use with their patients. Students will also be prepared to serve as role models and educate youth about the dangers of tobacco. The Agreement will commence upon execution and will continue for one year. The College will receive $\$ 25$ per student. This item was approved by the Anne Cooper on September 6, 2016. Department-Dental Hygiene
11. Agreement with Gulfcoast North Area Health Education Center, Inc. whereby the College agrees to incorporate tobacco prevention and cessation content throughout the Nursing curriculum and require its Nursing students to participate in the Afternoon of Learning and the AHEC Tobacco Training and Cessation program. Under this agreement, SPC Nursing students will learn about tobacco and develop professional skills necessary to address its use with their patients. Students will also be prepared to serve as role models and educate youth about the dangers of tobacco. The Agreement will commence upon execution and will continue for one year. The College will receive $\$ 25$ per student. This item was approved by the Anne Cooper on September 6, 2016. Department-College of Nursing
12. Agreement with Gulfcoast North Area Health Education Center, Inc. whereby the College agrees to incorporate tobacco prevention and cessation content throughout the Respiratory Care curriculum and require its students to participate in the Afternoon of Learning and the AHEC Tobacco Training and Cessation program. Under this agreement, SPC Respiratory Care students will learn about tobacco and develop professional skills necessary to address its use with their patients. Students will also be prepared to serve as role models and educate youth about the dangers of tobacco. The Agreement will commence upon execution and will continue for one year. The College will receive $\$ 25$ per student. This item was approved by the Anne Cooper on August 24, 2016. Department-Respiratory Care
13. Affiliation Agreement with HCA Citrus Memorial Hospital to provide clinical experience for RN to BSN Nursing students, RN Remediation/Return to Work Continuing Education Nursing students, and Physical Therapist Assistant students. The Agreement will commence as soon as possible and continue for the period of three years. There is no cost to the College. This item was approved by Anne Cooper on July 18, 2016. Departments-Nursing, CE Health \& Physical Therapist Assistant
14. Affiliation Agreement with HCA Largo Medical Center to provide clinical experience to students enrolled in the Physical Therapist Assistant Program. There is no cost to the College. The Agreement will commence as soon as possible and continue for two years. This item was approved by Anne Cooper on September 26, 2016. Department-Physical Therapist Assistant
15. Amendment to the Affiliation Agreement with Healthsouth Corporation whereby HealthSouth will provide clinical experience to students enrolled in the Health Information Technology Program. The Agreement will commence as soon as possible and continue
through March 31, 2019. There is no cost to the College. This item was approved by Anne Cooper on May 22, 2016. Department-Health Information Technology
16. Articulation Agreement with Hunterdon County Vocational School District to provide opportunity for Hunterdon County Vocational School Veterinary Assistant students to articulate to St. Petersburg College's AS in Veterinary Technology Program. The Agreement will commence as soon as possible and continue for the period of three years. This item was approved by Anne Cooper on September 6, 2016. Department-Veterinary Technology
17. Amendment to the Affiliation Agreement with Kindred Hospital - Central Tampa to add the Health Information Technology Program to the current Agreement. The Amendment will commence as soon as possible and continue unless terminated by either party. There is no cost to the College. This item was approved by Anne Cooper on September 22, 2016. Department-Health Information Technology
18. Agreement with Leesburg Regional Medical Center d/b/a Central Florida Health to provide a preceptor and clinical experience for RN to BSN Nursing students in order to complete their Leadership Practicum hours in their employment setting. The Agreement will commence as soon as possible and continue for a period of two years. There is no cost to the College. This item was approved by Anne Cooper on August 9, 2016. DepartmentCollege of Nursing
19. Affiliation Agreement with Lesley Cox Equestrian Center to provide large animals and facilities for Veterinary Technology program students to obtain large animal clinical skills as required by the program accrediting agency. The Agreement will commence as soon as possible and continue for the period of three years. There is no cost to the College. This item was approved by Anne Cooper on August 25, 2016. Department-Veterinary Technology
20. Affiliation Agreement with Memorial Health Systems, d/b/a Florida Hospital Memorial Medical Center to provide preceptor and clinical experience for RN to BSN Nursing students in order to complete their Leadership Practicum hours in their employment setting. The Agreement will commence as soon as possible and continue for a period of two years. There is no cost to the College. This item was approved by Anne Cooper on September 7, 2016. Department-College of Nursing
21. Affiliation Agreement with Menorah Manor to provide clinical experience to students enrolled in Nursing Program. The Agreement will commence as soon as possible and continue unless terminated by either party. There is no cost to the College. This item was approved by Anne Cooper on July 5, 2016. Department - College of Nursing
22. Affiliation Agreement with New Port Richey Hospital, Inc. d/b/a Medical Center of Trinity to provide clinical experience to students enrolled in the Physical Therapist Assistant, Nursing and Respiratory Care programs. The Agreement will commence as soon as possible and continue for a period of two years. This item was approved by Anne

Cooper on August 24, 2016. Departments-Physical Therapist Assistant, Nursing \& Respiratory Care
23. Affiliation Agreement with Norton Hospitals, Inc. and Community Medical Associates, Inc. to provide a preceptor and clinical experience for RN to BSN Nursing students in order to complete their Leadership Practicum hours in their employment setting. The Agreement will commence as soon as possible and continue unless terminated by either party. There is no cost to the College. This item was approved by Anne Cooper on July 11, 2016. Department - College of Nursing
24. Affiliation Agreement with Onslow Memorial Hospital to provide a preceptor and clinical experience for RN to BSN Nursing students in order to complete their Leadership Practicum hours in their employment setting. The Agreement will commence as soon as possible and continue for the period of one year; thereafter, the Agreement will continue for successive one-year periods unless terminated by either party. There is no cost to the College. This item was approved by Anne Cooper on August 24, 2016. DepartmentCollege of Nursing
25. Affiliation Agreement with Pinellas County Sheriff's Office to provide clinical observation and hands-on experience, related to management responsibilities, for students enrolled in the Health Services Administration program as part of their Capstone Experience. Any administrative/clinical experience provided by PCSO will take place in a secured correctional environment. The Agreement will commence upon execution and will automatically renew each year unless terminated by either party. There is no cost to the College. This item was approved by Anne Cooper on August 24, 2016. DepartmentCollege of Health Sciences
26. Agreement with ProctorU to partner to offer online proctoring services for a Math Readiness Exit Exam. ProctorU will register SPC students for online proctoring without charge to the student and bill SPC the per student proctor fee of $\$ 22.25$. ProctorU will provide secure proctoring services for Math Readiness Exit Exam. The College will register students for the Math Readiness Exit Exam course and pay ProctorU from course registration fees for students who choose to complete the proctored exam online through ProctorU. Based on an estimate of 100 students taking the exam per year, the annual cost to the College would be $\$ 2,225$. This cost will be offset by student fees. The Agreement will commence as soon as possible and will continue unless terminated by either party. This item was approved by Anne Cooper on July 13, 2016. Department-Workforce Institute
27. Agreement with Serrato Corporation, a U.S. Department of Labor Job Corps Contractor, to facilitate the transition of eligible Job Corps students to St. Petersburg College. The College will conduct awareness sessions including workshops on financial aid and scholarships; provide transition services such as pre-admissions counseling, academic and career advisement and placement testing; and provide verification of students' matriculation at the College. The Agreement will commence as soon as possible and continue for a period of two years. There is no cost to the College. This item was approved by Anne Cooper on July 21, 2016. Department-Career Pathways
28. Agreement with SimpleQuE, Inc. to partner in offering online self-paced ISO Based Training for the implementation, upgrading, and maintenance of certified ISO Management Systems. The College will develop the online modules based on content provided by SimpleQuE, Inc. The College will assist with marketing and provide the online registration system for course enrollment. SimpleQuE, Inc. will assist in marketing, provide course content and updates and assign a liaison to work with the College's program coordinator. The College will pay SimpleQuE, Inc. $50 \%$ of the revenues received. After costs, if any, the anticipated net revenue to the College, per course offered, is $\$ 1,990$. The number of courses to be offered during the term of the Agreement is unknown at this time. The Agreement will commence as soon as possible and will continue for the period of one year. This item was approved by Anne Cooper on August 2, 2016. DepartmentWorkforce Institute at St. Petersburg College
29. Affiliation Agreement with SPCA Tampa Bay to provide large animals and facilities for Veterinary Technology program students to obtain large animal clinical skills as required by the program accrediting agency. The Agreement will commence as soon as possible and continue for the period of three years. There is no cost to the College. This item was approved by Anne Cooper on August 25, 2016. Department-Veterinary Technology
30. Agreement with Sunrise Educational Services to promote the College's Intensive English Program in China and other countries and assist students in enrolling in the Program. There is no cost to the College. SES will pay the College the required amount for student tuition prior to the start date of any given semester. Although the student tuition revenue cannot be determined at this time, it is estimated that the revenue may be approximately $\$ 78,772.80$ over a one-year period. The Agreement will commence as soon as possible and continue for the period of one year. This item was approved by Anne Cooper on August 20, 2016. Department-Corporate Training
31. Agreement with the U.S. Department of Veterans Affairs, East Orange VA Medical Center to provide a preceptor and clinical experience for RN to BSN Nursing students in order to complete their Leadership Practicum hours in their employment setting. The Agreement will commence as soon as possible and continue unless terminated by either party. There is no cost to the College. This item was approved by Anne Cooper on August 15, 2016. Department - College of Nursing
32. Agreement with the U.S. Department of Veterans Affairs, VA Northern California Health Care System to provide a preceptor and clinical experience for RN to BSN Nursing students in order to complete their Leadership Practicum hours in their employment setting. The Agreement will commence as soon as possible and continue unless terminated by either party. There is no cost to the College. This item was approved by Anne Cooper on July 11, 2016. Department - College of Nursing

Section B: Contracts above $\$ 100,000(\$ 100,001-\$ 325,000)$
33. Agreement with Adobe Systems Incorporated whereby the College will purchase and license the use of the Adobe Creative Cloud Enterprise software. The Agreement will
commence as soon as possible and continue for a period of three years at a cost to the College of $\$ 191,137.50$. The subscription provides an Enterprise Access License that allows for an unlimited number of faculty and staff to use the product on college-owned devices. Should the number of faculty/staff increase by more than $5 \%$, license fees for any remaining period of the Agreement would need to be reevaluated by the parties. The Agreement also provides that faculty and staff may separately purchase a license for use on their personal device at a significantly discounted rate. This item was approved by the President on September 15, 2016. Department-Information Systems
34. Agreement with Broward College (BC) whereby HCC will engage neighboring communities located in Broward County in transforming the Dr. Martin Luther King, Jr. holiday into a day of citizen action volunteer service in honor of Dr. King. The College will serve as the fiscal and tracking agent of the funding appropriated by the legislature for this program. The funding amount for BC is $\$ 149,500$. This item was approved by the President on August 11, 2016. Department—Retention Services, MLK Day of Service 2017
35. Agreement with Compass Vending d/b/a Canteen Vending Services to provide vending services college wide. The Agreement will commence as soon as possible and continue for the period of five years through June 30, 2021. The anticipated revenue to the College per year will be $\$ 125,000$. The Agreement will be a piggyback onto the Hillsborough Community College vending contract. This item was approved by Brian Miles on August 16, 2016. Department-Purchasing
36. Agreement with Cross \& Anvil Human Services, Inc. to provide recruitment, selection, and engagement of students (ages 8-18) in the College's Men in the Making (MIM) Program. The MIM Program is an initiative designed to promote healthy families and build strong communities by using strategies to increase minority male success from elementary school to college. The primary purpose of MIM is to provide lifelong learning, enrichment and exposure to opportunities for minority males throughout Pinellas County with emphasis on: critical thinking, public speaking, problem solving, and community service. It is anticipated that the MIM Program will serve 40 youth per year and include three student mentors and 17 adult role models within Pinellas County. Specifically, Cross \& Anvil Human Services will recruit, hire and train all program staff; recruit, select, and engage program students; provide a Scope of Work outlining intended program activities and budget expenditures; and provide quarterly and final fiscal and performance reports. The College will serve as the fiscal and reporting agent of the funding appropriated by the legislature for this program. The Agreement will commence as soon as possible and continue through June 30, 2017. Through funding received, the College will pay Cross \& Anvil up to $\$ 115,000$ for these services. This item was approved by the President on July 25, 2016. Department-Retention Services/Men in the Making
37. Agreement with Hillsborough Community College (HCC) whereby HCC will engage neighboring communities located in Hillsborough County in transforming the Dr. Martin Luther King, Jr. holiday into a day of citizen action volunteer service in honor of Dr. King. The College will serve as the fiscal and tracking agent of the funding appropriated by the legislature for this program. The funding amount for HCC is $\$ 136,500$. This item was
approved by the President on August 11, 2016. Department—Retention Services, MLK Day of Service 2017
38. Agreement with i3 Group, LLC to continue to provide the College with student loan management services to student borrowers. The i3 Group will use its best efforts to keep student borrowers in a current repayment status and remove delinquency to help student borrowers repay loans and deliver the lowest possible cohort default rate. More specifically, i3 Group will provide services such as student loan counseling; email and direct mail student borrower communications; reporting package information regarding repayment status; and student borrower access to IonTuition and Webchat through the College's intranet portal. The cost to the College for services under this Agreement is anticipated to be $\$ 12,916$ per month over a period of one year for a total anticipated cost to the College of $\$ 154,992$. This item was approved by the President on July 15, 2016. Department-Financial Assistance Services
39. Agreement with Level 3 Communications to continue to provide telephone and voice services for the College. This renewal is for existing telephone lines and voice services. The Agreement will commence August 1, 2016 and continue for 35 months through July 31, 2019. The cost to the College will be $\$ 5,579.60$ per month plus incremental monthly charges of approximately $\$ 153.44$ to cover unforeseen fees/taxes/tariffs or additional long distance fees based on use. Based on the foregoing, the total anticipated cost over the 35 -month contract period will be $\$ 200,656.40$. This item was approved by the President on July 27, 2016. Department-Information Systems, Networks
40. Agreement with State College of Florida, Manatee - Sarasota (SCFMS) whereby SCFMS will engage neighboring communities located in Manatee and Sarasota Counties in transforming the Dr. Martin Luther King, Jr. holiday into a day of citizen action volunteer service in honor of Dr. King. The College will serve as the fiscal and tracking agent of the funding appropriated by the legislature for this program. The funding amount for SCFMS is $\$ 136,500$. This item was approved by the President on August 11, 2016. Department-Retention Services, MLK Day of Service 2017
41. Agreement with Tecta America West Florida, LLC to provide upgrades to the upper and lower gymnasium roofs at the St. Petersburg/Gibbs Campus consistent with the National Cooperative Purchasing Alliance Contract \#02-20. The Agreement will commence as soon as possible and will continue through project completion. The cost to the College for this Agreement will be $\$ 208,317$. This item was approved by the President on August 22, 2016. Department-Facilities Services
42. Agreement with the University of Washington, Center for Educational Leadership (CEL) to establish a partnership whereby CEL will provide services to fulfill requirements specified in the grant awarded to the College from the Florida Department of Education for the Center for Excellence in Elementary Teacher Preparation initiative. The grant focuses on enhancements in field supervision of teacher candidates. CEL's services will include conducting institutes; studio sessions; virtual coaching with field supervisors; planning calls; planning days; and report writing. The amount to be paid to CEL for its services will
be $\$ 164,450$. The Agreement will commence as soon as possible and will continue for the period of one year. This item was approved by the President on July 15, 2016. Department - College of Education

Section C: Contracts above $\$ 50,000(\$ 50,001-\$ 100,000)$
NONE
Section D: Contracts above $\$ 10,000(\$ 10,001-\$ 50,000)$
43. Agreement with Access Interpreting Services, LLC to provide interpreting services for employees at the College. The Agreement will commence as soon as possible and continue through June 30, 2017. The cost to the College for this Agreement is anticipated to be $\$ 45,000$. This item was approved by Brian Miles on August 17, 2016. DepartmentHuman Resources
44. Agreement with American Program Bureau to provide speaker Alison Thompson to present a lecture on Volunteerism: A Call to Action Redefining Heroism to SPC and the community on April 11, 2017. The cost to the College for this Agreement will be $\$ 10,700$. This item was approved by Anne Cooper on August 1, 2016. Department-Ethics
45. Agreement with Apple Financial Services to lease 12 Apple computers for use at the Seminole Campus. The lease is for a period of 48 months. The cost to the College for this lease is expected to be approximately $\$ 15,568.16$. Should the College opt to purchase the equipment, if applicable, at the end of the lease term, the purchase option price would be an additional $\$ 1$. Based on the foregoing, the total cost to the College for this lease agreement will not exceed $\$ 15,569.16$. Should funds not be appropriated to continue the lease for any subsequent fiscal period during the term of the Agreement, the Agreement may be terminated with 30 days' notice prior to the end of the current fiscal period. This item was approved by the Board based on its approval of the 2016-17 Budget on June 21, 2016. - Brian Miles
46. Agreement with Augusoft, Inc. to continue to provide the Lumens Pro Learning Management System for the day-to-day operation and management of Corporate Training's business solutions services. This renewal Agreement includes the annual subscription fee $(\$ 22,880)$ for Lumens Entrepreneur; the annual customization subscription fee $(\$ 8,320)$; and the Lumens API annual maintenance fee $(\$ 3,016)$. The renewal period will commence as soon as possible and continue for one year at a total cost to the College of $\$ 34,216$. This item was approved by Anne Cooper on July 1, 2016. Department - Corporate Training
47. Agreement with CareerAmerica, LLC d/b/a Financial Aid TV (FATV) to continue to provide the College with FATV online financial aid videos which are available to students 24/7 and provide consistent, timely and student-friendly video answers to financial aid questions. FATV agrees to produce videos regarding Florida grants, scholarships, pre-paid tuition free of charge. The College will produce other SPC specific videos for placement on FATV's site. SPC will also use its videos and FATV's videos on the SPC TV channel
and website. The cost to the College for this Agreement will be $\$ 12,000$. The Agreement will commence as soon as possible and continue for the period of one year. This item was approved by Tonjua Williams on September 19, 2016. Department-Financial Assistance Services
48. Agreement with Clear Channel Outdoor to provide advertising for the College on two 14 X 48 Pinellas bulletins that will run for three 4-week periods from October 17, 2016 through January 8, 2017. The cost to the College for this Agreement will be $\$ 14,844$. Department-Marketing \& Strategic Communications
49. Agreement with Elite Events and Rentals to provide tents, tables, chairs, table coverings and set-up/tear-down for the SPC All College Day event to be held on October 18, 2016. The cost to the College for this Agreement will be $\$ 17,290$. This item was approved by Brian Miles on September 16, 2016. Department-Human Resources
50. Agreement with Gehant \& Associates, LLC to deliver two Exploratory Lab Boot Camps. The Exploratory Lab Boot Camp is a STEM-focused program, with an emphasis on technology, to offer students real-time, real life exposure to the skills needed by businesses in the Technology industry. The current partnership is between Tech Data, Tampa Bay Technology Forum and SPC. The College will contribute funds for the renewal period of up to $\$ 26,250$. Gehant's services during this period will include the design, implementation, and documentation/lessons learned for the two Boot Camps. The Agreement will commence as soon as possible and will continue through June 30, 2017. This item was approved by Anne Cooper on July 6, 2016. Department-Workforce Institute
51. Agreement with Health \& Wellness Professionals to provide wellness screening for the College. The Agreement will commence as soon as possible and continue through approximately October 31, 2016. The cost to the College for this Agreement is anticipated to be $\$ 20,623$. This item was approved by Brian Miles on August 1, 2016. DepartmentHuman Resources, Wellness
52. Agreement with Shameka S. Jones d/b/a Jones \& Company Management Group to provide consulting services associated with the 2017 Martin Luther King Jr. Day of Service. The Agreement will commence as soon as possible and will continue through April 15, 2017. The cost to the College for this Agreement will be $\$ 33,600$. This item was approved by Tonjua Williams on August 17, 2016. Department-Retention Services, 2016-17 MLK Day of Service
53. Agreement with Mid Florida Armored \& ATM Service, Inc. to provide armored car services for all deposits transported to the bank vault. The Agreement will commence as soon as possible and continue for the period of one-year. The cost to the College for the Agreement will be $\$ 31,933.92$. This item was approved by Brian Miles on August 19, 2016. Department-District Office Business Office
54. Agreement with Joe A. Nelson, DO dba Medical Direction Consultants, Inc. to provide medical direction for the College's EMS Credit and Non-Credit Programs. The Agreement
will commence July 1, 2016 and continue through June 30, 2017. This item reflects a change to the cost of this Agreement. The cost to the College for this Agreement will be $\$ 15,000$ rather than $\$ 11,000$ as previously advised. This revised item was approved by Anne Cooper on August 2, 2016. Department-Emergency Medical Services
55. Agreement with Pinellas County whereby the County's Fleet Management Division will continue to provide the College with inspection, preventive maintenance, and repair service for fire apparatus used in the College's Fire and Public Safety Training Center. The Agreement will commence October 1, 2016 and continue for the period of two years. The estimated cost over the two-year period is $\$ 12,000$. This item was approved by Brian Miles on September 16, 2016. Department-Fleet Services
56. Agreement with the Power of Song, Inc. to provide consulting services associated with two performances of the production Sounds of the Civil Rights Movement: The Power of Song III to kick off the MLK Day of Service projects and St. Petersburg Weekend Celebration for 2017. The performances will be held on January 8-9, 2017. The cost to the College for this Agreement will be $\$ 27,000$. This item was approved by Tonjua Williams on August 24, 2016. Department-Retention Services
57. Agreement with John F. Schulte to provide instruction, curriculum, travel and all associated costs for the Pedorthist continuing education course to be presented at the Health Education Center from December 12, 2016 through December 21, 2016. During the course, students will learn fabrication, fitting, adjusting and modification of custom orthotic devices for the foot. The cost to the College for this Agreement will be $\$ 11,000$. This item was approved by Anne Cooper on September 8, 2016. Department-Hope Grant
58. Agreement with Skyline Elevator, Inc. to provide maintenance services on elevators, college wide. The Agreement will commence as soon as possible and continue through July 31, 2017. The cost to the College for this Agreement will be $\$ 41,580$. This item was approved by Brian Miles on August 17, 2016. Department-Facilities Services
59. Agreement with Tampa Bay Food Truck Rally, Inc. to provide catering services and food for breakfast and lunch for employees for the All College Day event to be held on October 18, 2016. The cost to the College for this Agreement will be $\$ 31,600$. This item was approved by Brian Miles on September 21, 2016. Department-Human Resources
60. Agreement with TAW Power Systems, Inc. to provide periodic maintenance for generators college-wide. The Agreement will commence as soon as possible and will continue for one year. The cost to the College for this period will be $\$ 14,995$. This item was approved by Brian Miles on July 22, 2016. Department-Facilities Services
61. Agreement with Transworld Systems, Inc. to provide pre-collection services at a cost of $\$ 8.90$ per account. The College anticipates approximately 5,000 accounts during the Agreement period. The cost the College will be $\$ 44,500$; however, Transworld provides a performance guarantee which meets or exceeds a minimum collection rate of two times the order amount. Transworld will pay the College the difference if the collections do not meet the required threshold. The Agreement will commence as soon as possible and will
continue for the period of up to two years. This item was approved by Brian Miles on July 28, 2016. Department-Business Office, DO

## Section E: Contracts below \$10,000

62. Modification to the Agreement with Anona United Methodist Church for the use of the College's Digitorium and adjoining classrooms at the Seminole Campus for Sunday morning church activities. This modification will extend the Agreement through July 30, 2017. The College anticipates receiving approximately $\$ 958$ per event/day of use during the term of the Agreement. This item was approved by Mark Strickland on August 1, 2016. Department-Provost, SE Campus
63. Agreement with Aequalis, Inc. for a performance on October 20, 2016 that will give insight to prestigious Latin American historical figures as part of Hispanic Heritage month. The cost to the College for this Agreement will be $\$ 2,800$. This item was approved by Tonjua Williams on September 1, 2016. Department—Student Activities
64. Agreement with BayCare Health Systems, Inc. whereby BayCare Wellness Services will provide Influenza Vaccinations during the All College Day event to be held on October 18, 2016. The College will be billed only for the non-insured participants electing to receive the vaccination. The estimated cos to the College for this Agreement will be $\$ 1,000$. This item was approved by Brian Miles on September 19, 2016. Department-Human Resources, Wellness
65. Amendment to the Agreement with Civitas Learning, Inc. that will provide for the installation of the Inspire for Advisors software as part of the Civitas Platform. The Amendment will commence as soon as possible and continue through the current contract period, which ends December 8, 2018. There is no additional cost to the College associated with entering into this Amendment. This item was approved by Jesse Coraggio on August 26, 2016. Department-Institutional Research
66. Agreement with Collector Systems to provide a license and subscription for its collection management software/database that will be used by the College/Foundation for managing its art collection. The cost to the College for this Agreement will be $\$ 1,695$ which includes one year of user access ( 1 user) and data migration services. The Agreement will commence as soon as possible and will continue for one year. This item was approved by Brian Miles on July 5, 2016. Department-Foundation Office
67. Agreement with Compressed Air Systems, Inc. to continue to provide maintenance and inspections on the Kaeser Compressor and associated equipment used in the Orthotics \& Prosthetics Program. The Agreement will commence as soon as possible and will continue for the period of one year. The cost to the College for this Agreement will be $\$ 2,787.45$. This item was approved by Brian Miles on July 20, 2016. Department—Orthotics \& Prosthetics
68. Agreement with Continental Service Group, Inc. d/b/a Conserve to provide collections services to the College related to the College's delinquent student accounts. Since the costs
for collection are paid by the student there is no cost to the College associated with entering into this Agreement. The Agreement will commence on September 1, 2016 and continue through August 30, 2018. This item was approved by Brian Miles on August 31, 2016. Department-Collections
69. Agreement with Democracy Works, Inc. for the use of its Turbovote voter registration platform and services. The Agreement will commence as soon as possible and will continue for the period of one year. The cost to the College for this period will be $\$ 4,000$. This item was approved by Mark Strickland on August 11, 2016. Department-Institute for Strategic Policy Solutions
70. Agreement with Direct Media, USA to provide Bus Super Tail Ad Space to run for three 1-month periods from October 7, 2016 through January 6, 2017. The cost to the College for this Agreement will be $\$ 2,935$. This item was approved by Jesse Coraggio on September 26, 2016. Department-Marketing \& Strategic Communications
71. Agreement with Enterprise Recovery Systems, Inc. to provide collections services to the College related to the College's delinquent student accounts. Since the costs for collection are paid by the student there is no cost to the College associated with entering into this Agreement. The Agreement will commence as soon as possible and continue through August 31, 2018. This item was approved by Brian Miles on August 31, 2016. Department-Collections
72. Agreement with the Federal Communications Commission for the completion of the FCC Application or Notification for Spectrum Leasing Arrangement/Notification of a Private Commons Arrangement Wireless Telecommunications Bureau Public Safety and Homeland Security Bureau (Form 608) as required for the renewal of the license associated with the College's EBS station WFW689. Gray Miller Persh, LLP will submit the documentation to the FCC and costs associated with the documentation completion will be paid directly by Sprint, Inc. Forms 601 and 602 which were completed previously as part of this transaction are on a 5-year cycle and Form 608 for the license renewal is for a period of 10 years. This item was approved by Brian Miles on August 14, 2016. Department-ITVS
73. Amendment to the Agreement with Films Media Group to add the Films on Demand Physical Therapy collection for streamed video content that will support the Physical Therapist Assistant Program. The Amendment will commence as soon as possible and continue for the period of one year at a cost to the College of $\$ 785$. This item was approved by Anne Cooper on July 14, 2016. Department—District Library
74. Agreement with the Holiday Inn Express to provide lodging associated with the President's trip to Tallahassee with students on March 22-23, 2017. The cost to the College for this Agreement will be $\$ 7,450$. This item was approved by Tonjua Williams on August 31, 2016. Department-Student Life \& Leadership
75. Agreement with Innisbrook, a Salamander, Golf Resort \& Spa to provide overnight accommodations and meeting space for SPC College-wide Summer Training for Student

Government event to be held on October 20-21, 2016. The cost to the College for this Agreement will be $\$ 2,438$. This item was approved by Tonjua Williams on September 27, 2016. Department-Student Government
76. Agreement with InterCultural Advocacy Institute, Hispanic Outreach Center (ICAI) whereby the College will provide ICAI with three offices in the Michael and Evelyn Bilirakis Building to support ICAI's efforts in providing services such as advocacy, interpreter services, health and family services, informational seminars, mental health counseling, legal clinics, youth programs and English classes. The offices will be provided to ICAI without charge and the College will cover any operational costs. The Agreement will commence on August 1, 2016 and continue through January 15, 2017. The Agreement may be extended by mutual agreement of the parties in writing. This item was approved by Tonjua Williams on July 7, 2016. Department—Provost, TS
77. Agreement with Peter Kageyama d/b/a Sextant Marketing Group whereby Mr. Kageyama will deliver the keynote presentation at the Museum of Fine Arts on the Seminole Campus on November 1, 2016 for a cost of $\$ 1,500$. This item was approved by Mark Strickland on August 11, 2016. Department—Institute for Strategic Policy Solutions
78. Agreement with Master Sergeant Cedric King to provide the closing keynote address entitled "The Gift of Diversity" for SPC's 2017 Narrowing the Gulf Conference to be held on April 7, 2016. The cost to the College for this Agreement will be $\$ 7,000$. This item was approved by Tonjua Williams on August 17, 2015. Department-Accessibility Services
79. Agreement with Knology of Central Florida, Inc. d/b/a WOW! Internet Cable and Phone to provide at WOW!'s expense, wires/cables/conduit/equipment, etc. to provide communication services to 2-1-1 TampaBay Cares, Inc. The Agreement will commence as soon as possible and continue for a period of ten years. Thereafter, the Agreement will automatically renew for two successive 5 -year periods. There is no cost to the College associated with entering into this Agreement. This item was approved by Brian Miles on September 13, 2016. Department-Facilities Services
80. Agreement with Lake Yale Baptist Conference Center to provide meals and lodging for the SPC Women's Basketball Team Retreat to be held September 23-25, 2016. The cost to the College for this Agreement will be $\$ 2,144$. This item was approved by Tonjua Williams on September 12, 2016. Department—Athletics
81. Agreement with Learning Sciences International Learning and Performance Management to provide iObservation subscription including on-site training and professional development session of iObservation, the iObservation Fidelity module, building license, and virtual training for use in the St. Petersburg Collegiate High School in the evaluation of certified staff as required by the State of Florida. The Agreement will commence as soon as possible and continue for the period of one year. The cost to the College for this Agreement will be $\$ 1,339$. This item was approved by Anne Cooper on August 16, 2016. Department-St. Petersburg Collegiate High School
82. Amendment to the Agreement with Microsoft Corporation to provide additional Microsoft consulting, training and support through October 31, 2016 for current SPC Microsoft related projects such as SharePoint 2016, Skype for Business 2015 and SQL 2016. The cost to the College for this Agreement will be $\$ 9,280$. This item was approved by Brian Miles on August 17, 2016. Department-Information Systems
83. Agreement with Naviance, Inc. to continue to provide access to its Naviance communication system, which serves as a vital tool for the Collegiate High School to communicate more efficiently with parents and students. The system also allows the Collegiate High School to gather and display data in graph format to assist in recruitment efforts, documenting student achievement. The system also assists the College in tracking alumni and transmitting transcripts to other colleges and universities. The Agreement will commence as soon as possible and continue through August 24, 2017. The cost to the College for this Agreement will be $\$ 2,545$. This item was approved by Anne Cooper on July 7, 2016. Department-St. Petersburg Collegiate High School
84. Agreement with the Pinellas County Urban League whereby the College will provide office space, without charge, for the creation of an administrative office for The 2020 Plan Task Force. The PCUL will acknowledge the College as a partner and supporter in all appropriate materials. PCUL will also provide their own office supplies, materials and printing and copying services. The Agreement will commence as soon as possible and continue through June 30, 2017. This item was approved by Tonjua Williams on July 7, 2016. Department-Provost, DT/MT
85. Amendment to the Agreement with PrestoSports to continue to provide website management/hosting for the SPC Athletics Department. PrestoSports provides a customized website and website hosting. This modification reflects the addition of the Broadcast Platform which allows for web streaming service. The current Agreement continues through November 30, 2019 at an annual cost of $\$ 2,750$. This modification adds the web streaming service to the Agreement for the remainder of the Agreement period at an additional annual cost of $\$ 3,000$. Based on the foregoing, the total added cost for this Addendum through the end of the Agreement period will be approximately $\$ 10,000$. This amount includes an estimated prorated amount of $\$ 1,000$ to cover the full contract period which ends November 30, 2019. Although the annual cost for the added web streaming service is $\$ 3,000$, the College can terminate the service for any subsequent year by giving notice to PrestoSports 60 days prior to the end of the current annual period. This item was approved by Tonjua Williams on July 22, 2016. Department—Athletics
86. Agreement with ProQuest, LLC for a license to Bowker's Resources for College Libraries that will support library collection development and de-selection of library materials. The Agreement will commence as soon as possible and continue through December 31, 2016. The cost to the College for this Agreement will be $\$ 625$. This item was approved by Anne Cooper on July 12, 2016. Department-District Library
87. Agreement with Respondus, Inc. to continue to provide a license for the Respondus software which enhances online assessment capabilities; the StudyMate Author software which allows for the creation of learning activities and games; and the Lockdown Browser
software which is used to increase the security of online testing. The Agreement is based on an academic year cycle from August $1^{\text {st }}$ to July $31^{\text {st }}$ each year. The annual fee to continue the licenses is based on the College's FTE. The current annual fee for the three licenses through July 31, 2017 is $\$ 8,185$. Thereafter, the licenses may be renewed under the same terms and conditions by payment of the then annual fee. Such renewals will be handled via the Purchasing approval process. This item was approved by Brian Miles on August 29, 2017. Department-Online Learning and Services
88. Amendment to the Agreement with Salesforce.com Foundation to add three subscriptions for licensing of Sales Cloud - Lightning CRM-Enterprise Edition, Sandbox and the Premier Success Plan (Support). The Amendment will commence as soon as possible and continue through March 3, 2018. The cost to the College for this Amendment will be $\$ 3,018.06$. This item was approved by Tonjua Williams on August 31, 2016. Department-Marketing \& Strategic Communications
89. Amendment to the Agreement with Salesforce.com, Inc. to replace the use of text messages to allow for additional email messages under the terms of the Agreement. The Amendment will commence as soon as possible and continue through February 28, 2017. The cost to the College for this Amendment will be $\$ 1,200$. This item was approved by Tonjua Williams on August 31, 2016. Department-Marketing \& Strategic Communications
90. Agreement with the City of St. Petersburg to provide the use of Williams Park on November 8, 2016 for students at the Downtown Center as part of a Student Life \& Leadership event. There is no cost to the College. This item was approved by Kevin Gordon on September 14, 2016. Department—Downtown Student Life \& Leadership
91. Agreement with Talx Corporation to use its employment verification services. The Agreement is for a 90-day pilot that will allow the College to assess the services. The cost to the College over the 90 -day trial period are anticipated to be approximately $\$ 2,646$. The Agreement will commence as soon as possible. This item was approved by Brian Miles on September 13, 2016. Department-Human Resources
92. Agreement with Tampa Bay Times that will allow the College to participate in five job fairs from September 9, 2016 through June 5, 2017. The cost to the College for this Agreement will be $\$ 2,675$ which is a reduced rate for registering for multiple events. This item was approved by Anne Cooper on August 18, 2016. Department-Workforce Institute
93. Agreement with Taylor Publishing Company d/b/a Balfour to provide for the publication of the 2015-16 Yearbook for St. Petersburg Collegiate High School. The cost to the College for the Agreement will be $\$ 5,191$. This item was approved by Anne Cooper on August 18, 2016. Department-Collegiate High School
94. Agreement with Teco Partners, Inc. to provide energy consulting and supply procurement services related to the College's purchase and transport of gas to College facilities. The Agreement will continue on a month-to-month basis; however, it is anticipated the services
under the Agreement will be needed for the next year and if so, the total cost would be $\$ 4,512$. This item was approved by Brian Miles on July 22, 2016. Department—Facilities Services
95. Agreement with Williams \& Fudge, Inc. to provide collections services to the College related to the College's delinquent student accounts. Since the costs for collection are paid by the student there is no cost to the College associated with entering into this Agreement. The Agreement will commence on September 1, 2016 and continue through August 30, 2018. This item was approved by Brian Miles on August 31, 2016. DepartmentCollections

Pamela S. Smith, Legal Services Coordinator, prepared this Quarterly Informational Report on contract items not exceeding \$325,000.

Suzanne Gardner, General Counsel, recommends approval.
ps0929161

October 11, 2016

## MEMORANDUM

TO: $\quad$ Board of Trustees, St. Petersburg College
FROM: William D. Law, Jr., President Wol
SUBJECT: Quarterly Informational Report of Exempt and Non-Exempt Purchases
This informational report includes purchases above Category 2 (currently $\$ 35,000$.) but not exceeding Category 5 ( $\$ 325,000$.) as specified in Board of Trustee's Rule 6Hx23-5.12. These transactions during the preceding quarter have been approved by the President's designee and may be exempt from the bidding procedure pursuant to the State Board of Education Procurement Requirements 6A-14.0734.

Because each transaction stands on its own and does not occur in sequence with other transactions, a cumulative dollar amount is not implied when the same vendor appears more than once on the report. A summary appears at the end of the report, grouping vendors that appear on the report more than once, showing a total for each during the period.

The acronyms "SBE", "BOT" and "ITB" stand for the State Board of Education, the St. Petersburg College Board of Trustees, and Invitation to Bid, respectively.

## The listing is by Purchase Order Number:

1. P.O. \#99329- Daikin Applied - This is in the amount of $\$ 40,738.00$ for annual inspections of chillers college-wide. Authority: SBE \& BOT Rule 6Hx23-5.12, Exemption D: "Contract pricing..." Recommended by Jim Waechter, Associate Vice President, Facilities Planning and Institutional Services, and approved by Brian Miles, Vice President Business Services and Information Technology.
2. P.O. \#99645- Assessment Technologies Inst LLC- This is in the amount of $\mathbf{\$ 1 2 0 , 0 0 0 . 0 0}$ For textbooks, dvd's, and assessment and review program for the College of Nursing from July 2016 to July 2017. Authority: SBE \& BOT Rule 6Hx23-5.12, Exemption B: "Educational tests..." Recommended by Susan Baker, Dean, College of Nursing, and approved by Anne Cooper, Senior Vice President of Instruction and Academic Programs.
3. P.O. \#99682- Stacy, Vance Woodman - This is in the amount of $\mathbf{\$ 5 4 , 0 0 0 . 0 0}$ For coordination and delivery of training to El Salvador for 12 months beginning August 1, 2016. This is grant funded. Authority: SBE \& BOT Rule 6Hx23-5.12, Exemption G:
"Professional services..." Recommended by Scott Fronrath, Provost, AC, and approved by Anne Cooper, Senior Vice President of Instruction and Academic Programs.
4. P.O. \#99892- Blackboard Inc - This is in the amount of $\mathbf{\$ 1 4 3 , 5 6 5 . 0 3}$ To provide FL National Guard with LMS platform for online training modules. This is grant funded. Authority: SBE \& BOT Rule 6Hx23-5.12, Exemption I: "Single source..."
Recommended by Scott Fronrath, Provost, AC, and approved by Tonjua Williams, Senior Vice President of Student Services.
5. P.O. \#100058- Hoteles Sa De Cv - This is in the amount of $\$ \mathbf{7 3 , 0 0 0 . 0 0}$ Training space for CPSI to deliver El Salvador based community policing training for all one week courses required per the DOS award. This is grant funded. Authority: SBE \& BOT Rule 6Hx23-5.12, Exemption F: "Services and commodities..." Recommended by Scott Fronrath, Provost, AC, and approved by Tonjua Williams, Senior Vice President of Student Services.
6. P.O. \#100275- Coastal Courier Inc - This is in the amount of $\$ 87,735.28$ For courier services from July 2016 to June 2017. Authority: SBE \& BOT Rule 6Hx23-5.12, SCP ITB 2-14-15_Courier Services award Recommended by Jim Waechter, Associate Vice President, Facilities Planning and Institutional Services, and approved by Amy Lockhart, Associate Vice President Business and Financial Services.

## Change Orders listed in numeric order:

1. P.O. \#98876.1 - Right Management - This change order is in the amount of $\mathbf{\$ 2 8 , 1 2 4 . 9 9}$ increase (new total is $\$ 37,500.00$ ). For program design, curriculum development, and delivery for 9 of 12 sessions of SPC Delta Academy for Academic Chairs. Authority: SBE \& BOT Rule 6Hx23-5.12, Exemption G: "Professional services..." Recommended by Brian Miles, Vice President Business Services and Information Technology, and approved by Anne Cooper, Senior Vice President of Instruction and Academic Programs.

## Summary of Vendors Appearing More Than Once (exclusive of change orders)

## NA

## For Information: Excerpt from Board of Trustees Rule 6Hx23-5.12 Purchasing

All non-exempt purchases exceeding the Category Two threshold amount [ $\$ 35,000$ ] as specified in Section 287.017, Florida Statutes, require a formal sealed competitive solicitation requested from at least three responsible vendors, when possible. In addition, competitive solicitation awards exceeding the Category Five threshold amount [\$325,000] as specified in Section 287.017, Florida Statutes, must be approved by the Board of Trustees. Whenever two or more such solicitations, which are equal with respect to price, quality, and service, are received for the procurement of commodities or services, a solicitation response received from a business that certifies it has implemented a drug-free workplace program as specified in Section 287.087, Florida Statutes, shall be given preference in the award process. In the event it is desired to competitively solicit commodities or services that are included in the exempt from competitive solicitation category, the competitive solicitation must originate through Purchasing.

## The following are exceptions to competitive solicitations:

A. Purchases under Sections 946.515 (PRIDE) and 946.519 (The State Department of Corrections), Florida Statutes.
B. Educational tests, textbooks, instructional materials and equipment, films, filmstrips, video tapes, disc or tape recordings or similar audiovisual materials, and computer-based instructional software.
C. Library books, reference books, periodicals, and other library materials and supplies.
D. Purchases at the unit or contract prices established through competitive solicitations by any unit of government established by law or non-profit buying cooperatives.
E. Food.
F. Services or commodities available only from a single or sole source.
G. Professional services, including, but not limited to artistic services, instructional services, health services, environmental matters, attorneys, legal services, auditors, and management consultants, architects, engineers, and land surveyors. Services of architects, engineers, and land surveyors shall be selected and negotiated according to Section 287.055, Florida Statutes. For the purposes of this paragraph, "professional services" shall include services in connection with environmental matters, including, but not limited to the removal of asbestos, biological waste, and other hazardous material.
H. Information technology resources defined as all forms of technology used to create, process, store, transmit, exchange, and use information in various forms of voice, video and data and shall also include the personnel costs and contracts that provide direct information technology support consistent with each individual college's information technology plan.
I. Single Source procurements for purposes of economy or efficiency in standardization of materials or equipment.
J. Emergency purchases not in excess of the Category Two threshold $[\$ 35,000]$ as specified in Section 287.017, Florida Statutes as provided for in P6Hx23-5.123.
(Rule Authority: State Board of Education Rule 6A-14.0734 Bidding Requirements.)
This Quarterly Informational Report was compiled by Joe C. Smith, Director of Procurement, Asset Management and Auxiliary Services.

October 11, 2016

## MEMORANDUM

TO: $\quad$ Board of Trustees, St. Petersburg College
FROM: William D. Law, Jr., President


SUBJECT: Quarterly Informational Report of Construction Contract Approvals Not Exceeding \$325,000

1. Approval was received for Guaranteed Maximum Price (GMP) of $\$ 312,445.00$ and to issue all necessary purchase orders to Hennessy Construction Services for Project 301-E-16-3, Demolition of Administration East Wing and Campus Meeting Center for the New Student Success Center, St. Petersburg/Gibbs Campus.
2. Approval was received for Guaranteed Maximum Price (GMP) of $\$ 318,680.00$ and to issue all necessary purchase orders to J. Kokolakis Contracting, Inc., for Project 1707-O-17-2, Installation of New Owner Furnished Chiller, Clearwater Campus.
3. Approval was received for Guaranteed Maximum Price (GMP) of $\$ 203,917.37$ and to issue all necessary purchase orders to CERTUS Builders, Inc., for Project 1707-L-16-8, Library Renovation, Health Education Center.

This information is provided by Brian Miles, Vice President, Business Services and Information Technology; Jim Waechter, Associate Vice President, Facilities Planning and Institutional Services; pursuant to Board of Trustees Rules 6Hx23-6.09 and 6Hx23-6.10.

## MEMORANDUM

TO: $\quad$ Board of Trustees, St. Petersburg College
FROM: William D. Law, Jr., President


SUBJECT: Quarterly report of Dell Financial agreements

## Section B: Major Technology Contracts

1. Agreements with Dell Financial Services, LLC to lease a total of 192 computers; network infrastructure equipment for various sites; AV equipment and displays; and other computer equipment for use in various academic and administrative departments college wide. The leases, entered into between January and June 2016, are for a period of 36-60 months. The cost to the College for these leases is expected to be approximately $\$ 532,995.23$. Should the College opt to purchase the equipment, if applicable, at the end of the lease term, the purchase option price would be an additional $\$ 20,427.01$. Based on the foregoing, the total cost to the College for these lease agreements will not exceed $\$ 553,422.24$. Should funds not be appropriated to continue the leases for any subsequent fiscal period during the term of the Agreement, the Agreement may be terminated with 60 days written notice prior to the end of the current fiscal period. These items are being reported to the Board based on its approval of the 2015-16 Budget on June 16, 2015. - Doug Duncan
2. Agreements with Dell Financial Services, LLC to lease a total of 197 computers; network infrastructure equipment for various sites; AV equipment and displays; and other computer equipment for use in various academic and administrative departments college wide. The leases, entered into between July and September 15, 2016, are for a period of 36-60 months. The cost to the College for these leases is expected to be approximately $\$ 878,164.63$. Should the College opt to purchase the equipment, if applicable, at the end of the lease term, the purchase option price would be an additional $\$ 14,210.70$. Based on the foregoing, the total cost to the College for these lease agreements will not exceed $\$ 892,375.33$. Should funds not be appropriated to continue the leases for any subsequent fiscal period during the term of the Agreement, the Agreement may be terminated with 60 days written notice prior to the end of the current fiscal period. These items are being reported to the Board based on its approval of the 2016-17 Budget on June 21, 2016. Brian Miles

October 11, 2016

## MEMORANDUM

TO: $\quad$ Board of Trustees, St. Petersburg College
FROM: William D. Law, Jr., President


SUBJECT: Removal of Certain Assets from Property Inventory
This Memo is for informational purposes and fulfills the requirement of Florida Statute 274.07 for the recording of the disposition of government property into the Board Meeting minutes. Per approval by the Survey Committee for removal from the inventory, the following items have a current Net Book value of $\$ 0$ and were acquired between 1978 and 2012.

| Tag Number | Description | Acq Date |
| :--- | :--- | ---: |
| 01463 | Dynac li Centrifuge Head | $5 / 1 / 1987$ |
| 01474 | Centrifuge:15MI:Dynac li | $5 / 1 / 1987$ |
| 01521 | Centrifuge:General Purpo | $1 / 1 / 1982$ |
| 01791 | Ekg Machine:Burdick | $6 / 1 / 1979$ |
| 01998 | Electronic Heart For Sim | $4 / 1 / 1981$ |
| 03266 | Rockwell Arbor Unisaw W/ | $4 / 1 / 1978$ |
| 05403 | Celestron Telescope W/Ac | $12 / 1 / 1980$ |
| 05570 | Audio Mx Console:Ramsa | $1 / 1 / 1988$ |
| 05757 | Tv/Vcr:Symphonic | $9 / 1 / 1990$ |
| 07306 | Ups:Unisys | $9 / 1 / 1992$ |
| 07307 | Ups:Unisys | $9 / 1 / 1992$ |
| 07679 | Gas Chromatograph | $2 / 1 / 1993$ |
| 07735 | Staimaster Exercise Syst | $3 / 1 / 1993$ |
| 07828 | Hi Speed Buffer:Tornado | $3 / 1 / 1993$ |
| 08121 | Digital Spectrophotomete | $4 / 1 / 1993$ |
| 08122 | Digital Spectrophotomete | $4 / 1 / 1993$ |
| 08123 | Digital Spectrophotomete | $4 / 1 / 1993$ |
| 08126 | Digital Spectrophotomete | $4 / 1 / 1993$ |
| 08183 | Stairmaster Exercise Sys | $6 / 1 / 1993$ |
| 08338 | Signal Generator:Tektron | $8 / 1 / 1993$ |
| 08476 | Benchtop Centrifuge | $5 / 1 / 1994$ |
| 08507 | Heartsim 2000 | $10 / 1 / 1993$ |
| 08527 | Csi System 20 Tripod | $12 / 1 / 1993$ |
| 08665 | Microscope:Leica | $6 / 1 / 1994$ |


| Tag Number | Description | Acq Date |
| :---: | :---: | :---: |
| 08790 | Carpet Extractor:Windsor | 10/1/1994 |
| 09279 | Ball Cap Disguised Trans | 2/1/1995 |
| 09282 | Flat Pack Utility Voice | 2/1/1995 |
| 09285 | Disguised Cellular Phone | 2/1/1995 |
| 09766 | Tape Measure Transmitter | 10/1/1995 |
| 10884 | Printer:Epson | 2/1/1997 |
| 11291 | Carpet Cleaner: Windson | 5/14/1997 |
| 11491 | Projector:Data/Video | 7/7/1997 |
| 12011 | Soldering/Desoldering Station | 9/18/1997 |
| 12087 | Fluke 105B Portable Scope-Mete | 9/17/1997 |
| 12127 | Receiver:Programmable | 9/29/1997 |
| 12243 | Printer:Lexmark 1650N | 11/18/1997 |
| 12262 | Printer:HP 4000N | 11/21/1997 |
| 12263 | Printer:HP 4000N | 11/21/1997 |
| 12264 | Printer:HP 4000N | 11/21/1997 |
| 12265 | Printer:HP 4000N | 11/21/1997 |
| 12643 | Tool Cabinet:Kennedy | 9/26/1997 |
| 12737 | Projector:Epson | 6/16/1998 |
| 12756 | Server:Dell PowerEdge 4200 | 10/2/1998 |
| 13004 | Printer:Lexmark 1855N | 7/28/1998 |
| 13014 | Printer:Lexmark S1855N | 8/21/1998 |
| 13860 | Ice Maker:IOM | 10/22/1998 |
| 14251 | Printer:HP 4000N | 12/14/1998 |
| 14254 | Printer:HP 4000N | 12/14/1998 |
| 14451 | Betacam SP/Player/Recorder | 11/26/1997 |
| 14642 | Printer: Lexmark 1855N | 3/23/1999 |
| 15217 | Printer:Lexmark 1855N | 8/31/1999 |
| 15225 | Printer:Lexmark 1855N | 8/31/1999 |
| 15941 | Printer:HP 4050N | 10/15/1999 |
| 15944 | Video Visualizer:Canon | 1/24/2000 |
| 15945 | DVD Player | 1/24/2000 |
| 15976 | Router:Cisco | 11/23/1999 |
| 16282 | Printer:Lexmark T612N | 5/23/2000 |
| 16354 | TBC/SYC with Closed Caption | 12/1/1999 |
| 16362 | Telephone Hybrid | 2/8/2000 |
| 16624 | Router:Cisco | 12/7/1999 |
| 16627 | Router:Cisco | 12/7/1999 |
| 16628 | Router:Cisco | 12/7/1999 |
| 16630 | Router:Cisco | 12/7/1999 |


| Tag Number | Description | Acq Date |
| :---: | :---: | :---: |
| 16632 | Router:Cisco | 12/7/1999 |
| 16633 | Router:Cisco | 12/7/1999 |
| 16634 | Router:Cisco | 12/7/1999 |
| 16637 | Router:Cisco | 12/7/1999 |
| 16639 | Router:Cisco | 12/7/1999 |
| 16640 | Router:Cisco | 12/7/1999 |
| 16641 | Router:Cisco | 12/7/1999 |
| 16642 | Router:Cisco | 12/7/1999 |
| 16644 | Router:Cisco | 12/7/1999 |
| 16645 | Router:Cisco | 12/7/1999 |
| 16648 | Router:Cisco | 12/7/1999 |
| 16649 | Router:Cisco | 12/7/1999 |
| 16650 | Router:Cisco | 12/7/1999 |
| 16652 | Router:Cisco | 12/7/1999 |
| 16656 | Router:Cisco | 12/7/1999 |
| 16658 | Router:Cisco | 12/7/1999 |
| 16861 | Computer Table | 1/8/2000 |
| 16890 | Excerise Bike:Fitnex | 9/12/2000 |
| 17086 | Router:Cisco | 4/18/2000 |
| 17088 | Router:Cisco | 4/18/2000 |
| 17089 | Router:Cisco | 4/18/2000 |
| 17095 | Router:Cisco | 4/18/2000 |
| 17097 | Router:Cisco | 4/18/2000 |
| 17119 | Printer:Lexmark 1275N | 5/11/2000 |
| 17663 | Soundstation Premier | 2/22/2000 |
| 17664 | Soundstation Premier | 2/22/2000 |
| 17665 | Soundstation Premier | 2/22/2000 |
| 17666 | Soundstation Premier | 2/22/2000 |
| 17667 | Soundstation Premier | 2/22/2000 |
| 17904 | TBC/FReeze Time Base Corrector | 5/9/2000 |
| 17943 | Router:Cisco | 8/11/2000 |
| 17945 | Router:Cisco | 8/11/2000 |
| 17946 | Router:Cisco | 8/11/2000 |
| 17947 | Router:Cisco | 8/11/2000 |
| 18065 | Router:Cisco | 8/11/2000 |
| 18098 | Computer:Dell GX110T | 8/22/2000 |
| 18276 | Projector:Epson | 10/12/2000 |
| 18283 | Router:Cisco | 10/10/2000 |
| 18318 | Camera:JVC | 12/11/2000 |


| Tag Number | Description | Acq Date |
| :---: | :---: | :---: |
| 18417 | Audio/Video System | 6/30/2000 |
| 18424 | Automixer:Gentner | 6/22/1999 |
| 18425 | Sound System | 6/22/1999 |
| 18430 | Sound System | 6/22/1999 |
| 18583 | Computer Station | 8/1/2000 |
| 18708 | Projector:Epson | 1/11/2001 |
| 18854 | Projector:Sony | 2/26/2001 |
| 19000 | Router:Cisco | 5/3/2001 |
| 19002 | Router:Cisco | 5/3/2001 |
| 19115 | Digital Camera:Canon | 2/28/2001 |
| 19117 | HiFi VCR:Panasonic | 2/8/2000 |
| 19132 | Switcher:Sigma | 2/8/2000 |
| 19216 | Projector:Epson | 4/10/2001 |
| 19471 | 50" Plasma Display:NEC | 6/5/2001 |
| 19506 | Printer:Lexmark T614N | 6/20/2001 |
| 19526 | Manikin Stat Simulator:300 | 10/30/2001 |
| 19527 | Manikin Stat Simulator:300 | 10/30/2001 |
| 19528 | Manikin Stat Simulator:300 | 10/30/2001 |
| 19563 | Laptop Computer: Dell Latitude | 12/30/2002 |
| 19596 | UPS: Smart | 10/10/2002 |
| 20004 | Scrubber:Twintec | 9/13/2001 |
| 20049 | Server: Dell 2500 | 6/13/2002 |
| 20167 | Computer:Dell GX150 | 7/24/2001 |
| 20327 | Printer:HP 4100NT | 9/21/2001 |
| 20849 | Computer:Dell GX240 | 11/13/2001 |
| 21009 | Computer: Dell GX240 | 11/13/2001 |
| 21435 | DVCAM Camcorder:Sony | 5/9/2002 |
| 22085 | Smartview Viewer w/Monitor | 6/5/2002 |
| 22234 | Sonicwall:SSL-R3 | 7/24/2002 |
| 22305 | Extreme 48 Switch | 9/5/2002 |
| 22353 | Printer:Lexmark T620n | 9/16/2002 |
| 22354 | Printer:Lexmark T620n | 9/16/2002 |
| 22365 | Printer: Lexmark T620N | 6/7/2002 |
| 22379 | Smart UPS | 6/17/2002 |
| 22505 | Computer: Dell GX240 | 6/17/2002 |
| 22927 | Server: Dell 2550 | 6/18/2002 |
| 23362 | Camcorder:Sony DSR250 | 11/5/2002 |
| 23363 | Camcorder:Sony DSR250 | 11/5/2002 |
| 23364 | Camcorder:Sony DSR250 | 11/5/2002 |


| Tag Number | Description | Acq Date |
| :---: | :---: | :---: |
| 23365 | Camcorder:Sony DSR250 | 11/5/2002 |
| 23366 | Camcorder:Sony DSR250 | 11/5/2002 |
| 23413 | Treadmill:TrackMaster | 9/24/2002 |
| 23447 | Film Scanner: Nikon | 2/18/2002 |
| 23695 | Manual Pellet Press | 1/6/2003 |
| 23736 | Time Clock: Amano | 2/14/2003 |
| 23916 | Routing Switch:Videotek | 2/17/2003 |
| 23917 | RGB Interface:Extron | 2/17/2003 |
| 24205 | Compass 7X1:FSR | 11/22/2002 |
| 24212 | RGB Dist AMP | 11/22/2002 |
| 24297 | Digital Video Camcorder:Canon | 5/19/2003 |
| 24352 | Touch Panel Lecture:Crestron | 11/22/2002 |
| 24369 | Control: Creston | 11/22/2002 |
| 24383 | Matrix Mixer:Genter | 11/22/2002 |
| 24398 | Projector:Epson | 11/22/2002 |
| 24434 | 8X8 Stereo Audio | 11/22/2002 |
| 24438 | Switcher:Matrix 8X8 | 5/14/2003 |
| 24439 | Switcher:8x8 Matrix | 5/14/2003 |
| 24461 | Router:Cisco | 8/22/2002 |
| 24463 | Router:Cisco | 8/22/2002 |
| 24475 | Computer:Power Mac | 4/7/2003 |
| 24480 | Printer: HP 4200 TN | 2/4/2003 |
| 24938 | Computer: Dell GX260T | 4/21/2003 |
| 24942 | Printer:Xerox Phaser 6200 | 4/21/2003 |
| 25039 | Printer:HP | 4/22/2003 |
| 25063 | Printer:Lexmark | 5/19/2003 |
| 25133 | Computer:Dell GX260T | 5/30/2003 |
| 25173 | Computer:Apple G4 | 6/2/2003 |
| 25364 | Printer: Lexmark T620N | 4/30/2003 |
| 25457 | Computer: Dell 533 | 5/1/2003 |
| 25566 | Computer: Dell GX260T | 4/30/2003 |
| 25837 | Computer: Dell GX260T | 4/29/2003 |
| 25856 | Autoclave/Dryer | 5/1/2003 |
| 25864 | Mini Camcorder:Sony | 6/23/2003 |
| 25865 | Mini Camcorder:Sony | 6/23/2003 |
| 25926 | Access Wireless Point | 6/16/2003 |
| 25960 | Treadmill:Trackmaster | 9/16/2003 |
| 25971 | Chassis:Extreme BlackDiamond | 6/5/2003 |
| 26005 | Adult Airway Trainer:Laerdal | 8/7/2003 |


| Tag Number | Description | Acq Date |
| :---: | :---: | :---: |
| 26092 | Router:Cisco | 2/11/2004 |
| 26095 | Router:Cisco | 2/11/2004 |
| 26150 | Server:Dell 1650 | 6/19/2003 |
| 26200 | Document Camera:Elmo | 7/31/2003 |
| 26202 | Document Camera:Elmo | 7/31/2003 |
| 26203 | Document Camera:Elmo | 7/31/2003 |
| 26204 | Document Camera:Elmo | 7/31/2003 |
| 26233 | Card Reader:Danyl | 8/13/2003 |
| 26242 | Touch Panel:Crestron | 12/3/2003 |
| 26263 | DVCAM Studio Editing Player | 10/30/2003 |
| 26266 | DVCAM Studio Editing Player | 12/15/2003 |
| 26501 | LoveSeat | 1/29/2004 |
| 26585 | Computer:Dell GX270T | 9/9/2003 |
| 26593 | Computer:Dell 533 | 9/29/2003 |
| 26596 | Computer:Dell 533 | 9/29/2003 |
| 26613 | Computer:Apple PowerMac G5 | 10/3/2003 |
| 26731 | Sound System Control Unit | 1/12/2004 |
| 26743 | Projector:Epson 7800P | 3/23/2004 |
| 27167 | APC Smart UPS | 9/13/2004 |
| 27175 | Poster Printer:Prolmage | 11/8/2004 |
| 27184 | Printer:Lexmark | 10/28/2003 |
| 27230 | Camcorder:Sony PC330 | 3/22/2004 |
| 27239 | UPS:Smart | 5/10/2004 |
| 27278 | Video Receiver:Ademco | 4/1/2004 |
| 27279 | Video Receiver:Ademco | 4/1/2004 |
| 27736 | Scanner:Fujitsu | 5/13/2004 |
| 28063 | Digital Comp. Microscope:Ward | 7/22/2004 |
| 28069 | Printer:HP | 7/29/2004 |
| 28144 | Riding Lawn Mower:Toro | 10/7/2004 |
| 28182 | Silent Paging System:NTN | 4/4/2005 |
| 28230 | DM PBX:Neax 2000 | 3/23/2004 |
| 28242 | Switch:Extreme 15501 | 6/8/2004 |
| 28278 | Switch:Cisco Catlyst | 10/6/2004 |
| 28304 | Codec 139:Polycom VS4000 | 12/2/2004 |
| 28306 | Quad Bri Module:Polycom | 12/2/2004 |
| 28515 | Document Camera:Elmo | 3/8/2005 |
| 28527 | Document Camera:Elmo | 3/8/2005 |
| 28615 | APC Smart UPS | 9/22/2004 |
| 28715 | Copier:Xerox | 9/6/2005 |


| Tag Number | Description | Acq Date |
| :---: | :---: | :---: |
| 28792 | Projector:Epson | 4/19/2005 |
| 28804 | Enclosed Trailer:24x8 | 6/17/2005 |
| 28823 | Laptop Computer:Apple PBG4 | 10/6/2005 |
| 28829 | Overland Data:REO 4000 | 10/24/2005 |
| 28840 | Switch:Extreme Summit 24P | 1/10/2006 |
| 28865 | Computer:Dell GX280 | 10/14/2004 |
| 28936 | Touch Panel:Crestron | 12/3/2004 |
| 28942 | Tele Microphone Switcher/Mixer | 12/3/2004 |
| 28943 | Tele Microphone Switcher/Mixer | 12/3/2004 |
| 28944 | Tele Microphone Switcher/Mixer | 12/3/2004 |
| 29016 | Printer:Dell 5100cn | 2/11/2005 |
| 29043 | Catalyst 3560:Cisco | 12/14/2004 |
| 29151 | DVR:Costar | 1/30/2005 |
| 29174 | Switch:Extreme Summit | 2/2/2005 |
| 29344 | Personal Assistant Server:Cisc | 2/3/2005 |
| 29345 | Router:Cisco 2620 | 2/3/2005 |
| 29348 | Call Manager Server:Cisco | 2/3/2005 |
| 29349 | Unity Voice Mail Server:Cisco | 2/3/2005 |
| 29350 | Unity Vocie Mail Server:Cisco | 2/3/2005 |
| 29394 | 10-Slot Chassis:Extreme 8810 | 6/2/2005 |
| 29444 | Laptop Computer:Dell Latitude | 3/23/2005 |
| 29493 | Computer:Dell GX280 | 4/25/2005 |
| 29719 | Computer:Dell GX280 | 3/28/2005 |
| 29758 | Computer:Dell GX280 | 3/28/2005 |
| 29763 | Computer:Dell GX280 | 3/28/2005 |
| 29786 | Computer:Dell GX280 | 3/28/2005 |
| 29825 | Computer:Dell GX280 | 3/31/2005 |
| 29839 | AV Cart:Black | 6/17/2005 |
| 29916 | Switch:Extreme 16101 | 6/6/2005 |
| 30009 | Printer:Lexmark | 5/13/2005 |
| 30011 | Switch:Extreme Aspen 8810 | 5/17/2005 |
| 30011A | Enchancement to Switch:Extreme | 3/8/2006 |
| 30019 | Laptop Computer:Dell Latitude | 5/19/2005 |
| 30027 | Laptop Computer:Dell Latitude | 5/24/2005 |
| 30039 | Document Camera:Epson | 5/31/2005 |
| 30044 | Laptop Computer:Dell Latitude | 6/1/2005 |
| 30045 | Laptop Computer:Dell Latitude | 6/1/2005 |
| 30046 | Laptop Computer:Dell Latitude | 6/1/2005 |
| 30047 | Laptop Computer:Dell Latitude | 6/1/2005 |


| Tag Number | Description | Acq Date |
| :---: | :---: | :---: |
| 30048 | Laptop Computer:Dell Latitude | 6/1/2005 |
| 30068 | Digital Camcorder:Canon | 6/1/2005 |
| 30082 | Printer:HP | 6/6/2005 |
| 30116 | Steam Pressure Sterilizer | 10/31/2005 |
| 30180 | Visual Concert TX:Polycom | 6/16/2006 |
| 30181 | ViewStation:Polycom VS4000 | 6/16/2006 |
| 30191 | 8X8 Matrix Switcher | 6/16/2006 |
| 30193 | Video/Audio Switch: Crestron | 6/16/2006 |
| 30200 | Media Manager: Crestron | 6/16/2006 |
| 30201 | Media Manager: Crestron | 6/16/2006 |
| 30205 | Touch Panel: Crestron | 6/16/2006 |
| 30206 | Video/RGB Switcher:Crestron | 6/16/2006 |
| 30224 | Audio Matrix: Gentner | 6/16/2006 |
| 30225 | Telephone Hybryo: Gentner | 6/16/2006 |
| 30238 | View Station 4000: Polycom | 6/16/2006 |
| 30239 | Visual Concert FX: Polycom | 6/16/2006 |
| 30261 | Control View Extreme Camera | 6/16/2006 |
| 30262 | Control View Extreme Camera | 6/16/2006 |
| 30268 | SW RGB/Video/Audio:Crestron | 6/23/2006 |
| 30282 | IP Panel:Interwrite | 6/23/2006 |
| 30303 | Scan Converter-Analog Way | 6/21/2006 |
| 30319 | QuickMedia Rec/Processor | 6/21/2006 |
| 30331 | Audio Matrix EC - Getner | 6/21/2006 |
| 30332 | Telephone Hybryc-Getner | 6/21/2006 |
| 30354 | Mic View-Vaddio | 6/21/2006 |
| 30356 | Presenter Locator-Vaddio | 6/21/2006 |
| 30393 | Media Switcher- Crestron | 6/16/2006 |
| 30395 | Matrix Switcher: Creston | 6/16/2006 |
| 30396 | Matrix Switcher: Creston | 6/16/2006 |
| 30397 | Matrix Switcher: Creston | 6/16/2006 |
| 30400 | Matrix Switcher: Creston | 6/16/2006 |
| 30402 | QM Controller/ Receiver | 6/16/2006 |
| 30404 | QM Controller/ Receiver | 6/16/2006 |
| 30405 | QM Controller/ Receiver | 6/16/2006 |
| 30407 | QM Controller/ Receiver | 6/16/2006 |
| 30410 | QM Controller/ Receiver | 6/16/2006 |
| 30411 | Matrix Switcher: Creston | 6/16/2006 |
| 30415 | QM Controller/ Receiver | 6/16/2006 |
| 30416 | QM Controller/ Receiver | 6/16/2006 |


| Tag Number | Description | Acq Date |
| :---: | :---: | :---: |
| 30419 | QM Controller/ Receiver | 6/16/2006 |
| 30420 | Touch Panel: Crestron | 6/16/2006 |
| 30421 | Touch Panel: Crestron | 6/16/2006 |
| 30422 | Touch Panel: Crestron | 6/16/2006 |
| 30423 | Touch Panel: Crestron | 6/16/2006 |
| 30431 | Touch Panel: Crestron | 6/16/2006 |
| 30447 | White Board: Interwrite | 6/16/2006 |
| 30450 | White Board: Interwrite | 6/16/2006 |
| 30473 | 65" Plasma- Panasonic | 6/16/2006 |
| 30474 | Visual Concert: Polycom | 6/16/2006 |
| 30530 | Plasma PC:TTUFF | 6/16/2006 |
| 30534 | Video signaling PC:Ttuff | 6/16/2006 |
| 30535 | Video signaling PC:Ttuff | 6/16/2006 |
| 30537 | Video signaling PC:Ttuff | 6/16/2006 |
| 30540 | Video signaling PC:Ttuff | 6/16/2006 |
| 30544 | Video signaling PC:Ttuff | 6/16/2006 |
| 30548 | Video signaling PC:Ttuff | 6/16/2006 |
| 30549 | Video signaling PC:Ttuff | 6/16/2006 |
| 30550 | Video signaling PC:Ttuff | 6/16/2006 |
| 30551 | Video signaling PC:Ttuff | 6/16/2006 |
| 30552 | Video signaling PC:Ttuff | 6/16/2006 |
| 30554 | Video signaling PC:Ttuff | 6/16/2006 |
| 30559 | Video signaling PC:Ttuff | 6/16/2006 |
| 30560 | Video signaling PC:Ttuff | 6/16/2006 |
| 30561 | Plasma PC:TTUFF | 6/16/2006 |
| 30573 | Computer:Dell GX280 | 6/7/2005 |
| 30603 | Controller/QM Receiver:Crestro | 6/16/2006 |
| 30609 | Media Controller:QM Receiver | 6/16/2006 |
| 30634 | Media Controller/QM Receiver | 6/16/2006 |
| 30654 | Presenter:Elmo | 6/16/2006 |
| 30729 | Projector:Eiki | 6/16/2006 |
| 30738 | On-Camera Prompter:Spectra-Lit | 8/3/2005 |
| 30746 | Summit 300-48 | 8/11/2005 |
| 30747 | Summit 300-48 | 8/11/2005 |
| 30754 | Wireless Touch Panel: Crestron | 4/6/2006 |
| 30756 | Video Switcher: Comprehensive | 4/6/2006 |
| 30762 | Presenter: Elmo | 4/6/2006 |
| 30772 | Mic View: Vaddio | 4/6/2006 |
| 30779 | Telephone Hybryc: Getner | 3/2/2006 |


| Tag Number | Description | Acq Date |
| :---: | :---: | :---: |
| 30781 | Server:Dell PowerEdge 2850 | 1/5/2006 |
| 30809 | Laptop Computer:Dell Latitude | 6/7/2005 |
| 30849 | Computer:Dell GX280 | 6/16/2005 |
| 30863 | Computer:Dell GX280 | 6/21/2005 |
| 30874 | Maxi Feeder:Hasler | 6/30/2005 |
| 30882 | UPS:APC Smart | 7/1/2005 |
| 30883 | UPS:APC Smart | 7/1/2005 |
| 30900 | Digital Video Recorder:Sony | 7/21/2005 |
| 31133 | Computer:Dell GX280 | 6/14/2005 |
| 31140 | Computer:Dell GX280 | 6/14/2005 |
| 31351 | Computer:Dell GX280 | 7/18/2005 |
| 31506 | VS4000:Polycom | 11/9/2005 |
| 31569 | Laptop Computer:Dell Latitude | 8/17/2005 |
| 31629 | Computer:Dell GX280 | 9/16/2005 |
| 31670 | Computer:Dell GX620 | 10/25/2005 |
| 31671 | Computer:Dell GX620 | 10/25/2005 |
| 31672 | Computer:Dell GX620 | 10/25/2005 |
| 31673 | Computer:Dell GX620 | 10/25/2005 |
| 31723 | Laptop Computer:Dell Latitude | 12/20/2005 |
| 31740 | Laptop Computer:Dell Latitude | 1/24/2006 |
| 31778 | Laptop Computer:Dell Latitude | 8/18/2005 |
| 31816 | Switch:Extreme Summit 200 | 12/15/2005 |
| 31899 | Camcorder:Sony DSR250 | 3/14/2006 |
| 31940 | Computer:Dell GX620 | 4/4/2006 |
| 31956 | Computer:Dell GX620 | 4/11/2006 |
| 31958 | Computer:Dell GX620 | 4/11/2006 |
| 32004 | Laptop Computer:Dell Latitude | 5/3/2006 |
| 32037 | Camcorder:Sony | 5/11/2006 |
| 32038 | Camcorder:Sony | 5/11/2006 |
| 32039 | Camcorder:Sony | 5/11/2006 |
| 32040 | Camcorder:Sony | 5/11/2006 |
| 32041 | Camcorder:Sony | 5/11/2006 |
| 32042 | Computer:Dell GX620 | 5/12/2006 |
| 32079 | Computer: Dell GX520 | 5/16/2006 |
| 32253 | Computer:Dell GX620 | 8/25/2005 |
| 32270 | Computer:Dell GX620 | 8/25/2005 |
| 32320 | Computer:Dell GX620 | 8/23/2005 |
| 32321 | Computer:Dell GX620 | 8/23/2005 |
| 32325 | Computer:Dell GX620 | 8/23/2005 |


| Tag Number | Description | Acq Date |
| :---: | :---: | :---: |
| 32329 | Computer:Dell GX620 | 8/23/2005 |
| 32333 | Computer:Dell GX620 | 8/23/2005 |
| 32341 | Computer:Dell GX620 | 8/23/2005 |
| 32392 | Network Switch:Extreme Summit | 10/6/2005 |
| 32397 | Network Switch:Extreme Summit | 10/6/2005 |
| 32398 | Network Switch:Extreme Summit | 10/6/2005 |
| 32399 | Network Switch:Extreme Summit | 10/6/2005 |
| 32527 | Computer:Dell GX620 | 9/1/2005 |
| 32532 | Computer:Dell GX620 | 9/1/2005 |
| 32533 | Computer:Dell GX620 | 9/1/2005 |
| 32534 | Computer:Dell GX620 | 9/1/2005 |
| 32537 | Computer:Dell GX620 | 9/1/2005 |
| 32542 | Computer:Dell GX620 | 9/1/2005 |
| 32543 | Computer:Dell GX620 | 9/1/2005 |
| 32549 | Computer:Dell GX620 | 9/1/2005 |
| 32551 | Computer:Dell GX620 | 9/1/2005 |
| 32567 | Computer:Dell GX620 | 9/1/2005 |
| 32570 | Computer:Dell GX620 | 9/1/2005 |
| 32575 | Computer:Dell GX620 | 9/1/2005 |
| 32576 | Computer:Dell GX620 | 9/1/2005 |
| 32577 | Computer:Dell GX620 | 9/1/2005 |
| 32588 | Computer:Dell GX620 | 9/1/2005 |
| 32589 | Computer:Dell GX620 | 9/1/2005 |
| 32590 | Computer:Dell GX620 | 9/1/2005 |
| 32591 | Computer:Dell GX620 | 9/1/2005 |
| 32592 | Computer:Dell GX620 | 9/1/2005 |
| 32867 | Computer:Dell GX620 | 10/10/2005 |
| 32870 | Computer:Dell GX620 | 10/10/2005 |
| 32871 | Computer:Dell GX620 | 10/10/2005 |
| 32875 | Computer:Dell GX620 | 10/10/2005 |
| 32879 | Computer:Dell GX620 | 10/10/2005 |
| 32884 | Computer:Dell GX620 | 10/10/2005 |
| 32887 | Computer:Dell GX620 | 10/10/2005 |
| 32890 | Computer:Dell GX620 | 10/10/2005 |
| 32891 | Computer:Dell GX620 | 10/10/2005 |
| 33086 | DVR:CoStar | 11/18/2005 |
| 33275 | Computer:Dell GX620 | 12/9/2005 |
| 33278 | Computer:Dell GX620 | 12/9/2005 |
| 33281 | Computer:Dell GX620 | 12/9/2005 |


| Tag Number | Description | Acq Date |
| :---: | :---: | :---: |
| 33285 | Computer:Dell GX620 | 1/9/2006 |
| 33287 | Computer:Dell GX620 | 1/9/2006 |
| 33298 | Computer:Dell GX620 | 12/9/2005 |
| 33306 | Computer:Dell GX620 | 12/9/2005 |
| 33336 | Computer:Dell GX620 | 1/9/2006 |
| 33351 | Computer:Dell GX620 | 1/9/2006 |
| 33355 | Computer:Dell GX620 | 1/9/2006 |
| 33364 | Computer:Dell GX620 | 1/9/2006 |
| 33371 | Computer:Dell GX620 | 1/9/2006 |
| 33374 | Computer:Dell GX620 | 1/9/2006 |
| 33376 | Computer:Dell GX620 | 1/9/2006 |
| 33381 | Computer:Dell GX620 | 1/9/2006 |
| 33390 | Computer:Dell GX620 | 1/9/2006 |
| 33391 | Computer:Dell GX620 | 1/9/2006 |
| 33502 | Laptop Computer:Dell Latitude | 1/12/2006 |
| 33506 | Laptop Computer:Dell Latitude | 1/12/2006 |
| 33509 | Laptop Computer:Dell Latitude | 1/12/2006 |
| 33510 | Laptop Computer:Dell Latitude | 1/12/2006 |
| 33512 | Laptop Computer:Dell Latitude | 1/12/2006 |
| 33513 | Laptop Computer:Dell Latitude | 1/12/2006 |
| 33516 | Laptop Computer:Dell Latitude | 1/12/2006 |
| 33616 | Computer:Dell GX620 | 1/20/2006 |
| 33755 | Presenter:EImo | 1/27/2006 |
| 33850 | Camcorder:Sony | 5/26/2006 |
| 33871 | CashNet Workstation:TPG 758 | 4/24/2006 |
| 33971 | Laptop Computer:Dell Latitude | 8/4/2006 |
| 34012 | Utility Vehicle:Ezgo | 8/4/2006 |
| 34080 | 50" Plasma Screen:Panasonic | 6/27/2006 |
| 34081 | 50" Plasma Screen:Panasonic | 6/27/2006 |
| 34090 | Camcorder:Sony | 9/7/2006 |
| 34091 | Camera Accessory Kit:Lowel | 9/7/2006 |
| 34098 | Switch:Extreme Summit 400P | 10/3/2006 |
| 34099 | Switch:Extreme Summit 400P | 10/3/2006 |
| 34103 | Spectra Logic T120 Slot | 10/11/2006 |
| 34104 | Audio Conference Sys:ClearOne | 9/20/2006 |
| 34156 | Laptop Computer: Dell Latitude | 4/26/2006 |
| 34170 | Laptop Computer: Dell Latitude | 4/26/2006 |
| 34175 | Laptop Computer: Dell Latitude | 4/26/2006 |
| 34233 | Computer:Dell GX520 | 4/26/2006 |


| Tag Number | Description | Acq Date |
| :---: | :---: | :---: |
| 34269 | Laptop Computer:Dell Latitude | 4/26/2006 |
| 34278 | Computer:Dell GX620 | 5/3/2006 |
| 34280 | Computer:Dell GX620 | 5/3/2006 |
| 34281 | Computer:Dell GX620 | 5/3/2006 |
| 34282 | Computer:Dell GX620 | 5/3/2006 |
| 34283 | Computer:Dell GX620 | 5/3/2006 |
| 34284 | Computer:Dell GX620 | 5/3/2006 |
| 34285 | Computer:Dell GX620 | 5/3/2006 |
| 34286 | Computer:Dell GX620 | 5/3/2006 |
| 34288 | Computer:Dell GX620 | 5/3/2006 |
| 34289 | Computer:Dell GX620 | 5/3/2006 |
| 34290 | Computer:Dell GX620 | 5/3/2006 |
| 34292 | Computer:Dell GX620 | 5/3/2006 |
| 34293 | Computer:Dell GX620 | 5/3/2006 |
| 34294 | Computer:Dell GX620 | 5/3/2006 |
| 34296 | Computer:Dell GX620 | 5/3/2006 |
| 34298 | Computer:Dell GX620 | 5/3/2006 |
| 34299 | Computer:Dell GX620 | 5/3/2006 |
| 34301 | Computer:Dell GX620 | 5/3/2006 |
| 34302 | Computer:Dell GX620 | 5/3/2006 |
| 34314 | Remote Control - Creston | 11/30/2005 |
| 34324 | Microphone Switcher/Mixer | 11/30/2005 |
| 34325 | Microphone Switcher/Mixer | 11/30/2005 |
| 34332 | 10.4 LCD Monitor -Tote vision | 11/30/2005 |
| 34389 | Computer: Dell GX620 | 5/12/2006 |
| 34392 | Computer: Dell GX620 | 5/12/2006 |
| 34394 | Computer: Dell GX620 | 5/12/2006 |
| 34397 | Computer: Dell GX620 | 5/12/2006 |
| 34399 | Computer: Dell GX620 | 5/12/2006 |
| 34403 | Computer: Dell GX620 | 5/12/2006 |
| 34405 | Computer: Dell GX620 | 5/12/2006 |
| 34426 | Laptop Computer: Dell Latitude | 5/23/2006 |
| 34554 | Video Color Corrector | 8/30/2006 |
| 34590 | Switch:Cisco 3560 | 9/11/2006 |
| 34599 | Lab Table | 9/8/2006 |
| 34903 | Switch:Cisco Catalyst | 10/27/2006 |
| 34951 | Laptop Computer:Dell Latitude | 8/24/2006 |
| 34985 | Laptop Computer:Dell Latitude | 8/21/2006 |
| 34989 | Laptop Computer:Dell Latitude | 8/21/2006 |


| Tag Number | Description | Acq Date |
| :---: | :---: | :---: |
| 35016 | Smart UPS - 2200VA | 8/29/2006 |
| 35059 | Laptop Computer:Dell Latitude | 10/6/2006 |
| 35106 | View Station | 10/27/2006 |
| 35143 | Laptop Computer:Dell Latitude | 11/28/2006 |
| 35149 | Laptop Computer:Dell Latitude | 12/5/2006 |
| 35153 | QM Media Switcher | 2/7/2007 |
| 35156 | DVD Recorder | 2/6/2007 |
| 35176 | Computer:Dell GX620 | 12/14/2006 |
| 35177 | Computer:Dell GX620 | 12/14/2006 |
| 35178 | Computer:Dell GX620 | 12/14/2006 |
| 35308 | Network Switch:Extreme | 11/7/2006 |
| 35311 | Switch:Extreme Summit | 10/12/2006 |
| 35320 | Laptop Computer:Apple MBPro | 1/4/2007 |
| 35337 | DVCAM recorder | 1/11/2007 |
| 35345 | Camcorder | 1/31/2007 |
| 35361 | Work Station | 1/9/2007 |
| 35378 | Dell Optiplex | 11/14/2006 |
| 35389 | Computer:Dell GX620 | 11/14/2006 |
| 35390 | Computer:Dell GX620 | 11/14/2006 |
| 35436 | Network Switch:Summit 400 48PT | 10/13/2006 |
| 35437 | Network Switch:Summit 400 | 10/13/2006 |
| 35481 | Computer:Dell GX620 | 9/11/2006 |
| 35552 | Laptop Computer:Dell Latitude | 10/10/2006 |
| 35553 | Laptop Computer:Dell Latitude | 10/10/2006 |
| 35554 | Laptop Computer:Dell Latitude | 10/10/2006 |
| 35555 | Laptop Computer:Dell Latitude | 10/10/2006 |
| 35556 | Laptop Computer:Dell Latitude | 10/10/2006 |
| 35557 | Laptop Computer:Dell Latitude | 10/10/2006 |
| 35558 | Laptop Computer:Dell Latitude | 10/10/2006 |
| 35559 | Laptop Computer:Dell Latitude | 10/10/2006 |
| 35560 | Laptop Computer:Dell Latitude | 10/10/2006 |
| 35561 | Laptop Computer:Dell Latitude | 10/10/2006 |
| 35562 | Laptop Computer:Dell Latitude | 10/10/2006 |
| 35563 | Laptop Computer:Dell Latitude | 10/10/2006 |
| 35564 | Laptop Computer:Dell Latitude | 10/10/2006 |
| 35565 | Laptop Computer:Dell Latitude | 10/10/2006 |
| 35567 | Laptop Computer:Dell Latitude | 10/10/2006 |
| 35568 | Laptop Computer:Dell Latitude | 10/24/2006 |
| 35570 | Laptop Computer:Dell Latitude | 10/24/2006 |


| Tag Number | Description | Acq Date |
| :---: | :---: | :---: |
| 35573 | Laptop Computer:Dell Latitude | 10/24/2006 |
| 35579 | Computer:Dell GX620 | 11/27/2006 |
| 35580 | Computer:Dell GX620 | 11/27/2006 |
| 35586 | Computer:Dell GX620 | 11/27/2006 |
| 35588 | Computer:Dell GX620 | 11/27/2006 |
| 35611 | Laptop Computer:Dell Latitude | 12/18/2006 |
| 35640 | Laptop Computer:Dell Latitude | 1/5/2007 |
| 35652 | Laptop Computer:Dell Latitude | 1/5/2007 |
| 35668 | Printer - Laser | 1/11/2007 |
| 35682 | OptiPlex Mini-Tower | 2/2/2007 |
| 35691 | Dell Precision Workstation | 2/2/2007 |
| 35703 | Dell Latitude | 3/8/2007 |
| 35711 | Computer:Dell GX620 | 1/2/2007 |
| 35712 | Computer:Dell GX620 | 1/2/2007 |
| 35787 | Dell Minitower | 1/11/2007 |
| 35789 | Dell Minitower | 1/11/2007 |
| 35796 | Dell Minitower | 1/11/2007 |
| 35816 | Dell Minitower | 1/11/2007 |
| 35837 | Dell latitude | 3/13/2007 |
| 35838 | Dell Latitude | 3/13/2007 |
| 35856 | Laptop | 2/21/2007 |
| 35858 | Laptop | 2/21/2007 |
| 35859 | Laptop | 2/21/2007 |
| 35862 | Laptop | 2/21/2007 |
| 35870 | Laptop | 2/21/2007 |
| 35910 | Computer:Dell | 3/27/2007 |
| 35975 | Dell Optiplex computer | 2/1/2007 |
| 36049 | Projector | 6/25/2007 |
| 36050 | Projector | 6/25/2007 |
| 36077 | Computer-Dell OptiPlex 755 | 2/12/2008 |
| 36078 | Computer-Dell OptiPlex 755 | 2/12/2008 |
| 36079 | Computer-Dell OptiPlex 755 | 2/12/2008 |
| 36081 | Cable TV meter | 4/29/2008 |
| 36087 | Plasma TV | 4/24/2007 |
| 36089 | Plasma TV | 4/24/2007 |
| 36090 | Plasma TV | 4/24/2007 |
| 36103 | Computer: laptop D820 | 4/10/2007 |
| 36157 | Computer: Desktop | 5/7/2007 |
| 36170 | Computer: Laptop | 4/30/2007 |


| Tag Number | Description | Acq Date |
| :---: | :---: | :---: |
| 36257 | Server: PowerEdge SC1430 | 9/5/2007 |
| 36258 | PowerVault TL2000 | 9/5/2007 |
| 36268 | Switch-Summitt X250E 48 port | 10/8/2007 |
| 36286 | Computer: Laptop | 4/30/2007 |
| 36296 | Computer: Laptop | 4/30/2007 |
| 36328 | Computer: Laptop | 5/14/2007 |
| 36349 | Printer: Laser | 5/24/2007 |
| 36359 | Projector Power Light | 5/29/2007 |
| 36438 | DVR, 4 Channel | 11/29/2007 |
| 36439 | Projector Epson | 4/11/2008 |
| 36450 | ELMO - Document camera | 9/8/2008 |
| 36491 | 60" Plasma TV | 9/16/2009 |
| 36529 | ViewSonic Projector | 2/14/2011 |
| 36530 | ViewSonic Projector | 2/14/2011 |
| 36532 | Epson Projector | 1/6/2011 |
| 36603 | Latitude D820 | 7/5/2007 |
| 36625 | Visual Concert Box | 10/27/2006 |
| 36682 | Computer: Laptop | 5/30/2007 |
| 36743 | Computers Dell OptiPlex | 6/6/2007 |
| 36871 | Solo exec 8 channel system | 9/24/2007 |
| 36890 | IP Phone | 10/19/2007 |
| 36926 | Server: PowerEdge 1955 | 1/22/2008 |
| 36928 | Server: PowerEdge 1955 | 1/25/2008 |
| 36930 | Server: PowerEdge 1955 | 1/25/2008 |
| 36946 | Crestron_RGB Switcher | 2/11/2008 |
| 36982 | Computer - Latitude D520 | 10/4/2007 |
| 36983 | Computer - Latitude D520 | 10/4/2007 |
| 37097 | Lattitude D630 | 9/24/2007 |
| 37098 | Lattitude D630 | 9/24/2007 |
| 37104 | Lattitude D630 | 9/24/2007 |
| 37109 | Lattitude D630 | 9/24/2007 |
| 37143 | Computer - Latitude D830 | 10/3/2007 |
| 37290 | K910B contriband probe -Buster | 1/15/2009 |
| 37345 | Printer_Source Tech Lexmark | 2/27/2008 |
| 37346 | Printer_Source Tech Lexmark | 2/27/2008 |
| 37401 | Camcorder - Sony DSR 250 | 4/15/2008 |
| 37402 | Camcorder - Sony DSR 250 | 4/15/2008 |
| 37425 | Battery Charger - Cam Corder | 5/8/2008 |
| 37461 | Computer - OptiPlex 755 MT | 1/29/2008 |


| Tag Number | Description | Acq Date |
| :---: | :---: | :---: |
| 37462 | Computer - OptiPlex 755 MT | 1/29/2008 |
| 37463 | Computer - OptiPlex 755 MT | 1/29/2008 |
| 37464 | Computer - OptiPlex 755 MT | 1/29/2008 |
| 37465 | Computer - OptiPlex 755 MT | 1/29/2008 |
| 37466 | Computer - OptiPlex 755 MT | 1/29/2008 |
| 37467 | Computer - OptiPlex 755 MT | 1/29/2008 |
| 37468 | Computer - OptiPlex 755 MT | 1/29/2008 |
| 37469 | Computer - OptiPlex 755 MT | 1/29/2008 |
| 37511 | Computer - Optiplex 755 MT | 2/1/2008 |
| 37577 | Computer;Desktop;OptiPlex 755 | 2/1/2008 |
| 37578 | Computer;Desktop;OptiPlex 755 | 2/1/2008 |
| 37596 | Computer - OptiPlex 755 | 2/4/2008 |
| 37604 | Computer - OptiPlex 755 | 2/4/2008 |
| 37607 | Computer - OptiPlex 755 | 2/4/2008 |
| 37620 | Computer:Desktop:OptiPlex 755 | 2/1/2008 |
| 37623 | Computer:Desktop:OptiPlex 755 | 2/1/2008 |
| 37631 | Computer:Desktop:OptiPlex 755 | 2/1/2008 |
| 37633 | Computer:Desktop:OptiPlex 755 | 2/1/2008 |
| 37635 | Computer:Desktop:OptiPlex 755 | 2/1/2008 |
| 37636 | Computer:Desktop:OptiPlex 755 | 2/1/2008 |
| 37641 | Computer:Desktop:OptiPlex 755 | 2/1/2008 |
| 37642 | Computer:Desktop:OptiPlex 755 | 2/1/2008 |
| 37668 | Computer - Latitude D830 | 2/14/2008 |
| 37693 | CrestronSwitcher_8x4 wideband | 4/8/2008 |
| 37700 | Visual Concert - Polycom | 8/9/2007 |
| 37704 | Elmo Presenter | 5/27/2008 |
| 37729 | DVR-Omega DDR Rack mount | 10/9/2008 |
| 37736 | Polycom VSX7000S | 11/7/2008 |
| 37817 | Catalyst 3750E 48TD-S | 8/19/2008 |
| 37819 | Catalyst 3750E-48TD-S | 8/27/2008 |
| 37821 | Catalyst 3750E 48TD-S | 8/19/2008 |
| 37893 | Digital Camcorder | 4/1/2008 |
| 37894 | Digital Camcorder | 4/1/2008 |
| 37911 | Computer - Optiplex 755 MT | 5/15/2008 |
| 38009 | Computer - Latitude D830 | 5/29/2008 |
| 38010 | Computer - Latitude D830 | 5/29/2008 |
| 38012 | Computer - Latitude D830 | 5/29/2008 |
| 38018 | Computer - latitude D830 | 5/29/2008 |
| 38077 | Computer - Latitude D830 | 6/4/2008 |


| Tag Number | Description | Acq Date |
| :---: | :---: | :---: |
| 38094 | Opti Plex 755 Minitower | 6/4/2008 |
| 38095 | Computer - OptiPlex 755 MT | 6/6/2008 |
| 38133 | Computer - Latitude D830 | 5/28/2008 |
| 38136 | Computer - Latitude D830 | 5/28/2008 |
| 38137 | Computer - Latitude D830 | 5/28/2008 |
| 38143 | Computer - Optiplex 755 MT | 6/4/2008 |
| 38144 | Computer - OptiPlex 755 MT | 6/6/2008 |
| 38145 | Computer - OptiPlex 755 MT | 6/6/2008 |
| 38146 | Computer - OptiPlex 755 MT | 6/6/2008 |
| 38148 | Computer - OptiPlex 755 MT | 6/6/2008 |
| 38149 | Computer - OptiPlex 755 MT | 6/6/2008 |
| 38161 | Printer Lexmark | 6/11/2008 |
| 38163 | Apple iMac | 6/12/2008 |
| 38168 | Apple iMac | 6/12/2008 |
| 38170 | Apple iMac | 6/12/2008 |
| 38172 | Apple iMac | 6/12/2008 |
| 38177 | Apple iMac | 6/12/2008 |
| 38180 | Apple iMac | 6/12/2008 |
| 38197 | Computer - OptiPlex 755 MT | 6/12/2008 |
| 38200 | Computer - OptiPlex 755 MT | 6/12/2008 |
| 38228 | Battery Charger - Cam Corder | 6/30/2008 |
| 38231 | Projector - Eiki EIP 3000NA | 6/24/2008 |
| 38232 | Projector - Eiki EIP 3000NA | 6/24/2008 |
| 38233 | Projector - Eiki EIP 3000NA | 6/24/2008 |
| 38234 | Projector - Eiki EIP 3000NA | 6/24/2008 |
| 38238 | Dell Printer 5310N | 7/24/2008 |
| 38243 | Computer - Latitude D630 | 7/28/2008 |
| 38293 | Computer - OptiPlex 755 MT | 9/10/2008 |
| 38305 | Projector - Epson 6110i | 10/1/2008 |
| 38354 | Laptop - Latitude D830 | 5/29/2008 |
| 38362 | Laptop - Latitude D830 | 5/29/2008 |
| 38590 | Computer - Latitude D830 | 10/8/2008 |
| 38702 | Computer - Latitude D830 | 10/9/2008 |
| 38703 | Computer - Latitude D830 | 10/9/2008 |
| 38704 | Computer - Latitude D830 | 10/9/2008 |
| 38709 | Computer - Latitude D830 | 10/9/2008 |
| 38710 | Computer - Latitude D830 | 10/9/2008 |
| 38711 | Computer - Latitude D830 | 10/9/2008 |
| 38713 | Computer - Latitude D830 | 10/9/2008 |


| Tag Number | Description | Acq Date |
| :---: | :---: | :---: |
| 38715 | Computer - Latitude D830 | 10/9/2008 |
| 39060 | Camcorder HD | 5/29/2009 |
| 39061 | Camcorder HD | 5/29/2009 |
| 39062 | Camcorder HD | 5/29/2009 |
| 39087 | Costar DVR CR1600XP | 8/11/2009 |
| 39257 | Color Duplex Network iScanner | 5/25/2010 |
| 39264 | Basic Fiberscope Tungsten Brd. | 3/24/2010 |
| 39416 | Kawasaki Z-Master 60" Mower | 12/1/2009 |
| 39613 | Projector 716W Lumens | 6/8/2010 |
| 39615 | Projector 716W Lumens | 6/8/2010 |
| 39616 | Projector 716W Lumens | 6/8/2010 |
| 39792** | SAS Tape Library 4 | 1/24/2011 |
| 39793** | SAS Tape Library 2 | 1/24/2011 |
| 40045 | Postermaker | 6/6/2011 |
| 40388 | HP Printer | 5/4/2011 |
| 40710 | Quick Talk Transmitter UHF | 12/1/2011 |
| 40711 | Quick Talk Transmitter UHF | 12/1/2011 |
| 41012 | Xerox Color Printer Phaser | 9/12/2011 |
| 41067 | Apple MacBook Pro | 5/9/2012 |
| 41088* | Dell Latitude E6520 | 9/7/2012 |
| 41089* | Dell Latitude E6520 | 9/7/2012 |
| 41090* | Dell Latitude E6520 | 9/7/2012 |
| 41091* | Dell Latitude E6520 | 9/7/2012 |
| 41092* | Dell Latitude E6520 | 9/7/2012 |
| 41093* | Dell Latitude E6520 | 9/7/2012 |
| 41094* | Dell Latitude E6520 | 9/7/2012 |
| 41095* | Dell Latitude E6520 | 9/7/2012 |
| 41096* | Dell Latitude E6520 | 9/7/2012 |
| 41097* | Dell Latitude E6520 | 9/7/2012 |
| 41098* | Dell Latitude E6520 | 9/7/2012 |
| 41309 | Document Scanner | 10/9/2012 |
| 41486** | ICM PASS Transmitter 2216 | 2/17/2012 |
| 41487** | ICM PASS Transmitter 2216 | 2/17/2012 |
| 41488** | ICM PASS Transmitter 2216 | 2/17/2012 |
| 41489** | ICM PASS Transmitter 2216 | 2/17/2012 |
| 41490** | ICM PASS Transmitter 2216 | 2/17/2012 |
| 41491** | ICM PASS Transmitter 2216 | 2/17/2012 |
| 41492** | ICM PASS Transmitter 2216 | 2/17/2012 |
| 41493** | ICM PASS Transmitter 2216 | 2/17/2012 |


| Tag Number | Description | Acq Date |
| :---: | :---: | :---: |
| 41494** | ICM PASS Transmitter 2216 | 2/17/2012 |
| 41495** | ICM PASS Transmitter 2216 | 2/17/2012 |
| 41496** | ICM PASS Transmitter 2216 | 2/17/2012 |
| 41497** | ICM PASS Transmitter 2216 | 2/17/2012 |
| 41498** | ICM PASS Transmitter 2216 | 2/17/2012 |
| 41499** | ICM PASS Transmitter 2216 | 2/17/2012 |
| 41500** | ICM PASS Transmitter 2216 | 2/17/2012 |
| 41501** | ICM PASS Transmitter 2216 | 2/17/2012 |
| 41502** | ICM PASS Transmitter 2216 | 2/17/2012 |
| 41503** | ICM PASS Transmitter 2216 | 2/17/2012 |
| 41504** | ICM PASS Transmitter 2216 | 2/17/2012 |
| 41505** | ICM PASS Transmitter 2216 | 2/17/2012 |
| 41506** | ICM PASS Transmitter 2216 | 2/17/2012 |
| 41507** | ICM PASS Transmitter 2216 | 2/17/2012 |
| 41508** | ICM PASS Transmitter 2216 | 2/17/2012 |
| 41509** | ICM PASS Transmitter 2216 | 2/17/2012 |
| 41510** | ICM PASS Transmitter 2216 | 2/17/2012 |
| 41511** | ICM PASS Transmitter 2216 | 2/17/2012 |
| 41512** | ICM PASS Transmitter 2216 | 2/17/2012 |
| 41513** | ICM PASS Transmitter 2216 | 2/17/2012 |
| 41514** | ICM PASS Transmitter 2216 | 2/17/2012 |
| 41515** | ICM PASS Transmitter 2216 | 2/17/2012 |
| 41516** | ICM PASS Transmitter 2216 | 2/17/2012 |
| 41517** | ICM PASS Transmitter 2216 | 2/17/2012 |
| 41518** | ICM PASS Transmitter 2216 | 2/17/2012 |
| 41519** | ICM PASS Transmitter 2216 | 2/17/2012 |
| 41520** | ICM PASS Transmitter 2216 | 2/17/2012 |
| 41521** | ICM PASS Transmitter 2216 | 2/17/2012 |
| 41522** | ICM PASS Transmitter 2216 | 2/17/2012 |
| 41523** | ICM PASS Transmitter 2216 | 2/17/2012 |
| 41524** | ICM PASS Transmitter 2216 | 2/17/2012 |
| 41525** | ICM PASS Transmitter 2216 | 2/17/2012 |
| 41667 | Costar DVR | 9/14/2012 |
| 41851 | APC Smart UPS | 6/29/2012 |

*Asset returned to FLNG
**Asset traded-in for newer equipment
William D. Law, Jr., President; Brian Miles, Vice President, Business \& Information Technology; Amy Lockhart, Associate Vice President, Business \& Financial Services; and Joe C. Smith, Director of Procurement \& Asset Management, recommend approval.

October 11, 2016
MEMORANDUM
TO: $\quad$ Board of Trustees, St. Petersburg College
FROM: William D. Law, Jr., President Hol
SUBJECT: Audits and Other Statutory Requirements of Direct Support Organizations, April, 2015, Through March 31, 2016

In accordance with Section 1004.70, Florida Statutes, the annual financial audits, the auditassociated Reports to the Board of Directors reports, and the Federal Internal Revenue Service Return of Organization Exempt from Income Tax forms (Form 990) of the following direct-support organizations are submitted for your approval and authorization to submit to the appropriate agencies in Tallahassee:

- St. Petersburg College Foundation, Incorporated
- The Leepa-Rattner Museum of Art, Incorporated
- Institute for Strategic Policy Solutions

All of the above St. Petersburg College direct-support organizations are in compliance with the Board of Trustees Rule 6Hx23-1.33 that states they shall make provisions for an annual audit of their financial accounts, to be conducted by an independent certified public accountant. The annual audit report shall be submitted to the Auditor General, the State Board of Education and the Board of Trustees.

Each auditor's report states that each set of financial statements presented fairly, in all material respects, the net assets of each respective direct-support organization as of March 31, 2016.

The Federal Internal Revenue Service Tax Form 990 informational filing for the St. Petersburg College Foundation is submitted to you as intended to be filed and will be accepted as reviewed at the November Foundation Board meeting.

## Attachments

Brian Miles, Vice President, Administrative/Business Services \& Information Technology; Amy Lockhart, Associate Vice President, Business \& Financial Services; France Neu, Vice President, Institutional Advancement and Executive Director, SPC Foundation, Inc.; Ann Larsen, Director, Leepa-Rattner Museum of Art, Inc.; and David Klement, Executive Director, Institute for Strategic Policy Solutions, recommend approval.

## SPC <br> St. Petersburg College Foundation, Inc.

William D. Law Jr.
President
St. Petersburg College
Frances Neu
VP Advancement, SPC
Foundation
Executive Director

Board of Directors
William H. McCloud
Chairman
Angie Beltz
Joseph G. Blanton
R. Michael Carroll

Kenneth P. Cherven
Stephen O. Cole
Paul Demirdjian
John Dosher
Robert J. Fine, Jr.
Theresa K. Furnas
Robert L. Hilton
Beth A. Horner
Steven R. Shepard
Shan Shikarpuri
Richard B. Winning
David Zillig

Directors Emeriti
Daniel W. Carlisle
Leon R. Hammock
Helen K. Leslie
Alfred T. May
Henry B. Sayler

## Honorary Director

Wendell R. Ware
P.O. Box 13489

St. Petersburg, Florida
33733-3489
Office 727-341-3302
Fax 727-341-3123
spcollege.edu/foundation

Dr. William D. Law, Jr., Ph.D. President
St. Petersburg College
P.O. Box 13489

St. Petersburg, FL 33733
Dear President Law:
This letter is to confirm to you and the Board of Trustees that St. Petersburg College Foundation, Inc., is certified as a community college direct-support organization and is in full compliance with S1004.70, Florida Statutes.

This information is provided as required by the Board of Trustees Rule $6 \mathrm{Hx} 23-1.33$.


Frances Neu
VP Institutional Advancement, St. Petersburg College
Executive Director, SPC Foundation

August 17, 2016

William D. Law Jr.
President
St. Petersburg College
Frances Neu
VP Advancement, SPC
Foundation
Executive Director
Board of Directors
William H. McCloud Chairman

Angie Beltz
Joseph G. Blanton
R. Michael Carroll

Kenneth P. Cherven
Stephen O. Cole
Paul Demirdjian
John Dosher
Robert J. Fine, Jr.
Theresa K. Furnas
Robert L. Hilton
Beth A. Horner
Steven R. Shepard
Shan Shikarpuri
Richard B. Winning
David Zillig

## Directors Emeriti

Daniel W. Carlisle
Leon R. Hammock
Helen K. Leslie
Alfred T. May
Henry B. Sayler

Honorary Director
Wendell R. Ware
P.O. Box 13489

St. Petersburg, Florida 33733-3489

## MEMORANDUM

TO: St. Petersburg College
Board of Trustees
FROM: Frances Neu
VP Institutional Advancement, St. Petersburg College
Executive Director, SPC Foundation
DATE: August 17, 2016
RE: St. Petersburg College Foundation, Inc.

The St. Petersburg College Foundation, Inc., as stated in its Articles of Incorporation dated October 25, 1979, is a corporation formed for scientific, educational and charitable purposes under the provisions of Chapter 617 of the Florida Statutes.

Article II of the Foundation's Articles of Incorporation states that the general purpose of the organization is to provide charitable and educational aid in the form financial support, property and/or services to the Board of Trustees of St. Petersburg College, Florida, its successors and assigns, and persons, associations and corporations associated therewith; to promote education and other related activities of the College; and to encourage research, learning and the dissemination of information in which the College is engaged.

The Board of Directors and staff of St. Petersburg College Foundation, Inc., take great pride in the work of St. Petersburg College and appreciate the opportunity to assist the college in carrying out its mission in serving the citizens of the west coast of Florida.

Ther
Return of Organization Exempt From Income Tax
Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations) - Do not enter social security numbers on this form as it may be made public.

- information about Form 990 and its instructions is at www.irs.govform990.

Department of the Treasury

## information about Form 990 and its instructions is at www.irs.gov <br> c Name of organization St. Petersburg College Foundation, <br> B Check if applicable: C Name of organization St. Petersburg College Foundation,

$\square$ Address change

| Doing business as |  |
| :--- | :--- |
| Number and street (or P.O. box if mail is not delivered to street address) | Room/sulite |

59-1954362
Name change
$\square$ Initial retum
$\square$ Final returr/
$\square$ terminated
$\square$ Amended return
St. Petersburg
FL 33733 ETelephone number
727-341-3285Application pending
Frances Neu
P.O. Box 13489
st. Petersburg
FL 33733

| D Employer identification number |  |  |
| :---: | :---: | :---: |
| 59-1954362 |  |  |
| $\begin{array}{\|l\|} \hline \text { E Telephone number } \\ 727-341-3285 \\ \hline \end{array}$ |  |  |
| a Gross receipis\$ | 7,632,541 |  |
| up return for subordinates? $\square$ Yes $\mathbf{X}$ No |  |  |
| included? | Yes | No |



## Part I Summary

Revenue $\quad$ Activities \& Governance
1 Briefly describe the organization's mission or most significant activities:
See Schedule o

2 Check this box $\square$ if the organization discontinued its operations or disposed of more than $25 \%$ of its net assets.
3 Number of voting members of the governing body (Part VI, line 1a)
4 Number of independent voting members of the governing body (Part VI, line 1b)
5 Total number of individuals employed in calendar year 2015 (Part V, line 2a)
6 Total number of volunteers (estimate if necessary)
7a Total unrelated business revenue from Part VIII, column (C), line 12
b Net unrelated business taxable income from Form 990-T, line 34
8 Contributions and grants (Part VIII, line 1h)
9 Program service revenue (Part VIII, line 2g)
10 Investment income (Part VIII, column (A), lines 3, 4, and 7d)
11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)
12 Total revenue - add lines 8 through 11 (must equal Part Vill, column (A), line 12)
13 Grants and similar amounts paid (Part IX, column (A), lines 1-3)
14 Benefits paid to or for members (Part IX, column (A), line 4)
15 Salaries, other compensation, employee benefits, (Part IX, column (A), lines 5-10)
16a Professional fundraising fees (Part IX, column (A), line 11e)
b Total fundraising expenses (Part|X, column (D), line 25) ............. 123,404
17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)
18 Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)
19 Revenue less expenses. Subtract line 18 from line 12

## 20 Total assets (Part X, line 16)

21 Total liabilities (Part $X$, line 26)
22 Net assets or fund balances. Subtract line 21 from line 20


## Part II Signature Block

Under penalties of perjury, I deciare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.


# Form 990 (2015) St. Petersburg College Foundation, 59-1954362 <br> <br> Part III Statement of Program Service Accomplishments 

 <br> <br> Part III Statement of Program Service Accomplishments}

Check if Schedule O contains a response or note to any line in this Part III
1 Briefly describe the organization's mission:
See Schedule o

2 Did the organization undertake any significant program services during the year which were not listed on the
prior Form 990 or $990-E Z$ ?
If "Yes," describe these new services on Schedule O.
3 Did the organization cease conducting, or make significant changes in how it conducts, any program services?
If "Yes," describe these changes on Schedule O.
4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501 (c)(3) and 501 (c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

4a (Code: ........) (Expenses $\$ \ldots \ldots 1,648,108$ including grants of $\$ \ldots 1,648,108$ ) (Revenue $\$$ The Foundation has over 270 named Scholarship funds that provide financial assistance to SPC students. Through the generosity of our donors we have specific scholarships available for every area of study including (but not limited too, nursing, education, study abroad programs and financial assistance for our returning veterans. Each scholarship has unique awarding criteria which may include financial need and/or academic achievement. College expenses have risen nearly $40 \%$ over the last decade, making this the most difficult time in history for young people to pay for a college education, according to the US Department of Education. Without the help of financial assistance many of our students would not otherwise have the opportunity to attend college. In 2015 the Foundation provided financial
 The Foundation provided funding to St. Petersburg college for capital facility projects. The Foundation provided financial support for the Arts by raising funds for the Palladium Theatre at St. Petersburg College and the Leepa-Rattner Museum of Art. The Foundation also provided funding for the Strategic Institute of Policy Solutions, a Direct Support Organization of the college, founded in 2011 to promote educational and civic engagement by providing a forum for public discourse on civic matters. In addition the Foundation provided financial support for numerous college departments, such as nursing, education, athletics, collegiate High school and fine arts. Additionaliy the Foundation provided grants to faculty and staff to implement programs that broaden the scope of the curriculum and improve


4d Other program services (Describe in Schedule O.)
(Expenses \$ 199,768 including grants of \$

199,768) (Revenue \$
4e Total program service expenses $3,388,941$

## Part IV Checklist of Required Schedules

1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A
2 Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I
4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501 (h) election in effect during the tax year? If "Yes," complete Schedule C, Part II
5 Is the organization a section 501 (c)(4), 501 (c)(5), or 501 (c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III
6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II
8 Did the organization maintain coltections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III
9 Did the organization report an amount in Part $X$, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X ; or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV
10 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D. Part V
11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.
a Did the organization report an amount for land, buildings, and equipment in Part $X$, line 10 ? If "Yes," complete Schedule D, Part VI
b Did the organization report an amount for investments-other securities in Part $X$, line 12 that is $5 \%$ or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII
c Did the organization report an amount for investments-program related in Part $X$, line 13 that is $5 \%$ or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII
d Did the organization report an amount for other assets in Part X , line 15 that is $5 \%$ or more of its total assets reported in Part $X$, line 16 ? If "Yes," complete Schedule D, Part $X$.
e Did the organization report an amount for other liabilities in Part $X$, line 25 ? If "Yes," complete Schedule D, Part $X$
f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X
12a Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII
b Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional
13 Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E
14a Did the organization maintain an office, employees, or agents outside of the United States?
b Did the organization have aggregate revenues or expenses of more than $\$ 10,000$ from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at $\$ 100,000$ or more? If "Yes," complete Schedule F, Parts I and IV
15 Did the organization report on Part IX, column (A), line 3, more than $\$ 5,000$ of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV
16 Did the organization report on Part IX, column (A), line 3, more than $\$ 5,000$ of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV
17 Did the organization report a total of more than $\$ 15,000$ of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11 e? If "Yes," complete Schedule G, Part I (see instructions)
18 Did the organization report more than $\$ 15,000$ total of fundraising event gross income and contributions on Part VIII, lines Ic and 8 a ? If "Yes," complete Schedule G, Part II
19 Did the organization report more than $\$ 15,000$ of gross income from gaming activities on Part VIII, line 9 a ? If "Yes," complete Schedule G, Part III

|  | Yes | No |
| :---: | :---: | :---: |
| 1 | X |  |
| 2 | X |  |
| 3 |  | X |
| 4 |  | X |
| 5 |  | X |
| 6 |  | X |
| 7 |  | X |
| 8 | X |  |
| 9 |  | X |
| 10 | X |  |
| 11a | X |  |
| 11b |  | X |
| 11 c |  | X |
| 11d |  | X |
| 11e |  | X |
| 11 f |  | X |
| 12a | X |  |
| 12b |  | X |
| 13 |  | X |
| 14a |  | X |
| 14b |  | X |
| 15 |  | X |
| 16 |  | X |
| 17 |  | X |
| 18 | X |  |
| 19 |  | $\mathbf{X}$ |

## Part IV Checklist of Required Schedules (continued)

20a Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H
b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?
21 Did the organization report more than $\$ 5,000$ of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II
22 Did the organization report more than $\$ 5,000$ of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III
23 Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J
24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than $\$ 100,000$ as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a
b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?
c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?
d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?
25a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I
b is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or $990-E Z$ ? If "Yes," complete Schedule L, Part I
26 Did the organization report any amount on Part X , line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes," complete Schedule L, Part II
27 Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a $35 \%$ controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part III
28 Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):
a A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV
b A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV
c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV
29 Did the organization receive more than $\$ 25,000$ in non-cash contributions? If "Yes," complete Schedule M
30 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule $M$
31 Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule $\mathbf{N}$, Part 1
32 Did the organization sell, exchange, dispose of, or transfer more than $25 \%$ of its net assets? If "Yes," complete Schedule N, Part II
33 Did the organization own $100 \%$ of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I
34 Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, or IV, and Part V, line 1
35a Did the organization have a controlled entity within the meaning of section $512(\mathrm{~b})(13)$ ?
b If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section $512(\mathrm{~b})(13)$ ? If "Yes," complete Schedule R, Part V, line 2
36 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2
37 Did the organization conduct more than $5 \%$ of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI
38 Did the organization complete Schedule $O$ and provide explanations in Schedule $O$ for Part VI, lines 11b and 19? Note. All Form 990 filers are required to complete Schedule O.

|  | Yes | No |
| :---: | :---: | :---: |
| 20a |  | X |
| 20b |  |  |
| 21 | X |  |
| 22 | X |  |
| 23 | X |  |
| 24a |  | X |
| 24b |  |  |
| 24c |  |  |
| 24d |  |  |
| 25a |  | X |
| 25b |  | X |
| 26 |  | X |
| 27 |  | X |
| 28a |  | X |
| 28b |  | X |
| 28c |  | X |
| 29 | X |  |
| 30 | X |  |
| 31 |  | X |
| 32 |  | $\mathbf{X}$ |
| 33 |  | $\mathbf{X}$ |
| 34 | X |  |
| 35a |  | X |
| 35b |  |  |
| 36 |  | X |
| 37 |  | X |
| 38 | X |  |

1a Enter the number reported in Box 3 of Form 1096. Enter -0-if not applicable
b Enter the number of Forms $\mathrm{W}-2 \mathrm{G}$ included in line 1a. Enter -0-if not applicable
c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?
2a Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return


3a Did the organization have unrelated business gross income of $\$ 1,000$ or more during the year?
b If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O
4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?
b If "Yes," enter the name of the foreign country:
See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).
5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?
b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?
c If "Yes" to line 5 a or 5 b , did the organization file Form 8886-T?
6a Does the organization have annual gross receipts that are normally greater than $\$ 100,000$, and did the organization solicit any contributions that were not tax deductible as charitable contributions?
b If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?
7 Organizations that may receive deductible contributions under section 170(c).
a Did the organization receive a payment in excess of $\$ 75$ made partly as a contribution and partly for goods and services provided to the payor?
b If "Yes," did the organization notify the donor of the value of the goods or services provided?
c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?
d If "Yes," indicate the number of Forms 8282 filed during the year
e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?
f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?
g If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?
h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?
8 Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess businessholdings at any time during the year?
9 Sponsoring organizations maintaining donor advised funds.
a Did the sponsoring organization make any taxable distributions under section 4966 ?
b Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?
10 Section 501(c)(7) organizations. Enter:
a Initiation fees and capital contributions included on Part VIII, line 12
b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities
$\ldots \ldots \ldots \ldots . \mid 10 \mathrm{a}$
11 Section 501(c)(12) organizations. Enter:
a Gross income from members or shareholders against amounts due or received from them.)
amounts due or paid to other sources

13 Section 501 (c)(29) qualified nonprofit health insurance issuers.
a Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O.
b Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans
c Enter the amount of reserves on hand
14a Did the organization receive any payments for indoor tanning services during the tax year?
b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7 b below, and for a "No" response to line $8 \mathrm{a}, 8 \mathrm{~b}$, or 10 b below, describe the circumstances, processes, or changes in Schedule O . See instructions. Check if Schedule O contains a response or note to any line in this Part VI

X

## Section A. Governing Body and Management

1a Enter the number of voting members of the governing body at the end of the tax year If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O.
b Enter the number of voting members included in line 1a, above, who are independent


2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?
3 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, or trustees, or key employees to a management company or other person?
4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?
5 Did the organization become aware during the year of a significant diversion of the organization's assets?
6 Did the organization have members or stockholders?
7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?
b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?
8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:
a The governing body?
b Each committee with authority to act on behalf of the governing body?
9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O .

|  | Yes | No |
| :---: | :---: | :---: |
|  |  |  |
|  |  |  |
|  |  |  |
| 2 |  | $X$ |
| 3 |  | $X$ |
| 4 |  | $X$ |
| 5 |  | $X$ |
| 6 |  | $X$ |
| $7 a$ |  | $X$ |
| $7 b$ |  | $X$ |
| $8 a$ | $X$ |  |
| $8 b$ | $X$ |  |
| 9 |  | $X$ |
| 9 |  | $X$ |

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

10a Did the organization have local chapters, branches, or affiliates?
b If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?
11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?
b Describe in Schedule $O$ the process, if any, used by the organization to review this Form 990.
12a Did the organization have a written conflict of interest policy? If "No," go to line 13
b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?
c Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done
13 Did the organization have a written whistleblower policy?
14 Did the organization have a written document retention and destruction policy?
15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?
a The organization's CEO, Executive Director, or top management official
b Other officers or key employees of the organization If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).
16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?
b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?

|  | Yes | No |
| :---: | :---: | :---: |
| $10 a$ |  | X |
| 10 b |  |  |
| 11 a | X |  |
|  |  |  |
| 12 a | X |  |
| 12 b | X |  |
| 12 c | X |  |
| 13 | X |  |
| 14 | X |  |
|  |  |  |
| $15 a$ | X |  |
| 15 b | X |  |
|  |  |  |
| 16 a |  | X |
|  |  |  |
| 16 b |  |  |

## Section C. Disclosure

17 List the states with which a copy of this Form 990 is required to be filed ...FL
18 Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501 (c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.
$\mathbf{X}$ Own website $\quad \mathbf{X}$ Another's website $\quad \mathbf{X}$ Upon request $\quad \square$ Other (explain in Schedule O)
19 Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.
20 State the name, address, and telephone number of the person who possesses the organization's books and records:
Edel Quinn, CFO
P.O. Box 13489

St. Petersburg
FL 33733
727-341-3285

## Form990(2015) St. Petersburg College Foundation, 59-1954362

## Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

## Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
- List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than $\$ 100,000$ from the organization and any related organizations.
- List all of the organization's former officers, key employees, and highest compensated employees who received more than $\$ 100,000$ of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than $\$ 10,000$ of reportable compensation from the organization and any related organizations.
List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.


Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

| (A) <br> Name and title |
| :--- |

## Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than $\$ 100,000$ of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.


## Part VIII Statement of Revenue

Check if Schedule O contains a response or note to any line in this Part VIII

Check if Schedule O contains a
Do not include amounts reported on lines 6b,
7b, 8b, 9b, and 10b of Part VIII.

1 Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21
2 Grants and other assistance to domestic individuals. See Part IV, line 22
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16
4 Benefits paid to or for members
5 Compensation of current officers, directors, trustees, and key employees
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)
7 Other salaries and wages
8 Pension plan accruals and contributions (include section $401(\mathrm{k})$ and $403(\mathrm{~b})$ employer contributions)
9 Other employee benefits
10 Payroll taxes
11 Fees for services (non-employees):
a Management
b Legal
c Accounting
d Lobbying
e Professional fundraising services. See Part IV, line 17
f Investment management fees
g Other. (ff line 11 g amount exceeds $10 \%$ of line 25 , column (A) amount, list line 11 g expenses on Schedule 0 .)

12 Advertising and promotion.
13 Office expenses
14 Information technology
15 Royalties
16 Occupancy
17 Travel
18 Payments of travel or entertainment expenses for any federal, state, or local public officials
19 Conferences, conventions, and meetings
20 Interest
21 Payments to affiliates
22 Depreciation, depletion, and amortization
23 Insurance
24 Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24 e amount exceeds $10 \%$ of line 25 , column (A) amount, list line $24 e$ expenses on Schedule 0 .)
a Administrative Fee Other Expenses Fees for services
e All other expenses
25 Total functional expenses. Add lines 1 through 24 e
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here $\square$ if following SOP 98-2 (ASC 958-720)


## Part XI Reconciliation of Net Assets

Check if Schedule O contains a response or note to any line in this Part XI

| 1 | Total revenue (must equal Part VIII, column (A), line 12) | 1 | 3,263,485 |
| :---: | :---: | :---: | :---: |
| 2 | Total expenses (must equal Part X , column (A), line 25) | 2 | 4,073,292 |
| 3 | Revenue less expenses. Subtract line 2 from line $1 . .$. | 3 | -809,807 |
| 4 | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A)) | 4 | 61,548,112 |
| 5 | Net unrealized gains (losses) on investments .......................................... | 5 | -3,244,329 |
| 6 | Donated services and use of facilities | 6 |  |
| 7 | Investment expenses | 7 |  |
| 8 | Prior period adjustments | 8 |  |
| 9 | Other changes in net assets or fund balances (explain in Schedule O ) | 9 | -2,433 |
|  | Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33, column (B)) | 10 | 57,491,543 |

## Part XII Financial Statements and Reporting

Check if Schedule O contains a response or note to any line in this Part XII


## Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions.

The organization is not a private foundation because it is: (For lines 1 through 11, check only one box.)
$1 \square$ A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i).
$2 \square$ A school described in section 170(b)(1)(A)(ii). (Attach Schedule E (Form 990 or 990 -EZ).)
$3 \square$ A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii).
$4 \square$ A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state:
5 An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.)
$6 \quad \square$ A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v).
$7 \quad \overline{\mathrm{X}}$ An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.)
$8 \square$ A community trust described in section $170(\mathrm{~b})(1)(\mathrm{A})(\mathrm{vi})$. (Complete Part II.)
$9 \square$ An organization that normally receives: (1) more than $331 / 3 \%$ of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions-subject to certain exceptions, and (2) no more than $331 / 3 \%$ of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.)
$10 \square$ An organization organized and operated exclusively to test for public safety. See section 509(a)(4).
$11 \square$ An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box in lines 11a through 11d that describes the type of supporting organization and complete lines 11e, 11f, and 11 g .
a $\square$ Type I. A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. You must complete Part IV, Sections A and B.
b $\square$ Type II. A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). You must complete Part IV, Sections A and C.
c Type III functionally integrated. A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). You must complete Part IV, Sections A, D, and E.
d Type III non-functionally integrated. A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). You must complete Part IV, Sections A and D, and Part V.
e $\square$ Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization.
$f$ Enter the number of supported organizations
g Provide the following information about the supported organization(s).

| (i) Name of supported organization | (ii) ElN | (iii) Type of organization (described on lines 1-9 above (see instructions) | (iv) Is the organization listed in your governing document? |  | (v) Amount of monetary support (see instructions) | (vi) Amount of other support (see instructions) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Yes | No |  |  |
| (A) |  |  |  |  |  |  |
| (B) |  |  |  |  |  |  |
| (C) |  |  |  |  |  |  |
| (D) |  |  |  |  |  |  |
| (E) |  |  |  |  |  |  |
| Total |  |  |  |  |  |  |

Total

Schedule A (Form 990 or $990-E Z$ ) 2015 St. Petersburg College Foundation,

## Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5,7 , or 8 of Part I or if the organization failed to qualify under
Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

## Section A. Public Support

Calendar year (or fiscal year beginning in)
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")

2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf

3 The value of services or facilities furnished by a governmental unit to the organization without charge
4 Total. Add lines 1 through 3
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds $2 \%$ of the amount shown on line 11, column (f)
6 Public support. Subtract line 5 from line 4.

## Section B. Total Support

 Calendar year (or fiscal year beginning in)7 Amounts from line 4
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources.

9 Net income from unrelated business activities, whether or not the business is regularly carried on
10 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.).
11 Total support. Add lines 7 through 10


12 Gross receipts from related activities, etc. (see instructions)
13 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here
Section C. Computation of Public Support Percentage

| 14 | Public support percentage for 2015 (line 6, column (f) divided by line 11, column (f)) | 14 | 58.96\% |
| :---: | :---: | :---: | :---: |
| 5 | Public support percentage from 2014 Schedule A, Part II, line 14 | 15 | 56.74\% |

16a $331 / 3 \%$ support test-2015. If the organization did not check the box on line 13 , and line 14 is $331 / 3 \%$ or more, check this box and stop here. The organization qualifies as a publicly supported organization

- X
b $\mathbf{3 3} \mathbf{1 / 3 \%}$ support test-2014. If the organization did not check a box on line 13 or $16 a$, and line 15 is $331 / 3 \%$ or more, check this box and stop here. The organization qualifies as a publicly supported organization
17a $10 \%$-facts-and-circumstances test-2015. If the organization did not check a box on line 13 , 16a, or 16 b , and line 14 is $10 \%$ or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization
- $\square$
b 10\%-facts-and-circumstances test-2014. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is $10 \%$ or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here.
Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization
- $\square$

18 Private foundation. If the organization did not check a box on line $13,16 a, 16 b, 17 a$, or $17 b$, check this box and see instructions

## Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

## Section A. Public Support

Calendar year (or fiscal year beginning in)
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose

3 Gross receipts from activities that are not an unrelated trade or business under section 513
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf

5 The value of services or facilities furnished by a governmental unit to the organization without charge
6 Total. Add lines 1 through 5
7a Amounts included on lines 1,2, and 3 received from disqualified persons
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of $\$ 5,000$ or $1 \%$ of the amount on line 13 for the year
c Add lines 7a and 7b
8 Public support. (Subtract line 7c from line 6.)

## Section B. Total Support

Calendar year (or fiscal year beginning in)
9 Amounts from line 6
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975
c Add lines 10a and 10b
11 Net income from unrelated business activities not included in line 10 b , whether or not the business is regularly carried on
12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)
13 Total support. (Add lines 9, 10c, 11, and 12.)

| (a) 2011 | (b) 2012 | (c) 2013 | (d) 2014 | (e) 2015 | (f) Total |
| :--- | :--- | :--- | :--- | :--- | :--- |
|  |  |  |  |  |  |
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| (a) 2011 | (b) 2012 | (c) 2013 | (d) 2014 | (e) 2015 | (f) Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
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14 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here
Section C. Computation of Public Support Percentage

| 15 | Public support percentage for 2015 (line 8, column (f) divided by line 13, column (f)). | 15 | \% |
| :---: | :---: | :---: | :---: |
| 16 | Public support percentage from 2014 Schedule A, Part III, line 15 | 16 | \% |

## Section D. Computation of Investment Income Percentage

| 17 | Investment income percentage for 2015 (line 10c, column (f) divided by line 13, column (f)) | 17 | \% |
| :---: | :---: | :---: | :---: |
| 18 | Investment income percentage from 2014 Schedule A, Part III, line 17 | 18 | \% |

19a $331 / 3 \%$ support tests-2015. If the organization did not check the box on line 14 , and line 15 is more than $331 / 3 \%$, and line 17 is not more than $331 / 3 \%$, check this box and stop here. The organization qualifies as a publicly supported organization
b $331 / 3 \%$ support tests-2014. If the organization did not check a box on line 14 or line $19 a$, and line 16 is more than $331 / 3 \%$, and line 18 is not more than $331 / 3 \%$, check this box and stop here. The organization qualifies as a publicly supported organization 20 Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions

## Part IV Supporting Organizations

(Complete only if you checked a box in line 11 on Part I. If you checked 11a of Part I, complete Sections A and B. If you checked 11b of Part I, complete Sections A and C. If you checked 11c of Part I, complete Sections A, D, and E. If you checked 11d of Part I, complete Sections A and D, and complete Part V.)

## Section A. All Supporting Organizations

1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2).
3a Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below.
b Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in Part VI when and how the organization made the determination.
c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.
4a Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes," and if you checked 11a or 11b in Part 1 , answer (b) and (c) below.
b Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.
5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
b Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
c Substitutions only. Was the substitution the result of an event beyond the organization's control?
6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.
7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in section $4958(\mathrm{c})(3)(\mathrm{C})$ ), a family member of a substantial contributor, or a $35 \%$ controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7 ? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI.
b Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in Part VI.
c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer 10b below.
b Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

|  | Yes | No |
| :---: | :---: | :---: |
| 1 |  |  |
| 2 |  |  |
| 3a |  |  |
| 3b |  |  |
| 3 C |  |  |
| 4a |  |  |
| 4b |  |  |
| 4 c |  |  |
| 5 L |  |  |
| 5b |  |  |
| 5c |  |  |
| 6 |  |  |
| 7 |  |  |
| 8 |  |  |
| 9 a |  |  |
| 9 b |  |  |
| 9c |  |  |
| 10a |  |  |
| 10b |  |  |

## Part IV Supporting Organizations (continued)

11 Has the organization accepted a gift or contribution from any of the following persons?
a A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) below, the governing body of a supported organization?
b A family member of a person described in (a) above?
c A $35 \%$ controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI.

|  | Yes | No |
| :---: | :---: | :---: |
|  |  |  |
| $11 a$ |  |  |
| $11 b$ |  |  |
| $11 c$ |  |  |

## Section B. Type I Supporting Organizations

1 Did the directors, trustees, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove directors or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.
2 Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised, or controlled the supporting organization.

## Section C. Type II Supporting Organizations

1 Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s).

|  | Yes | No |
| :--- | :--- | :--- |
|  |  |  |
|  |  |  |
|  |  |  |
| 1 |  |  |
| 2 |  |  |
|  |  |  |

1


Schedule A (Form 990 or $990-E Z$ ) 2015 St. Petersburg College Foundation,

## Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations (continued)

| Section D - Distributions |  |  | Current Year |
| :---: | :---: | :---: | :---: |
| 2 Amounts paid to perform activity that directly furthers exempt purposes of supported organizations, in excess of income from activity |  |  |  |
|  |  |  |  |
| 3 Administrative expenses paid to accomplish exempt purposes of supported organizations |  |  |  |
| 4 Amounts paid to acquire exempt-use assets |  |  |  |
| 5 Qualified set-aside amounts (prior IRS approval required) |  |  |  |
| 6 Other distributions (describe in Part VI). See instructions. |  |  |  |
| 7 Total annual distributions. Add lines 1 through 6. |  |  |  |
| 8 Distributions to attentive supported organizations to which the organization is responsive (provide details in Part VI). See instructions. |  |  |  |
| 9 Distributable amount for 2015 from Section C, line 6 |  |  |  |
| 10 Line 8 amount divided by Line 9 amount |  |  |  |
| Section E - Distribution Allocations (see instructions) | (i) <br> Excess Distributions | (ii) <br> Underdistributions Pre-2015 | (iii) <br> Distributable Amount for 2015 |
| 1 Distributable amount for 2015 from Section C, line 6 |  | 1 |  |
| 2 Underdistributions, if any, for years prior to 2015 (reasonable cause required-see instructions) |  |  |  |
| 3 Excess distributions carryover, if any, to 2015: |  | - |  |
| a |  |  |  |
| b |  |  |  |
| c |  |  |  |
| d From 2013 |  |  |  |
| e From 2014 |  |  |  |
| f Total of lines 3a through e |  |  |  |
| g Applied to underdistributions of prior years |  |  |  |
| h Applied to 2015 distributable amount | 2 |  |  |
| i Carryover from 2010 not applied (see instructions) | $\bigcirc$ |  |  |
| i Remainder. Subtract lines 3g, 3h, and 3ifrom 3 f . |  |  |  |
| 4 Distributions for 2015 from Section D, line 7: |  |  |  |
| a Applied to underdistributions of prior years |  |  |  |
| b Applied to 2015 distributable amount |  |  |  |
| c Remainder. Subtract lines 4a and 4b from 4. A A |  |  |  |
| 5 Remaining underdistributions for years prior to 2015, if any. Subtract lines 3 g and 4 a from line 2 (if amount greater than zero, see instructions). |  |  |  |
| 6 Remaining underdistributions for 2015. Subtract lines 3h and 4 b from line 1 (if amount greater than zero, see instructions). |  |  |  |
| 7 Excess distributions carryover to 2016. Add lines 3j and 4 c . |  |  |  |
| 8 Breakdown of line 7: |  |  |  |
| a |  |  |  |
| b |  |  |  |
| c Excess from 2013 |  |  |  |
| d Excess from 2014 |  |  |  |
| e Excess from 2015 ....................... |  |  |  |

# Part VI Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions.) 

```
Part II, Line 10 - Other Income Detail
Other Income $
17,861
```


## Supplemental Information

Schedule A, Part II, Section A, Column (d) 2011, Line 1, Gifts Grants, Contributions and Membership Fees Received:

The 2011 amount reflects the contributions less a contribution reported in a prior year and recognized as refundable in 2011

2011 contributions
$\$ 1,102,855$
Less: Contribution to be refunded 500,000

Support for 2011
602,855

| Schedule B |
| :--- |
| (Form 990, 990-EZ, |
| or 990-PF) |
| Department the Treasury |
| Internal Revenue Service |


| Name of the organization |  |
| :--- | :--- |
| St. Petersburg College Foundation, | Employer identification number |
| Inc. | $59-1954362$ |

Organization type (check one):


Check if your organization is covered by the General Rule or a Special Rule.
Note. Only a section 501 (c)(7), (8), or (10) organization can check boxes for both the GeneralRule and a Special Rule. See instructions.

## General Rule

For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling $\$ 5,000$ or more (in money or property) from any one contributor. Complete Parts and II. See instructions for determining a contributor's total contributions.

## Special Rules

X For an organization described in section 501(c)(3) filing Form 990 or 990 -EZ that met the $33^{1 / 3} \%$ support test of the regulations under sections $509(\mathrm{a})(1)$ and $170(\mathrm{~b})(1)$ (A)(vi), that checked Schedule A (Form 990 or $990-E Z$ ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) $\$ 5,000$ or (2) $2 \%$ of the amount on (i) Form 990. Part VIII, line 1h, or (ii) Form 990-EZ, line 1. Complete Parts I and II.
$\square$ For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990 -EZ that received from any one contributor, during the year, total contributions of more than $\$ 1,000$ exclusively for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I, II, and III.For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions exclusively for religious, charitable, etc., purposes, but no such contributions totaled more than $\$ 1,000$. If this box is checked, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., purpose. Do not complete any of the parts unless the General Rule applies to this organization because it received nonexclusively religious, charitable, etc., contributions totaling $\$ 5,000$ or more during the year \$

Caution. An organization that is not covered by the General Rule and/or the Special Rules does not file Schedule B (Form 990, $990-\mathrm{EZ}$, or $990-\mathrm{PF}$ ), but it must answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990 -EZ or on its Form 990-PF, Part I, line 2, to certify that it does not meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

## Name of organization

Employer identification number
St. Petersburg College Foundation,
59-1954362
Part I Contributors (see instructions). Use duplicate copies of Part I if additional space is needed.


## Name of organization

Employer identification number
St. Petersburg College Foundation,
59-1954362
Part I Contributors (see instructions). Use duplicate copies of Part l if additional space is needed.

| (a) <br> No. | (b) <br> Name, address, and ZIP + 4 | (c) <br> Total contributions | (d) <br> Type of contribution |
| :---: | :---: | :---: | :---: |
| 7 |  | \$ $\ldots \ldots \ldots \ldots \ldots$ | Person <br> Payroll $\square$ <br> Noncash <br> (Complete Part II for noncash contributions.) |
| (a) <br> No. | (b) <br> Name, address, and ZIP + 4 | (c) <br> Total contributions | (d) <br> Type of contribution |
| 8 |  | $\$$ $211,987$ | Person <br> (Complete Part II for noncash contributions.) |
| (a) <br> No. | (b) <br> Name, address, and ZIP + 4 |  | (d) <br> Type of contribution |
| 9 |  | $\$ \ldots . . . . . . . . .49,000$ | Person <br> Payroll <br> Noncash $\square$ $\square$ <br> (Complete Part II for noncash contributions.) |
| (a) <br> No. | (b) <br> Name, address, and ZIP + 4 | (c) <br> Total contributions | (d) <br> Type of contribution |
| 10 |  | \$ . . . . 150,000 | Person <br> Payroll <br> Noncash $\square$ $\square$ <br> (Complete Part II for noncash contributions.) |
| (a) <br> No. | (b) <br> Name, address, and ZIP + 4 | (c) <br> Total contributions | (d) <br> Type of contribution |
| 11 |  | \$ ...........95,829 | Person <br> Payroll <br> Noncash $\square$ <br> (Complete Part II for noncash contributions.) |
| (a) <br> No. | (b) <br> Name, address, and ZIP + 4 | (c) <br> Total contributions | (d) <br> Type of contribution |
|  |  | \$ | Person <br> Payroll $\square$ <br> Noncash $\square$ <br> (Complete Part II for noncash contributions.) |

Part II Noncash Property (see instructions). Use duplicate copies of Part II if additional space is needed.

| (a) No. from Part I | (b) <br> Description of noncash property given | (c) FMV (or estimate) (see instructions) | (d) <br> Date received |
| :---: | :---: | :---: | :---: |
| 8 | Supplies | \$ ..........19, 579 |  |
| (a) No. from Part I | (b) <br> Description of noncash property given | (c) FMV (or estimate) (see instructions) | (d) <br> Date received |
| $\ldots$ |  | \$ |  |
| (a) No. from Part I | (b) <br> Description of noncash property given | (c) <br> FMY (or estimate) <br> (see instructions) | (d) <br> Date received |
| . |  |  | ................. |
| (a) No. from Part I | (b) <br> Description of noncash property given | (c) FMV (or estimate) (see instructions) | (d) <br> Date received |
| - ...... |  | \$ ......................... |  |
| (a) No. from Part I | (b) <br> Description of noncash property given | (c) <br> FMV (or estimate) (see instructions) | (d) <br> Date received |
| . . . . . |  | \$ .................... |  |
| (a) No. from Part 1 | (b) <br> Description of noncash property given | (c) FMV (or estimate) (see instructions) | (d) <br> Date received |
| - $\cdot$. |  | \$ ......................... |  |



Part II Conservation Easements.
Complete if the organization answered "Yes" on Form 990, Part IV, line 7.
1 Purpose(s) of conservation easements held by the organization (check all that apply).

| $\square$ | Preservation of land for public use (e.g., recreation or education) | $\square$ |
| :--- | :--- | :--- |
| $\square$ Preservation of a historically important land area |  |  | Preservation of open space

2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year.

|  | Held at the End of the Tax Year |
| :---: | :--- |
| 2 a |  |
| 2 b |  |
| 2 c |  |
| 2 Zd |  |

a Total number of conservation easements
b Total acreage restricted by conservation easements
c Number of conservation easements on a certified historic structure included in (a)
d Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register
andion of a historically important land area

Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the
tax year $>$
4 Number of states where property subject to conservation easement is located $\quad . . . . .$. .
5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds?
6 Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year $>$
7 Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year - \$

8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)?
9 In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements.
Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" on Form 990, Part IV, line 8.
1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items.
b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items:

(ii) Assets included in Form 990, Part $X$
$\rightarrow \$$
2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items:

b Assets included in Form 990, Part X

- $\$$


## Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

3 Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply):
a $\mathbf{X}$ Public exhibition
b X Scholarly research
c X Preservation for future generations
4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII.

5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection?

## Part IV Escrow and Custodial Arrangements. <br> Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?
b If "Yes," explain the arrangement in Part XIII and complete the following table:
c Beginning balance
d Additions during the year
e Distributions during the year
f Ending balance
2a Did the organization include an amount on Form 990, Part $X$, line 21, for escrow or custodial account liability?

|  | Amount |
| :---: | :---: |
| 1c |  |
| 1d |  |
| 1e |  |
| if |  |

b If "Yes," explain the arrangement in Part XIII. Check here if the explanation has been provided on Part XIII

## Part V Endowment Funds.

Complete if the organization answered "Yes" on Form 990, Part IV, line 10.

|  | (a) Current year | (b) Prior year | (c) Two years back | (d) Three years back | (e) Four years back |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1a Beginning of year balance | 27,430,633 | 27,100,453 | 26,641,634 | 26,239,759 | 26,059,036 |
| b Contributions | 245,089 | 321,595 | 441,673 | 389,900 | 175,002 |
| c Net investment earnings, gains, and losses | -5,959 | $8,585$ | 17,146 | 11,975 | 5,822 |
| d Grants or scholarships |  | ${ }^{\prime}$ |  |  |  |
| e Other expenditures for facilities and programs | -1,009,408 |  |  |  | -101 |
| $f$ Administrative expenses | 1 |  |  |  |  |
| g End of year balance | 26,660,355 | 27,430,633 | 27,100,453 | 26,641,634 | 26,239,759 |

2 Provide the estimated percentage of the current year end balance (line 1 g , column (a)) held as:
a Board designated or quasi-endowment
b Permanent endowment $100.00 \%$
c Temporarily restricted endowment $\downarrow$........ \%
The percentages on lines $2 \mathrm{a}, 2 \mathrm{~b}$, and 2 c should equal $100 \%$.
3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by:
(i) unrelated organizations
(ii) related organizations
b If "Yes" on line 3a(ii), are the related organizations listed as required on Schedule R?

|  | Yes | No |
| :---: | :---: | :---: |
| 3a(i) |  | $X$ |
| 3a(ii) |  | $X$ |
| 3b |  |  |

4 Describe in Part XIII the intended uses of the organization's endowment funds.
Part VI Land, Buildings, and Equipment.
Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

| Description of property | (a) Cost or other basis (investment) | (b) Cost or other basis (other) | (c) Accumulated depreciation | (d) Book value |
| :---: | :---: | :---: | :---: | :---: |
| 1a Land | 36,750 |  |  | 36,750 |
| b Buildings |  |  |  |  |
| c Leasehold improvements |  |  |  |  |
| d Equipment |  |  |  |  |
| e Other |  |  |  |  |
| Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10c.) ................................... . |  |  |  | 36,750 |

## Part VII Investments-Other Securities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11b. See Form 990, Part X, line 12.

| (a) Description of security or category (including name of security) | (b) Book value | (c) Method of valuation: <br> Cost or end-of-year market value |
| :---: | :---: | :---: |
| (1) Financial derivatives |  |  |
| (2) Closely-held equity interests |  |  |
| (3) Other |  |  |
| ...(A). |  |  |
| (B) |  |  |
| . (C) |  |  |
| (D) |  |  |
| (E) |  |  |
| . (F) |  |  |
| ... (G) |  |  |
| . ... H$)$ |  |  |
| Total. (Column (b) must equal Form 990, Part X, col. (B) line 12.) |  |  |

Part VIII Investments-Program Related.
Complete if the organization answered "Yes" on Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

| (a) Description of investment | (b) Book value | (c) Method of valuation: Cost or end-of-year market value |
| :---: | :---: | :---: |
| (1) |  | - |
| (2) |  | $\checkmark$ |
| (3) |  |  |
| (4) |  |  |
| (5) |  |  |
| (6) |  |  |
| (7) | - |  |
| (8) | $\sim$ |  |
| (9) |  |  |
| Total. (Column (b) must equal Form 990, Part X, col. (B) line 13.) |  |  |

Part IX Other Assets.
Complete if the organization answered "Yes" onForm 990, Part IV, line 11d. See Form 990, Part X, line 15.

| (a) Descripition $Y$ |  | (b) Book value |
| :---: | :---: | :---: |
| (1) |  |  |
| (2) |  |  |
| (3) |  |  |
| (4) |  |  |
| (5) |  |  |
| (6) |  |  |
| (7) |  |  |
| (8) |  |  |
| (9) |  |  |
| Total. (Column (b) must equal Form 990, Part X, col. (B) line 15.). | $\checkmark$ |  |

Part X Other Liabilities.
Complete if the organization answered "Yes" on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.

| 1. (a) Description of liability | (b) Book value |
| :--- | :---: |
| (1) Federal income taxes |  |
| $(2)$ |  |
| $(3)$ |  |
| $(4)$ |  |
| $(5)$ |  |
| $(6)$ |  |
| $(7)$ |  |
| $(8)$ |  |
| (9) |  |
| Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.) |  |

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740 ). Check here if the text of the footnote has been provided in Part XIII

Schedule D (Form 990) 2015 St. Petersburg College Foundation, 59-1954362

## Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return.

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

| 1 | Total revenue, gains, and other support per audited financial statements |  |  | 1 | -226,989 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2 | Amounts included on line 1 but not on Form 990, Part VIII, line 12: |  |  |  |  |
| a | Net unrealized gains (losses) on investments | 2a | -3,244,329 |  |  |
| $b$ | Donated services and use of facilities | 2b | 673,229 |  |  |
| c | Recoveries of prior year grants | 2c |  |  |  |
| d | Other (Describe in Part XIII.) | 2d | 1,528 |  |  |
| e | Add lines 2a through 2d |  |  | 2 e | -2,569,572 |
| 3 | Subtract line 2e from line 1 |  |  | 3 | 2,342,583 |
| 4 | Amounts included on Form 990, Part VIII, line 12, but not on line 1: |  |  |  |  |
| a | Investment expenses not included on Form 990, Part VIII, line 7b | 4a | 918,469 |  |  |
| b | Other (Describe in Part XIII.) | 4b | 2,433 |  |  |
| c | Add lines 4a and 4b |  |  | 4 c | 920,902 |
| 5 | Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.) |  |  | 5 | 3,263,485 |

Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.
Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.


## Part XIII Supplemental Information.

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line
2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.
Part III, Line la - Terms for Not Reporting Assets Per SFAS 116
The Foundation has received various gifts of art objects, microfilm, and
microfiche. Collections donated to the Foundation are being held for education purposes and not capitalized on the Statement of Net Assets.

Part III, Line 4 - Collections and Relation to Exempt Purpose
It is the policy of the Foundation not to purchase any collections. Collections are held for exhibition to the public and for educational purposes, not for financial gain. Collections are appropriately protected, cared for, and preserved in order to maintain the cultural, asthetic and historical value of the collections perpetually. The collection enriches the lives of our students and deepens their understanding and appreciation
for the arts.

The Foundation has received various gifts of donated art objects, microfilm and microfiche, being held for education purposes, which are not reflected on the financial statements. They include:

1. Wendall Ware Microfilm Collection - A collection of 25,000,000 images. Independently appraised to be worth $\$ 1,932,447$
2. Canadian Donor Art Collections - A collection of Contemporary prints and artists' proofs. Independently appraised at $\$ 988,653$
3. Anonymous Oriental Art Objects Collection - A collection of Chinese Qing dynasty and Japanese Taisno, Heisei and Showa Period objects d'art. Independently appraised at $\$ 44,275$
4. Abraham Rattner and Allen Leepa Art Collection - Over 5,000 artworks with an estimated fair market value of $\$ 22,000,000$
5. Two Art Quilts by Pauline Salzman. Independently appraised to be worth $\$ 5,600$ and $\$ 4,000$ respectively. Donated by Pauline Salman.
6. Contemporary Florida Art Collection and American Fine Crafts from the Gulf Coast Museum of Art. Independently appraised to be worth $\$ 544,210$
7. Black \& White Photographs (10) of downtown St. Petersburg by Stella

Anderson, donated by Stella Anderson. Estimated fair market value of $\$ 2,500$
8. Painting by Martha Campbell. Donated by Martha Campbell. Estimated fair market value of $\$ 800$
9. Paintings by Florence Putterman (2). Donated by Florence Putterman. Estimated fair market value of $\$ 1,600$
10. Oil on ceramic, 9 wall mounted pieces by Victoriablock. Donated by Victoria Block. Estimated fair market value of $\$ 3,500$
11. A mixed media wall construction art piece by Jack King. Donated by Jack King. Estimated fair market value of $\$ 1 / 100$
12. Painting by Jack Barrett "Knight of the Brownstones." Donated by Jack Barrett. Estimated fair market value $\$ 6,800$
13. Winslow Homer Art Prints (370) donated by Lothar Uhl. Estimated fair market value $\$ 46,955$
14. Original drawings and watercolors by Joseph Weinzettle (14). Donated by Joseph Weinzettle. Estimated fair market value of $\$ 5,800$.
15. Digital Print by Robert Derr. Donated by Robert Derr. Estimated fair market value of $\$ 1,100$.
16. Paintings (26) by various artists and art books (11) donated by John and Betty Milsom.. Estimated fair market value of $\$ 14,500$.
17. Four ethnographic sculptures and one decorative lamp, donated by Rita Scott Estate. Estimated fair market value of $\$ 21,700$
18. Carved Bass Wood - Golden Retriever "Buddy" by Mark Noll. Estimated fair market value of $\$ 750$
19. 12 works by David P. Anderson. No value assigned. Donated by Lawrence Konrad \& Robert Pope. Not valued.
20.Paintings (2) by Joseph Weinzette; Portrait of an African Girl and Urban Landscape. Estimated fair market value of $\$ 1,200$.
21. Painting by D. Anderson - Russian Peasant and My Heart Rejoices. Estimated fair market value of $\$ 5,000$ and $\$ 9,000$ respectively.
22. Painting by w. Nelsof - Stage Coach. Estimated fair market value of $\$ 4,500$
23. Painting by Lisa Williamson - Kentucky Landscape, Painting by Mary Bassham - Still Life with Tea Pot and an untitled painting by Maria Calandra, donated by Ken Rollins. Estimated fair market value of $\$ 9,500$
24. Collection of ceramic Panamanian/pre-Columbian artifacts donated by Lourdes Oliveira. Not valued.
25. Dog with Dragon Fly Sculpture. Estimated fair market value of $\$ 885.00$

Total Fair Market Value; $\$ 25,656,375$

Part V, Line 4 - Intended Uses for Endowment Funds
Restricted - nonexpendable consist of donor-restricted assets (endowments). These assets are subject to externally imposed conditions that the Foundation will retain in perpetuity. The Foundation's Board establishes the endowment payout rate, giving prudent consideration to asset allocation, expected returns, future capital market assumptions, inflation and other market conditions and the income needs of the endowment fund holders. Endowment spending is used to fund scholarships, numerous College Programs and Departments and provide financial support to the Leepa-Rattner-Museum of Art, The Palladium Theatre at St. Petersburg College and the Institute for Strategic policy Solutions.

Part XI, Line 2d - Revenue Amounts Included in Financials - Other
Special Event Expense:

Part XI, Line 4b - Revenue Amounts Included on Return - Other Change in value of split interest agrmts $\quad$. 433

Part XII, Line 2d - Expense Amounts Included in Financials - Other Special Event Expenses

SCHEDULE G (Form 990 or 990-EZ)

|  | Information about Schedule G (Form 990 or $990-\mathrm{EZ}$ ) and its instructions is at www.irs.govform990. | Employer identification number |
| :--- | :--- | :--- |
| St. Petersburg College Foundation, | $59-1954362$ |  |
| Inc. |  |  |

59-1954362
Part I Fundraising Activities. Complete if the organization answered "Yes" on Form 990, Part IV, line 17.

1 Indicate whether the organization raised funds through any of the following activities. Check all that apply.
a
b
c
d $\square$ Mail solicitations
 Solicitation of non-government grants Internet and email solicitations Phone solicitations
$f$ Solicitation of government grants
g $\square$ special fundraising events in-person solicitations

2a Did the organization have a written or oral agreement with any individual (including officers, directors, trustees or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services?
b If "Yes," list the ten highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least $\$ 5,000$ by the organization.


3 List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or licensing.


Part III Gaming. Complete if the organization answered "Yes" on Form 990, Part IV, line 19, or reported more than $\$ 15,000$ on Form 990-EZ, line 6a.


9 Enter the state(s) in which the organization conducts gaming activities $\qquad$
a is the organization licensed to conduct gaming activities in each of these slates?
$\square$ Yes $\qquad$ No
b If "No," explain:

10a Were any of the organization's gaming licenses revoked, suspended or terminated during the tax year? Yes $\qquad$ No
b If "Yes," explain:


## Grants and Other Assistance to Organizations,

 Governments, and Individuals in the United States Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.- Attach to Form 990.
- Information about Schedule I (Form 990) and its instructions is at www.irs.govfform990.

OMB No. 1545-0047

## St. Petersburg College Foundation,

Inc.

## Part I General Information on Grants and Assistance

1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance?
2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States.
Part II Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than $\$ 5,000$. Part II can be duplicated if additional space is needed.

daA


Part I, Line 2 - Procedures for Monitoring the Use of Grant Funds
Scholarship recipients are selected by the Scholarship selection committee
in association with the various college departments. The Foundation has an
on-line scholarship application process for students to complete each term.
Scholarships are awarded to students who meet the particular criteria for
each of our scholarships which is set by the donor.

Grants to the College for construction are based on the timing of
construction projects and are paid out as projects are completed.
The Foundation also provides funding for the Leepa Rattner Museum of Art

Part III Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" on Form 990, Part IV, line 22.
Part III can be duplicated if additional space is needed.
 and the Institute for Strategic Policy Solutions at St. Petersburg College and the Palladium Theatre at St. Petersburg College.

SCHEDULE J
(Form 990)
Compensation Information
Department of the Treasury
Internal Revenue Service
Internal Revenue Service
Compensation Information
For certain Officers, Directors, Trustees, Key Employees, and Highest
Compensated Employees
Complete if the organization answered "Yes" on Form 990, Part IV, line 23.
Attach to Form 990.

OMB No. 1545-0047
2015

## Part I Questions Regarding Compensation

1a Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.
$\begin{array}{ll}\square & \text { First-class or charter travel } \\ \square & \text { Travel for companions } \\ \square & \text { Tax indemnification and gross-up payments } \\ \mathbf{X} & \text { Discretionary spending account }\end{array}$
Housing allowance or residence for personal use Payments for business use of personal residence
Health or social club dues or initiation fees
Personal services (e.g., maid, chauffeur, chef)
b If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain

2 Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, and officers, including the CEO/Executive Director, regarding the items checked in line 1 a ?


Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for method's used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III.
$\square$ Compensation committee
$\square$ Independent compensation consultant
$\square$ Form 990 of other organizations
$\square$ Written employment contract
$\square$ Compensation survey or study
$\square$ Approval by the board or compensation committee

4 During the year, did any person listed on Form 990, Part VII, SectionA, line 1a, with respect to the filing organization or a related organization:
a Receive a severance payment or change-of-control payment?
b Participate in, or receive payment from, a supplemental nonqualified retirement plan?
c Participate in, or receive payment from, an equity-based compensation arrangement?
If "Yes" to any of lines $4 a-c$, list the persons and provide the applicable amounts for each item in Part III.
Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.
5 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of.
a The organization?
b Any related organization?
If "Yes" to line 5 a or 5b, describe in Part III.
6 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:
a The organization?
b Any related organization?
If "Yes" on line 6 a or 6b, describe in Part III.
7 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described on lines 5 and 6 ? If "Yes," describe in Part III
8 Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III

9 If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?

For each individual whose compensation must be reported on Schedule $J$, report compensation from the organization on row (i) and from related organizations, described in the
instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.
Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

| (A) Name and Title |  | (B) Breakdown of W-2 and/or 1099-MISC compensation |  |  | (C) Retirement and other deferred compensation | (D) Nontaxable benefits | (E) Total of columns (B)(i)-(D) | (F) Compensation in column (B) reported as deferred on prior Form 990 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \text { (i) Base } \\ \text { compensation } \end{gathered}$ | (ii) Bonus \& incentive compensation | (iii) Other reportable compensation |  |  |  |  |
| William D. Law, Jr. | (i). | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 1 Director | (ii) | 332,002 | 0 | 0 | 68,845 | 14,075 | 414,922 | 0 |
| Frances Neu | (i). | 129.589 | 0 | 0 | 27,101 | 21,713 | 178,403 | 0 |
| 2 Secretary/Exec Dir. | (ii) | 0 | 0 | 0 | $\bigcirc$ | 0 | 0 | 0 |
|  |  |  |  |  |  |  |  |  |
| 3 | (ii) |  |  |  |  |  |  |  |
| 4 | (i) |  |  |  | . |  |  |  |
|  | (i) |  |  |  |  |  |  |  |
| 5 | (ii) |  |  | - |  |  |  |  |
| 6 | (ii) |  |  | $\ldots$ |  |  |  |  |
| 7 | (i) |  |  |  |  |  |  |  |
| 8 | (i) |  |  |  |  |  |  |  |
| 9 | (i) |  |  |  |  |  |  |  |
| 10 | (i) |  | $\cdots,$ |  |  |  |  |  |
| 11 |  | $\ldots \times \ldots$ |  |  |  |  |  |  |
| 12 | (i) | $\cdots \cap+\ldots$ |  |  |  |  |  |  |
| 13 | $\begin{array}{\|c\|} \hline(i) \mid \\ \hline(i i) \mid \\ \hline \end{array}$ | $1$ |  |  |  |  |  |  |
| 14 | (i) |  |  |  |  |  |  |  |
| 15 | (i) |  |  |  |  |  |  |  |
| 16 | (i) |  |  |  |  |  |  |  |


| Schedule J (Form 990) 2015 St. Petersburg College Foundation, 59-1954362 |
| :--- |
| Part III Supplemental Information |

Provide the information, explanation, or descriptions required for Part l, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part ll. Also complete this part for any additional information.

```
Part I, Line 3 - Related Org Methods Used for Compensation Explanation
Compensation for the Executive Director of the St. Petersburg College
Foundation, Inc. is based on the St. Petersburg College Classification and
Salary Schedule, which includes ranges for each grade.
```

St. Petersburg College Foundation,
Inc.
Part I Types of Property


> Part II Supplemental Information. Provide the information required by Part I, lines 30b, 32b, and 33, and whether the organization is reporting in Part I, column (b), the number of contributions, the number of items received, or a combination of both. Also complete this part for any additional information.

Schedule M - Supplemental Information
Collections donated to the Foundation are not capitalized on the Statement of Net Assets. It is the policy of the Foundation not to purchase any collections. The Foundation received 4 pieces of art which are not part of our audited financial statements. They are included in a supplementary schedule to our financial statements; Unaudited Schedule of Collections.

The Executive Director of the Foundation approves al non-cash and/or inkind gifts before they are accepted by the Foundation.


Form 990 - Organization's Mission
The Foundation promotes the practice of philanthropy through partnerships with the community for the advocacy of higher education in general and, specifically at st. Petersburg College (SPC) for (1) the provision of student scholarships, awards and grants, (2) the advancement of teaching and instructional services, (3) new and improved facilities and (4) state-of-the-art technology.

Form 990, Part III, Line 4a - First Accomplishment
assistance to more than 2,068 students. The average scholarship award was $\$ 800$. Total amount of scholarships awarded was over $\$ 1.6$ million.

Form 990, Part III, Line 4b - Second Accomplishment student success. St. Petersburg College is experiencing declines in support from the State of Florida. Accordingly private support is an increasingly important component of revenue to the various campuses/departments. The Foundation anticipates a higher rate of use of Foundation held funds in the future as a result of decreased resources provided by the state.

Form 990, Part III, Line 4d - All Other Accomplishment
To provide grants to The Leepa-Rattner Museum of Art for program support.

Form 990, Part V - Additional Information
Lines 2a and 2b:
The Organization's payroll is reported under a related organization; the

St. Petersburg College. The number of employees reported represents all the organization's employees. St. Petersburg College has filed all required federal employment tax returns.

Form 990, Part VI, Line 11b - Organization's Process to Review Form 990 A draft of the 990 tax form will be sent to each member of the Board of Directors for their review and input. The 990 tax form will be on the board agenda for review and/or discussion prior to filing.

Form 990, Part VI, Line 12c - Enforcement of Conflicts Policy
The Foundation seeks disclosure of any conflict of interest from officers, directors and key employees. A disclosed conflict would be reported to the board and handled accordingly.

Form 990, Part VI, Line 15a - Compensation Process for Top Official Compensation for the Executive Director of the St. Petersburg College Foundation, Inc. is based on the St. Petersburg College classification and Salary Schedule, which includes ranges for each grade, including this position.

Form 990, Part VI, Line 15b - Compensation Process for Officers Compensation for key employees of St. Petersburg College Foundation, Inc. is based on the St. Petersburg College Classification and Salary Schedule, which includes ranges for each grade, including these positions.

Form 990, Part VI, Line 19- Governing Documents Disclosure Explanation All of the St. Petersburg College Foundation, Inc documents (including
governing documents, financial statements and conflict of interest policy) are available upon request. We post our financial statements on our website and on GuideStar.com.

Form 990, Part XI, Line 9 - Other Changes in Net Assets Explanation Special Event Expense

Change in value of split interest agrmts $\quad \$ \quad-2,433$
Special Event Expenses $\$ \quad-1,528$

Total


Related Organizations and Unrelated Partnerships
$>$ Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

- Attach to Form 990.
$>$ Information about Schedule R (Form 990) and its instructions is at www.irs.gov/form990.
OMB No. 1545-0047
2015
Open to Public Inspection


## St. Petersburg College Foundation,

Inc.

Employer identification number 59-1954362

Part I Identification of Disregarded Entities Complete if the organization answered "Yes" on Form 990, Part IV, line 33.




Part IV Identification of Related Organizations Taxable as a Corporation or Trust Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.


## Part V Transactions With Related Organizations Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35 b, or 36.

Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.
1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?
a Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity
b Gift, grant, or capital contribution to related organization(s)
c Gift, grant, or capital contribution from related organization(s)
d Loans or loan guarantees to or for related organization(s)
e Loans or loan guarantees by related organization(s)
f Dividends from related organization(s)
g Sale of assets to related organization(s)
h Purchase of assets from related organization(s)
i Exchange of assets with related organization(s)
j Lease of facilities, equipment, or other assets to related organization(s)
k Lease of facilities, equipment, or other assets from related organization(s)
I Performance of services or membership or fundraising solicitations for related organization(s)
m Performance of services or membership or fundraising solicitations by related organization(s)
n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)
o Sharing of paid employees with related organization(s)
p Reimbursement paid to related organization(s) for expenses
q Reimbursement paid by related organization(s) for expenses
r Other transfer of cash or property to related organization(s)
$\mathbf{s}$ Other transfer of cash or property from related organization(s)

|  | Yes | No |
| :---: | :---: | :---: |
| 1a |  | X |
| 1b | X |  |
| 1c | x |  |
| 1d |  | X |
| 1e |  | X |
| 17 |  | x |
| 1 g |  | X |
| 1h |  | X |
| 1i |  | X |
| 1 |  | X |
| 1k |  | X |
| 11 | x |  |
| 1 m |  | X |
| 1 n | x |  |
| 10 | X |  |
| 1p |  | X |
| 19 |  | X |
| 1 r |  | X |
| 1 s |  | x |

2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds.

|  | (a) <br> Name of related organization | (b) Transaction type (a-s) | (c) <br> Amount involved | (d) <br> Method of determining amount involved |
| :---: | :---: | :---: | :---: | :---: |
| (1) | St. Petersburg College | b | 1,648,108 | Cash-Scholarships |
| (2) | Leepa-Rattner Museum of Art, Inc. | b | 199,768 | Cash |
| (3) | Institute for Strategic Policy | b | 343,042 | Cash |
| (4) | Leepa-Rattner Museum of Art, Inc. | b |  | See note - Art on Loan |
| (5) | St. Petersburg College | b | 781,221 | Cash |
| (6) | St. Petersburg College | c | 19,579 | Non-cash Supplies |

Part V Transactions With Related Organizations Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35 b, or 36.
Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.
1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?
a Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity
b Gift, grant, or capital contribution to related organization(s)
c Gift, grant, or capital contribution from related organization(s)
d Loans or loan guarantees to or for related organization(s)
e Loans or loan guarantees by related organization(s)
f Dividends from related organization(s)
$g$ Sale of assets to related organization(s)
h Purchase of assets from related organization(s)
i Exchange of assets with related organization(s)
j Lease of facilities, equipment, or other assets to related organization(s)
k Lease of facilities, equipment, or other assets from related organization(s)
I Performance of services or membership or fundraising solicitations for related organization(s)
m Performance of services or membership or fundraising solicitations by related organization(s)
n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)

- Sharing of paid employees with related organization(s)
p Reimbursement paid to related organization(s) for expenses
q Reimbursement paid by related organization(s) for expenses
r Other transfer of cash or property to related organization(s)
s Other transfer of cash or property from related organization(s)

|  | Yes | No |
| :---: | :---: | :---: |
|  |  |  |
| 1 a |  | $X$ |
| 1 b | X |  |
| 1 c | X |  |
| 1 d |  | $X$ |
| 1 e |  | X |
|  |  |  |
| 1 if |  | $X$ |
| 1 g |  | $X$ |
| 1 n |  | $X$ |
| 1 i |  | $X$ |
| 1 l |  | $X$ |
|  |  |  |
| 1 k |  | $X$ |
| 11 | $X$ |  |
| 1 m |  | $X$ |
| 1 n | $X$ |  |
| 10 | $X$ |  |
| 1 p |  |  |
| 1 q |  | $X$ |
| 1 r |  | $X$ |
| 1 s |  | $X$ |

2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds.


Part VI Unrelated Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 37.
Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships


## Part VII Supplemental Information

Provide additional information for responses to questions on Schedule R (see instructions).
Schedule R - Additional Information
Schedule R, Part V, Line 1b - Transactions with Related Organizations The st. Petersburg College Foundation Inc is related to the Leepa Rattner Museum of Art ("Museum"), as it is a direct support organization of the College. The st. Petersburg College Foundation has permanently loaned The Ieepa-Rattner-Gentle art collection to St. Petersburg College for $\$ 1$. The College has loaned the collection to the Museum.

Schedule R, Part $V$, Line 11 - Transactions with Related Organizations The organization charged a fee of $75 \%$ of the Museum and Institute for Strategic Policy Solution's (ISPS) pooled investment funds overseen by the organization. No direct cash payments were made but rather a fee was taken directly from the pooled fund.

Schedule R, Part $V$, Line $1 n$ - Transactions with Related Organizations The organization shares facilities and materials with st Petersburg College. Although a value has been assigned, no cash reimbursements occurred.

Schedule $R$, Part $V$, Line 10 - Transactions with Related Organizations The organization shares paid employees with st. petersburg College. Although a value has been assigned, no cash reimbursements occurred.

St. Petersburg College Foundation, Inc. A Component Unit of St. Petersburg College

Financial Statements and Supplementary Information

March 31, 2016 and 2015

## Page No.

Independent Auditor's Report ..... 3-4
Management's Discussion and Analysis ..... 6-9
Basic Financial Statements
Statements of Net Position ..... 11
Statements of Revenues, Expenses, and Change in Net Position ..... 12
Statements of Cash Flows ..... 13
Notes to Financial Statements ..... 14-24
Other Unaudited Information
Unaudited Schedule of Collections ..... 26-27
Independent Auditor's Report on Internal Control Over Financial Reportingand on Compliance and Other Matters Based on an Audit of FinancialStatements Performed in Accordance with Government Auditing Standards28
Dr. Philip Benjamin Matching Program for Community Colleges - Certificationof Accuracy of Private Contributions Receipted (February 2, 2015 throughFebruary 1, 2016)29

# Gregory, Sharer \& Stuart, P.A. Certified Public Accountants and Business Consultants 

Independent Auditor's Report

## Board of Directors

St. Petersburg College Foundation, Inc.
St. Petersburg, Florida

## Report on the Financial Statements

We have audited the accompanying financial statements of the business-type activities of St. Petersburg College Foundation, Inc. (a component unit of St. Petersburg College) as of and for the years ended March 31, 2016 and 2015, and the related notes to the financial statements, which collectively comprise St. Petersburg College Foundation, Inc.'s basic financial statements as listed in the table of contents.

## Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

## Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the business-type activities of St. Petersburg College Foundation, Inc. as of March 31, 2016 and 2015, and the changes in its financial position and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

## Other Matters

## Required Supplementary Information

Accounting principles generally accepted in the United States of America require that Management's Discussion and Analysis on pages six through nine be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audits of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

## Other Unaudited Information

Our audits were conducted for the purpose of forming an opinion on the financial statements that collectively comprise St. Petersburg College Foundation, Inc.'s basic financial statements. The Unaudited Schedule of Collections for 2016 is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information is marked "unaudited" and has not been subjected to the auditing procedures applied in the audits of the basic financial statements by us or other auditors, and accordingly, we do not express an opinion or provide any assurance on it.

## Other Reporting Required by Government Auditing Standards

In accordance with Government Auditing Standards, we have also issued our report dated July 11, 2016 on our consideration of St. Petersburg College Foundation, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering St. Petersburg College Foundation, Inc.'s internal control over financial reporting and compliance.

## Gregory, Sharer \& Stuart, P.A.

Angors Shoun + Stumt, P.A.
St. Petersburg, Florida
July 11, 2016

Management's Discussion and Analysis

St. Petersburg College Foundation, Inc.<br>A Component Unit of St. Petersburg College<br>Management's Discussion and Analysis<br>March 31, 2016 and 2015

The management of St. Petersburg College Foundation, Inc. (Foundation) presents the following Management's Discussion and Analysis (MD\&A) narrative overview and analysis of the financial activities of the Foundation for the year ended March 31, 2016, with comparative information for the years ended March 31, 2015 and 2014. The purpose of this discussion is to enable the reader to identify and understand the significant issues and changes in the financial condition of the Foundation. The information presented here should be read in conjunction with the accompanying audited financial statements and footnotes, which begin on page 11 . The financial statements, footnotes, and this MD\&A were prepared by management and are the responsibility of management.

The Foundation is a component unit of St. Petersburg College (College).

## Financial Highlights

## Overview

In the year ended March 31, 2016, the overall state of the economy continued to improve, along with improvements in charitable giving. Foundation investments however, reported losses caused by the challenges of the financial markets over the past year. During the year ended March 31, 2016, the Foundation's investment portfolio earned a negative $6 \%$ return, net of fees, compared to a positive return of $8 \%$ and $19 \%$ in the previous two years. Overall, the Foundation's net position, which represents the excess of total assets over liabilities, decreased by $\$ 4.06$ million or $6.5 \%$ to $\$ 57.49$ million as of March 31 , 2016, primarily the result of negative investment returns.

The Foundation's revenue in the form of donor contributions totaled $\$ 2.62$ million during the year ended March 31, 2016, a $15 \%$ increase as compared to a $14 \%$ increase in 2015 . This is indicative of a continued rebound in the economy with respect to charitable giving. However, the Foundation supported campus needs during the year ended March 31, 2016 in the form of scholarships and grants to the College in the amounts of $\$ 1.65$ million and $\$ 1.29$ million, respectively. Scholarships awarded increased from $\$ 1.59$ million in the year ended March 31, 2015 to $\$ 1.65$ million for the year ended March 31, 2016. This support of the College, combined with other operating expenses and donor contributions, resulted in an operating loss of $\$ 1.21$ million for the year ended March 31, 2016 as compared to an operating loss of $\$ 1.51$ million for the year ended March 31, 2015. Due to negative investment returns in the year ended March 31, 2016, the Foundation had nonoperating losses of $\$ 3.09$ million. Other income, primarily in the form of additions to permanent endowments, totaled $\$ 239,130$ for the year ended March 31, 2016.

The Foundation expects fluctuations in contribution revenue as well as investment results from year-to-year. Very significant contributions may be periodically received from donors as a result of relationships cultivated over many years. The timing of these contributions is not entirely predictable, and often will correlate with a campus initiative. Likewise, the Foundation manages the endowment portfolio with a long-term philosophy of capital appreciation; single year fluctuations are normal and expected.

## Presentation

The Foundation presents its financial report in accordance with Governmental Accounting Standards Board Statement No. 34, Basic Financial Statements and Management's Discussion and Analysis - for State and Local Governments (GASB 34), which focuses the reader of the financial reports on an organization's overall financial condition and change in net position and cash flows taken as a whole.

## St. Petersburg College Foundation, Inc. <br> A Component Unit of St. Petersburg College <br> Management's Discussion and Analysis <br> March 31, 2016 and 2015

## Condensed Schedule of Net Position

|  | $\begin{gathered} \text { March } 31 \text {, } \\ 2016 \end{gathered}$ | Change |  | $\begin{gathered} \text { March } 31 \text {, } \\ 2015 \end{gathered}$ | Change |  |  | $\begin{gathered} \text { March 31, } \\ 2014 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |  |  |
| Current assets | \$30,304,486 | \$ $(3,044,729)$ | (9)\% | \$33,349,215 | \$ | 1,906,128 | 6\% | \$31,443,087 |
| Noncurrent assets | 27,187,058 | $(1,011,841)$ | (4)\% | 28,198,899 |  | 298,837 | 1\% | 27,900,062 |
| Total assets | \$57,491,544 | \$ (4,056,570) | (7) \% | \$61,548,114 | \$ | 2,204,965 | 4\% | \$59,343,149 |
| Net position |  |  |  |  |  |  |  |  |
| Restricted |  |  |  |  |  |  |  |  |
| Expendable | 28,967,341 | $(3,557,816)$ | (11)\% | 32,525,157 |  | 1,596,144 | 5\% | 30,929,013 |
| Nonexpendable | 26,660,356 | $(770,277)$ | (3)\% | 27,430,633 |  | 330,180 | 1\% | 27,100,453 |
| Unrestricted | 1,863,847 | 271,523 | 17\% | 1,592,324 |  | 278,641 | 21\% | 1,313,683 |
| Total net position | 57,491,544 | $(4,056,570)$ | (7)\% | 61,548,114 |  | 2,204,965 | 4\% | 59,343,149 |
| Total liabilities and net position | \$57,491,544 | \$ (4,056,570) | (7) \% | \$61,548,114 | \$ | 2,204,965 | 4\% | \$59,343,149 |

The Statement of Net Position includes all assets and liabilities of the Foundation. Net position serves as a useful indicator of an organization's financial health over time. Particular aspects of the Foundation's financial operations influenced the decrease in net position for the year ended March 31, 2016.

The Condensed Schedule of Net Position shows the assets, liabilities, and net position as of March 31, 2016, 2015, and 2014. Current assets of the Foundation consist primarily of cash and cash equivalents and investments. Current assets decreased \$3.04 million or $9 \%$ during 2016 and increased $\$ 1.91$ million or $6 \%$ during 2015. A major component of this decrease is attributable to the financial market's losses, particularly the realized and unrealized losses on investments for the fiscal years.

Noncurrent assets consist primarily of endowment investments, remainder interest in trusts and estates, and other assets held for sale. Noncurrent assets decreased $4 \%$ to $\$ 27.19$ million from the prior year of $\$ 28.20$ million. A decrease in the value of the remainder interest in trusts and estates at year-end as well as a reclassification of the Schafer Endowment are the primary reasons for the decrease in value from the prior year.

Current liabilities remain unchanged from the prior year with no liabilities recorded for either 2016 or 2015

St. Petersburg College Foundation, Inc.
A Component Unit of St. Petersburg College
Management's Discussion and Analysis
March 31, 2016 and 2015

## Condensed Schedule of Revenues, Expenses, and Change In Net Position

|  | $\begin{gathered} \text { Year Ended } \\ \text { March 31, } \\ 2016 \\ \hline \end{gathered}$ | Change |  |  | Year Ended <br> March 31, 2015 | Change |  |  | Year Ended March 31, 2014 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating revenue and expenses |  |  |  |  |  |  |  |  |  |
| Contributions | \$ 2,622,574 | \$ | 337,589 | 15\% | \$ 2,284,985 | \$ | 275,084 | 14\% | \$ 2,009,901 |
| Operating expenses | 3,829,580 |  | 32,518 | 1\% | 3,797,062 |  | 499,942 | 15\% | 3,297,120 |
| Operating loss | $(1,207,006)$ |  | 305,071 | (20\%) | $(1,512,077)$ |  | $(224,858)$ | 17\% | $(1,287,219)$ |
| Nonoperating (losses) revenues | $(3,088,694)$ |  | $(6,475,556)$ | (191\%) | 3,386,862 |  | $(4,211,052)$ | (55\%) | 7,597,914 |
| Additions to permanent endowments | 239,130 |  | $(91,050)$ | (28\%) | 330,180 |  | $(309,558)$ | (48\%) | 639,738 |
| Change in net position | $(4,056,570)$ |  | $(6,261,535)$ | (284\%) | 2,204,965 |  | $(4,745,468)$ | (68\%) | 6,950,433 |
| Net position, beginning of year | 61,548,114 |  | 2,204,965 | 4\% | 59,343,149 |  | 6,950,433 | 13\% | 52,392,716 |
| Net position, end of year | \$57,491,544 |  | $(4,056,570)$ | (7)\% | \$61,548,114 |  | 2,204,965 | 4\% | \$59,343,149 |

The Statement of Revenues, Expenses, and Change in Net Position reports revenues earned and expenses incurred during the year as either operating, nonoperating, or additions to permanent endowments. Incoming gifts to the Foundation and grants made to the College are reported as operating revenue and expenses, respectively, and investment results are reported as nonoperating income or expense.

The Condensed Schedule of Revenues, Expenses, and Change in Net Position reflects operating and nonoperating revenue and expense and additions to permanent endowments for the years ended March 31, 2016, 2015, and 2014. The net operating loss was $\$ 1.21$ million for the year ended March 31, 2016 compared to $\$ 1.51$ million for the year ended March 31, 2015 and $\$ 1.29$ million for the year ended March 31, 2014.

During the year ended March 31, 2016, operating revenue included $\$ 2.62$ million in contributions, an increase of $15 \%$ compared to the year ended March 31, 2015, which increased $\$ 275,084$ or $14 \%$ from the year ended March 31, 2014. The increase is attributable to increase in donor contributions most likely caused by improved financial conditions of the past fiscal year. Contributions result from both long-term donor cultivation and specific appeals for immediate needs, and are not entirely predictable.

Operating expenses were $\$ 3.83$ million during the year ended March 31,2016 , an increase of $\$ 32,518$ or $1 \%$ compared to the year ended March 31, 2015. Operating expenses increased by $\$ 499,942$ or $15 \%$ during the year ended March 31, 2015. A significant component of operating expenses is grants made by the Foundation to the College in response to requests for use of funds by the intended campus beneficiaries. These grants are made for purposes that comply with donor restrictions placed on contributions in support of many College programs and needs, including construction of new buildings, student aid, and faculty and general departmental support. The timing of grants to the College typically lags the timing of the incoming contribution revenue and endowed payouts. The lag can be a short time period or several years. A longer lag will occur if expendable gifts or endowed payout is purposefully accumulating to allow the benefiting campus to cover a cost that will require the use of several years of gifts or payouts. Changes in the amounts of grants made to the College annually occur in relation to College needs for use of the funds or the timing of expenditures made on capital projects funded by contributions. Due to these factors, and similar to fiscal years ended March 31, 2015 and 2014, in fiscal year ended March 31, 2016 scholarships and grants made to the College exceeded contribution revenue, resulting in operating losses in these years.

Nonoperating revenues include net investment income and net appreciation or depreciation of investments for unrestricted and restricted - expendable funds. Nonoperating (losses) revenues for the year ended March 31, 2016 reflect a decrease of $\$ 6.48$ million or $191 \%$ less than the year ended March 31, 2015. This decrease is due primarily to lower investment returns compared to the prior year. Nonoperating revenues for the year ended March 31, 2015 reflect a decrease of $\$ 4.21$ million or $55 \%$ less than the year ended March 31, 2014.

St. Petersburg College Foundation, Inc.<br>A Component Unit of St. Petersburg College<br>Management's Discussion and Analysis<br>March 31, 2016 and 2015

Endowed gifts and related earnings provided an additional $\$ 239,130$ to the net position of the Foundation during the year ended March 31, 2016 compared to $\$ 330,180$ during the year ended March 31, 2015. Increasing the gifts to and the value of the endowment is of significant importance to the Foundation. The size of the endowment relates directly with providing permanent resources for the benefit of the College and its students.

## Factors Impacting Future Periods

Factors that can significantly impact future periods always include the state of financial markets and the state of the overall economy. These factors affect the value of investments and can impact charitable giving. The Board of Directors continues to monitor the status of the economy, its direct impact on overall giving, and the investment pool.

St. Petersburg College is experiencing declines in support from the state of Florida. Accordingly, private support is an increasingly important component of revenue to the various campuses. The Foundation anticipates a higher rate of use of Foundation held funds in the future in the form of grants to the campuses as a result of decreased resources provided by the state.

Management is not aware of any factors within management's control that would have a significant impact on future periods.

## Using the Information in the Financial Report

The Foundation's financial statements are immediately following this discussion and analysis.
This annual report consists of a series of financial statements prepared in accordance with pronouncements issued by the Governmental Accounting Standard Board. These statements focus the reader of the financial reports on the Foundation's overall financial condition, and change in net position and cash flows, taken as a whole.

One of the most important questions asked about the Foundation's finances is whether the Foundation is better off or worse off as a result of the year's activities. The keys to understanding this question are the Statement of Net Position; Statement of Revenues, Expenses, and Change in Net Position; and the Statement of Cash Flows. These statements present financial information in a form similar to that used by private sector companies. The Foundation's net position (the difference between assets and liabilities) is one indicator of the Foundation's financial health when considered in combination with other nonfinancial information.

The Statement of Net Position reports assets, liabilities, and net position as of March 31, 2016 and 2015. The balances are a reflection of activities that have occurred during the respective fiscal years and come from transactions between assets and liabilities or from transactions in the Statement of Revenues, Expenses, and Change in Net Position. The balances are presented as either current (expected to be realized in 12 months) or noncurrent in nature.

The Statement of Revenues, Expenses, and Change in Net Position presents the results of operations for the years ended March 31, 2016 and 2015. Activities are reported as operating, nonoperating, or additions to permanent endowments. Non-endowed gifts are reported as operating revenue and investment results are reported as either nonoperating revenue or additions to permanent endowments. Both the Statement of Net Position and the Statement of Revenues, Expenses, and Change in Net Position are prepared using the accrual basis of accounting.

The remaining required statement is the Statement of Cash Flows showing the sources and uses of funds; in essence, accounting for the change in cash and cash equivalents balances for the reporting period.

The notes to the financial statements provide additional information and more detail that is essential to a full understanding of the data presented in the financial statements. The notes to the financial statements can be found immediately following the basic financial statements.

Basic Financial Statements

|  | March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2016 |  | 2015 |  |
| Assets |  |  |  |  |
| Current assets |  |  |  |  |
| Cash and cash equivalents | \$ | 1,084,345 | \$ | 1,133,457 |
| Investments |  | 29,220,141 |  | 32,212,747 |
| Due from St. Petersburg College |  | - |  | 3,011 |
| Total current assets |  | 30,304,486 |  | 33,349,215 |
| Noncurrent assets |  |  |  |  |
| Remainder interest in trusts and estates |  | 1,069,623 |  | 1,072,056 |
| Endowment investments |  | 26,080,685 |  | 27,090,093 |
| Other assets held for sale |  | 36,750 |  | 36,750 |
| Total noncurrent assets |  | 27,187,058 |  | 28,198,899 |
| Total assets | \$ | 57,491,544 | \$ | 61,548,114 |

## Liabilities and net position

Net position
Restricted

Expendable
Nonexpendable
Unrestricted
Total net position

Total liabilities and net position

| $28,967,341$ |  | $32,525,157$ |
| ---: | ---: | ---: |
| $26,660,356$ |  | $27,430,633$ |
| $1,863,847$ |  |  |
|  |  | $1,592,324$ |

$\xlongequal{\$ 57,491,544} \xlongequal{\$ 61,548,114}$

## St. Petersburg College Foundation, Inc.

A Component Unit of St. Petersburg College
Statements of Revenues, Expenses, and Change in Net Position
Operating revenue
Contributions

Operating expenses
Program services
Scholarships
Grants to St. Petersburg College

Forums and events

Administrative
Personnel services
Other
Fundraising
Personnel services
Development
Other

Total operating expenses

Operating loss

Nonoperating (losses) revenues
Investment income, net of fees
Net (depreciation) appreciation of investments
Change in value of split interest agreements
Total nonoperating (losses) revenues
(Loss) income before additions to permanent endowments
Additions to permanent endowments
Contributions
Investments income, net of fees
Net appreciation of investments
Total additions to permanent endowments
Change in net position

Net position at beginning of year
Net position at end of year

| $\begin{aligned} & \text { Year End } \\ & 2016 \\ & \hline \end{aligned}$ |  |  | $2015$ |
| :---: | :---: | :---: | :---: |
| \$ | 2,622,574 | \$ | 2,284,985 |
|  | 1,648,108 |  | 1,593,285 |
|  | 1,284,873 |  | 1,312,573 |
|  | 39,158 |  | 48,535 |
|  | 2,972,139 |  | 2,954,393 |
|  | 315,195 |  | 344,139 |
|  | 80,699 |  | 85,779 |
|  | 395,894 |  | 429,918 |
|  | 315,195 |  | 344,139 |
|  | 110,188 |  | 19,739 |
|  | 36,164 |  | 48,873 |
|  | 461,547 |  | 412,751 |
|  | 3,829,580 |  | 3,797,062 |
|  | $(1,207,006)$ |  | $(1,512,077)$ |
|  | 594,368 |  | 542,145 |
|  | $(3,680,629)$ |  | 2,974,836 |
|  | $(2,433)$ |  | $(130,119)$ |
|  | $(3,088,694)$ |  | 3,386,862 |
|  | $(4,295,700)$ |  | 1,874,785 |
|  | 245,089 |  | 321,595 |
|  | 2,252 |  | 2,126 |
|  | $(8,211)$ |  | 6,459 |
|  | 239,130 |  | 330,180 |
|  | $(4,056,570)$ |  | 2,204,965 |
|  | 61,548,114 |  | 59,343,149 |
| \$ | 57,491,544 | \$ | 61,548,114 |


|  | Year Ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2016 |  | 2015 |  |
| Cash flows from operating activities |  |  |  |  |
| Gifts received from donors and grantors | \$ | 1,510,269 | \$ | 1,114,811 |
| Payments to vendors |  | $(161,938)$ |  | $(75,033)$ |
| Payments for scholarships |  | $(1,648,108)$ |  | $(1,593,285)$ |
| Payments for programs |  | $(1,324,031)$ |  | $(1,361,108)$ |
| Net cash used by operating activities |  | $(1,623,808)$ |  | $(1,914,615)$ |
| Cash flows from noncapital financing activities |  |  |  |  |
| Endowment contributions received |  | 245,089 |  | 321,595 |
| Cash flows from investing activities |  |  |  |  |
| Proceeds from sale of investments |  | 3,841,667 |  | 2,199,331 |
| Purchase of investments |  | (2,512,060) |  | $(483,512)$ |
| Net cash provided by investing activities |  | 1,329,607 |  | 1,715,819 |
| Net change in cash and cash equivalents |  | $(49,112)$ |  | 122,799 |
| Cash and cash equivalents at beginning of year |  | 1,133,457 |  | 1,010,658 |
| Cash and cash equivalents at end of year | \$ | 1,084,345 | \$ | 1,133,457 |
| Reconciliation of operating loss to net cash used by operating activities |  |  |  |  |
| Operating loss | \$ | $(1,207,006)$ | \$ | $(1,512,077)$ |
| Adjustments to reconcile operating loss to net cash used by operating activities |  |  |  |  |
| Foundation fee |  | $(416,802)$ |  | $(421,038)$ |
| Changes in operating assets and liabilities |  |  |  |  |
| Other assets |  | - |  | 18,500 |
| Net cash used by operating activities | \$ | (1,623,808) | \$ | $(1,914,615)$ |

St. Petersburg College Foundation, Inc.<br>A Component Unit of St. Petersburg College<br>Notes to Financial Statements<br>March 31, 2016 and 2015

## Note A - Organization

St. Petersburg College Foundation, Inc. (Foundation) is a Florida nonprofit corporation. The Foundation was formed in September 1980 and is governed by a 22 -member board of directors. The primary purposes of the Foundation are to be a community advocate for St. Petersburg College (College) and to encourage charitable donations to provide financial support for the College and its students. As a public charity, the Foundation accepts donations to enhance the College's many and varied teaching and public service programs, as well as to support capital projects and other related College improvements.

St. Petersburg College provides the resources necessary to cover the costs of the operation and administration of the Foundation's activities, including personnel, facilities, and administration. The Foundation's primary expenditures are related to providing scholarships to students attending St. Petersburg College and grants made to the College in support of campus needs, in compliance with donor restrictions on gifts.

The Foundation is a direct support organization of the College and its financial statements are presented in the College's financial statements as a component unit.

## Note B - Summary of Significant Accounting Policies

A summary of the significant accounting policies applied in preparation of the accompanying financial statements is presented below:

## Basis of Accounting

The financial statements are prepared using the economic resource measurement focus and the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America as promulgated by the Governmental Accounting Standards Board (GASB). Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows. As a general rule, the effects of interfund activities have been eliminated from the Foundation's financial statements.

The Foundation reports as an entity engaged in one business-type activity.

## Classification of Current and Noncurrent Assets and Liabilities

The Foundation considers assets to be current if, as part of its normal business operations, they are held as or can be converted to cash and be available for operating needs or payments of current liabilities within 12 months of the Statement of Net Position date. Similarly, liabilities are considered to be current if they can be expected, as part of the normal Foundation business operations, to be due and paid within 12 months of the Statement of Net Position date. All other assets and liabilities are considered to be noncurrent.

## Cash and Cash Equivalents

The Foundation's cash and cash equivalents consist of cash in banks, money market accounts, and cash held in investment accounts, which are used to deposit Foundation contribution receipts and make transfers to the College to expend in accordance with donor restrictions.

St. Petersburg College Foundation, Inc.<br>A Component Unit of St. Petersburg College<br>Notes to Financial Statements<br>March 31, 2016 and 2015

## Investments

Investments are carried at fair value. The basis of determining the fair value of investments is the readily determinable sales price or current exchange rate of the investments based on prices or quotations for over-the-counter markets such as the New York Stock Exchange or the National Association of Securities Dealers Automated Quotations. In the case of pooled funds or mutual funds, the fair value is determined by multiplying the number of units held in the pool by the prices per unit share as quoted by the broker and/or investment manager. The net change in the fair value of investments consists of both realized and unrealized gains and losses on investments. Gains or losses on the sale of components within any investment pool resulting from investment management decisions are attributed to the pool.

## Remainder Interest in Trusts and Estates

The Foundation recognizes an asset and revenue on remainder interest in trusts and estates when it receives notification of an irrevocable interest in one of those types of contributions. When management expects the cash from the contributions to be received more than one year in the future, the asset and revenue are discounted for the time value of money (net present value) at a discount rate of $2 \%$. These are part of the restricted - expendable and non-expendable net position because the Foundation does not have access to the assets until the assets are released from probate or after the donor's death.

The Foundation recorded its interests in the remainder interest in trusts and estates as a restricted expendable, or nonexpendable contribution (dependent upon the donors' restrictions) at fair value in the period the gift was received. Subsequent changes in the fair value of the remainder interest in trusts and estates are recognized as change in value of split interest agreements. The Foundation measures remainder interest in trusts and estates at fair value on a recurring basis based on statements from the donors.

## Other Assets Held for Sale

These are assets that have been donated and have been recognized at fair value. The donor has specified that the item be sold and the majority of the proceeds are to be used for specific purposes as designated by the donor. These are part of the restricted - expendable net position. During the year ended March 31, 2015, certain of these assets consisting of artwork were removed from the statement of net position and added to the Foundation's schedule of collections.

## Property and Equipment

Property and equipment in excess of $\$ 5,000$ with an estimated life in excess of one year are capitalized. Donated property used by the Foundation is recorded at fair value on the date contributed. If donors stipulate how long the assets must be used, the contributions are recorded as restricted support. In the absence of such stipulations, contributions of property and equipment are recorded as unrestricted support. When appropriate, depreciation is provided using the straight-line method over the estimated useful lives of the assets.

## Collections

Collections donated to the Foundation are not capitalized on the Statement of Net Position. It is the policy of the Foundation not to purchase any collections. The Foundation has received gifts of donated art objects, microfilm, and microfiche that will be held for educational purposes. The donor agreements for the art objects require that the artwork be stored or displayed in perpetuity in a museum.

St. Petersburg College Foundation, Inc.<br>A Component Unit of St. Petersburg College<br>Notes to Financial Statements<br>March 31, 2016 and 2015

Collections are held for exhibition to the public and for education purposes, not for financial gain. Collections are appropriately protected, cared for, and preserved in order to maintain the cultural, aesthetic, and historical value of the collections perpetually. See Note D and the Unaudited Schedule of Collections.

## Net Position

The Foundation's net position is classified into the following net asset categories:
Restricted - nonexpendable: Assets subject to externally imposed conditions that the Foundation will retain in perpetuity. This classification of net position represents the net corpus of true donor-restricted endowed funds. To the extent that the market value of a fund is below its historical cost (corpus), the difference is recorded as restricted - expendable in the Statement of Net Position.

Restricted - expendable: Assets subject to externally imposed conditions that can be fulfilled by the actions of the Foundation or by the passage of time. These assets may include accumulated appreciation on the endowment funds, accumulated endowment spending allocations, and restricted expendable funds.

Unrestricted: All other categories.

## Endowments - Endowment Spending Policy

The Foundation's endowed funds are managed in an investment pool in accordance with the Foundation's Board approved Investment Policy Guidelines and the Florida Uniform Prudent Management of Institutional Funds Act (FUPMIFA). The FUPMIFA provides statutory guidance for management, investment, and expenditure of endowed funds. Investment decisions are based on a long-term investment strategy intended to preserve the investment capital and its purchasing power, meet payout requirements, and maximize the endowment portfolio's long-term total return. At March 31, 2016, the Foundation's endowment portfolio target mix was $65 \%$ invested in equity, $30 \%$ in fixed income holdings, and $5 \%$ in alternative investments with further refinement regarding the types of positions held within those general classes. The Foundation, through its Finance and Investment Advisory Committee, continues to monitor and review the investment policy and asset mix to enhance the long-term performance of the endowment investments. The endowment earned a total negative return of $6 \%$ for the year ended March 31, 2016, net of investment fees.

The Foundation's Finance and Investment Advisory Committee establishes the endowment payout rate annually, giving prudent consideration to asset allocation, expected returns, future capital market assumptions, inflation and other market conditions and the expendable income needs of the endowment fund holders. The rate for fiscal year ended March 31, 2016 was $4.5 \%$. Endowment payout is calculated by multiplying the payout rate by the market value at the end of the fiscal year on accounts held less than five years or by the five-year average fair value for all other accounts. For endowed funds with a fair value that is less than historical cost (corpus), referred to as "underwater funds", payout is not limited to actual cash income earned under the FUPMIFA. The FUPMIFA allows for the expenditure of the endowment fund as the governing board determines to be prudent for the uses and purposes of which the endowment fund is established, consistent with the goal of conserving the purchasing power of the endowment fund without regard to the source of the payout.

## Classification of Revenues and Expenses

The Foundation considers operating revenue and expenses in the Statement of Revenues, Expenses, and Change in Net Position to be revenue and expenses that result from activities that are connected directly to the Foundation's primary functions. Such transactions include grants the Foundation makes to the College. The Foundation has no revenue from exchange transactions that would be considered operating revenue. Certain other transactions are reported as nonoperating revenues and expenses in accordance with GASB Statement No. 34. These nonoperating activities include the Foundation's noncapital financing activities and net investment income.

St. Petersburg College Foundation, Inc.<br>A Component Unit of St. Petersburg College<br>Notes to Financial Statements<br>March 31, 2016 and 2015

## Contributions and Pledges

Contributions that are restricted by the donor are reported as an increase in unrestricted net position if the restriction expires in the reporting period in which the support is recognized. All other donor-restricted contributions are reported as an increase in net position restricted - expendable or nonexpendable depending on the nature of the restriction. When a restriction expires, net position restricted - expendable are reclassified to unrestricted net position.

Investment income and net realized and unrealized gains or losses on restricted contributions are recorded as increases or decreases to net position restricted - expendable or nonexpendable, in accordance with donor stipulations.

Unconditional promises to give the Foundation cash or other assets in the future are recorded as contribution revenue and pledges receivable. If management expects the cash from the pledges receivable to be received more than one year in the future, the contributions revenue and pledges receivable are discounted for the time value of money.

## Donated Items

The value of donated securities, materials, services, small equipment, land, and other nonmonetary items are recorded in the financial statements as contributions based upon the fair value of the goods received at the time of the donation.

Employees of the College operate the Foundation. The College also provides office space for the Foundation, as well as other miscellaneous supplies and services. These items are all recognized as in-kind contribution revenue and expense.

## Foundation Fee

The Foundation assesses an administrative fee on all funds maintained to cover expenses associated with the management of those assets over time. The fee is calculated quarterly and is deducted from the interest and dividend revenues of the individual funds. The fee was $0.75 \%$ for the years ended March 31, 2016 and 2015.

## Expenses

The operating expenses of the Foundation are allocated to two different functional categories based on management's estimate of the time and expense spent for each of the functions. These functions are defined as follows:

Administration - The costs of operating the Foundation offices, including gathering, processing, and maintaining financial and legal information.

Fundraising - The costs associated with the direct solicitation of contributions to the Foundation.
When an expense is incurred for purposes for which both restricted and unrestricted resources are available, the Foundation's policy is to apply restricted resources first.

## Scholarship and Program Expenses

Scholarship and program expenses paid to the College are recognized as expenses and liabilities when commitment to pay the scholarship and program expenses is made, not when cash is paid.

St. Petersburg College Foundation, Inc.<br>A Component Unit of St. Petersburg College<br>Notes to Financial Statements<br>March 31, 2016 and 2015

## Income Taxes

The Foundation is an organization exempt from taxation under Section 501(c)(3) of the Internal Revenue Code and is generally not subject to federal or state income taxes. However, the Foundation is subject to income taxes on any net income that is derived from a trade or business, regularly carried on, and not in furtherance of the purpose for which the Foundation is granted exemption. No income tax provision has been recorded as the net income, if any, from any unrelated trade or business, in the opinion of management, is not material to the basic financial statements taken as a whole.

## Use of Estimates

The preparation of financial statements in accordance with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

## Subsequent Events

For the year ended March 31, 2016, management evaluated subsequent events for potential recognition and disclosure through July 11, 2016, the date the financial statements were available to be issued. Management determined there are no subsequent events to disclose.

## Note C - Cash, Cash Equivalents, and Investments

In accordance with GASB Statement No. 40, Deposit and Investment Risk Disclosures, (GASB 40) the Foundation's investments are reported by investment type at fair value in the table below. GASB 40 also requires the disclosure of various types of investment risk based on the type of investment, as well as stated policies adopted by the Foundation to manage those risks.

Cash, cash equivalents, and investments consist of the following as of March 31:

Cash and cash equivalents
Commercial banks
Money market funds
Total cash and cash equivalents
Investments
U.S. government obligations

Federal agency obligations
Bonds and notes
Stocks and other equity securities
Mutual funds
Real estate investment trusts
Alternative investments
Total investments
Total cash, cash equivalents, and investments
Current - cash and cash equivalents
Current - investments
Noncurrent - endowed investments

| 2016 |  | 2015 |  |
| ---: | ---: | ---: | ---: |
|  |  |  |  |
| $\$$ | 380,428 | $\$$ | 220,534 |
|  | 703,917 |  | 912,923 |
|  | $1,084,345$ |  | $1,133,457$ |
|  |  |  |  |
|  |  |  |  |
|  | $1,260,497$ |  | $1,077,789$ |
|  | $2,487,688$ |  | $2,020,758$ |
|  | $6,152,319$ |  | $6,474,905$ |
|  | $38,201,062$ |  | $40,796,638$ |
|  | $4,948,441$ |  | $7,295,848$ |
|  | 597,025 |  | 611,122 |
|  | $1,653,794$ |  | $1,025,780$ |
|  | $55,300,826$ | $59,302,840$ |  |
| $\$ 56,385,171$ | $\$$ | $60,436,297$ |  |
|  |  |  |  |
| $\$ 0,084,345$ | $\$$ | $1,133,457$ |  |
|  | $29,220,141$ |  | $32,212,747$ |
|  | $26,080,685$ | $27,090,093$ |  |
| $\$$ | $56,385,171$ | $\$$ | $60,436,297$ |

## St. Petersburg College Foundation, Inc.

## A Component Unit of St. Petersburg College

Notes to Financial Statements
March 31, 2016 and 2015

The following are maturities and credit quality ratings for the Foundation's investments in debt securities, money market, and mutual funds at March 31:

| Investment Type | Fair Value |  | Investment Maturities (in Years) |  |  |  |  |  |  |  | Ratings |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Less than 1 |  | 1 to 5 |  | 6 to 10 |  | More than 10 |  | S\&P | Moody's |
| 2016 |  |  |  |  |  |  |  |  |  |  |  |  |
| Investments |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. government obligations | \$ | 1,260,497 | \$ | \$ 39,096 | \$ | 332,258 | \$ | 793,207 | \$ | 95,936 | (1) | (1) |
| Federal agency obligations |  | 2,487,688 |  | 80,690 |  | 286,827 |  | 964,436 |  | 1,155,735 | AA+ | Aaa |
| Bonds and notes |  | 6,152,319 |  | 322,932 |  | 3,133,252 |  | 1,357,223 |  | 1,338,912 | AAA-D | Aaa-Ca |
| Fixed income mutual fund (3) |  | 13,527 |  | 13,527 |  | - |  | - |  | - | AAA-NR |  |
| Fixed income mutual fund (2) |  | 57,530 |  | - |  | 57,530 |  | - |  | - | Not Rated |  |
| Fixed income mutual fund (2) |  | 180,780 |  | - |  | 180,780 |  | - |  | - | BBB-D |  |
| Fixed income mutual fund (2) |  | 57,277 |  | - |  | 57,277 |  | - |  | - | AAA-BB |  |
| Fixed income mutual fund (3) |  | 97,549 |  | - |  | - |  | - |  | 97,549 | AA-D |  |
| Fixed income mutual fund (2) (3) |  | 332,825 |  | - |  | 332,825 |  | - |  | - | AAA-NR |  |
| Fixed income mutual fund (2) |  | 2,599,332 |  | - |  | 2,599,332 |  | - |  | - | $\mathrm{BBB}+-\mathrm{B}+$ | A3-Ba3 |
| Fixed income mutual fund |  | 1,321,737 |  | - |  | - |  | 1,321,737 |  | - | AA +-BBB- | Aaa-Baa3 |
| Fixed income mutual fund |  | 287,884 |  | - |  | - |  | - |  | 287,884 | $\mathrm{AA}+, \mathrm{BBB}$ | A1, Baa2 |
| Real estate investment trusts |  | 597,025 |  | 597,025 |  | - |  | - |  | - | Not Rated |  |
| Alternative investments (4) |  | 1,653,794 |  | 1,653,794 |  | - |  | - |  | - | Not Rated |  |
| Equity securities |  | 38,201,062 |  | 38,201,062 |  | - |  | - |  | - | Not Rated |  |
| Total investments |  | 55,300,826 |  | 40,908,126 |  | 6,980,081 |  | 4,436,603 |  | 2,976,016 |  |  |
| Cash and cash equivalents |  |  |  |  |  |  |  |  |  |  |  |  |
| Money markets |  | 369,292 |  | 369,292 |  |  |  |  |  |  | Not Rated |  |
| Money markets |  | 71,146 |  | 71,146 |  |  |  |  |  |  | Not Rated |  |
| Money markets |  | 47,926 |  | 47,926 |  |  |  |  |  |  | Not Rated |  |
| Money markets |  | 215,553 |  | 215,553 |  |  |  |  |  |  | Not Rated |  |
| Cash |  | 380,428 |  | 380,428 |  |  |  |  |  |  |  |  |
| Total cash and cash equivalents |  | 1,084,345 |  | 1,084,345 |  |  |  |  |  |  |  |  |
| Total |  | 56,385,171 |  | \$ 41,992,471 | \$ | 6,980,081 | \$ | 4,436,603 | \$ | 2,976,016 |  |  |

## 2015

Investments

| U.S. government obligations | \$ | 1,077,789 | \$ | 107,224 | \$ | 409,545 | \$ | 474,066 | \$ | 86,954 | (1) | (1) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Federal agency obligations |  | 2,020,758 |  | - |  | 356,543 |  | 476,383 |  | 1,187,832 | AA+ | Aaa |
| Bonds and notes |  | 6,474,905 |  | 26,469 |  | 2,882,783 |  | 2,364,465 |  | 1,201,188 | AAA-D | Aaa-Ca |
| Fixed income mutual fund |  | 25,112 |  | 25,112 |  | - |  | - |  | - | Not Rated |  |
| Fixed income mutual fund (5) |  | 370,993 |  | 33,195 |  | 206,611 |  | 131,187 |  | - | AAA, AA, A, BB, B |  |
| Fixed income mutual fund (2) |  | 46,608 |  | - |  | 46,608 |  | - |  | - | Not Rated |  |
| Fixed income mutual fund (2) |  | 153,584 |  | - |  | 153,584 |  | - |  | - | BBB-D |  |
| Fixed income mutual fund (2) |  | 46,336 |  | - |  | 46,336 |  | - |  | - | AAA-BBB |  |
| Fixed income mutual fund (3) |  | 76,690 |  | - |  | - |  | 76,690 |  | - | AA-NR |  |
| Fixed income mutual fund (2)(3) |  | 243,385 |  | - |  | 243,385 |  | - |  | - | AAA-NR |  |
| Fixed income mutual fund (3) |  | 239,037 |  | - |  | - |  | - |  | 239,037 | AAA-NR |  |
| Fixed income mutual fund |  | 1,428,457 |  | 1,428,457 |  | - |  | - |  | - | AAA-B |  |
| Fixed income mutual fund (2) |  | 1,825,080 |  | - |  | 1,825,080 |  | - |  | - | BB-B |  |
| Fixed income mutual fund |  | 1,297,863 |  | - |  | - |  | 1,297,863 |  | - | AAA-BB |  |
| Fixed income mutual fund |  | 524,129 |  | - |  | - |  | - |  | 524,129 | BB-BBB- |  |
| Real estate investment trusts |  | 611,122 |  | 611,122 |  | - |  | - |  | - | Not Rated |  |
| Alternative investments (4) |  | 1,025,780 |  | 1,025,780 |  | - |  | - |  | - | Not Rated |  |
| Equity mutual funds |  | 1,018,574 |  | 1,018,574 |  | - |  | - |  | - | Not Rated |  |
| Equity securities |  | 40,796,638 |  | 40,796,638 |  | - |  | - |  | - | Not Rated |  |
| Total investments |  | 59,302,840 |  | 45,072,571 |  | 6,170,475 |  | 4,820,654 |  | 3,239,140 |  |  |
| Cash and cash equivalents |  |  |  |  |  |  |  |  |  |  |  |  |
| Money markets |  | 368,641 |  | 368,641 |  |  |  |  |  |  | Not Rated |  |
| Money markets |  | 20,876 |  | 20,876 |  |  |  |  |  |  | Not Rated |  |
| Money markets |  | 98,336 |  | 98,336 |  |  |  |  |  |  | Not Rated |  |
| Money markets |  | 425,070 |  | 425,070 |  |  |  |  |  |  | Not Rated |  |
| Cash |  | 220,534 |  | 220,534 |  |  |  |  |  |  | Not Rated |  |
| Total cash and cash equivalents |  | 1,133,457 |  | 1,133,457 |  |  |  |  |  |  |  |  |
| Total |  | 60,436,297 |  | 46,206,028 | \$ | 6,170,475 | \$ | 4,820,654 | \$ | 3,239,140 |  |  |

(1) Disclosure of credit risk is not required for this investment type.
(2) These fixed income mutual funds have a weighted average maturity of $<5$ years.
(3) Components of these funds have credit ratings that range from AAA to NR.
(4) These are mutual funds consisting of mixed asset investments.
(5) This has an average credit rating.

# St. Petersburg College Foundation, Inc. 

A Component Unit of St. Petersburg College
Notes to Financial Statements
March 31, 2016 and 2015

Investment income from these investments is summarized as follows for the years ended March 31:

|  | 2016 | 2015 |
| :--- | ---: | ---: |
| Net (depreciation) appreciation |  |  |
| of investments | $\mathbf{( 3 , 6 8 8 , 8 4 0 )}$ | $\$ 2,981,295$ |
| Interest and dividends | $1,515,090$ | $1,487,752$ |
| Investment fees | $(918,470)$ | $(943,481)$ |
|  | $\$(3,092,220)$ | $\$ 3,525,566$ |

There are many factors that can affect the value of investments. Some, such as custodial risk, concentration of credit risk, and foreign currency risk may affect both equity and fixed income securities. Equity securities respond to such factors as economic conditions, individual company earnings performance, and market liquidity, while fixed income securities are particularly sensitive to credit risks and changes in interest rates. The Foundation has adopted a written investment policy to provide the basis for the management of a prudent investment program appropriate to the particular fund type.

## Credit Risk

Fixed income securities are subject to credit risk, which is the risk that a bond issuer will fail to pay interest or principal in a timely manner, or that negative perceptions of the issuer's ability to make these payments will cause prices to decline. The circumstances may arise due to a variety of factors such as financial weakness, bankruptcy, litigation, and/or adverse political developments. A bond's credit quality is an assessment of the issuer's ability to pay interest on the bond, and ultimately, to pay the principal. Credit quality is evaluated by one of the independent bond rating agencies such as Moody's Investors Service or Standard and Poor's. The lower the rating, the greater the chance that the bond issuer will default or fail to meet payment obligations. Generally, the lower a bond's credit rating, the higher its yield should be to compensate for the additional risk.

Certain fixed income securities, including obligations of the U.S. government or those explicitly guaranteed by the U.S. government, have little or no credit risk. The Foundation maintains policies to manage credit risk, which include requiring minimum credit ratings issued by nationally recognized rating organizations.

## Interest Rate Risk

Interest rate risk is the risk that the value of fixed income securities will decline because of rising interest rates. The prices of fixed income securities with a longer time to maturity tend to be more sensitive to changes in interest rates and, therefore, more volatile than those with shorter maturities.

The Foundation's investment policy limits investments in fixed income securities to maturities of no longer than 30 years. As of March 31, 2016 and 2015, the Foundation has \$9,900,504 and \$9,573,452, respectively, in obligations of the U.S. government, federal agencies, and bonds and notes that include embedded options consisting of the option at the discretion of the issuer to call their obligation. These securities have various call dates and mature between July 2016 and September 2043.

The Foundation's investment policy provides that debt issues of investment grade "BBB" or better is preferred. However, investment managers may purchase lesser quality debt investments as long as the purchases represent no more than $25 \%$ of a manager's fixed income portfolio.

St. Petersburg College Foundation, Inc.<br>A Component Unit of St. Petersburg College<br>Notes to Financial Statements<br>March 31, 2016 and 2015

## Concentration of Credit Risk

Concentration of credit risk is the risk of loss associated with a lack of diversification of having too much invested in a few individual issuers, thereby exposing the Foundation to greater risks resulting from adverse economic, political, regulatory, geographic, or credit developments. Securities issued or explicitly guaranteed by the U.S. government, Fannie Mae and government agencies are not considered by management to be a concentration of credit risk. The Foundation minimizes concentration of credit risk by requiring that no one single issuer represent more than $5 \%$ of the total assets of the manager's portfolio. This along with the diversification of the investment portfolio minimizes the impact of potential losses from any one type of security or issuer.

The Foundation's policy provides that investments in fixed income securities of a single issue must not exceed $5 \%$ of fair value total investment assets with each money manager. U.S. government and federal agency obligations are not subject to this limitation. For equities, no single major industry may represent more than $15 \%$ of the market value of the total amount each investment firm has to invest at the time of purchase, and in no case should an individual security be purchased that exceeds $5 \%$ of the portfolio total without approval from the investment committee. The policy also provides that the target asset allocation for the investment portfolio is $65 \%$ in equities, $30 \%$ in fixed income, and $5 \%$ in alternative investments.

From time to time, the Foundation holds deposits in excess of the amount insured by the Federal Deposit Insurance Corporation and the Florida Department of Financial Services. Management believes that the risk of loss on these deposits is remote.

## Custodial Risk

The Foundation's investment policy does not address custodial risk. Foundation investments in debt securities are uninsured, not registered in the name of the Foundation, and held by financial institutions and, as such, are exposed to custodial credit risk.

## Foreign Currency Risk

Foreign currency risk is the possibility that changes in exchange rates between the U.S. dollar and foreign currencies could adversely affect a deposit or investment's fair value. As of March 31, 2016 and 2015, the portfolio does not hold any foreign bonds. While foreign securities are held in an international equity account, they are held as ADR's, which are denominated in U.S. dollars and trade like U.S. domestic equities on U.S. domestic stock exchanges. Under the Foundation's investment policy, there is no provision to purchase individual foreign-denominated securities.

## Note D - Related-Party Transactions

The Foundation is related to the College by virtue of its primary purpose, which is to engage in activities to foster, promote, and provide funds to or for the benefit of the College and its students. During the years ended March 31, 2016 and 2015, the Foundation provided scholarships and program expenses to the College in the amount of $\$ 2,972,139$ and $\$ 2,954,393$, respectively.

The College provides the office space for the Foundation to operate without charge. Management estimates fair value of the annual rent, including utilities, to be approximately $\$ 43,000$ and $\$ 42,000$ for the years ended March 31, 2016 and 2015, respectively. The College also provides the employees to operate the Foundation at an estimated cost of approximately $\$ 630,000$ and $\$ 688,000$ for the years ended March 31, 2016 and 2015, respectively. The College provided other miscellaneous services and supplies in estimated amounts of approximately $\$ 20,000$ and $\$ 19,000$ for the years ended March 31, 2016 and 2015, respectively. These donated amounts are recognized in the Statement of Revenues, Expenses, and Change in Net Position as operating revenue as a part of contributions and various elements of operating expense. The College provides the insurance for the Foundation; however, an allocation for the insurance cost cannot be determined at this time.

During the years ended March 31, 2016 and 2015, the Foundation received cash donations from members of the Board, corporations, and organizations affiliated with directors of the Board. One Board member has established an endowment at the Foundation and two have established named scholarship funds.

# St. Petersburg College Foundation, Inc. 

A Component Unit of St. Petersburg College
Notes to Financial Statements
March 31, 2016 and 2015

Two members of the board of directors are non-broker executives with an investment firm used by the Foundation.

The Foundation has permanently loaned The Leepa-Rattner-Gentle art collection to the College for $\$ 1$. The College provided the insurance for the collection until 2010. Starting in 2010, the Foundation is responsible for the insurance on the art collection at a cost of approximately $\$ 15,000$ per year. The College has in turn loaned the collection to The Leepa-Rattner Museum of Art, Inc. (Museum).

The Museum is also related to the Foundation, as it is also a direct support organization of the College. Within the Foundation is an endowed fund held for the benefit of the Museum valued at $\$ 2.3$ million and $\$ 2.9$ million at March 31, 2016 and 2015, respectively.

The Foundation also holds funds for the Institute for Strategic Policy Solutions at St. Petersburg College (Institute). The Institute is a legally separate 501 (c)(3) support group organized to advance academic excellence, community engagement, economic vitality and public understanding through high-quality, solutions-directed public policy programs. The Foundation reflects this balance in the financial statements as part of Investments. The expendable funds totaled approximately $\$ 10.47$ million and $\$ 11.4$ million at March 31, 2016 and 2015, respectively.

## Note E - In-Kind Contributions

In-kind contributions are included in contributions in the Statement of Revenues, Expenses, and Change in Net Position. The majority of in-kind contributions are from the College. The remainder of in-kind contributions are from other individuals or corporations. Management estimates that the fair value of items donated to the Foundation are as follows for the years ended March 31:

|  | 2016 |  | 2015 |
| :--- | ---: | ---: | ---: |
| Materials and supplies | $\$$ | 2,695 | $\$$ |
| Contributions in-kind from the College |  | - |  |
| Donated personnel | 630,390 | 688,278 |  |
| Facilities | 42,839 | 41,586 |  |
| Services, materials, and supplies | 19,579 | 19,272 |  |
|  | 692,808 | 749,136 |  |

## Note F - Oversight by St. Petersburg College

As a direct support organization, the Foundation is subject to the policies and procedures of the College. All contributions to the Foundation ultimately benefit the College. Accordingly, the Foundation, for reporting purposes, is considered a governmental not-for-profit organization subject to reporting under the GASB and is reported as a component unit of the College.

## Note G - State Matching Funds

The Foundation qualifies as a recipient of state matching funds under the Dr. Philip Benjamin Matching Program for Community Colleges. Under the grant agreement, the Foundation receives dollar-for-dollar matching funds from the state of Florida for all contributions that are restricted to financial aid and scholarships. All other contributions received are matched on a $\$ 4$ for $\$ 6$ basis. The primary use of these funds is to benefit future as well as students currently enrolled at the College and to improve the quality of education. The Foundation records these funds as either net position restricted - expendable or net position restricted - nonexpendable (permanent endowments) depending on the restriction of the contribution they are matching.

During the year ended March 31, 2016, the Foundation applied for a $\$ 1,056,133$ grant for matching of scholarships and programs from the state of Florida. The State Legislature has not awarded this grant. This amount is not included in receivables in the Statement of Net Position. The State Legislature has not appropriated funding for this program since 2007. Due to the significant backlog of unmatched gifts, the 2011 Legislature decided to enact a freeze on matching any new donations received on or after June 30, 2011, until at least $\$ 200$ million of the existing backlog has been paid down. Donations already received, or those received by June 29, 2011, remain eligible for state matching funds once those funds become available.

## St. Petersburg College Foundation, Inc.

A Component Unit of St. Petersburg College
Notes to Financial Statements
March 31, 2016 and 2015

## Note H - Net Position Restricted - Expendable

Net position restricted - expendable was available for the following purposes at March 31:

Program support
Scholarships and grants to students
Time restriction on charitable remainder trusts
Awards for endowed teaching chairs
Student recognition awards

| 2016 | 2015 |
| ---: | ---: |
| $\$ 20,313,145$ | $\$ 21,333,884$ |
| $7,538,352$ | $9,564,670$ |
| 729,084 | 731,517 |
| 152,940 | 611,637 |
| 233,820 | 283,449 |
| $\$ 28,967,341$ | $\$ 32,525,157$ |

Changes in restricted - expendable net position are as follows for the years ended March 31:

|  | 2016 | 2015 |
| :--- | ---: | ---: |
| Restricted - expendable at beginning of year | $\$ 32,525,157$ | $\$ 30,929,013$ |
| Contributions | $1,419,304$ | $1,071,722$ |
| Release of restrictions | $(1,890,469)$ | $(2,992,233)$ |
| Investment return: |  |  |
| Investment income, net | 593,978 | 541,818 |
| Net (depreciation) appreciation of investments | $(3,680,629)$ | $2,974,837$ |
| $\quad$ Total investment (losses) return | $(3,086,651)$ | $3,516,655$ |
| Restricted - expendable at end of year | $\$ 28,967,341$ | $\$ 32,525,157$ |

Assets were released from donor restrictions by incurring expenses satisfying the restricted purposes. Purpose restrictions were accomplished by the following during the years ended March 31:

[^0]| 2016 | 2015 |  |  |
| ---: | ---: | ---: | ---: |
| $\$$ | $\mathbf{1 , 6 4 8 , 1 0 8}$ | $\$$ | $1,593,285$ |
|  | - | 1,141 |  |
|  | $\mathbf{1 , 2 4 9 , 3 3 5}$ |  | $1,253,376$ |
|  | 2,433 |  | 130,119 |
|  | $(1,009,407)$ |  | 14,312 |
| $\$$ | $1,890,469$ | $\$$ | $2,992,233$ |

Certain donors changed their restrictions during the years ended March 31, 2016 and 2015 resulting in assets released from donor restrictions.

St. Petersburg College Foundation, Inc.
A Component Unit of St. Petersburg College
Notes to Financial Statements
March 31, 2016 and 2015

## Note I - Net Position Restricted - Nonexpendable

Net position restricted - nonexpendable consist of donor-restricted assets (endowments) subject to the spending policy of the Foundation. The income from these endowments is sometimes restricted for a specific purpose by the donor. Realized and unrealized gains and losses on endowments are recorded as unrestricted, restricted - expendable or nonexpendable, consistent with the interest and dividend income treatment, unless otherwise specified by the donor.

Net position restricted - nonexpendable is summarized as follows as of March 31:

Program support
Scholarships and grants to students
Award for endowed teaching chairs
Time restriction on charitable trusts
Student recognition awards

| 2016 | 2015 |
| ---: | ---: |
| $\$ 10,146,068$ | $\$ 10,146,028$ |
| $15,421,117$ |  |
|  | $15,178,453$ |
|  | 307,610 |
|  | $1,520,591$ |
|  | 245,021 |

Changes in restricted - nonexpendable net position are as follows for the years ended March 31:

|  | 2016 |  | 2015 |  |
| :---: | :---: | :---: | :---: | :---: |
| Restricted - nonexpendable at beginning of year | \$ | 27,430,633 | \$ | 27,100,453 |
| Contributions |  | 245,089 |  | 321,595 |
| Release of restrictions |  | $(1,009,407)$ |  | - |
| Investment return: |  |  |  |  |
| Investment income, net |  | 2,252 |  | 2,126 |
| Net (depreciation) appreciation of investments |  | $(8,211)$ |  | 6,459 |
| Total investment return |  | $(5,959)$ |  | 8,585 |
| Restricted - nonexpendable at end of year |  | 26,660,356 | \$ | 27,430,633 |

Certain donors changed their restrictions during the years ended March 31, 2016 and 2015 resulting in assets released from donor restrictions.

Other Unaudited Information

St. Petersburg College Foundation, Inc.<br>A Component Unit of St. Petersburg College<br>Unaudited Schedule of Collections<br>March 31, 2016

The Foundation has received various gifts of donated art objects, microfilm, and microfiche, being held for education purposes, which are not reflected on the financial statements. They include:

1. Wendall Ware Microfilm Collection - A collection of $25,000,000$ images. Independently appraised to be worth \$1,932,447.
2. Canadian Donors Art Collections - A collection of contemporary prints and artists' proofs. Independently appraised to be worth $\$ 988,653$.
3. Anonymous Oriental Art Objects Collection - A collection of Chinese Qing dynasty and Japanese Taisno, Heisei, and Showa Period objects d'art. Independently appraised to be worth $\$ 44,275$.
4. Abraham Rattner, Allen Leepa, and Esther Gentle Art Collection - Over 5,000 artworks with an estimated fair market value of $\$ 22$ million.
5. Two art quilts by Pauline Salzman. Independently appraised to be worth $\$ 5,600$ and $\$ 4,000$.
6. Contemporary Florida Art Collection and American Fine Crafts from the Gulf Coast Museum of Art. Independently appraised to be worth $\$ 544,210$.
7. Stella Anderson Photographs - A collection of 10 black and white photographs of downtown St. Petersburg donated by Stella Anderson with an estimated fair market value of $\$ 2,500$.
8. Martha Campbell painting with an estimated fair market value of $\$ 800$.
9. Florence Putterman Paintings - Two paintings with an estimated fair market value of $\$ 1,600$.
10. Victoria Block Pieces - A collection of nine wall-mounted oil on ceramic pieces with an estimated fair market value of \$3,500.
11. Jack King Piece - A mixed-media wall construction art piece with an estimated fair market value of $\$ 1,100$.
12. Jack Barrett painting - "Knight of the Brownstones" with an estimated fair market value of $\$ 6,800$.
13. Winslow Homer - A collection of prints (370). Estimated fair market value $\$ 46,955$.
14. Original drawings and watercolors by Joseph Weinzette (14). Donated by Joseph Weinzette. Estimated fair market value of $\$ 5,800$.
15. Digital print by Robert Derr donated by the artist. Estimated fair market value of $\$ 1,100$.
16. Paintings (26) by various artists and art books (11), donated by John and Betty Milson. Estimated fair market value of $\$ 14,500$.
17. Four ethnographic sculptures and one decorative lamp, donated by Rita Scott estate. Estimated fair market value of \$21,700.
18. Carved Bass Wood - Golden Retriever "Buddy" by Mark Noll. Estimated fair market value of \$750
19. 12 works by David P. Anderson. Donated by Lawrence Konrad \& Robert Pope. Not valued.
20. Paintings (2) by Joseph Weinzette; Portrait of an African Girl and Urban Landscape. Estimated fair market value of \$1,200.
21. Paintings by D. Anderson - Russian Peasant and My Heart Greatly Rejoices. Estimated fair market value of $\$ 5,000$ and \$9,000 respectively
22. Painting by W. Nelson - Stage Coach. Estimated fair market value of $\$ 4,500$.
23. Painting by Lisa Williamson - Kentucky Landscape, painting by Mary Bassham - Still Life with Tea Pot and untitled painting by Maria Calandra, donated by Ken Rollins. Estimated fair market value of \$9,500.
24. Collection of ceramic Panamanian/pre-Columbian artifacts donated by Lourdes Oliveira. Not valued.

St. Petersburg College Foundation, Inc.
A Component Unit of St. Petersburg College
Unaudited Schedule of Collections
March 31, 2016
25. Dog with Dragon Fly Sculpture. Estimated fair market value of $\$ 885$.

Total Fair Market Value: $\mathbf{\$ 2 5 , 6 5 6 , 3 7 5 .}$

# Gregory, Sharer \& Stuart, P.A. <br> Certified Public Accountants and Business Consultants 

Independent Auditor's Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of<br>Financial Statements Performed in Accordance with Government Auditing Standards

## Board of Directors

St. Petersburg College Foundation, Inc.
St. Petersburg, Florida
We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States, the financial statements of the business-type activities of St. Petersburg College Foundation, Inc. as of and for the year ended March 31, 2016, and the related notes to the financial statements, which collectively comprise St. Petersburg College Foundation, Inc.'s basic financial statements, and have issued our report thereon dated July 11, 2016.

## Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered St. Petersburg College Foundation, Inc.'s internal control over financial reporting (internal control) to determine audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of St. Petersburg College Foundation Inc.'s internal control. Accordingly, we do not express an opinion on the effectiveness of St. Petersburg College Foundation, Inc.'s internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

## Compliance and Other Matters

As part of obtaining reasonable assurance about whether St. Petersburg College Foundation, Inc.'s financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under Government Auditing Standards.

## Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with Government Auditing Standards in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

## Gregory, Sharer \& Stuart, P.A.



St. Petersburg, Florida
July 11, 2016

## St. Petersburg College Foundation, Inc.

DR. PHILIP BENJAMIN MATCHING PROGRAM FOR COMMUNITY COLLEGES

## CERTIFICATION OF ACCURACY OF PRIVATE CONTRIBUTIONS RECEIPTED (FEBRUARY 2, 2015 THROUGH FEBRUARY 1, 2016)

Chapter 1011.85(4)(c), Florida Statutes, states: "The audit of each foundation receiving state funds from this program must include a certification of accuracy in the amount reported for matching funds."

Auditor Certification of Accuracy:
This is to certify that the contributions reported in the final certification of private contributions are accurate according to college records. The contributions reported were aligned with the mission of the college and certified by the college board of trustees. The funds were received by February 1, 2016 and have not been matched from previous state appropriations


Signature of Foundation Auditor

July 11, 2016
Date


Please print name

Please include this form in your published Direct Support Organization audit. Also attach a copy to the DSO Checklist along with a copy of the final private contributions certification form (bearing the President's signature) and return them to Everett Condry, Community College Budget Office, 325 West Gaines Street, Suite 1224, Tallahassee, Florida 32399-0400.

August 17, 2016

President William D. Law, Jr.
St. Petersburg College
P.O. Box 13489

St. Petersburg, FL 33733
Dear President Law:

This letter certifies to you and the Board of Trustees that the Leepa-Rattner Museum of Art, Inc., a community college direct support organization, is in full compliance with S1004.70, Florida Statutes.

This information is provided as required by the Board of Trustees Rule 6Hx23-1.33.

Sincerely,


August 6, 2016

Cristina McCormack
The Leepa-Rattner Museum of Art Inc
P.O. Box 1545

Tarpon Springs, FL 34688
Dear Cris:
We have prepared the enclosed returns from information provided by you. We suggest that you examine these returns carefully to fully acquaint yourself with all items contained therein to ensure that there are no omissions or misstatements. Attached are instructions for signing and filing each return. Please follow those instructions carefully.

Enclosed is any material you furnished for use in preparing the returns. If the returns are examined, requests may be made for supporting documentation. Therefore, we recommend that you retain all pertinent records for at least seven years.

In order that we may properly advise you of tax considerations, please keep us informed of any significant changes in your financial affairs or of any correspondence received from taxing authorities.

If you have any questions, or if we can be of assistance in any way, please call.
Sincerely,

## $B ⿰$

Byron C. Smith, CPA

## Filing Instructions

# The Leepa-Rattner Museum of Art Inc 

Exempt Organization Tax Return
Taxable Year Ended March 31, 2016

Date Due: November 15, 2016
Remittance: None is required. Your Form 990 for the tax year ended $3 / 31 / 16$ shows no balance due.

Signature: You are using a Personal Identification Number (PIN) for signing your return electronically. An officer should sign and date the IRS e-file Signature Authorization and return it prior to the due date by mail, fax (727-822-4573), or e-mail (ljones@gsscpa.com):

Gregory, Sharer \& Stuart, PA
100 2nd Ave South Ste 600
Saint Petersburg, FL 33701-4336
Other: Initial and date the copies of the IRS e-file Signature Authorization and the Form 990. Retain them for your records. If previously signed and returned no further action is required for Form 8879-EO.

Your return is being filed electronically with the IRS and is not required to be mailed. Mailing a paper copy of your return to the IRS will delay the processing of your return.

# Form 8879-EO 

## IRS e-file Signature Authorization for an Exempt Organization



Department of the Treasury

- Do not send to the IRS. Keep for your records.
Internal Revenue Service
- Information about Form 8879-EO and its instructions is at www.irs.gov/form8879eo.

| Name and title of officer | Ann Larsen |
| :--- | :--- |
| Museum DInector |  |

## Part I Type of Return and Return Information (Whole Dollars Only)

Check the box for the return for which you are using this Form 8879-EO and enter the applicable amount, if any, from the return. If you check the box on line $\mathbf{1 a}, \mathbf{2 a}, \mathbf{3 a}, \mathbf{4 a}$, or $\mathbf{5 a}$, below, and the amount on that line for the return being filed with this form was blank, then leave line $\mathbf{1 b}, \mathbf{2 b}, \mathbf{3 b}, \mathbf{4 b}$, or $5 \mathbf{b}$, whichever is applicable, blank (do not enter $-0-$ ). But, if you entered -0 - on the return, then enter -0 - on the applicable line below. Do not complete more than 1 line in Part I .


## Part II Declaration and Signature Authorization of Officer

Under penalties of perjury, I declare that I am an officer of the above organization and that I have examined a copy of the organization's 2015 electronic return and accompanying schedules and statements and to the best of my knowledge and belief, they are true, correct, and complete. I further declare that the amount in Part I above is the amount shown on the copy of the organization's electronic return. I consent to allow my intermediate service provider, transmitter, or electronic return originator (ERO) to send the organization's return to the IRS and to receive from the IRS (a) an acknowledgement of receipt or reason for rejection of the transmission, (b) the reason for any delay in processing the return or refund, and (c) the date of any refund. If applicable, I authorize the U.S. Treasury and its designated Financial Agent to initiate an electronic funds withdrawal (direct debit) entry to the financial institution account indicated in the tax preparation software for payment of the organization's federal taxes owed on this return, and the financial institution to debit the entry to this account. To revoke a payment, I must contact the U.S. Treasury Financial Agent at 1-888-353-4537 no later than 2 business days prior to the payment (settlement) date. I also authorize the financial institutions involved in the processing of the electronic payment of taxes to receive confidential information necessary to answer inquiries and resolve issues related to the payment. I have selected a personal identification number (PIN) as my signature for the organization's electronic return and, if applicable, the organization's consent to electronic funds withdrawal.

Officer's PIN: check one box only

X I authorize $\frac{\text { Gregory, Sharer \& Stuart, PA }}{\text { ERO firm name }}$ to enter my PIN $\underset{$|  Enter five numbers, but  |
| :--- |
|  do not enter all zeros  |$}{59373}$ as my signature

on the organization's tax year 2015 electronically filed return. If I have indicated within this return that a copy of the return is being filed with a state agency(ies) regulating charities as part of the IRS Fed/State program, I also authorize the aforementioned ERO to enter my PIN on the return's disclosure consent screen.

As an officer of the organization, I will enter my PIN as my signature on the organization's tax year 2015 electronically filed return. If I have indicated within this return that a copy of the return is being filed with a state agency(ies) regulating charities as part of the IRS Fed/State program, I will enter my PIN on the return's disclosure consent screen.
Officer's signature $>$ Date

## Part III Certification and Authentication

ERO's EFIN/PIN. Enter your six-digit electronic filing identification
number (EFIN) followed by your five-digit self-selected PIN.

I cerlify that the above numeric entry is my PIN, which is my signature on the 2015 electronically filed return for the organization indicated above. I confirm that I am submitting this return in accordance with the requirements of Pub. 4163, Modernized e-File (MeF) Information for Authorized IRS e-file Providers for Business Returns.


## ERO Must Retain This Form-See Instructions <br> Do Not Submit This Form To the IRS Unless Requested To Do So

For Paperwork Reduction Act Notice, see back of form.

Department of the Treasury Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)


## Part II. Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.


## Part III Statement of Program Service Accomplishments

Check if Schedule O contains a response or note to any line in this Part III
1 Briefly describe the organization's mission:
See Schedule o

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or $990-E Z$ ?

If "Yes," describe these new services on Schedule O .
3 Did the organization cease conducting, or make significant changes in how it conducts, any program services?
If "Yes," describe these changes on Schedule O .
4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501 (c)(3) and 501 (c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.


4c (Code: ........) (Expenses $\$ \ldots \ldots$. ......................................)


## Part IV Checklist of Required Schedules

1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A
2 Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I
4 Section 501 (c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501 (h) election in effect during the tax year? If "Yes," complete Schedule C, Part II
5 Is the organization a section 501 (c)(4), 501 (c)(5), or 501 (c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III
6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II
8 Did the organization maintain collections of works of art, historical freasures, or other similar assets? If "Yes," complete Schedule D, Part III
9 Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part $X$; or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV
10 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V
11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.
a Did the organization report an amount for land, buildings, and equipment in Part $X$, line 10 ? If "Yes," complete Schedule D, Part VI
b Did the organization report an amount for investments-other securities in Part X , line 12 that is $5 \%$ or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII
c Did the organization report an amount for investments-program related in Part X , line 13 that is $5 \%$ or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII
d Did the organization report an amount for other assets in Part $X$, line 15 that is $5 \%$ or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX
e Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X
$f$ Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X
12a Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII.
b Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional
13 Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E
14a Did the organization maintain an office, employees, or agents outside of the United States?
b Did the organization have aggregate revenues or expenses of more than $\$ 10,000$ from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at $\$ 100,000$ or more? If "Yes," complete Schedule F, Parts I and IV
15 Did the organization report on Part IX, column (A), line 3, more than $\$ 5,000$ of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV
16 Did the organization report on Part IX, column (A), line 3, more than $\$ 5,000$ of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV
17 Did the organization report a total of more than $\$ 15,000$ of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)
18 Did the organization report more than $\$ 15,000$ total of fundraising event gross income and contributions on Part VIII, lines 1 c and 8 a ? If "Yes," complete Schedule G, Part II
19 Did the organization report more than $\$ 15,000$ of gross income from gaming activities on Part VIII, line $9 a$ ? If "Yes," complete Schedule G, Part III

|  | Yes | No |
| :---: | :---: | :---: |
| 1 | X |  |
| 2 | X |  |
| 3 |  | X |
| 4 |  | X |
| 5 |  | X |
| 6 |  | X |
| 7 |  | X |
| 8 | X |  |
| 9 |  | X |
| 10 | X |  |
| 11a |  | X |
| 11b | X |  |
| 11c |  | X |
| 11d |  | X |
| 11e |  | X |
| 11 f |  | X |
| 12a | X |  |
| 12b |  | X |
| 13 |  | X |
| 14a |  | X |
| 14 b |  | X |
| 15 |  | X |
| 16 |  | X |
| 17 |  | X |
| 18 | X |  |
| 19 |  | X |

## Part IV Checklist of Required Schedules (continued)

20a Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H
b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?
21 Did the organization report more than $\$ 5,000$ of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II
22 Did the organization report more than $\$ 5,000$ of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III
23 Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J
24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than $\$ 100,000$ as of the last day of the year, that was issued after December 31, 2002 ? If "Yes," answer lines 24b through 24 d and complete Schedule K. If "No," go to line $25 a$
b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?
c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?
d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?
25a Section $501(\mathrm{c})(3), 501(\mathrm{c})(4)$, and $501(\mathrm{c})(29)$ organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I
b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or $990-E Z$ ? If "Yes," complete Schedule L, Part I
26 Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes," complete Schedule L, Part II
27 Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a $35 \%$ controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part III
28 Was the organization a party to a business transaction with one of the following parties (see Schedule L , Part IV instructions for applicable filing thresholds, conditions, and exceptions):
a A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV
b A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV
c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV
29 Did the organization receive more than $\$ 25,000$ in non-cash contributions? If "Yes," complete Schedule M
30 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M
31 Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N , Part I
32 Did the organization sell, exchange, dispose of, or transfer more than $25 \%$ of its net assets? If "Yes," complete Schedule N, Part II
33 Did the organization own $100 \%$ of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I
34 Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, or IV, and Part V, line 1
35a Did the organization have a controlled entity within the meaning of section 512 (b)(13)?
b If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2
36 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2
37 Did the organization conduct more than $5 \%$ of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI
38 Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 b and 19? Note. All Form 990 filers are required to complete Schedule O.

|  | Yes | No |
| :---: | :---: | :---: |
| 20a |  | X |
| 20 b |  |  |
| 21 | X |  |
| 22 |  | X |
| 23 | X |  |
| 24a |  | X |
| 24b |  |  |
| 24c |  |  |
| 24d |  |  |
| 25a |  | X |
| 25b |  | X |
| 26 |  | X |
| 27 |  | X |
| 28a |  | X |
| 28b |  | X |
| 28c |  | X |
| 29 | X |  |
| 30 | X |  |
| 31 |  | X |
| 32 |  | X |
| 33 |  | X |
| 34 | X |  |
| 35a |  | X |
| 35b |  |  |
| 36 |  | X |
| 37 |  | X |
| 38 | X |  |

## Part V Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule $O$ contains a response or note to any line in this Part V
a is the organization licensed to issue qualified health plans in more than one state?
Note. See the instructions for additional information the organization must report on Schedule O.
b Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans
c Enter the amount of reserves on hand
nents for indoor tanning services during the tax year?

b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule $O$

b If at least one is reported on line 2 a, did the organization file all required federal employment tax returns? Note. If the sum of lines 1 a and 2 a is greater than 250 , you may be required to e-file (see instructions)
" enter the name of the foreign country:
See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).
5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?
b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?
c If "Yes" to line 5 a or 5 b, did the organization file Form 8886 -T?
6a Does the organization have annual gross receipts that are normally greater than $\$ 100,000$, and did the organization solicit any contributions that were not tax deductible as charitable contributions? gifts were not tax deductible?
7 Organizations that may receive deductible contributions under section 170(c). and services provided to the payor?

## required to file Form 8282?

Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?
9 Sponsoring organizations maintaining donor advised funds.
a Did the sponsoring organization make any faxable distributions under section 4966?
b Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?
10 Section 501(c)(7) organizations. Enter:
a Initiation fees and capital contributions included on Part VIII, line 12
b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities
1 Section 501(c)(12) organizations. Enter:
a Gross income from members or shareholders
b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.)

| $11 a$ |  |
| :---: | :--- |
| $11 b$ |  |



| 4a |  | $X$ |
| :---: | :---: | :---: |
|  |  |  |
|  |  |  |
| $5 a$ |  | $X$ |
| 5 b |  | $X$ |
| $5 c$ |  |  |
|  |  |  |
| $6 a$ |  | $X$ |

Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 10
If "Yes," enter the amount of tax-exempt interest received or accrued during the year
Section 501(c)(29) qualified nonprofit health insurance issuers.

## Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions. Check if Schedule O contains a response or note to any line in this Part VI

## Section A. Governing Body and Management

1a Enter the number of voting members of the governing body at the end of the tax year If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O.
b Enter the number of voting members included in line 1a, above, who are independent
2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?
3 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, or trustees, or key employees to a management company or other person?
4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?
5 Did the organization become aware during the year of a significant diversion of the organization's assets?
6 Did the organization have members or stockholders?
7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?
b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?
8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:
a The governing body?
b Each committee with authority to act on behalf of the governing body?
9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule $O$

| 19 |  | Yes | No |  |
| :--- | :--- | :--- | :--- | :--- |
|  |  |  |  |  |

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)
10a Did the organization have local chapters, branches, or affiliates?
b If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?
11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?
b Describe in Schedule $O$ the process, if any, used by the organization to review this Form 990.
12a Did the organization have a written conflict of interest policy? If "No," go to line 13
b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?
c Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done

13 Did the organization have a written whistleblower policy?
14 Did the organization have a written document retention and destruction policy?
15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?
a The organization's CEO, Executive Director, or top management official
b Other officers or key employees of the organization If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).
16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?
b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?

|  | Yes | No |
| :---: | :---: | :---: |
| $10 a$ |  | $X$ |
| 10 b |  |  |
| 11 a | X |  |
| 12 a | X |  |
| 12 b | X |  |
| 12 c | X |  |
| 13 | X |  |
| 14 | X |  |
|  |  |  |
| $15 a$ | $X$ |  |
| 15 b | X |  |
|  |  |  |
| 16 a |  | X |
|  |  |  |
| 16 b |  |  |

## Section C. Disclosure

17 List the states with which a copy of this Form 990 is required to be filed FL
18 Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.
$\square$ Own website $\mathbf{X}$ Another's website $\mathbf{X}$ Upon request $\square$ Other (explain in Schedule O)
19 Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.
20 State the name, address, and telephone number of the person who possesses the organization's books and records:
Cristina McCormack
600 E Klosterman Road
Tarpon Springs
FL 34688

## Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

## Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees
1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0-in columns (D), (E), and (F) if no compensation was paid.
- List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than $\$ 100,000$ from the organization and any related organizations.
- List all of the organization's former officers, key employees, and highest compensated employees who received more than $\$ 100,000$ of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than $\$ 10,000$ of reportable compensation from the organization and any related organizations. List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.
Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.


Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

| (A) <br> Name and title | (B) <br> Average hours per week (list any hours for related organizations below dotted line) | (C) <br> Position (do not check more than one box, unless person is both an officer and a directorftrustee) |  |  |  |  |  |  | (E) <br> Reportable compensation from related organizations (W-2/1099-MISC) | (F) <br> Estimated amount of other compensation from the organization and related organizations |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  | $\begin{aligned} & 7 \\ & \text { 音 } \\ & \text { in } \end{aligned}$ |  |  |  |
| (12) Anna Billiris Director | $\begin{aligned} & 1.00 \\ & 0.00 \end{aligned}$ | X |  |  |  |  |  | 0 | 0 | 0 |
| (13) Destry Fudge Director.............................................. | $\begin{aligned} & 1.00 \\ & 0.00 \end{aligned}$ | X |  |  |  |  |  | 0 | 0 | 0 |
| (14) Devron Gibbor Director | $\begin{array}{r} 1.00 \\ 0.00 \end{array}$ | X |  |  |  |  |  | 0 | 0 | 0 |
| (15) Housh Ghovaee Director.................. | $\begin{aligned} & 1.00 \\ & 0.00 \end{aligned}$ | X |  |  |  |  |  | 0 | 0 | 0 |
| (16) Robin Saenger <br> Director | $\begin{aligned} & 1.00 \\ & 0.00 \\ & \hline \end{aligned}$ | X |  |  |  |  |  | 0 | 0 | 0 |
| (17) Carolyn Root Director | $\begin{aligned} & 1.00 \\ & 0.00 \\ & \hline \end{aligned}$ | X |  |  |  |  |  | 0 | 0 | 0 |
| (18) Ken Deambrosi Director | $\begin{aligned} & 1.00 \\ & 0.00 \end{aligned}$ | X |  |  |  |  |  | 0 | 0 | 0 |
| (19) Francisco Tor Director | $\begin{aligned} & \text { ses } \\ & 1.00 \\ & 0.00 \end{aligned}$ | X |  |  |  |  |  | 0 | 0 | 0 |
| 1b Sub-total <br> c Total from continuation sheets to Part VII, Section A <br> d Total (add lines 1b and 1c) |  |  |  |  |  |  |  | 75,586 | \| 201,981 | 32,355 63,720 96,075 |

2 Total number of individuals (including but not limited to those listed above) who received more than $\$ 100,000$ of reportable compensation from the organization 0

3 Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule $J$ for such individual
4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than $\$ 150,000$ ? If "Yes," complete Schedule J for such individual
5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person


## Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than $\$ 100,000$ of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.


Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)


2 Total number of individuals (including but not limited to those listed above) who received more than $\$ 100,000$ of reportable compensation from the organization

3 Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1 a ? If "Yes," complete Schedule $J$ for such individual
4 For any individual listed on line 1 a , is the sum of reportable compensation and other compensation from the organization and related organizations greater than $\$ 150,000$ ? If "Yes," complete Schedule J for such individual
5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person

|  | Yes | No |
| ---: | :--- | :--- |
| 3 |  |  |
|  |  |  |
| 4 |  |  |
| 5 |  |  |
|  |  |  |

## Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than $\$ 100,000$ of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.



## Part IX Statement of Functional Expenses

Section 501 (c)(3) and 501 (c)(4) organizations must complete all columns. All other organizations must complete column (A).
Check if Schedule O contains a response or note to any line in this Part IX

## Do not include amounts reported on lines 6b,

 7b, 8b, 9b, and 10b of Part VIII.1 Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21
2 Grants and other assistance to domestic individuals. See Part IV, line 22

3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16

4 Benefits paid to or for members
5 Compensation of current officers, directors trustees, and key employees
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)
7 Other salaries and wages
8 Pension plan accruals and contributions (include section 401 (k) and 403(b) employer contributions)
9 Other employee benefits
10 Payroll taxes
11 Fees for services (non-employees):
a Management
b Legal
c Accounting
d Lobbying
e Professional fundraising services. See Part IV, line 17
f Investment management fees
$g$ Other. (If line 1 tg amount exceeds $10 \%$ of line 25 , column (A) amount, list line 1 tg expenses on Schedule 0 .)

12 Advertising and promotion
13 Office expenses
14 Information technology
15 Royalties
16 Occupancy
17 Travel
18 Payments of travel or entertainment expenses for any federal, state, or local public officials Conferences, conventions, and meetings Interest
Payments to affiliates
Depreciation, depletion, and amortization Insurance

Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24 e amount exceeds $10 \%$ of line 25 , column (A) amount, list line 24e expenses on Schedule 0.)
a Personnel Services
b Museum Education
Supplies
d Freight
All other expenses
25 Total functional expenses. Add lines 1 through $24 e$
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here $\square$ if following SOP 98-2 (ASC 958-720)

| ${ }_{\text {Totaia expenses }}{ }^{(A)}$ | $\begin{gathered} \text { (B) } \\ \text { Program service } \\ \text { expenses } \end{gathered}$ | $\begin{gathered} \text { Mangement end } \\ \text { general expenenses } \end{gathered}$ | $\begin{gathered} \substack{\text { Fundralising } \\ \text { expenses }} \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| 130,521 | 130,521 |  |  |
|  |  |  |  |
|  |  |  |  |
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|  |  |  |  |
| 14,140 |  | 14,140 |  |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |
| 11,749 | 11,749 |  |  |
| 700 | 11, 700 |  |  |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |
| 3,078 | 3,078 |  |  |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |
| 11,605 | 8,123 | 3,482 |  |
|  |  |  |  |
| 85,262 | 72,974 | 12,288 |  |
| 18,367 | 18,367 |  |  |
| 15,966 | 14,236 | 1,254 | 476 |
| 11,753 | 11,753 |  |  |
| 5,300 | 5,300 |  |  |
| 308,441 | 276,801 | 31,164 | 476 |
|  |  |  |  |



## Part XI Reconciliation of Net Assets

Check if Schedule O contains a response or note to any line in this Part XI

| 1 | Total revenue (must equal Part VIII, column (A), line 12) | 1 | 348,255 |
| :---: | :---: | :---: | :---: |
| 2 | Total expenses (must equal Part IX, column (A), line 25) | 2 | 308,441 |
| 3 | Revenue less expenses. Subtract line 2 from line 1 | 3 | 39,814 |
| 4 | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A)) | 4 | 463,653 |
| 5 | Net unrealized gains (losses) on investments | 5 |  |
| 6 | Donated services and use of facilities | 6 |  |
| 7 | Investment expenses | 7 |  |
| 8 | Prior period adjustments | 8 |  |
| 9 | Other changes in net assets or fund balances (explain in Schedule O) | 9 |  |
|  | Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part $X$, line 33, column (B)) | 10 | 503,467 |

Part XII Financial Statements and Reporting
Check if Schedule O contains a response or note to any line in this Part XII
1 Accounting method used to prepare the Form 990: $\square$ Cash $\mathbf{X}$ Accrual $\square$ Other If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.
2a Were the organization's financial statements compiled or reviewed by an independent accountant? If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both:
$\square$ Separate basis $\square$ Consolidated basis $\square$ Both consolidated and separate basis
b Were the organization's financial statements audited by an independent accountant? If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both:
X Separate basis $\square$ Consolidated basis $\square$ Both consolidated and separate basis
c If "Yes" to line 2 a or 2 b , does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O.
3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?
b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule $O$ and describe any steps taken to undergo such audits.

## Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions.

The organization is not a private foundation because it is: (For lines 1 through 11, check only one box.)
$1 \square$ A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i).
$2 \square$ A school described in section 170(b)(1)(A)(ii). (Attach Schedule E (Form 990 or 990-EZ).)
$3 \square$ A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii).
$4 \square$ A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name,
$5 \square$ An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.)
$6 \square$ A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v).
$7 \square$ An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.)
$8 \square$ A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.)
9 X An organization that normally receives: (1) more than $331 / 3 \%$ of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions-subject to certain exceptions, and (2) no more than $331 / 3 \%$ of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.)
$10 \square$ An organization organized and operated exclusively to test for public safety. See section 509(a)(4). An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box in lines 11a through 11d that describes the type of supporting organization and complete lines 11e, 11f, and 11 g . Type I. A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. You must complete Part IV, Sections A and B.
b $\square$ Type II. A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). You must complete Part IV, Sections A and C.
c Type III functionally integrated. A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). You must complete Part IV, Sections A, D, and E.
d Type III non-functionally integrated. A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). You must complete Part IV, Sections A and D, and Part V.
e Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization.
$f$ Enter the number of supported organizations
g Provide the following information about the supported organization(s).

| (i) Name of supported organization | (ii) EIN | (iii) Type of organization (described on lines 1 - 9 above (see instructions) | (iv) Is the organization listed in your governing document? |  | (v) Amount of monetary support (see instructions) | (vi) Amount of other support (see instructions) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Yes | No |  |  |
| (A) |  |  |  |  |  |  |
| (B) |  |  |  |  |  |  |
| (C) |  |  |  |  |  |  |
| (D) |  |  |  |  |  |  |
| (E) |  |  |  |  |  |  |
| Total |  |  |  |  |  |  |

Schedule A (Form 990 or 990-EZ) 2015 The Leepa-Rattner Museum of Art Inc 59-3733512

## Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

 (Complete only if you checked the box on line 5,7 , or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)
## Section A. Public Support Calendar year (or fiscal year beginning in)

1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")

2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf

3 The value of services or facilities furnished by a governmental unit to the organization without charge
4 Total. Add lines 1 through 3
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds $2 \%$ of the amount shown on line 11, column (f)
6 Public support. Subtract line 5 from line 4.

| (a) 2011 | (b) 2012 | (c) 2013 | (d) 2014 | (e) 2015 | (f) Total |
| :--- | :--- | :--- | :--- | :--- | :--- |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |

## Section B. Total Support

Calendar year (or fiscal year beginning in)
7 Amounts from line 4
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources

9 Net income from unrelated business activities, whether or not the business is regularly carried on

10 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)
11 Total support. Add lines 7 through 10
12 Gross receipts from related activities, etc. (see instructions)

| (a) 2011 | (b) 2012 | (c) 2013 | (d) 2014 | (e) 2015 | (f) Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |

13 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here

## Section C. Computation of Public Support Percentage

14 Public support percentage for 2015 (line 6, column (f) divided by line 11, column (f))
15 Public support percentage from 2014 Schedule A, Part II, line 14

| 14 | $\%$ |
| :---: | :---: |
| 15 | $\%$ |

16a $331 / 3 \%$ support test-2015. If the organization did not check the box on line 13 , and line 14 is $331 / 3 \%$ or more, check this box and stop here. The organization qualifies as a publicly supported organization
b $331 / 3 \%$ support test-2014. If the organization did not check a box on line 13 or $16 a$, and line 15 is $331 / 3 \%$ or more, check this box and stop here. The organization qualifies as a publicly supporied organization
17a 10\%-facts-and-circumstances test-2015. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is $10 \%$ or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in
Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization
$\rightarrow \square$
b 10\%-facts-and-circumstances test-2014. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is $10 \%$ or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here.
Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization
18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions

## Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

## Section A. Public Support

Calendar year (or fiscal year beginning in)
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose
3 Gross receipts from activities that are not an unrelated trade or business under section 513
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf
5 The value of services or facilities furnished by a governmental unit to the organization without charge
6 Total. Add lines 1 through 5
7a Amounts included on lines 1,2, and 3 received from disqualified persons
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of $\$ 5,000$ or $1 \%$ of the amount on line 13 for the year
c Add lines 7 a and 7 b
8 Public support. (Subtract line 7c from line 6. )


## Section B. Total Support

Calendar year (or fiscal year beginning in)
9 Amounts from line 6
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975
c Add lines 10a and 10b
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on
12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)
13 Total support. (Add lines $9,10 c, 11$, and 12.)


14 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here

## Section C. Computation of Public Support Percentage

15 Public support percentage for 2015 (line 8, column (f) divided by line 13, column (f))
16 Public support percentage from 2014 Schedule A, Part III, line 15

| 15 | $99.75 \%$ |
| :--- | :--- |
| 16 | $99.78 \%$ |

## Section D. Computation of Investment Income Percentage

17 Investment income percentage for 2015 (line 10c, column (f) divided by line 13, column (f))
18 Investment income percentage from 2014 Schedule A, Part III, line 17. $\qquad$

| 17 | $\%$ |
| :---: | :---: |
| 18 | $\%$ |

19a $331 / 3 \%$ support tests- $\mathbf{2 0 1 5}$. If the organization did not check the box on line 14 , and line 15 is more than $331 / 3 \%$, and line
17 is not more than $331 / 3 \%$, check this box and stop here. The organization qualifies as a publicly supported organization
b $331 / 3 \%$ support tests-2014. If the organization did not check a box on line 14 or line $19 a$, and line 16 is more than $331 / 3 \%$, and line 18 is not more than $331 / 3 \%$, check this box and stop here. The organization qualifies as a publicly supported organization
20 Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions

## Part IV Supporting Organizations

(Complete only if you checked a box in line 11 on Part I. If you checked 11a of Part I, complete Sections A and B. If you checked 11b of Part I, complete Sections A and C. If you checked 11c of Part I, complete Sections A, D, and E. If you checked 11d of Part I, complete Sections A and D, and complete Part V.)

## Section A. All Supporting Organizations

1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
2 Did the organization have any supported organization that does not have an IRS determination of status under section 509 (a)(1) or (2)? If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2).
3a Did the organization have a supported organization described in section 501 (c)(4), (5), or (6)? If "Yes," answer (b) and (c) below.
b Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in Part VI when and how the organization made the determination.
c Did the organization ensure that all support to such organizations was used exclusively for section 170 (c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.
4a Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes," and if you checked 11a or 11b in Part I, answer (b) and (c) below.
b Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501 (c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.
5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
b Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
c Substitutions only. Was the substitution the result of an event beyond the organization's control?
6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.
7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in section 4958 (c)(3)(C)), a family member of a substantial contributor, or a $35 \%$ controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7 ? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI.
b Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in Part VI.
c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
10a Was the organization subject to the excess business holdings rules of section 4943 because of section $4943(f)$ (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer 10b below.
b Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

11 Has the organization accepted a gift or contribution from any of the following persons?
a A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) below, the governing body of a supported organization?
b A family member of a person described in (a) above?
c A 35\% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI.

|  | Yes | No |
| :---: | :---: | :---: |
|  |  |  |
| 11a |  |  |
| 11b |  |  |
| 110 |  |  |

## Section B. Type I Supporting Organizations

1 Did the directors, trustees, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove directors or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.
2 Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised, or controlled the supporting organization.


## Section C. Type II Supporting Organizations

1 Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s)

|  | Yes | No |
| ---: | ---: | ---: |
|  |  |  |
|  |  |  |
| 1 |  |  |

## Section D. All Type III Supporting Organizations

1 Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided?
2 Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s).
3 By reason of the relationship described in (2), did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's supported organizations played in this regard.


## Section E. Type III Functionally-Integrated Supporting Organizations

1 Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions):
a $\square$ The organization satisfied the Activities Test. Complete line 2 below.
b The organization is the parent of each of its supported organizations. Complete line 3 below.
$c$ The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see instructions).

## 2 Activities Test. Answer (a) and (b) below.

a Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.
b Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement.
3 Parent of Supported Organizations. Answer (a) and (b) below.
a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? Provide details in Part VI.
b Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard.


Schedule A (Form 990 or 990 -EZ) 2015 The Leepa-Rattner Museum of Art Inc

## Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations

$1 \square$ Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970. See instructions. All other Type lll non-functionally integrated supporting organizations must complete Sections A through E.

| Section A - Adjusted Net Income |  | (A) Prior Year | (B) Current Year (optional) |
| :---: | :---: | :---: | :---: |
| 1 Net short-term capital gain | 1 |  |  |
| 2 Recoveries of prior-year distributions | 2 |  |  |
| 3 Other gross income (see instructions) | 3 |  |  |
| 4 Add lines 1 through 3 | 4 |  |  |
| 5 Depreciation and depletion | 5 |  |  |
| 6 Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions) | 6 |  |  |
| 7 Other expenses (see instructions) | 7 |  |  |
| 8 Adjusted Net Income (subtract lines 5, 6 and 7 from line 4) | 8 |  |  |
| Section B-Minimum Asset Amount |  | (A) Prior Year | (B) Current Year (optional) |
| 1 Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year): |  |  |  |
| a Average monthly value of securities | 1 a |  |  |
| b Average monthly cash balances | 1 b |  |  |
| c Fair market value of other non-exempt-use assets | 1 c |  |  |
| d Total (add lines 1a, 1b, and 1c) | 1d |  |  |
| e Discount claimed for blockage or other factors (explain in detail in Part VI): |  |  |  |
| 2 Acquisition indebtedness applicable to non-exempt-use assets | 2 |  |  |
| 3 Subtract line 2 from line 1d | 3 |  |  |
| 4 Cash deemed held for exempt use. Enter 1-1/2\% of line 3 (for greater amount, see instructions). | 4 |  |  |
| 5 Net value of non-exempt-use assets (subtract line 4 from line 3) | 5 |  |  |
| 6 Multiply line 5 by . 035 | 6 |  |  |
| 7 Recoveries of prior-year distributions | 7 |  |  |
| 8 Minimum Asset Amount (add line 7 to line 6) | 8 |  |  |
| Section C-Distributable Amount |  |  | Current Year |
| 1 Adjusted net income for prior year (from Section A, line 8, Column A) | 1 |  |  |
| 2 Enter 85\% of line 1 | 2 |  |  |
| 3 Minimum asset amount for prior year (from Section B, line 8, Column A) | 3 |  |  |
| 4 Enter greater of line 2 or line 3 | 4 |  |  |
| 5 Income tax imposed in prior year | 5 |  |  |
| 6 Distributable Amount. Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions) | 6 |  |  |

$7 \square$ Check here if the current year is the organization's first as a non-functionally-integrated Type III supporting organization (see instructions).

Schedule A (Form 990 or 990-EZ) 2015 The Leepa-Rattner Museum of Art Inc 59-3733512 Page 7

 revenue on the Form 990 and other schedules.


Check if your organization is covered by the General Rule or a Special Rule.
Note. Only a section 501 (c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.

## General Rule

X For an organization filing Form 990, $990-\mathrm{EZ}$, or $990-\mathrm{PF}$ that received, during the year, contributions totaling $\$ 5,000$ or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions.

## Special Rules

For an organization described in section 501(c)(3) filing Form 990 or $990-E Z$ that met the $33^{1 / 3} \%$ support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16 b , and that received from any one contributor, during the year, total contributions of the greater of (1) $\$ 5,000$ or (2) $2 \%$ of the amount on (i) Form 990, Part VIII, line 1h, or (ii) Form $990-\mathrm{EZ}$, line 1. Complete Parts $\operatorname{l}$ and II.
$\square$ For an organization described in section $501(\mathrm{c})(7)$, (8), or (10) filing Form 990 or 990 -EZ that received from any one contributor, during the year, total contributions of more than $\$ 1,000$ exclusively for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I, II, and III.
$\square$ For an organization described in section 501 (c)(7), (8), or (10) filing Form 990 or 990 -EZ that received from any one contributor, during the year, contributions exclusively for religious, charitable, etc., purposes, but no such contributions totaled more than $\$ 1,000$. If this box is checked, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., purpose. Do not complete any of the parts unless the General Rule applies to this organization because it received nonexclusively religious, charitable, etc., contributions totaling $\$ 5,000$ or more during the year

- \$

Caution. An organization that is not covered by the General Rule and/or the Special Rules does not file Schedule B (Form 990, $990-E Z$, or $990-\mathrm{PF}$ ), but it must answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it does not meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

Part I Contributors (see instructions). Use duplicate copies of Part I if additional space is needed.

| (a) <br> No. | (b) <br> Name, address, and ZIP + 4 | (c) <br> Total contributions | (d) <br> Type of contribution |
| :---: | :---: | :---: | :---: |
| 1 | St. Petersburg College Foundation <br> P.O. Box 13489 <br> St. Petersburg <br> FL 33733 | \$.........199,767. | $\quad$Person <br> Payroll <br> Noncash <br> (Complete <br> Part II for <br> noncash contributions.) |
| (a) No. | (b) <br> Name, address, and ZIP +4 | (c) <br> Total contributions | (d) <br> Type of contribution |
| 2 | St. Petersburg College <br> PO BOX 13489 <br> st. Peterburg <br> FL $33733-3489$ | \$....... 30,340 | $\quad$Person <br> Payroll <br> $\quad$ Noncash <br> (Complete <br> ( Part II for <br> noncash contributions.) |
| (a) <br> No. | (b) <br> Name, address, and ZIP + 4 | (c) <br> Total contributions | (d) <br> Type of contribution |
| 3 | Florida Hospital North Pinellas <br> 1395 South Pinellas Avenue <br> Tarpon Springs <br> FL 34689 | \$ $\ldots 00000$ | Person $X$ <br> Payroll  <br> Noncash $\square$ <br>   <br> (Complete Part II for noncash contributions.) |
| (a) <br> No. | (b) <br> Name, address, and ZIP + 4 | (c) <br> Total contributions | (d) <br> Type of contribution |
| .... |  | \$ .................... |  (Complete Part II for noncash contributions.) |
| (a) <br> No. | (b) <br> Name, address, and ZIP + 4 | (c) <br> Total contributions | (d) <br> Type of contribution |
| .... |  | \$......................... | Person Payroll Noncash $\square$ (Complete Part II for noncash contributions.) |
| (a) No. | (b) <br> Name, address, and ZIP + 4 | (c) <br> Total contributions | (d) <br> Type of contribution |
|  |  | \$......................... | $\square$ <br> Payroll Noncash (Complete Part II for noncash contributions.) |

## Name of organization <br> The Leepa-Rattner Museum of Art Inc

Employer identification number

Part II Noncash Property (see instructions). Use duplicate copies of Part II if additional space is needed.

| (a) No. <br> from <br> Part I | (b) <br> Description of noncash property given | (c) FMV (or estimate) (see instructions) | (d) <br> Date received |
| :---: | :---: | :---: | :---: |
| 2 | Supplies | \$ ........... 30, 340 |  |
| (a) No. from Part I | (b) <br> Description of noncash property given | (c) FMV (or estimate) (see instructions) | (d) <br> Date received |
|  |  | \$ .......... | ....... |
| (a) No. from Part I | (b) <br> Description of noncash property given | (c) FMV (or estimate) (see instructions) | (d) <br> Date received |
|  |  | \$ | . |
| (a) No. from | (b) | (c) <br> FMV (or estimate) | (d) |

from
Part 1


The Leepa-Rattner Museum of Art Inc

1 Total number at end of year
2 Aggregate value of contributions to (during year)
3 Aggregate value of grants from (during year)
4 Aggregate value at end of year

| (a) Donor advised funds | (b) Funds and other accounts |
| :---: | :---: |
|  |  |
|  |  |
|  |  |
|  |  |

5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? $\square$ Yes $\square$ No
6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit?

## Part II Conservation Easements.

Complete if the organization answered "Yes" on Form 990, Part IV, line 7.
1 Purpose(s) of conservation easements held by the organization (check all that apply).

| $\square$ Preservation of land for public use (e.g., recreation or education) $\quad \square$ | Preservation of a historically important land area |
| :--- | :--- |
| $\square$ | Protection of natural habitat |
| Preservation of a certified historic structure |  |

2 Complete lines 2 a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year.
a Total number of conservation easements
b Total acreage restricted by conservation easements
c Number of conservation easements on a certified historic structure included in (a)
d Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register

|  | Held at the End of the Tax Year |
| :---: | :--- |
| $2 a$ |  |
| $2 b$ |  |
| $2 c$ |  |
| $2 d$ |  |
| $2 d$ |  |

3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year
4 Number of states where property subject to conservation easement is located
5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? No
6 Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year -
7 Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year - \$

8 Does each conservation easement reported on line $2(\mathrm{~d})$ above satisfy the requirements of section $170(\mathrm{~h})(4)(\mathrm{B})(\mathrm{i})$ and section $170(\mathrm{~h})(4)(\mathrm{B})(\mathrm{ii})$ ?
9 In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements.


## Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

3 Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply):
a X Public exhibition
d X Loan or exchange programs
b X. Scholarly research
e X Other Education
c X Preservation for future generations
4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII.
5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection?

Part IV Escrow and Custodial Arrangements.
Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.
1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?
b If "Yes," explain the arrangement in Part XIII and complete the following table:
c Beginning balance
d Additions during the year
e Distributions during the year
f Ending balance
2a Did the organization include an amount on Form 990, Part $X$, line 21, for escrow or custodial account liability?

|  | Amount |
| :---: | :---: |
| 1 c |  |
| 1 d |  |
| 1 e |  |
| if |  |

b If "Yes," explain the arrangement in Part XIII. Check here if the explanation has been provided on Part XIII

## Part V Endowment Funds.

Complete if the organization answered "Yes" on Form 990, Part IV, line 10.


4 Describe in Part XIII the intended uses of the organization's endowment funds.
Part VI Land, Buildings, and Equipment.
Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.


## Part VII Investments-Other Securities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11b. See Form 990, Part X, line 12.

| (a) Description of security or category (including name of security) | (b) Book value | (c) Method of valuation: Cost or end-of-year market value |
| :---: | :---: | :---: |
| (1) Financial derivatives |  |  |
| (2) Closely-held equity interests |  |  |
| (3) Other Certificate of Deposit | 254,710 | Market |
| (A) |  |  |
| (B) |  |  |
| (C) |  |  |
| (D) |  |  |
| (E) |  |  |
| (F) |  |  |
| (G) |  |  |
| (H) |  |  |
| Total. (Column (b) must equal Form 990, Part X, col. (B) line 12.) | 254,710 |  |

Total. (Column (b) must equal Form 990, Part X, col. (B) line 12.)
254,710
Part VIII Investments-Program Related.
Complete if the organization answered "Yes" on Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

| (a) Descripion of investment | (b) Book valua | (c) Method of valuation: Cost or end-of-year market value |
| :---: | :---: | :---: |
| (1) |  |  |
| (2) |  |  |
| (3) |  |  |
| (4) |  |  |
| (5) |  |  |
| (6) |  |  |
| (7) |  |  |
| (8) |  |  |
| (9) |  |  |
| Total. (Column (b) must equal Form 990, Part X, col. (B) line 13.) |  |  |

## Part IX Other Assets.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11d. See Form 990, Part X, line 15.

| (a) Description |  | (b) Book value |
| :---: | :---: | :---: |
| (1) |  |  |
| (2) |  |  |
| (3) |  |  |
| (4) |  |  |
| (5) |  |  |
| (6) |  |  |
| (7) |  |  |
| (8) |  |  |
| (9) |  |  |
| Total. (Column (b) must equal Form 990, Part X, col. (B) line 15.) | - |  |

Part X Other Liabilities.
Complete if the organization answered "Yes" on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.

| 1. (a) Description of liability | (b) Book value |
| :--- | :---: |
| (1) Federal income taxes |  |
| $(2)$ |  |
| $(3)$ |  |
| $(4)$ |  |
| $(5)$ |  |
| $(6)$ |  |
| $(7)$ |  |
| $(8)$ |  |
| (9) |  |
| Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.) |  |

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII


## Part XIII Supplemental Information.

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1 a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line
2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.
Part III, Line 1a - Terms for Not Reporting Assets Per SFAS 116
The presentation of the collection as not capitalized is the most widely practiced method of presentation for organizations similar to the Museum. The value of the Museum's collections has been excluded from the Statement of Net Position and artwork gifts are excluded from revenue in the Statement of Revenues, Expenses, and Change in Net Position.

The collections are held in the public trust for exhibition and educational purposes, not for financial gain. Each of the items is catalogued, preserved, and cared for in order to maintain the cultural, aesthetic, and historic value of the collections. Activities verifying the existence and assessing the condition of the collections are periodically performed.

Part III, Line 4 - Collections and Relation to Exempt Purpose The Museum promotes educational excellence by collecting, preserving, and displaying works of art that reflect or support the aesthetic concerns of Abraham Rattner, Esther Gentle, Allen Leepa and other artists. The Museum commits to excellence in visual arts education, fosters aesthetic, critical and ethical thinking as a bridge to the future and nutures interest in 20 th century art history.

Core Collection (Leepa-Rattner-Gentle Collection)

The core collection of the Leepa-Rattner Museum of Art, Inc. (Museum) consists of 1,399 objects: paintings, sculptures, works on paper (drawings, watercolors, prints), tapestries and stained glass maquettes, and up to 3,000 inventoried objects (mostly works on paper). This collection is not owned by the Museum, but managed by the Museum through an agreement between the $s t$. Petersburg College, the $s t$. Petersburg College Foundation, Inc. (Foundation), and the Museum.

Secondary Core Collection (Gulf Coast Museum of Art Collection)

The secondary collection of the Museum consists of 275 objects that have been donated to the Museum by the Foundation. Based on the nature of this collection, the Museum has redefined its mission and direction. More than two-thirds of the collection reflects Florida art and southeastern United States fine art crafts amassed between 1995 and 2008 .

Donated Art (1,476 Objects) - Listed by Donation Size
1.St. Petersburg College Foundation, Inc. (245 accessioned objects) : Prints created mostly from the 1980s through the 1990 s at print workshops in the United States and Canada by a variety of known and lesser known artists gifted to the Museum by the Foundation through a brokered deal with the Eckerd College Foundation.
2. Richard Florsheim Art Fund (182 accessioned objects): Paintings and prints by Chicago artist Richard Florsheim (1916-1979) reflecting a 40-year retrospective of the artist's career.
3.Vladimir Yoffe / Pasco Art Center (46 accessioned objects): Sculptures and ephemera by New York sculptor Vladimir Yoffe (1911-1997) transferred to the Museum from the non-collecting Pasco Art Center.
4.Lothar and Mildred Uhl Collection (436 accessioned objects, including 48 objects in the education collection): Currently reflecting a variety of media, as well as a recent gift of 88 prints by Winslow Homer and 225 prints by Leonard Baskin.
5. Caroline Adams Byrd-Denjoy Collection (131 accessioned objects, including 13 objects in the education collection): A collection of modern and contemporary prints produced in France in a variety of printing techniques. 6.Patricia A. and Thomas J. Lehnen Family Art Collection (43 accessioned objects, including 16 in the education collection): An eclectic collection

## Part XIII Supplemental Information (continued)

of fine art, contemporary craft and ethnographic art, including works by Dale Chihuly.
7. Dorothy Mitchell Collection (34 accessioned objects) : Large-format screen-prints created in the $1990 s$ at Berghoff-Cowden Editions in Tampa by seven nationally known artists.
8. Zipkin Family Collection (17 accessioned objects): While not a large collection, the pieces given have greatly enhanced the existing Leepa-Rattner-Gentle collection with the expectation of more objects being gifted.
9.Barbara Witlin Collection (11 accessioned objects) : Donation by the widow of Roy witlin (1923-1997), large reverse-paintings on Plexiglas works.
10. Edna Andrews and Dr. Dietrich Schroeer Collection (12 accessioned objects) : An alumnus of St. Petersburg College and an art collector Edna Andrews Schroeer and her husband have given European prints.
11. Rita Hayes Scott Collection (13 accessioned objects) : Rita Hayes Scott and Robert Russek Scott collection include notable modern and contemporary works falling in several of the museum's collecting areas, including a Kenneth Noland painting, Pablo Picasso ceramic and a Sonia Delaunay tapestry.
12. Other Donations (306 accessioned objects, including 17 in the education collection by 77 individual donors): These works reflect a variety of

## Part XIII Supplemental Information (continued)

artists, periods and media in the $20 t h$ and $21 s t$ century art.

Note: At this time only a fraction of the ephemera have been processed. These were originally accessioned as a "lot" but it was determined for tracking purposes these would be individually processed and accessioned.

Part V, Line 4-Intended Uses for Endowment Funds
The Museum has an endowed fund valued at $\$ 2.3$ million at $3 / 31 / 2016$. The Museum is permitted to draw up to $80 \%$ of the earnings above the endowment principal balance in accordance with the donor's agreement.

| Museum store expenses | \$ | 24,578 |
| :---: | :---: | :---: |
| Special event expenses | \$ | 26,701 |

Part XI, Line $4 b$ - Revenue Amounts Included on Return - Other Endowment General Support

| Museum store expenses | \$ | 24,578 |
| :---: | :---: | :---: |
| Special event expenses | \$ | 26,701 |

Part XII, Line $4 b$ - Expense Amounts Included on Return - Other Endowment General Support

Part XIII - Supplemental Financial Information
In-kind contributions are included in contributions in the statements of

Revenues, Expenses, and Change in Net Position. The majority of in-kind contributions are from the college. The remainder of in-kind contributions are from individuals or corporations. Management estimates that the fair value of items donated to the Museum are as follows for the year ended March 31, 2016:

In-kind operating contributions/expenses from the College

| Personnel | \$ 507,337 |
| :---: | :---: |
| Facilities | 50,225 |

In-kind operating contributions/expenses from others


Functional expenses and percentages, including in-kind, are as follows:

| Function | Amount |  | Percentage |
| :---: | :---: | :---: | :---: |
| Program Services | \$ | 838,603 | 85.50\% |
| Management and General | \$ | 135,142 | 13.78\% |
| Fundraising | \$ | 7,130 | $0.73 \%$ |

SCHEDULE G
(Form 990 or 990-EZ)
Department of the Treasury
Internal Revenue Service

Supplemental Information Regarding Fundraising or Gaming Activities
Complete if the organization answered "Yes" on Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than $\$ 15,000$ on Form $990-E z$, line 6a.

- Attach to Form 990 or Form 990-EZ.

Information about Schedule G (Form 990 or $990-E Z$ ) and its instructions is at www.irs.gov/form990.

## The Leepa-Rattner Museum of Art Inc

Part 1 Fundraising Activities. Complete if the organization answered "Yes" on Form 990, Part IV, line 17. Form 990-EZ filers are not required to complete this part.
1 Indicate whether the organization raised funds through any of the following activities. Check all that apply.
$\qquad$
b
c Mail solicitations
eSolicitation of non-government grants Internet and email solicitations
f $\square$ Solicitation of government grants
gSpecial fundraising events Phone solicitations In-person solicitations
2a Did the organization have a written or oral agreement with any individual (including officers, directors, trustees or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services?
b If "Yes," list the ten highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least $\$ 5,000$ by the organization.

| (i) Name and address of individual or entity (fundraiser) | (ii) Activity | (iii) Did fund- <br> raiser have <br> custody or <br> control of <br> contributions? |  | (iv) Gross receipts from activity | (v) Amount paid to (or retained by) fundraiser ilisted in col. (i) | (vi) Amount paid to (or retained by) organization |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Yes | No |  |  |  |
| 1 |  |  |  |  |  |  |
| 2 |  |  |  |  |  |  |
| 3 |  |  |  |  |  |  |
| 4 |  |  |  |  |  |  |
| 5 |  |  |  |  |  |  |
| 6 |  |  |  |  |  |  |
| 7 |  |  |  |  |  |  |
| 8 |  |  |  |  |  |  |
| 9 |  |  |  |  |  |  |
| 10 |  |  |  |  |  |  |
| Total |  |  | - |  |  |  |

3 List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or licensing.

Part II Fundraising Events. Complete if the organization answered "Yes" on Form 990, Part IV, line 18, or reported more than $\$ 15,000$ of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6 . List events with gross receipts greater than $\$ 5,000$.

|  |  | Gross receipts | (a) Event\#1 <br> Stone Crab Fest (event type) | (b) Event \#2 <br> Whitelaw Fundra (event type) | (c) Other events <br> None | $\begin{aligned} & \text { (d) Total events } \\ & \text { (add col. (a) trough } \\ & \text { col. (c)) } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 29,618 | 8,233 |  | 37,851 |
|  | 2 | Less: Contributions | 29,618 | 8,233 |  | 37,851 |
|  | 3 | Gross income (line 1 minus line 2) |  |  |  |  |
| $\begin{aligned} & \stackrel{0}{0} \\ & 0 \\ & \stackrel{0}{0} \\ & \stackrel{0}{0} \\ & \stackrel{\rightharpoonup}{0} \\ & \stackrel{0}{0} \end{aligned}$ | 4 Cash prizes |  |  |  |  |  |
|  | 5 | Noncash prizes | 10,004 |  |  | 10,004 |
|  | 6 | Rentfacility casts | 1,350 |  |  | 1,350 |
|  | 7 | Food and beverages | 3,755 | 2,323 |  | 6,078 |
|  | 8 | Entertainment |  |  |  |  |
|  | 9 | Other direct expenses | 8,741 | 527 |  | 9,268 |
|  | 10 | Direct expense summary | Add lines 4 through 9 in column (d) |  |  | 26,700 |
|  |  | Net income summary. Su | dract line 10 from line 3 , column (d) |  |  | -26,700 |

Part III Gaming. Complete if the organization answered "Yes" on Form 990, Part IV, line 19, or reported more than $\$ 15,000$ on Form 990-EZ, line 6 a.


9 Enter the state(s) in which the organization conducts gaming activities:
a is the organization licensed to conduct gaming activities in each of these states? $\qquad$
b If "No," explain:

10a Were any of the organization's gaming licenses revoked, suspended or terminated during the tax year?
b If "Yes," explain:


14 Enter the name and address of the person who prepares the organization's gaming/special events books and records:

Name

Address

15a Does the organization have a contract with a third party from whom the organization receives gaming revenue? ................................................................................................................................................................ $\square$ No
b If "Yes," enter the amount of gaming revenue received by the organization $\$ \ldots \ldots \ldots \ldots \ldots \ldots$........................ and the
amount of gaming revenue retained by the third party \$
c If "Yes," enter name and address of the third party:
Name

Address

16 Gaming manager information:
Name

Gaming manager compensation \$

Description of services provided
Director/officer $\quad \square$ Employee
$\square$ Independent contractor
17 Mandatory distributions:
a is the organization required under state law to make charitable distributions from the gaming proceeds to retain the state gaming license?
b Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the organization's own exempt activities during the tax year $\$$
Part IV Supplemental Information. Provide the explanations required by Part I, line 2 b , columns (iii) and (v); and Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also provide any additional information (see instructions).

## Department of the Treasury Intemal Revenue Service

Grants and Other Assistance to Organizations,
 Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22. - Information about Schedule I (Form 990) and its instruc

- Information about Schedule I (Form 990) and its instructions is at www.irs.gov/form990.

Part 1 General Information on Grants and Assistance
the selection criteria used to award the grants or assistance?
1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and
2 Describe in Part IV the organization's procedures for monitorin
$\square$ Yes $\quad \square$ No
Page 2

| (d) Amount of <br> non-cash assistance | (e) Method of valuation (book, <br> FMV, appraisal, other) | (f) Description of non-cash assistance |
| :---: | :---: | :---: |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |

Part IV Supplemental Information. Provide the information required in Part I, line 2, Part III, column (b), and any other additional information.
Part I, Line 2 - Procedures for Monitoring the Use of Grant Funds
The Museum is related to the Foundation as it is also a direct support
organization of the College. Within the Foundation is an endowed fund held
for the benefit of the Museum valued at $\$ 2.3$ million . Earnings on this
endowment are paid to Leepa-Rattner Museum of Art by the Foundation in
accordance with the Organization's endowment agreement. In turn these
amounts are paid to st. Petersburg College to be held in a restricted cost
center to be used by the Museum.

## The Leepa-Rattner Museum of Art Inc

Employer identification number
59-3733512

## Part 1 Questions Regarding Compensation

1a Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.First-class or charter travel
Travel for companions
Tax indemnification and gross-up payments
Discretionary spending account

Housing allowance or residence for personal use Payments for business use of personal residence Health or social club dues or initiation fees Personal services (e.g., maid, chauffeur, chef)
b If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain

2 Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, and officers, including the CEO/Executive Director, regarding the items checked in line 1a?

3 Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III.

Compensation committee Independent compensation consultant
Form 990 of other organizations

Written employment contract
Compensation survey or study
Approval by the board or compensation committee

4 During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization:
a Receive a severance payment or change-of-control payment?
b Participate in, or receive payment from, a supplemental nonqualified retirement plan?
c Participate in, or receive payment from, an equity-based compensation arrangement? If "Yes" to any of lines $4 \mathrm{a}-\mathrm{c}$, list the persons and provide the applicable amounts for each item in Part III.

Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.
5 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:
a The organization?
b Any related organization?
If "Yes" to line 5 a or 5b, describe in Part III.

6 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:
a The organization?
b Any related organization? If "Yes" on line 6 a or 6 b, describe in Part III.

7 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described on lines 5 and 6? If "Yes," describe in Part III
8 Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III

9 If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section $53.4958-6(\mathrm{c})$ ?

| Schedule J (Form 990) 2015 The Leepa-Rattner Museum of Art Inc 59-3733512 |
| :--- |
| Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed. |


| Schedule J (Form 990) 2015 The Leepa-Rattner Museum of Art Inc 59-3733512 |
| :--- |
| Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed. |


| For each individual whose instructions, on row (ii). Do Note: The sum of column | st eq | le J, report compen Form 990, Part VII. qual the total amoun | sation from the orga of Form 990, Part | ation on row (i) a <br> Section A, line 1 | from related organ <br> applicable column | ations, described in and ( E ) amounts | for that individual. |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (A) Name and Title |  | (B) Breakdown of W-2 and/or 1099-MISC compensation |  |  | (C) Retirement and other deferred compensation | (D) Nontaxable benefits | (E) Total of columns (B)(i)-(D) | (F) Compensation in column (B) reported as deferred on prior Form 990 |
|  |  | (i) Base compensation | (ii) Bonus \& incentive compensation | (iii) Other reportable compensation |  |  |  |  |
| Marvin Bright | (i) | 0 | 0 | 0 | 0 | 0 | 0 | ................ 0 |
| 1 Provost | (ii) | 127,439 | 0 | 0 | 27,953 | 16,737 | 172,129 | 0 |
|  | (i). |  |  |  |  |  |  |  |
| 2 | (ii) |  |  |  |  |  |  |  |
|  | (i) |  |  |  |  |  |  |  |
| 3 | (ii) |  |  |  |  |  |  |  |
|  | (i) |  |  |  |  |  |  |  |
| 4 | (ii) |  |  |  |  |  |  |  |
|  | (ii) |  |  |  |  |  |  |  |
| 5 |  |  |  |  |  |  |  |  |
|  | (i). |  |  |  |  |  |  |  |
| 6 | (ii) |  |  |  |  |  |  |  |
|  | (i). |  |  |  |  |  |  |  |
| 7 | (ii) |  |  |  |  |  |  |  |
|  | (i) |  |  |  |  |  |  |  |
| 8 | (ii) |  |  |  |  |  |  |  |
|  | (i) |  |  |  |  |  |  |  |
| 9 | (ii) |  |  |  |  |  |  |  |
|  | (i) |  |  |  |  |  |  |  |
| 10 | (ii) |  |  |  |  |  |  |  |
|  | (i) |  |  |  |  |  |  |  |
| 11 | (ii) |  |  |  |  |  |  |  |
|  | (i) |  |  |  |  |  |  |  |
| 12 | (ii) |  |  |  |  |  |  |  |
|  | (i) |  |  |  |  |  |  |  |
| 13 | (ii) |  |  |  |  |  |  |  |
|  | (i) |  |  |  |  |  |  |  |
| 14 | (ii) |  |  |  |  |  |  |  |
|  | (i) |  |  |  |  |  |  |  |
| 15 | (ii) |  |  |  |  |  |  |  |
|  | (i) |  |  |  |  |  |  |  |
| 16 | (iii) |  |  |  |  |  |  |  |

Schedule J (Form 990) 2015 The Leepa-Rattner Museum of Art Inc 59-3733512

| Part III Supplemental Information |
| :--- |
| Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part |

Part I, Line 3- Related Org Methods Used for Compensation Explanation
Compensation for the officers of The Leepa-Rattner Museum of Art Inc. is
based on the St. Petersburg College Classification and Salary Schedule,
which includes ranges for each grade.
Part I Types of Property

|  |  | (a) Check if applicable | (b) <br> Number of contributions or items contributed | (c) Noncash contribution amounts reported on Form 990, Part VIII, line 1 g | (d) <br> Method of determining noncash contribution amounts |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Art-Works of art | X | 82 |  | Appraisal |
| 2 | Art-Historical treasures |  |  |  |  |
| 3 | Art-Fractional interests |  |  |  |  |
| 4 | Books and publications |  |  |  |  |
| 5 | Clothing and household goods |  |  |  |  |
| 6 | Cars and other vehicles |  |  |  |  |
| 7 | Boats and planes |  |  |  |  |
| 8 | Intellectual property |  |  |  |  |
| 9 | Securities - Publicly traded |  |  |  |  |
| 10 | Securities - Closely held stock |  |  |  |  |
| 11 | Securities - Partnership, LLC, or trust interests |  |  |  |  |
| 12 | Securities-Miscellaneous |  |  |  |  |
| 13 | Qualified conservation contribution - Historic structures |  |  |  |  |
| 14 | Qualified conservation contribution - Other |  |  |  |  |
| 15 | Real estate-Residential |  |  |  |  |
| 16 | Real estate-Commercial |  |  |  |  |
| 17 | Real estate - Other |  |  |  |  |
| 18 | Collectibles |  |  |  |  |
| 19 | Food inventory | X | 2 | 2,323 | Fair market value |
| 20 | Drugs and medical supplies |  |  |  |  |
| 21 | Taxidermy |  |  |  |  |
| 22 | Historical artifacts |  |  |  |  |
| 23 | Scientific specimens |  |  |  |  |
| 24 | Archeological artifacts |  |  |  |  |
| 25 | Other (Silent Auction ) | X | 72 | 10,004 | Fair market value |
| 26 | Other (Supplies | X | 1 | 30,340 | Fair market value |
| 27 | Other (Museum Store/Ed) | X | 11 | 5,320 | Fair market value |
| 28 | Other (Lodging .......) | X | 13 | 1,587 | Fair market value |

29 Number of Forms 8283 received by the organization during the tax year for contributions for which the organization completed Form 8283, Part IV, Donee Acknowledgement

30a During the year, did the organization receive by contribution any property reported in Part 1 , lines 1 through 28 , that it must hold for at least three years from the date of the initial contribution, and which is not required to be used for exempt purposes for the entire holding period?
b If "Yes," describe the arrangement in Part II.
31 Does the organization have a giff acceptance policy that requires the review of any non-standard contributions?
32a Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash contributions?
b If "Yes," describe in Part II.
33 If the organization did not report an amount in column (c) for a type of property for which column (a) is checked, describe in Part II.

Part II Supplemental Information. Provide the information required by Part I, lines 30b, 32b, and 33, and whether the organization is reporting in Part $I$, column (b), the number of contributions, the number of items received, or a combination of both. Also complete this part for any additional information.

```
Part I, Line 33 - Explanation for Not Reporting Revenue
Line 1: Art - Works of Art:
The value of the Museum's collections has been excluded from the
Statement of Net Position and artwork gifts are excluded from revenue in
the Statement of Revenues, Expenses, and Change in Net Position. Artwork
worth $43,575 was donated to the Organization in the fiscal year ending
3/31/2016. This amount is reported on Schedule A. It is not reported as
revenue on the Form }990\mathrm{ and other schedules.
```

| SCHEDULE 0 <br> (Form 990 or 990-EZ) | Supplemental Information to Form 990 or 990-EZ <br> Complete to provide information for responses to specific questions on Form 990 or 990 -EZ or to provide any additional information. |  |  | OMB No. 1545-0047 |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 2015 |
| Department of the Treasury Internal Revenue Service | Attach to Form 990 or 990-EZ. <br> Information about Schedule O (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990. |  |  | Open to Public Inspection |
| Name of the organization | The Leepa-Rattner Museum of Art Inc |  | Employer identification number |  |
|  |  |  | 59-3733 |  |

Form 990-Organization's Mission
The mission of the Leepa-Rattner Museum of Art is to collect, conserve exhibit and protect the works of art entrusted to its care and stewardship. Through its exhibitions programs and expanding collection of $20 t h$ and $21 s t$ century art, the museum strives to engage and inspire our diverse community by providing opportunities for education enlightenment interpretation and research to students, scholars and visitors.

Form 990, Part III, Line 4a - First Accomplishment (Continued from Page 1)

The museum experience was augmented by a variety of arts education classes and workshops, lectures and gallery talks music and dance concertsi selfguided art exploration activities; a monthly program for reading and artmaking for youngsters age 4-8. Additionally, two art therapy programs addressed needs of young adults experiencing emotional, physical or mental challenges, as well as college students with disabilities ranging from autism and speech impairment to emotional disabilities and chronic illness.

Form 990, Part V - Additional Information

Lines 2 a and 2 b :

The Organization's payroll is reported under a related organization, st. Petersburg College. The number of employees reported represents all the organization's employees. St. Petersburg College has filed all required federal employment tax returns.

Form 990, Part VI - Additional Information
Section B, Line 13:
The procedures regarding standards of conduct, reporting known or suspected improper or fraudulent financial activities and whistleblower protection are available for public inspection upon request.

Form 990, Part VI, Line 11b - Organization's Process to Review Form 990 A copy of Form 990 is provided to the Board of Directors prior to the quarterly Board of Directors meeting. Finance committee will review and report back any findings or comments to the board before filing the 990.

Form 990, Part VI, Line 12c - Enforcement of Conflicts Policy The conflict of interest policy is monitored by the Governance Committee of the Board of Directors. Annually, all officers, directors and key employees are required to disclose interests that could give rise to conflicts.

Form 990, Part VI, Line 15a - Compensation Process for Top Official Compensation for the Director of the Leepa-Rattner Museum of Art, Inc. is based on the Classification and Salary Schedule, which includes ranges for each grade, including this position.

Form 990, Part VI, Line 15b - Compensation Process for Officers Compensation for key employees of the Leepa-Rattner Museum of Art, Inc. is based on the Classification and Salary Schedule, which includes ranges for each grade, including these positions.

Form 990, Part VI, Line 19 - Governing Documents Disclosure Explanation The Museum's governing documents, conflict of interest policy and financial statements are available for public inspection upon request.
Form 990, Part XI, Line 9 - Other Changes in Net Assets Explanation
Museum store expenses
Special event expenses
Endowment General Support
Museum store expenses
Special event expenses
Endowment General Support
1173207 08/06/2016 3:50 PM
SCHEDULE R
(Form 990)
Department of the Treasury
Intemal Revenue Sevicu Name of the organization
The Leepa-Rattner Museum of Art Inc
Part I Identification of Disregarded Entities Complete if the organization answered "Yes" on Form 990, Part IV, line 33. Name, address, and EIN (if applicable) of disregarded entity

## Related Organizations and Unrelated Partnerships

$\rightarrow$ Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37. - Information about Schedule R (Form 990) and its instruct

- Information about Schedule R (Form 990) and its instructions is at www.irs.gov/form990.
Employer identification
$59-3733512$

| OmB No. $1545-0047$ |
| :---: |
| 2015 |
| $\begin{array}{c}\text { Open to Public } \\ \text { Inspection }\end{array}$ |


Schedule R (Form 990) 2015 The Leepa-Rattner Museum of Art Inc 59-3733512

Schedule R (Form 990) 2015 The Leepa-Rattner Museum of Art Inc 59-3733512


Schedule R - Additional Information
Schedule R, Part II, Identification of Related Tax Exempt Organizations: The Museum has an endowed fund valued at $\$ 2.3$ million at $3 / 31 / 2016$. The fund is held by the st. Petersburg college Foundation, a related party of the Museum. The Museum is permitted to draw up to $80 \%$ of the earnings above the endowment principal balance in accordance with the donor's agreement.

Schedule R, Part V, Line 2, Line 1c - The St. Petersburg College Foundation, Inc. is also related to the Museum, as it is a direct support organization of the College. The St. Petersburg College Foundation has permanently loaned The Leepa-Rattner-Gentle art collection to St. Petersburg College for $\$ 1$. The College has loaned the collection to the Museum.

The St. Petersburg College Foundation, Inc. (Foundation), a 501 (c) (3) and direct support organization of st. Petersburg College, provides fundraising staff to solicit and raise contributions on behalf of the Museum. The contributions raised are deposited into a dedicated Museum account at the Foundation. In turn, the Foundation makes a contribution to the Museum for the amount of the raised contributions.

Schedule R, Part $V$, Line 2, Line 1m - The St. Petersburg College Foundation, Inc. charged an investment management fee of $.75 \%$ of the Museum's pooled investment endowment fund overseen by the Foundation. No direct cash payments were made but rather a fee was taken directly from the pooled fund.

Schedule R, Part V, Line In - Transactions with Related Organizations The organization shares facilities and materials with St. Petersburg College. Although a value has been assigned, no cash reimbursements occurred.

Schedule R, Part V, Line 10 - Transactions with Related Organizations The organization shares paid employees with St. Petersburg College. Although a value has been assigned, the only cash reimbursement is for salaries.

# Application for Extension of Time To File an Exempt Organization Return 

- If you are filing for an Automatic 3-Month Extension, complete only Part I and check this box
- If you are filing for an Additional (Not Automatic) 3-Month Extension, complete only Part II (on page 2 of this form).

Do not complete Part II unless you have already been granted an automatic 3-month extension on a previously filed Form 8868.
Electronic filing (e-file). You can electronically file Form 8868 if you need a 3-month automatic extension of time to file ( 6 months fof a corporation required to file Form 990-T), or an additional (not automatic) 3-month extension of time. You can electronically file Form 8868 to request an extension of time to file any of the forms listed in Part I or Part II with the exception of Form 8870, Information Return for Transfers Associated With Certain Personal Benefit Contracts, which must be sent to the IRS in paper format (see instructions). For more details on the electronic filing of this form, visit www.irs.gov/efile and click on e-file for Charities \& Nonprofits.

## Patt. Automatic 3-Month Extension of Time. Only submit original (no copies needed).

A corporation required to file Form 990-T and requesting an automatic 6 -month extension - check this box and complete
Part I only
ACCEPTED
UL 282016

All other corporations (including 1120-C filers), partnerships, REMICs, and trusts must use Form 7004 to request an extension of time to file income tax returns.

Enter filer's identifying number, see instructions

| Type or | Name of exempt organization or other filer, see instructions. |
| :--- | :--- |

Employer identification number (EIN) or
print

File by the
due date for
filing your
relurn. See
instructions.
The Leepa-Rattner Museum of Art Inc
59-3733512
Number, street, and room or suite no. If a P.O. box, see instructions.
Social security number (SSN) P.O. Box 1545

Enter the Return code for the return that this application is for (file a separate application for each return)

| Application <br> Is For | Return <br> Code | Application <br> Is For | Return <br> Code |
| :--- | :---: | :--- | :---: |
| Form 990 or Form 990-EZ | 01 | Form 990-T (corporation) | 07 |
| Form 990-BL | 02 | Form 1041-A | 08 |
| Form 4720 (individual) | 03 | Form 4720 (other than individual) | 09 |
| Form 990-PF | 04 | Form 5227 | 10 |
| Form 990-T (sec. 401 (a) or 408(a) trust) | 05 | Form 6069 | 11 |
| Form 990-T (trust other than above) | 06 | Form 8870 | 12 |

## Cristina McCormack

600 E Klosterman Road

- The books are in the care of Tarpon Springs

FL 34688

Telephone No.
727-712-5203
FAX No.

- If the organization does not have an office or place of business in the United States, check this box
- If this is for a Group Return, enter the organization's four digit Group Exemption Number (GEN) for the whole group, check this box .... $\square$. If it is for part of the group, check this box
$\qquad$ If this is a list with the names and EINs of all members the extension is for.
1 I request an automatic 3 -month ( 6 months for a corporation required to file Form 990-T) extension of time until $11 / 15 / 16$, to file the exempt organization return for the organization named above. The extension is
for the organization's return for:
$-\square$ calendar year $\qquad$ or
- $X$ tax year beginning $04 / 01 / 15$, and ending $03 / 31 / 16$

2 If the tax year entered in line 1 is for less than 12 months, check reason: $\square$ Initial return $\square$ Final return
$\square$ Change in accounting period
3a If this application is for Forms 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less any nonrefundable credits. See instructions.
b If this application is for Forms 990-PF, 990-T, 4720, or 6069, enter any refundable credits and estimated tax payments made. Include any prior year overpayment allowed as a credit.
c Balance due. Subtract line 3b from line 3a. Include your payment with this form, if required, by using EFTPS (Electronic Federal Tax Payment System). See instructions.

|  |  |  |
| :--- | :--- | :--- | :--- |
| $3 a$ | $\$$ | 0 |
| $3 b$ | $\$$ | 0 |
|  |  | 0 |

Caution. If you are going to make an electronic funds withdrawal (direct debit) with this Form 8868, see Form 8453-EO and Form 8879-EO for payment instructions.
For Privacy Act and Paperwork Reduction Act Notice, see instructions.

## Filing Instructions

## The Leepa-Rattner Museum of Art Inc

## Exempt Organization Business Tax Return

## Taxable Year Ended March 31, 2016

Date Due: February 15, 2017

| Remittance: | None is required. Your Form 990-T for the tax year ended $3 / 31 / 16$ shows no <br> balance due. |
| :--- | :--- |
| Mail To: | Department of the Treasury <br> Internal Revenue Service Center <br> Ogden, UT $84201-0027$ |
|  | If a private delivery service is used, mail to: |
| OSPC |  |
| 1973 Rulon White Blvd. |  |
| Ogden, UT 84201-1000 |  |

Signature: The return should be signed and dated on Page 2 by an officer representing the organization.

Other: Initial and date the copy of the return, and retain it for your records.

## Exempt Organization Business Income Tax Return (and proxy tax under section 6033(e))

Department of the Treasury Internal Revenue Service A $\square$ Check box if - Oo not enter SSN numbers on this $\square$. at end of year

Name of organization
Check box if name changed and see instructions.)
The Leepa-Rattner Museum of Art Inc Number, street, and room or suite no. If a P.O. box, see instructions. P.O. Box 1545

City or town, state or province, country, and ZlP or foreign postal code Tarpon Springs FL 34688 F Group exemption number (See instructions.)

H Describe the organization's primary unrelated business activity.

## - Museum Store

$\begin{array}{ll}\text { I During the tax year, was the corporation a subsidiary in an affiliated group or a parent-subsidiary controlled group? ............... } \quad \square & \text { Yes } X \text { No }\end{array}$ If "Yes," enter the name and identifying number of the parent corporation.
$\rightarrow$

J The books are in care of Cristina McCormack $\quad$ Telephone number 727-712-5203


## Part II Deductions Not Taken Elsewhere (See instructions for limitations on deductions.) (Except for contributions, deductions must be directly connected with the unrelated business income.)

| 14 | Compensation of officers, directors, and trustees (Schedule K) | 14 |  |
| :---: | :---: | :---: | :---: |
| 15 | Salaries and wages | 15 |  |
| 16 | Repairs and maintenance | 16 |  |
| 17 | Bad debts | 17 |  |
| 18 | Interest (attach schedule) | 18 |  |
| 19 | Taxes and licenses | 19 |  |
| 20 | Charitable contributions (See instructions for limitation rules) | 20 |  |
| 21 | Depreciation (attach Form 4562) ........................................................ 21 |  |  |
| 22 | Less depreciation claimed on Schedule A and elsewhere on return ....................... 22a | 22b | 0 |
| 23 | Depletion | 23 |  |
| 24 | Contributions to deferred compensation plans | 24 |  |
| 25 | Employee benefit programs | 25 |  |
| 26 | Excess exempt expenses (Schedule I) | 26 |  |
| 27 | Excess readership costs (Schedule J) | 27 |  |
| 28 | Other deductions (attach schedule) | 28 |  |
| 29 | Total deductions. Add lines 14 through 28 | 29 |  |
| 30 | Unrelated business taxable income before net operating loss deduction. Subtract line 29 from line 13 | 30 | -7,631 |
| 31 | Net operating loss deduction (limited to the amount on line 30) | 31 |  |
| 32 | Unrelated business taxable income before specific deduction. Subtract line 31 from line 30 | 32 | -7,631 |
| 33 | Specific deduction (Generally \$1,000, but see line 33 instructions for exceptions) | 33 | 1,000 |
| 34 | Unrelated business taxable income. Subtract line 33 from line 32 . If line 33 is greater than line 32, enter the smaller of zero or line 32 | 34 | -7,631 |

DAA For Paperwork Reduction Act Notice, see instructions.

## Part III Tax Computation

35 Organizations Taxable as Corporations. See instructions for tax computation. Controlled group members (sections 1561 and 1563) check here $\square$ See instructions and:
a Enter your share of the $\$ 50,000, \$ 25,000$, and $\$ 9,925,000$ taxable income brackets (in that order):
(1) $\$$
(2) $\$$
(3) $\$$
b Enter organization's share of: (1) Additional 5\% tax (not more than \$11,750)
(2) Additional $3 \%$ tax (not more than $\$ 100,000$ )
c Income tax on the amount on line 34
36 Trusts Taxable at Trust Rates. See instructions for tax computation. Income tax on the amount on line 34 from: $\square$ Tax rate schedule or $\quad \square$ Schedule $D$ (Form 1041)
37 Proxy tax. See instructions
38 Alternative minimum tax
39 Total. Add lines 37 and 38 to line 35 c or 36 , whichever applies


## Part IV Tax and Payments



## Part V Statements Regarding Certain Activities and Other Information (see instructions)

1 At any time during the 2015 calendar year, did the organization have an interest in or a signature or other authority over a financial account (bank, securities, or other) in a foreign country? If YES, the organization may have to file FinCEN Form 114, Report of Foreign Bank and Financial Accounts. If YES, enter the name of the foreign country here
2 During the tax year, did the organization receive a distribution from, or was it the grantor of, or transferor to, a foreign trust? If YES, see instructions for other forms the organization may have to file.
3 Enter the amount of tax-exempt interest received or accrued during the tax year \$

## Schedule A - Cost of Goods Sold. Enter method of inventory valuation Cost Method

| 1 | Inventory at beginning of year | 1 |  |  | Inventory at end of year | 6 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2 | Purchases | 2 | 8,846 |  |  |  |  |  |
| 3 | Cost of labor | 3 | 10,947 |  | line 5. Enter here and in Part I, line 2 | 7 | 23 | 159 |
| 4a | Additional sec. $263 \dot{A}$ | 4a |  | 8 | Do the rules of section 263A (with respect to |  | Yes | No |
| $b$ | Other costs | 4b | 3,366 |  | property produced or acquired for resale) apply |  |  |  |
| 5 | Total. Add lines 1 through 4b | 5 | 23,159 |  | to the organization? |  |  | X |



Form 990-T (2015) The Leepa-Rattner Museum of Art Inc 59-3733512

## Schedule C - Rent Income (From Real Property and Personal Property Leased With Real Property)

(see instructions)

| $\begin{aligned} & \text { 1. Description of property } \\ & \text { (1) } N / A \end{aligned}$ |  |  |
| :---: | :---: | :---: |
| (2) |  |  |
| (3) |  |  |
| (4) |  |  |
| 2. Rent received or accrued |  | 3(a) Deductions directly connected with the income in columns 2(a) and 2(b) (attach schedule) |
| (a) From personal property (if the percentage of rent for personal property is more than $10 \%$ but not more than $50 \%$ ) | (b) From real and personal property (if the percentage of rent for personal property exceeds $50 \%$ or if the rent is based on profit or income) |  |
| (1) |  |  |
| (2) |  |  |
| (3) |  |  |
| (4) |  |  |
| Total | Total | (b) Total deductions. |
| (c) Total income. Add totals of columns 2(a) a here and on page 1, Part I, line 6, column (A) | Enter | Enter here and on page 1 , Part I, line 6, column (B) |

## Schedule E - Unrelated Debt-Financed Income (see instructions)

| 1. Description of debt-financed property |  | 2. Gross income from or allocable to debt-financed property | 3. Deductions directly connected with or allocable to debt-financed property |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | (a) Straight line depreciation (attach schedule) | (b) Other deductions (attach schedule) |
| (1) $\mathrm{N} / \mathrm{A}$ |  |  |  |  |
| (2) |  |  |  |  |
| (3) |  |  |  |  |
| (4) |  |  |  |  |
| 4. Amount of average acquisition debt on or allocable to debt-financed property (attach schedule) | 5. Average adjusted basis of or allocable to debt-financed property (attach schedule) |  | 6. Column <br> 4 divided by column 5 | 7. Gross income reportable (column $2 \times$ column 6) | 8. Allocable deductions (column $6 x$ total of columns 3(a) and 3(b)) |
| (1) |  |  |  |  |
| (2) |  |  |  |  |
| (3) |  |  |  |  |
| (4) |  |  |  |  |
|  |  |  | Enter here and on page 1, Part I, line 7, column (A). | Enter here and on page 1 , Part I, line 7, column (B). |
| Totals |  |  |  |  |
| Total dividends-received deductions included in column 8 |  |  |  |  |

Total dividends-received deductions included in column 8

Enter here and on page 1,
Part I, line 6, column (B)

| Schedule F-Interest, Annuities, Royalties, and Rents From Controlled Organizations (see instructions) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1. Name of controlled organization | 2. Employer identification number | Exempt Controlled Organizations |  |  |  |
|  |  | 3. Net untelated income (loss) (see instructions) | 4. Total of specified payments made | 5. Part of column 4 that is included in the controlling organization's gross inc. | 6. Deductions directiy connected with income in column 5 |
| (1) $\mathrm{N} / \mathrm{A}$ |  |  |  |  |  |
| (2) |  |  |  |  |  |
| (3) |  |  |  |  |  |
| (4) |  |  |  |  |  |

Nonexempt Controlled Organizations

| 7. Taxable Income | 8. Net unrelated income (loss) (see instructions) | 9. Total of specified payments made | 10. Part of column 9 that is included in the controlling organization's gross income | 11. Deductions directly connected with income in column 10 |
| :---: | :---: | :---: | :---: | :---: |
| (1) |  |  |  |  |
| (2) |  |  |  |  |
| (3) |  |  |  |  |
| (4) |  |  |  |  |
| Totals |  |  | Add columns 5 and 10. Enter here and on page 1 . Part 1, line 8 , column (A). | Add columns 6 and 11. Enter here and on page 1 . Part l, line 8, column (B). |

## Schedule G - Investment Income of a Section 501(c)(7), (9), or (17) Organization (see instructions)

| 1. Description of income | 2. Amount of income | 3. Deductions directly connected (attach schedule) | 4. Set-asides (attach schedule) | 5. Total deductions and set-asides (col. 3 plus col.4) |
| :---: | :---: | :---: | :---: | :---: |
| (1) $\mathrm{N} / \mathrm{A}$ |  |  |  |  |
| (2) |  |  |  |  |
| (3) |  |  |  |  |
| (4) |  |  |  |  |
| Totals ....................................... | Enter here and on page 1 , Part I, line 9 , column (A). |  |  | Enter here and on page 1 , Part $I$, line 9 , column (B). |

Schedule I-Exploited Exempt Activity Income, Other Than Advertising Income (see instructions)

| 1. Description of exploited activity | 2. Gross unrelated business income from trade or business | 3. Expenses directly connected with production of unrelated business income | 4. Net income (loss) from unrelated trade or business (column 2 minus column 3). If a gain, compute cols. 5 through 7. | 5. Gross income from activity that is not unrelated business income | 6. Expenses attributable to column 5 | 7. Excess exempt expenses (column 6 minus column 5, but not more than column 4). |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (1) $\mathrm{N} / \mathrm{A}$ |  |  |  |  |  |  |
| (2) |  |  |  |  |  |  |
| (3) |  |  |  |  |  |  |
| (4) |  |  |  |  |  |  |
| Totals ......................... | Enter here and on page 1, Part i , line 10, col. (A). | Enter here and on page 1, Part I, line 10, col. (B). |  |  |  | Enter here and on page 1 . Part ll, line 26. |

## Schedule J - Advertising Income (see instructions)



Part II Income From Periodicals Reported on a Separate Basis (For each periodical listed in Part II, fill in columns

| 1. Name of periodical | 2. Gross advertising income | 3. Direct advertising cosis | 4. Advertising gain or (loss) (col. 2 minus col. 3). If a gain, compute cols. 5 through 7. | 5. Circulation income | 6. Readership costs | 7. Excess readership costs (column 6 minus column 5, but not more than column 4). |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (1) $\mathrm{N} / \mathrm{A}$ |  |  |  |  |  |  |
| (2) |  |  |  |  |  |  |
| (3) |  |  |  |  |  |  |
| (4) |  |  |  |  |  |  |
| Totals from Part 1 ........... |  |  |  |  |  |  |
| Totals, Part II (lines 1-5) | Enter here and on page 1, Part i, line 11, col. (A). | Enter here and on page 1, Part !, line 11, col. (B). |  |  |  | Enter here and on page 1 , Part II, line 27. |

Schedule K - Compensation of Officers, Directors, and Trustees (see instructions)


Federal Statements
FYE: 3/31/2016

## Statement 1 - Form 990-T, Schedule A, Line 4b - Other Costs

|  | Description |
| :---: | :---: |
| Museum store - UBIT | $\$$Amount <br> Total |
| $=3,366$ |  |



The Leepa-Rattner Museum of Art Inc
P.O. Box 1545

Tarpon Springs, FL 34688

## NOL Carryback Election

Under IRC Section 172(b)(3), the taxpayer elects to relinquish the entire carryback period with respect to any regular tax and AMT net operating loss incurred during the current tax year.
(Rev. January 2014)
Deparment of the Treasury
Intemal Revenue Service

## Application for Extension of Time To File an <br> Exempt Organization Return

- File a separate application for each return. - Information about Form 8868 and its instructions is at www.irs.gov/form8868.
- If you are filing for an Automatic 3-Month Extension, complete only Part I and check this box
- If you are filing for an Additional (Not Automatic) 3-Month Extension, complete only Part II (on page 2 of this form).

Do not complete Part II unless you have already been granted an automatic 3-month extension on a previously filed Form 8868.
Electronic filing (e-file). You can electronically file Form 8868 if you need a 3-month automatic extension of time to file ( 6 months for a corporation required to file Form 990-T), or an additional (not automatic) 3-month extension of time. You can electronically file Form 8868 to request an extension of time to file any of the forms listed in Part I or Part II with the exception of Form 8870, information $\quad$ JUL 222075 Return for Transfers Associated With Certain Personal Benefit Contracts, which must be sent to the IRS in paper format (see instructions). For more details on the electronic filing of this form, visit www.irs.gov/efile and click on e-file for Charities \& Nonprofits.
Partl. Automatic 3-Month Extension of Time. Only submit original (no copies needed).
A corporation required to file Form 990-T and requesting an automatic 6-month extension - check this box and complete
Part I only


All other corporations (including 1120-C filers), partnerships, REMICs, and trusts must use Form 7004 to request an extension of time to file income tax returns.

Enter filer's identifying number, see instructions

| Type or | Name of exempt organization or other filer, see instructions. |
| :--- | :--- |

print
The Leepa-Rattner Museum of Art Inc
Employer identification number (EIN) or
59-3733512
Number, street, and room or suite no. If a P.O. box, see instructions.
Social security number (SSN)
File by the
P.O. Box 1545
due date for
filing your
return. See
instructions.
City, town or post office, state, and ZIP code. For a foreign address, see instructions.
Tarpon Springs
FL 34688
Enter the Return code for the return that this application is for (file a separate application for each return)

| Application <br> Is For | Return <br> Code | Application <br> Is For | Return <br> Code |
| :--- | :---: | :--- | :---: |
| Form 990 or Form 990-EZ | 01 | Form 990-T (corporation) | 07 |
| Form 990-BL | 02 | Form 1041-A | 08 |
| Form 4720 (individual) | 03 | Form 4720 (other than individual) | 09 |
| Form 990-PF | 04 | Form 5227 | 10 |
| Form $990-\mathrm{T}$ (sec. 401(a) or 408(a) trust) | 05 | Form 6069 | 11 |
| Form 990-T (trust other than above) | 06 | Form 8870 | 12 |

## Cristina McCormack

600 E Klosterman Road

- The books are in the care of Tarpon Springs...........................................................................................................

Telephone No. 727-712-5203
FAX No.

- If the organization does not have an office or place of business in the United States, check this box
- If this is for a Group Return, enter the organization's four digit Group Exemption Number (GEN) for the whole group, check this box $\quad$ If it is for part of the group, check this box $\square \square$ and attach a list with the names and EINs of all members the extension is for.
1 I request an automatic 3-month (6 months for a corporation required to file Form 990-T) extension of time
until $02 / 15 / 17$, to file the exempt organization return for the organization named above. The extension is
for the organization's return for:
- $\square$ calendar year $\qquad$ or
- $X$ tax year beginning $04 / 01 / 15$, and ending $03 / 31 / 16$

2 If the tax year entered in line 1 is for less than 12 months, check reason: $\square$ Initial return $\square$ Final return $\square$ Change in accounting period
3a If this application is for Forms 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less any nonrefundable credits. See instructions.
b If this application is for Forms 990-PF, 990-T, 4720, or 6069, enter any refundable credits and estimated tax payments made. Include any prior year overpayment allowed as a credit.
c Balance due. Subtract line 3b from line 3a. Include your payment with this form, if required, by using EFTPS (Electronic Federal Tax Payment System). See instructions.

|  |  |  |
| :--- | :--- | :--- | :--- |
| $3 a$ | $\$$ | 0 |
|  |  | 0 |
| $3 b$ | $\$$ | 0 |
| $3 c$ | $\$$ |  |

Caution. If you are going to make an electronic funds withdrawal (direct debit) with this Form 8868, see Form 8453-E0 and Form 8879-EO for payment instructions.

## Filing Instructions

# The Leepa-Rattner Museum of Art Inc <br> Form F-1120 - Income/Franchise Tax Return 

Taxable Year Ended March 31, 2016

Date Due: March 1, 2017

Remittance: None is required. No amount is due or overpaid.
Mail To: Florida Department of Revenue 5050 West Tennessee Street
Tallahassee, FL 32399-0135
Signature: The return should be signed and dated on page 2 by an authorized officer of the corporation.

Other: Every business entity with active status is required to file an annual report each year with the Department of State, Division of Corporations to maintain active status. The annual report may be filed online using the Division's website, www.Sunbiz.org.

# Name The Leepa-Rattner Museum of Art Inc 

1. Federal taxable income (see instructions)

Attach pages 1-5 of federal return
2. State income taxes deducted in computing federal taxable income (attach schedule)
3. Additions to federal taxable income (from Schedule I)
4. Total of Lines 1,2 and 3.
5. Subtractions from federal taxable income (from Schedule II)
6. Adjusted federal income (Line 4 minus Line 5)
7. Florida portion of adjusted federal income (see instructions)
8. Nonbusiness income allocated to Florida (from Schedule R)
9. Florida exemption
10. Florida net income (Line 7 plus Line 8 minus Line 9) Check here if negative $\mathrm{X} \quad-7,631.00$
11. Tax due: $5.5 \%$ of Line 10 or amount from Schedule VI, whichever is greater
(see instructions for Schedule VI) ...................................................................................................................... 0.00
12. Credits against the tax (from Schedule V)00
13. Total corporate income/franchise tax due (Line 11 minus Line 12) ..... 0.00
14. a) Penalty: F-2220 $\qquad$ . b) Other
c) Interest: F-2220 . d) Other
$\qquad$ Check here if negative _ . ................. 00 Check here if negative $\quad$.............................................. Check here if negative Check here if negative Check here if negative Check here if negative Check here if negative X $-7,631.00$ 9,648.00 $-17,279.00$ $-17,279.00$ 0.00
5. Total of Lines 13 and 1400

Estimated tax payments
$\square$
16. Payment credits: Estimated tax payments $16 \mathrm{a} \$ \square$
$16 \mathrm{~b} \$$
$\square$ ..... 00
17. Total amount due: Subtract Line 16 from Line 15. If positive, enter amount due here and on payment coupon.If the amount is negative (overpayment), enter on Line 18 and/or Line 190.00
18. Credit: Enter amount of overpayment credited to next year's estimated tax here and on payment coupon ..... 00
19. Refund: Enter amount of overpayment to be refunded here and on payment coupon ..... 00
Florida Corporate Income Tax Return

To ensure proper credit to your account, enclose your check with tax return when mailing.
Return is Due 1st Day of the 4th Month After Close of the Taxable Year
Check here if you transmitted funds electronically
Name The Leepa-Rattner Museum of Art Inc

Address
Address $\quad$ P.O. Box 1545

City/State/ZIP Tarpon Springs
FL 34688

| 593733512 | 0 | 0 | 0 |
| :--- | :--- | :--- | :--- |
| 20150401 | 964800 | 0 | 0 |
| 20160331 | -1727900 | 0 | 0 |
| 00000000 | 0 | 0 | 0 |
| 012 | 964800 | 0 | 0 |
| 201 | 0 | 0 | 0 |
| -763100 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 |



This return is considered incomplete unless a copy of the federal return is attached.
If your return is not signed, or improperly signed and verified, it will be subject to a penalty, The statute of limitations will not start until your return is properly signed and verified. Your return must be completed in its entirety


All Taxpayers Must Answer Questions A Through M Below - See Instructions


| G. A Florida extension of time was timely filed? | YES | $\mathbf{X}$ | NO |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| H-1. Corporation is a member of a controlled group? | YES |  | NO | $\mathbf{X}$ |  |
|  | if yes, attach list. |  |  |  |  |

## Where to Send Payments and Returns

Make check payable to and mail with return to:
Florida Department of Revenue
5050 W Tennessee Street
Tallahassee FL 32399-0135
If you are requesting a refund (Line 19), send your return to:
Florida Department of Revenue
PO Box 6440
Tallahassee FL 32314-6440

H-2. Part of a federal consolidated return? YES $\square$ NO $X$ If yes, provide:
FEIN from federal consolidated return:
Name of corporation:

H-3. The federal common parent has sales, property, or payroll in Florida?

1. Location of corporate books:

600 E Klosterman Road


Taxpayer is a member of a Florida partnership or foint venture? $\quad$ YES $\quad$ NO $\boldsymbol{X}$
K. Enter date of latest IRS audit: $\qquad$
a) List years examined:
L. Contact person concerning this retum: Cxistina McCormack
a) Contact person telephone number: 727-712-5203
b) Contact person e-mail address:
ljones@gsscpa.com
M. Type of federal retumfied $\square 1120 \quad \square$ 1120S or 990 T

## Remember:

## $\checkmark \quad$ Make your check payable to the Florida

 Department of Revenue.$\checkmark$ Write your FEIN on your check.
$\checkmark$ Sign your check and return.
$\checkmark$ Attach a copy of your federal return.
$\checkmark$ Attach a copy of your Florida Form F-7004 (extension of time) if applicable.

The Leepa-Rattner Museum of Art Inc

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CSOL
F-1120 R. 01/16

Page 3


| Schedule II - Subtractions from Federal Taxable Income | Column (a) For page 1 | Column (b) For Scheduie VI, AMT |
| :---: | :---: | :---: |
| 1. Gross foreign source income less attributable expenses <br> (a) Enter s. 78, IRC income $\$$ $\qquad$ <br> (b) plus s. 862, IRC dividends \$ $\qquad$ <br> (c) less direct and indirect expenses <br> $\$$ | 1. | 1. |
| 2. Gross subpart $F$ income less attributable expenses <br> (a) Enter s . 951 , IRC subpart F income $\$$ $\qquad$ <br> (b) less direct and indirect expenses <br> $\$$ $\qquad$ | 2. | 2. |
| Note: Taxpayers doing business oulside Florida enter zero on Lines 3 through 6 , and complete Schedule IV. <br> 3. Florida net operating loss carryover deduction (see instructions) <br> See NOL Wrk | 3. 9,648. | 3. |
| 4. Florida net capital loss carryover deduction (see instructions) | 4. | 4. |
| 5. Florida excess charitable contribution carryover (see instructions) | 5. | 5. |
| 6. Florida employee benefit plan contribution carryover (see instructions) | 6. | 6. |
| 7. Nonbusiness income (from Schedule R, Line 3) | 7. | 7. |
| 8. Eligible net income of an international banking facility (see instructions) | 8. | 8. |
| 9. s.179, IRC expense (see instructions) | 9. | 9. |
| 10. s. $168(\mathrm{k})$, IRC special bonus depreciation (see instructions) | 10. | 10. |
| 11. Other subtractions (attach statement) | 11. | 11. |
| 12. Total Lines 1 through 11 in Columns (a) and (b). Enter totals for each column on Line 12. Column (a) total is also entered on Page 1, Line 5 (of Florida Form F-1120). Column (b) total is also entered on Schedule VI, Line 5 | 12. 9,648. | 12. |

## Schedule III - Apportionment of Adjusted Federal Income

III-A For use by taxpayers doing business outside Florida, except those providing insurance or transportation services.


## Schedule IV - Computation of Florida Portion of Adjusted Federal Income

|  | Column (a) Adjusted Federal Income | Column (b) <br> Adjusted <br> AMT income |
| :---: | :---: | :---: |
| 1. Apportionable adjusted federal income from Page 1, Line 6 (or Line 6, Schedule VI for AMT in Col. [b]) | 1. | 1. |
| 2. Florida apportionment fraction (Schedule III-A, Line 4 or Schedule III-D, Column [C]) | 2. | 2. |
| 3. Tentative apportioned adjusted federal income (multiply Line 1 by Line 2) | 3. | 3. |
| 4. Net operating loss carryover apportioned to Florida (attach schedule; see instructions) | 4. | 4. |
| 5. Net capital loss carryover apportioned to Fiorida (attach schedule; see instructions) | 5. | 5. |
| 6. Excess charitable contribution caryover apporiioned to Florida (attach scheduie; see instructions) | 6. | 6. |
| 7. Employee benefitiplan contribution caryover apportioned to Florida (attach schedule; see instr.) | 7. | 7. |
| 8. Total carryovers apportioned to Florida (add Lines 4 through 7) | 8. | 8. |
| 9. Adjusted federal income apportioned to Florida (Line 3 less Line 8; see instructions) | 9. | 9. |

## Schedule V - Credits Against the Corporate Income/Franchise Tax

| 1. Florida health maintenance organization credit (attach assessment notice) | 1. |  |
| :---: | :---: | :---: |
| 2. Capital investment tax credit (attach certification letter) | 2. |  |
| 3. Enterprise zone jobs credit (from Florida Form F-1156Z attached) | 3. |  |
| 4. Community contribution tax credit (attach certification letter) | 4. |  |
| 5. Enterprise zone property tax credit (from Florida Form F-1158Z attached) | 5. |  |
| 6. Rural job tax credit (attach certification letter) | 6. |  |
| 7. Urban high crime area job tax credit (attach certification letter) | 7. |  |
| 8. Emergency excise tax (EET) credit (see instructions and attach schedule) | 8. |  |
| 9. Hazardous waste facility tax credit | 9. | , |
| 10. Florida alternative minimum tax (AMT) credit | 10. | . |
| 11. Contaminated site rehabilitation tax credit (attach tax credit certificate) | 11. |  |
| 12. State housing tax credit (attach certification letter) | 12. |  |
| 13. Credit for contributions to nonprofit scholarship funding organizations (attach certificate) | 13. | . |
| 14. Florida renewable energy technologies investment tax credit | 14. |  |
| 15. Florida renewable energy production tax credit | 15. |  |
| 16. New markets tax credit | 16. | . |
| 17. Entertainment industry tax credit | 17. |  |
| 18. Credits for spaceflight projects | 18. |  |
| 19. Research and Development tax credit | 19. |  |
| 20. Energy Economic Zone tax credit | 20. |  |
| 21. Other credits (attach schedule) | 21. |  |
| 22. Total credits against the tax (sum of Lines 1 through 21 not to exceed the amount on Page 1, Line 11). Enter total credits on Page 1, Line 12 | 22. |  |


| Schedule VI -_Computation of Florida Alternative Minimum Tax (AMT) |  |
| :--- | :--- | :--- |
| 1. Federal alternative minimum taxable income after exemption (attach federal Form 4626) | 1. |
| 2. State income taxes deducted in computing federal taxable income (attach schedule) | 2. |
| 3. Additions to federal taxable income (from Schedule I, Column [b]) | 3. |
| 4. Total of Lines 1 through 3 | 4. |
| 5. Subtractions from federal taxable income (from Schedule II, Column [b]) | 5. |
| 6. Adjusted federal alternative minimum taxable income (Line 4 minus Line 5) | 6. |
| 7. Florida portion of adjusted federal income (see instructions) | 7. |
| 8. Nonbusiness income allocated to Florida (see instructions) | 8. |
| 9. Florida exemption | 9. |
| 10. Florida net income (Line 7 plus Line 8 minus Line 9) | 10. |
| 11. Florida alternative minimum tax due (3.3\% of Line 10). See instructions for Page 1, Line 11 | 11. |



## Schedule R - Nonbusiness Income

Line 1. Nonbusiness income (loss) allocated to Florida



Total allocated elsewhere
2. $\qquad$
Line 3. Total nonbusiness income
Grand total. Total of Lines 1 and 2
3. $\qquad$
(Enter here and on Schedule II, Line 7)

| Form F-1120 | FL Net Operating Loss Carryover Worksheet |  |  | 2015 |
| :---: | :---: | :---: | :---: | :---: |

Name
The Leepa-Rattner Museum of Art Inc

| Preceding Taxable Year | Apportionment Fraction | Adj to NOL <br> FL Inc (Loss) After Adj | Prior Year <br> NOL Util/(Inc Offset) <br> Carryovers | Current Year Carryover NOL Utilized | Next Year <br> Carryover |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \text { 18th } \\ & 03 / 31 / 98 \\ & \hline \end{aligned}$ |  |  |  |  |  |
| $\begin{gathered} 17 \text { th } \\ 03 / 31 / 99 \end{gathered}$ | 1.000000 |  |  |  |  |
| $\begin{aligned} & 16 \text { th } \\ & 03 / 31 / 00 \\ & \hline \end{aligned}$ | 1.000000 |  |  |  |  |
| $\begin{aligned} & \text { 15th } \\ & 03 / 31 / 01 \\ & \hline \end{aligned}$ | 1.000000 |  |  |  |  |
| $\begin{aligned} & 14 \mathrm{th} \\ & 03 / 31 / 02 \\ & \hline \end{aligned}$ | 1.000000 |  |  |  |  |
| $\begin{array}{\|l} \text { 13th } \\ 03 / 31 / 03 \\ \hline \end{array}$ | 1.000000 |  |  |  |  |
| $\begin{array}{\|l} \text { 12th } \\ 03 / 31 / 04 \\ \hline \end{array}$ | 1.000000 |  |  |  |  |
| $\begin{array}{\|l} \text { 11th } \\ 03 / 31 / 05 \\ \hline \end{array}$ | 1.000000 |  |  |  |  |
| $\begin{aligned} & \text { 10th } \\ & 03 / 31 / 06 \\ & \hline \end{aligned}$ | 1.000000 | -3,038 | $\begin{aligned} & 1,863 \\ & 1,175 \end{aligned}$ |  | 1,175 |
| $\begin{aligned} & 9 \text { th } \\ & 03 / 31 / 07 \\ & \hline \end{aligned}$ | 1.000000 | 1,087 |  |  |  |
| $\begin{array}{\|l\|} \hline \text { 8th } \\ 03 / 31 / 08 \\ \hline \end{array}$ | 1.000000 | 2,543 |  |  |  |
| $\begin{array}{\|c} 7 \text { th } \\ 03 / 31 / 09 \\ \hline \end{array}$ | 1.000000 | $-2,366$ | 2,366 |  | 2,366 |
| $\begin{gathered} 6 \text { th } \\ 03 / 31 / 10 \end{gathered}$ | 1.000000 | -798 | 798 |  | 798 |
| $\begin{aligned} & \text { 5th } \\ & 03 / 31 / 11 \\ & \hline \end{aligned}$ | 1.000000 | 776 | -776 |  |  |
| $\begin{array}{\|l} 4 \text { th } \\ 03 / 31 / 12 \\ \hline \end{array}$ | 1.000000 | $-1,358$ | 1,358 |  | 1,358 |
| $\begin{array}{\|c} 3 \text { 3rd } \\ 03 / 31 / 13 \\ \hline \end{array}$ | 1.000000 | -290 | 290 |  | 290 |
| $\begin{aligned} & \text { 2nd } \\ & 03 / 31 / 14 \\ & \hline \end{aligned}$ | 1.000000 | -1,239 | 1,239 |  | 1,239 |
| $\begin{array}{\|c\|} \hline \text { 1st } \\ 03 / 31 / 15 \\ \hline \end{array}$ | 1.000000 | $-2,422$ | 2,422 |  | 2,422 |
| NOL Carryover Available To Current Year |  |  | 9,648 |  |  |
| Current Year | 1.000000 | -7,631 |  |  | 7,631 |
| NOL Carryover Available To Next Year |  |  |  |  | 17,279 |

[^1]
## Current Year Income (Loss)

Federal Income (Loss)
Apportionment fraction
Net adjustments
Current Year Income (Loss)
-7,631
1.000000
$-7,631$
$-7,631$

Schedule IV carryovers and other adjustments

## Net adjustments

Florida Tentative Income / Franchise Tax Return

Make checks payable and mail to:
FLORIDA DEPARTMENT OF REVENUE, 5050 W TENNESSEE STREET, TALLAHASSEE FL 32399-0135


Under penalties of perjury, I declare that I have been authorized by the above named taxpayer to make this application, that to the best of my knowledge and belief the statements herein are true and correct:
Sign Here: $\qquad$ $5>$ Date: 7.22.16

| 593733512 | 0 | 0 | 0 |
| :--- | :--- | :--- | :--- |
| 1 | 0 | 0 | 0 |
| 20160331 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 |
| 012 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 |

## An entire copy of the current year federal return was attached to this return when filed.

The Leepa-Rattner Museum of Art, Inc. A Component Unit of St. Petersburg College

Financial Statements and Supplementary Information

March 31, 2016 and 2015

## Table of Contents

## Page No.

Independent Auditor's Report 3-4
Management's Discussion and Analysis 6-9

## Basic Financial Statements

Statements of Net Position 11
Statements of Revenues, Expenses, and Change in Net Position 12
Statements of Cash Flows 13

Notes to Financial Statements 14-20

Other Unaudited Information
Unaudited Schedule of Collections 22
Independent Auditor's Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with Government Auditing Standards

## Independent Auditor's Report

Board of Directors<br>The Leepa-Rattner Museum of Art, Inc.<br>Tarpon Springs, Florida

## Report on the Financial Statements

We have audited the accompanying financial statements of the business-type activities of The Leepa-Rattner Museum of Art, Inc. (a component unit of St. Petersburg College), as of and for the years ended March 31, 2016 and 2015, and the related notes to the financial statements, which collectively comprise The Leepa-Rattner Museum of Art, Inc.'s basic financial statements as listed in the table of contents.

## Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

## Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the business-type activities of The Leepa-Rattner Museum of Art, Inc. as of March 31, 2016 and 2015, and the changes in its financial position and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

## Other Matters

## Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the Management's Discussion and Analysis on pages six through nine be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, which considers it an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audits of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

## Other Unaudited Information

Our audits were conducted for the purpose of forming an opinion on the financial statements that collectively comprise The Leepa-Rattner Museum of Art, Inc.'s basic financial statements. The Unaudited Schedule of Collections for 2016 is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information is marked "unaudited" and has not been subjected to the auditing procedures applied in the audits of the basic financial statements, and accordingly, we do not express an opinion or provide any assurance on it.

## Other Reporting Required by Government Auditing Standards

In accordance with Government Auditing Standards, we have also issued our report dated July 11, 2016 on our consideration of The Leepa-Rattner Museum of Art, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering The Leepa-Rattner Museum of Art, Inc.'s internal control over financial reporting and compliance.

## Gregory, Sharer \& Stuart, P.A.



St. Petersburg, Florida
July 11, 2016

Management's Discussion and Analysis

The Leepa-Rattner Museum of Art, Inc.
A Component Unit of St. Petersburg College
Management's Discussion and Analysis
March 31, 2016 and 2015

The management of The Leepa-Rattner Museum of Art, Inc. (Museum) presents the following Management's Discussion and Analysis (MD\&A) narrative overview and analysis of the financial activities of the Museum for the year ended March 31, 2016, with comparative information for the years ended March 31, 2015 and 2014. The purpose of this discussion is to enable the reader to identify and understand the significant issues and changes in the financial condition of the Museum. The information presented here should be read in conjunction with the accompanying audited financial statements and footnotes, which begin on page 11. The financial statements, footnotes, and this MD\&A were prepared by management and are the responsibility of management.

The Museum is a component unit of St. Petersburg College (College).

## Financial Highlights

## Overview

Management has elected not to capitalize the Museum's art collection. Management believes that discontinuing the capitalization of the collection is preferable to continuing to capitalize the collection. The presentation of the collection as not capitalized is the most widely practiced method of presentation for organizations similar to the Museum.

The value of the Museum's collections has been excluded from the Statement of Net Position, and artwork gifts are excluded from revenue in the Statement of Revenues, Expenses, and Change in Net Position.

The Museum's financial position as a whole improved during the year ended March 31, 2016, with an increase in net position of $\$ 39,814$, or $9 \%$. The Museum's revenues and other support exceeded expenses, increasing the net position to $\$ 503,464$.

## Presentation

The Museum presents its financial report in accordance with Governmental Accounting Standards Board Statement No. 34, Basic Financial Statements and Management's Discussion and Analysis - for State and Local Governments (GASB 34), which focuses the reader of the financial reports on an organization's overall financial condition and change in net position and cash flows taken as a whole

The Leepa-Rattner Museum of Art, Inc.
A Component Unit of St. Petersburg College
Management's Discussion and Analysis
March 31, 2016 and 2015

## Condensed Schedule of Net Position

|  | $\begin{gathered} \text { March } 31, \\ 2016 \end{gathered}$ | Change |  |  | $\begin{gathered} \text { March } 31, \\ 2015 \end{gathered}$ | Change |  | $\begin{gathered} \text { March 31, } \\ 2014 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |  |  |
| Current assets | \$ 217,019 |  | $(22,961)$ | (10\%) | \$ 239,980 | \$ 286,404 ) | (54\%) | \$ 526,384 |
| Noncurrent assets | 299,305 |  | 27,967 | 10\% | 271,338 | 249,055 | 1,118\% | 22,283 |
| Total assets | \$ 516,324 | \$ | 5,006 | 1\% | \$ 511,318 | \$ (37,349) | (7\%) | \$ 548,667 |
| Liabilities |  |  |  |  |  |  |  |  |
| Current liabilities | \$ 12,860 |  | $(34,808)$ | (73\%) | \$ 47,668 | \$ $(22,874)$ | (32\%) | \$ 70,542 |
| Net position |  |  |  |  |  |  |  |  |
| Restricted - expendable | 109,446 |  | 49,635 | 83\% | 59,811 | $(7,826)$ | (12\%) | 67,637 |
| Unrestricted | 394,018 |  | $(9,821)$ | (2\%) | 403,839 | $(6,649)$ | (2\%) | 410,488 |
| Total net position | 503,464 |  | 39,814 | 9\% | 463,650 | $(14,475)$ | (3\%) | 478,125 |
| Total liabilities and net position | \$ 516,324 | \$ | 5,006 | 1\% | \$ 511,318 | \$ (37,349) | (7\%) | \$ 548,667 |

The Statement of Net Position includes all assets and liabilities of the Museum. Net position serves as a useful indicator of an organization's financial health over time. Particular aspects of the Museum's financial operations influenced the increase in net position for the year ended March 31, 2016.

The Condensed Schedule of Net Position shows the assets, liabilities, and net position as of March 31, 2016, 2015, and 2014. Current assets of the Museum consist primarily of cash and cash equivalents, inventory, and receivables. Current assets decreased by $\$ 22,961$ or $10 \%$ during 2016, and decreased by $\$ 286,404$ or $54 \%$ during 2015 . A major component of the 2016 decrease was the use of cash for general operating expenses. A major component of the 2015 decrease was the use of cash to purchase a certificate of deposit, a noncurrent asset.

Noncurrent assets in 2016 consist of investments in a certificate of deposit, grand piano, and pledges receivable. Noncurrent assets increased by $\$ 27,967$ during 2016 primarily due to new pledges receivable. Noncurrent assets increased by $\$ 249,055$ during 2015 due to the purchase of a certificate of deposit.

Current liabilities decreased by $\$ 34,808$ or $73 \%$ during 2016. The major components of the 2016 decrease was a reduction in deferred revenue and a decrease in accounts payable. Current liabilities decreased by $\$ 22,874$ or $32 \%$ during 2015. This was primarily due to a reduction in deferred revenue.

## Condensed Schedule of Revenues, Expenses, and Change in Net Position

|  | Year Ended March 31, 2016 |  | Change |  |  | Year Ended March 31, 2015 |  | Change |  |  | Year Ended March 31, 2014 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating revenues and expenses |  |  |  |  |  |  |  |  |  |  |  |  |
| Operating revenues | \$ | 800,980 | \$ | $(34,545)$ | (4\%) | \$ | 835,525 | \$ | 107,119 | 15\% | \$ | 728,406 |
| Operating expenses |  | 901,633 |  | $(23,552)$ | (3\%) |  | 925,185 |  | 131,557 | 17\% |  | 793,628 |
| Operating loss |  | $(100,653)$ |  | $(10,993)$ | 12\% |  | $(89,660)$ |  | $(24,438)$ | 37\% |  | $(65,222)$ |
| Nonoperating revenues |  | 140,467 |  | 65,282 | 87\% |  | 75,185 |  | 38,335 | 104\% |  | 36,850 |
| Change in net position |  | 39,814 |  | 54,289 | (375\%) |  | $(14,475)$ |  | 13,897 | (49\%) |  | $(28,372)$ |
| Net position, beginning of year |  | 463,650 |  | $(14,475)$ | (3\%) |  | 478,125 |  | $(28,372)$ | (6\%) |  | 506,497 |
| Net position, end of year | \$ | 503,464 | \$ | 39,814 | 9\% | \$ | 463,650 | \$ | $(14,475)$ | (3\%) | \$ | 478,125 |

The Statement of Revenues, Expenses, and Change in Net Position reports revenues earned and expenses incurred during the year as either operating or nonoperating. Revenues and expenses that are connected directly to the Museum's primary functions are reported as operating revenues and expenses, respectively, and grants, contributions, and investment results are reported as nonoperating revenues.

The Condensed Schedule of Revenues, Expenses, and Change in Net Position reflects operating and nonoperating revenue, for the years ended March 31, 2016, 2015, and 2014. The operating loss was $\$ 100,653$ in 2016 compared to $\$ 89,660$ in 2015 and $\$ 65,222$ in 2014.

The Museum considers operating revenues to be those revenues that are connected directly to the Museum's primary functions. Such revenues include promoting education excellence, admission fees, various types of memberships, museum store revenue, special event fundraising revenues, and in-kind contributions. During the years ended March 31, 2016 and 2015, operating revenues included recognition of $\$ 715,101$ and $\$ 757,680$, respectively, of in-kind contributions. Operating revenue decreased by $\$ 34,545$ or $4 \%$ during the year ended March 31, 2016 and increased by $\$ 107,119$ or $15 \%$ in the year ended March $31,2015$. Major components of the 2016 decrease are attributable to decreases in museum store sales and in-kind contributions, offset by increases in special event and program revenue.

Operating expenses were $\$ 901,633$ during the year ended March 31,2016 , a decrease of $\$ 23,552$ or $3 \%$ compared to the year ended March 31, 2015, primarily attributable to position vacancies. Operating expenses increased by $\$ 131,557$ or $17 \%$ during the year ended March 31, 2015. The primary components of the Museum's operating expenses are: fundraising - marketing and advertising and exhibition opening expenses; curatorial expenses - freight and exhibition rental fees; program expenses education outreach, classes and workshops; and special events - contractual services, entertainment, and catering.

Nonoperating revenues include grant revenue, contributions, and interest income. Nonoperating revenues for the year ended March 31, 2016 reflect an increase of $\$ 65,282$ or $87 \%$ compared to the year ended March 31, 2015. This consists primarily of an increase in contributions. The Museum's nonoperating revenue increased $\$ 38,335$ or $104 \%$ during the year ended March 31, 2015, primarily related to an increase in contributions.

The Leepa-Rattner Museum of Art, Inc.
A Component Unit of St. Petersburg College
Management's Discussion and Analysis
March 31, 2016 and 2015

## Factors Affecting Future Periods

Factors that can significantly impact future periods always include the state of financial markets and the state of the overall economy. These factors can impact charitable giving. The Board of Directors continues to monitor the status of the economy and its direct impact on overall giving.

## Using the Information in the Financial Report

The Museum's financial statements are immediately following this discussion and analysis.
This annual report consists of a series of financial statements prepared in accordance with pronouncements issued by the Governmental Accounting Standard Board. These statements focus the reader of the financial reports on the Museum's overall financial condition, and change in net position and cash flows, taken as a whole.

One of the most important questions asked about the Museum's finances is whether the Museum is better or worse off as a result of the year's activities. The keys to understanding this question are the Statement of Net Position, Statement of Revenues, Expenses, and Change in Net Position and the Statement of Cash Flows. These statements present financial information in a form similar to that used by private sector companies. The Museum's net position (the difference between assets and liabilities) is one indicator of the Museum's financial health when considered in combination with other nonfinancial information.

The Statement of Net Position reports assets, liabilities, and net position as of March 31, 2016 and 2015. The balances are a reflection of activities that have occurred during the respective fiscal years and come from transactions between assets and liabilities or from transactions in the Statement of Revenues, Expenses, and Change in Net Position. The balances are presented as either current (expected to be realized within 12 months) or noncurrent in nature.

The Statement of Revenues, Expenses, and Change in Net Position presents the results of operations for the years ended March 31, 2016 and 2015. Activities are reported as operating or nonoperating. Both the Statement of Net Position and the Statement of Revenues, Expenses, and Change in Net Position are prepared using the accrual basis of accounting.

The remaining required statement is the Statement of Cash Flows showing the sources and use of funds; in essence, accounting for the change in cash and cash equivalents balances for the reporting period.

The notes to the financial statements provide additional information and more detail that is essential to a full understanding of the data presented in the financial statements. The notes to the financial statements can be found immediately following the basic financial statements.

Basic Financial Statements

|  | March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2016 |  | 2015 |  |
| Assets |  |  |  |  |
| Current assets |  |  |  |  |
| Cash and cash equivalents | \$ | 186,320 | \$ | 228,318 |
| Museum store inventory |  | 7,888 |  | 9,757 |
| Accounts receivable |  | 1,811 |  | 905 |
| Pledges receivable |  | 21,000 |  | 1,000 |
| Total current assets |  | 217,019 |  | 239,980 |
| Noncurrent assets |  |  |  |  |
| Investment in certificate of deposit |  | 254,710 |  | 250,707 |
| Other assets |  | 17,500 |  | 17,500 |
| Pledges receivable, net of current portion |  | 27,095 |  | 3,131 |
| Total noncurrent assets |  | 299,305 |  | 271,338 |
| Total assets | \$ | 516,324 | \$ | 511,318 |

## Liabilities and net position

Current liabilities
Accounts payable
Other current liabilities
Deferred revenue
Total current liabilities

Net position
Restricted
Restricted by donors - expendable

|  | 109,446 |  |  |  |
| :--- | :--- | :--- | :--- | ---: |
|  |  |  | 59,811 |  |
| 394,018 |  |  |  |  |
|  | 503,464 |  | 403,839 |  |
|  |  |  | 463,650 |  |
|  |  |  |  |  |


|  | Year Ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2016 |  | 2015 |  |
| Operating revenues |  |  |  |  |
| Admission fees | \$ | 13,808 | \$ | 13,357 |
| Membership |  | 29,768 |  | 27,601 |
| Special event revenue |  | 25,524 |  | 18,695 |
| Program revenue |  | 4,763 |  | 2,624 |
| Museum store sales, net of cost of goods sold of $\$ 13,459$ and $\$ 19,891$ for the years ended March 31, 2016 and 2015, respectively |  | 11,597 |  | 15,033 |
| Other operating revenue |  | 419 |  | 535 |
| In-kind operating contributions |  | 715,101 |  | 757,680 |
| Total operating revenues |  | 800,980 |  | 835,525 |
| Operating expenses |  |  |  |  |
| Personnel |  | 592,599 |  | 613,529 |
| Facilities and utilities |  | 50,225 |  | 49,145 |
| Contractual services |  | 21,861 |  | 22,041 |
| Other services and expenses |  | 205,725 |  | 210,975 |
| Materials and supplies |  | 31,223 |  | 29,495 |
| Total operating expenses |  | 901,633 |  | 925,185 |
| Operating loss |  | $(100,653)$ |  | $(89,660)$ |
| Nonoperating revenues |  |  |  |  |
| Contributions |  | 136,381 |  | 73,276 |
| Interest income |  | 4,086 |  | 1,909 |
| Total nonoperating revenues |  | 140,467 |  | 75,185 |
| Change in net position |  | 39,814 |  | $(14,475)$ |
| Net position at beginning of year |  | 463,650 |  | 478,125 |
| Net position at end of year | \$ | 503,464 | \$ | 463,650 |


|  | Year Ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2016 |  | 2015 |  |
| Cash flows from operating activities |  |  |  |  |
| Cash received from members and patrons | \$ | 60,826 | \$ | 86,806 |
| Cash received from program funding sources |  | 4,763 |  | 2,624 |
| Cash paid to suppliers of goods and services |  | $(114,825)$ |  | $(129,935)$ |
| Cash paid to St. Petersburg College for personnel |  | $(85,262)$ |  | $(51,456)$ |
| Net cash used by operating activities |  | $(134,498)$ |  | $(91,961)$ |
| Cash flows from noncapital financing activities |  |  |  |  |
| Cash received from contributions |  | 92,417 |  | 74,928 |
| Cash flows from investing activities |  |  |  |  |
| Cash received from investment earnings |  | 4,086 |  | 1,909 |
| Investment in certificate of deposit |  | $(4,003)$ |  | $(250,707)$ |
| Net cash provided (used) by investing activities |  | 83 |  | $(248,798)$ |
| Net change in cash and cash equivalents |  | $(41,998)$ |  | $(265,831)$ |
| Cash and cash equivalents at beginning of year |  | 228,318 |  | 494,149 |
| Cash and cash equivalents at end of year | \$ | 186,320 | \$ | 228,318 |
| Reconciliation of operating loss to net cash used by operating activities |  |  |  |  |
| Operating loss | \$ | $(100,653)$ | \$ | $(89,660)$ |
| Adjustments to reconcile operating loss to net cash used by operating activities |  |  |  |  |
| Changes in operating assets and liabilities |  |  |  |  |
| Museum store inventory |  | 1,869 |  | 2,254 |
| Accounts receivable |  | (906) |  | 18,319 |
| Accounts payable |  | $(1,881)$ |  | 3,632 |
| Other current liabilities |  | (84) |  | 119 |
| Deferred revenue |  | $(32,843)$ |  | $(26,625)$ |
| Net cash used by operating activities | \$ | $(134,498)$ | \$ | $(91,961)$ |

The Leepa-Rattner Museum of Art, Inc.
A Component Unit of St. Petersburg College
Notes to Financial Statements
March 31, 2016 and 2015

## Note A - Organization

The Leepa-Rattner Museum of Art, Inc. (Museum) is a Florida nonprofit corporation. The Museum was incorporated July 16, 2001 and is governed by a board of directors. The Museum was formed to benefit St. Petersburg College (College) for purposes including promoting educational excellence by collecting, preserving, and displaying works of art that reflect or support the aesthetic concerns of Abraham Rattner, Esther Gentle, Allen Leepa, and other artists. The Museum also provides a facility for teaching, exhibiting, and promoting all aspects of the art spectra for the benefit of the College and the general public. The Museum commits to excellence in visual arts education, fosters aesthetic, critical, and ethical thinking as a bridge to the future, and nurtures interest in 20th and 21st century art history. The mission of the Leepa-Rattner Museum of Art, Inc. is to collect, conserve, exhibit, and protect the works of art entrusted to its care and stewardship. Through its exhibitions, programs, and expanding collection of 20th and 21st century art, the museum strives to engage and inspire a diverse community by providing opportunities for education, enlightenment, interpretation, and research to students, scholars, and visitors.

The operating expenses include all fiscal transactions related to collecting, preserving, and displaying works of art, instruction, administration, academic support, student services, and physical facility operations.

The Museum is a direct support organization of the College and its financial statements are presented in the College's financial statements as a component unit.

## Note B - Summary of Significant Accounting Policies

A summary of the significant accounting policies applied in preparation of the accompanying statements are presented below:

## Basis of Accounting

The financial statements are prepared using the economic resource measurement focus and the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America as promulgated by the Governmental Accounting Standards Board (GASB). Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows. As a general rule, the effects of inter-fund activities have been eliminated from the Museum's financial statements.

The Museum reports as an entity engaged in one business-type activity.

## Classification of Current and Noncurrent Assets and Liabilities

The Museum considers assets to be current if, as part of its normal business operations, they are held as or can be converted to cash and be available for operating needs or payments of current liabilities within 12 months of the Statement of Net Position date. Similarly, liabilities are considered to be current if they can be expected, as part of the normal Museum business operations, to be due and paid within 12 months of the Statement of Net Position date. All other assets and liabilities are considered to be noncurrent.

## Cash and Cash Equivalents

The Museum's cash and cash equivalents consist of cash on hand, cash in demand deposit accounts, and money market accounts. For reporting cash flows, the Museum considers all highly-liquid investments with original maturities of three months or less to be cash equivalents.

# The Leepa-Rattner Museum of Art, Inc. <br> A Component Unit of St. Petersburg College <br> Notes to Financial Statements <br> March 31, 2016 and 2015 

## Inventory

The Museum Store inventory is stated at cost. The majority of the inventory is made up of various mission-related and gift items purchased from outside third parties.

## Receivables

Management considers all receivables to be collectible. Accordingly, no allowance for uncollectible accounts has been provided at March 31, 2016 and 2015.

## Investment in Certificate of Deposit

The investment in certificate of deposit consists of a certificate of deposit with a commercial bank with original maturity of more than 12 months.

## Collections

Works of art, historical treasures, or similar assets that are: (a) held for public exhibition, education, or research in furtherance of public service rather than financial gain; (b) protected, kept unencumbered, cared for, and preserved; and (c) subject to organizational policy that requires the proceeds of items that are sold to be used to acquire other items for collections, are not capitalized.

## Capital Assets and Other Assets

Tangible property of $\$ 5,000$ or more to be used for operating purposes of the Museum is considered a capital asset. The Museum does not currently own any capital assets that are depreciable. The College provides facilities, equipment, and various supplies and materials as disclosed in Notes F and G. As such, the Museum's grand piano which was donated has been recognized at its estimated fair value based upon appraisals or similar valuations and is not depreciated. Included in noncurrent assets as of March 31, 2016 and 2015 is the grand piano listed as other assets of $\$ 17,500$.

## Net Position

The Museum's net position is classified into the following categories:
Restricted by donors-expendable: Assets subject to externally imposed conditions that can be fulfilled by the actions of the Museum or by the passage of time.

Unrestricted: All other categories.

## Classification of Revenues and Expenses

The Museum considers operating revenues and expenses in the Statement of Revenues, Expenses, and Change in Net Position to be those revenues and expenses that result from activities that are connected directly to the Museum's primary functions. Such transactions include promoting educational excellence, admission fees, memberships, Museum Store revenue, special event fundraising revenues, and in-kind contributions. Certain other transactions are reported as nonoperating revenues. These nonoperating revenues include grant funding, contributions, and interest income.

The Leepa-Rattner Museum of Art, Inc.<br>A Component Unit of St. Petersburg College<br>Notes to Financial Statements<br>March 31, 2016 and 2015

## Contributions and Pledges

Contributions that are restricted by the donor are reported as an increase in unrestricted net position if the restriction expires in the reporting period in which the support is recognized. All other donor-restricted contributions are reported as an increase in net position restricted by donor - expendable. When the restriction expires, net position restricted by donor expendable is reclassified to unrestricted net position.

Unconditional promises to give the Museum cash or other assets in the future are recorded as contribution revenue (net position restricted by donor) and pledges receivable. If management expects the cash from the pledges receivable to be received more than one year in the future, the promises to give revenue and the receivable are discounted for the time value of money.

## Donated Items

The value of donated materials, services, small equipment, and inventory has been recorded in the financial statements as contributions based upon the fair market value of the goods received at the time of the donation. The value of collection items donated to the Museum is not recorded in the financial statements.

Employees of the College operate the Museum. In the years ended March 31, 2016 and 2015, the Museum reimbursed the College for the salary of the part-time Museum Store manager position and additional hours required of the staff accountant and the collections manager position. The College also provides use of facilities for the Museum, as well as other miscellaneous supplies and services. These items are all recognized as in-kind operating contributions and operating expenses.

## Income Taxes

The Museum is an organization exempt from taxation under Section 501(c)(3) of the Internal Revenue Code and is generally not subject to federal or state income taxes. However, the Museum is subject to income taxes on any net income that is derived from a trade or business, regularly carried on, and not in furtherance of the purpose for which the Museum is granted exemption. No income tax provision has been recorded as the net income, if any, from any unrelated trade or business, in the opinion of management, is not material to the basic financial statements taken as a whole.

## Use of Estimates

The preparation of financial statements in accordance with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

## Subsequent Events Evaluation

For the year ended March 31, 2016, management evaluated subsequent events for potential recognition and disclosure through July 11, 2016, which is the date the financial statements were available to be issued. Management determined there were no subsequent events that require disclosure.

## Note C - Investment in Certificate of Deposit

At March 31, 2016 and 2015, the Museum has one certificate of deposit totaling $\$ 254,710$ and $\$ 250,707$, respectively. The certificate is insured, up to $\$ 250,000$, by the Federal Deposit Insurance Corporation (FDIC). The certificate carries an original maturity of 60 months with an annual percentage rate of $1.73 \%$. The certificate is not rated by S\&P or Moody's.

The following risks apply to the Museum's certificate of deposit:
Interest rate risk: The risk that changes in interest rates will adversely affect the fair value of the investment.

Credit risk: The risk that an insurer or other counterparty to the investment will not fulfill its obligations.
Concentration of credit risk: The risk of loss associated with lack of diversification. From time to time, the Museum may have cash balances in excess of FDIC insured limits. Management believes the risk of loss is remote.

## Note D - Pledges Receivable

Pledges receivable consists of promises from an organization or individuals within the Tampa Bay area. As of March 31, 2016, management believes the entire balance is collectable. Expected receipts are as follows at March 31, 2016:

| Due in less than one year | $\$ 21,000$ |
| :--- | ---: |
| Due in one to five years | 29,000 |
| Gross pledge receivable | 50,000 |
| Less discount to present value | $(1,905)$ |
| Net pledge receivable | $\$ 48,095$ |

## Note E-Collections

Management has elected not to capitalize the Museum's collections. Management believes that this policy is preferable to capitalizing the collection. The presentation of the collection as not capitalized is the most widely practiced method of presentation for organizations similar to the Museum. The value of the Museum's collections has been excluded from the Statement of Net Position and artwork gifts are excluded from revenue in the Statements of Revenues, Expenses, and Change in Net Position.

The collections are held in the public trust for exhibition and educational purposes, not for financial gain. Each of the items is catalogued, preserved, and cared for in order to maintain the cultural, aesthetic, and historic value of the collections. Activities verifying the existence and assessing the condition of the collections are periodically performed.

During the years ended March 31, 2016 and 2015, the Museum received contributed works of art with an estimated value of $\$ 43,575$ and $\$ 381,360$, respectively. There were no deaccessions during the years ended March 31, 2016 and 2015. These amounts are not recorded on the Statements of Revenues, Expenses, and Change in Net Position.

The collections, which have been acquired through contributions and purchases since the Museum's inception are not recognized as assets on the Statements of Net Position. Purchases of collection items are recorded as decreases in net position unrestricted or as net position restricted by donors-expendable in the year the items are acquired if the assets used to purchase the items are restricted by donors.

The St. Petersburg College Foundation, Inc. (Foundation) owns the Leepa-Rattner-Gentle art collection and has permanently loaned the collection to the College. The College has in turn permanently loaned the collection to the Museum. The Foundation pays the insurance on the Leepa-Rattner-Gentle art collection. See Note F and the Unaudited Schedule of Collections.

## Note F - Related-Party Transactions

The Museum is related to the College by virtue of its primary purpose, which is to engage in activities to foster and promote all aspects of the art spectra for the benefit of the College, its students, and the general public.

The College provides the space for the Museum to operate without charge. Management estimates fair market value of the annual rent, including utilities, to be approximately $\$ 50,000$ and $\$ 49,000$ for the years ended March 31, 2016 and 2015, respectively. The College also provided the employees to operate the Museum at an estimated cost of approximately $\$ 507,000$ and $\$ 562,000$ for the years ended March 31, 2016 and 2015, respectively. The Museum reimbursed the College approximately $\$ 19,000$ and $\$ 20,000$ for the years ended March 31, 2016 and 2015, respectively, for the salary of the museum store manager. In 2010, the Museum took responsibility for additional hours required of the staff accountant and the curatorial manager. In 2015, these two positions were increased to full time and the Museum reimbursed the College approximately $\$ 66,000$ and $\$ 25,500$ in 2016 and 2015, respectively. The College provided other miscellaneous services and supplies in estimated amounts of $\$ 30,000$ and $\$ 28,000$ for the years ended March 31, 2016 and 2015, respectively, and small equipment in estimated amounts of $\$ 0$ and $\$ 200$ for the years ended March 31, 2016 and 2015, respectively.

The Museum is also related to the Foundation as it is also a direct support organization of the College. Within the Foundation is an endowed fund held for the benefit of the Museum valued at $\$ 2.3$ million and $\$ 2.9$ million at March 31, 2016 and 2015, respectively.

The Foundation has permanently loaned The Leepa-Rattner-Gentle art collection to the College for $\$ 1$. The College provided the insurance for the collection until 2010. Starting in 2010, the Foundation was responsible for the insurance on the art collection at a cost of approximately $\$ 15,000$ for each of the years ended March 31, 2016 and 2015. The College has, in turn, loaned the collection to the Museum.

For each of the years ended March 31, 2016 and 2015, the Museum reimbursed the College approximately $\$ 11,600$ and $\$ 20,000$ for the cost of the insurance on the accessioned collection items, traveling exhibitions, and liability insurance.

## Note G - In-Kind Contributions and Donated Items

In-kind contributions are included in contributions in the Statements of Revenues, Expenses, and Change in Net Position. The majority of in-kind contributions are from the College. The remainder of in-kind contributions are from individuals or corporations. Management estimates that the fair value of items donated to the Museum are as follows for the years ended March 31:

| In-kind operating contributions from the College | 2016 |  | 2015 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| Small equipment | \$ | - | \$ | 229 |
| Materials and supplies |  | 30,340 |  | 27,936 |
| Personnel |  | 507,337 |  | 562,072 |
| Facilities |  | 50,225 |  | 49,145 |
|  |  | 587,902 |  | 639,382 |
| In-kind operating contributions from others |  | 127,199 |  | 118,298 |
| Total in-kind operating contributions | \$ | 715,101 | \$ | 757,680 |

## Note H - Oversight by St. Petersburg College

As a direct support organization, the Museum is subject to the policies and procedures of the College. All contributions to the Museum ultimately benefit the College. Accordingly, the Museum, for reporting purposes, is considered a governmental not-for-profit organization subject to reporting under the GASB and is reported as a component unit of the College.

## Note I - Net Position Restricted by Donors - Expendable

Net position restricted by donors - expendable was available for the following purposes at March 31:
Art Haven project
Art Encounter
Adopt a masterpiece program
Pledge receivable
Educational program

|  | 2016 |  | 2015 |
| :--- | ---: | ---: | ---: |
| $\$$ | 8,766 | $\$$ | 1,553 |
|  | 488 |  | - |
|  | 46,248 |  | 45,248 |
|  | 48,095 |  | 4,131 |
|  | 5,849 |  | 8,879 |
| $\$$ | 109,446 | $\$$ | 59,811 |

Changes in net position restricted by donors - expendable are as follows for the years ended March 31:

|  | 2016 |  |  | 2015 |
| :--- | ---: | ---: | ---: | ---: |
| Net position restricted - expendable at beginning of <br> year | $\$ 59,811$ | $\$$ | 67,637 |  |
| Release of restrictions: <br> Restrictions imposed/satisfied by payments <br> Net position restricted - expendable at end of year | $\$ 49,635$ |  | $(7,826)$ |  |
|  |  | 109,446 | $\$$ | 59,811 |

## Note J - Functional Distribution of Expenses

The operating expenses on the Statements of Revenues, Expenses, and Change in Net Position are presented in the natural classifications. Below are those same expenses presented in functional classifications. The functional classification is assigned to a department based on the nature of the activity, which represents the material portion of the activity attributable to the department. The operating expenses of the Museum are allocated to the following functional departments:

Administration - includes the costs of operating the Museum offices, including gathering, processing, and maintaining financial and legal information.

Fundraising - includes the costs associated with the direct solicitation of contributions to the Museum.
Program - includes the costs associated with the operation of the Museum, including exhibitions, preservation of collections, education, etc.

The Leepa-Rattner Museum of Art, Inc.
A Component Unit of St. Petersburg College
Notes to Financial Statements
March 31, 2016 and 2015

The functional classification of expenses is summarized as follows for the year ended March 31:

|  | 2016 |  | 2015 |  |
| :---: | :---: | :---: | :---: | :---: |
| Fundraising |  |  |  |  |
| Advertising | \$ | 1,080 | \$ | 1,067 |
| Personnel services |  | 5,073 |  | 5,621 |
| Special events |  | 5,781 |  | 5,081 |
| Other |  | 13,305 |  | 10,703 |
| Total fundraising |  | 25,239 |  | 22,472 |
| Program services |  |  |  |  |
| Exhibitions |  | 16,702 |  | 27,062 |
| Education |  | 18,366 |  | 11,599 |
| Facilities and utilities |  | 47,212 |  | 46,197 |
| Personnel services |  | 400,797 |  | 444,037 |
| Supplies and equipment |  | 28,611 |  | 26,394 |
| Other |  | 143,944 |  | 140,232 |
| Total program services |  | 655,632 |  | 695,521 |
| Administrative |  |  |  |  |
| Insurance |  | 11,605 |  | 20,078 |
| Personnel services |  | 101,467 |  | 112,414 |
| Other |  | 107,690 |  | 74,700 |
| Total administrative |  | 220,762 |  | 207,192 |
|  | \$ | 901,633 | \$ | 925,185 |

When an expense is incurred for purposes for which both restricted and unrestricted resources are available, the Museum's policy is to apply restricted resources first.

Other Unaudited Information

## Core Collection (Leepa-Rattner-Gentle Collection)

The core collection of the Leepa-Rattner Museum of Art, Inc. (Museum) consists of 1,399 objects: paintings, sculptures, works on paper (drawings, watercolors, prints), tapestries and stained glass maquettes, and up to 3,000 inventoried objects (mostly works on paper). This collection is not owned by the Museum, but managed by the Museum through an agreement between the St. Petersburg College, the St. Petersburg College Foundation, Inc. (Foundation), and the Museum.

## Secondary Core Collection (Gulf Coast Museum of Art Collection)

The secondary collection of the Museum consists of 275 objects that have been donated to the Museum by the Foundation. Based on the nature of this collection, the Museum has redefined its mission and direction. More than two-thirds of the collection reflects Florida art and southeastern United States fine art crafts amassed between 1995 and 2008.

## Donated Art (1,476 Objects) - Listed by Donation Size

1. St. Petersburg College Foundation, Inc. (245 accessioned objects): Prints created mostly from the 1980s through the 1990s at print workshops in the United States and Canada by a variety of known and lesser known artists gifted to the Museum by the Foundation through a brokered deal with the Eckerd College Foundation.
2. Richard Florsheim Art Fund (182 accessioned objects): Paintings and prints by Chicago artist Richard Florsheim (19161979) reflecting a 40 -year retrospective of the artist's career.
3. Vladimir Yoffe / Pasco Art Center (46 accessioned objects): Sculptures and ephemera by New York sculptor Vladimir Yoffe (1911-1997) transferred to the Museum from the non-collecting Pasco Art Center.
4. Lothar and Mildred Uhl Collection (436 accessioned objects, including 48 objects in the education collection): Currently reflecting a variety of media, as well as a recent gift of 88 prints by Winslow Homer and 225 prints by Leonard Baskin.
5. Caroline Adams Byrd-Denjoy Collection (131 accessioned objects, including 13 objects in the education collection): A collection of modern and contemporary prints produced in France in a variety of printing techniques.
6. Patricia A. and Thomas J. Lehnen Family Art Collection (43 accessioned objects, including 16 in the education collection): An eclectic collection of fine art, contemporary craft and ethnographic art, including works by Dale Chihuly.
7. Dorothy Mitchell Collection (34 accessioned objects): Large-format screen-prints created in the 1990s at Berghoff-Cowden Editions in Tampa by seven nationally known artists.
8. Zipkin Family Collection (17 accessioned objects): While not a large collection, the pieces given have greatly enhanced the existing Leepa-Rattner-Gentle collection with the expectation of more objects being gifted.
9. Barbara Witlin Collection (11 accessioned objects): Donation by the widow of Roy Witlin (1923-1997), large reversepaintings on Plexiglas works.
10. Edna Andrews and Dr. Dietrich Schroeer Collection (12 accessioned objects): An alumnus of St. Petersburg College and an art collector, Edna Andrews Schroeer and her husband have given European prints.
11. Rita Hayes Scott Collection (13 accessioned objects): Rita Hayes Scott and Robert Russek Scott collection include notable modern and contemporary works falling in several of the museum's collecting areas, including a Kenneth Noland painting, Pablo Picasso ceramic and a Sonia Delaunay tapestry.
12. Other Donations ( 306 accessioned objects, including 17 in the education collection by 77 individual donors): These works reflect a variety of artists, periods and media in the $20^{\text {th }}$ and $21^{\text {st }}$ century art.

Note: At this time only a fraction of the ephemera have been processed. These were originally accessioned as a "lot" but it was
determined for tracking purposes these would be individually processed and accessioned. determined for tracking purposes these would be individually processed and accessioned.

Gregory, Sharer \& Stuart, P.A. Certified Public Accountants and Business Consultants

Independent Auditor's Report on Internal Control Over Financial Reporting<br>and on Compliance and Other Matters Based on an Audit of<br>Financial Statements Performed in Accordance with Government Auditing Standards

Board of Directors
The Leepa-Rattner Museum of Art, Inc. Tarpon Springs, Florida

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States, the financial statements of the business-type activities of The Leepa-Rattner Museum of Art, Inc. as of and for the year ended March 31, 2016, and the related notes to the financial statements, which collectively comprise The Leepa-Rattner Museum of Art, Inc.'s basic financial statements and have issued our report thereon dated July 11, 2016.

## Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered The Leepa-Rattner Museum of Art, Inc.'s internal control over financial reporting (internal control) to determine audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of The Leepa-Rattner Museum of Art Inc.'s internal control. Accordingly, we do not express an opinion on the effectiveness of The Leepa-Rattner Museum of Art, Inc.'s internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

## Compliance and Other Matters

As part of obtaining reasonable assurance about whether The Leepa-Rattner Museum of Art, Inc.'s financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under Government Auditing Standards.

## Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with Government Auditing Standards in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

## Gregory, Sharer \& Stuart, P.A.



St. Petersburg, Florida
July 11, 2016

# INSTITUTE FOR STRATEGIC <br> POLICY SOLUTIONS 

## SPC St. Petersburg <br> College

727-394-6942<br>PolicySolutionsinstitute@spcollege.edu<br>http://solutions.spcollege.edu

August 17, 2016

William D. Law, President
St. Petersburg College
P.O. Box 13489

St. Petersburg, FL 33733

Dear President Law,

This letter will certify to you and the Board of Trustees that the Institute for Strategic Policy Solutions, certified as a community college direct-support organization, is in full compliance with S1004.70, Florida Statutes.

This information is provided as required by the Board of Trustees Rule $6 \mathrm{H} \times 23-1.33$.

Sincerely,


Executive Director
Institute for Strategic Policy Solutions
St. Petersburg College


## Part II |Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.


## 1 Briefly describe the organization's mission:

The Institute was formed for purposes
of educational and civic engagement and excellence through_its operations and activities by providing_students
See Form 990, Page 2, Part III, Line 1 (continued)

2 Did the organization undertake any significant program services during the year which were not listed on the prior
 If 'Yes,' describe these new services on Schedule O .
3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? . . . . $\square$ Yes X No If 'Yes,' describe these changes on Schedule O.
4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501 (c)(3) and 501 (c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.
4a (Code:__ $\quad$ (Expenses $\$ \quad 167,678$. including grants of $\$ \quad 0$. ) (Revenue $\$$ 6,588.)

The Institute's 2015-'16 calendar was comprised of three types of programs: Speaker Series, Dinner Series, and Partnerships/Annual Events
 of 2,000 , including 700 students. This is a 33 percent increase from last year's total attendance. Programs presented under each heading: Speaker Series: The Institute presented three programs during the fall of 2015 and spring of 2016 on three widely different_topics. In response to national debate over policing_of minority communities in the wake_of the death of Michael Brown in_Ferguson, Mo ., we assembled_a panel_representing a crosssection of expertise_relevant to the issue. The forum, titled A Community See Form 990, Page 2, Part III, Line 4a (continued)



## Part IV Checklist of Required Schedules

1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If 'Yes,' complete Schedule A.

2 Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If 'Yes,' complete Schedule C, Part I.

4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If 'Yes,' complete Schedule C, Part II

5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If 'Yes,' complete Schedule C, Part III

6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If 'Yes,' complete Schedule D, Part 1 .

7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If 'Yes,' complete Schedule D, Part II.

8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? If 'Yes,' complete Schedule D, Part III.

9 Did the organization report an amount in Part X, line 21, for escrow or custodial account liability; serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If 'Yes,' complete Schedule D, Part IV

10 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If 'Yes,' complete Schedule D, Part V

11 If the organization's answer to any of the following questions is 'Yes', then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.
a Did the organization report an amount for land, buildings and equipment in Part X, line 10? If 'Yes,' complete Schedule D, Part VI.
b Did the organization report an amount for investments - other securities in Part X, line 12 that is $5 \%$ or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part VII
c Did the organization report an amount for investments - program related in Part X , line 13 that is $5 \%$ or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part VIII
d Did the organization report an amount for other assets in Part $X$, line 15 that is $5 \%$ or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part IX
e Did the organization report an amount for other liabilities in Part $X$, line 25? If 'Yes,' complete Schedule D, Part $X$.
f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If 'Yes,' complete Schedule D, Part X .

12a Did the organization obtain separate, independent audited financial statements for the tax year? If 'Yes,' complete Schedule D, Parts XI, and XII.
b Was the organization included in consolidated, independent audited financial statements for the tax year? If 'Yes,' and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI and XII is optional

13 Is the organization a school described in section 170(b)(1)(A)(ii)? If 'Yes,' complete Schedule E.
14 a Did the organization maintain an office, employees, or agents outside of the United States?.
b Did the organization have aggregate revenues or expenses of more than $\$ 10,000$ from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at $\$ 100,000$ or more? If 'Yes,' complete Schedule F, Parts I and IV.

15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If 'Yes,' complete Schedule F, Parts II and IV .

16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If 'Yes,' complete Schedule F, Parts III and IV

17 Did the organization report a total of more than $\$ 15,000$ of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If 'Yes,' complete Schedule G, Part I (see instructions)

18 Did the organization report more than $\$ 15,000$ total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If 'Yes,' complete Schedule G, Part II

19 Did the organization report more than $\$ 15,000$ of gross income from gaming activities on Part VIII, line $9 a$ ? If 'Yes,' complete Schedule G, Part III.

|  | Yes | No |
| :---: | :---: | :---: |
| 1 | X |  |
| 2 | X |  |
| 3 |  | X |
| 4 |  | X |
| 5 |  | X |
| 6 |  | X |
| 7 |  | X |
| 8 |  | X |
| 9 |  | X |
| 10 |  | X |
| 11a |  | X |
| 11 b |  | X |
| 11 c |  | X |
| 11 d | X |  |
| 11e |  | X |
| 11 f | X |  |
| 12a | X |  |
| 12b |  | X |
| 13 |  | X |
| 14a |  | X |
| 14b |  | X |
| 15 |  | X |
| 16 |  | X |
| 17 |  | X |
| 18 |  | X |
| 19 |  | X |

## Part IV Checklist of Required Schedules (continued)

20a Did the organization operate one or more hospital facilities? If 'Yes', complete Schedule H
b If 'Yes' to line 20a, did the organization attach a copy of its audited financial statements to this return?
21 Did the organization report more than $\$ 5,000$ of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If 'Yes,' complete Schedule I, Parts I and II

22 Did the organization report more than $\$ 5,000$ of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If 'Yes,' complete Schedule I, Parts I and III.

23 Did the organization answer 'Yes' to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If 'Yes,' complete Schedule J .

24 a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If 'Yes,' answer lines 24b through 24d and complete Schedule K. If 'No, 'go to line $25 a$.
b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?
c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?
d Did the organization act as an 'on behalf of' issuer for bonds outstanding at any time during the year?
25 a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If 'Yes,' complete Schedule L, Part I .
b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990 -EZ? If 'Yes,' complete Schedule L, Part I

26 Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If 'Yes', complete Schedule L, Part II
27 Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35\% controlled entity or family member of any of these persons? If 'Yes,' complete Schedule L, Part III .

28 Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):
a A current or former officer, director, trustee, or key employee? If 'Yes,' complete Schedule L, Part IV
b A family member of a current or former officer, director, trustee, or key employee? If 'Yes,' complete Schedule L, Part IV.
c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If 'Yes,' complete Schedule L, Part IV
29 Did the organization receive more than $\$ 25,000$ in non-cash contributions? If 'Yes,' complete Schedule $M$
30 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If 'Yes,' complete Schedule M
31 Did the organization liquidate, terminate, or dissolve and cease operations? If 'Yes,' complete Schedule N, Part I.
32 Did the organization sell, exchange, dispose of, or transfer more than $25 \%$ of its net assets? If 'Yes,' complete Schedule N, Part II

33 Did the organization own 100\% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If 'Yes,' complete Schedule R, Part I

34 Was the organization related to any tax-exempt or taxable entity? If 'Yes,' complete Schedule R, Part II, III, or IV, and Part V, line 1.
35 a Did the organization have a controlled entity within the meaning of section 512(b)(13)?
b If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If 'Yes,' complete Schedule R, Part V, line 2

36 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If 'Yes,' complete Schedule R, Part V, line 2

37 Did the organization conduct more than $5 \%$ of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If 'Yes,' complete Schedule R, Part VI

38 Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note. All Form 990 filers are required to complete Schedule O

## Part V Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response or note to any line in this Part V

1 a Enter the number reported in Box 3 of Form 1096. Enter -0-if not applicable
b Enter the number of Forms W-2G included in line 1a. Enter -0-if not applicable.
c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?
$\mathbf{2 a}$ Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return
b If at least one is reported on line $2 \mathbf{a}$, did the organization file all required federal employment tax returns?
Note. If the sum of lines $1 a$ and $2 a$ is greater than 250 , you may be required to e-file (see instructions)
3 a Did the organization have unrelated business gross income of $\$ 1,000$ or more during the year?.
b If 'Yes' has it filed a Form 990-T for this year? If 'No' to line 3b, provide an explanation in Schedule 0 .
4 a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?
b If 'Yes,' enter the name of the foreign country:
See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts. (FBAR)
5 a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?.
b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?
c If 'Yes,' to line 5 a or 5 b, did the organization file Form 8886-T?
6 a Does the organization have annual gross receipts that are normally greater than $\$ 100,000$, and did the organization solicit any contributions that were not tax deductible as charitable contributions?
b If 'Yes,' did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?

7 Organizations that may receive deductible contributions under section 170(c).
a Did the organization receive a payment in excess of $\$ 75$ made partly as a contribution and partly for goods and services provided to the payor?.
b If 'Yes,' did the organization notify the donor of the value of the goods or services provided?
c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?
d If 'Yes,' indicate the number of Forms 8282 filed during the year
7 d
e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?.
f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?
g If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?
$h$ If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?
8 Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?
9 Sponsoring organizations maintaining donor advised funds.
a Did the sponsoring organization make any taxable distributions under section 4966 ?
b Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?
10 Section 501(c)(7) organizations. Enter:
a Initiation fees and capital contributions included on Part VIII, line 12.
b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities
11 Section 501(c)(12) organizations. Enter:
a Gross income from members or shareholders.
b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.)
12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?
b If 'Yes,' enter the amount of tax-exempt interest received or accrued during the year . . . . . . $\mathbf{1 2 b} \mid$
13 Section 501 (c)(29) qualified nonprofit health insurance issuers.
a Is the organization licensed to issue qualified health plans in more than one state?
Note. See the instructions for additional information the organization must report on Schedule O
b Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans
c Enter the amount of reserves on hand
14a Did the organization receive any payments for indoor tanning services during the tax year?
b If 'Yes,' has it filed a Form 720 to report these payments? If 'No,' provide an explanation in Schedule $O$

## 14 a

## Part VI Governance, Management, and Disclosure For each 'Yes' response to lines 2 through 7b below, and for a 'No' response to line 8a, 8b, or $10 b$ below, describe the circumstances, processes, or changes in Schedule O. See instructions. <br> Check if Schedule O contains a response or note to any line in this Part VI.

## Section A. Governing Body and Management

1 a Enter the number of voting members of the governing body at the end of the tax year If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O.
b Enter the number of voting members included in line 1a, above, who are independent


2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?
3 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, or trustees, or key employees to a management company or other person?
4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?
5 Did the organization become aware during the year of a significant diversion of the organization's assets?
6 Did the organization have members or stockholders?
7 a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?
b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?
8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:
a The governing body?
b Each committee with authority to act on behalf of the governing body?
9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If 'Yes,' provide the names and addresses in Schedule O


## Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

10 a Did the organization have local chapters, branches, or affiliates?
b If 'Yes,' did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?
11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?
b Describe in Schedule O the process, if any, used by the organization to review this Form 990.
12a Did the organization have a written conflict of interest policy? If 'No,' go to line 13
b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?
c Did the organization regularly and consistently monitor and enforce compliance with the policy? If 'Yes,' describe in Schedule O how this was done
13 Did the organization have a written whistleblower policy?
14 Did the organization have a written document retention and destruction policy?
15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?
a The organization's CEO, Executive Director, or top management official
b Other officers or key employees of the organization If 'Yes' to line 15 a or 15b, describe the process in Schedule O (see instructions).
16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?
b If 'Yes,' did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?

|  | Yes | No |
| :---: | :---: | :---: |
| $10 a$ |  | $X$ |
| 10 b |  |  |
| 11 a | X |  |
| 12 |  |  |
| 12 a | X |  |
| 12 b | X |  |
| 12 c | X |  |
| 13 | X |  |
| 14 | $X$ |  |
|  |  |  |
| 15 a | X |  |
| 15 b | X |  |
|  |  |  |
| 16 a |  | $X$ |
|  |  |  |
| 16 b |  |  |

## Section C. Disclosure

17 List the states with which a copy of this Form 990 is required to be filed $\quad$ Florida
18 Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.
$\square$ Own website
X Another's website X Upon request
$\square$ Other (explain in Schedule O)

19 Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.
20 State the name, address, and telephone number of the person who possesses the organization's books and records: David E. Klement 9200 113th St N, LI 283 St. Petersburg FL 33772 (727) 319-7087

## -

## Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII
Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees
1 a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0-in columns (D), (E), and (F) if no compensation was paid.
- List all of the organization's current key employees, if any. See instructions for definition of 'key employee.'
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than $\$ 100,000$ from the organization and any related organizations.
- List all of the organization's former officers, key employees, and highest compensated employees who received more than $\$ 100,000$ of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than $\$ 10,000$ of reportable compensation from the organization and any related organizations.
List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.
$\square$ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.


| (A) <br> Name and title |  |  |  |  |  | (D) <br> Reportable compensation from the organization (W-2/1099-MISC | (E) <br> Reportable compensation from related organizations (W-2/1099-MISC) | (F) <br> Estimated compensation from the organization and related organizations |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |
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| (15) |  |  |  |  |  |  |  |  |
| (16) |  |  |  |  |  |  |  |  |
| (17) |  |  |  |  |  |  |  |  |
| (18) |  |  |  |  |  |  |  |  |
| (19) |  |  |  |  |  |  |  |  |
| (20) |  |  |  |  |  |  |  |  |
| (21) |  |  |  |  |  |  |  |  |
| (22) |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (23) |  |  |  |  |  |  |  |  |
| (24) |  |  |  |  |  |  |  |  |
| (25) |  |  |  |  |  |  |  |  |
| 1 b Sub-total. <br> c Total from continuation sheets to Part VII, Section A d Total (add lines 1b and 1c) |  |  |  |  |  | 0 | 163,727 | 11.669 |
|  |  |  |  |  |  |  |  |  |
|  |  |  |  |  | . $\checkmark$ | 0. | 163,727. | 11,669. |

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization

0

3 Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? If 'Yes,' complete Schedule J for such individual

4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than $\$ 150,000$ ? If 'Yes' complete Schedule J for such individual

5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If 'Yes,' complete Schedule J for such person


## Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year

| (A) <br> Name and business address | (B) <br> (C) |  |
| :--- | :---: | :---: |
|  | Description of services |  |
|  |  |  |
|  |  |  |
| $\mathbf{2}$Total number of independent contractors (including but not limited to those listed above) who received more than <br> $\$ 100,000$ of compensation from the organization $\quad 0$$\quad$ TEEA0108 10/12/15 |  |  |
| BAA |  |  |

## Part VIII Statement of Revenue

Check if Schedule O contains a response or note to any line in this Part VIII


## Part IX

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).
Check if Schedule O contains a response or note to any line in this Part IX

## Do not include amounts reported on lines <br> 6b, 7b, 8b, 9b, and 10b of Part VIII.

1 Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21
2 Grants and other assistance to domestic individuals. See Part IV, line 22.
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16
4 Benefits paid to or for members.
5 Compensation of current officers, directors, trustees, and key employees
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)
7 Other salaries and wages
8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)
9 Other employee benefits
10 Payroll taxes
11 Fees for services (non-employees):
a Management
b Legal.
c Accounting
d Lobbying
e Professional fundraising services. See Part IV, line 17
f Investment management fees
g Other. (If line 11 g amount exceeds $10 \%$ of line 25 , column (A) amount, list line 11 g expenses on Schedule 0 .)

12 Advertising and promotion
13 Office expenses
14 Information technology
15 Royalties
16 Occupancy
17 Travel
18 Payments of travel or entertainment expenses for any federal, state, or local public officials
19 Conferences, conventions, and meetings
20 Interest
21 Payments to affiliates
22 Depreciation, depletion, and amortization
23 Insurance
24 Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24 e amount exceeds $10 \%$ of line 25 , column (A) amount, list line 24 e expenses on Schedule O.)
a Printing
b Memberships
c Dues_\& licenses
d Bank_fees
e All other expenses
25 Total functional expenses. Add lines 1 through 24e.
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here $\quad \mathrm{X}$ if following SOP 98-2 (ASC 958-720).


\section*{| Part XI | Reconciliation of Net Assets |
| :--- | :--- |}

Check if Schedule O contains a response or note to any line in this Part XI

| 1 | Total revenue (must equal Part VIII, column (A), line 12) | 1 | 354, 480. |
| :---: | :---: | :---: | :---: |
| 2 | Total expenses (must equal Part IX, column (A), line 25) | 2 | 316,409 . |
| 3 | Revenue less expenses. Subtract line 2 from line 1 | 3 | 38,071. |
| 4 | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A)) | 4 | 72,952. |
| 5 | Net unrealized gains (losses) on investments | 5 |  |
| 6 | Donated services and use of facilities | 6 |  |
| 7 | Investment expenses | 7 |  |
| 8 | Prior period adjustments | 8 |  |
| 9 | Other changes in net assets or fund balances (explain in Schedule O) | 9 |  |
| 10 | Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X , line 33, column (B)) | 10 | $111,023$. |

## Part XII Financial Statements and Reporting

## Check if Schedule O contains a response or note to any line in this Part XII

1 Accounting method used to prepare the Form 990: $\square$ Cash XAccrual $\square$ Other
If the organization changed its method of accounting from a prior year or checked 'Other,' explain in Schedule O.
2a Were the organization's financial statements compiled or reviewed by an independent accountant?
If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both: X Separate basis $\square$ Consolidated basis $\square$ Both consolidated and separate basis
b Were the organization's financial statements audited by an independent accountant?
If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both:
X Separate basis $\square$ Consolidated basis $\square$ Both consolidated and separate basis
c If 'Yes' to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?
If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O.
3 a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?
b If 'Yes,' did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits


BAA

SCHEDULE A
(Form 990 or 990-EZ)
Complete if the organization is a section 501(c)(3) organization or a section
4947(a)(1) nonexempt charitable trust.

- Attach to Form 990 or Form 990-EZ.

Department of the Treasury
Internal Revenue Service
Name of the organization

- Information about Schedule A (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

Institute for Strategic Policy Solutions, Inc.

## 45-3194848

## Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions.

The organization is not a private foundation because it is: (For lines 1 through 11, check only one box.)
$1 \square$ A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i)
$8 \square$ A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.)
9 An organization that normally receives: (1) more than 33-1/3\% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions - subject to certain exceptions, and (2) no more than 33-1/3\% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.)An organization organized and operated exclusively to test for public safety. See section 509(a)(4).
An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box in lines 11a through 11d that describes the type of supporting organization and complete lines 11e, 11f, and 11 g .

rge . A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. You must complete Part IV, Sections A and B.
bType II. A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). You must complete Part IV, Sections A and C.
c
Type III functionally integrated. A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). You must complete Part IV, Sections A, D, and E.
d

ype III non-functionally integrated. A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). You must complete Part IV, Sections A and D, and Part V.
eCheck this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization.
f Enter the number of supported organizations
g Provide the following information about the supported organization(s)

|  | (i) Name of supported organization | (ii) EIN | (iii) Type of organization (described on lines 1-9 above (see instructions)) | (iv) Is the organization listed in your governing document? |  | (v) Amount of monetary support (see instructions) | (vi) Amount of other support (see instructions) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Yes | No |  |  |
| (A) |  |  |  |  |  |  |  |
| (B) |  |  |  |  |  |  |  |
| (C) |  |  |  |  |  |  |  |
| (D) |  |  |  |  |  |  |  |
| (E) |  |  |  |  |  |  |  |
| Total |  |  |  |  |  |  |  |

BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.
Schedule A (Form 990 or 990-EZ) 2015

## Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7 , or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

## Section A. Public Support

| Calendar year (or fiscal year beginning in) <br> 1 Gifts, grants, contributions, and membership fees received. (Do not include any 'unusual grants.') . . |  | (a) 2011 | (b) 2012 | (c) 2013 | (d) 2014 | (e) 2015 | (f) Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 189,241. | 276,468. | 343,030. | 347,892. | 1,156,631. |
| 2 | Tax revenues levied for the organization's benefit and either paid to or expended on its behalf |  |  |  |  |  |  |
| 3 | The value of services or facilities furnished by a governmental unit to the organization without charge |  |  |  |  |  |  |
| 4 | Total. Add lines 1 through 3 |  | 189,241. | 276,468. | 343,030. | 347,892. | 1,156,631. |
| 5 | The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds $2 \%$ of the amount shown on line 11, column (f) . |  |  |  |  |  |  |
| 6 | Public support. Subtract line 5 from line 4 |  |  |  |  |  | 1,156,631. |

## Section B. Total Support

Calendar year (or fiscal year beginning in)
7 Amounts from line 4
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources.
9 Net income from unrelated business activities, whether or not the business is regularly carried on
10 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)

11 Total support. Add lines 7 through 10
12 Gross receipts from related activities, etc. (see instructions).

| (a) 2011 | (b) 2012 | (c) 2013 | (d) 2014 | (e) 2015 | (f) Total |
| :--- | :--- | :--- | :--- | :--- | :--- |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |

13 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here

## Section C. Computation of Public Support Percentage

| 14 | Public support percentage for 2015 (line 6, column (f) divided by line 11, column (f)) | 14 | \% |
| :---: | :---: | :---: | :---: |
| 15 | Public support percentage from 2014 Schedule A, Part II, line 14 | 15 | \% |

16a 33-1/3\% support test - 2015. If the organization did not check the box on line 13 , and line 14 is $33-1 / 3 \%$ or more, check this box and stop here. The organization qualifies as a publicly supported organization $\square$
b 33-1/3\% support test - 2014. If the organization did not check a box on line 13 or 16 a, and line 15 is $33-1 / 3 \%$ or more, check this box and stop here. The organization qualifies as a publicly supported organization.

17a 10\%-facts-and-circumstances test - 2015. If the organization did not check a box on line $13,16 \mathrm{a}$, or 16 b , and line 14 is $10 \%$ or more, and if the organization meets the 'facts-and-circumstances' test, check this box and stop here. Explain in Part VI how the organization meets the 'facts-and-circumstances' test. The organization qualifies as a publicly supported organization
b 10\%-facts-and-circumstances test - 2014. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is $10 \%$ or more, and if the organization meets the 'facts-and-circumstances' test, check this box and stop here. Explain in Part VI how the organization meets the 'facts-and-circumstances' test. The organization qualifies as a publicly supported organization $\qquad$
8 Private foundation. If the organization did not check a box on line $13,16 a, 16 b, 17 a$, or $17 b$, check this box and see instructions

## Part III Support Schedule for Organizations Described in Section 509(a)(2) <br> (Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

## Section A. Public Support

Calendar year (or fiscal year beginning in)
1 Gifts, grants, contributions and membership fees received. (Do not include any 'unusual grants.').
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose
3 Gross receipts from activities that are not an unrelated trade or business under section 513
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf .
5 The value of services or facilities furnished by a governmental unit to the organization without charge.
6 Total. Add lines 1 through 5
7 a Amounts included on lines 1, 2 , and 3 received from disqualified persons
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of $\$ 5,000$ or $1 \%$ of the amount on line 13 for the year .
c Add lines 7a and 7b
8 Public support. (Subtract line 7c from line 6.).

| (a) 2011 | (b) 2012 | (c) 2013 | (d) 2014 | (e) 2015 | (f) Total |
| :--- | :--- | :--- | :--- | :--- | :--- |
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|  |  |  |  |  |  |

## Section B. Total Support

Calendar year (or fiscal year beginning in)
9 Amounts from line 6
10 a Gross income from interest, dividends payments received on securities loans, rents, royalties and income from similar sources
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975
c Add lines 10a and 10b
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on
12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)
13 Total support. (Add lines 9, 10c, 11, and 12.)

| (a) 2011 | (b) 2012 | (c) 2013 | (d) 2014 | (e) 2015 | (f) Total |
| :--- | :--- | :--- | :--- | :--- | :--- |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
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|  |  |  |  |  |  |

14 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here

## Section C. Computation of Public Support Percentage



## Section D. Computation of Investment Income Percentage



19 a $\mathbf{3 3 - 1 / 3 \%}$ support tests $\mathbf{- 2 0 1 5}$. If the organization did not check the box on line 14 , and line 15 is more than $33-1 / 3 \%$, and line 17 is not more than $33-1 / 3 \%$, check this box and stop here. The organization qualifies as a publicly supported organization $\qquad$
b 33-1/3\% support tests - 2014. If the organization did not check a box on line 14 or line 19 a, and line 16 is more than $33-1 / 3 \%$, and line 18 is not more than $33-1 / 3 \%$, check this box and stop here. The organization qualifies as a publicly supported organization
20 Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions

## Part IV Supporting Organizations

(Complete only if you checked a box in line 11 on Part I. If you checked 11a of Part I, complete Sections A and B. If you checked 11b of Part I, complete Sections A and C. If you checked 11c of Part I, complete Sections A, D, and E. If you checked 11d of Part I, complete Sections A and D, and complete Part V.)

## Section A. All Supporting Organizations

1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If 'No,' describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain

2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If 'Yes,' explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2)

3 a Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If 'Yes,' answer (b) and (c) below.
b Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If 'Yes,' describe in Part VI when and how the organization made the determination
c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If 'Yes,' explain in Part VI what controls the organization put in place to ensure such use

4 a Was any supported organization not organized in the United States ('foreign supported organization')? If 'Yes' and if you checked 11a or 11b in Part I, answer (b) and (c) below
b Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If 'Yes,' describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations
c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If 'Yes,' explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes

5 a Did the organization add, substitute, or remove any supported organizations during the tax year? If 'Yes,' answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
b Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
c Substitutions only. Was the substitution the result of an event beyond the organization's control?
6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If 'Yes,' provide detail in Part VI

7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a $35 \%$ controlled entity with regard to a substantial contributor? If 'Yes,' complete Part I of Schedule L (Form 990 or 990-EZ)

8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7 ? If 'Yes,' complete Part I of Schedule L (Form 990 or 990-EZ)

9 a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If 'Yes,' provide detail in Part VI
b Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If 'Yes,' provide detail in Part VI .
c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If 'Yes,' provide detail in Part VI

10 a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If 'Yes,' answer 10b below
b Did the organization, have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

## Part IV Supporting Organizations (continued)

11 Has the organization accepted a gift or contribution from any of the following persons?
a A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) below, the governing body of a supported organization?
b A family member of a person described in (a) above? .
c A $35 \%$ controlled entity of a person described in (a) or (b) above? If 'Yes' to a, b, or c, provide detail in Part VI

|  | Yes | No |
| :---: | :---: | :---: |
|  |  |  |
| 11a |  |  |
| 11 b |  |  |
| 11 c |  |  |

## Section B. Type I Supporting Organizations

1 Did the directors, trustees, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the tax year? If 'No,' describe in Part VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove directors or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year

2 Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? If 'Yes,' explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised, or controlled the supporting organization.


## Section C. Type II Supporting Organizations

1 Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? If 'No,' describe in Part VI how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s)


## Section D. All Type III Supporting Organizations

1 Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided?

2 Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization(s) or (ii) serving on the governing body of a supported organization? If 'No,' explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s).

3 By reason of the relationship described in (2), did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? If 'Yes,' describe in Part VI the role the organization's supported organizations played in this regard .


## Section E. Type III Functionally-Integrated Supporting Organizations

1 Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions):
a $\square$ The organization satisfied the Activities Test. Complete line 2 below.
b The organization is the parent of each of its supported organizations. Complete line $\mathbf{3}$ below.
c
The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see instructions).

## 2 Activities Test. Answer (a) and (b) below.

a Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If 'Yes,' then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities
b Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If 'Yes,' explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement

3 Parent of Supported Organizations. Answer (a) and (b) below.
a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? Provide details in Part VI .
b Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? If 'Yes,' describe in Part VI the role played by the organization in this regard


| Section A - Adjusted Net Income |  |  | (A) Prior Year | (B) Current Year (optional) |
| :---: | :---: | :---: | :---: | :---: |
|  | Net short-term capital gain . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 1 |  |  |
| 2 | Recoveries of prior-year distributions . . . . . . . . . . . . . . . . . . . . . . . . . . | 2 |  |  |
| 3 | Other gross income (see instructions). . . . . . . . . . . . . . . . . . . . . . . . . . | 3 |  |  |
| 4 | Add lines 1 through 3. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 4 |  |  |
| 5 | Depreciation and depletion . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 5 |  |  |
|  | Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions). | 6 |  |  |
| 7 | Other expenses (see instructions) . . . . . . . . . . . . . . . . . . . . . . . . . . . | 7 |  |  |
| 8 | Adjusted Net Income (subtract lines 5, 6 and 7 from line 4) . . . . . . . . . . . . . . | 8 |  |  |
| Section B - Minimum Asset Amount |  |  | (A) Prior Year | (B) Current Year (optional) |
| 1 Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year): |  |  |  |  |
| a Average monthly value of securities . . . . . . . . . . . . . . . . . . . . . . . . . . 1 a |  |  |  |  |
| b Average monthly cash balances . . . . . . . . . . . . . . . . . . . . . . . . . . . . |  | 1 b |  |  |
| c Fair market value of other non-exempt-use assets . . . . . . . . . . . . . . . . . . . |  | 1 c |  |  |
| ```d Total (add lines 1a, 1b, and 1c). . . . . e Discount claimed for blockage or other factors (explain in detail in Part VI):``` |  | 1 d |  |  |
|  |  |  |  |  |
|  | Acquisition indebtedness applicable to non-exempt-use assets . . . . . . . . . . . . | 2 |  |  |
|  | Subtract line 2 from line 1d . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 3 |  |  |
|  | Cash deemed held for exempt use. Enter 1-1/2\% of line 3 (for greater amount, see instructions) | 4 |  |  |
|  | Net value of non-exempt-use assets (subtract line 4 from line 3) . . . . . . . . . . . . | 5 |  |  |
|  | Multiply line 5 by .035. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 6 |  |  |
| 7 | Recoveries of prior-year distributions . . . . . . . . . . . . . . . . . . . . . . . . . . | 7 |  |  |
|  | Minimum Asset Amount (add line 7 to line 6) . . . . . . . . . . . . . . . . . . . . | 8 |  |  |
| Section C - Distributable Amount |  |  |  | Current Year |
|  | Adjusted net income for prior year (from Section A, line 8, Column A) . . . . . . . . . . | 1 |  |  |
|  | Enter 85\% of line 1 . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 2 |  |  |
|  | Minimum asset amount for prior year (from Section B, line 8, Column A) . . . . . . . . | 3 |  |  |
| 4 | Enter greater of line 2 or line 3 . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 4 |  |  |
| 5 | Income tax imposed in prior year . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 5 |  |  |
| 6 | Distributable Amount. Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions) | 6 |  |  |
| 7 | Check here if the current year is the organization's first as a non-functionally-integrated Type III supporting organization (see instructions). |  |  |  |

## Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations (continued)

| Section D - Distributions |  |  | Current Year |
| :---: | :---: | :---: | :---: |
| 1 Amounts paid to supported organizations to accomplish exempt purposes |  |  |  |
| 2 Amounts paid to perform activity that directly furthers exempt purposes of supported organizations, in excess of income from activity |  |  |  |
| 3 Administrative expenses paid to accomplish exempt purposes of supported organizations |  |  |  |
| 4 Amounts paid to acquire exempt-use assets |  |  |  |
| 5 Qualified set-aside amounts (prior IRS approval required). | . . . . | . . . . . . |  |
| 6 Other distributions (describe in Part VI). See instructions | . . . . | . . . . . . |  |
| 7 Total annual distributions. Add lines 1 through 6 . . | . . . | . . . |  |
| Distributions to attentive supported organizations to which the organization is responsive (provide details in Part VI). See instructions. |  |  |  |
| 9 Distributable amount for 2015 from Section C, line 6 | . . . . | . . . . . . |  |
| 10 Line 8 amount divided by Line 9 amount |  | . . . . . . . |  |
| Section E - Distribution Allocations (see instructions) | $\underset{\substack{\text { (i) } \\ \text { Excess } \\ \text { Distributions }}}{ }$ | $\underset{\substack{\text { (ii) } \\ \text { Underdistributions } \\ \text { Pre-2015 }}}{ }$ | (iii) <br> Distributable Amount for 2015 |
| 1 Distributable amount for 2015 from Section C, line 6 . . . . . |  |  |  |
| 2 Underdistributions, if any, for years prior to 2015 (reasonable cause required - see instructions) |  |  |  |
| 3 Excess distributions carryover, if any, to 2015: |  |  |  |
| a |  |  |  |
| b |  |  |  |
| c |  |  |  |
| d From 2013 |  |  |  |
| e From 2014 . . . . . . . . . . . . . . |  |  |  |
| f Total of lines 3a through e . . . . . . . . . . . . . . . . . . . . . |  |  |  |
| g Applied to underdistributions of prior years |  |  |  |
| h Applied to 2015 distributable amount |  |  |  |
| i Carryover from 2010 not applied (see instructions) |  |  |  |
| j Remainder. Subtract lines 3g, 3h, and 3i from 3f |  |  |  |
| 4 Distributions for 2015 from Section D, line 7 : |  |  |  |
| a Applied to underdistributions of prior years . . |  |  |  |
| b Applied to 2015 distributable amount . . . . . . |  |  |  |
| c Remainder. Subtract lines 4a and 4b from 4 . . |  |  |  |
| 5 Remaining underdistributions for years prior to 2015, if any. Subtract lines 3 g and 4 a from line 2 (if amount greater than zero, see instructions) |  |  |  |
| 6 Remaining underdistributions for 2015. Subtract lines 3h and 4b from line 1 (if amount greater than zero, see instructions) . . . . |  |  |  |
| 7 Excess distributions carryover to 2016. Add lines 3 j and 4c |  |  |  |
| 8 Breakdown of line 7: |  |  |  |
| a |  |  |  |
| b |  |  |  |
| c Excess from 2013 |  |  |  |
| d Excess from 2014 . . . . . . . . . . . |  |  |  |
| e Excess from 2015 . . . . . . . . . . . |  |  |  |

Part VI Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b;Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions.)

```
Pt II Ln 10 Other Income Part II, Line 10 Description: Miscellaneous 2013: 3.
```

(Form 990, 990-EZ, or 990-PF)

Department of the Treasury Internal Revenue Service

## Schedule of Contributors

- Attach to Form 990, Form 990-EZ, or Form 990-PF.

2015 Information about Schedule B (Form 990, 990-EZ, 990-PF) and its instructions is at www.irs.gov/form990.

| Name of the organization | Employer identification number |
| :--- | :--- |
| Institute for Strategic Policy Solutions, Inc. | $45-3194848$ |

Organization type (check one):

## Filers of:

Form 990 or 990-EZ

## Section:

X 501(c)( 3 ) (enter number) organization
$\square$ 4947(a)(1) nonexempt charitable trust not treated as a private foundation527 political organization

Form 990-PF

501(c)(3) exempt private foundation
4947(a)(1) nonexempt charitable trust treated as a private foundation
501(c)(3) taxable private foundation

Check if your organization is covered by the General Rule or a Special Rule.
Note. Only a section 501 (c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.

## General Rule

For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling $\$ 5,000$ or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions.

## Special Rules

X For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the $33-1 / 3 \%$ support test of the regulations under sections $509(\mathrm{a})(1)$ and $170(\mathrm{~b})(1)(\mathrm{A})(\mathrm{vi})$, that checked Schedule A (Form 990 or $990-E Z$ ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) $\$ 5,000$ or (2) $2 \%$ of the amount on (i) Form 990, Part VIII, line 1h, or (ii)' Form 990-EZ, line 1. Complete Parts I and II.

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or $990-E Z$ that received from any one contributor, during the year, total contributions of more than $\$ 1,000$ exclusively for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I, II, and III.

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or $990-E Z$ that received from any one contributor, during the year, contributions exclusively for religious, charitable, etc., purposes, but no such contributions totaled more than $\$ 1,000$. If this box is checked, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., purpose. Do not complete any of the parts unless the General Rule applies to this organization because it received nonexclusively religious, charitable, etc., contributions totaling $\$ 5,000$ or more during the year . . . . . \$ $\qquad$

Caution. An organization that is not covered by the General Rule and/or the Special Rules does not file Schedule B (Form 990, 990-EZ, or 990-PF), but it must answer 'No' on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it does not meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

Part I Contributors (see instructions). Use duplicate copies of Part I if additional space is needed.

| (a) <br> Number | (b) <br> Name, address, and ZIP + 4 | (c) <br> Total contributions | (d) <br> Type of contribution |
| :---: | :---: | :---: | :---: |
| $\underline{1}$ _ - |  |  | Person X <br> Payroll $\square$ <br> Noncash $\square$ <br> (Complete Part II for noncash contributions.) |
| (a) <br> Number | (b) <br> Name, address, and ZIP + 4 | (c) <br> Total contributions | (d) <br> Type of contribution |
| --- |  | - - | Person $\square$ <br> Payroll $\square$ <br> Noncash $\square$ <br> (Complete Part II for noncash contributions.) |
| (a) <br> Number | (b) <br> Name, address, and ZIP + 4 | (c) <br> Total contributions | (d) <br> Type of contribution |
| --- |  | \$----------- | $\begin{array}{ll} \text { Person } & \square \\ \text { Payroll } & \square \\ \text { Noncash } & \square \end{array}$ <br> (Complete Part II for noncash contributions.) |
| $\begin{gathered} \text { (a) } \\ \text { Number } \end{gathered}$ | (b) <br> Name, address, and ZIP + 4 | (c) <br> Total contributions | (d) <br> Type of contribution |
| - |  | \$----------- | $\begin{array}{ll} \text { Person } & \square \\ \text { Payroll } & \square \\ \text { Noncash } & \square \end{array}$ <br> (Complete Part II for noncash contributions.) |
| $\begin{gathered} \hline \text { (a) } \\ \text { Number } \end{gathered}$ | (b) <br> Name, address, and ZIP + 4 | (c) <br> Total contributions | (d) <br> Type of contribution |
| - |  | \$ | Person $\square$ <br> Payroll $\square$ <br> Noncash $\square$ <br> (Complete Part II for noncash contributions.) |
| $\begin{gathered} \text { (a) } \\ \text { Number } \end{gathered}$ | (b) <br> Name, address, and ZIP + 4 |  | (d) <br> Type of contribution |
| --- |  | $\$----------$ | Person $\square$ <br> Payroll $\square$ <br> Noncash $\square$ <br> (Complete Part II for noncash contributions.) |

Institute for Strategic Policy Solutions, Inc.
45-3194848

## Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts.

 Complete if the organization answered 'Yes' on Form 990, Part IV, line 6.

1 a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items.
b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items:
(i) Revenue included on Form 990, Part VIII, line 1 . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . \$
(ii) Assets included in Form 990, Part X . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . \$

2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items:
a Revenue included on Form 990, Part VIII, line 1 . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . \$
b Assets included in Form 990, Part X . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . \$
BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990.
TEEA3301 06/03/15
Schedule D (Form 990) 2015

## Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

3 Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply):
a Public exhibition
b Scholarly research
d $\square$
$\square$
c $\square$ Preservation for future generations
4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII.
5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? .

Loan or exchange programs
Other
art IV line 9, or reported an amount on Form 990, Part X, line 21.
$1 \mathbf{a}$ Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?.

b If 'Yes,' explain the arrangement in Part XIII and complete the following table:
c Beginning balance


| Part V | Endowment Funds. Complete if the organization answered 'Yes' on Form 990, Part IV, line 10. |
| :--- | :--- | :--- |


|  | (a) Current year | (b) Prior year | (c) Two years back | (d) Three years back | (e) Four years back |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 a Beginning of year balance |  |  |  |  |  |
| b Contributions |  |  |  |  |  |
| c Net investment earnings, gains, and losses |  |  |  |  |  |
| d Grants or scholarships |  |  |  |  |  |
| e Other expenditures for facilities and programs |  |  |  |  |  |
| f Administrative expenses |  |  |  |  |  |
| g End of year balance |  |  |  |  |  |

2 Provide the estimated percentage of the current year end balance (line 1 g , column (a)) held as:
a Board designated or quasi-endowment \%
b Permanent endowment - $\qquad$ \%
c Temporarily restricted endowment - $\qquad$ The percentages on lines $2 \mathrm{a}, 2 \mathrm{~b}$, and 2 c should equal $100 \%$.

3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by:
(i) unrelated organizations
(ii) related organizations
b If 'Yes' on line 3a(ii), are the related organizations listed as required on Schedule R?

|  | Yes | No |
| :---: | :---: | :---: |
| 3a(i) |  |  |
| 3a(ii) |  |  |
| 3b |  |  |

4 Describe in Part XIII the intended uses of the organization's endowment funds.
Part VI Land, Buildings, and Equipment.
Complete if the organization answered 'Yes' on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

| Description of property | (a) Cost or other basis (investment) | (b) Cost or other basis (other) | (c) Accumulated depreciation | (d) Book value |
| :---: | :---: | :---: | :---: | :---: |
| 1 a Land |  |  |  |  |
| b Buildings |  |  |  |  |
| c Leasehold improvements. |  |  |  |  |
| d Equipment |  |  |  |  |
| e Other . . . . . . . . . |  |  |  |  |
| Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10c.) . . . . . . . . . . . . . . - |  |  |  |  |
| BAA |  |  | Sc | D (Form 990) 20 |

## Part VII Investments - Other Securities.

Complete if the organization answered 'Yes' on Form 990, Part IV, line 11b. See Form 990, Part X, line 12.

| (a) Description of security or category (including name of security) | (b) Book value | (c) Method of valuation: Cost or end-of-year market value |
| :---: | :---: | :---: |
| (1) Financial derivatives |  |  |
| (2) Closely-held equity interests |  |  |
| (3) Other |  |  |
| (A) |  |  |
| (B) |  |  |
| (C) |  |  |
| (D) |  |  |
| (E) |  |  |
| (F) |  |  |
| (G) |  |  |
| (H) |  |  |
| (1) |  |  |
| Total. (Column (b) must equal Form 990, Part X, column (B) line 12.) . |  |  |

Part VIII Investments - Program Related.
Complete if the organization answered 'Yes' on Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

| (a) Description of investment | (b) Book value | (c) Method of valuation: Cost or end-of-year market value |
| :--- | :--- | :--- |
| $(1)$ |  |  |
| $(2)$ |  |  |
| $(3)$ |  |  |
| $(4)$ |  |  |
| $(5)$ |  |  |
| $(6)$ |  |  |
| $(7)$ |  |  |
| $(8)$ |  |  |
| $(9)$ |  |  |
| (10) |  |  |
| Total. (Column (b) must equal Form 990, Part $X$, column $(B)$ line 13.). . |  |  |
| Part |  |  |

Part IX Other Assets.
Complete if the organization answered 'Yes' on Form 990, Part IV, line 11d. See Form 990, Part X, line 15.

| (a) Description | (b) Book value |
| :---: | :---: |
| (1) Due from St. Peters.burg College | 92,571. |
| (2) |  |
| (3) |  |
| (4) |  |
| (5) |  |
| (6) |  |
| (7) |  |
| (8) |  |
| (9) |  |
| (10) |  |
| Total. (Column (b) must equal Form 990, Part X, column (B) line 15.) | 92,571. |

## Part X Other Liabilities.

Complete if the organization answered 'Yes' on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25

| (a) Description of liability | (b) Book value |
| :--- | :--- | :--- |
| $(1)$ Federal income taxes |  |
| $(2)$ |  |
| $(3)$ |  |
| $(4)$ |  |
| $(5)$ |  |
| $(6)$ |  |
| $(7)$ |  |
| $(8)$ |  |
| $(9)$ |  |
| $(10)$ |  |
| (11) |  |
| Total. (Column (b) must equal Form 990, Part $X$, column (B) line 25.) . . . |  |
| 2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain |  |
| tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII . . . . . . . . . . . . . . . . . . . . . . . . . . . . X |  |


\section*{| Part XI | Reconciliation of Revenue per Audited Financial Statements With Revenue per Return. |
| :--- | :--- | :--- |} Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.


| 1 Total revenue, gains, and other support per audited financial statements |  |  | 1 | 418,098. |
| :---: | :---: | :---: | :---: | :---: |
| Amounts included on line |  |  |  |  |
| a Net unrealized gains (losses) on investments | 2 a |  |  |  |
| b Donated services and use of facilities | 2 b | 63,618. |  |  |
| c Recoveries of prior year grants | 2 c |  |  |  |
| d Other (Describe in Part XIII.) | 2d |  |  |  |
| e Add lines 2a through 2d |  |  | 2 e | 63,618. |
| 3 Subtract line 2e from line 1 |  |  | 3 | 354,480. |
| 4 Amounts included on Form 990, Part VIII, line 12, but not on line 1: |  |  |  |  |
| a Investment expenses not included on Form 990, Part VIII, line 7b | 4 a |  |  |  |
| b Other (Describe in Part XIII.) | 4b |  |  |  |
| c Add lines $\mathbf{4 a}$ and 4b |  |  | 4 c |  |
| 5 Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.) |  |  | 5 | 354,480. |

## Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.

Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

| 1 Total expenses and losses per audited financial statements |  |  | 1 | 380,027. |
| :---: | :---: | :---: | :---: | :---: |
| 2 Amounts included on line 1 but not on Form 990, Part IX, line 25. |  |  |  |  |
| a Donated services and use of facilities | 2 a | 63,618. |  |  |
| b Prior year adjustments | 2 b |  |  |  |
| c Other losses . | 2 c |  |  |  |
| d Other (Describe in Part XIII.) | 2 d |  |  |  |
| e Add lines 2a through 2d |  |  | 2 e | 63,618. |
| 3 Subtract line 2e from line 1 |  |  | 3 | 316,409. |
| 4 Amounts included on Form 990, Part IX, line 25, but not on line 1: a Investment expenses not included on Form 990, Part VIII, line 7b | 4 a |  |  |  |
| b Other (Describe in Part XIII.) . . . . . . . . . . . . . . . . . . . | 4b |  |  |  |
| c Add lines $\mathbf{4 a}$ and $\mathbf{4} \mathbf{~ b}$ |  |  | 4 c |  |
| 5 Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.) |  |  | 5 | 316,409. |


\section*{| Part XIII | Supplemental Information. |
| :--- | :--- | :--- |}

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V,
line 4; Part X, line 2; Part XI, lines 2d and 4 b ; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

| t $\mathrm{X}, \mathrm{Line} 2$ | The Institute is an organization exempt from taxation |
| :---: | :---: |
| Pt X , Line 2 | under Section 501(c) (3) of the Internal Revenue Code and |
| Pt X , Line 2 | is generally not subject to federal or state income |
| Pt X , Line 2 | taxes. However, the Institute is subject to income taxes |
| Pt X , Line 2 | on any net income that is derived from a trade of |
| Pt X , Line 2 | business, regularly carried on, and not in furtherance |
| Pt X , Line 2 | of the purpose for which the Institute is granted |
| Pt X , Line 2 | exemption. No income tax provision has been recorded as |
| Pt X , Line 2 | the net income, if any, from any unrelated trade or |
| Pt X , Line 2 | business, in the opinion of management, is not material |
| Pt X , Line 2 | nancial statements taken as a whole |

Name of the organization $\quad$ for Strategic Policy Solutions, Inc.

Employer identification number 45-3194848

```
Other
Other
Other
Pt VI, Line 11b
Pt VI, Line 11b
Pt VI, Line 12c
Pt VI, Line 12c
Pt VI, Line 12c
Pt VI, Line 15a Compensation for the Executive Director is based on the
Pt VI, Line 15a classification and salary schedule which includes ranges
Pt VI, Line 15a for each pay grade.
Pt VI, Line 15b Compensation for employees is based on the classification
Pt VI, Line 15b and salary schedule which includes ranges for each pay
Pt VI, Line 15b grade.
Pt VI, Line 19 The governing documents, conflict of interest, and
Pt VI, Line 19 financial statements are available upon request.
```

SCHEDULE R
(Form 990)
Department of the Treasury Internal Revenue Service Name of the organization
Institute for Strategic Policy Solutions, Inc.
Part I Identification of Disregarded Entities Complete if the organization answered 'Yes' on Form 990, Part IV, line 33.

| Name, address, and EIN (if applicable) of disregarded entity | (b) Primary activity | (c)Legal domicile (state <br> or foreign country) | (d) <br> Total income | $(\mathbf{e})$ End-of-year assets | $\underset{\substack{\text { (f) } \\ \text { Direct controlling } \\ \text { entity }}}{ }$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (1) |  |  |  |  |  |
| (2) |  |  |  |  |  |
| (3) |  |  |  |  |  |

Part II Identification of Related Tax-Exempt Organizations Complete if the organization answered 'Yes' on Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.

| (a) <br> Name, address, and EIN of related organization | (b) Primary activity | (c) <br> Legal domicile (state or foreign country) | (d)Exempt Codesection | (e) <br> Public charity status (if section 501(c)(3)) | $\underset{\substack{\text { (f) } \\ \text { Direct controlling } \\ \text { entity }}}{ }$ | $(\mathbf{g})$ <br> Sec 512(b)(13) <br> controlled entity? |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | Yes | No |
| ```(1) St.- Petersburg College Foundation_ _ - P.O._ BOX_ 13489 - - --------------- _ - St.- Petersburg, FL 33733 59-1954362``` | Scholar. | FL | 501c3 | 7 | N/A |  | X |
|  | College | FL | 501c3 | 5 | N/A |  | X |
|  |  |  |  |  |  |  |  |
| (4) _ - - - - - - - - - - - - - - - - - - - - - - |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |

Part III Identification of Related Organizations Taxable as a Partnership Complete if the organization answered 'Yes' on Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.

| (a) <br> Name, address, and EIN of related organization | (b) Primary activity | (c) Legal domicile (state or foreign country) | (d) Direct controlling entity | (e) <br> Predominant income (related, unrelated, excluded from tax under sections 512-514) | (f) Share of total income | (g) Share of end-of-year assets | (h) <br> Disproportionate allocations? |  | (i) <br> Code V-UBI amount in box 20 of Schedule K-1 (Form 1065) | (j) <br> General or managing partner? |  | (k) Percentage ownership |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  | Yes | No |  | Yes | No |  |
| (1) |  |  |  |  |  |  |  |  |  |  |  |  |
| (2) |  |  |  |  |  |  |  |  |  |  |  |  |
| (3) |  |  |  |  |  |  |  |  |  |  |  |  |

Part IV Identification of Related Organizations Taxable as a Corporation or Trust Complete if the organization answered 'Yes' on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.


Part V Transactions With Related Organizations Complete if the organization answered 'Yes' on Form 990, Part IV, line 34, 35b, or 36.
Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.
1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?
a Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity
b Gift, grant, or capital contribution to related organization(s).
c Gift, grant, or capital contribution from related organization(s)
d Loans or loan guarantees to or for related organization(s)
e Loans or loan guarantees by related organization(s)
f Dividends from related organization(s)
g Sale of assets to related organization(s)
h Purchase of assets from related organization(s)
i Exchange of assets with related organization(s)
j Lease of facilities, equipment, or other assets to related organization(s)
k Lease of facilities, equipment, or other assets from related organization(s)
I Performance of services or membership or fundraising solicitations for related organization(s)
m Performance of services or membership or fundraising solicitations by related organization(s)
n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)

- Sharing of paid employees with related organization(s).
p Reimbursement paid to related organization(s) for expenses
q Reimbursement paid by related organization(s) for expenses.
r Other transfer of cash or property to related organization(s)
s Other transfer of cash or property from related organization(s)

|  | Yes | No |
| :---: | :---: | :---: |
|  |  |  |
| $\mathbf{1 a}$ |  | $X$ |
| $\mathbf{1 b}$ |  | $X$ |
| $\mathbf{1 c}$ | $X$ |  |
| $\mathbf{1 d}$ |  | $X$ |
| $\mathbf{1 e}$ |  | $X$ |
|  |  |  |
| $\mathbf{1 f}$ |  | $X$ |
| $\mathbf{1 g}$ |  | $X$ |
| $\mathbf{1 h}$ |  | $X$ |
| $\mathbf{1 i}$ |  | $X$ |
| $\mathbf{1 j}$ |  | $X$ |
|  |  |  |
| $\mathbf{1 k}$ |  | $X$ |
| $\mathbf{1 I}$ |  | $X$ |
| $\mathbf{1 m}$ |  | $X$ |
| $\mathbf{1 n}$ | $X$ |  |
| $\mathbf{1 0}$ | $X$ |  |
|  |  |  |
| $\mathbf{1 p}$ | $X$ |  |
| $\mathbf{1 q}$ |  | $X$ |
|  |  |  |
| $\mathbf{1 r}$ |  | $X$ |
| $\mathbf{1 s}$ |  | $X$ |

2 If the answer to any of the above is 'Yes,' see the instructions for information on who must complete this line, including covered relationships and transaction thresholds


Part VI Unrelated Organizations Taxable as a Partnership Complete if the organization answered 'Yes' on Form 990, Part IV, line 37.
Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

| (a) <br> Name, address, and EIN of entity | (b) Primary activity | (c) <br> Legal domicile (state or foreign country) | (d) <br> Predominant income (related, unrelated, excluded from tax under sections 512-514) | (e) <br> Are all partners section 501(c)(3) organizations? |  | (f) Share of total income | (g) <br> Share of end-of-year assets | (h) <br> Disproportionate allocations? |  | (i) <br> Code V-UBI amount in box 20 of Schedule K-1 <br> (Form 1065) | (j) <br> General or managing partner? |  | $\begin{gathered} \text { (k) } \\ \text { Percentage } \\ \text { ownership } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Yes | No |  |  | Yes | No |  | Yes | No |  |
| (1) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (2) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (3) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (4) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (5) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (6) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (7) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (8) |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |



## Part II |Declaration and Signature Authorization of Officer

Under penalties of perjury, I declare that I am an officer of the above organization and that I have examined a copy of the organization's 2015 electronic return and accompanying schedules and statements and to the best of my knowledge and belief, they are true, correct, and complete. intermediate service provider, transmitter, or electronic return shown on the copy of the organization's electronic return. I consent to allow my the IRS (a) an acknoprovider, transmitter, or electronic return originator (ERO) to send the organization's return to the IRS and to receive from the IRS (a) an acknowledgement of receipt or reason for rejection of the transmission, (b) the reason for any delay in processing the return or refund, and (c) the date of any refund. If applicable, I authorize the U.S. Treasury and its designated Financial Agent to initiate an electronic organization's federal taxes ow dry to the financial institution account indicated in the tax preparation software for payment of the contact the U.S. Treasury Financial Agent at $1-888-353-4537$ cia institution to debit the entry to this account. To revoke a payment, I must authorize the financial institutions involved in the processing no later than 2 business days prior to the payment (settlement) date. I also authorize the financial institutions involved in the processing of the electronic payment of taxes to receive confidential information necessary to answer inquiries and resolve issues related to the payment. I have selected a personal identification number (PIN) as my signature for the organization's electronic return and, if applicable, the organization's consent to electronic funds withdrawal.

## Officer's PIN: check one box only

X 1 authorize
XI authorize Ellen Eontana CPA LLC
ERO firm name
lo enter my PIN

on the organization's tax year 2015 electronically filed return. If I have indicated within this return that a copy of the return is being filed with a state agency(ies) regulating charities as part of the IRS Fed/State program, I also authorize the aforementioned ERO to enter my PIN on
the return's disclosure consent screen.

,As an officer of the organization, I will enter my PIN as my signature on the organization's tax year 2015 electronically filed return. If I have indicated within this return that a copy of the return is being filed with a state agency(ies) regulating charities as part of the IRS Fed/State program, I will enter my PIN on the return's disclosure consent screen.


## Part III Certification and Authentication

ERO's EFIN/PIN. Enter your six-digit electronic filing identification
number (EFIN) followed by your five-diglt self-selected PIN

I certify that the above numeric entry Is my PIN, which is my signature on the 2015 electronically filed return for the organization indicated above. I confirm that I am submilting this return in accordance with the requirements of Pub. 4163, Modernized e-File (MeV) Information fo Authorized IRS $\theta$-file Providers for Business Returns.


ERO Must Retain This Form - See Instructions
Do Not Submit This Form To the IRS Unless Requested To Do So
BAA For Paperwork Reduction Act Notice, see instructions,

Schedule O (Form 990), Supplemental Information to Form 990
Form 990, Page 2, Part III, Line 1 (continued)
Briefly describe the organization's mission:
faculty, college employees, and the community at large, a forum and center for learning and scholarly public discourse on key civic matters which may be local, regional, national, or international in scope and impact.

Schedule O (Form 990), Supplemental Information to Form 990 Form 990, Page 2, Part III, Line 4a (continued)

[^2]Schedule O (Form 990 or 990-EZ), Supplemental Information to Form 990 or 990-EZ
Form 990, Page 10, Line 24e All Other Expenses (continued)

| Description | (A) <br> Total | (B) <br> Program services | (C) <br> Management and general | (D) Fundraising |
| :---: | :---: | :---: | :---: | :---: |
| Food \& food products | 12,162. | 11,895. | 4. | 263. |
| Material \& Supplies | 1,338. | 1,313. | 25. | 0. |
| Minor equipment | 958. | 958. | 0. | 0. |
| Miscellaneous | 28. | 3. | 0. | 25. |
| Office supplies | 958. | 77. | 881. | 0. |
| Postage | 10. | 0. | 10. | 0. |
| Education subscriptions | 124. | 124. | 0. | 0. |
| Other services | 15,550. | 15,550. | 0. | 0. |
| Honoria fees | 10,874. | 10,874. | 0. | 0. |

Institute for Strategic Policy Solutions, Inc. A Component Unit of St. Petersburg College

Financial Statements and Supplementary Information

March 31, 2016 and 2015

## Table of Contents

Page No.
Independent Auditor's Report ..... 3-4
Management's Discussion and Analysis ..... 6-8
Basic Financial Statements
Statements of Net Position ..... 10
Statements of Revenues, Expenses, and Change in Net Position ..... 11
Statements of Cash Flows ..... 12
Notes to Financial Statements ..... 13-16Independent Auditor's Report on Internal Control Over Financial Reporting and onCompliance and Other Matters Based on an Audit of Financial Statements Performedin Accordance with Government Auditing Standards17

## Independent Auditor's Report

## Board of Directors

Institute for Strategic Policy Solutions, Inc.
St. Petersburg, Florida

## Report on the Financial Statements

We have audited the accompanying financial statements of the business-type activities of Institute for Strategic Policy Solutions, Inc. (a component unit of St. Petersburg College) as of and for the years ended March 31, 2016 and 2015, and the related notes to the financial statements, which collectively comprise Institute for Strategic Policy Solutions, Inc.'s basic financial statements as listed in the table of contents.

## Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

## Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the business-type activities of Institute for Strategic Policy Solutions, Inc. as of March 31, 2016 and 2015, and the change in its financial position and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

## Other Matters

## Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the Management's Discussion and Analysis on pages six through eight be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, which considers it an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

## Other Reporting Required by Government Auditing Standards

In accordance with Government Auditing Standards, we have also issued our report dated July 11, 2016 on our consideration of Institute for Strategic Policy Solutions, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering Institute for Strategic Policy Solutions, Inc.'s internal control over financial reporting and compliance.

## Gregory, Sharer \& Stuart, P.A. <br> Alugnex, Sharen + Sturnt, P.A.

St. Petersburg, Florida
July 11, 2016

Management's Discussion and Analysis

A Component Unit of St. Petersburg College
Management's Discussion and Analysis
March 31, 2016 and 2015

The management of the Institute for Strategic Policy Solutions, Inc. (Institute) at St. Petersburg College presents the following Management's Discussion and Analysis (MD\&A) narrative overview and analysis of the financial activities of the Institute for the year ended March 31, 2016, with comparative information for the years ended March 31, 2015 and 2014. The purpose of this discussion is to enable the reader to identify and understand the significant issues and the financial condition of the Institute. The information presented here should be read in conjunction with accompanying audited financial statements and footnotes, which begin on page 10 . The financial statements, footnotes, and this MD\&A were prepared by management and are the responsibility of management.

The Institute is a component unit of St. Petersburg College (College).

## Financial Highlights

## Overview

The Institute's financial position as a whole improved during the year ended March 31, 2016, with net position increasing by $\$ 38,071$ or $52 \%$ as a result of the Institute's revenues exceeding expenses, increasing the net position balance to $\$ 111,023$.

## Presentation

The Institute presents its financial report in accordance with Governmental Accounting Standards Board Statement No. 34, Basic Financial Statements and Management's Discussion and Analysis - for State and Local Governments (GASB 34), which focuses the reader of the financial reports on an organization's overall financial condition and change in net position and cash flows taken as a whole.

## Condensed Schedule of Net Position

|  | $\begin{gathered} \text { March 31, } \\ 2016 \\ \hline \end{gathered}$ |  | Change |  |  | $\begin{gathered} \text { March 31, } \\ 2015 \\ \hline \end{gathered}$ |  | Change |  |  | $\begin{gathered} \text { March 31, } \\ 2014 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |  |  |  |  |  |  |
| Current assets | \$ | 112,571 | \$ | 38,475 | 52\% | \$ | 74,096 | \$ | $(204,535)$ | (73\%) | \$ | 278,631 |
| Total assets | \$ | 112,571 | \$ | 38,475 | 52\% | \$ | 74,096 | \$ | $(204,535)$ | (73\%) | \$ | 278,631 |
| Liabilities |  |  |  |  |  |  |  |  |  |  |  |  |
| Current liabilities | \$ | 1,548 | \$ | 404 | 35\% | \$ | 1,144 | \$ | $(260,962)$ | (99\%) | \$ | 262,106 |
| Net position |  |  |  |  |  |  |  |  |  |  |  |  |
| Unrestricted |  | 111,023 |  | 38,071 | 52\% |  | 72,952 |  | 56,427 | 341\% |  | 16,525 |
| Total net position |  | 111,023 |  | 38,071 | 52\% |  | 72,952 |  | 56,427 | 341\% |  | 16,525 |
| Total liabilities and net position | \$ | 112,571 | \$ | 38,475 | 52\% | \$ | 74,096 | \$ | $(204,535)$ | (73\%) | \$ | 278,631 |

The Statement of Net Position includes all assets and liabilities of the Institute. Net position serves as a useful indicator of an organization's financial health over time.

The Condensed Schedule of Net Position show the assets, liabilities, and net position as of March 31, 2016, 2015, and 2014. Current assets consist primarily of cash in the bank, and accounts receivable. Current assets consist primarily of cash in the bank and a receivable, Due from St. Petersburg College. Current assets increased by $\$ 38,475$ or $52 \%$ during the year ended March 31, 2016, and decreased by $\$ 204,535$ or $73 \%$ during the year ended March 31, 2015. The major component of the March 31, 2016 increase was in the amount Due from St. Petersburg College, representing earnings on deposit with the College which exceed the operating expenses paid by the College as of March 31, 2016. The major component of the March 31, 2015 decrease include the use of cash to repay the College for operating expenses, offset by greater endowment earnings received from the St. Petersburg College Foundation.

Current liabilities increased by $\$ 404$ or $35 \%$ during the year ended March 31, 2016, and decreased by $\$ 260,962$ or $99 \%$ during the year ended March 31, 2015. Current liabilities at March 31, 2016 consist of accounts payable and deferred revenue. The major component of the March 31, 2016 increase is the receipt of deferred revenue from a sponsor for a future event, offset by reductions in accounts payable. Current liabilities at March 31, 2015 consisted solely of accounts payable.

Condensed Schedule of Revenue, Expenses, and Change in Net Position

|  | $\begin{gathered} \text { Year Ended } \\ \text { March 31, } \\ 2016 \\ \hline \end{gathered}$ |  | Change |  |  | Year Ended March 31, 2015 |  | Change |  |  | Year Ended March 31, 2014 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating revenues and expenses |  |  |  |  |  |  |  |  |  |  |  |  |
| Operating revenues | \$ | 418,098 | \$ | $(25,887)$ | (6\%) | \$ | 443,985 | \$ | 67,454 | 18\% | \$ | 376,531 |
| Operating expenses |  | 380,027 |  | $(7,531)$ | (2\%) |  | 387,558 |  | 15,056 | 4\% |  | 372,502 |
| Operating income and change in net position |  | 38,071 |  | $(18,356)$ | (33\%) |  | 56,427 |  | 52,398 | 1300\% |  | 4,029 |
| Net position, beginning of year |  | 72,952 |  | 56,427 | 341\% |  | 16,525 |  | 4,029 | $32 \%$ |  | 12,496 |
| Net position, end of year |  | 111,023 | \$ | 38,071 | 52\% | \$ | 72,952 | \$ | 56,427 | 341\% | \$ | 16,525 |

The Statement of Revenues, Expenses, and Change in Net Position categorizes revenues earned and expenses incurred during the year as operating. Revenues and expenses that are connected directly to the Institute's primary functions are reported as operating.

The Condensed Schedule of Revenues, Expenses, and Change in Net Position reflects operating revenue for the years ended March 31, 2016, 2015, and 2014. Operating revenue was primarily generated through income from the Institute's account with the St. Petersburg College Foundation, Inc. and in-kind donations. Expenses were less than revenues during the year ended March 31, 2016 resulting in an increase to net position of $\$ 38,071$.

## Using the Information in the Financial Report

The Institute's financial statements are immediately following this discussion and analysis.
This annual report consists of a series of financial statements prepared in accordance with pronouncements issued by the Governmental Accounting Standard Board. These statements focus the reader of the financial reports on the Institute's overall financial condition, and change in net position and cash flows, taken as a whole.

One of the most important questions asked about the Institute's finances is whether the Institute is better or worse off as a result of the year's activities. The keys to understanding this question are the Statement of Net Position, Statement of Revenues, Expenses, and Change in Net Position, and the Statement of Cash Flows. These statements present financial information in a form similar to that used by private sector companies. The Institute's net position (the difference between assets and liabilities) is one indicator of the Institute's financial health when considered in combination with other nonfinancial information.

The Statements of Net Position reports assets, liabilities, and net position as of March 31, 2016 and 2015. The balances are a reflection of activities that have occurred during the respective fiscal years and come from transactions between assets and liabilities or from transactions in the Statements of Revenues, Expenses, and Change in Net Position. The balances are presented as either current (expected to be realized within 12 months) or noncurrent in nature.

The Statements of Revenues, Expenses, and Change in Net Position presents the results of operations for the years ended March 31, 2016 and 2015. All activities are reported as operating. Both the Statements of Net Position and the Statements of Revenues, Expenses, and Change in Net Position are prepared using the accrual basis of accounting.

The remaining required statement is the Statement of Cash Flows showing the sources and use of funds; in essence, accounting for the change in cash and cash equivalents balances for the reporting periods.

The notes to the financial statements provide additional information and more detail that is essential to a full understanding of the data presented in the financial statements. The notes to the financial statements can be found immediately following the basic financial statements.

## Fiscal Year 2016-2017

Looking forward, in fiscal 2016-2017 the Institute plans to continue developing programs in three primary categories, which include the Speaker Series, Dinner Series (formerly named Village Square Series, and repositioned to remove the requirement of paid memberships), and Partnerships and Annual Events.

The Speaker Series will include a three-part series of forums related to the issue of race, with projected topics to include voter suppression, reparations to black Americans, and structural racism. The Dinner Series has several topics under consideration: Politics, Media and the Future of Civil Discourse with Alexander Heffner; You Can't Say That: Free Speech and the Social Sensitivity Movement; and Media Wars: The Future of Newspapers When Everyone is a 'Journalist'. Partnerships and Annual Events will include a follow-up conference to Sea Level Rise: What's Our Next Move?, in partnership with several Tampa Bayarea organizations focused on the impact of climate change; the third annual Great Debate, with focus on key policy issues; a series of candidate debates for all of the local political races, in partnership with Tampa Bay Times and Bright House Network; the third annual Caregivers Conference in partnership with the Caregivers Network; and the third annual New Ideas Conference with honorary host Senator David Jolly.

## Basic Financial Statements

Institute for Strategic Policy Solutions, Inc.
A Component Unit of St. Petersburg College

## Statements of Net Position

|  | March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2016 |  | 2015 |  |
| Assets |  |  |  |  |
| Current assets |  |  |  |  |
| Cash | \$ | 20,000 | \$ | 23,867 |
| Accounts receivable |  | - |  | 80 |
| Due from St. Petersburg College |  | 92,571 |  | 50,149 |
| Total assets | \$ | 112,571 | \$ | 74,096 |

## Liabilities and net position

| Current liabilities |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Accounts payable | \$ | 48 | \$ | 1,144 |
| Deferred revenue |  | 1,500 |  | - |
| Total current liabilities |  | 1,548 |  | 1,144 |
| Net position |  |  |  |  |
| Unrestricted |  | 111,023 |  | 72,952 |
| Total liabilities and net position | \$ | 112,571 | \$ | 74,096 |

Institute for Strategic Policy Solutions, Inc.
A Component Unit of St. Petersburg College
Statements of Revenues, Expenses, and Change in Net Position

|  | Year Ended March 31, |  |  | $\begin{aligned} & 31, \\ & 2015 \\ & \hline \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
| Operating revenues |  |  |  |  |
| Endowment revenues | \$ | 343,042 | \$ | 330,000 |
| In-kind operating contributions |  | 63,618 |  | 75,086 |
| Other operating revenue |  | 6,588 |  | 21,057 |
| Contributions and sponsorships |  | 4,850 |  | 13,030 |
| Membership revenue |  | - |  | 4,812 |
| Total operating revenues |  | 418,098 |  | 443,985 |
| Operating expenses |  |  |  |  |
| Personnel |  | 236,091 |  | 234,715 |
| Advertising and marketing |  | 5,450 |  | 9,480 |
| In-kind local broadcast media |  | 55,790 |  | 67,380 |
| Other services and expenses |  | 34,177 |  | 32,616 |
| Contractual and professional services |  | 38,144 |  | 33,942 |
| Facilities and utilities |  | 8,078 |  | 7,706 |
| Materials and supplies |  | 2,297 |  | 1,719 |
| Total operating expenses |  | 380,027 |  | 387,558 |
| Operating income and change in net position |  | 38,071 |  | 56,427 |
| Net position at beginning of year |  | 72,952 |  | 16,525 |
| Net position at end of year | \$ | 111,023 | \$ | 72,952 |

Institute for Strategic Policy Solutions, Inc.
A Component Unit of St. Petersburg College
Statements of Cash Flows

|  | Year Ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2016 |  | 2015 |  |
| Cash flows from operating activities |  |  |  |  |
| Cash received from donors and members | \$ | 13,018 | \$ | 38,017 |
| Cash received from St. Petersburg College Foundation account |  | 343,042 |  | 302,061 |
| Cash paid to St. Petersburg College |  | $(343,042)$ |  | $(539,748)$ |
| Cash paid to suppliers of goods and services |  | $(16,885)$ |  | $(32,624)$ |
| Net cash used by operating activities |  | $(3,867)$ |  | $(232,294)$ |
| Net change in cash |  | $(3,867)$ |  | $(232,294)$ |
| Cash at beginning of year |  | 23,867 |  | 256,161 |
| Cash at end of year | \$ | 20,000 | \$ | 23,867 |

Reconciliation of change in net position to net cash used by operating activities
Operating income
Adjustments to reconcile operating income to net cash used by operating activities
Changes in operating assets and liabilities
Accounts receivable
Receivable from St. Petersburg College
Payable to St. Petersburg College
Accounts payable
Deferred revenue
Net cash used by operating activities
\$ 38,071 \$ 56,427

|  | 80 |  | 22,390 |
| :---: | :---: | :---: | :---: |
|  | $(42,422)$ |  | $(50,149)$ |
|  | - |  | $(260,061)$ |
|  | $(1,096)$ |  | 983 |
|  | 1,500 |  | $(1,884)$ |
|  | $(3,867)$ | $\$$ | $(232,294)$ |
| $\$$ |  |  |  |

## Note A - Organization

Institute for Strategic Policy Solutions, Inc. (Institute) is a Florida nonprofit corporation. The Institute was formed in September 2011 and is governed by a board of directors. The Institute was formed to benefit St. Petersburg College (College) in the promotion of educational and civic engagement and excellence through its operations and activities by providing students, faculty, college employees, and the community at large, a forum and center for learning and scholarly public discourse on key civic matters which may be local, regional, national, or international in scope and impact.

The operating expenses include all fiscal transactions related to promoting and supporting the purposes of the Institute, instruction, administration, academic support, and student services.

The Institute is a direct support organization of the College and its financial statements are presented in the College's financial statements as a component unit.

## Note B - Summary of Significant Accounting Policies

A summary of the significant accounting policies applied in preparation of the accompanying statements are presented below:

## Basis of Accounting

The financial statements are prepared using the economic resource measurement focus and the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America as promulgated by the Governmental Accounting Standards Board (GASB). Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows. As a general rule, the effects of inter-fund activities have been eliminated from the Institute's financial statements.

The Institute reports as an entity engaged in one business-type activity.

## Classification of Current and Noncurrent Assets and Liabilities

The Institute considers assets to be current if, as part of its normal business operations, they are held as or can be converted to cash and be available for operating needs or payments of current liabilities within 12 months of the Statement of Net Position date. Similarly, liabilities are considered to be current if they can be expected, as part of the normal Institute business operations, to be due and paid within 12 months of the Statement of Net Position date. All other assets and liabilities are considered to be noncurrent.

## Cash and Cash Equivalents

The Institute's cash and cash equivalents consist of cash in the bank.

## Receivable

Management considers all accounts receivable to be collectible. Accordingly, no allowance for uncollectible accounts has been provided at March 31, 2016 or 2015.

## Net Position

Net position and changes therein are classified as follows:
Unrestricted - Assets not subject to donor-imposed stipulations.

Institute for Strategic Policy Solutions, Inc.
A Component Unit of St. Petersburg College
Notes to Financial Statements
March 31, 2016 and 2015

## Classification of Revenues and Expenses

The Institute considers operating revenues and expenses in the Statement of Revenues, Expenses, and Change in Net Position to be those revenues and expenses that result from activities that are connected directly to the Institute's primary functions. Such transactions include promoting educational excellence, special event fundraising revenues, and in-kind contributions.

## Contributions

Contributions that are restricted by the donor are reported as an increase in unrestricted net position if the restriction expires in the reporting period in which the support is recognized.

## Donated Items

The value of donated materials, services, and other nonmonetary items are recorded in the financial statements as contributions based upon the fair market value of the goods or services received at the time of the donation.

Employees of the College operate the Institute. The College also provides office space for the Institute which are recognized as in-kind contribution revenue and expense.

## Income Taxes

The Institute is an organization exempt from taxation under Section 501(c)(3) of the Internal Revenue Code and is generally not subject to federal or state income taxes. However, the Institute is subject to income taxes on any net income that is derived from a trade of business, regularly carried on, and not in furtherance of the purpose for which the Institute is granted exemption. No income tax provision has been recorded as the net income, if any, from any unrelated trade or business, in the opinion of management, is not material to the basic financial statements taken as a whole.

## Use of Estimates

The preparation of financial statements in accordance with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

## Subsequent Events

For the year ended March 31, 2016, management evaluated subsequent events for potential recognition and disclosure through July 11, 2016, the date the financial statements were available to be issued. Management determined there were no subsequent events that require disclosure.

## Note C - Related-Party Transactions

The Institute is related to the College by virtue of its primary purpose, which is to engage in activities for the promotion of educational and civic engagement and excellence through its operations for the benefit of the College, its students, and community.

The College provides office space for the Institute without charge. Management estimates fair market value of the annual rent, including utilities, to be approximately $\$ 7,800$ and $\$ 7,700$ for the years ended March 31, 2016 and 2015, respectively.

The St. Petersburg College Foundation, Inc. (Foundation) is related to the Institute as a direct support organization of the College. The Foundation holds funds appropriated for the Institute totaling approximately $\$ 10.5$ million and $\$ 11.4$ million at March 31, 2016 and 2015, respectively. The Institute received $\$ 343,042$ and $\$ 330,000$ from the Foundation for the years ended March 31, 2016 and 2015, respectively.

As of March 31, 2016 the Institute transferred cash to the College for payment of operating expenses. The cash balance exceeded actual expenses in the amount of $\$ 92,571$, which will be used to pay operating expenses on behalf of the Institute in the next fiscal year. This amount is recorded as Due from St. Petersburg College, a current asset. As of March 31, 2015, the Institute had a receivable from the College of $\$ 50,149$, included in accounts receivable.

## Note D - In-Kind Contributions and Donated Items

In-kind contributions are included in contributions in the Statements of Revenues, Expenses, and Change in Net Position. During the years ended March 31, 2016 and 2015, the Institute received in-kind donations from various local broadcast media and the College. The College's in-kind donations for both years consisted only of expenses for the Institute's use of College facilities.

In-kind contributions consist of the following for the years ended March 31:

Advertising

| 2016 |  |  | 2015 |
| :---: | ---: | :---: | ---: |
| $\$$ | 55,790 | $\$$ | 67,380 |
|  | 7,828 |  | 7,706 |
| $\$$ | 63,618 | $\$$ | 75,086 |

## Note E - Oversight by St. Petersburg College

As a direct support organization, the Institute is subject to the policies and procedures of the College. Accordingly, the Institute, for reporting purposes, is considered a governmental not-for-profit organization subject to reporting under the GASB and is reported as a component unit of the College.

## Note F - Functional Distribution of Expenses

The operating expenses on the Statements of Revenues, Expenses, and Change in Net Position are presented in their natural classifications. Below are those same expenses presented in functional classifications. The functional classification is assigned to a department based on the nature of the activity, which represents the material portion of the activity attributable to the department. The operating expenses of the Institute are allocated to the following functional departments:

Administration - includes the costs of operating the Institute's offices, including gathering, processing, and maintaining financial and legal information.

Fundraising - includes the costs associated with the direct solicitation of contributions and developing members of the Institute.

Program - includes the costs associated with the operation of the Institute, events, and forums.
The functional classification of expenses is summarized as follows for the years ended March 31:

|  | 2016 |  | 2015 |  |
| :---: | :---: | :---: | :---: | :---: |
| Program Services |  |  |  |  |
| Advertising and marketing | \$ | 61,240 | \$ | 76,860 |
| Personnel services |  | 102,598 |  | 102,490 |
| Food and beverages |  | 11,895 |  | 16,439 |
| Professional fees |  | 24,609 |  | 21,347 |
| Facilities |  | 250 |  | - |
| Materials and supplies |  | 1,390 |  | 1,179 |
| Other |  | 21,484 |  | 9,599 |
| Total program services |  | 223,466 |  | 227,914 |
| Administrative |  |  |  |  |
| Personnel services |  | 107,924 |  | 106,676 |
| Professional fees |  | 13,535 |  | 12,547 |
| Facilities |  | 7,828 |  | 7,706 |
| Materials and supplies |  | 907 |  | 325 |
| Other |  | 286 |  | 1,551 |
| Total administrative |  | 130,480 |  | 128,805 |
| Fundraising |  |  |  |  |
| Personnel services |  | 25,768 |  | 25,549 |
| Professional fees |  | - |  | 47 |
| Materials and supplies |  | - |  | 217 |
| Food and beverages |  | 263 |  | 2,927 |
| Other |  | 50 |  | 2,099 |
| Total fundraising |  | 26,081 |  | 30,839 |
|  | \$ | 380,027 | \$ | 387,558 |

# Gregory, Sharer \& Stuart, P.A. Certified Public Accountants and Business Consultants 

Independent Auditor's Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with Government Auditing Standards

Board of Directors
Institute for Strategic Policy Solutions, Inc.
St. Petersburg, Florida
We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States, the financial statements of the business-type activities of Institute for Strategic Policy Solutions, Inc. as of and for the year ended March 31, 2016, and the related notes to the financial statements, which collectively comprise Institute for Strategic Policy Solutions, Inc.'s basic financial statements and have issued our report thereon dated July 11, 2016.

## Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered Institute for Strategic Policy Solutions, Inc.'s internal control over financial reporting (internal control) to determine audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Institute for Strategic Policy Solutions, Inc.'s internal control. Accordingly, we do not express an opinion on the effectiveness of Institute for Strategic Policy Solutions, Inc.'s internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

## Compliance and Other Matters

As part of obtaining reasonable assurance about whether Institute for Strategic Policy Solutions, Inc.'s financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under Government Auditing Standards.

## Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with Government Auditing Standards in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

## Gregory, Sharer \& Stuart, P.A.



St. Petersburg, Florida
July 11, 2016


[^0]:    Scholarship expenses
    Capital project construction
    Other program expenses
    Change in value of split interest agreements
    Change in donor restrictions

[^1]:    Adjustments to Federal Taxable Income

    State income taxes deducted
    Schedule I additions
    Schedule II subtractions before NOL
    Apportionment fraction

    $$
    1.000000
    $$

[^2]:    Conversation: Police and Citizens Seeking Common Ground, was well-received by a near-capacity audience from the African American community served by our Allstate campus. The second Speaker Series featured political commentator Michael Steele, former chair of the Republican National Committee, who engaged with a Democratic former member of Congress to discuss the primary election campaign on Super Tuesday. The third program in this series, titled The Telling Project, was designed to highlight the special needs of veterans returning from deployments in Iraq and Afghanistan as they return to civilian life. It was a workshop involving Student Services staff at SPC as well as Veterans Services staff and faculty, and members of the Telling Project troupe of actor veterans who served as table-talk facilitators.
    For student engagement with the political process, we sponsored The Great Debate, a competition at five of the college's campuses that gave students a chance to study key policy issues in play during the election while developing their research, writing and presentation skills. Another student-only event was the Watch Party held for the Gubernatorial Debate.
    Dinner Series: The Village Square Series was repositioned as the Dinner Series without requiring a paid membership in order to encourage more attendance. We presented three dinner programs on topical issues, including: Prison Reform, Race to Truth, and Putin, Ukraine \& the New Cold War with journalist/scholar/author Marvin Kalb.
    Partnerships and Special Projects: The Institute presented 12 programs in partnership with other public or non-profit organizations. These included 2 two-day conferences: Sea Level Rise: What's the Next Step? and Raising the Bar: The Florida college System Civics Literacy Conference. Also we partnered with the Florida Caregivers Network to stage a oneday conference for caregivers of patients with dementia. We repeated last year's New Ideas Conference with honorary host Congressman David Jolly in fulfillment of our National role in our mission statement. We partnered with the Student Life \& Leadership coordinators on five SPC campuses to stage the Second Annual Great Debate, a debate competition among students across the SPC system. Another studentonly event was the Super Tuesday Watch Party, a faculty-facilitated debate of political issues and election results on the evening when 15 states held primaries. On short notice, We staged a candidate debate for the Seminole City Council election. Other partnerships included the the Children's Summit presented by the Juvenile Welfare Board; the Reverse Trade Show with the Pinellas Economic Development Commission, and the Pinellas County E-Town Hall Forum.
    We also sponsored for the second year in a row TurboVote, an electronic system for enabling students to register to vote for the 28 -member Florida College System. St. Petersburg College wound up with the thirdhighest number of new registered student voters among more than 150 partnering colleges - 1,300.

