#### **AGENDA**

#### ST. PETERSBURG COLLEGE BOARD OF TRUSTEES MONDAY, OCTOBER 17, 2011

EPICENTER MEETING ROOM (1-453) 13805 – 58<sup>TH</sup> STREET N. LARGO, FLORIDA

**SPECIAL MEETING:** 8:30 A.M.

#### I. CALL TO ORDER

- A. Invocation
- B. Pledge of Allegiance

#### II. PRELIMINARY MATTERS

- A. Presentation of Retirement Resolutions and Motion for Adoption (*Action*)
  - 1. Dr. Jean Wortock, Dean, College of Nursing
- B. Recognitions/Announcements
  - 1. Introduction of Jackie Skryd, Director of Grant Development

#### III. COMMENTS

- A. Board Chair
  - 1. Introduction of new Board Members
- B. Board Members
- C. President

#### IV. REVIEW AND APPROVAL OF MINUTES (Action)

Board of Trustees' Meeting of September 20, 2011

#### V. MONTHLY REPORTS (Information)\*

- A. Board Attorney Joseph H. Lang
- B. Acting General Counsel Suzanne Gardner
- C. Dr. Conferlete Carney, Provost, Tarpon Springs Campus; Dr. James Olliver, Provost, Seminole Campus
- D. Ms. Linda Ruble, Chair; Career Service Employee Council

#### VI. OLD BUSINESS (items previously considered but not finalized) NONE

#### VII. NEW BUSINESS

- A. STUDENT SUCCESS AND ACHIEVEMENT (Information)
  - 1. Community College Survey of Student Engagement (CCSSE) 2011 Findings
- B. BIDS, EXPENDITURES AND CONTRACTS (through Purchasing)
  - 1. Quarterly Informational Report of Exempt and Non-Exempt Purchases (*Information*)
- C. OTHER EXPENDITURES AND CONTRACTS NONE
- D. GRANTS/RESTRICTED FUNDS CONTRACTS (Action)
  - 1. Application/Acceptance
    - a. The Able Trust, Florida Endowment Foundation for Vocational Rehabilitation SPC's Internship Program
    - b. National Science Foundation National Medical Device Advanced Technical Education Center
    - c. U.S. Department of Defense, Department of Navy, Space and Naval Warfare Systems Command Area Security Operations Command and Control/Integrated Command and Control Alerting Tool Suite Initiative
  - 2. Amendment(s) NONE
- E. CAPITAL OUTLAY, MAINTENANCE, RENOVATION, AND CONSTRUCTION
  - 1. Quarterly Informational Report of Construction Contract Approvals Not Exceeding \$325,000 (*Information*)
  - 2. Quarterly Selection of Pre-Qualified Small Contractors, Revision #21 (Action)
  - 3. Board Acceptance of Project #1707-B-11-15, Remodel and Build-out of Lab & Classrooms 3<sup>rd</sup> & 4<sup>th</sup> Floors, Downtown Center (*Action*)
- F. AGENCY BILLINGS NONE
- G. ADMINISTRATIVE

- 1. Human Resources
  - a. Personnel Report (Action)
- 2. Financial Report and Update (*Information*)
- 3. Other
  - a. Bookstore Management Services Consulting (Information)
  - b. Property Returned to Vendor or Grantor (Information)
  - c. Student Tuition and Fees Report (Action)
- H. PROPOSED CHANGES TO BOT RULES MANUAL Public Hearing (Action)
  - Rule 6Hx23-1.021 Adoption of Chapter 6A-14 Florida Administrative Code
  - Rule 6Hx23-1.04 Meetings of the District Board of Trustees
  - Rule 6Hx23-1.041 Board Members' Participation by Telephone in Special and

#### Regular Meetings of the Board of Trustees

- Rule 6Hx23-1.08 Description of Organization
- Rule 6Hx23-1.101 Indexing, Management and Availability of Final Orders
- Rule 6Hx23-1.11 Requirements for Rulemaking
- Rule 6Hx23-1.12 Approved Forms
- Rule 6Hx23-1.14 Advertising
- Rule 6Hx23-1.17 Collection of Money from Students
- Rule 6Hx23-1.18 Student and Staff Contact
- Rule 6Hx23-1.21 College Facilities
- Rule 6Hx23-1.31 Accreditation
- Rule 6Hx23-1.32 Specialized Accreditation
- Rule 6Hx23-1.33 Direct Support Organizations
- Rule 6Hx23-1.34 Discrimination Grievance
- Rule 6Hx23-1.35 Copyright and Patent
- Rule 6Hx23-4.15 Academic Average and Repeated Courses

#### I. CURRICULUM

- 1. Credit Curriculum (Action)
- 2. Non-Credit Curriculum (Action)
- J. Audits and Other Statutory Requirements of Direct Support Organizations, April 2010, through March 31, 2011 (*Action*)
  - 1. Foundation
  - 2. Alumni
  - 3. Leepa Rattner Museum of Art (LRMA)

#### VIII. PRESIDENT'S REPORT \*

A. Graduation Planning

#### IX. FUTURE AGENDA ITEMS \*

#### X. NEXT MEETING DATE AND SITE

November 15, 2011, St. Petersburg College EpiCenter

#### XI. ADJOURNMENT OF REGULAR MEETING/CONVENE MEETING OF COLLEGIATE HIGH SCHOOL GOVERNING BOARD

- A. Agenda
- B. Principal's Report
- C. Budget
- D. Parent Liaison
- E. Audit

If any person wishes to appeal a decision made with respect to any matter considered by the Board at its meeting of October 17, 2011, he or she will need a record of the proceedings. It is the obligation of such person to ensure a verbatim record of the proceedings is made, §286.0105, Florida Statutes.

Items summarized on the Agenda may not contain full information regarding the matter being considered. Further information regarding these items may be obtained by calling the Board Clerk at (727) 341-3241.

#### \*No packet enclosure

Date Advertised: September 16, 2011

Confirmation of Publication http://www.spcollege.edu/pages/bot.aspx?id=2147484177

WHEREAS,

Jean Marie Miller Wortock, began her nursing career in 1971, joined the St. Petersburg Jr. College nursing faculty in 1975 and transitioned to the HEC 1981 when the Clw and SP nursing programs merged

WHEREAS,

Jean was respected and appreciated by her AS nursing students during her 26+ years as she was committed to their learning and success; tutoring them outside of class and offering special review sessions to foster their mastery of the nursing content

WHEREAS,

Jean served as a resource to fellow faculty demonstrating creative teaching strategies, new computer technology; and Simulation testifying to the FL BON contributing to 10 now 25% of clinical being simulation

WHEREAS,

Jean was an active member of FGO throughout her teaching career;

Chair for the HEC faculty for multiple terms and the Faculty Senate

President for three consecutive years.

WHEREAS,

Jean is active in professional nursing organizations – is an FNA
Nightingale - Nurse Educator of the Year - & Great 100 FL Nurse

WHEREAS, Jean served as SPJC SNA Chapter Consultant to FNSA for 15+ years and was awarded Honorary Life Time membership in the FNSA.

WHEREAS, Jean was Director of the AS nursing program in 2001as the college was legislatively offered the opportunity to offer baccalaureate degree; She was very involved in the formulation of the RN-BSN program.

WHEREAS,

Jean completed a PhD in nursing and became the first Dean of the CON in July 2002. She lead the RN-BSN to National Accreditation by NLNAC & reaccreditation for the ASN.The RN-BSN to initial accreditation by CCNE in 2007-the first RN-BSN at a CC in the country - with a successful reaccreditation visit completed 9/28/11.

WHEREAS,

Jean, while Dean, has continued to teach! She is an advocate for our students; the nursing profession and nursing education - thus she was awarded the 2010 AACN Nurse Advocate of the Year..

**NOW, THEREFORE, BE IT RESOLVED** that the St. Petersburg College Board of Trustees and the total College community hereby recognize and appreciate the outstanding contributions of **Jean Marie Miller Wortock** and extend to her our best wishes for enjoyment throughout the years ahead.

Said Resolution being adopted and approved by the Board of Trustees, St. Petersburg College, this 17th day of October 2011.







# St. Petersburg College CCSSE 2011 Findings Board of Trustees Meeting



### What is Student Engagement?

...the amount of time and energy students invest in meaningful educational practices

...the institutional practices and student behaviors that are highly correlated with student learning and retention

# The Community College Survey of Student Engagement (*CCSSE*)

ccsse is designed to capture student engageme nt as a measure of institutional quality.

#### The Community College Student Report

Instructions: It is essential that you use a No. 2 pencil to complete this survey. Mark your answers as shown in the following example: 

Correct Mark 1. Did you begin college at this college or elsewhere? Started here Started elsewhere 2. Thinking about this current academic term, how Full-time Less than full-time would you characterize your enrollment at this college? 3. Have you taken this survey in another class this term? Yes O No 4. In your experiences at this college during the current school year, Never about how often have you done each of the following? a. Asked questions in class or contributed to class discussions 0 b. Made a class presentation c. Prepared two or more drafts of a paper or assignment before turning it in 0 0 Worked on a paper or project that required integrating ideas or information from various sources  $\circ$  $\circ$  $\circ$  $\circ$ 0 e. Come to class without completing readings or assignments f. Worked with other students on projects during class

### Student Respondent Profile

 Administered in Spring 2011 (planned for Spring 2012)

#### Out of 1,168 SPC survey respondents...

	SPC	CCSSE 2011 Cohort
Part-Time Enrollment	31%	58%
Female	59%	57%
18-24 Years Old	63%	58%
Minority	37%	44%

**SPC Board of Trustees Meeting** 

### Student Respondent Profile

Out of 1,168 SPC survey respondents...

	SPC
First Generation	17%
Working	76%
Work: More than 30 Hours	38%
Caring for Dependents	57%
Caring for Dependents: More than 30 Hours	22%
Participating in College Sponsored Activities	15%
Participating in College Sponsored Activities: 1-5 Hours	11%







Active and Collaborative Learning
Student Effort
Academic Challenge
Student-Faculty Interaction
Support for Learners

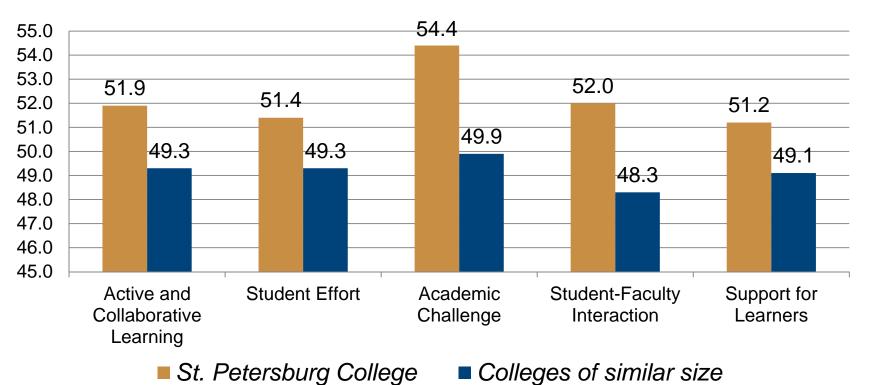
- Active and Collaborative Learning. Students learn more when they are actively involved in their education and have opportunities to think about and apply what they are learning in different settings. Through collaborating with others to solve problems or master challenging content, students develop valuable skills that prepare them to deal with real-life situations and problems.
- Student Effort. Students' own behaviors contribute significantly to their learning and the likelihood that they will successfully attain their educational goals.

- Academic Challenge. Challenging intellectual and creative work is central to student learning and collegiate quality. These survey items address the nature and amount of assigned academic work, the complexity of cognitive tasks presented to students, and the rigor of examinations used to evaluate student performance.
- Student-Faculty Interaction. In general, the more contact students have with their teachers, the more likely they are to learn effectively and to persist toward achievement of their educational goals. Through such interactions, faculty members become role models, mentors, and guides for continuous, lifelong learning.

Support for Learners. Students perform better and are more satisfied at colleges that provide important support services, cultivate positive relationships among groups on campus, and demonstrate commitment to their success.

# CCSSE Benchmarks for Effective Educational Practice

### CCSSE Benchmark Scores for St. Petersburg College Compared to Colleges of Similar Size

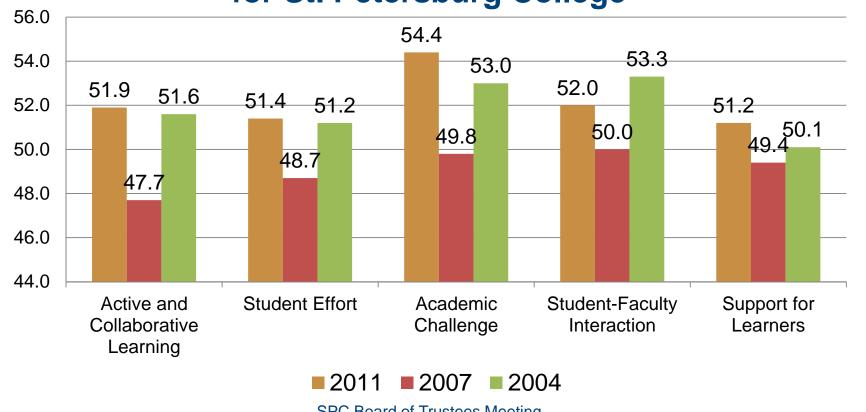


SPC Board of Trustees Meeting

Notes: Benchmark scores are standardized to have a mean of 50 and standard deviation of 25 across all respondents.

# CCSSE Benchmarks for Effective Educational Practice

### Historical CCSSE Benchmark Score Trends for St. Petersburg College

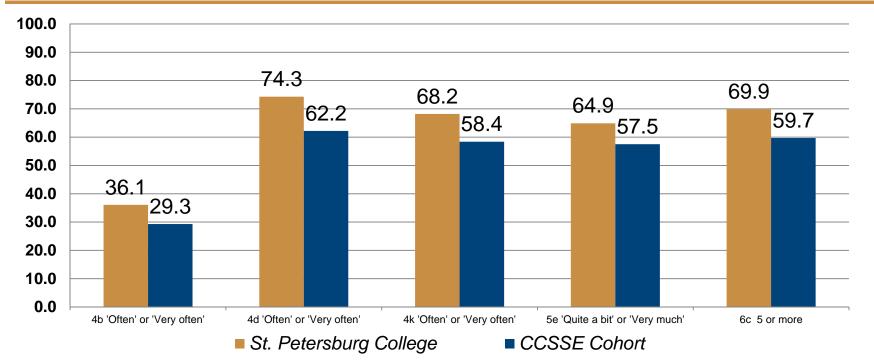


**SPC Board of Trustees Meeting** 

Notes: Benchmark scores are standardized to have a mean of 50 and standard deviation of 25 across all respondents.

### Aspects of Highest Student Engagement

#### CCSSE Benchmark Scores for St. Petersburg College Compared to 2011 CCSSE Cohort



Benchmark	Item No.	Item
Active and Collaborative Learning	4b	Made a class presentation
Student Effort	4d	Worked on a paper or project that required integrating ideas or information from various sources
Student-Faculty Interaction	4k	Used email to communicate with an instructor
Academic Challenge	5e	Applying theories or concepts to practical problems or in new situations
Academic Challenge	6c	Number of written papers or reports of any length

Notes: For Item(s) 4, 'Often' and 'Very Often' responses are combined; For Item(s) 5, 'Quite a bit' and 'Very much' responses are combined; For Item(s) 6, '5 to 10,' '11 to 20,' and 'More than 20' responses are combined.

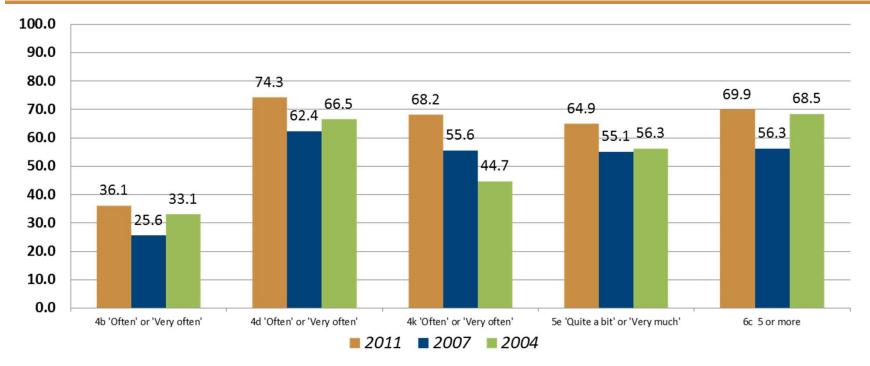
Source: 2011 CCSSE data

#### **SPC Board of Trustees Meeting**

Notes: Benchmark scores are standardized to have a mean of 50 and standard deviation of 25 across all respondents.

#### Aspects of Highest Student Engagement

#### A History of CCSSE Benchmark Scores for St. Petersburg College



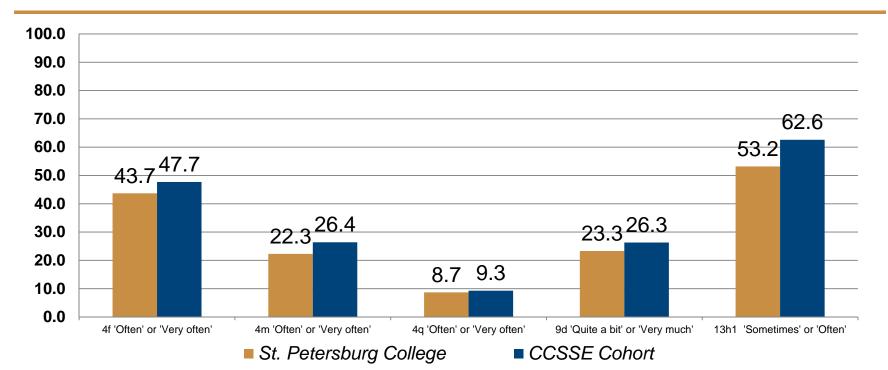
Benchmark	Item No.		Item
Active and Collaborative Lea	rning	4b	Made a class presentation
Student Effort		4d	Worked on a paper or project that required integrating ideas or information from various sources
Student-Faculty Interaction		4k	Used email to communicate with an instructor
Academic Challenge		5e	Applying theories or concepts to practical problems or in new situations
Academic Challenge		6c	Number of written papers or reports of any length

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Source: 2011 CCSSE data

### Aspects of Lowest Student Engagement

### CCSSE Benchmark Scores for St. Petersburg College Compared to 2011 CCSSE Cohort



Benchmark	Item No.	Item
Active and Collaborative Learning	4f	Worked with other students on projects during class
Student Effort	4m	Talked about career plans with an instructor or advisor
Student-Faculty Interaction	4q	Worked with instructors on activities other than coursework
Academic Challenge	9d	Helping you cope with your non-academic responsibilities (work, family, etc.)
Academic Challenge	13h1	Frequency: Computer lab

Notes: For Item(s) 4, 'Often' and 'Very Often' responses are combined; For Item(s) 9, 'Quite a bit' and 'Very much' responses are combined; For Item(s) 13, 'Sometimes' 'and 'Often' are combined.

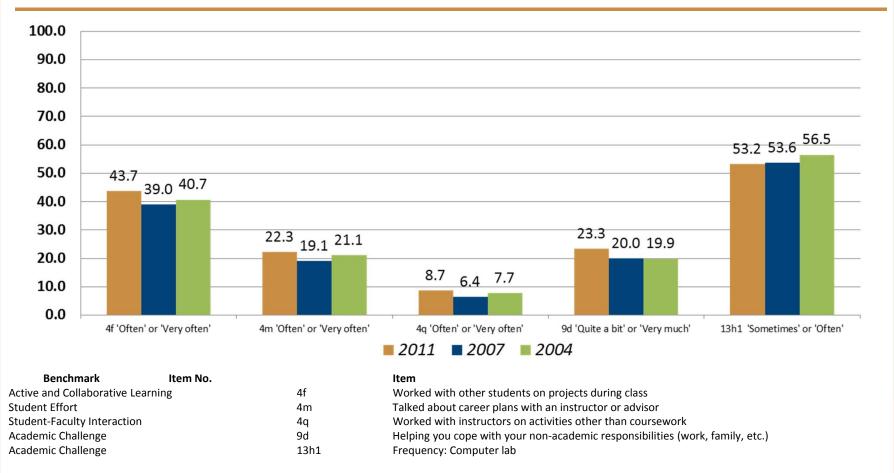
Source: 2011 CCSSE data

#### **SPC Board of Trustees Meeting**

Notes: Benchmark scores are standardized to have a mean of 50 and standard deviation of 25 across all respondents.

#### Aspects of Lowest Student Engagement

#### A History of CCSSE Benchmark Scores for St. Petersburg College



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Source: 2011 CCSSE data

### **SPC Internal Comparisons**

#### Active and Collaborative Learning

During the current school year, how often have you:

- Asked questions in class or contributed to class discussions (65.2% very often or often)
- Participated in a community-based project as a part of a regular course (7.2% very often or often)

#### Student Effort

During the current school year, how often have you:

- Worked on a paper or project that required integrating ideas or information from various sources (74.3% very often or often)
- Used peer or other tutoring services (29.2% often or sometimes)

#### Academic Challenge

During the current school year, how often have you:

- Worked harder than you thought you could to meet an instructor's standards or expectations (56.6% very often or often)
- Worked with classmates oùtside of class to prepare class assignments (22.2% very often or often)

**SPC Board of Trustees Meeting** 

### **SPC Internal Comparisons**

#### Student-Faculty Interaction

During the current school year, how often have you:

- Used e-mail to communicate with an instructor (68.3% very often or often)
- Worked with instructors on activities other than coursework (8.7% very often or often)

#### Support for Learners

How much does this college emphasize:

- Providing the support you need to help you succeed at this college (75.3% very much or quite a bit)
- Helping you cope with your nonacademic responsibilities (work, family, etc.) (23.3% very much or quite a bit)

**SPC Board of Trustees Meeting** 

### **CCSSE Special Focus Items**

- 90.3% of students were registered for ALL courses before the first class session(s).
- 54.1% took part in either an online or on campus orientation prior to the beginning of classes, but 25.8% were not aware of a college orientation.

### **SPC Special Focus Items**

- 79.5% of students strongly agree or agree that this year, they have tried to better understand someone else's views by imagining how an issue looks from his or her perspective.
- 50.7% of students very often or often learned something that changed his or her viewpoint about an issue or concept.
- 59.1% of students this year have very often or often considered ideas different from his/her own.
- 23.7% of students this year have used the academic support services, e.g., tutoring and academic assistance.







### Community College Student: Aspirations and Persistence

### **Student Aspirations**

#### Students' Goals

Indicate which of the following are your reasons/goals for attending this college.

	A goal (Primary or Secondary)	Not a goal
Complete a certificate program	40%	60%
Obtain an associate degree	93%	7%
Transfer to a four-year college or university	77%	23%
Obtain or update job-related skills	67%	33%
Self-improvement/personal enjoyment	73%	27%
Change careers	47%	53%

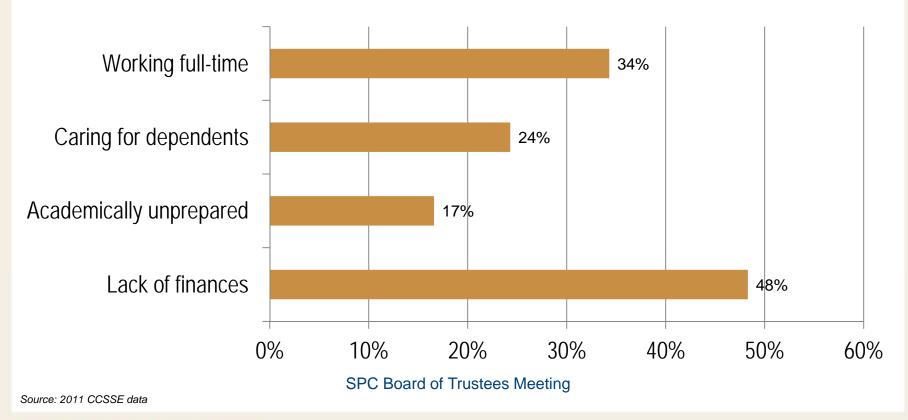
Note: Respondents may indicate more than one goal.

**SPC Board of Trustees Meeting** 

### **Student Persistence**

#### **Barriers to Returning to College**

How likely is it that the following issues would cause you to withdraw from class or from this college?









# Strategies to Promote Learning that Matters

The Center describes four key strategies to promote strengthened classroom experiences:

- Strengthen classroom engagement
- Integrate student support into learning experiences
- Focus institutional policies on creating the conditions for learning
- Expand professional development focused on engaging students

### Strengthen Classroom Engagement

#### 1. Raise Expectations

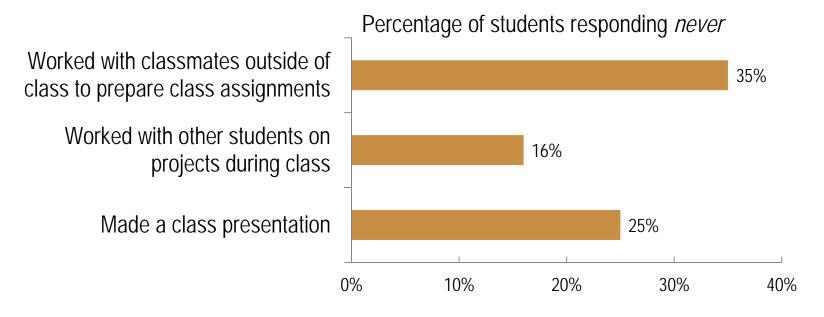
Students work hard to meet instructors' expectations:

- 56.6% of students "Often" or "Very Often" work harder than they thought they could to meet an instructor's standards or expectations
- 38% of students report spending five or fewer hours per week preparing for class

### Strengthen Classroom Engagement

#### 2. Promote Active, Engaged Learning

In your experiences at this college during the current school year, about how often have you done each of the following activities?

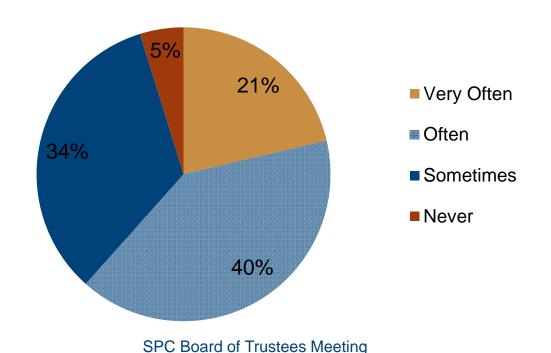


**SPC Board of Trustees Meeting** 

### Strengthen Classroom Engagement

#### 3. Ensure that Students Know Where They Stand

During the current school year, how often have you received prompt feedback (written or oral) from instructors on your performance?



# Integrate Student Support into Learning Experiences

#### Student Use and Value of Student Services

#### How important are the services?

	Very	Not at all
Academic advising/planning	74%	8%
Career counseling	57%	16%
Peer or other tutoring	52%	22%
Skill labs (writing, math, etc.)	49%	22%

#### How often do you use the services?

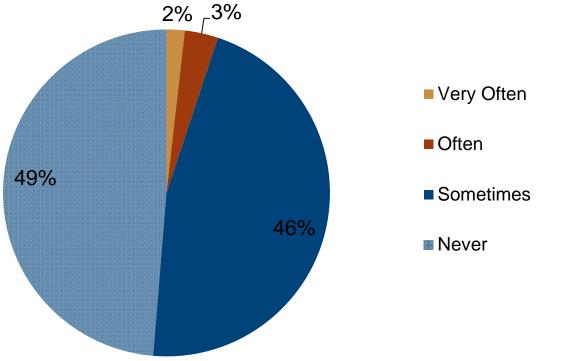
	Rarely/Never
Academic advising/planning	31%
Career counseling	54%
Peer or other tutoring	44%
Skill labs (writing, math, etc.)	36%

**SPC Board of Trustees Meeting** 

# Focus Institutional Policies on Creating the Conditions for Learning

#### **Class Attendance**

During the current school year, how often have you skipped class?



**SPC Board of Trustees Meeting** 

# **Expand Professional Development Focused on Engaging Students**

- Center of Excellence for Teaching and Learning (CETL) – Offering on-going professional development sessions for fulltime and part-time faculty
- Expanded SPD funding for faculty \$1500/faculty member over a two-year period
- All College Professional Development Day







### Questions...

October 17, 2011

#### MEMORANDUM

**TO:** Board of Trustees, St. Petersburg College

FROM: William D. Law, Jr., President

**SUBJECT:** Quarterly Informational Report of Exempt and Non-Exempt Purchases

The 2010 Florida Statutes, Chapter 287.017, has adjusted the threshold amounts upward. The College's Board of Trustees Rule 6Hx23-512 refers specifically to Category TWO and Category FIVE. Category TWO has increased from \$25,000 to \$35,000 and Category FIVE has increased from \$250,000 to \$325,000. This report reflects purchases above the new threshold amounts.

The following transactions, exceeding \$35,000 but not exceeding \$325,000, which may be exempt from the bidding procedure, pursuant to State Board of Education Rule 6A-14.0734 (2) and Board of Trustees Rule 6Hx23-5.12, occurred since the July 2011 Quarterly Report or were not included in the previous Quarterly Report. This report includes some items that were approved in the prior fiscal year for the 2011-2012 period.

Because each transaction stands on its own and does not occur in sequence with other transactions, a cumulative dollar amount is not implied when the same vendor appears more than once on the report. A summary appears at the end of the report, grouping vendors that appear on the report more than once, showing a total for each during the period.

An excerpt from the July 27, 2004 Amended St. Petersburg College Board of Trustees Rule 6Hx23-5.12 relating to exemptions from bidding follows the summary of vendors appearing more than once during the quarter. This is provided as additional information.

The acronyms "SBE" and "BOT" stand for the State Board of Education and the St. Petersburg College Board of Trustees, respectively.

#### The listing is by Purchase Order Number:

- 1. **P.O.** #78683 Baker and Taylor Books This is in the amount of \$90,000.00 for Library Services books for two year programs. Authority: SBE & BOT Rule 6Hx23-5.12, Exemption C: "Library books...". Recommended by Joseph Leopold, Acting Director, Learning Resources, EPI-DO, and approved by Doug Duncan, Senior Vice President of Administrative/Business Services and Information Technology.
- P.O. #78689 City of Seminole This is in the amount of \$50,000.00 for funding for hours during the period when the community library is closed for 7/1/11-6/30/12.
   Authority: SBE & BOT Rule 6Hx23-5.12, Exemption C: "Library books..."
   Recommended by Joseph Leopold, Acting Director, Learning Resources, EPI-DO, and approved by Doug Duncan, Senior Vice President of Administrative/Business Services and Information Technology.
- 3. **P.O.** #78699 **FL Department of Law Enforcement -** This is in the amount of \$40,000.00 for background checks for 7/1/11-6/30/12. **Authority:** SBE & BOT Rule 6Hx23-5.12, Exemption G: "Professional services..." **Recommended** by Patty Jones, Vice President, Human Resources & Public Affairs, and approved by Doug Duncan, Senior Vice President of Administrative/Business Services and Information Technology.
- 4. **P.O.** #78702 Follett Higher Education This is in the amount of \$130,000.00 for textbooks for 7/1/11-6/30/12. **Authority:** SBE & BOT Rule 6Hx23-5.12, Exemption B: "Educational tests, textbooks..." **Recommended** by Starla Metz, Principal, St. Petersburg Collegiate High School, St. Pete/Gibbs, and approved by Doug Duncan, Senior Vice President of Administrative/Business Services and Information Technology.
- 5. **P.O.** #78772 Ten 8 Fire Equipment This is in the amount of \$53,279.20 for fire training equipment. Authority: SBE & BOT Rule 6Hx23-5.12, Exemption I: "Single Source procurements..." Recommended by James Brock, Campus Executive Officer, Allstate Center and approved by Anne Cooper, Senior Vice President, Academic and Student Affairs.
- 6. **P.O.** #79324 **EQ Florida** This is in the amount of \$42,000.00 for hazardous waste removal 7/1/11-6/30/12. **Authority:** SBE & BOT Rule 6Hx23-5.12, Exemption G: "Purchases at the unit or Contract prices..." **Recommended** by Susan Reiter, Vice President, Facilities Planning and Institutional Services, and approved by Doug Duncan, Senior Vice President of Administrative/Business Services and Information Technology.
- 7. **P.O.** #79326 Gatlin Education This is in the amount of \$45,000.00 for revenue sharing registrations for on line training. Authority: SBE & BOT Rule 6Hx23-5.12, Exemption I: "Single Source..." Recommended by James Connolly Director of Corporate Training and approved by Doug Duncan, Senior Vice President of Administrative/Business Services and Information Technology.

- 8. **P.O. #79332 Federal Express -** This is in the amount of \$40,000.00 for express service for 7/1/11-6/30/12. **Authority:** SBE & BOT Rule 6Hx23-5.12, Exemption D: "Contract Pricing..." **Recommended** by Susan Reiter, Vice President, Facilities Planning and Institutional Services, and approved by Doug Duncan, Senior Vice President of Administrative/Business Services and Information Technology.
- 9. **P.O.** #79350 **Allegiance Security** This is in the amount of \$78,231.00 for security guard services college-wide for 7/1/11-6/30/12. **Authority:** SBE & BOT Rule 6Hx23-5.12, Exemption D: "Contract Pricing..." **Recommended** by Susan Reiter, Vice President, Facilities Planning and Institutional Services, and approved by Doug Duncan, Senior Vice President of Administrative/Business Services and Information Technology.
- 10. **P.O.** #79447 Assessment Technology Institute This is in the amount of \$224,750.00 for educational materials for the College of Nursing for the period 7/1/11-6/30/12. **Authority:** SBE & BOT Rule 6Hx23-5.12, Exemption B: "Educational tests, textbooks..." **Recommended** by Phillip Nicotera, Provost, HEC, and approved by Anne Cooper, Senior Vice President of Academic and Student Affairs.
- 11. **P.O.** #79462 Gem Supply This is in the amount of \$72,833.70 for custodial supplies. Authority: SBE & BOT Rule 6Hx23-5.12, Per Bid # 8-08-09. Recommended by Susan Reiter, Vice President, Facilities Planning and Institutional Services, and approved by Doug Duncan, Senior Vice President of Administrative/Business Services and Information Technology.
- 12. **P.O.** #79498 Gem Supply This is in the amount of \$82,957.15 for custodial supplies. Authority: SBE & BOT Rule 6Hx23-5.12, Per Bid # 8-08-09. Recommended by Susan Reiter, Vice President, Facilities Planning and Institutional Services, and approved by Doug Duncan, Senior Vice President of Administrative/Business Services and Information Technology.
- 13. **P.O.** #79703 Nalco Co This is in the amount of \$46,177.44 for water treatment for all college campuses. Authority: SBE & BOT Rule 6Hx23-5.12, Exemption D: "Contract pricing..." Recommended by Susan Reiter, Vice President, Facilities Planning and Institutional Services, and approved by Doug Duncan, Senior Vice President of Administrative/Business Services and Information Technology.
- 14. **P.O.** #79790 Follett Higher Education This is in the amount of \$60,000.00 for course materials for Microsoft certificate program 7/25/11-6/30/12. **Authority:** SBE & BOT Rule 6Hx23-5.12, Exemption B: "Educational tests, textbooks..." **Recommended** Stan Vittetoe Provost, Clearwater, and approved by Anne Cooper, Senior Vice President of Academic and Student Affairs.
- 15. **P.O.** #79887 Spiel Associates This is in the amount of \$51,345.00 for Digipunch and Coilmaster equipment used in the Print Shop. Authority: SBE & BOT Rule 6Hx23-5.12, Exemption F "Services or commodities only available..." Recommended by Mike

- O'Keefe, Director of Marketing and Public Information and approved by Doug Duncan, Senior Vice President of Administrative/Business Services and Information Technology.
- 16. **P.O.** #79981 Interscreen America This is in the amount of \$88,000.00 for video shoot on trace evidence symposium. This item is Grant Funded. Authority: SBE & BOT Rule 6Hx23-5.12, Exemption I: "Single source..." Recommended by James Brock, Chief Executive Officer, Allstate Center, and approved by Doug Duncan, Senior Vice President of Administrative/Business Services and Information Technology.
- 17. **P.O.** #80200 Publishers Group This is in the amount of 43,275.00 for drug identification guide magazines and pamphlets. This item is Grant Funded. Authority: SBE & BOT Rule 6Hx23-5.12, Exemption B: "Educational tests..." **Recommended** by James Brock, Chief Executive Officer, Allstate Center, and approved by Doug Duncan, Senior Vice President of Administrative/Business Services and Information Technology.
- 18. **P.O.** #80241 **RSPE Audio Solutions** This is in the amount of \$133,363.33 for Sound technology equipment for the MIRA program **Authority:** SBE & BOT Rule 6Hx23-5.12, Exemption I: "Single source..." **Recommended** by Jonathan Steele, Dean of Humanities and Fine Arts, and approved by Doug Duncan, Senior Vice President of Administrative/Business Services and Information Technology.
- 19. P.O. #80308 Leadership Research Institute This is the amount of \$54,000.00 for ongoing Provost Leadership training and support. Authority: SBE & BOT Rule 6Hx23-5.12, Exemption G: "Professional services..." Recommended by Tonjua Williams, and approved by Doug Duncan, Senior Vice President of Administrative/Business Services and Information Technology.

### Change orders listed in numeric order:

- **1. P.O.** #75365 Hillsborough Community College: This change order is in the amount of \$666.66 (new total is \$78,223.66). This is item is Grant Funded. This is for expenses incurred 9/1/10-8/31/11 as part of the Tampa Bay Consortium College Reach Out Program (CROP). Authority: SBE & BOT Rule 6Hx23-5.12, Exemption B: "Educational Services." **Recommended** by Karen Kaufman White, Provost, St. Petersburg/Gibbs, and approved by Anne Cooper, Senior Vice President of Academic and Student Affairs.
- 2. P.O. #75366 –State College of FL Manatee-Sarasota: This change order is in the amount of \$666.66 (new total is \$64,869.66). This item is Grant Funded. This is for expenses incurred 9/1/10-8/31/11 as part of the Tampa Bay Consortium College Reach Out Program (CROP). Authority: SBE & BOT Rule 6Hx23-5.12, Exemption B: "Educational Services." Recommended by Karen Kaufman White, Provost, St. Petersburg/Gibbs, and approved by Anne Cooper, Senior Vice President of Academic and Student Affairs.
- **3. P.O.** #75367 **University of South Florida:** This change order is in the amount of \$666.66 (new total is \$67,144.66). This item is Grant Funded. This is for expenses incurred 9/1/10-

- 8/31/11 as a part of the Tampa Bay Consortium (CROP). **Authority:** SBE & BOT Rule 6Hx23-5.12, Exemption B: "Educational Services." **Recommended** by Karen Kaufman White, Provost, St. Petersburg/Gibbs, and approved by Anne Cooper, Senior Vice President of Academic and Student Affairs.
- **4. P.O.** #77749 Cedarcrestone Inc: This change order is in the amount of \$50,000.00 (new total is \$237,630.28). This is for additional consulting services to assist the college with Campus Solutions Systems development. **Authority:** SBE & BOT Rule 6Hx23-5.12, Exemption G: "Professional services..." **Recommended** by Daya Pendharkar, Associate Vice President, Information Systems, and approved by Doug Duncan, Senior Vice President of Administrative/Business Services and Information Technology.
- 5. P.O. #78691 Coastal Courier: This change order is in the amount of \$1,572.70 (new total is \$83,266.70) increase for one half hour a day increase for additional services. This is for college-wide courier service. Authority: SBE & BOT Rule 6Hx23-5.12, Per Bid # 1-09-10 Recommended by Susan Reiter, Vice President Facilities and Institutional Services, and approved by Doug Duncan, Senior Vice President of Administrative/Business Services and Information Technology.
- 6. P.O. #78844 ThyssenKrupp Elevator Corporation: This change order is in the amount of \$10,125.00 (new total is \$65,805.00) increase for certified pressure testing of any elevator. Authority: SBE & BOT Rule 6Hx23-5.12, Exemption D: "Purchases at the unit or contract prices..." Recommended by Susan Reiter, Vice President Facilities and Institutional Services, and approved by Doug Duncan, Senior Vice President of Administrative/Business Services and Information Technology.
- **7. P.O.** #79844 Veritas Solutions: This change order is in the amount of \$13,100.00 (new total is \$39,100.00) increase. This item is grant funded. This is to provide professional subject matter expertise for curriculum development. Authority: SBE & BOT Rule 6Hx23-5.12, G: "Professional services." **Recommended** by James Brock, Chief Executive Officer, Allstate, and approved by Doug Duncan, Senior Vice President of Administrative/Business Services and Information Technology.
- **8. P.O.** #80011 Xerox Audio Visual Solutions: This change order is in the amount of \$1,528.45 (new total is \$115,325.36) increase. This is for additional equipment to complete the project. Authority: SBE & BOT Rule 6Hx23-5.12, G: "Professional services." Recommended by Catherine Kennedy, Associate Vice President, University Partnership Center, Seminole, and approved by Doug Duncan, Senior Vice President of Administrative/Business Services and Information Technology.

# **Summary of Vendors Appearing More Than Once (exclusive of change orders)**

Gem Supply

P.O. #79462 \$72,833.70 P.O. #79498 \$82,957.15

Total

\$155,790.85

**Follett** 

P.O. #78702 \$130,000.00 P.O. #79790 \$60,000.00

Total

\$190,000.00

# For Information: Excerpt from Board of Trustees Rule 6Hx23-5.12 Purchasing

All non-exempt purchases exceeding the Category Two threshold amount [\$35,000] as specified in Section 287.017, Florida Statutes, require a formal sealed competitive solicitation requested from at least three responsible vendors, when possible. In addition, competitive solicitation awards exceeding the Category Five threshold amount [\$325,000] as specified in Section 287.017, Florida Statutes, must be approved by the Board of Trustees. Whenever two or more such solicitations, which are equal with respect to price, quality, and service, are received for the procurement of commodities or services, a solicitation response received from a business that certifies it has implemented a drug-free workplace program as specified in Section 287.087, Florida Statutes, shall be given preference in the award process. In the event it is desired to competitively solicit commodities or services that are included in the exempt from competitive solicitation category, the competitive solicitation must originate through Purchasing.

#### The following are exceptions to competitive solicitations:

- A. Purchases under Sections 946.515 (PRIDE) and 946.519 (The State Department of Corrections), Florida Statutes.
- B. Educational tests, textbooks, instructional materials and equipment, films, filmstrips, video tapes, disc or tape recordings or similar audiovisual materials, and computer-based instructional software.
- C. Library books, reference books, periodicals, and other library materials and supplies.
- D. Purchases at the unit or contract prices established through competitive solicitations by any unit of government established by law or non-profit buying cooperatives.
- E. Food.

- F. Services or commodities available only from a single or sole source.
- G. Professional services, including, but not limited to artistic services, instructional services, health services, environmental matters, attorneys, legal services, auditors, and management consultants, architects, engineers, and land surveyors. Services of architects, engineers, and land surveyors shall be selected and negotiated according to Section 287.055, Florida Statutes. For the purposes of this paragraph, "professional services" shall include services in connection with environmental matters, including, but not limited to the removal of asbestos, biological waste, and other hazardous material.
- H. Information technology resources defined as all forms of technology used to create, process, store, transmit, exchange, and use information in various forms of voice, video and data and shall also include the personnel costs and contracts that provide direct information technology support consistent with each individual college's information technology plan.
- I. Single Source procurements for purposes of economy or efficiency in standardization of materials or equipment.
- J. Emergency purchases not in excess of the Category Two threshold [\$35,000] as specified in Section 287.017, Florida Statutes as provided for in P6Hx23-5.123.

# (Rule Authority: State Board of Education Rule 6A-14.0734 Bidding Requirements.)

This Quarterly Informational Report was compiled by Paul Spinelli, Director of Procurement and Asset Management.

pas093011

#### MEMORANDUM

**TO:** Board of Trustees, St. Petersburg College

FROM: William D. Law, Jr., President

**SUBJECT:** The Able Trust, Florida Endowment Foundation for Vocational Rehabilitation –

SPC's Internship Program

Confirmation is sought for a proposal that was submitted, subject to Board of Trustees approval, to the Able Trust, Florida Endowment Foundation for Vocational Rehabilitation, to receive funding to assist the College with its commitment to ensure that its students successfully complete their programs and find work in their chosen fields. To ensure sustainability, the College will support the salary of the Job Placement Specialist requested in the grant, beginning with partial (30%) support in years two and three of the grant, and 100% at project's end. The relationship built with community partners and the Project Advisory Committee will also be continued so the successes gained during the grant period can continue when the project becomes integrated with the College curriculum. The purpose of the grant is to support the College's efforts to place 30 students with disabilities in professional employment maintained by the individuals for a year or longer. This grant proposal is being submitted through the SPC Foundation because of an eligibility requirement of the funder.

Through the SPC Foundation, SPC is requesting \$199,093 from the Able Trust for three years. Of this amount, \$137,094 will provide funding for a Job Placement Specialist to work directly with participants and employers in securing work and provide assistance to both during the term of the project. The additional \$43,900 will be used for student and employer support, including professional clothing, educational materials, bus passes, fees for licensure exams, supplies needed for Allied Health positions, and assistive technology. The remaining \$18,099 will cover the project's administrative costs. To ensure project success, SPC is committing an in-kind contribution of approximately \$231,622. Project partners are also committing an in-kind contribution of approximately \$15,000. A detailed budget follows the project narrative. Letters of support included with supplemental materials will identify the services community partners will make available for participants.

Suzanne L. Gardner, Acting General Counsel; Tonjua Williams, Vice President, Academic & Student Affairs; Frances Neu, Vice President, Institutional Advancement and Foundation Executive Director; and Peg Connell, Director, Disability Resources, recommend approval.

Attachment

el1004114

# BOT/CABINET INFORMATION SUMMARY GRANTS/RESTRICTED FUNDS CONTRACTS

**Date of BOT Meeting:** October 17, 2011

**Funding Agency or Organization:** The Able Trust

Name of Competition/Project: Florida Endowment Foundation for

Vocational Rehabilitation – SPC's

**Internship Program** 

**SPC Application or Sub-Contract:** SPC Foundation Application

Grant/Contract Time Period: Start: TBD End: TBD (three-year period)

**Cabinet Member:** Tonjua Williams

Manager: Peg Connell

# **Focus of Proposal:**

The purpose of the grant is to support the College's efforts to place 30 students with disabilities in professional employment maintained by the students for a year or longer. The College is committed to ensuring that its students successfully complete their programs and find work in their chosen fields. To ensure sustainability, the College will support the salary of the Job Placement Specialist requested in the grant, beginning with partial (30%) support in years two and three of the grant, and 100% at project's end. The relationship built with community partners and the Project Advisory Committee will also be continued so the successes gained during the grant period can continue when the project becomes integrated with the College curriculum.

#### **Budget for Proposal:**

(Only Major categories—This is an estimated budget description based on expected funding and services. Specific budget categories may vary as the funding amount and/or services change.)

Personnel & Fringe Benefits	\$137,094
(Job Placement Specialist)	
Student and Employer Support	43,900
Administrative Costs	\$ 18,099
Total Budget	\$199,093

#### **Funding:**

Total proposal budget: (includes amount requested from funder, cash and in-kind

matches listed below) \$445,715

Total amount from funder: \$199,093

BOT – 10/17/11 – Information Summary – The Able Trust, Florida Endowment Foundation for Vocational Rehabilitation – SPC'S Internship Program

In-kind: \$231,622 (SPC's portion) \$15,000 (Partner's portion) Required match or cost sharing: No X Yes Voluntary match or cost sharing: No Yes X Source of match/cost sharing: SPC's in-kind portion will come from personnel, including salary and benefits and assistive technology. Partners will provide Budget and Financial Planning workshops. Negotiated indirect cost: N/A (Fixed) administrative fee: N/A Software/materials: N/A Equipment: N/A Services: N/A Staff Training: N/A FTE: N/A Other: N/A **College Goals and Institutional Initiatives Addressed:** College Goal: Recruit and develop an outstanding, diverse faculty and staff. Institutional Initiative(s): 3. Provide professional development programs and other support for faculty and staff to facilitate the success of a diverse student body, including those with special learning needs or disabilities. SPC 7/24 Initiative Addressed: 1. Focus on Student Success Focus: Observable Project: **Student Support Systems** 

Cash:

N/A

Amount/value of match:

#### MEMORANDUM

**TO:** Board of Trustees, St. Petersburg College

FROM: William D. Law, Jr., President

**SUBJECT:** National Science Foundation–National Medical Device Advanced Technical

**Education Center** 

Confirmation is sought for a proposal that was submitted, subject to Board of Trustees approval, to the National Science Foundation whereby the College will establish a National Medical Device Advanced Technical Education (ATE) Center to meet industry demand and will develop and offer traditional and on-line certificate and A.S. degree programs in three critical areas: (1) Medical Device Quality Systems, (2) Medical Device Manufacturing, and (3) Medical Device Design Control. The ATE Center will utilize previous engineering and manufacturing technology models for the development of this national curriculum. St. Petersburg College will act as the lead college and will also partner with the following educational institutions: Anoka Ramsey CC-Minneapolis, MN; Edmonds CC-Seattle, WA; Ivy Tech CC-Indianapolis, IN; Lone Star CC-Houston, TX; North Orange CC District-Los Angeles, CA; Quincy College-Boston, MA and Salt Lake CC-Salt Lake City, UT. The total funding requested for this four-year project was in the amount of \$4,973,829. Permission is also sought to accept funding for this proposal and enter into any agreements as necessary, if awarded.

SPC believes that the College is well-positioned to meet this critical need. Research indicates that employers need specialized education programs that provide technicians the skills to apply industry-specific quality requirements and to understand the broader design and production issues that are so critical to innovation in this industry. In addition, industry executives have indicated a preference for hiring workers with formal training that culminates in the awarding of certificates and degrees. The National Medical Device ATE Center will offer rigorous and consistent STEM programs featuring a capstone project and national certification that will assess student knowledge and the ability to apply that knowledge in an industry-based environment.

The period of performance will commence approximately October 1, 2012, and end approximately September 30, 2016.

Suzanne L. Gardner, Acting General Counsel; Stan Vittetoe, Provost, Clearwater Campus; and Bradley Jenkins, Program Director, Engineering Technology, Clearwater Campus, recommend approval.

Attachment e11004113

# BOT/CABINET INFORMATION SUMMARY GRANTS/RESTRICTED FUNDS CONTRACTS

**Date of BOT Meeting:** October 17, 2011

Funding Agency or Organization: National Science Foundation

Name of Competition/Project: National ATE Center

**SPC Application or Sub-Contract:** SPC Application

**Grant/Contract Time Period:** Start: 10/1/12 End: 9/30/16

**Cabinet Member:** Stan Vittetoe

**Manager:** William Mazurek (P.I.) / Gary Graham (P.M.)

# **Focus of Proposal:**

The College will establish a National Medical Device ATE Center to meet industry demand and will develop and offer traditional and on-line certificate and A.S. degree programs in three critical areas: (1) Medical Device Quality Systems, (2) Medical Device Manufacturing, and (3) Medical Device Design Control. The National ATE Center will be the "National Voice" for Medical Device education and training. In addition, the Center will be the "Go To" site for developing National Standards for Medical Device education and training and will provide the first nationally recognized Industry Certification for Medical Devices.

#### **Budget for Proposal:**

(Only Major categories—This is an estimated budget description based on expected funding and services. Specific budget categories may vary as the funding amount and/or services change.)

Personnel & Fringe Benefits	\$1,903,341
Travel	\$ 221,320
Materials & Supplies	\$ 4,000
Printing, Publication, Dissemination -	
Program Marketing materials	\$ 50,000
Consultant Services (Subject Matter Experts)	\$ 83,500
Website Development/Maintenance	\$ 8,000
Sub Awards (Participating Member Colleges)	\$1,115,787
Other (Curriculum Development, Delivery, Research	
Evaluation, Industry partnerships)	\$1,131,079
Fixed Administrative Fee	\$ 456,802
Total Budget	\$4,973,829

Funding:	
Total proposal budget: (includes amount	
requested from funder, cash and in-kind	
matches listed below)	\$ 4,973,829
Total amount from funder:	\$ 4,973,829
Amount/value of match:	Cash: N/A
	In-kind: N/A
Required match or cost sharing:	No X Yes
Voluntary match or cost sharing:	No X Yes
Source of match/cost sharing:	N/A
Negotiated indirect cost:	N/A
(Fixed) administrative fee:	24% of Salaries and Benefits (\$456,802)
Software/materials:	N/A
Equipment:	N/A
Services:	N/A
Staff Training:	N/A
FTE:	N/A
Other:	N/A
<b>College Goals and Institutional Initiatives Addre</b>	essed:
College Goal:	I. Expand student access to
	baccalaureate programs, bachelor's degrees, graduate degrees, and careers; as well as prepare lower division students for successful transfer into baccalaureate programs through the associate in arts and articulated associate in science and degree programs.
Institutional Initiative(s):	A. Develop and implement new academic programs/program tracks in high-demand areas in response to workplace and student demands

# **SPC 7/24 Initiative Addressed:**

Focus: 1. Focus on Student Success

Observable Project: Student Support Systems

#### MEMORANDUM

**TO:** Board of Trustees, St. Petersburg College

**FROM:** William D. Law, Jr., President

**SUBJECT:** U.S. Department of Defense, Department of Navy, Space and Naval Warfare

Systems Command—Area Security Operations Command and Control/Integrated

Command and Control Alerting Tool Suite Initiative

Confirmation is sought for a proposal that was submitted, subject to Board of Trustees approval, to the U.S. Department of Defense, Department of Navy, Space and Naval Warfare Systems Command (SPAWAR), whereby the College's Center for Public Safety Innovation (CPSI), National Terrorism Preparedness Institute (NTPI) will continue to provide training support for the Navy's Area Security Operations Command and Control (ASOCC)/Integrated Command and Control Alerting Tool Suite (IC2ATS) Initiative. Permission is also sought to accept funding for this proposal and enter into any agreements and subcontracts, as necessary.

CPSI/NTPI will research, design, and develop a Training Support Package for the "Virtual Desktop" component of the IC2ATS system for the Navy Emergency Preparedness Liaison Officer community and two Training Support Packages for the Support Equipment Controlling Authority community. The Training Support Packages will include instructional and supporting video products suitable for use by instructors to support classroom and hands-on training environments including video support.

CPSI/NTPI will also subcontract with SRI International to perform some of the tasks required in the contract, as follows: 1) Enhance the "Virtual Desktop" IC2ATS functionality of the ASOCC Program which assists ASOCC users with navigating the application while providing training for different aspects of the program, and 2) Analyze and compare the commercial/open-source enterprise reporting tools currently available today. The reporting tools evaluated should provide an effective and efficient solution for designing, generating, and distributing reports.

The period of performance will commence approximately September 30, 2011, and end September 29, 2013. The total project budget is \$2.443 million with anticipated revenue to the College for its services a total of \$1.443 million and \$1 million provided to a subcontractor to perform specific tasks. See attached Information Summary for additional information.

Suzanne L. Gardner, Acting General Counsel; James C. Brock, Campus Executive Officer, Allstate Center; and Eileen LaHaie, Executive Director, Center for Public Safety Innovation, recommend approval.

Attachment

el1004113

# BOT/CABINET INFORMATION SUMMARY GRANTS/RESTRICTED FUNDS CONTRACTS

**Date of BOT Meeting:** October 17, 2011

Funding Agency or Organization: U.S. Department of Defense, Department of

Navy

Name of Competition/Project: SPAWAR ASSOC/IC2ATS Initiative

**SPC Application or Sub-Contract:** SPC Application

**Grant/Contract Time Period:** Start: 9/30/11 End: 9/29/13

Cabinet Member: James C. Brock

Manager: Eileen LaHaie

#### **Focus of Proposal:**

St. Petersburg College's Center for Public Safety Innovation (CPSI), National Terrorism Preparedness Institute (NTPI) will research, design, and develop a Training Support Package for the "Virtual Desktop" component of the IC2ATS system for the NEPLO community and two Training Support Packages for the Support Equipment Controlling Authority community. The Training Support Packages shall include instructional and supporting video products suitable for use by instructors to support classroom and hands-on training environments including video support. CPSI/NTPI will also subcontract with SRI International to perform some of the tasks required in the contract, as follows: 1) Enhance the "Virtual Desktop" IC2ATS functionality of the ASOCC Program which assists ASOCC users with navigating the application while providing training for different aspects of the program, and 2) Analyze and compare the commercial/open-source enterprise reporting tools currently available today. The reporting tools evaluated should provide an effective and efficient solution for designing, generating, and distributing reports, resulting in a technical white paper detailing the results of the reporting tool analysis.

#### **Budget for Proposal:**

(Only Major categories—This is an estimated budget description based on expected funding and services. Specific budget categories may vary as the funding amount and/or services change.)

Salaries and Benefits	\$ 889,318
Travel	\$ 49,595
Consultants	\$ 73,000
Direct Costs	\$ 213,102
Subcontractor	\$1,000,000
Indirect Cost Recovery	<u>\$ 217,985</u>
Total Budget	\$2,443,000

BOT – 10/18/11 – Information Summary – U.S. Department of Defense, Department of Navy, Space and Naval Warfare Systems Command (SPAWAR) Area Security Operations Command and Control (ASOCC)/Integrated Command and Control Alerting Tool Suite (IC2ATS) and Initiative

#### **Funding:** Total proposal budget: (includes amount requested from funder, cash and in-kind matches listed below) \$2,443,000 Total amount from funder: \$2,443,000 Amount/value of match: N/A Cash: In-kind: N/A Required match or cost sharing: No X Yes Voluntary match or cost sharing: No X Yes Source of match/cost sharing: N/A Negotiated indirect cost: N/A (Fixed) administrative fee: 50.3% of Salaries Software/materials: N/A Equipment: N/A Services: N/A Staff Training: N/A FTE: N/A Other: N/A **College Goals and Institutional Initiatives Addressed:** College Goal: III. Promote the community's economic and cultural development with noncredit programs, continuing education lifelong learning, targeted partnerships and leadership initiatives. Institutional Initiative(s): 3. Continue to promote SPC as a cultural center of the community through development of new partnerships and initiatives. SPC 7/24 Initiative Addressed: Managing with Scarce Resources Focus: 4.

BOT – 10/17/11 – Information Summary – U.S. Department of Defense, Department of Navy, Space and Naval Warfare Systems Command (SPAWAR) Area Security Operations Command and Control (ASOCC)/Integrated Command and Control Alerting Tool Suite (IC2ATS) and Initiative

Increase Non-state Resources

Observable Project:

October 17, 2011

#### MEMORANDUM

**TO:** Board of Trustees, St. Petersburg College

FROM: William D. Law, Jr., President

SUBJECT: Quarterly Informational Report of Construction Contracts and/or Change Orders

Not Exceeding \$325,000

Board of Trustees Rules 6Hx23-6.09 and 6Hx23-6.10 authorize the President to approve construction contracts and change orders to construction contracts for extensions of time and for increases in an amount not to exceed CATEGORY FIVE, Florida Statutes 287.017 (currently \$325,000), with the stipulation that the Board of Trustees will be informed of these approvals on a quarterly basis. This memo is to **inform the Board of Trustees** of the following items approved from July 1, 2011, through September 30, 2011.

Approval was granted for Change Order #6 for Project 1707-U-03-8, Orthotics & Prosthetics Building, Health Education Center in the **decreased** amount of (\$1,782,073.28) for a change in the construction of this project as outlined below. With final accounting, the final Guaranteed Maximum Price (GMP) after Change Order #6 will be \$7,397,699.40.

This *Type I Large Construction Project (over \$325,000)* consisted of the construction of a 27,962 square-foot educational and clinical addition consisting of three (3) classrooms and three (3) labs - an anatomy lab, a clinical procedure lab, and a state-of-the-art Orthotics and Prosthetics device fabrication/assembly facility for a total of 162 student stations. One of the classrooms is interactive to accommodate Barry University's Physician Assistant Program as part of our University Partnership Center. The clinic portion contains four (4) examination rooms, a spine procedure room, and an observation/gait room. Faculty and staff offices with related spaces were also included in this project.

#### Final Status of Direct Purchases:

As approved by the Board on September 23, 2003, this project utilized the direct purchase program which resulted in a decrease of (\$1,750,892.34) from the original GMP for material purchase orders which have been issued directly to other vendors during the course of the project. Through the course of the project, \$106,660.00 of tax savings was generated by all taxes not paid due to materials directly purchased by the Owner. Of this savings, \$75,479.06 was utilized for Owner changes throughout the

construction of the building, leaving a balance of \$31,180.94 to be deducted from the GMP.

Direct Purchase:	(\$1,750,892.34)
Tax Savings:	(\$31,180.94)
Total Direct Purchase and Tax Savings:	(\$1.782.073.28)

The details of the final accounting are as follows:

*Original Guaranteed Maximum Price (GMP)	\$8,859,916.00
*Change Order #1	\$47,554.96
*Change Order #2	\$83,465.09
*Change Order #3	\$43,494.03
*Change Order #4	\$135,137.46
*Change Order #5	\$10,205.14
Change Order #6 (Final Accounting)	(\$1,782,073.28)
Final Contract Value:	\$7,397,699.40

<sup>\*</sup>The Original Guaranteed Maximum Price (GMP) and Change Orders #1 - #5 were previously approved by the Board of Trustees.

The funding sources for the final contract value are as follows:

Final Contract Value:	\$ 7,397,699.40
2004-2005 Foundation Health Care from Hanger	\$ 137,690.19
(UPC) for Barry Physician Assistant (PA) Program	,
2005-2006 St. Petersburg College – University Partnership Center	\$ 220,075.00
2008-2009 Florida Academic Trust Fund	\$ 487,951.05
Federal Grant	
2004-2006 Health Resource and Services Administration (HRSA)	\$ 753,379.39
2005-2007 Challenge Grant, State Match	\$ 931,822.60
Specific	
2007-2008 Public Education Capital Outlay (PECO) Funds – Project	\$ 4,866,781.17
The funding sources for the final contract value are as follows.	

The total project budget for this project was \$11,815,953.35 and includes the following breakdown of funding sources:

2007-2008 Public Education Capital Outlay (PECO) Funds – Project	\$ 7,937,435.32
Specific	
2004-2006 Health Resource and Services Administration (HRSA)	\$ 1,474,145.00
Federal Grant	
2005-2007 Challenge Grant, State Match	\$ 1,105,866.84
2004-2007 Foundation Health Care from Hanger	\$ 650,093.71
2008-2009 Florida Academic Trust Fund	\$ 222,262.48

2005-2006 St. Petersburg College – University Partnership Center	\$ 220,075.00
(UPC) for Barry Physician Assistant (PA) Program	
2003-2004 Private Donation from Hanger	\$ 206,075.00
Total Project Budget:	\$ 11,815,953.35

2) Approval was granted for Change Order #3 for Project 597-D-10-5, Remodel/Renovate for Classrooms /Labs, Olympia Building, Tarpon Springs in the deductive amount of (\$1,437,356.16) for this project as detailed below. This final accounting change order brings the final Contract Value to \$7,861,292.84.

This *Type I Large Construction Project (over \$325,000)* consisted of approximately 39,232 square feet of a two-story space at the center section of the Olympia Building warehouse space (connecting to the existing bookstore and café) and leaves the north side of the Olympia Building as approximately 40,000 square feet of warehouse space. Construction included a new structural system and exterior fenestration at the center of the Olympia Building and build-out the interior of this space as a consolidated location for the College of Education at the Tarpon Springs Campus. This project included a new main entry to the Olympia Building (College of Education, bookstore and café) from the parking lot at the east side of the Olympia Building. Additionally, this project has provided a new entry on the west side of the Olympia Building and a more direct connection of this new space to the balance of the Campus. Change Order #3 as listed below will deduct the balance of the Owner's Contingency from the final contract amount.

# **Project Contingency:**

When the Guaranteed Maximum Price is established at the beginning of the project, an Owner's Contingency is established. This is utilized for Owner changes throughout the project. Part A, as listed below, will deduct the balance of the Project Contingency from the final contract amount

Part A: Project Contingency Balance: (\$1,579.30)

#### Final Status of Direct Purchases:

As approved by the Board on September 23, 2003, this project utilized the direct purchase program which resulted in a decrease of \$1,435,776.86 from the original GMP for material purchase orders which have been issued directly to other vendors during the course of the project. Through the course of the project \$87,426.28 of tax savings was generated. These funds were utilized for Owner changes throughout the construction of the building.

Part B: **Direct Purchase:** (\$1,435,776.86)

Net Change Order #3 (Parts A & B) (\$1,437,356.16)

The details of the final accounting are as follows:

*Original Guaranteed Maximum Price (GMP)	\$9,176,884.00
*Change Order #1	\$121,765.00
*Change Order #2	\$0.00
Change Order #3 (Final Accounting)	(\$1,437,356.16)
Final Contract Value:	\$7,861,292.84

<sup>\*</sup>The Original Guaranteed Maximum Price (GMP) and Change Orders #1 - #2 were previously approved by the Board of Trustees.

The funding sources for the final contract value are as follows:

Final Contract Value:	\$ 7,861,292.84
Capital Outlay & Debt Services (CO&DS)	\$ 359,443.60
Improvements, Collegewide (186)	
Renovate/Remodel, Roofs, HVAC, ADA, Utilities, Site	
2007-2009 Public Education Capital Outlay (PECO) Funds – General	\$ 2,419,056.57
Specific	
2005-2009 Public Education Capital Outlay (PECO) Funds – Project	\$ 5,082,792.67

The total project budget for this project was \$11,293,680.11 and includes the following breakdown of funding sources:

2005-2009 Public Education Capital Outlay (PECO) Funds – Project	\$ 7,036,598.52
Specific	
2007-2009 Public Education Capital Outlay (PECO) Funds – General	\$ 3,330,880.46
Renovate/Remodel, Roofs, HVAC, ADA, Utilities, Site	
Improvements, Collegewide (186)	
4-Year Student Capital Improvement Fee	\$ 482,054.26
Capital Outlay & Debt Services (CO&DS)	\$ 444,146.87
Total Project Budget:	\$ 11,293,680.11

This information is provided by Doug Duncan, Senior Vice President, Administrative/Business Services and Information Technology; and Susan Reiter, Vice President, Facilities Planning and Institutional Services.

mdc1003112

October 17, 2011

#### MEMORANDUM

TO: Board of Trustees, St. Petersburg College

William D. Law, Jr., President FROM:

**SUBJECT:** Quarterly Selection of Pre-Qualified Small Contractors, Revision #21

Board of Trustees Rule 6Hx23-5.12.X, provides that the Facilities Planning and Institutional Services Department may select and pre-qualify several small contractors and sub-contractors for use on an annual basis to perform small miscellaneous construction, remodeling, renovation, maintenance, and/or safety-to-life projects on a vendor rotation basis. These contractors will perform Type III and Type IV Construction Projects (up to \$35,000) in cost. All firms are required to be licensed in their particular field and to supply evidence of adequate insurance.

The College will utilize these firms for one year, with an option for renewal based upon acceptable performance, mutual agreement, proper license and insurance and annual approval by the Board of Trustees.

The following constitutes this quarterly list of pre-qualified small contractors. Additionally, authorization is sought from the Board of Trustees to add to the list of approved Contractors the firms in bold type, received in the last quarter.

#### CONTRACTORS - AWNING

Thomas Sign & Awning Company

West Coast Awnings, Inc.

#### CONTRACTORS - CARPET/FLOORING

Adrienne Floorcoverings, Inc.

Flooring Worx, Inc. Florida Carpet Service Office & Flooring Worx, Inc

SPECTRA Contract Flooring (Tampa Bay)

Tampa Contract Floors, Inc.

#### CONTRACTORS – DOORS

Aldoors of Florida, Inc. Florida Door Control, Inc. Orange State Door Control, Inc. Overhead Door of Clearwater SM Door & Lighting, Inc.

### **CONTRACTORS - EARTH WORK**

Scotty's Land Development

Sonny Glasbrenner, Inc.

#### CONTRACTORS - ELECTRICAL

APG Electric

Commercial Electrical Contracting, Inc.

Florida Electrical Service Himes Electric Co, Inc.

Live Wire Electrical Services, Inc.

M.C. Dean, Inc. P & L Electric, Inc. Progressive Electric, Inc.

#### CONTRACTORS – FIRE SPRINKLERS

Piper Fire Protection VSC Fire & Security

Wayne Automatic Fire Sprinklers, Inc.

### CONTRACTORS – GENERAL

A. D. Morgan Corporation

Artisan Professional Group, LLC

Bay Breeze Enterprises, Inc. Biltmore Construction Co., Inc. Castco Construction, Inc.

David Nelson Construction Co.

G.A. Nichols Company

Garrard Carpentry, Inc.

Harbor Renovations, LLC

Harvard General Contracting

Hodge Management, LLC

Howell Building, Inc.

**Huffman General Contractors** 

J. Kokolakis Contracting

J.W. Daniels Construction, Inc.

LEMA Construction & Developers, Inc.

Peter R. Brown Construction

Scherer Construction & Engineering

S.L. Construction & Remodeling

W. G. Mills, Inc.

Wallace Associates, LLC

#### CONTRACTORS -

#### IRRIGATION/LANDSCAPING

Commercial Maintenance Services

Florida Ground Control, Inc.

Florida's Finest Landscape Services, Inc.

Morelli Landscaping, Inc.

Nik's Landscaping & Maintenance, Inc.

Nite Owl Irrigation, Inc.

**Professional Grounds Management** 

#### CONTRACTORS - MECHANICAL

Airite Air Conditioning, Inc.

Air Masters of Tampa Bay, Inc.

**BCH** Mechanical

Bentzel Mechanical, Inc.

Comfort Systems USA

Con-Serv Building Services

Derek Embody & Company

Done Right Insulation, Inc.

**KCSI** 

Linc Services, LLC

Prime A/C & Refrigeration, Inc.

**Superior Mechanical Systems** 

TUDI Mechanical Systems of Tampa, Inc.

#### **CONTRACTORS – PAINTING**

Bayside Sandblasting & Painting, Inc.

Caravan Contractors, Inc.

Ganster & Company Inc.

Lowe's Painting

Munyan Painting Service

Painters on Demand

Service Painting Corporation

Sourini Painting & Decorating, Inc.

Vic's Painting & Reconstruction, Inc

#### CONTRACTORS - PAVING

All Phase Paving & Sealing, Inc.

DuraSeal Asphalt Sealing Co.

G.A. Nichols Company (formerly Florida

Highway Maintenance, Inc.)

O'Dell Asphalt and Sealing Co.

#### **CONTRACTORS - PLUMBING**

Bentzel Mechanical, Inc.

Besel Plumbing Inc.

C. Lacey Plumbing, Inc.

Dunedin Plumbing, Inc.

**High Performance Plumbing Services** 

#### CONTRACTOR – ROOFING

**Centimark Corporation** 

General Works of Tampa, LLC

Professional Roof Technology

THL Enterprises, Inc.

Tremco Inc.

#### **CONTRACTOR - SAFETY/ALARM**

**APG Electric** 

A-Tech Consulting, Inc.

Borrell Fire Systems, Inc.

Commercial Fire & Communications, Inc.

Piper Fire Protection

**Qualified Systems Contracting** 

Safe Fire Protection. Inc.

Siemens Industry, Inc.

Simplex Grinnel LP

VSC Fire & Security

#### **CONTRACTORS - SIGNAGE**

Allen Industries, Inc.

Creative Sign Designs

Signs Now

Thomas Sign & Awning Company

#### CONTRACTORS -

#### **TELECOMMUNICATIONS**

**APG Electric** 

**BCI Integrated Solutions** 

**Com-Tek Communications** 

InfraSource Undergroud Construction Services

Metro Services Group, Inc.

Wilson Technology Group, Inc.

#### CONTRACTORS – TEST & BALANCE

Bay to Bay Balancing, Inc.

Southern Independent Testing Agency, Inc.

SpecTech consultants, Inc.

Test and Balance Corporation (TABC)

The Phoenix Agency, Inc.

<u>CONTRACTORS – TREE WORK</u>

O'Neils Tree Service Pinellas Tree Service, Inc. Yutzy Tree Service

CONTRACTORS – OTHER SPECIALTY

**Alternative Building Solutions** Anderson & Shah Roofing, Inc.

AVI-SPL, DBA Audio Visual Innovations, Inc.

AwnClean USA, Inc.

Bayside Sandblasting & Painting, Inc

Cam Connections, Inc.

Caravan Contractors, Inc. Office & Flooring Worx, Inc.

Hangings Unlimited of St. Petersburg

Hartman Integration, Inc. Hile's Curtain Specialties, Inc.

InfraSource Underground Construction Services

M Space Holdings, LLC **RestoCon Corporation** 

Smiley's Audio Visual, Inc. Spectrum Installations, Inc.

The San Francisco Upholstery Group, Inc.

Troxell Communications, Inc. West Coast Fence, Corp.

Xerox Audio visual solutions, Inc.

Doug Duncan, Senior Vice President, Administrative/Business Services and Information Technology; and Susan Reiter, Vice President, Facilities Planning and Institutional Services, recommend approval.

bs0928112

#### MEMORANDUM

**TO:** Board of Trustees, St. Petersburg College

FROM: William D. Law, Jr., President

SUBJECT: Board Acceptance of Project #1707-B-11-15, Remodel and Build-out of Lab &

Classrooms 3<sup>rd</sup> & 4<sup>th</sup> Floors, Downtown Center

The architectural firm of Canerday, Belfsky and Arroyo, Inc., and College personnel have inspected the work on this phased project. They certify that Phase I, consisting of one (1) 4<sup>th</sup> floor science lab and three (3) 3<sup>rd</sup> floor classrooms, was substantially complete August 15, 2011, in accordance with the contract documents, subject to the correction of final punch list items, including building code requirements. Additionally, they certify that Phase II - one (1) 3<sup>rd</sup> floor classroom was substantially complete as of September 22, 2011, in accordance with the contract documents, subject to the correction of final punch list items, including building code requirements.

This *Type I Large Construction Project (over \$325,000)* consisted of modifying an existing 1,500 square-foot classroom and storage space on the fourth floor of the main Downtown Center building into a chemistry science laboratory and laboratory preparation space capable of teaching all current chemistry and science classes. A portion of the infrastructure was installed in a previous project, but this project provided all of the specialty lab furniture with chemical resin countertops, specialty lab equipment (blast-proof refrigerator, commercial dishwasher, etc.), four (4) fume hoods, mechanical supply and exhaust systems as well as laboratory-specific floor and wall finishes. This project also built out 7,100 square feet of the 3rd floor shelled space into four (4) classrooms with a central storage room between two (2) classrooms (allowing for a future build out of anatomy and physiology laboratories and preparation space) as well as an extension to the 3<sup>rd</sup> floor corridor.

The Guaranteed Maximum Price for this project was \$1,352,479 with a total project budget of \$1,704,799. The following reflects the funding sources and values based upon the total project budget:

2-Year Student Capital Improvement Fee	\$ 1,294,995
Public Education Capital Outlay (PECO) Funds – General	\$ 409,804
Renovate/Remodel, Roofs, HVAC, ADA, Utilities, Site	
Improvements, Collegewide (186)	
Total Project Budget:	\$ 1,704,799

The State Requirements for Educational Facilities, 2008, and as amended in 2009, Chapter 4, Section 4.2 and (3), requires that final payment shall not be made until a certificate of occupancy has been issued, the project has been completed, and the Board of Trustees has accepted the project.

Approval is sought to accept this project based on substantial completion referenced above and since we have beneficial use. Additionally, final payment will not be made until all requirements for final completion have been met. This project was within the budget, which will be reported in a Final Accounting Board Memo as part of the January Board meeting.

Doug Duncan, Senior Vice President, Administrative/Business Services and Information Technology; Susan Reiter, Vice President, Facilities Planning and Institutional Services; Vito DiRuggiero, Vice President, Biltmore Construction and Richard Belfsky, Director of Production, CBA Architects, recommend approval.

mdc1003112

October 17, 2011

# **MEMORANDUM**

**TO:** Board of Trustees, St. Petersburg College

FROM: William D. Law, Jr., President

**SUBJECT:** Personnel Report

# Approval is sought for the following recommended personnel transactions:

HIRE Budgeted						
Effect. Date	Name	Department/Location	Title			
9/19/2011	Essix,Shirell A	Facilities Plan & Inst Svcs	Administrative Specialist I			
9/26/2011	Gardner, Daniel L	Institutional Research	Coord., Inst. Rsrch/Plan/Rptng			
9/19/2011	Hanrahan,Patricia L Herran,Almelyn	BA Programs/UPC	Dir.,Curriculum & Prog. Mgt.			
9/19/2011	Manuel	SSS TRIO Grant - DO	Staff Assistant			
9/19/2011	Jacob,Bijoy	Admin Info Sys - Development	Analyst/Programmer			
9/17/2011	Jammer, Amy Michele	Provost TS	Senior Staff Assistant			
9/3/2011	Villaman,Sumati	Corporate Training E&SS DO	Instructor-Non-Credit			
9/12/2011	Whelan,Sylvia	Human Resources	Executive Staff Assistant			

HIRE Temporary/Supplemental							
Effect. Date	Name	Department/Location	Title				
9/23/2011	Bryant,Marcae D	Business Technologies CL	Instructor - Temporary Credit				
9/23/2011	Charest,Lisa M.	Human Resources	Other Professional- Temporary				
9/26/2011	Collins, Caleigh A	Srvcs Spc Students/OSSD CL	OPS Teaching Asst/Interpreter				
9/30/2011	Cook,Gary V	Business Technologies CL	Instructor - Temporary Credit Instructor- Temporary Non-				
9/12/2011	Dibuono, Michael	Criminal Justice AC	Cred				
9/26/2011	Donnan, Brittany Leigh	Health Education Ctr Provost	OPS Career Level 5				

9/30/2011	Dugan,Jay M	Business Technologies CL	Instructor - Temporary Credit OPS Maint/Trades
9/9/2011	Flaherty,Brian	Fac Plan/Construction DO	SkilledTrades
9/26/2011	Godfrey,Richard L	Accounting Services	OPS Career Level 5
9/22/2011	Hayes, Shelley E	Business Technologies SP	Instructor - Temporary Credit
9/30/2011	Kelly, Keith L	Business Technologies CL	Instructor - Temporary Credit
9/30/2011	Kozash Jr,Robert	Business Technologies CL	Instructor - Temporary Credit Instructor- Temporary Non-
9/9/2011	Lawlor,Ann L	Facilities Plan & Inst Svcs	Cred
9/30/2011	Marshall,Kim L	Business Technologies CL	Instructor - Temporary Credit
9/19/2011	Martinez,Rosa Edna	Enrollment Management DO	General Service/Maint.
9/20/2011	Mitchell,Nathaniel L	Fine & Applied Arts SPG	Other Professional- Temporary Instructor- Temporary Non-
9/29/2011	Moreau,Frederic B	Corporate Training E&SS DO	Cred
9/15/2011	Perkins, Jeanette J	Corporate Training E&SS DO	OPS Career Level 2
9/22/2011	Robinson, Diane J	Nursing HC	Supplemental Instr - Credit
9/17/2011	Safro,Richard E	Fine & Applied Arts CL	Other Professional- Temporary Instructor- Temporary Non-
9/27/2011	Sams, Coleen E	Corporate Training E&SS DO	Cred
9/19/2011	Schirripa,Janet P.	Education & Student Svcs DO	Other Professional- Temporary
9/12/2011	Seay,Latasha Baynes	SPC-Downtown	OPS Career Level 2
9/30/2011	Silcox,Joseph M	Business Technologies CL	Instructor - Temporary Credit
9/26/2011	Smith, Windell K	Srvcs Spc Students/OSSD CL	OPS Teaching Asst/Interpreter
9/19/2011	Weaver,Jody L	Letters SPG	Instructor - Temporary Credit
9/30/2011	Wilhite, Charles P	Business Technologies CL	Instructor - Temporary Credit

Effect. Date	Name	Department/Location	Title
8/1/2011	Baker,Susan A	Nursing HEC	Dean, Bacc. Programs (Interim) Director, Internat'l Prog.
9/19/2011	Davis,Rodrigo M Lumia,James	Provost SPG	(Interim)
8/22/2011	Christopher	College of Education	Director Internships
8/29/2011	Senack,Erin L.	Students Activities TS	Coord,Student Life Leadership
8/22/2011	Sherman,Lisa Marie	Provost TS	Academic Staff Assistant Assoc. Dir., Campaigns &
8/8/2011	Stewart, Matthew D	Resource Development DO	Prog.
9/5/2011	Westlund, Margo M.	Accounts Payable	Accounts Payable Specialist

ANNUAL COreview	ANNUAL CONTRACT Pursuant to continuing contract review				
Effect. Date	Name	Department/Location	Title		

8/18/2011	Lara, Monica R	Natural Science Cl	Instructor
8/18/2011	Scott, Aissa Y	Nursing HC	Instructor

Doug Duncan, Senior Vice President, Administrative/Business Services & Information Technology; Patty Curtin Jones, Vice President, Human Resources & Public Affairs; and the Cabinet members bringing the actions forward, recommend approval.

ssw1004112

October 17, 2011

#### MEMORANDUM

**TO:** Board of Trustees, St. Petersburg College

FROM: William D. Law, Jr., President

**SUBJECT:** FY11-12 July 1-September 30, 2011 Fund 1 Financial Report

Attached for information is the Fund 1 financial report for FY11-12 July 1-August 31 time period.

Doug Duncan, Senior Vice President, Administrative/Business Services & Information Technology, Jamelle Conner, Associate Vice President, Planning, Budget and Compliance, recommend approval.

Attachment

Yvm092611

ST. PETERSBURG COLLEGE
FY2011-2012 FUND 1x BUDGET TO ACTUAL REPORTING: July 1 - September 30

Revenue	FY10-11 Budget*	FY10-11 YTD Actual*	% To Budget		FY11-12 Budget	FY11-12 YTD Actual	% of YTD Budgeted Revenue	Year to Date	\$ YOY Variance	% YOY Variance	Variance Explanation
Revenue											
Student Tuition & Out-of-State Fees	\$ 55,235,961		43.3%		\$ 61,777,468	\$ 25,188,380	40.8%		\$ 1,280,442	5%	
State Appropriation - CCPF	\$ 55,674,039		25.1%		\$ 54,013,658	\$ 13,657,372	25.3%		\$ (336,697)	-2%	due to reduction in retirement revenue
Federal Stabilization Funds	\$ 5,180,294		0.0%		\$ -	\$ -	0.0%		\$ -	0%	
State Appropriation - Lottery Operating Cost for New Facilities	\$ 7,279,093 \$ 78,354		0.0%		\$ 8,056,423 \$ 391,365	\$ - \$ -	0.0%	4	\$ -	0% 0%	
Distance Learning Fee	\$ 76,354		39.2%		\$ 3,147,188	\$ 1,303,283	41.4%	4	\$ 118,385	10%	
Technology Fee	\$ 2,475,440		47.3%		\$ 3,059,794	\$ 1,229,607	40.2%	1	\$ 57,841	5%	
Lab Revenue Fees	\$ 1,971,075		48.1%		\$ 2,620,549	\$ 885,063	33.8%	1	\$ (63,518)	-7%	
	, , , ,	, , , , , , , , , , , , , , , , , , , ,			, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,		1	(//		
Other Revenues	\$ 3,911,923	\$ 669,403	17.1%		\$ 3,900,474	\$ 571,202	14.6%		\$ (98,201)	-15%	primarily due to decrease in indirect costs recovered
Other Student Fees	\$ 1,821,439		32.2%		\$ 1,716,792	\$ 526,636	30.7%		\$ (59,782)	-10%	
Fund Transfers In	\$ 2,344,940		0.0%	4	\$ 2,465,057	\$ 832	0.0%		\$ 482	138%	
Revenue Stabilization Reserve	\$ 3,150,500	\$ -	0.0%	4	\$ 2,150,500	\$ -	0.0%	1	\$ -	0%	
One-Time Non-Recurring Funds	\$ -	\$ -	0.0%	4	\$ 1,569,328	\$ -	0.0%		\$ -	0%	
Total Revenues - Fund 1x	\$ 142,149,458	\$ 42,463,424	29.9%		\$ 144,868,595	\$ 43,362,374	29.9%	26%	\$ 898,951	2%	
Operating Costs	FY10-11 Budget*	FY10-11 YTD Actual*	% To Budget		FY11-12 Budget	FY11-12 YTD Actual	% of YTD Expense	Year to Date	\$ YOY Variance	% YOY Variance	Variance Explanation
Personnel & Benefits											
Instructional/Faculty-Full Time	\$ 23,011,520		23.9%	4	\$ 25,231,607		22.4%	1	\$ 153,234	3%	
Administrative	\$ 19,855,262	\$ 5,282,324	26.6%	4	\$ 21,807,449	\$ 5,444,912	25.0%		\$ 162,588	3%	
											reflects budgeted increases in out of class and other
Career (Non-Instructional)	\$ 22,055,710	\$ 4,759,463	21.6%		\$ 23,893,276	\$ 5,056,043	21.2%		\$ 296,580	6%	student service support
											primarily reflects pay rate increase, growth in upper division and more course sections for anticipated
Adjunct/Supplemental/Instr OPS	\$ 12,785,639	\$ 2,418,252	18.9%		\$ 15,053,617	\$ 2,994,097	19.9%		\$ 575,845	24%	enrollment growth
											increase due to additional hours needed to support
Non-Instructional OPS and Overtime	\$ 2,063,160	\$ 539,292	26.1%	4	\$ 2,657,669	\$ 603,738	22.7%	4	\$ 64,446	12%	enrollment, as well as the impact of the 3% pay increase increase due to greater utilization of student assistants
Student Assistants	\$ 500,000	\$ 79,873	16.0%		\$ 500,000	\$ 122,313	24.5%		\$ 42,440	53%	at this point in the year vs prior year
Ottuent Assistants	Ψ 300,000	Ψ 15,015	10.070		Ψ 300,000	Ψ 122,010	24.070	1	Ψ	3370	at this point in the year vs prior year
Personnel Benefits	\$ 23,222,983	\$ 5,629,627	24.2%		\$ 21,537,702	\$ 5,281,506	24.5%		\$ (348,121)	-6%	due to reduction in retirement contribution expense
Total Personnel & Benefits	\$ 103,494,273		23.4%			\$ 25,163,180	22.7%	15%	\$ 947,012	4%	, , , , , , , , , , , , , , , , , , ,
Current Expense	, , , ,	, , , , ,			, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	, , , , , , , ,			,		
								1			increase due to additional travel utilization and
Travel	\$ 526,367	\$ 72,080	13.7%	4	\$ 578,631	\$ 96,084	16.6%		\$ 24,004	33%	professional development opportunities
Repairs & Maintenance	\$ 1,071,939		26.0%		\$ 1,200,032	\$ 272,242	22.7%		\$ (6,754)	-2%	
Rentals/Leases	\$ 422,541	\$ 88,411	20.9%	4	\$ 430,012	\$ 64,271	14.9%	4	\$ (24,140)	-27%	decrease primarily due to timing difference
Insurance (Non-Health)	\$ 2.025.368	\$ 1.238.841	61.2%		\$ 2.025.368	\$ 1.089.142	53.8%		\$ (149.699)	-12%	due to a decrease in the premium for property and workers comp insurance
Utilities	\$ 6,443,555		24.3%		\$ 6,255,055	\$ 1,544,162	24.7%	1	\$ (19.397)	-1%	workers comp insurance
Cuntos	ψ 0,440,000	ψ 1,505,550	24.070		Ψ 0,200,000	Ψ 1,044,102	24.170	1	ψ (13,031)	-170	due to increased consulting fees for technology
Services and Fees	\$ 4,116,065	\$ 745,475	18.1%		\$ 4,430,637	\$ 928,565	21.0%		\$ 183,090	25%	development
Scholarships/Fee Waivers	\$ 1,110,895	\$ 119,097	10.7%		\$ 1,110,895	\$ 251,295	22.6%	1	\$ 132,198	111%	timing of utilization of fee waivers
											primarily due increase in the purchase of educational
Materials and Supplies Tech Expense/Licensing	\$ 6,477,920 \$ 1,956,061	\$ 1,186,699 \$ 637,564	18.3% 32.6%		\$ 6,614,473 \$ 2,126,939	\$ 1,646,151 \$ 838,113	24.9% 39.4%	-	\$ 459,451 \$ 200,549	39% 31%	materials and supplies associated with lab fee expense
Tech Expense/Licensing	\$ 1,956,061	\$ 637,364	32.6%	4	\$ 2,120,939	\$ 030,113	39.4%	4	\$ 200,549	31%	due to unemployment comp payments made last year
Bad Debt/Unemployment Comp/Misc	\$ 817,625	\$ (65,117)	-8.0%		\$ 1,170,257	\$ (34,107)	-2.9%		\$ 31,010	-48%	that did not reoccur this year
Other Current Expense	\$ 5,950,000		2.0%		\$ 3,157,455	\$ 227,720	7.2%	1	\$ 108,060	90%	due to timing of transfers out to restricted funds
Total Current Expense	\$ 30,918,336	\$ 5,985,265	19.4%		\$ 29,099,754	\$ 6,923,637	23.8%	13%	\$ 938,373	16%	
Capital Spending		1,111,111			.,,	-,,-					
	1	1						1			Timing difference for payment of computer refresh
Computer Refresh Leases	\$ 2,126,836	\$ 622,839	29.3%		\$ 2,839,737	\$ 503,525	17.7%	13%	\$ (119,315)	-19%	leases
											planning allowed for ealier purchase of one-time capital
Capital Purchases- Non-Recurring	\$ 1,024,978	\$ 401,717	39.2%		\$ 2,247,784	\$ 647,144	28.8%	8%	\$ 245,427	61%	equipment
Total Capital Spending	\$ 7,651,814	\$ 1,024,556	13.4%		\$ 5,087,521	\$ 1,150,668	22.6%	ļ	\$ 126,112	12%	
Total Operating Costs - Fund 1x	\$ 142,064,423	\$ 31,225,989	22.0%		\$ 144,868,595	\$ 33,237,485	22.9%	15%	\$ 2,011,497	6%	
Total Remaining Funds (Surplus/Deficit)	\$ 85,035	\$ 11,237,435			\$ (0)	\$ 10,124,889		1	\$ (1,112,546)	-10%	
		, ,				, ,		1	( ) , ,		
*As part of the one college efforts, the FY11-12 Budget includes lab	fees previously budgeted	seperately. The FY10-11	Budget/Actu	als shown	nclude Lab Fees for comp	arison purposes in this re	port.	•			

October 17, 2011

#### MEMORANDUM

**TO:** Board of Trustees, St. Petersburg College

FROM: William D. Law, Jr., President

**SUBJECT:** Bookstore Management Services Consulting-Information Item

Given the more complex nature and rapidly changing trends of the textbook industry I deemed it to be in the college's best interests to seek objective guidance in the assessment and procurement of future bookstore management services. This external support is particularly necessary in light of the sometimes strained relationship between the college and its current provider in the recent past.

To that end, we have retained the services of Campus Bookstore Consulting Corporation (CBC) to assist with the procurement of college bookstore management services. The principals of CBC are former senior executives in the bookstore contract management industry.

CBC is objective, independent, and knowledgeable of textbook industry trends and will provide St. Petersburg College with the data, information, analysis, tools, etc., to enable the College to develop an effective long-term bookstore solution.

Trends in the industry include greater access to electronic textbook materials, multiple platforms for electronic textbook formats and delivery systems as well as continued development and availability of other more affordable textbook options for students.

Specifically, we will use the CBC consulting services for the following general priorities:

- To determine the service requirements and bookstore needs of the St. Petersburg College campus community;
- To develop a Request For Proposals (RFP) for Bookstore Management Services, including defining Options that include e-book solutions, as well as on-campus bookstore management solutions;
- To assist the St. Petersburg College Administration with soliciting Proposals from Bookstore Contract Management Firms, and/or other course materials solution providers;

- To analyze Proposals received from Bookstore Contract Management Firms; and
- To serve as a resource for the St. Petersburg College Administration throughout the bookstore RFP process.

The costs to achieve the following objectives will not exceed \$29,500 plus travel expenses or other optional services for contract development.

This informational report was compiled by Doug Duncan, Senior Vice President, Administrative/Business Services & Information Technology.

Yvm100411

October, 2011

#### MEMORANDUM

**TO:** Board of Trustees, St. Petersburg College

**FROM:** William D. Law, Jr., President

**SUBJECT:** Property Returned to Vendor or Grantor

This report serves to authorize and record the disposal of equipment in fiscal year 2010 - 2011 not previously presented to the Board.

# EQUIPMENT RETURNED TO VENDOR OR GRANTOR

During fiscal year 2011, SPC received written notice to return the following items purchased via grant or restricted funds. Parties receiving returned equipment included Pinellas County Schools for Collegiate High School grant purchases, The University of Florida's dental program at UPC and the Florida National Guard program housed at the Allstate Center.

		ACQUISITION	AMOUNT
TAG#	DESCRIPTION	DATE	AMOUNT
27911	Copier: Lanier LD024C	7/29/2004	7,249.00
28949	Panorex X-Ray Machine	3/4/2005	24,136.00
30734	Digital Imaging System: ATScanx	7/27/2005	12,230.93
40190	Prosthetic Hand - Sierra V.O. Right	11/29/2010	1,138.37
09287	Power Mac 8100/80 Cpu	2/1/1995	4,737.00
09321	Night Vision Pocketscope	5/1/1995	3,195.00
09593	Pole Camera	2/1/1996	18,970.00
09594	Briefcase Repeater	1/1/1996	6,023.09
09595	Disguised Portable Sound	1/1/1996	5,023.09
09760	Title Iii Line Monitorin	10/1/1995	4,100.00
09765	Dial Number Recorder	10/1/1995	7,748.00
09768	Smart Slave	09/1/1995	2,348.00
09772	Fax Machine: Omnifax	10/1/1995	1,275.00
09773	Lite Pro Lcd Projector	10/1/1995	5,566.00
09774	Tape Backup: Aps	10/1/1995	1,407.41
09880	Surveillance System Tran	1/1/1996	9,628.10
10723	Powerbook 2300C Computer	9/1/1996	4,223.62
10724	Powerbook 2300C Computer	9/1/1996	3,826.61
11193	Poweredge Server: Dell	4/15/1997	50,312.20
11205	Cart: Ez Go	4/1/1997	1,500.00

11479	Drainator: Encan	6/30/1997	6 900 00
11479	Projector: Epson Projector: Epson	6/30/1997	6,800.00 6,800.00
11829	Printer: HP C3540A	7/3/1997	1,932.00
12045	Camera/Studio Equipment	9/19/1997	47,450.70
12045	Generator: Arbitrary Waveform	9/17/1997	1,676.00
12050	DC Power Supply	9/17/1997	3,955.50
12057	CW Power Sensor	9/17/1997	1,040.00
12058	Component Tester: Deluxe Tracker	9/26/1997	1,885.00
12069	Generator: TSG 130A	9/23/1997	2,492.20
12009	Signal Monitor: WFM90 NTSC	9/23/1997	1,701.06
12073	Power Meter: Single Channel	9/17/1997	2,280.00
12123	Projector: Epson 7100	3/17/1998	8,850.44
12123	Projector: Epson 7100 Projector: Epson ELP 7100	3/17/1998	8,850.44
12124	Color Picture System: RPIC 7000	7/7/1997	8,850.00
12128	Video Analyzer Base Unit	9/16/1997	24,425.35
12129	Digital Oscilloscope	9/17/1997	6,768.00
12132	AirNet Digital Pager Intercept	9/23/1997	11,524.00
12162	Orion Cellular Direction Finder	11/20/1997	8,570.00
12653	Monitor: Color 20"	8/18/1997	2,090.00
12663	Triggerfish 4000	12/17/1997	47,900.00
12722	Spectrum Analyzer Base	9/16/1997	27,821.50
12722	Video Camera: JVC Digital	10/2/1998	1,500.00
12757	Video Camera: JVC Digital	10/2/1998	1,500.00
13780	DNR Kit w/printer	10/2/1998	2,420.00
13760	Mobile Phone System: Digital	11/16/1998	3,710.25
13826	Radio: 20 Channel VHF	11/3/1998	1,367.50
13827	Radio: 20 Channel VHF	11/3/1998	1,367.50
14262	Server: Dell PowerEdge 2300	1/7/1999	7,967.00
16481	Multi Ban Peak Limiter	8/22/2000	1,512.56
18314	Portable Video Editor	11/1/2000	3,355.00
18322	Laptop Computer: Dell Latitude	1/26/2001	2,691.00
18323	Laptop Computer: Dell Latitude	1/26/2001	2,691.00
18324	Laptop Computer: Dell Latitude	1/26/2001	2,691.00
18329	Laptop Computer: Dell Latitude	1/26/2001	2,691.00
18736	Laptop Computer: Dell Latitude	12/12/2000	3,170.00
18737	Laptop Computer: Dell Latitude	12/13/2000	3,692.00
18739	Laptop Computer: Dell Latitude	12/13/2000	3,462.00
18740	Laptop Computer: Dell Latitude	12/13/2000	3,462.00
18744	Laptop Computer: Dell Latitude	12/12/2000	2,940.00
18745	Laptop Computer: Dell Latitude	12/12/2000	2,940.00
18749	Laptop Computer: Dell Latitude	12/12/2000	2,940.00
18752	Laptop Computer: Dell Latitude	12/12/2000	2,940.00
19578	15" LCD SVGA Display	11/11/2002	3,680.45
20329	Rock-Climbing Wall: 24'	9/21/2001	25,400.00
20336	Digital Video Camera: Sony	10/10/2001	21,643.00
20337	Camera Control Unit: Sony	10/10/2001	2,220.30
20337	Camera Adapter: Sony	10/10/2001	1,208.20
20340	Zoom Demand Unit: Sony Fuji on	10/10/2001	7,210.00
20340	Beta cam SP Recorder: Sony	10/10/2001	1,500.00
27068	Field Monitor: JVC	12/8/2003	1,110.00
27000	I ICIG IVIOIII(OI, J V C	14/0/4003	1,110.00

		Grand Total	576.324.71
37257	Climbing Wall	1/16/2008	15,000.00
28891	Server: Dell PowerEdge 4600	11/5/2004	7,362.96
28885	Computer: Dell GX280	10/14/2004	1,477.17
28883	Computer: Dell GX280	10/14/2004	1,477.17
28882	Computer: Dell GX280	10/14/2004	1,477.17
28878	Computer: Dell GX280	10/14/2004	1,477.17
28877	Computer: Dell GX280	10/14/2004	1,477.17
28876	Computer: Dell GX280	10/14/2004	1,477.17
28875	Computer: Dell GX280	10/14/2004	1,477.17
28871	Computer: Dell GX280	10/14/2004	1,477.17
28868	Computer: Dell GX280	10/14/2004	1,477.17
28867	Computer: Dell GX280	10/14/2004	1,477.17
28864	Computer: Dell GX280	10/14/2004	1,477.17
28863	Computer: Dell GX280	10/14/2004	1,477.17
28862	Computer: Dell GX280	10/14/2004	1,477.17
28860	Computer: Dell GX280	10/14/2004	1,477.17

This information provided by Doug Duncan, Senior Vice President, Administrative/Business Services and Information Technology; and Theresa Furnas, Associate Vice President Financial & Business Services.

kr0920111

# MEMORANDUM

**TO:** Board of Trustees, St. Petersburg College

FROM: William D. Law, Jr., President

**SUBJECT:** Student Tuition and Fees Report

# Approval is sought for the following changes to the Student Tuition and Fee Schedule:

# **Additions:**

Type	Description	Amount	Due	Effective
NONE				

# **Deletions:**

Type	Description	Amount	Due	Effective
Lab Fee	CAP 2134 Database Security	\$140.00	with course	Spring 11/12
			registration	
Lab Fee	CGS 1100 Computer	\$40.00	with course	Spring 11/12
	Applications		registration	
Lab Fee	CGS 1172 E-Commerce Site	\$60.00	with course	Spring 11/12
	Designer I		registration	
Lab Fee	CGS 1515 Spreadsheet	\$40.00	with course	Spring 11/12
	Techniques & Programming		registration	
Lab Fee	CGS 1545 Database	\$40.00	with course	Spring 11/12
	Techniques & Programming		registration	
Lab Fee	CGS 1560 Microcomputer	\$40.00	with course	Spring 11/12
	Operating Systems		registration	
Lab Fee	CGS 1821 Web Graphics	\$40.00	with course	Spring 11/12
	Design I		registration	
Lab Fee	CGS 1827 Web Graphics	\$40.00	with course	Spring 11/12
	Design II		registration	
Lab Fee	CGS 1831 Web	\$60.00	with course	Spring 11/12
	Foundations/Essentials		registration	
Lab Fee	CGS 1874 Introduction to	\$60.00	with course	Spring 11/12
	FLASH		registration	
Lab Fee	CGS 2173 E-Commerce Site	\$60.00	with course	Spring 11/12
	Designer II		registration	
Lab Fee	CGS 2402 Programming in	\$40.00	with course	Spring 11/12

	C++ for Business		registration	
Lab Fee	CGS 2811 Incident Response	\$140.00	with course	Spring 11/12
	and Disaster Recovery	,	registration	8
Lab Fee	CGS 2823 Advance Web Site	\$60.00	with course	Spring 11/12
	Development	40000	registration	- F8
Lab Fee	CGS 2940 Web Design	\$60.00	with course	Spring 11/12
<u> </u>	Internship	Ψ00.00	registration	
Lab Fee	CIS 1358 Operating System	\$140.00	with course	Spring 11/12
Luo 1 cc	Security System	Ψ1 10.00	registration	Spring 11/12
Lab Fee	CIS 2321 Systems Analysis	\$140.00	with course	Spring 11/12
Labree	CIS 2321 Systems 1 marysis	Ψ140.00	registration	Spring 11/12
Lab Fee	CIS 2352 Ethical Hacking	\$140.00	with course	Spring 11/12
Labree	CIS 2332 Edifical Hacking	Ψ140.00	registration	Spring 11/12
Lab Fee	CIS 2940 Technology	\$140.00	with course	Spring 11/12
Labree	Management Internship	Ψ140.00	registration	Spring 11/12
Lab Fee	CNT 1000 Local Area	\$140.00	with course	Spring 11/12
Labree	Network	Ψ140.00	registration	Spring 11/12
Lab Fee	CNT 2940 Computer	\$140.00	with course	Spring 11/12
Lauree	Networking Internship	\$140.00	registration	Spring 11/12
Lab Fee	COP 1831 Web Scripting with	\$60.00	with course	Spring 11/12
Lao ree	CGI/PERL & JavaScript	\$00.00	registration	Spring 11/12
Lab Fee	COP 1842 Developing Web	\$60.00	with course	Spring 11/12
Lao ree	1 0	\$00.00		Spring 11/12
Lab Fee	Sites Using PHP/MYSQL	\$60.00	registration with course	Spring 11/12
Lab Fee	COP 2250 Java Programming I	\$60.00		Spring 11/12
Lab Ess	COD 2251 Java Das are manin a	\$60.00	registration with course	Comin = 11/12
Lab Fee	COP 2251 Java Programming II	\$60.00		Spring 11/12
Lab Fee	COP 2360 Introduction to C#	\$40.00	registration	Comin = 11/12
Lab Fee		\$40.00	with course	Spring 11/12
Lab Ess	Programming COP 2362 Advanced	\$40.00	registration	Comin = 11/12
Lab Fee		\$40.00	with course	Spring 11/12
Lab Ess	Programming with C#	¢40.00	registration	C 11/12
Lab Fee	COP 2654 iPhone/iPod App	\$40.00	with course	Spring 11/12
T 1 F	Development GOD 2001 L. G. i. i.	Φ.(0, 0.0	registration	G : 11/10
Lab Fee	COP 2801 JavaScript	\$60.00	with course	Spring 11/12
T 1 F	COD 2006 I G D	Φ40.00	registration	G : 11/10
Lab Fee	COP 2806 Java Server Pages	\$40.00	with course	Spring 11/12
T 1 F	& Servlets	Φ00.00	registration	G : 11/10
Lab Fee	COP 2823 Advanced Web	\$90.00	with course	Spring 11/12
T 1 D	Page Creation	Φ40.00	registration	G : 11/10
Lab Fee	COP 2837 Visual Basic.Net	\$40.00	with course	Spring 11/12
T 1 F	Programming I	Φ40.00	registration	G : 11/10
Lab Fee	COP 2838 Visual Basic.Net	\$40.00	with course	Spring 11/12
T 1 T	Programming II	Φ40.00	registration	0 : 11/10
Lab Fee	COP 2839 ASP.NET	\$40.00	with course	Spring 11/12
	Programming w/VB.NET	<b>#</b> 00.00	registration	G 1 11/12
Lab Fee	COP 2843 Advanced	\$90.00	with course	Spring 11/12
	PHP/MYSQL	<b></b>	registration	
Lab Fee	COP 2940 Computer	\$40.00	with course	Spring 11/12
	Programming Internship	****	registration	
Lab Fee	CTS 1120 Introduction to	\$140.00	with course	Spring 11/12

	Network Security Foundations		registration	
Lab Fee	CTS 1314 Network Defense	\$140.00	with course	Spring 11/12
	and Countermeasures		registration	
Lab Fee	CTS 2106 Fundamentals of the	\$200.00	with course	Spring 11/12
	Linux/Unix Operating		registration	
	Environment			
Lab Fee	CTS 2321 Linux	\$200.00	with course	Spring 11/12
	Administration I		registration	
Lab Fee	CTS 2322 Linux	\$200.00	with course	Spring 11/12
	Administration II		registration	
Lab Fee	CTS 2940 IT Security	\$140.00	with course	Spring 11/12
	Internship		registration	
Lab Fee	ISM 3232 Software Essentials	\$45.00	with course	Spring 11/12
			registration	
Lab Fee	ISM 3323 Security Essentials	\$45.00	with course	Spring 11/12
			registration	
Lab Fee	ISM 4212 Database Design &	\$45.00	with course	Spring 11/12
	Administration		registration	
Lab Fee	ISM 4220 Network	\$45.00	with course	Spring 11/12
	Technology Information		registration	
Lab Fee	ISM 4301 Global Information	\$45.00	with course	Spring 11/12
	Systems		registration	
Lab Fee	ISM 4320 Core Security	\$45.00	with course	Spring 11/12
	Principles		registration	
Lab Fee	ISM 4324 Applications in	\$45.00	with course	Spring 11/12
	Information Security		registration	
Lab Fee	ISM 4330 Information	\$45.00	with course	Spring 11/12
	Security Policy Administration		registration	
Lab Fee	ISM 4480 Electronic	\$45.00	with course	Spring 11/12
	Commerce Systems		registration	

## **Fee Changes:**

Type	Description	Currently	New	<b>Explanation of Fee</b>	Due	Effective
Lab Fee	CET 1171C Computer Repair	\$60.00	\$40.00	Change The courses no longer need to collect textbook fees,	with course registration	Spring 11/12
	Essentials			students will be using bookstore directly. Also, a decrease in instructor fees.	logistration	11/12
Lab Fee	CET 1172C Computer Support Technician	\$60.00	\$40.00	The courses no longer need to collect textbook fees, students will be using bookstore directly. Also, a decrease in instructor fees.	with course registration	Spring 11/12
Lab Fee	CET 1600 Network	\$210.00	\$40.00	The courses no longer need	with course	Spring

	Fundamentals			to collect textbook fees, students will be using bookstore directly. Also, a decrease in instructor fees.	registration	11/12
Lab Fee	CET 1610 Routing Protocols & Concepts	\$250.00	\$40.00	The courses no longer need to collect textbook fees, students will be using bookstore directly. Also, a decrease in instructor fees.	with course registration	Spring 11/12
Lab Fee	CET 2615 LAN Switching & Wireless	\$350.00	\$40.00	The courses no longer need to collect textbook fees, students will be using bookstore directly. Also, a decrease in instructor fees.	with course registration	Spring 11/12
Lab Fee	CET 2620 Accessing the WAN	\$350.00	\$40.00	The courses no longer need to collect textbook fees, students will be using bookstore directly. Also, a decrease in instructor fees.	with course registration	Spring 11/12
Lab Fee	CET 2670 Scalable Routing Protocols & IPv6	\$375.00	\$40.00	The courses no longer need to collect textbook fees, students will be using bookstore directly. Also, a decrease in instructor fees.	with course registration	Spring 11/12
Lab Fee	CET 2682 Fundamentals of Voice Over IP(VoIP)	\$450.00	\$40.00	The courses no longer need to collect textbook fees, students will be using bookstore directly. Also, a decrease in instructor fees.	with course registration	Spring 11/12
Lab Fee	CET 2685 Implementing Secure Converted WANS	\$375.00	\$40.00	The courses no longer need to collect textbook fees, students will be using bookstore directly. Also, a decrease in instructor fees.	with course registration	Spring 11/12
Lab Fee	CET 2856 Enterprise Cisco Switch/Wireless	\$375.00	\$40.00	The courses no longer need to collect textbook fees, students will be using bookstore directly. Also, a decrease in instructor fees.	with course registration	Spring 11/12
Lab Fee	CTS 1303 Configuring & Troubleshooting Windows Server Active Directory Domain Services	\$500.00	\$40.00	The courses no longer need to collect textbook fees, students will be using bookstore directly. Also, a decrease in instructor fees.	with course registration	Spring 11/12
Lab Fee	CTS 1327 Installing &	\$325.00	\$40.00	The courses no longer need to collect textbook fees,	with course registration	Spring 11/12

	Configuring Microsoft Windows Client			students will be using bookstore directly. Also, a decrease in instructor fees.		
Lab Fee	CTS 1328 Planning & Administering Windows	\$500.00	\$40.00	The courses no longer need to collect textbook fees, students will be using bookstore directly. Also, a decrease in instructor fees.	with course registration	Spring 11/12
Lab Fee	CTS 1334 Configuring & Troubleshooting a Windows Server Network Infrastructure	\$500.00	\$40.00	The courses no longer need to collect textbook fees, students will be using bookstore directly. Also, a decrease in instructor fees.	with course registration	Spring 11/12

Doug Duncan, Senior Vice President, Administrative/Business Services and Information Technology; Anne M. Cooper, Senior Vice President, Academic & Students Affairs; and Jamelle Conner, Associate Vice President, Institutional Research, Planning, Budget & Compliance, recommend approval.

frc0104115

October 17, 2011

#### MEMORANDUM

**TO:** Board of Trustees, St. Petersburg College

**FROM:** William D. Law, Jr., President

**SUBJECT:** Board of Trustees Rules

The College is in the process of undertaking a comprehensive and systematic review of its Rules and Procedures to ensure that each reflects the policies and practices of the institution. The purpose of this initiative is to ensure the College remains in compliance with the mandate in 120.74, Florida Statutes; to review, clarify, simply and streamline rules where needed to improve efficiency and correct deficiencies. Further, procedural provisions found in the Rules are being moved to Procedures in an ongoing effort to strengthen the College's Procedures and promote accessibility and usability by employees and students. As this initiative will involve a review of Rules and Procedures over a period of months, the first proposed revisions primarily involve the administrative policies of the College, which are found in Section I. of the Rules Manual.

Approval is sought for the following proposed changes to the Rules and Procedures Manual, which are being submitted for your consideration:

**6Hx23-1.021 Adoption of Chapter 6A-14 Florida Administrative Code** The purpose of this change is to repeal the Rule as it is unnecessary. *Submitted by Suzanne Gardner*.

**6Hx23-1.04 Meetings of the District Board of Trustees** The proposed change will update the Rule title and add provisions related to trustees' telephonic participation at meetings. *Submitted by Suzanne Gardner*.

**6Hx23-1.041 Board Members' Participation by Telephone in Special and Regular Meetings of the Board of Trustees** The purpose of this change is to repeal this Rule and move the streamlined provision to the Board's Rule 6Hx23-1.04 regarding meetings of the Board. *Submitted by Suzanne Gardner*.

**6Hx23-1.08 Description of Organization** The proposed change will streamline and update the Rule on agency organization. *Submitted by Suzanne Gardner*.

**6Hx23-1.101 Indexing, Management and Availability of Final Orders** The proposed change will repeal this Rule and move its provisions to a College Procedure. *Submitted by Suzanne Gardner*.

- **6Hx23-1.11 Requirements for Rulemaking** The proposed change will streamline the Rule and move procedural provisions to a College Procedure. *Submitted by Suzanne Gardner*.
- **6Hx23-1.12 Approved Forms** The proposed change will revise the Rule to provide that the Board authorizes the President to establish a process for reviewing and approving College forms. *Submitted by Suzanne Gardner*.
- **6Hx23-1.14 Advertising** The proposed change will revise the Rule to provide that the Board authorizes the President to establish policies regarding advertising. *Submitted by Suzanne Gardner*.
- **6Hx23-1.17 Collection of Money from Students** The proposed change will revise the Rule to provide that the President shall establish and implement procedures regarding the collection of money from students. *Submitted by Suzanne Gardner*.
- **6Hx23-1.18 Student and Staff Contact** The proposed change will repeal the Rule. *Submitted by Suzanne Gardner*.
- **6Hx23-1.21 College Facilities** The proposed change will revise the Rule to provide that the Board shall authorize the President to establish and implement policies and procedures related to the use of College facilities. *Submitted by Suzanne Gardner*.
- **6Hx23-1.31 Accreditation** The proposed change will revise the Rule to provide that the College shall maintain accreditation and the President is authorized to establish procedures regarding specialized accreditation. *Submitted by Suzanne Gardner*.
- **6Hx23-1.32 Specialized Accreditation** The proposed changes will repeal this Rule and move the streamlined provision to the Rule on Accreditation. *Submitted by Suzanne Gardner*.
- **6Hx23-1.33 Direct Support Organizations** The proposed change will revise the Rule to provide that the President is authorized to implement policy and procedures related to the establishment of direct support organizations and certification of compliance. Procedural provisions are shifted to the College's Procedure on Direct Support Organizations. *Submitted by Suzanne Gardner*.
- **6Hx23-1.34 Discrimination Grievance** The proposed change will revise the Rule to provide that the College shall establish procedures for seeking resolution of grievances. *Submitted by Suzanne Gardner*.
- **6Hx23-1.35 Copyright and Patent** The proposed change will revise the Rule to add policies related to trademarks, and to delete and shift procedural provisions to a College Procedure. *Submitted by Suzanne Gardner*.
- **6Hx23-4.15** Academic Average and Repeated Courses The proposed change will authorize the President to implement policy and procedures related to academic averages and repeated courses and shift procedural provisions to College procedures. *Submitted by Tonjua Williams*.
- Suzanne L. Gardner, Acting General Counsel, recommends approval.

Attachment

#### 6Hx23-1.021 ADOPTION OF CHAPTER 6A-14 FLORIDA ADMINISTRATIVE CODE

Intent:

Chapter 6A-14, Florida Administrative Code, has been substantially rewritten with an expected approval of the rewrite to occur in May 2004. The primary intent of the rewrite is to give local boards more control. As it will take several months to develop recommended changes to the Board of Trustees of St. Petersburg College Rules, the current provisions (April 2004) of Chapter 6A-14 are hereby adopted to become effective upon the State Board of Education's approval and effective date of its rewrite of Chapter 6A-14. Any new provision of the rewrite adopted by the State Board of Education which is in conflict with the present language (April 2004) shall control.

Specific Authority: 1001.64(2) & (4)

Law Implemented: 1001.64; 1001.65, F.S.; Chapter 6A-14 F.A.C.

History: 6/22/04. Filed – 6/22/04. Effective – 6/22/04; 10/17/11. To Be Repealed –

10/17/11. Proposed Date To Become Effective – 10/17/11.

## 6Hx23-1.04 MEETINGS OF THE DISTRICT BOARD OF TRUSTEES

The District Board of Trustees, at its annual organizational meeting each July, shall establish a schedule for its regular meetings for the College's fiscal year, including day, time and location. Regular meetings shall be held each month in accordance with this schedule, unless otherwise rescheduled. Special and emergency meetings shall be called and conducted in accordance with Chapter 120, Florida Statutes, and State Board of Education Rule 6A-14.0243.

All meetings and workshops of the District Board of Trustees can be conducted and attendance of Board members provided for by means of communications media technology. If it is known in advance that the meeting or workshop will be conducted by means of communications media technology, the notice of the meeting or workshop shall so state. Any action taken at a meeting or workshop presented by communications media technology will be afforded full force and effect.

<u>Trustees may participate in meetings telephonically under the following conditions:</u>

- A. That a quorum must be physically present at the regular, special or emergency meeting; and
- B. That there be some extraordinary circumstance preventing the Board member from being physically present at the regular, special, or emergency meeting of the Board. Extraordinary circumstances would include matters which are out of the ordinary, exceed the usual or normal, or are not customary.

Specific Authority: 1001.64 (2) & (4) F.S. Law Implemented: 1001.64, 1001.61, F.S.

History: Formerly - 6Hx23-2-1.02. Adopted - 12/23/69. Readopted -

10/25/77. Amended - 7/16/70, 7/15/71, 12/19/74, 2/15/79, 9/17/81, 3/20/90, 12/18/90. Filed 12/18/90. Effective - 12/18/90; 10/22/97. Filed - 10/22/97. Effective - 10/22/97; 10/17/11. To Be Filed -

10/17/11. Propose Date To Become Effective – 10/17/11.

# 6Hx23-1.041 BOARD MEMBERS' PARTICIPATION BY TELEPHONE IN SPECIAL AND REGULAR MEETINGS OF THE BOARD OF TRUSTEES

#### I. INTENT

It is the intent of the Board of Trustees to follow and comply with the provisions of Florida Statutes 286.011 and to further comply with the Florida Attorney General's Opinion AGO 2003-41, dated September 3, 2003.

- II. This Rule is therefore established to permit members of the Board of Trustees to participate by telephone in said meetings under the following conditions:
  - A. That a quorum must be physically present at the regular, special or emergency meeting; and
  - B. That there be some extraordinary circumstance preventing the Board member from being physically present at the regular, special, or emergency meeting of the Board.

#### III. DEFINITION OF EXTRAORDINARY CIRCUMSTANCES

Extraordinary circumstances would include matters which are out of the ordinary, exceed the usual or normal, or are not customary.

Specific Authority: 1001.64(2) & (4)

Law Implemented: 286.011, F.S.; AGO 2003-41, dated 9/3/03.

History: Adopted – 2/17/04. Effective – 2/17/04; 10/17/11. To Be Repealed

- 10/17/11. Proposed Date To Become Effective - 10/17/11.

#### 6Hx23-1.08 DESCRIPTION OF ORGANIZATION

- I. St. Petersburg College's governing body is the Board of Trustees of St. Petersburg College, Florida. The Board of Trustees of St. Petersburg College is, by statute, a body corporate, a political subdivision of the state of Florida and a part of the State Community Florida College System and is further authorized to offer certain baccalaureate degrees as a four-year college.
- II. The Board is the proper party in all suits for or against the College. (Florida Statutes 240.315, 240.317 and SB 1162, 2001 Legislature.) The general powers and duties of the Board of Trustees are set forth in Florida Statutes 240.319, 1001.64, and Florida Board of Education Rules and SB 1162, 2001 Legislature. The Board of Trustees by law is permitted to establish rules to assist in carrying out its powers and duties. Said rules are adopted pursuant to the Administrative Procedure Act, Chapter 120, Florida Statutes, hereinafter referred to as the APA. Generally, the Board meets once per month. The meetings are publicly noticed and agendas are provided as required by the APA. Administrative Procedure Act, Chapter 120, Florida Statutes.
  - H.III. The President is the Secretary to the Board of Trustees and the Chief Administrative Officer in charge of the day-to-day operation of the College. The general powers of the President are set forth in the Florida Board of Education Rules and the Rules & Procedures of the Board of Trustees.
  - IIIIV. Each College campus is operated by either a provost, or campus site executive officer, or the senior vice president of Baccalaureate Programs and University Partnerships who is under the authority of the President.
  - IV.V.The Board of Trustees' Rules and Procedures are available to College employees, students and general public via the College's Web Central website. The official College rules are available in the College Attorney's Office located in the front building at the College's District Office whose physical address is: 8580-66th Street North, Pinellas Park FL 33781.
  - V. The Board's agency Clerk is located in the front building at the College's District Office whose physical address is: 8580-66th Street North, Pinellas Park FL 33781. Mail should be addressed to the Clerk at PO Box 13489, St. Petersburg FL 33733-3489. The Clerk's telephone number is (727) 341-3260. The Board's agency Clerk's duties and responsibilities include the preparation and maintenance of agendas and minutes under the direction of the Secretary to the Board. The Board Clerk's contact information and

instruction on submissions to, and service on, the Board is provided on the College's website.

- VI. Petitions, responses, pleadings, documents or other matters to be presented to the Board of Trustees may be filed by electronic transmission to (727) 341-3318 provided that:
  - 1. The party who files a document by electronic transmission represents that the original physically signed document shall be retained by that party for the duration of the proceedings; and in any subsequent appeal or subsequent proceeding in that cause, the party shall produce it upon request of the other parties.
  - 2. The party who elects to file a document by electronic transmission shall be responsible for any delay, disruption or interruption of the electronic signals and accepts the full risk that the document may not be properly filed with the Clerk as a result.
  - 3. The filing date of the electronically transmitted document shall be the date the agency Clerk receives the complete document.
- VII. Contact the Clerk of the Board of Trustees, located in the front building at the College's District Office, whose physical address is: 8580-66th Street North, Pinellas Park FL 33781, regarding information about variances from or waivers of agency rules and petitioning for variances and waivers as may be permitted by Chapter 120, Florida Statutes.

Specific Authority: 1001.64(2)&(4) F.S.

Law Implemented: Chapter 120, FS; Rule 28-101.001, FAC

History: ...10/17/11. To Be Filed – 10/17/11. Proposed Date To Become

Effective – 10/17/11.

#### 6Hx23-1.101 INDEXING, MANAGEMENT AND AVAILABILITY OF FINAL ORDERS

\*Please note that the text below in italics will move in its entirety without change or revision to the College's Procedure on Indexing, Management and Availability of Final Orders, P6Hx23-1.101.

I. Purpose. To provide a plan for indexing final orders which are required to be indexed or listed by Section 120.53(2), Florida Statutes.

#### II. Definitions.

- (a) "Final Order" means a written final Board decision which is not a rule and which has been filed with the Board clerk. It includes final Board decisions which are affirmative, negative, injunctive or declaratory in form and includes material explicitly adopted in it.
- (b) "Board Clerk" is an employee of the College appointed by the President who shall serve at the discretion of the President and during said appointment the employee's job description shall include, among others, the duties of the Board Clerk.
- (c) "Official Reporter" means the Board publication in which the Board publishes all final orders, the index to final orders, and a list of final orders which are listed rather than published.
- III. Public inspection and duplication. The following shall be available from the Board Clerk for inspection and copying at no more than cost:
  - (a) All rules adopted by the Board in the discharge of its duties and responsibilities.
  - (b) All final orders.
  - (c) A current subject matter index of final orders.
  - (d) A list of final orders.
- IV. Final Orders Required to be Indexed. The following final orders resulting from a proceeding under Chapter 120.54(4), 120.56, 120.565 and 120.57(1), (2) or (3), Florida Statutes, shall be indexed:
  - (a) A final order which discusses a substantial legal issue of first impression which is actually resolved in the case;

- (b) A final order which establishes a rule of law, principle, or policy for the first time which the Board will rely upon and apply in similar circumstances;
- (c) A final order which alters, modifies, or significantly clarifies a rule of law, principle, or policy previously applied, announced, or relied upon by the Board, or
- (d) A final order which resolves an apparent conflict in decisions of the Board or harmonizes decisions of appellate courts.

## V. Listing of Final Orders.

- (a) The Board Clerk shall maintain a list of all final orders including those made by stipulation, agreed settlement or consent.
- (b) The list shall contain the names of the parties to the proceedings and the number assigned to the final order.
- (c) All final orders described in IV. above shall be indexed separately and published in the official Board reporter.

## VI. Numbering of Final Orders.

- (a) All final orders that are required to be indexed or listed shall be sequentially numbered using a two-part number separated by a dash. The first part before the dash indicates the year and the second part indicates the numerical sequence of the order issued for that year beginning with number I each new calendar year.
- (b) The assigned agency prefix, "DBT-SPJC", shall precede the two-part number.
- (c) The order category shall be added as a suffix succeeding the two-part number.
- (d) The order category shall be abbreviated as follows:

DS - Declaratory statement

FOI - Final order informal proceeding FOF - Final order formal proceeding

S - Stipulation

AS - Agreed settlement CO - Consent order

### VII. Systems for Indexing Final Orders.

(a) The Board Clerk shall maintain an alphabetical subject matter index for final orders required to be indexed.

- (b) The index shall be hierarchical in format with headings broad enough to incorporate the subject titles from the Florida Statutes under which the order is rendered.
- (c) Related key words and common and colloquial words shall be cross-referenced.
- (d) Order numbers shall be listed sequentially in an indentation immediately below the applicable text indentation.
- (e) The Board shall designate the major subject headings to be used, including, as a minimum, the following:
  - 1. Bid Protest
  - 2. Consultants Competitive Negotiation Act
  - 3. Employees
  - 4. Hearing Denials
  - 5. Procedure
  - 6. Rule Making Authority
  - 7. Student Discipline
- (f) The index shall be cumulative from January 1, 1992 forward. The index shall be updated no less than every three (3) months. Retention shall be permanent.

#### VIII. Official Reporter

- (a) The official reporter for the publication or the list of index to all final orders shall be the official reporter published by the Board. The reporter shall be the official compilation of all final orders required to be indexed, listed, and published by the Board.
- (b) The official reporter and the full text of any stipulation, agreed settlement or consent order indexed in the official reporter shall be available for inspection and copying at cost from the Board Clerk located in the College Attorneys Office at the College's District Office located at 8580 66th Street North, Pinellas Park, Florida 34665. The office of the Board Clerk is open to the public between the hours of 8:00 a.m. and 4:00 p.m., excluding holidays and weekends.

#### IX. Maintenance of Records.

All Final orders that comprise final Board action and that must be indexed pursuant to this rule shall be permanently maintained by the Board pursuant to the retention schedule approved by the Department of State, Division of Library and Information Services.

## X. Public Accessibility.

- (a) The Board shall make final orders accessible and available to the public by sequentially and indexing all final orders. The Board shall make the final orders and subject matter index available to the public.
- (b) The Board Clerk shall assist the public in obtaining information pertaining to final orders.
- (c) The system or process used by the Board Clerk to search and locate all final orders is as follows:

The Clerk shall enter into a computer all final orders according to subject matter. The Clerk shall search and locate final orders by consulting main subject headings, subheadings and sub-subheadings which shall be displayed alphabetically on a computer generated cumulative according to Section 6 of this rule, and shall appear in the index under their appropriate subject heading(s). The Clerk shall then locate the requested final order which will be filed sequentially by final order number and housed in the office of the Board Clerk.

(d) The Board maintains and stores such final orders and index in the office of the Board Clerk located in the College Attorneys Office at the College's District Office located at 8580 66th Street North, Pinellas Park, Florida 34665. The office of the Board Clerk is open to the public between the hours of 8:00 a.m. and 4:00 p.m., excluding holidays and weekends.

Specific Authority: 1001.64(2) & (4), F.S.

Law Implemented: 120.53(1)-(5): 120.533 F.S. and Chapter 1S-6, FAC.

History: 10/20/92. Filed - 10/20/92. Effective- 10/20/92; 10/17/11. To Be

Repealed – 10/17/11. Proposed Date to Become Effective –

10/17/11.

#### 6Hx23-1.11 REQUIREMENTS FOR RULEMAKING

#### **PURPOSE:**

The Board of Trustees delegates to the President the responsibility to establish related procedures and to recommend the adoption, amendment and/or deletion of Rules and Procedures of the College in accordance with these Rules and the rulemaking provisions of Chapter 120, Florida Statutes.

\*Please note that the text below in italics will move in its entirety without change or revision to the College's Procedure on Rulemaking, P6Hx23-1.11.

- To provide a procedure for recommending the adoption, amendment, and/or deletion of Rules and Procedures of the College,
- To establish that the President and the President's Cabinet are responsible for recommending the adoption, amendment, and/or deletion of Rules and Procedures of the College according to this Rule,
- 3. To designate the President and President's Cabinet with the responsibility for administering College policies, and
- 4. To establish that notice requirements for rulemaking shall be as required by law

#### PROCEDURE:

#### **Definitions**

Rule: Each statement of general applicability that implements, interprets, or prescribes law or policy or describes the organization, procedure, or practice requirements. Chapter 120, F.S. All Rule revisions require Board approval.

Procedure: Each statement that provides for the operation and administration of the College. All Procedure revisions require Cabinet and Presidential approval.

Adopting, Amending, or Deleting a Rule or Procedure

Suggested changes to the Rules and Procedures of the College should be made to a member of the President's Cabinet, who may then submit such suggestion to the College Attorney's Office for submission to the President's Cabinet for consideration. All suggested changes must be submitted as follows:

- 1. A Request for Rule/Procedure Change Form must be completed for each Rule/Procedure change, signed by the appropriate Cabinet member, and forwarded to the vice president of Business Services.
- 2. A Statement of Estimated Regulatory Costs Form must be completed for each change and signed by the appropriate Cabinet member. It is the responsibility of the Cabinet member initiating the change to prepare the Statement of Estimated Regulatory Costs and to submit it to the vice president of Business Services with the forms or attachments required in Paragraphs 1. & 3. herein.
- 3. A copy of the proposed changes showing additions or deletions to the Rule or Procedure should be attached to the forms required in Paragraphs 1. & 2. herein.
- 4. The vice president of Business Services shall review the proposed change(s), sign the Statement of Estimated Regulatory Costs, and forward it to the equal access/equal opportunity administrator for review.
- 5. The equal access/equal opportunity administrator shall review the proposed change(s), sign the Statement of Estimated Regulatory Costs and forward all items required in Paragraphs 1., 2., and 3. herein to the College Attorney's Office for preparation and submittal to the President's Cabinet.

Upon review and approval of the proposed change(s) by the President's Cabinet, the Rule change will be advertised for Rule Development as required by Chapter 120, F. S.

Following Rule Development, the proposed change(s) shall be reviewed and approved by President's Cabinet and shall be advertised for Rule adoption as required by Chapter 120, F. S.

The President is authorized to adopt, amend, or delete a Procedure without Cabinet review in extenuating circumstances. The President is also authorized to prepare a Rule change for Board consideration without Cabinet review.

Specific Authority: 1001.64 (2)&(4) F.S

Law Implemented: 1001.64, 1001.65, Chapter 120, F.S. Chapter 28, FAC

History: Formerly 6Hx23-2-7.01; Readopted 10/25/77. Amended 9/17/81,

10/15/81, 8/21/86. Filed 8/21/86. Effective 10/1/86; 5/20/97. Filed - 5/20/97. Effective 5/20/97; 5/18/99. Filed - 5/18/99. Effective - 5/18/99; 10/17/11. To Be Filed – 10/17/11. Proposed Date to

Become Effective – 10/17/11.

### 6Hx23-1.12 APPROVED FORMS

The St. Petersburg College Board of Trustees <u>delegates to the President</u> the <u>process of authorizing authorizes</u> forms to be approved by the <u>President's Cabinet</u>, to be promulgated for use with students and the general public in the College's operation.

Specific Authority: 1001.64(2) & (4), F.S.

Law Implemented: 1001.65, 1001.64(4)(a) & (b), (8), F.S.

History: Formerly 6Hx23-2-7.02; Adopted 6/16/77; Readopted 10/25/77.

Amended 11/16/78, 1/17/81, 2/19/82, 5/24/83, 2/16/84, 4/17/91. Filed 4/17/91. Effective 4/17/91; 12/16/03. Filed – 12/15/03. Effective – 12/16/03; 10/17/11. To Be Filed – 10/17/11. Proposed

Date To Become Effective – 10/17/11.

#### 6Hx23-1.14 ADVERTISING

The Board of Trustees delegates to the President the establishment of policies and procedures related to the approval, distribution and use of advertising materials.

- I. Except in special instances where the president has approved the distribution of selected materials because of the informative messages they carry for the college, the college shall not be used as an agency for the distribution of advertising materials from off-campus enterprises.
- II. Films, filmstrips, slides, transparencies, and other free instructional materials of an educational nature carrying incidental advertising may be used in the classroom. Such materials should have a purpose related to the curriculum and not be of a sectarian nature.

Specific Authority: 1001.64(2)&(4) F.S. Law Implemented: 1001.64, 1001.65 F.S.

History: Formerly - 6Hx23-3-3.01; Readopted - 10/25/77; Amended, Filed,

and Effective - 9/17/81; 10/17/11. To Be Filed - 10/17/11.

Proposed Date To Become Effective – 10/17/11.

#### 6Hx23-1.17 COLLECTION OF MONEY FROM STUDENTS

- I. The Board of Trustees delegates to the President the responsibility to implement policy and procedures regarding the collection of money from students.
- II. Approved collections shall be deposited in the appropriate account as determined by the College business office, and shall be dispersed in accordance with College rules and procedures.
- I. College personnel shall not collect money from students for any purpose without receiving prior approval from the president.
- II. Any such funds collected shall be deposited with the college business office.

Specific Authority: 1001.64(2) & (4), F.S.

Law Implemented: 1001.64(8), (10) & (28), F.S.; Rule 6A-14.075, F.A.C.

History: Formerly 6Hx23-3-3.04. Readopted 10/25/77. Amended, filed,

and effective 9/17/81; 10/17/11. To Be Filed - 10/17/11. Proposed

Date To Become Effective – 10/17/11.

#### 6Hx23-1.18 STUDENT AND STAFF CONTACT

The complexity of program and the physical size of multiple campus operation preclude the general public contacting either students or faculty with easy accessibility, either by telephone or by visitation. The college shall assume no responsibility for making such contacts. In cases of emergency, every reasonable attempt shall be made to aid a caller.

Specific Authority: 1001.64(2) & (4), F.S.

Law Implemented: 240.313, 240.319(3)(a), 228.091, F.S.

History: Formerly 6Hx23-3-3.06. Readopted 10/25/77. Amended, filed,

and effective 9/17/81; 10/17/11. To Be Repealed - 10/17/11.

Proposed Date To Become Effective – 10/17/11.

### 6Hx23-1.21 COLLEGE FACILITIES

The Board of Trustees delegates to the President the responsibility to establish and implement policy and procedure in regard to the use of College facilities in accordance with applicable provisions of law and with rules established herein.

The use of college facilities may be approved by the president in accordance with district board of trustees rule number 6Hx23-5.09.

Specific Authority: 1001.64(2) & (4), F.S.

Law Implemented: 1001.64(2), (4) & (5) F.S.

History: Formerly - 6Hx23-3-4.01; Readopted - 10/25/77; Amended, filed

and effective - 9/17/81; 10/17/11. To Be Filed - 10/17/11.

Proposed Date To Become Effective – 10/17/11.

#### 6Hx23-1.31 ACCREDITATION

The Board of Trustees delegates to the President the responsibility to establish policies and procedures to ensure that St. Petersburg College maintains its accredited status, and to facilitate specialized accreditation of programs, evaluations and reaffirmation as required by the Commission on Colleges of the Southern Association of Colleges and Schools.

A goal of St. Petersburg Junior College is to maintain accreditation under the State Accreditation Standards and the Southern Association of Colleges and Schools. It shall be the responsibility of the president to inform the district board of trustees at any time the college is in danger of losing accreditation from the state or from the Southern Association of Colleges and Schools.

Specific Authority: 1001.64(2)&(4) F.S.

Law Implemented: 1001.64, 1007.33, F.S.; SBE Rule 6A-14.060, F.A.C.

History: Formerly - 6Hx23-4-3.01; Readopted - 10/25/77; Filed 10/25/77;

Effective - 10/25/77; 10/17/11. To Be Filed - 10/17/11. Proposed

Date To Become Effective - 10/17/11.

#### 6Hx23-1.32 SPECIALIZED ACCREDITATION

The President is authorized to request specialized accreditation of specialized programs.

The procedures for accreditation, including evaluation and specialized accreditation of specialized programs, are spelled out in detail in sections 6A-14.060 and 6A-14.063, F.A.C.

The procedures for accreditation, evaluation, and reaffirmation by the Florida Board of Education and the Southern Association of Colleges and Schools shall be executed by those persons designated by the President. All personnel of the College shall carry out such directions for reaffirmation as assigned.

All requests for authorization to apply for specialized accreditation shall be made by letter to the President, who shall designate the person(s) who will be responsible.

Specific Authority: 1001.64(2) & (4), F.S.

Law Implemented: 240.313, 240.319, F.S.; Rules 6A-14.060, 6A-14.063, F.A.C.; SB

1162, 2001 Legislature

History: Formerly 6Hx23-4-3.02; Adopted 11/26/72; Readopted, filed, and

effective 10/25/77; 9/11/01. Filed – 9/11/01. Effective – 9/11/01; 10/17/11. To Be Repealed – 10/17/11. Proposed Date To Become

Effective - 10/17/11.

#### 6Hx23-1.33 DIRECT SUPPORT ORGANIZATIONS

The Board of Trustees delegates to the President the responsibility to implement procedures and guidelines appropriate to allow direct-support organizations the use of property, facilities, and personnel, and to appropriately obligate resources of the College. Each direct support organization shall certify its compliance and provide full, complete, and timely information to the Board of Trustees as required by the provisions of Section 1004.70, Florida Statutes, and as provided for in the College's procedures.

\*Please note that the text below in italics will move in its entirety without change or revision to the College's Procedure on Direct Support Organizations, P6Hx23-1.33.

The St. Petersburg College Foundation, Inc., the St. Petersburg College Alumni Association, Inc., and the Leepa-Rattner Museum of Art, Inc. are certified as community college direct-support organizations and are to operate in a manner consistent with the goals of St. Petersburg College and in the best interest of the state.

These organizations are authorized the use of college property, facilities, and personnel services when the following conditions are met:

- I. They must provide equal employment opportunities to all persons regardless of race, color, religion, sex, age, marital status, or national origin.
- II. Each direct support organization shall submit annually, to the Board of Trustees, a copy of its Federal Internal Revenue Service Application for Recognition of Exemption form and its Federal Internal Revenue Service Return of Organization Exempt from Income Tax form (Form 990).
- III. Each direct support organization shall provide for an annual financial audit in accordance with rules adopted by the Auditor General pursuant to Section 11.45(8) and Chapter 10.700. The annual audit report must be submitted to the Auditor General, the State Board of Education, and the Board of Trustees for review.
- IV. Each direct support organization shall certify in writing to the Board of Trustees each year, no later than September 30<sup>th</sup> for presentation at the October Board meeting that they are in compliance with 1004.70, Florida Statutes.

V. In accordance with 1004.70 Florida Statutes, the Board of Trustees must approve transactions or agreements between one direct support organization and another direct support organization.

Specific Authority: 1001.64(2) & (4), F.S Law Implemented: 1001.64(39), 1004.70, F.S.

History: ....1/22/07. Filed – 1/22/07. Effective – 1/22/07; 10/17/11. To Be

Filed - 10/17/11. Proposed Date To Become Effective -

10/17/11.

#### 6Hx23-1.34 DISCRIMINATION GRIEVANCE RULE

- I. St. Petersburg College is dedicated to the concept of equal opportunity and equal access, and will not tolerate discrimination on the basis of race, color, religion, sex, age, national origin, marital status, sexual orientation, gender identity or against any qualified individual with disabilities. It is the purpose of this policy to secure, at the earliest possible procedural level, the resolution of alleged charges of discrimination through informal and formal procedures by which charges may be presented free from coercion interference, restraint, discrimination, or reprisal and by which students, employees, and applicants for admission are afforded adequate opportunity to resolve the charges.
- II. The Board of Trustees delegates to the President of the College is therefore authorized authority to develop procedures for hearing and responding to informal discrimination inquiries and formal complaints of discrimination. These procedures shall involve the establishment of a hearing panel that shall be responsible for hearing formal complaints of discrimination and making recommendations to the President. It is the purpose of this policy to secure, at the earliest possible procedural level, the resolution of alleged charges of discrimination through informal and formal procedures by which charges may be presented free from coercion, interference, restraint, discrimination, or reprisal and by which students, employees, and applicants for admission are afforded adequate opportunity to resolve the charges.
- III. This Rule shall apply to charges of discrimination based on race, color, religion, sex, national origin, age, marital status, sexual orientation, gender identity or disability and shall relate to admission to the College; admission to programs; terms or conditions of employment, wages, and aid, benefit, or service to students.
- IV. It is contrary to College policy to file a discrimination or harassment complaint in bad faith. Any person who abuses this Rule and its Procedure by filing a frivolous complaint may be subject to disciplinary action where such complaint was determined to be pursued in bad faith. This subsection is not intended to discourage bona-fide complaints brought forth in good faith.
- V. It is further contrary to College policy for any individual to engage in conduct that may be deemed retaliatory against any complainant or witness that has made allegations or provided information or testimony in relation to, or during investigation of, a complaint of

discrimination or harassment. Any person who believes they have been subjected to retaliation may seek redress pursuant to this Rule and its Procedure.

Specific Authority: 1001.64 (2) & (4), F.S.

Law Implemented: 1000.05, 1001.64(18), 1012.855, F.S.; SBE Rules 6A-19.001, 6A-

19.002, 6A-19.009, F.A.C.

History: Adopted 6/17/82; Amended 9/20/84; Filed 9/20/84; Effective

9/20/84; 4/17/01. Filed -4/17/01. Effective -4/17/01; 10/20/09. Filed -10/20/09. Effective -10/20/09; 6/21/11. Filed -6/21/11. Effective -6/21/11; 10/17/11. To Be Filed -10/17/11. Proposed

Date To Become Effective – 10/17/11.

## 6Hx23-1.35 COPYRIGHT, TRADEMARK AND PATENT

St. Petersburg College supports and encourages its employees and students to develop scholarly and creative works and educational materials and products (intellectual property) which may be subject to copyright, trademark or patent and which may generate royalty income. Such development may involve the use of College time and resources. In order to balance, protect, and define the respective rights of St. Petersburg College, and its employees and students regarding intellectual property, that may be subject to copyright or patent the Board of Trustees delegates to the President the establishment and facilitation of procedures and agreements regarding copyrightable material, trademarks and patents. the following policy is established. The foregoing notwithstanding, the Board shall have final approval over institutional policy in regard to intellectual property rights and protections as provided for herein.

\*Please note that the text below in italics will move in its entirety without change or revision to the College's Procedure on Copyright, Trademark and Patent, P6Hx23-1.35.

I. Materials Subject to Copyright and Patent

The following types of published and unpublished materials may be subject to copyright:

- A. All written works, including books, journal articles, texts, glossaries, bibliographies, study guides, resource materials, laboratory and other manuals, syllabi, tests, and proposals
- B. Lectures, musical or drama compositions, and unpublished scripts
- C. Films, filmstrips, charts, transparencies, and other visual aids and teaching devices
- D. Video and audio tapes and cassettes
- E. Live video or audio broadcasts
- F. Programmed instructional material
- G. Computer programs
- H. Pantomimes and choreographic works
- I. Pictorial, graphic, and sculptural works
- J. Sound recordings

## K. Other materials subject to the U.S. copyright laws and controls

An invention or discovery of any new and useful process, machine, manufacture, or composition of matter, or any new or useful improvement thereof, may be patented.

## II. Determination of Rights

To determine the disposition of rights to copyrightable materials and patents developed by college employees, materials or patents will be assessed within the framework of the following four categories:

#### A. Individual effort

Rights to copyrightable material or patents that are generated as a result of individual initiative and not as a specific College assignment and with only incidental use of college facilities or resources shall reside solely with the author or inventor. These materials and patents shall include only those which the author or inventor could have developed even in the absence of employment at the College.

## B. College assisted individual effort

When the College provides partial support of an individual effort resulting in copyrightable material or a patent by contributing employee time, facilities, or other College resources, the College is entitled to share in the rights to ownership and disposition of these materials or patent and a sharing of all royalty income. Such partial support exists when the College employee could not have developed the material or patent in the absence of employment at the College. A written agreement of joint ownership shall be required and College personnel engaged in such efforts shall be responsible for contacting the senior vice president of educational and student services for execution of the agreement before undertaking such College assisted activities.

### C. College initiated and supported efforts

Ownership of copyrightable material or a patent specifically developed as a result of specific assignment by the College or arising out of the duties for which the individual was specifically employed by the College shall reside with the college. Under appropriate circumstances, the College may share royalty income with the author or inventor upon agreement with the Board.

### D. Sponsor supported efforts

College employees who produce copyrightable material or a patent under sponsor supported projects shall be governed by the specific terms and conditions of the sponsorship contract. In most instances, the agreement between the sponsor and the College vests title to the copyrightable material or patent in the College, with the sponsor retaining a royalty-free license for sponsor's use. In some instances, the agreement may specify that the material or patent is to be distributed within the public domain. Some grants or sponsorship programs specifically require that the author or inventor and the College must relinquish rights to the copyrighted material or patent created under the sponsored effort. College personnel are responsible for determining, in advance, the terms of sponsorship and

executing a Copyright/Patent Royalty Agreement with the College or the sponsor.

## III. Royalty Income

Royalty income from copyrighted materials and patents shall be disbursed as follows:

#### A. Individual effort

Income derived from materials and patents produced from the individual initiative of College employees as defined above shall accrue solely to the author or inventor.

#### B. College assisted individual effort

Income derived from individual efforts which are complemented by College employees and facilities or resources shall be distributed in accordance with a written Copyright/Patent Royalty Agreement between the employee and the College. In the absence of a written agreement, the income shall be distributed thirty percent to the College and seventy percent to the author or inventor. The author or inventor shall be responsible for notifying the senior vice president of educational and student services of engagement in any copyrightable effort and executing a written Copyright/Patent Royalty Agreement of joint ownership with the College before beginning any effort which results in the production of royalties. Failure to execute a written agreement with the College shall not, however, deprive the College of its rights to thirty percent of the royalties generated from all copyrightable material or patents.

## C. College initiated and supported efforts

Where copyrighted material or a patent is generated by a specific College assignment or as a result of labors for which the individual was employed, the College shall be the sole recipient of all income derived therefrom. In specific instances, where an exceptional individual-initiative product results and only after specific Board approval, the Board may share portions of income derived therefrom with the author or inventor. Such efforts shall be determined on a case-by-case basis.

### D. Sponsor supported efforts

Income derived from sponsor supported efforts shall be disbursed in accordance with the specific terms of governing contractual or grant documents. The College and the author or inventor shall be governed by

the conditions of the applicable grant or contract. Income derived from copyrighted material or patents shall be disbursed in accordance with stated College policies when the contract or grant document is silent as to disbursement of royalties or items of value.

## IV. Copyright/Patent Administration

The senior vice president of educational and student services shall be responsible for the administration of copyright/patent procedures at St. Petersburg College. His or her duties shall include the following:

- A. Provide assistance and guidance as set forth in Florida Statutes, Section 1001.64(33), in obtaining a publisher for college personnel for all college assisted, college initiated and supported, and sponsor supported works or efforts that are subject to copyright or patent.
- B. Recommend procedures to the President for the administration of the College's copyright and patent policies and Copyright/Patent Royalty Agreement.
- C. Provide review of all programs expected to generate copyrightable materials and patents with support by the college or a sponsor in order to determine in advance the disposition of the material and income generated. The President, with approval of the Board and the author or inventor, shall execute an agreement governing the determination of rights, disposition, and distribution of income prior to program commencement.
- D. Recommend necessary changes to the College copyright and patent rule and procedure.
- E. Register copyright/patent
  - 1. Individual effort -

The author or inventor shall be responsible for registering the copyright or patent and paying all fees applicable thereto.

2. College assisted individual effort -

Unless otherwise agreed, the College, pursuant to Florida Statutes, Section 1001.64(23), shall register the copyright or patent and costs and fees shall be borne as follows:

- 1. College 30%
- 2. Author 70%
- 3. College initiated efforts -

The college shall register the copyright or patent and pay all the fees.

4. Sponsor supported effort -

## This shall be negotiated in the Sponsorship Agreement.

## V. Appeal

Disagreements regarding copyright/patent issues may be appealed to a copyright/patent committee appointed by the President.

## VI. Students' Copyright Rights

Ownership of copyrightable material that is the result of individual student initiative with incidental use of College facilities and resources resides with the student. If the student is working on copyrightable material initiated and funded by St. Petersburg College, ownership resides with the College.

Specific Authority: 1001.64(2) & (4), F.S.

Law Implemented: 1001.64(33), F.S.; Copyright Act of 1976, as amended

History: Adopted - 12/10/87. Amended - 7/22/88. Filed - 7/22/88. Effective -

7/22/88; Filed - 1/17/06. Effective - 1/17/06; 10/17/11. To Be Filed -

10/17/11. Proposed Date To Become Effective – 10/17/11.

## 6Hx23-4.15 ACADEMIC AVERAGE AND REPEATED COURSES

#### PURPOSE AND INTENT:

The Board of Trustees delegates to the President the responsibility to establish and implement policies and procedures related to the calculation of academic averages and repeated coursework. Such delegation shall include implementing procedures related to the determination of grades to be included in a student's grade point average, a process for reviewing requests to exclude certain coursework from grade point average calculations, and defining standards concerning repeated course attempts and fees in accordance with state Board of Education rules. It is the responsibility of the President that these procedures are disseminated and fully observed, and that a viable process for reviewing extenuating circumstances for purposes of determining financial hardship is established.

\*Please note that the text below in italics will move in its entirety without change or revision to the College's Procedure on Academic Average and Repeated Courses, P6Hx23-4.15.

To provide for a student's grade point average that will include grades on all college level work attempted. If a course is repeated more than once, only the grade on the last attempt will be used in computing the average.

Effective with college level courses taken beginning in Session I, 1997-98, a student may not repeat a course for which a grade of "C" or higher has been earned. A student enrolled in the same college-level course more than twice will be assessed fees at 100 percent of the full cost of instruction equal to the rate charged non-Florida residents. Students may have their fees reduced once for each class due to extenuating circumstances as determined by the campus provost or associate provost or designee. However, the provost, associate provost or designee shall have the authority to review and reduce payment for increased fees due to continued enrollment in a class on an individual basis contingent upon the student's financial hardship, pursuant to definitions and fee levels established by the State Board of Education. An attempt shall be defined as each enrollment in a college/college preparatory course past the drop/add period regardless of the grade received. A fourth attempt may be allowed only through an academic appeals process based on major extenuating circumstances as defined below. In addition, at the third or any subsequent attempt, the student may not receive a grade of "W" or "X", but must receive the letter grade earned. When a course is repeated or when credit cannot be received in both of two courses, credit will be allowed only in the more recent course taken, even if the later grade is lower than a previous grade. Except where provided in the course description, multiple credit will not be granted for the same course.

Extenuating circumstances are those circumstances determined by the College to be exceptional and beyond the control of the student, are accompanied by appropriate documentation and which may include but not be limited to one or more of the following:

- A. serious illness;
- B. documented medical condition preventing completion;
- C. death of an immediate family member;
- D. involuntary call to active military duty;
- E. documented learning disability;
- F. English as a second language background; or
- G. other emergency circumstances or extraordinary situations such as natural disasters.

The criteria for determining financial hardship shall include, but not be limited to, qualification for federal need-based financial assistance. Students with other documented financial hardships may also be considered. In either case, the exception for financial hardship should be granted only after the student has demonstrated reasonable effort to succeed in the course.

- II. Credit for previous attempts will not be taken away until the course has been repeated the maximum number of times allowable for credit.
- III. After the maximum has been reached, the loss of credit for earlier attempts will be applied first to the attempt with the lowest grade, then successively to the next highest grade, etc.

The symbols to be used for designating grades are standardized for all Florida community colleges in Appendix II (Common Transcript Standard Form) to the articulation agreement between the state universities and the public community colleges of Florida. The appendix also specifies a 4-point grading system for determination of grade point averages.

Section 2C of the articulation agreement provides that only the final grade received in courses repeated by the student shall be used in computing the grade point average even if the final grade received is lower than the initial attempt(s).

The college uses the following letter grades (and grade points):

Grades used in Grades not used in G.P.A. computation: G.P.A. computation:

Α	4 grade points	Excellent	W	Withdrawal
В	3 grade points	Good	S	Satisfactory
				(Non-Credit)
С	2 grade points	Average	X	Audit
D	1 grade point	Poor	1	Incomplete
F	0 grade points	Failure	Ν	No Credit
WF	0 grade points	Failure		(College Prep)
(Attendance Policy Violation)			Р	Passing (College Level)

Grades are submitted by instructors electronically using a secure, password protected grade roster.

The computer program records the grade, assigns the grade points associated with the letter grade, and records the grade points earned for the course. The program then summarizes the course totals for the session:

- I. Hours earned: Actual hours earned (whether grade points are assigned or not; e.g., "S" grades).
- II. Hours attempted for G.P.A.: Includes all courses in which the assigned grade has a grade point value of 0-4.
- III. Total grade points.
- IV. Grade point average: The G.P.A. is the ratio obtained by dividing item III. by item II.

The program then searches the permanent record file to determine if any of the courses in the current session appear previously on the permanent record file. When such a course is present, the previous hours earned, hours attempted, and the grade points are excluded from the summary and the last (latest) attempt is designated by an "R" (repeat), even if the grade in the last attempt is lower (earning fewer grade points).

To determine repeated courses, the data systems programs will check transfer work as well as previous college work on the permanent record file.

The on-line permanent record file represents an accumulation dating back only to Session I, 1969-70. When a student's record includes work which has not been accumulated on the file, the college registrar adds "pre 69" data to the on-line permanent record.

- IV. Requests to Exclude Coursework From Grade Point Average Calculations
  - A. Coursework attempted more than 10 years ago may be excluded from grade point average calculations according to the following criteria:

- 1. There must be a break in the student's continuous enrollment for a period of 5 or more years.
- 2. Evidence of a material change of circumstances (i.e., change of career direction) must be present and documented in writing by the student.
- B. A written request to exclude coursework from grade point average shall be made by the student and submitted to the associate provost. The associate provost will consult with the director of admissions and records to determine if the student meets the criteria.
  - 1. Decisions to exclude coursework attempted must include the exclusion of all coursework attempted prior to the date requested by the student, but not before the 10-year limit specified in Paragraph IV. A.
  - 2. Coursework deemed to be eligible for grade point average exclusion shall remain on the student's permanent record and will be reflected on the student's transcript.
- C. Coursework attempted within the last 10 years shall be included in grade point average calculations and is not eligible to be excluded from the student's grade point average.
- D. Exceptions to the above provisions may be considered in cases where the student is without opportunity to repeat a course(s) at St. Petersburg College as provided herein.
- E. Coursework used to award prior degrees, college certificates, or applied technology diplomas from St. Petersburg College is not eligible to be excluded from grade point average calculations.

Specific Authority: 1001.64(2) & (4), F.S.

Law Implemented: 1001.64(8), 1004.68, 1001.02, 1001.03, 1009.28, 1009.285, 1004.93, F.S.

History: .....6/20/00. Filed - 6/20/00. Effective - 6/20/00; 3/26/02. Filed - 3/26/02. Effective - 3/26/02; 5/16/05. Filed - 5/16/05. Effective - 8/15/05; 9/18/06. Filed - 9/18/06. Effective - 9/18/06; 5/18/10. Filed - 5/18/10; 10/17/11. To Be Filed -

10/17/11. Proposed Date To Become Effective – 10/17/11.

Agenda Item: VII-I.1

October 17, 2011

### MEMORANDUM

**TO:** Board of Trustees, St. Petersburg College

FROM: William D. Law, Jr., President

**SUBJECT:** Credit Curriculum

Approval is sought for the following recommended changes to credit curriculum for the 2011-2012 and 2012-2013 catalog years:

### **New Courses Effective Term II 2011-2012-**

New Courses Effective Ter	<u>m II 2011-2012-</u>
Advisory Board Recommend	lation
DIG 2101	Web Design II (3 credits)
DIG 2311	Motion Graphics (3 credits)
College Initiative	
CNT 2940	Computer Networking Internship (1-4 credits)
DIG 2949	Co-Op Work Experience (1-3 credits)
INR 2500	Model United Nations (3 credits)
Course Development for Nev	w Programs
BOT 3143C	Field Botany with Lab (4 credits)
BSC 3017	Theory and Practice in the Biological Sciences (2 credits)
BSC 3052	Conservation Biology (3 credits)
BSC 4422C	Methods and Applications in Biotechnology (4 credits)
EVR 12XX	Hazardous Waste / Materials Management (3 credits)
EVR 13XX	Urban Pollution (3 credits)
EVR 14XX	Renewable Energy Resources, Energy Efficiency, and
	Conservation Methods (3 credits)
EVR 20XX	Solar Energy Principles and Applications (3 credits)
EVR 2893C	Environmental Sampling and Analysis I (3 credits)
MUC 1XXX	Composition in Modern Media I (2 credits)
MUC 2XX1	Avid Pro Tools for the Composer (3 credits)
MUC 2XX2	Composition in Modern Media II (2 credits)
MUC 2XX3	Lyric Writing I (2 credits)
MUC 2XX4	Lyric Writing II (2 credits)
MUM 2XX1	Audio for Broadcast Foundations (3 credits)
MUM 2XX2	Avid Pro Tools 310M (Expert Certification) (3 credits)
MUM 2XX3	Internship: Studio Engineering I (3 credits)
MUN 2XX1	MIRA House Band (Student/Faculty Ensemble) (1 credit)
MVV 1XX1	Contemporary Class Voice (1 credit)
PCB 4233	Immunology (3 credits)
PCB 4253C	Developmental Biology with Lab (4 credits)

PCB 4363C	Physiological Ecology (4 credits)
PCB 4454C	Biostatistics with Lab (4 credits)
PUP 3023	Public Policy and Administration Legal Research (3 credits)
PUP 3052	Issues in International Policy (3 credits)
PUP 3054	Policy and Ethics (3 credits)
PUP 4941	Public Policy Capstone (3 credits)
PUP 4949	Policy and Administration Co-Op Work Experience (1-3 credits)
RED 4XX1	Emergent Language and Literacy (3 credits)
ZOO 4454C	Ichthyology with Laboratory (4 credits)
Grant Funded	
HUM 2262	Introduction to Greek Culture (3 credits)
PHH 2101	Introduction to Ancient Greek Philosophy (3 credits)
Honors College Combined C	ourses
IDS 1112H	Honors Interdisciplinary Studies: The Modern World (6 credits)
IDS 1337H	Honors Interdisciplinary Studies: Modern Cultures, Global Insights
	(6 credits)
IDS 1610	Interdisciplinary Studies: Literature and Psychology (6 credits)
New State Requirement	
ENC 0015	Developmental Writing I (4 credits)
ENC 0025	Developmental Writing II (4 credits)
MAT 0018	Developmental Mathematics I (3 credits)
MAT 0028	Developmental Mathematics II (4 credits)
REA 0007	Developmental Reading I (4 credits)
REA 0017	
KEN OUT	Developmental Reading II (4 credits)
Popular Course Topics, Expa	anded to Full Course Offering
Popular Course Topics, Expa HUS 1019	unded to Full Course Offering Introduction to Stress Management (3 credits)
Popular Course Topics, Expa	anded to Full Course Offering

# New Courses Effective Term I 2012-2013

Course Development for New Programs

EEC 4XX2 Social/Emotional Competence, Classroom Management, and

Guidance of Young Children (3 credits)

# New Courses Effective Term II 2012-2013

Course Development for New Programs

EEC 4XX1 Early Childhood Assessment and Intervention for Children with

Exceptional Needs (3 credits)

RED 4XX2 Early Literacy Learning and Assessment Pre-K -- Grade 3 (3

credits)

# Course Changes Effective Term II 2011-2012 Lower Division

Course Number	New Course Number	Title	New Title	Changes in Course Description	Prerequisite/ Corequisite Changes	Major Learning Outcome/Course Objective Changes
ATE		Veterinary Office				X
1311L		Procedures		N/		V
ATE		Laboratory Animal		X		X
1671L ATE		Medicine Animal Nursing I		X		X
2631		Animai Nursing I		X		X
CET		Computer Repair		X		
1171C		Essentials				
CET		Computer Support		X		X
1172C		Technician				
CET		Network		X		X
1600		Fundamentals				
CET		Routing Protocols and		X		X
1610		Concepts				
CET		Scalable Routing		X		X
2670		Protocols and IPv6				
CET		Implementing Secure		X		X
2685		Converged WANs			37	
CGS		Web			X	
1831		Foundations/Essentials Web	W.L.D		N/	
CGS 2940			Web Design Internship		X	
2940		Design/Management Internship	memsnip			
CIS		Systems Analysis and		X	X	
2321		Design				
COP		Web Scripting with			X	
1831		CGI/PERL				
COP		iPhone/iPod App	iOS App	X	X	
2654		Development	Development			
COP		Computer/Web			X	
2940		Programming				
COTTO		Internship	TTT G		37	
CTS		Networking	IT Security		X	
2940		Administrator Internship	Internship			
DIG		Survey of Digital			X	
2030		Video			<b>A</b>	
DIG		Legal Issues in Media			X	
2091		Development Development			11	
DIG		Web 2.0 and Social			X	
2105		Media				
DIG		Sound for Media			X	
2251						
DIG		Media Planning			X	
2545		_				

Course Number	New Course Number	Title	New Title	Changes in Course Description	Prerequisite/ Corequisite Changes	Major Learning Outcome/Course Objective Changes
DIG 2560		Planning and Management of Digital Media Authoring			X	
DSC 1631		Terrorism Response Planning				X
EMS		Fundamentals of			X	
1119		Emergency Medical Care				
EMS 1411		Fundamentals of Medical Clinical Experience				
FFP 2811		Fire Fighting Tactics and Strategy II				X
FSE 1105		Thanatochemistry			X	
FSE 1204		Funeral Service Computer Applications			X	
FSE 2060		Funeral Directing			X	
FSE 2080		Funeral Law			X	
FSE 2100		Embalming I			X	
FSE 2101L		Embalming Clinical I			X	
FSE 2120		Restorative Art			X	
FSE 2120L		Restorative Art Lab			X	
FSE 2140		Embalming II			X	
FSE 2141L		Embalming Clinical II			X	
FSE 2160		Funeral Pathology			X	
FSE 2201		Funeral Home Management Operations			X	
FSE 2202		Funeral Home Management			X	
FSE 2930		Funeral Services Professional Review			X	
HUS 1920		Professional Techniques for Human Service Personnel		X		
ISM 3232		Software Essentials	Applied Systems Analysis		X	

Course Number	New Course Number	Title	New Title	Changes in Course Description	Prerequisite/ Corequisite Changes	Major Learning Outcome/Course Objective Changes
ISM	ISM	Core Security			X	
3320	4320	Principles				
ISM	ISM	Applications in				
3324	4324	Information Security				
ISM	ISM	Information Security				
3330	4330	Policy Administration and Management				
ISM		Database Design and			X	
4212		Administration				
ISM 4301		Global Information Systems	Information Systems in Industry			
MAN	ISM	Senior Capstone	•	X	X	
4915	4915	Project in Technology Management				
MLT		Introduction to			X	
1022		Clinical Laboratory Science				
MLT		Phlebotomy Clinical			X	
1044L		Experience				
MUL		History of Rock I	History of	X		X
1017		(1950-1969)	Rock I (1950- 1979)			
MUL 2018		History of Rock II (1970-1989)	History of Rock II (1980- Present)	X		X
MUT 2341		Commercial Music Theory and Arranging I	Contemporary Music Theory I			
MUT 2341L		Commercial Ear Training I	Contemporary Ear Training I			
MUT 2342		Commercial Music Theory and Arranging	Contemporary Music Theory	X		
		I	II			
MUT 2342L		Commercial Ear Training II	Contemporary Ear Training II	X		
MVB 1011		Applied Music Enrichment - Trumpet		X		X
MVB 1012		Applied Music Enrichment - Horn	Applied Music Enrichment - French Horn	X		X
MVB 1013		Applied Music Enrichment - Trombone		X		X
MVB 1014		Applied Music Enrichment - Baritone Horn		X		X
MVB 1015		Applied Music Enrichment - Tuba		X		X

Course Number	New Course Number	Title	New Title	Changes in Course Description	Prerequisite/ Corequisite Changes	Major Learning Outcome/Course Objective Changes
MVB 1211		Applied Music Secondary - Trumpet		X		X
MVB 1212		Applied Music Secondary - Horn	Applied Music Secondary - French Horn	X		X
MVB 1213		Applied Music Secondary - Trombone	Tremen Trom	X		X
MVB 1214		Applied Music Secondary - Baritone Horn		X		X
MVB 1215		Applied Music Secondary - Tuba		X		X
MVB 1311		Applied Music Principal - Trumpet		X		X
MVB 1312		Applied Music Principal - Horn	Applied Music Principal - French Horn	X		X
MVB 1313		Applied Music Principal - Trombone		X		X
MVB 1314		Applied Music Principal - Baritone Horn		X		X
MVB 1315		Applied Music Principal - Tuba		X		X
MVB 1317		Brass for Rock, Jazz, Blues, and Funk I	Contemporary Brass Techniques I	X		X
MVB 2021		Applied Music Enrichment - Trumpet	•	X		X
MVB 2022		Applied Music Enrichment - Horn	Applied Music Enrichment - French Horn	X		X
MVB 2023		Applied Music Enrichment - Trombone		X		X
MVB 2024		Applied Music Enrichment - Baritone Horn		X		X
MVB 2025		Applied Music Enrichment - Tuba		X		X
MVB 2221		Applied Music Secondary - Trumpet		X		X
MVB 2222		Applied Music Secondary - Horn	Applied Music Secondary - French Horn	X		X
MVB 2223		Applied Music Secondary - Trombone		X		X

Course Number	New Course Number	Title	New Title	Changes in Course Description	Prerequisite/ Corequisite Changes	Major Learning Outcome/Course Objective Changes
MVB 2224		Applied Music Secondary - Baritone Horn		X		X
MVB 2225		Applied Music Secondary - Tuba		X		X
MVB 2321		Applied Music Principal - Trumpet		X		X
MVB 2322		Applied Music Principal - Horn	Applied Music Principal - French Horn	X		X
MVB 2323		Applied Music Principal - Trombone		X		X
MVB 2324		Applied Music Principal - Baritone Horn		X		X
MVB 2325		Applied Music Principal - Tuba		X		X
MVB 2327		Brass for Rock, Jazz, Blues, and Funk II	Contemporary Brass Techniques II	X		X
MVK 1011		Applied Music Enrichment - Piano	•	X		X
MVK 1013		Applied Music Enrichment - Organ		X		X
MVK 1115		Popular Piano Techniques		X	X	X
MVK 1211		Applied Music Secondary - Piano				X
MVK 1213		Applied Music Secondary - Organ				X
MVK 1215		Keyboards for Rock, Jazz, Blues, and Funk	Contemporary Keyboard Techniques I	X		X
MVK 1311		Applied Music Principal - Piano				X
MVK 1313		Applied Music Principal - Organ				X
MVK 2021		Applied Music Enrichment - Piano		X		X
MVK 2023		Applied Music Enrichment - Organ		X		X
MVK 2221		Applied Music Secondary - Piano				X
MVK 2223		Applied Music Secondary - Organ				X
MVK 2225		Keyboards for Rock, Jazz, Blues, and Funk II	Contemporary Keyboard Techniques II	X		X
MVK 2321		Applied Music Principal - Piano				X

Course Number	New Course Number	Title	New Title	Changes in Course Description	Prerequisite/ Corequisite Changes	Major Learning Outcome/Course Objective Changes
MVK 2323		Applied Music				X
		Principal - Organ		V		V
MVP		Applied Music		X		X
1011		Enrichment - Percussion				
MVP		Applied Music		X		X
1211		Secondary -				
		Percussion				
MVP		Applied Music		X		X
1311		Principal - Percussion				
MVP		Drums for Rock, Jazz,	Contemporary	X		X
1317		Blues, and Funk I	Drumkit Technique I			
MVP		Applied Music		X		X
2021		Enrichment -				
		Percussion				
MVP		Applied Music		X		X
2221		Secondary - Percussion				
MVP		Applied Music		X		X
2321		Principal - Percussion		A		A
MVP		Drums for Rock, Jazz,	Contemporary	X		X
2327		Blues, and Funk II	Drumkit Technique II			
MVS		Applied Music	, and a second	X		X
1011		Enrichment - Violin				
MVS		Applied Music		X		X
1012		Enrichment - Viola				
MVS		Applied Music		X		X
1013		Enrichment - Cello				
MVS		Applied Music		X		X
1014		Enrichment - String Bass				
MVS		Applied Music		X		X
1015		Enrichment - Harp		43		11
MVS		Applied Music		X		X
1016		Enrichment - Guitar				
MVS		Applied Music		X		X
1211		Secondary - Violin				
MVS		Applied Music		X		X
1212		Secondary - Viola				
MVS		Applied Music		X		X
1213		Secondary - Cello				
MVS		Applied Music		X		X
1214		Secondary - String Bass				
MVS		Applied Music		X		X
1215		Secondary - Harp				
MVS		Applied Music		X		X
1216		Secondary - Guitar				

Course Number	New Course Number	Title	New Title	Changes in Course Description	Prerequisite/ Corequisite Changes	Major Learning Outcome/Course Objective Changes
MVS 1311		Applied Music Principal – Viola	Applied Music Principal - Violin	X	X	X
MVS 1312		Applied Music Principal - Viola		X	X	X
MVS 1313		Applied Music Principal - Cello		X	X	X
MVS 1314		Applied Music Principal - String Bass		X	X	X
MVS 1315		Applied Music Principal - Harp		X	X	X
MVS 1316		Applied Music Principal - Guitar		X	X	X
MVS 1317		Electric Bass for Rock, Jazz, Blues, and Funk I	Contemporary Bass Techniques I	X		X
MVS 1318		Electric Guitar for Rock, Jazz, Blues, and Funk I	Contemporary Guitar Techniques I	X		X
MVS 2021		Applied Music Enrichment - Violin		X		X
MVS 2022		Applied Music Enrichment - Viola		X		X
MVS 2023		Applied Music Enrichment - Cello		X		X
MVS 2024		Applied Music Enrichment - String Bass		X		X
MVS 2025		Applied Music Enrichment - Harp		X		X
MVS 2026		Applied Music Enrichment - Guitar		X		X
MVS 2221		Applied Music Secondary - Violin		X		X
MVS 2222		Applied Music Secondary - Viola		X		X
MVS 2223		Applied Music Secondary - Cello		X		X
MVS 2224		Applied Music Secondary - String Bass		X		X
MVS 2225		Applied Music Secondary - Harp		X		X
MVS 2226		Applied Music Secondary - Guitar		X		X
MVS 2321		Applied Music Principal - Violin		X	X	X
MVS 2322		Applied Music Principal - Viola		X	X	X

Course Number	New Course Number	Title	New Title	Changes in Course Description	Prerequisite/ Corequisite Changes	Major Learning Outcome/Course Objective Changes
MVS 2323		Applied Music Principal - Cello		X	X	X
MVS		Applied Music		X	X	X
2324 MVS		Principal - String Bass Applied Music		X	X	X
2325 MVS		Principal - Harp Applied Music		X	X	X
2326 MVS		Principal - Guitar Electric Bass for	Contemporary	X		X
2327		Rock, Jazz, Blues, and Funk II	Bass Techniques II	A		A
MVS 2328		Electric Guitar for Rock, Jazz, Blues, and Funk II	Contemporary Guitar Techniques II	X		X
MVV 1011		Applied Music Voice - Enrichment		X		X
MVV 1211		Applied Music Voice - Secondary				X
MVV 1311		Applied Music Voice - Principal		X		X
MVV 2021		Applied Voice Enrichment		X		X
MVV 2121		Class Voice II				X
MVV 2221		Applied Music Voice				X
MVV		Secondary Applied Music - Voice		X		X
2321 MVW 1011		- Principal Applied Music Enrichment - Flute		X		X
MVW 1012		Applied Music Enrichment - Oboe		X		X
MVW 1013		Applied Music Enrichment - Clarinet		X		X
MVW 1014		Applied Music Enrichment - Bassoon		X		X
MVW 1015		Applied Music Enrichment - Saxophone		X		X
MVW 1211		Applied Music Secondary - Flute		X		X
MVW 1212		Applied Music Secondary - Oboe		X		X
MVW 1213		Applied Music Secondary - Clarinet		X		X
MVW 1214		Applied Music Secondary - Bassoon		X		X
MVW 1215		Applied Music Secondary -		X		X

Course Number	New Course Number	Title	New Title	Changes in Course Description	Prerequisite/ Corequisite Changes	Major Learning Outcome/Course Objective Changes
MVW		Applied Music		X		X
1311		Principal - Flute				
MVW		Applied Music		X		X
1312		Principal - Oboe				
MVW		Applied Music		X		X
1313		Principal - Clarinet				
MVW		Applied Music		X		X
1314		Principal - Bassoon		**		**
MVW		Applied Music		X		X
1315		Principal - Saxophone	G .	37		***
MVW 1317		Woodwinds for Rock, Jazz, Blues, and Funk I	Contemporary Woodwind Techniques I	X		X
MVW		Applied Music		X		X
2021		Enrichment - Flute				
MVW		Applied Music		X		X
2022		Enrichment - Oboe				
MVW		Applied Music		X		X
2023		Enrichment - Clarinet				
MVW		Applied Music		X		X
2024		Enrichment - Bassoon				
MVW		Applied Music		X		X
2025		Enrichment -				
		Saxophone				
MVW		Applied Music		X		X
2221		Secondary - Flute		37		***
MVW		Applied Music		X		X
2222 MVW		Secondary - Oboe Applied Music		X		X
2223		Secondary - Clarinet		A		A
MVW		Applied Music		X		X
2224		Secondary - Bassoon		Λ		A
MVW		Applied Music		X		X
2225		Secondary -		A		A
2223		Saxophone				
MVW		Applied Music		X		X
2321		Principal - Flute				
MVW		Applied Music		X		X
2322		Principal - Oboe				
MVW		Applied Music		X		X
2323		Principal - Clarinet				
MVW		Applied Music		X		X
2324		Principal - Bassoon				
MVW		Applied Music		X		X
2325		Principal - Saxophone				
MVW		Woodwinds for Rock,	Contemporary	X		X
2327		Jazz, Blues, and Funk	Woodwind			
		II	Techniques II			
PEM		Weight Training		X		
2131						

Course Number	New Course Number	Title	New Title	Changes in Course Description	Prerequisite/ Corequisite Changes	Major Learning Outcome/Course Objective
				_		Changes
PHT		Introduction to Basic				X
1200		Patient Care				
PHT		Basic Patient Care				X
1200L		Laboratory				
PHT		Physical Therapy				X
1217		Principles and				
		Procedures				
PHT		Physical Therapy			X	X
1217L		Principles and				
		Procedures Laboratory				
PHT		Physical Therapy		X		X
1801L		Clinical Practice I				
PHT		Therapeutic Exercise				X
2220		in Physical Therapy				
PHT		Orthopedic				X
2252L		Disabilities and				
		Treatment Laboratory				
PHT		Physical Therapy				X
2810L		Clinical Practice II				
PHT		Physical Therapy		X	X	X
2820L		Clinical Practice III				
PHT		Trends in Physical			X	X
2931		Therapy				

**Upper Division** 

Course Number	New Course Number	Title	New Title	Changes in Course Description	Prerequisite /Corequisite Changes	Major Learning Outcome/Course Objective
						Changes
ANS		Introduction to			X	
3006		Animal Science				
ATE		Tools for Success			X	
3100						
ATE		Safety and			X	
3200		Regulatory				
		Compliance in				
		Veterinary				
		Technology				
BCH		Elementary Organic		X		X
3023		and Biological				
		Chemistry				
BCH		Biochemistry and			X	
4024		Molecular Biology				
BOT		Plant Biology with			X	
3015C		Lab				
BSC		Issues and			X	X
4032		Challenges in				
		Science Education				
BSC		Senior Seminar in			X	
4931		Biology				

Course Number	New Course Number	Title	New Title	Changes in Course Description	Prerequisite /Corequisite Changes	Major Learning Outcome/Course Objective Changes
BTE 4412		Instructional Methods for Middle School Business Technology Education with Practicum		X		X
BTE 4946		Instructional Methods for Secondary Business Technology Education Practicum				X
BTE 4948		Curriculum Overview in Business Education		X		X
BUL 3322		Legal Issues in International Business			X	X
BUL 3564		Legal Aspects of Managing Technology		X	X	X
BUL 3583		Legal Aspects of Sustainability		X	X	
ECT 4004		History and Principles of Vocational Education.	History and Principles of Career and Technical Education	X	X	X
ECT 4183		Curriculum Construction: Industrial-Technical Education	Curriculum Construction: Technical Education	X	X	X
EDE 4304		Integrated Mathematics and Science			X	X
EDE 4940		Internship: Elementary Education				
EDE 4942		Integrated Language Arts, Children's Literature, and Social Science Practicum		X		
EEC 3005		Child Growth and Development: Birth to Age 8			X	
EEC 3009		Foundations of Early Childhood Care and Education: Birth to Age 8			X	

Course Number	New Course Number	Title	New Title	Changes in Course Description	Prerequisite /Corequisite Changes	Major Learning Outcome/Course Objective Changes
EEC 3204		Curriculum in Early Childhood Education: Birth to Age 8		X	X	
EEC 3403		Young Children with Special Needs: Birth to Age 8			X	
EEC 3413		Working with Diverse Families in Early Childhood Education: Birth to Age 8			X	
EEC 3731		Health, Safety, and Nutrition for the Young Child: Birth to Age 8			X	
EEC 4207		Assessment and Evaluation of Young Children: Birth to Age 8		X	X	
EEC 4210		Integrated Curriculum I for Prekindergarten/Prim ary Education		X	X	
EEC 4211		Integrated Curriculum II for Prekindergarten/Prim ary Education		X	X	
EEC 4408		Family, Teacher, Community Relations in Early Childhood Education: Birth to Age 8			X	
EEC 4940		Pre- Kindergarten/Primar y Education Primary I	Pre- Kindergarten/ Primary Education Practicum I	X	X	
EEC 4941		Prekindergarten/Prim ary Education Practicum II		X	X	
EEC 4946		Internship: Early Childhood Education Prekindergarten/Prim ary		X	X	

Course Number	New Course Number	Title	New Title	Changes in Course Description	Prerequisite /Corequisite Changes	Major Learning Outcome/Course Objective Changes
EVT 4365	ECT 4365	Basic Teaching Methods: Industrial and Technical Education	Basic Teaching Methods: Career and Technical Education	X	X	X
EVT 4562	ECT 4562	Vocational Education for Students with Special Needs	Career and Technical Education for Students with Special Needs	X	X	X
FIN 4504		Investments				X
FIN 4634		International Banking and Finance	International Finance		X	X
MAN 3949		Cooperative Work Experience in College of Technology and Management	Cooperative Work Experience	X	X	X
MAN 4583		Project Management			X	
MAN 4741		Innovation, Change, and Agile Projects			X	
MAN 4881		Authority, Influence, and Projects			X	
MAN 4883		Project Management Specialization Course			X	
MAN 4885		Complex and Advanced Projects			X	
MAR 2101		Social Marketing	Social Media Marketing			
MAR 4424		International Marketing			X	
MAR 4613		Marketing Research			X	
MAR 4836		Concept and Product Development			X	
NSP 3265		Progressive Care Nursing			X	
NSP 3275		Critical Care Nursing			X	
NSP 3276		ECG Interpretation for Health Care Professionals			X	
NSP 3475		Infectious Disease and Sepsis			X	
NSP 3476		Infection Control for Healthcare Settings			X	

Course Number	New Course Number	Title	New Title	Changes in Course Description	Prerequisite /Corequisite Changes	Major Learning Outcome/Course Objective Changes
NSP 3477		Communicable Disease Prevention			X	
		and Control				
NSP		Emergency			X	
3495		Department Nursing				
PCB		Cell Biology with			X	
3023C		Lab				
PCB		Adaptation in Plants	Evolutionary		X	
4674		and Animals	Biology			
PCB		Comparative Animal			X	
4723C		Physiology with Lab				
PLA		Paralegal Certificate		X		
4944		Capstone				
PLA		Paralegal Studies Co-			X	
4949		Op Work Experience				
PRO		Biomechanics		X		X
3100						
PRO	PRO	Gait Analysis and		X	X	X
3120	3120C	Pathomechanics				
PRO		Lower Extremity			X	X
3310C		Orthotics I				
RED		Final Reading			X	
4940		Internship				
TSL		ESOL Issues:			X	
3080		Principles and				
		Practices I K-12				
ZOO		Invertebrate Zoology			X	
3205C		with Lab				
ZOO		Functional			X	
3713C		Vertebrate Zoology				
		with Lab				
ZOO		Animal Behavior			X	
4513C		with Lab				

# Course Changes Effective Term I 2012-2013 Lower Division

Course Number	New Course Number	Title	New Title	Changes in Course Description	Prerequisite/Corequisite Changes	Major Learning Outcome/Course Objective Changes
DEH 2602		Periodontics				X
		1				
DEH		Dental				X
2802L		Hygiene III				
		Clinic				
DEH		Dental				X
2806L		Hygiene V				
		Clinic				

Course Number	New Course Number	Title	New Title	Changes in Course Description	Prerequisite/Corequisite Changes	Major Learning Outcome/Course Objective Changes
DEH 2930		Dental Hygiene Topics				X

**Upper Division** 

Course Number	New Course Number	Title	New Title	Changes in Course Description	Prerequisite/Corequisite Changes	Major Learning Outcome/Course Objective Changes
PRO		Clinical	Clinical	X		X
3110		Pathology	Pathophysiology			

# **Course Changes Effective Term II 2012-2013**

## **Lower Division**

Course Number	New Course Number	Title	New Title	Changes in Course Description	Prerequisite/Corequisite Changes	Major Learning Outcome/Course Objective Changes
TSL 4081		ESOL			X	
		Issues:				
		Principles				
		and				
		Practices II				
		K-12				

## **Course Deletions Effective Term II 2011-2012**

**Lower Division** 

MLT 1022L Introduction to Clinical Laboratory Science Lab

MUL 2019 History of Rock III

**Upper Division** 

EDE 3302 Preparation for and Management of Classroom Instruction

EDG 3321 Paideia I

ETI 3413 Manufacturing Systems and Processes

ETI 4621 Lean Essentials

NSP 3885 Fundamentals of Quality Management NSP 3886 Introduction to Risk Management

### **New Programs Effective Term II 2011-2012**

#### **Lower Division**

APLS-CT Computer Support Certificate (18 credits)

DIGIWD-CT Digital Media Technology Interactive Web Design Certificate (15 credits)

FBS-CT Food and Beverage Specialist Certificate (12 credits)
ITSC-AS Information Technology (IT) Security (63 credits)
RAPID-CT Rapid Prototyping and Design Certificate (15 credits)
RDO-CT Rooms Division Operations Certificate (19 credits)
RDS-CT Rooms Division Specialist Certificate (12 credits)

### **Upper Division**

PKPED-BS Prekindergarten/Primary Education (Age 3 through Grade 3) with Infused

ESOL and Reading Endorsements (123 credits)

# **Program Changes Effective Term II 2011-2012**

### **Lower Division**

Program Code	Title	Adding	Deleting	Adding	Deleting	Other
		Courses	Courses	Subplans	Subplans	Changes
AVAMM-AS	Aviation Maintenance			X		
	Management Technology					
CCNA-CT	Cisco Certified Network					X
	Associate					
COMPNET-AS	Computer Networking	X	X			
CST-AS	Crime Scene Technology	X				X
CWPA-AS	Computer/Web Programming and Analysis		X			X
DIG-AS	Digital Arts, Media, and	X	X			
	Interactive Web Design					
	Associate in Science Degree					
DIGFORN-AS	Digital Forensics and Computer					X
	Investigations					
DMPRD-CT	Digital Media Technology	X	X			
	Production Certificate					
EAM-CT	Emergency Administration and	X	X			
	Management					
EMS-AS	Emergency Medical Services					X
EMT-ATD	Emergency Medical Technician					X
FBS-CT	Food and Beverage Specialist					X
	Certificate					
MIRA-AS	Music Industry / Recording Arts	X	X			X
MLT-AS	Medical Laboratory Technology	X	X			
RDO-CT	Rooms Division Operations					X
	Certificate					
RDS-CT	Rooms Division Specialist					X
	Certificate					
TECMGT-AS	Technology Management	X	X			
TMGT-BAS	Technology Management	X	X	X	X	
WEBDS-CT	Web Designer		X			
WEBSDM-CT	Web Site Design and	X	X		X	
	Management					

**Upper Division** 

Program Code	Title	Adding Courses	Deleting Courses	Adding Subplans	Deleting Subplans	Other Changes
BANK-BAS	Banking	0041565	0041505	Sus pruris	S G S P L G L S	X
BIOLOGY-BS	Biology	X				
BTEED-BS	Business Technology Education (6-12)	X	X			
BUS-AS	Business Administration					X
BUS-BS	Business Administration	X				X
EDST-BS	Educational Studies with Subplans in Interdisciplinary Studies or Preschool Education (Birth to Age 4) or Prekindergarten/Primary Education (Age 3 to Grade 3)					X
HSA-BAS	Health Services Administration					X
INTBUS-BAS	International Business					X
MGTORG-BAS	Management and Organizational Leadership	X				X
MKT-CT	Marketing Certificate					X
ORTHO-BAS	Orthotics and Prosthetics					X
PPA-BS	Public Policy and Administration Bachelor of Science	X				
SUSMGT-BAS	Sustainability Management					X

# **Program Deletions Effective Term II 2011-2012**

**Lower Division** 

**APLUS-CT** 

Computer Support Certificate (27 credits) Information Technology (IT) Security (68 credits) **ITSEC-AS** 

Anne Cooper, Senior Vice President for Academic and Student Affairs, recommends approval.

rrm0927112

Agenda Item: VII-I.2

October 17, 2011

### MEMORANDUM

**TO:** Board of Trustees, St. Petersburg College

FROM: William D. Law, Jr., President

**SUBJECT:** Non-Credit Curriculum

Confirmation is sought for the following recommended changes to credit curriculum for the 2010-2011 and 2011-2012 catalog years:

# New Courses Effective Term II 2010-2011:

Workforce	
BSF0336	CFP® Certification Professional Education Program Pre-Pay
	Package (240 hours)
BSF0337	CFP® Capstone Discount Module (24 hours)
BSF0338	CFP® Certification Professional Education Program Audit Module
	(36 hours)
BSF0339	CFP® Capstone Multiple Student Discount Module (24 hours)
ISN0103	Health Only 2-40 Online (40 hours)
ISN0104	Life and Variable Annuity Only 2-14 Online (40 hours)
ISN0134	Registered Customer Service Representative (RCSR) 4-40 Online
	(40 hours)
ISN0135	RCSR 4-40 Online in Spanish (40 hours)
ISN0136	Accredited Claims Adjuster 5-20, 6-20 Online in Spanish (40
	hours)
ISN0137	4-40 to 2-20 Conversion Online (40 hours)
ISN0138	Accredited Claims Adjuster 5-20, 6-20 Online (40 hours)
LNG0330	English as a Second Language 11 Week NR (198 hours)
LNG0331	English as a Second Language 6 Week NR (108 hours)
LNG0332	English as a Second Language 10 Week NR (240 hours)
LNG0333	English as a Second Language 5 Week NR (144 hours)
LNG0334	English as a Second Language 11 Week RES (198 hours)
LNG0335	English as a Second Language 6 Week RES (108 hours)
LNG0336	English as a Second Language 10 Week RES (240 hours)
LNG0337	English as a Second Language 5 Week RES (144 hours)
LNG0338	International English Language Testing System (IELTS) Prep (16
	hours)
LNG0339	Test of English as a Foreign Language (TOEFL) Prep (16 hours)
LNG0521	Introduction to Arabic (12 hours)
LNG0522	Introduction to Japanese (12 hours)

PSP0869	FLUSAR Trench Rescue Level 1 (Operations) (24 hours)
PSP0870	Confined Space Rescue Level 1 (Operations) (24 hours)
PSP0871	Confined Space Rescue Level 2 (Technician) (16 hours)
PSP0872	Trench Rescue Level 2 (Technician) (16 hours)
PSP0873	Large Animal Rescue (2-Day) (16 hours)
PSP0874	Street Smart Forcible Entry (16 hours)
PSP0875	Aggressive Interior Search/Rescue (8 hours)
PSP0876	Personal Defensive Tactics for Fire and EMS Personnel (24 hours)
PTC0103	Running Well (6 hours)
PTC0104	Functional Flexibility for Fitness Professionals (3 hours)
PTC0105	Pregnancy Fitness (6 hours)
PTC0106	Nutritional Concepts for Fitness Professionals (6 hours)
PTC0107	Nutritional Strategies for Performance (3 hours)
TTP0890	MS Applications Information Session (1 hours)

### **New Courses Effective Term III 2010-2011:**

Workforce	
PSP0877	Hood Systems - Part I (4 hours)
PSP0878	Fire Investigation: Origin and Cause (40 hours)
PSP0879	Private Fire Protection Systems I (40 hours)
PSP0880	Fire Prevention Practices (40 hours)
PSP0881	Fire Service Building Construction (40 hours)
SMS0582	Social Media for Job Seekers (2 hours)

### New Courses Effective Term I 2011-2012:

Workforce

Dabooco

PSP0887 Hood Systems Part II (4 hours)

## New Courses Effective Term II 2011-2012:

**Lifelong Learning** 

AAP0028 Intermediate Algebra Readiness (60 hours)

AAP0033 College Math Readiness (60 hours)

### **Course Reactivations Effective Term II 2011-2012:**

**Lifelong Learning** 

AAP0018 Elementary Algebra Readiness (60 hours)

### **Course Changes Effective Term II 2010-2011:**

#### Workforce

Course Number	New Course Number	Title	New Title	Changes in Course Description	Hours Changes	Fee Changes
BSF0334		CFP® Certification Professional Education Program		X		

Course Number	New Course Number	Title	New Title	Changes in Course	Hours Changes	Fee Changes
BSF0335		CFP® Certification Professional Education Program		Description X	X	X
LGN0540		Capstone Legal Guardian Professional Training		X	X	
LNG0326		Intensive English as a Second Language - Out of State	English as a Second Language 16 Week NR	X	X	X
LNG0327		Intensive English as a Second Language - In-State	English as a Second Language 16 Week RES	X	X	X

# Course Changes Effective Term III 2010-2011: Workforce

Course Number	New Course Number	Title	New Title	Changes in Course Description	Hours Changes	Fee Changes
HHP0335		Multidisciplinary		Description		X
1111 0333		Healthcare				71
		Seminars				
PSP0847		Size Up /			X	X
		Painting the				
		Picture				
PSP0856		Ventilation			X	X
		Course				

# <u>Temporary Course Changes Effective Term II 2010-2011:</u> Workforce

Course Number	Title	New Title	Hours Changes	Fee Changes
PSP0701	CJ Inservice	Parking		X
		Enforcement		
		Specialist (#5472-6)		
PSP0701	Criminal Justice In-	Law Enforcement at	X	X
	Service - 16 Hours	E.A.S.E. (#5522-7)		
PSP0773	ASIS Training	Crime Analysis	X	X
		Application (#5470-		
		1)		
PSP0773	ASIS Training	Criminal	X	X
		Investigative		
		Analysis (#5647-8)		

Course Number	Title	New Title	Hours Changes	Fee Changes
PSP0773	ASIS Training	Strategic Intelligence Analysis (#5510-5)	X	X
PSP0773	ASIS Training	Problem Analysis for Law Enforcement (#5658-9)	X	X
PSP0773	ASIS Training	Crime Mapping for Law Enforcement (#5646-7)	X	X
PSP0773	ASIS Training	Fundamentals of Crime Analysis (#5509-4)	X	X
PSP0773	ASIS Training	Statement Analysis (#5512-6)	X	X
PSP0773	ASIS Training	Tactical Crime Analysis (#5487-2)	X	X
PSP0773	ASIS Training	Open Source Intelligence (#5503-3)	X	X

# Temporary Course Changes Effective Term III 2010-2011: Workforce

Course Number	Title	New Title	Hours Changes	Fee Changes
PSP0616	Trust Funded	Leaders Without		X
	Corrections (8	Titles (#2217)		
	Hours)			
PSP0619	Trust Funded	Police Marriage and		X
	Corrections (24	Personal		
	Hours)	Relationship (#1989)		
PSP0626	ASIS Firearms 16	Private Security		X
	Hours	Officer Course B		
		Certification (#2474-		
		1)		
PSP0627	ASIS Firearms 24	Private Security		X
	Hours	Officer Course A		
		Certification (#2660-		
		2)		
PSP0627	ASIS Firearms 24	Private Security		X
	Hours	Officer Course A		
		Certification (#2473-		
		1)		
PSP0700	Specialized	Testifying Made		X
	Advanced CJ	Simple (#2628-4)		
	Training			
PSP0704	Strategic	JUJITSU Ground		X
	Intelligence Analysis	Fighting Skills		
		(#2101-4)		
PSP0705	CJ Inservice 64	Selective Traffic	X	X
	Hours	Enforcement for		
		Civilians (#2467-1)		

Course Number	Title	New Title	Hours Changes	Fee Changes
PSP0705	CJ Inservice 64	Public Safety	X	X
	Hours	Technician Program		
		(#2468-2)		
PSP0773	ASIS Training	Criminal	X	X
		Intelligence Analysis		
		(#2405-1)		
PSP0773	ASIS Training	Research Methods	X	X
		for Law		
		Enforcement		
		(#2406-2)		

# <u>Temporary Course Changes Effective Term I 2011-2012:</u> Workforce

Course Number	Title	New Title	Hours Changes	Fee Changes
PSP0619	Trust Funded Corrections	Post Traumatic Stress in Police and Military Veterans (#5202-1)		X
PSP0626	ASIS Firearms 16 Hours	Private Security Officer Course B Certification (#5463- 1)		X
PSP0626	ASIS Firearms 16 Hours	Private Security Officer Course B Certification (#5124- 1)		X
PSP0627	ASIS Firearms 24 Hours	Private Security Officer Course A Certification (#5462- 1)		X
PSP0701	CJ In-Service 16 Hours	Law Enforcement at E.A.S.E. (#5116-3)	X	X
PSP0701	CJ In-Service 16 Hours	Developing the Warrior Mindset (#5115-3)		X
PSP0701	CJ In-Service 16 Hours	Law Enforcement at E.A.S.E. (#5115-2)	X	X
PSP0701	Criminal Justice In- Service - 16 Hours	Taser Instructor or Recertification (#5047-1)	X	X
PSP0702	CJ In-Service 24 Hours	Leadership Essentials for Contemporary Law Enforcement (#5117-3)		X
PSP0704	CJ In-Service 40 Hours	Physical Fitness Trainer Course (#5349-13)	X	X
PSP0704	CJ In-Service 40 Hours	Jujutsu 101 - Takedown and Ground Control - Leverage Control Holds - All Levels		X

Anne Cooper, Senior Vice President for Academic and Student Affairs; JC Brock, Campus Executive Officer, Allstate Center; and Stan Vittetoe, Provost, Clearwater Campus and Vice President for Workforce and Continuing Education, recommend approval.

rrm0927112

#### MEMORANDUM

**TO:** Board of Trustees, St. Petersburg College

FROM: William D. Law, Jr., President

**SUBJECT:** Audits and Other Statutory Requirements of Direct-Support Organizations,

April, 2010 through March 31, 2011

In accordance with Section 1004.70, Florida Statutes, the federal Internal Revenue Service Return of Organization Exempt from Income Tax forms (Form 990) and the annual financial audits and the audit-associated Reports to the Board of Director reports of the following direct-support organizations are submitted for your approval and authorization to submit to the appropriate agencies in Tallahassee:

St. Petersburg College Alumni Association, Incorporated

St. Petersburg College Foundation, Incorporated

The Leepa-Rattner Museum of Art, Incorporated

Each of the above St. Petersburg College direct-support organizations are in compliance with the Board of Trustees Rule 6Hx23-1.33 that states they shall make provisions for an annual audit of their financial accounts, to be conducted by an independent certified public accountant. The annual audit report shall be submitted to the Auditor General, the State Board of Education and the Board of Trustees.

Each auditor's report states that each set of financial statements presented fairly, in all material respects, the net assets of each respective direct-support organization as of March 31, 2011.

Doug Duncan, Senior Vice President, Administrative/Business Services & Information Technology; Theresa Furnas, Associate Vice President, Financial & Business Services; Frances Neu, Vice President, Institutional Advancement and Executive Director, SPC Foundation, Inc.; Victoria Cooke, Director, Leepa-Rattner Museum of Art, Inc.; and Tiffany Stallard, Associate Director, SPC Alumni Association, Inc., recommend approval.

Attachments

tkf0924112

# St. Petersburg College Foundation Inc.

Mailing Address • P. O. Box 13489 • St. Petersburg, FL 33733 (727) 341-3302 • Fax: (727) 341-3123 • **spcfdn@spcollege.edu** 

September 20, 2011

William D. Law, Jr., Ph.D. President St. Petersburg College P.O. Box 13489 St. Petersburg, FL 33733

Dear President Law:

This letter is to confirm to you and the Board of Trustees that St. Petersburg College Foundation, Inc., certified as a community college direct-support organization, is in full compliance with S1004.70, Florida Statutes.

This information is provided as required by the Board of Trustees Rule 6Hx23-1.33.

Sincerely,

Frances Neu

VP Advancement, St. Petersburg College

Executive Director, SPC Foundation

FZN:eq

# St. Petersburg College Foundation, Inc. A Component Unit Of St. Petersburg College

Financial Statements
And Supplementary Information

March 31, 2011 And 2010

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# Gregory, Sharer & Stuart, P.A.

Certified Public Accountants and Business Consultants

#### **Independent Auditor's Report**

Board of Directors St. Petersburg College Foundation, Inc. St. Petersburg, Florida

We have audited the accompanying financial statements of the business-type activities of St. Petersburg College Foundation, Inc. (a component unit of St. Petersburg College) as of and for the years ended March 31, 2011 and 2010, which collectively comprise St. Petersburg College Foundation, Inc.'s basic financial statements as listed in the table of contents. These financial statements are the responsibility of St. Petersburg College Foundation, Inc.'s management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of St. Petersburg College Foundation, Inc.'s internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and the significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the net assets of St. Petersburg College Foundation, Inc. as of March 31, 2011 and 2010 and the revenues, expenses, and change in net assets and cash flows thereof for the years then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued our report dated July 21, 2011 on our consideration of St. Petersburg College Foundation, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our 2011 audit.

Management's Discussion and Analysis on pages 6 through 9 is not a required part of the basic financial statements but is supplementary information required by accounting principles generally accepted in the United States of America. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the required supplementary information. However, we did not audit the information and express no opinion on it.

The Unaudited Schedule of Collections is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information is marked "unaudited" and we express no opinion on it.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements of St. Petersburg College Foundation, Inc. taken as a whole. The accompanying Schedule of Expenditures of State Financial Assistance is presented for purposes of additional analysis as required by Section 215.97, Florida Statutes, and Chapter 10.650, Rules of the Auditor General, and is not a required part of the basic financial statements of St. Petersburg College Foundation, Inc. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Gregory, Sharer & Stuart, P.A.

Drugery Shows + Street, P.A.

St. Petersburg, Florida

July 21, 2011



St. Petersburg College Foundation, Inc. A Component Unit Of St. Petersburg College Management's Discussion And Analysis March 31, 2011 And 2010

The management of St. Petersburg College Foundation, Inc. (Foundation) presents the following Management's Discussion and Analysis (MD&A) narrative overview and analysis of the financial activities of the Foundation for the year ended March 31, 2011, with comparative information for the years ended March 31, 2010 and 2009. The purpose of this discussion is to enable the reader to identify and understand the significant issues and changes in the financial condition of the Foundation. The information presented here should be read in conjunction with the accompanying audited financial statements and footnotes, which begin on page 11. The financial statements, footnotes, and this MD&A were prepared by management and are the responsibility of management.

The Foundation is a component unit of St. Petersburg College (College).

#### Financial Highlights

#### Overview

In the year ended March 31, 2011, the overall state of the economy continued to improve, although charitable giving remained weak. Reversal of some of the investment losses incurred in prior years continued. During 2011, there was a positive return on the Foundation's investment portfolio of 17%. Overall, the Foundation's net assets, which represent the excess of total assets over liabilities, increased by \$2.74 million or 6% to \$47 million as of March 31, 2011, primarily the result of positive investment returns.

The Foundation's revenue in the form of donor contributions totaled \$1.21 million during 2011, a 21% decrease as compared to 2010. This is indicative of the overall weakened state of the economy with respect to charitable giving. However, the Foundation supported campus needs during 2011 in the form of scholarships and grants to the College in the amount of \$1.04 million and \$1.12 million, respectively. This support of the College, combined with other operating expenses and a shortfall in donor contributions, resulted in an operating loss of \$1.54 million for the year ended March 31, 2011 as compared to an operating loss of \$3.46 million for the year ended March 31, 2010. Due to positive investment returns in 2011, the Foundation had nonoperating revenue of \$4.01 million. Other income in the form of additions to permanent endowments totaled \$269,292 for the year ended March 31, 2011.

#### Presentation

The Foundation presents its financial report in accordance with Governmental Accounting Standards Board Statement No. 34, *Basic Financial Statements and Management's Discussion and Analysis - for State and Local Governments* (GASB 34), which focuses the reader of the financial reports on an organization's overall financial condition and change in net assets and cash flows taken as a whole.

#### Condensed Schedule Of Net Assets

	N	Iarch 31, 2011	•		March 31, 2010 Change			;	March 31, 2009			
Assets												
Current assets	\$ 1	9,539,776	\$2	,423,387	14%	\$ 17	,116,389	\$2,9	66,557	21%	\$ 1	4,149,832
Noncurrent assets	2	7,224,306		314,109	1 %	26	,910,197	2,353,851		10%	2	4,556,346
Total assets	\$ 46,764,082		\$2	,737,496	6%	\$ 44	\$ 44,026,586 \$ 5,320,408		20,408	14%		
Liabilities												
Current liabilities	\$	800	\$	(3,715)	(82%)	\$	4,515	\$	89	2%	\$	4,426
Net assets												
Restricted												
Expendable	2	0,035,400	2	,328,250	13%	17	,707,150	2,9	62,398	20%	1.	4,744,752
Nonexpendable	2	6,059,036		267,380	1 %	25	,791,656	2,2	98,795	10%	23,492,861	
Unrestricted		668,846		145,581	28%		523,265	59,126		13%	464,139	
Total net assets	4	6,763,282	2	,741,211	6%	44	,022,071	5,3	20,319	14%	3	8,701,752
Total liabilities and net assets	\$ 4	6,764,082	\$2	,737,496	6%	\$ 44	,026,586	\$5,3	20,408	14%	\$ 3	8,706,178

The Statement of Net Assets includes all assets and liabilities of the Foundation. Net assets serve as a useful indicator of an organization's financial health over time. Particular aspects of the Foundation's financial operations positively influenced the increase in net assets for the year ended March 31, 2011.

The Condensed Statements of Net Assets show the assets, liabilities, and net assets for the years ended March 31, 2011, 2010, and 2009. Current assets of the Foundation consist primarily of cash and cash equivalents and investments. Current assets increased \$2.42 million or 14% during 2011 and \$2.97 million or 21% during 2010. A major component of this increase is attributable to the financial market's recovery and, in particular, the realized and unrealized gains on investments for the fiscal years.

Noncurrent assets consist primarily of endowment investments, remainder interest in trusts and estates, note receivable, and other assets held for sale. Noncurrent assets increased by \$314,109 or 1% during 2011 and \$2.35 million or 10% during 2010. Net investment earnings on the endowments due to realized and unrealized gains were significant reasons for these increases. Additionally, there were contributions to the endowments of \$257,204 and \$546,790 during the years ended March 31, 2011 and 2010, respectively.

Current liabilities decreased \$3,715 or 82% during 2011. This decrease is primarily due to a smaller amount due to the College for scholarships and grants at fiscal year end. There was no significant change in this liability during 2010.

#### Condensed Schedule Of Revenues, Expenses, And Change In Net Assets

	Year Ended March 31, 2011	Change		Year Ended March 31, 2010	Change		Year Ended March 31, 2009
Operating revenue and expenses							
Contributions	\$ 1,211,010	\$ (321,481)	(21%)	\$ 1,532,491	\$ (4,805,959)	(76%)	\$ 6,338,450
Operating expenses	2,747,893	(2,243,127)	(45%)	4,991,020	1,792,366	56%	3,198,654
Operating (loss) income	(1,536,883)	1,921,646	56%	(3,458,529)	(6,598,325)	(210%)	3,139,796
Nonoperating revenues (expenses)	4,008,802	(4,164,848)	(51%)	8,173,650	15,636,416	210%	(7,462,766)
Additions to permanent endowments	269,292	(335,906)	(56%)	605,198	481,101	388%	124,097
Change in net assets	2,741,211	(2,579,108)	(48%)	5,320,319	9,519,192	227%	(4,198,873)
Net assets, beginning of year	44,022,071	5,320,319	14%	38,701,752	(4,198,873)	(10%)	42,900,625
Net assets, end of year	\$46,763,282	\$ 2,741,211	6%	\$44,022,071	\$ 5,320,319	14%	\$ 38,701,752

The Statements of Revenues, Expenses, and Changes in Net Assets report revenues earned and expenses incurred during the year as either operating, nonoperating, or additions to permanent endowments. Incoming gifts and grants made to the College are reported as operating revenue and expenses, respectively, and investment results are reported as nonoperating income or expense.

The Condensed Statements of Revenues, Expenses, and Changes in Net Assets reflect operating and nonoperating revenue and expense and additions to permanent endowment for the years ended March 31, 2011, 2010, and 2009. The net operating loss was \$1.54 million in 2011 compared to \$3.46 million in 2010 and net operating income of \$3.14 million in 2009.

During 2011, operating revenue included \$1.21 million in contributions, a decrease of 21% compared to 2010 which decreased \$4.81 million or 76% from 2009. These decreases are attributable to decreases in donor contributions most likely caused by stock market declines and the financial condition of the past years. Contributions result from both long-term donor cultivation and specific appeals for immediate needs, and are not entirely predictable.

Operating expenses were \$2.75 million during 2011, a decrease of \$2.24 million or 45% compared to 2010. Operating expenses increased by \$1.79 million or 56% during 2010. A significant component of operating expenses is grants made by the Foundation to the College in response to requests for use of funds by the intended campus beneficiaries. These grants are made for purposes that comply with donor restrictions placed on contributions in support of many College programs and needs, including construction of new buildings, student aid, and faculty and general departmental support. Changes in the amounts of grants made to the College annually occur in relation to College needs for use of the funds or the timing of expenditures made on capital projects funded by contributions. During the years ended March 31, 2011 and 2010, scholarships and grants made to the College exceeded contribution revenue, resulting in operating losses in both years.

Nonoperating revenues (expenses) include net investment income and net appreciation or depreciation of investments for unrestricted and restricted - expendable funds. Nonoperating revenues for 2011 reflect a decrease of \$4.16 million or 51% less than 2010. This decrease is primarily attributable to the fact that the recovery of investments was not as sharp in 2011 as in 2010. Nonoperating revenues for 2010 reflect an increase of \$15.64 million or 210% compared to 2009. The gain experienced in fiscal year 2010 is primarily due to the rebound seen in the financial markets, resulting in positive returns in the Foundation's investment portfolios.

Endowed gifts and related earnings provided an additional \$269,292 to the net assets of the Foundation during 2011 compared to \$605,198 during 2010. Increasing the gifts to and the value of the endowment is of significant importance to the Foundation. The size of the endowment relates directly with providing permanent resources for the benefit of the College and its students.

St. Petersburg College Foundation, Inc. A Component Unit Of St. Petersburg College Management's Discussion And Analysis March 31, 2011 And 2010

#### Factors Impacting Future Periods

Factors that can significantly impact future periods always include the state of financial markets and the state of the overall economy. These factors affect the value of investments and can impact charitable giving. The Board of Directors continues to monitor the status of the economy, its direct impact on overall giving, and the investment pool.

St. Petersburg College is experiencing declines in support from the state of Florida. Accordingly, private support is an increasingly important component of revenue to the various campuses. The Foundation anticipates a higher rate of use of Foundation held funds in the future in the form of grants to the campuses, as a result of decreased resources provided by the state.

#### Using The Information In The Financial Report

The Foundation's financial statements are immediately following this discussion and analysis.

This annual report consists of a series of financial statements prepared in accordance with pronouncements issued by the Governmental Accounting Standard Board. These statements focus the reader of the financial reports on the Foundation's overall financial condition, and change in net assets and cash flows, taken as a whole.

One of the most important questions asked about the Foundation's finances is whether the Foundation is better off or worse off as a result of the year's activities. The keys to understanding this question are the Statement of Net Assets, Statement of Revenues, Expenses, and Change in Net Assets, and the Statement of Cash Flows. These statements present financial information in a form similar to that used by private sector companies. The Foundation's net assets (the difference between assets and liabilities) are one indicator of the Foundation's financial health when considered in combination with other nonfinancial information.

The Statement of Net Assets reports assets, liabilities, and net assets as of March 31, 2011. The balances are a reflection of activities that have occurred during fiscal year 2011 and come from transactions between assets and liabilities or from transactions in the Statement of Revenues, Expenses, and Change in Net Assets. The balances are presented as either current (expected to be realized in 12 months) or noncurrent in nature.

The Statement of Revenues, Expenses, and Change in Net Assets presents the results of operations for the year ended March 31, 2011. Activities are reported as operating, nonoperating, or additions to permanent endowments. Nonendowed gifts are reported as operating revenue and investment results are reported as either nonoperating revenue or additions to permanent endowments. Both the Statement of Net Assets and the Statement of Revenues, Expenses, and Changes in Net Assets are prepared using the accrual basis of accounting.

The remaining required statement is the Statement of Cash Flows showing the sources and uses of funds; in essence, accounting for the change in cash and cash equivalents balances for the reporting period.

The notes to the financial statements provide additional information and more detail that is essential to a full understanding of the data presented in the financial statements. The notes to the financial statements can be found immediately following the basic financial statements.



	March 31,		
	2011	2010	
Assets			
Current Assets			
Cash and cash equivalents	\$ 3,969,224	\$ 5,234,780	
Investments	15,570,552	11,877,602	
Note receivable - accrued interest	<del></del> _	4,007	
Total Current Assets	19,539,776	17,116,389	
Noncurrent Assets			
Note receivable	500,000	500,000	
Remainder interest in trusts and estates	610,020	563,291	
Endowment investments	26,059,036	25,791,656	
Other assets held for sale	55,250	55,250	
Total Noncurrent Assets	27,224,306	26,910,197	
Total Assets	\$ 46,764,082	\$ 44,026,586	
Liabilities And Net Assets			
Current Liabilities			
Accounts payable	\$ 800	\$ 4,515	
Net Assets			
Restricted			
Nonexpendable	26,059,036	25,791,656	
Expendable	20,035,400	17,707,150	
Unrestricted	668,846	523,265	
Total Net Assets	46,763,282	44,022,071	
Total Liabilities And Net Assets	\$ 46,764,082	\$ 44,026,586	

Operating Revenue Contributions         \$ 1,211,010         \$ 1,532,491           Operating Expenses         Program services         \$ 2,532,491           Scholarships         1,035,866         758,963           Grants to St. Petersburg College         1,119,436         3,554,766           Grants to St. Petersburg College         1,119,436         3,554,766           Administrative         198,548         26,135           Personnel services         198,549         26,135           Other         36,952         63,745           Pundraising         198,549         226,135           Development         36,783         49,022           Other         36,878         49,022           Other         308,091         387,411           Total Operating Expenses         (1,536,883)         (3,458,529)           Nonoperating Loss         (1,536,883)         (3,458,529)           Nonoperating Revenues         1         7,713,310           Investment income, net of fees         3,430,417         7,313,310           Net appreciation of investments         3,430,417         7,313,310           Change in value of split interest agreements         46,729         75,974           Total Nonoperating Revenues         2,471,919<		Year Ended March 31, <b>2011</b> 2010			ch 31, 2010
Contributions         \$ 1,211,010         \$ 1,532,491           Operating Expenses Program services         Forgram services           Scholarships         1,035,866         758,963           Grants to St. Petersburg College         1,119,436         3,554,766           Administrative         2,155,302         4,313,729           Administrative         198,548         226,135           Other         85,952         63,745           Other         284,500         289,880           Fundraising         198,549         226,135           Development         36,783         49,022           Other         308,091         387,411           Total Operating Expenses         2,747,893         4,991,020           Operating Loss         (1,536,883)         (3,458,529)           Nonoperating Revenues         1,536,883         (3,458,529)           Nonoperating Revenues         1,536,883         4,991,020           Nonoperating Revenues         1,536,883         4,991,020           Nonoperating Revenues         1,536,883         4,586           Net appreciation of investments         3,430,417         7,313,310           Change in value of split interest agreements         4,008,802         8,173,650      <	Operating Revenue				2010
Program services         Scholarships         1,035,866         758,963           Grants to St. Petersburg College         1,119,436         3,554,766           Grants to St. Petersburg College         1,119,436         3,554,766           Administrative         198,548         226,135           Personnel services         198,549         26,3745           Other         36,783         49,022           Personnel services         198,549         226,135           Development         36,783         49,022           Other         72,759         112,254           308,091         387,411         387,411           Total Operating Expenses         2,747,893         4,991,020           Operating Loss         (1,536,883)         (3,458,529)           Nonoperating Revenues         1         7,313,310           Change in value of split interest agreements         3,430,417         7,313,310           Change in value of split interest agreements         46,729         75,974           Total Nonoperating Revenues         2,471,919         4,715,121           Additions To Permanent Endowments         2,471,919         4,715,121           Contributions         257,204         546,790           Investments income, net of		\$ 1,211	,010	\$	1,532,491
Scholarships         1,035,866         758,963           Grants to St. Petersburg College         1,119,436         3,534,766           Administrative         2,155,302         4,313,729           Personnel services         198,548         226,135           Other         85,952         63,745           Personnel services         198,549         226,135           Development         36,783         49,022           Other         72,759         112,254           Operating Expenses         2,747,893         4,991,020           Operating Loss         (1,536,883)         (3,458,529)           Nonoperating Revenues         1nvestment income, net of fees         531,656         784,366           Net appreciation of investments         3,430,417         7,313,310           Change in value of split interest agreements         46,729         75,974           Total Nonoperating Revenues         2,471,919         4,715,121           Additions To Permanent Endowments         2,471,919         4,715,121           Additions To Permanent Endowments         257,204         546,790           Investments income, net of fees         2,318         4,767           Net appreciation of investments         9,770         53,641					
Grants to St. Petersburg College         1,119,436         3,554,766           Administrative         2,155,302         4,313,729           Personnel services         198,548         226,135           Other         284,5952         63,745           Evaluation         36,783         226,135           Development         36,783         249,022           Other         72,759         112,254           Other         2,747,893         4,991,020           Operating Loss         (1,536,883)         (3,458,529)           Nonoperating Revenues         1         7,813,310           Investment income, net of fees         531,656         784,366           Net appreciation of investments         3,430,417         7,313,310           Change in value of split interest agreements         46,729         75,974           Total Nonoperating Revenues         2,471,919         4,715,121           Additions To Permanent Endowments         2,471,919         4,715,121           Contrib	<del>-</del>				
Administrative         2,155,302         4,313,729           Personnel services         198,548         226,135           Other         85,952         63,745           284,500         289,880           Fundraising         198,549         226,135           Development         36,783         49,022           Other         72,759         112,254           308,091         387,411         308,091         387,411           Total Operating Expenses         2,747,893         4,991,020           Operating Loss         (1,536,883)         (3,458,529)           Nonoperating Revenues         Investment income, net of fees         531,656         784,366           Net appreciation of investments         3,430,417         7,313,310           Change in value of split interest agreements         46,729         75,974           Total Nonoperating Revenues         4,008,802         8,173,650           Income Before Additions To Permanent Endowments         2,471,919         4,715,121           Additions To Permanent Endowments         2,471,919         4,715,121           Additions To Permanent Endowments         2,318         4,767           Net appreciation of investments         9,770         53,641           Total Ad	-				
Administrative         Personnel services         198,548         226,135           Other         85,952         63,745           Tother         284,500         289,880           Fundraising         198,549         226,135           Personnel services         198,549         226,135           Development         36,783         49,022           Other         72,759         112,254           308,091         387,411         308,091         387,411           Total Operating Expenses         (1,536,883)         (3,458,529)           Nonoperating Revenues         (1,536,883)         (3,458,529)           Nonoperating Revenues         531,656         784,366           Net appreciation of investments         3430,417         7,313,310           Chare in value of split interest agreements         46,729         75,974           Total Nonoperating Revenues         2,471,919         4,715,121           Additions To Permanent Endowments         2,471,919         4,715,121           Contributions         257,204         546,790           Investments income, net of fees         2,318         4,767           Net appreciation of investments         9,770         53,641           Total Additions To Permanent En	Grants to St. Petersburg College				
Personnel services         198,548 85,952 63,745 63,74		2,155	,302		4,313,729
Other         85,952         63,745           Fundraising         284,500         289,880           Personnel services         198,549         226,135           Development         36,783         49,022           Other         72,759         112,254           Total Operating Expenses         2,747,893         4,991,020           Operating Loss         (1,536,883)         (3,458,529)           Nonoperating Revenues         1nvestment income, net of fees         531,656         784,366           Net appreciation of investments         3,430,417         7,313,310           Change in value of split interest agreements         46,729         75,974           Total Nonoperating Revenues         4,008,802         8,173,650           Income Before Additions To Permanent Endowments         2,471,919         4,715,121           Additions To Permanent Endowments         257,204         546,790           Investments income, net of fees         2,318         4,767           Net appreciation of investments         9,770         53,641           Total Additions To Permanent Endowments         269,292         605,198           Change In Net Assets         2,741,211         5,320,319           Net Assets At Beginning Of Year         44,022,071		100			226 125
Fundraising         284,500         289,880           Personnel services         198,549         226,135           Development         36,783         49,022           Other         72,759         112,254           308,091         387,411           Total Operating Expenses         2,747,893         4,991,020           Operating Loss         (1,536,883)         (3,458,529)           Nonoperating Revenues         531,656         784,366           Net appreciation of investments         3,430,417         7,313,310           Change in value of split interest agreements         46,729         75,974           Total Nonoperating Revenues         4,008,802         8,173,650           Income Before Additions To Permanent Endowments         2,471,919         4,715,121           Additions To Permanent Endowments         257,204         546,790           Investments income, net of fees         2,318         4,767           Net appreciation of investments         269,292         605,198           Change In Net Assets         2,741,211         5,320,319           Net Assets At Beginning Of Year         44,022,071         38,701,752			•		
Fundraising         Personnel services         198,549         226,135           Development         36,783         49,022           Other         72,759         112,254           308,091         387,411           Total Operating Expenses         2,747,893         4,991,020           Operating Loss         (1,536,883)         (3,458,529)           Nonoperating Revenues         531,656         784,366           Investment income, net of fees         531,656         784,366           Net appreciation of investments         3,430,417         7,313,310           Change in value of split interest agreements         46,729         75,974           Total Nonoperating Revenues         4,008,802         8,173,650           Income Before Additions To Permanent Endowments         2,471,919         4,715,121           Additions To Permanent Endowments         257,204         546,790           Investments income, net of fees         2,318         4,767           Net appreciation of investments         9,770         53,641           Total Additions To Permanent Endowments         269,292         605,198           Change In Net Assets         2,741,211         5,320,319           Net Assets At Beginning Of Year         44,022,071         38,701,752 <td>Other</td> <td></td> <td></td> <td></td> <td></td>	Other				
Personnel services         198,549         226,135           Development         36,783         49,022           Other         72,759         112,254           308,091         387,411           Total Operating Expenses         2,747,893         4,991,020           Operating Loss         (1,536,883)         (3,458,529)           Nonoperating Revenues         1nvestment income, net of fees         531,656         784,366           Net appreciation of investments         3,430,417         7,313,310           Change in value of split interest agreements         46,729         75,974           Total Nonoperating Revenues         4,008,802         8,173,650           Income Before Additions To Permanent Endowments         2,471,919         4,715,121           Additions To Permanent Endowments         257,204         546,790           Investments income, net of fees         2,318         4,767           Net appreciation of investments         9,770         53,641           Total Additions To Permanent Endowments         269,292         605,198           Change In Net Assets         2,741,211         5,320,319           Net Assets At Beginning Of Year         44,022,071         38,701,752	The destates	284	,500		289,880
Development Other         36,783 (49,022)           Other         72,759 (112,254)           308,091 (387,411)         308,091 (387,411)           Total Operating Expenses         2,747,893 (4,991,020)           Operating Loss         (1,536,883) (3,458,529)           Nonoperating Revenues         1nvestment income, net of fees         531,656 (784,366)           Net appreciation of investments         3,430,417 (7,313,310)         7,313,310           Change in value of split interest agreements         46,729 (75,974)         75,974           Total Nonoperating Revenues         4,008,802 (8,173,650)           Income Before Additions To Permanent Endowments         2,471,919 (4,715,121)           Additions To Permanent Endowments         2,271,214 (5,46,79)           Contributions To Permanent Endowments         2,318 (4,767)           Net appreciation of investments         9,770 (53,641)           Total Additions To Permanent Endowments         269,292 (605,198)           Change In Net Assets         2,741,211 (5,320,319)           Net Assets At Beginning Of Year         44,022,071 (38,701,752)		100	540		226 125
Other         72,759         112,254           308,091         387,411           Total Operating Expenses         2,747,893         4,991,020           Operating Loss         (1,536,883)         (3,458,529)           Nonoperating Revenues         3,430,417         7,313,310           Investment income, net of fees         3,430,417         7,313,310           Change in value of split interest agreements         46,729         75,974           Total Nonoperating Revenues         4,008,802         8,173,650           Income Before Additions To Permanent Endowments         2,471,919         4,715,121           Additions To Permanent Endowments         257,204         546,790           Investments income, net of fees         2,318         4,767           Net appreciation of investments         9,770         53,641           Total Additions To Permanent Endowments         269,292         605,198           Change In Net Assets         2,741,211         5,320,319           Net Assets At Beginning Of Year         44,022,071         38,701,752					
Total Operating Expenses         308,091 (2,747,893)         387,411 (4,991,020)           Operating Loss         (1,536,883)         (3,458,529)           Nonoperating Revenues         \$1,000			-		
Total Operating Expenses         2,747,893         4,991,020           Operating Loss         (1,536,883)         (3,458,529)           Nonoperating Revenues         Total Nonoperating Revenues         531,656         784,366           Net appreciation of investments         3,430,417         7,313,310           Change in value of split interest agreements         46,729         75,974           Total Nonoperating Revenues         4,008,802         8,173,650           Income Before Additions To Permanent Endowments         2,471,919         4,715,121           Additions To Permanent Endowments         257,204         546,790           Investments income, net of fees         2,318         4,767           Net appreciation of investments         9,770         53,641           Total Additions To Permanent Endowments         269,292         605,198           Change In Net Assets         2,741,211         5,320,319           Net Assets At Beginning Of Year         44,022,071         38,701,752	Other				
Operating Loss         (1,536,883)         (3,458,529)           Nonoperating Revenues         Investment income, net of fees         531,656         784,366           Net appreciation of investments         3,430,417         7,313,310           Change in value of split interest agreements         46,729         75,974           Total Nonoperating Revenues         4,008,802         8,173,650           Income Before Additions To Permanent Endowments         2,471,919         4,715,121           Additions To Permanent Endowments         257,204         546,790           Investments income, net of fees         2,318         4,767           Net appreciation of investments         9,770         53,641           Total Additions To Permanent Endowments         269,292         605,198           Change In Net Assets         2,741,211         5,320,319           Net Assets At Beginning Of Year         44,022,071         38,701,752	Total Operating Evpanges		<del></del>		
Nonoperating Revenues         531,656         784,366           Net appreciation of investments         3,430,417         7,313,310           Change in value of split interest agreements         46,729         75,974           Total Nonoperating Revenues         4,008,802         8,173,650           Income Before Additions To Permanent Endowments         2,471,919         4,715,121           Additions To Permanent Endowments         257,204         546,790           Investments income, net of fees         2,318         4,767           Net appreciation of investments         9,770         53,641           Total Additions To Permanent Endowments         269,292         605,198           Change In Net Assets         2,741,211         5,320,319           Net Assets At Beginning Of Year         44,022,071         38,701,752	Total Operating Expenses		,093		4,991,020
Investment income, net of fees         531,656         784,366           Net appreciation of investments         3,430,417         7,313,310           Change in value of split interest agreements         46,729         75,974           Total Nonoperating Revenues         4,008,802         8,173,650           Income Before Additions To Permanent         2,471,919         4,715,121           Additions To Permanent Endowments         257,204         546,790           Investments income, net of fees         2,318         4,767           Net appreciation of investments         9,770         53,641           Total Additions To Permanent Endowments         269,292         605,198           Change In Net Assets         2,741,211         5,320,319           Net Assets At Beginning Of Year         44,022,071         38,701,752	Operating Loss	(1,536	,883)		(3,458,529)
Investment income, net of fees         531,656         784,366           Net appreciation of investments         3,430,417         7,313,310           Change in value of split interest agreements         46,729         75,974           Total Nonoperating Revenues         4,008,802         8,173,650           Income Before Additions To Permanent         2,471,919         4,715,121           Additions To Permanent Endowments         257,204         546,790           Investments income, net of fees         2,318         4,767           Net appreciation of investments         9,770         53,641           Total Additions To Permanent Endowments         269,292         605,198           Change In Net Assets         2,741,211         5,320,319           Net Assets At Beginning Of Year         44,022,071         38,701,752	Nononerating Revenues				
Net appreciation of investments         3,430,417         7,313,310           Change in value of split interest agreements         46,729         75,974           Total Nonoperating Revenues         4,008,802         8,173,650           Income Before Additions To Permanent Endowments         2,471,919         4,715,121           Additions To Permanent Endowments         257,204         546,790           Investments income, net of fees         2,318         4,767           Net appreciation of investments         9,770         53,641           Total Additions To Permanent Endowments         269,292         605,198           Change In Net Assets         2,741,211         5,320,319           Net Assets At Beginning Of Year         44,022,071         38,701,752		531	.656		784,366
Change in value of split interest agreements       46,729       75,974         Total Nonoperating Revenues       4,008,802       8,173,650         Income Before Additions To Permanent Endowments       2,471,919       4,715,121         Additions To Permanent Endowments       257,204       546,790         Investments income, net of fees       2,318       4,767         Net appreciation of investments       9,770       53,641         Total Additions To Permanent Endowments       269,292       605,198         Change In Net Assets       2,741,211       5,320,319         Net Assets At Beginning Of Year       44,022,071       38,701,752			•		
Total Nonoperating Revenues         4,008,802         8,173,650           Income Before Additions To Permanent Endowments         2,471,919         4,715,121           Additions To Permanent Endowments         257,204         546,790           Contributions         257,204         546,790           Investments income, net of fees         2,318         4,767           Net appreciation of investments         9,770         53,641           Total Additions To Permanent Endowments         269,292         605,198           Change In Net Assets         2,741,211         5,320,319           Net Assets At Beginning Of Year         44,022,071         38,701,752		·	-		
Income Before Additions To Permanent Endowments         2,471,919         4,715,121           Additions To Permanent Endowments         257,204         546,790           Contributions         2,318         4,767           Investments income, net of fees         2,318         4,767           Net appreciation of investments         9,770         53,641           Total Additions To Permanent Endowments         269,292         605,198           Change In Net Assets         2,741,211         5,320,319           Net Assets At Beginning Of Year         44,022,071         38,701,752					
Endowments       2,471,919       4,715,121         Additions To Permanent Endowments         Contributions       257,204       546,790         Investments income, net of fees       2,318       4,767         Net appreciation of investments       9,770       53,641         Total Additions To Permanent Endowments       269,292       605,198         Change In Net Assets       2,741,211       5,320,319         Net Assets At Beginning Of Year       44,022,071       38,701,752	Town Honoperuning 10 (Village)		,002		3,170,000
Additions To Permanent Endowments         Contributions       257,204       546,790         Investments income, net of fees       2,318       4,767         Net appreciation of investments       9,770       53,641         Total Additions To Permanent Endowments       269,292       605,198         Change In Net Assets       2,741,211       5,320,319         Net Assets At Beginning Of Year       44,022,071       38,701,752	Income Before Additions To Permanent				
Contributions         257,204         546,790           Investments income, net of fees         2,318         4,767           Net appreciation of investments         9,770         53,641           Total Additions To Permanent Endowments         269,292         605,198           Change In Net Assets         2,741,211         5,320,319           Net Assets At Beginning Of Year         44,022,071         38,701,752	Endowments	2,471	,919		4,715,121
Contributions         257,204         546,790           Investments income, net of fees         2,318         4,767           Net appreciation of investments         9,770         53,641           Total Additions To Permanent Endowments         269,292         605,198           Change In Net Assets         2,741,211         5,320,319           Net Assets At Beginning Of Year         44,022,071         38,701,752	Additions To Permanent Endowments				
Investments income, net of fees         2,318         4,767           Net appreciation of investments         9,770         53,641           Total Additions To Permanent Endowments         269,292         605,198           Change In Net Assets         2,741,211         5,320,319           Net Assets At Beginning Of Year         44,022,071         38,701,752		257	204		546 790
Net appreciation of investments         9,770         53,641           Total Additions To Permanent Endowments         269,292         605,198           Change In Net Assets         2,741,211         5,320,319           Net Assets At Beginning Of Year         44,022,071         38,701,752					
Total Additions To Permanent Endowments         269,292         605,198           Change In Net Assets         2,741,211         5,320,319           Net Assets At Beginning Of Year         44,022,071         38,701,752					
Change In Net Assets         2,741,211         5,320,319           Net Assets At Beginning Of Year         44,022,071         38,701,752		-			
Net Assets At Beginning Of Year 44,022,071 38,701,752	Total Additions To Termanent Endowments		<u>,272</u>		003,170
	Change In Net Assets	2,741	,211		5,320,319
Net Assets At End Of Year <u>\$ 46,763,282</u> <u>\$ 44,022,071</u>	Net Assets At Beginning Of Year	44,022	,071		38,701,752
	Net Assets At End Of Year	\$ 46,763	,282	\$	44,022,071

	Year Ended March 31,			ch 31,	
	2011			2010	
Cash Flows From Operating Activities					
Gifts received from donors and grantors	\$	469,775	\$	853,329	
Payments to vendors		(105,975)		(171,054)	
Payments for scholarships		(1,035,866)		(758,963)	
Payments for programs		(1,123,151)		(3,554,677)	
Net Cash Used By Operating Activities		(1,795,217)		(3,631,365)	
Cash Flows From Noncapital Financing Activities					
Endowment contributions received		257,204		546,790	
Cash Flows From Investing Activities					
Proceeds from sale of investments		652,626		8,708,331	
Purchase of investments		(380, 169)		(9,664,207)	
Net Cash Provided (Used) By Investing Activities		272,457		(955,876)	
Net Change In Cash		(1,265,556)		(4,040,451)	
Cash At Beginning Of Year		5,234,780		9,275,231	
Cash At End Of Year		3,969,224	\$	5,234,780	
Reconciliation Of Operating Loss To Net Cash Used					
By Operating Activities					
Operating loss	\$	(1,536,883)	\$	(3,458,529)	
Adjustments to reconcile operating loss to					
net cash used by operating activities					
Foundation fee		(254,619)		(226,755)	
Write-off pledges receivable		-		53,830	
Changes in operating assets and liabilities					
Accounts payable		(3,715)		89	
Net Cash Used By Operating Activities	\$	(1,795,217)	\$	(3,631,365)	

# Note A - Organization

The St. Petersburg College Foundation, Inc. (Foundation) is a Florida nonprofit corporation. The Foundation was formed in September 1980 and is governed by a twenty-seven member board of directors. The primary purposes of the Foundation are to be a community advocate for St. Petersburg College (College) and to encourage charitable donations to provide financial support for the College. As a public charity, the Foundation accepts donations to enhance the College's many and varied teaching and public service programs, as well as to support capital projects and other related College improvements.

St. Petersburg College provides the resources necessary to cover the costs of the operation and administration of the Foundation's activities, including personnel, facilities, and administration. The Foundation's primary expenditures are related to grants made to the College in support of campus needs, in compliance with donor restrictions on gifts.

The Foundation is a direct support organization of the College and its financial statements are presented in the College's financial statements as a component unit.

# Note B - Summary Of Significant Accounting Policies

A summary of the significant accounting policies applied in preparation of the accompanying financial statements is presented below:

# Basis Of Accounting

The financial statements are prepared using the economic resource measurement focus and the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America as promulgated by the Governmental Accounting Standards Board (GASB). Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows. As a general rule, the effects of interfund activities have been eliminated from the Foundation's financial statements.

The Foundation follows the pronouncements of the Financial Accounting Standards Board issued after November 30, 1989 (when applicable) that do not conflict with or contradict GASB pronouncements. The Foundation reports as an entity engaged in one business-type activity.

## Classification Of Current And Noncurrent Assets And Liabilities

The Foundation considers assets to be current if, as part of its normal business operations, they are held as or can be converted to cash and be available for operating needs or payments of current liabilities within 12 months of the Statement of Net Assets date. Similarly, liabilities are considered to be current if they can be expected, as part of the normal Foundation business operations, to be due and paid within 12 months of the Statement of Net Assets date. All other assets and liabilities are considered to be noncurrent.

## Cash And Cash Equivalents

The Foundation's cash and cash equivalents consist of cash in banks, certificates of deposit with maturities of six months or less, money market accounts, and cash held in investment accounts, which are used to deposit Foundation contribution receipts and make transfers to the College to expend in accordance with donor restrictions.

#### Investments

Investments are carried at fair value. The basis of determining the fair value of investments is the readily determinable sales price or current exchange rate of the investments based on prices or quotations for over-the-counter markets such as the New York Stock Exchange or the National Association of Securities Dealers Automated Quotations. In the case of pooled funds or mutual funds, the fair value is determined by multiplying the number of units held in the pool by the prices per unit share as quoted by the broker and/or investment manager. The net change in the fair value of investments consists of both realized and unrealized gains and losses on investments. Gains or losses on the sale of components within any investment pool resulting from investment management decisions are attributed to the pool.

#### Receivables

Management considers all receivables to be collectible. Accordingly, no allowance for uncollectible accounts has been provided at March 31, 2011 and 2010.

#### Remainder Interest In Trusts And Estates

The Foundation recognizes an asset and revenue on remainder interest in trusts and estates when it receives notification of an irrevocable interest in one of those types of contributions. When management expects the cash from the contributions to be received more than one year in the future, the asset and revenue are discounted for the time value of money (net present value) at a discount rate of 2%. These assets are part of net assets restricted - expendable because the Foundation does not have access to the assets until the assets are released from probate or after the donor's death.

The Foundation recorded its interest in the remainder interest in trusts and estates as a temporarily restricted contribution at fair value in the period the gift was received. Subsequent changes in the fair value of the remainder interest in trusts and estates are recognized as change in value of split interest agreements. The Foundation measures remainder interest in trusts and estates at fair value on a recurring basis based on statements from the donors.

## Other Assets Held For Sale

These are assets that have been donated and have been recognized at fair value. The donor has specified that the item be sold and the majority of the proceeds are to be used for specific purposes as designated by the donor. These are considered net assets restricted – expendable.

## Property And Equipment

Fixed assets in excess of \$500 with an estimated life in excess of one year are capitalized. Donated property used by the Foundation is recorded at fair market value on the date contributed. If donors stipulate how long the assets must be used, the contributions are recorded as restricted support. In the absence of such stipulations, contributions of property and equipment are recorded as unrestricted support. When appropriate, depreciation is provided using the straight-line method over the estimated useful lives of the assets.

#### **Collections**

Collections donated to the Foundation are not capitalized on the Statement of Net Assets. It is the policy of the Foundation not to purchase any collections. The Foundation has received gifts of donated art objects, microfilm, and microfiche that will be held for educational purposes. The donor agreements for the art objects require that the artwork will be stored or displayed in perpetuity in a museum.

Collections are held for exhibition to the public and for education purposes, not for financial gain. Collections are appropriately protected, cared for, and preserved in order to maintain the cultural, aesthetic, and historical value of the collections perpetually. See Note E and the Unaudited Schedule of Collections.

Net Assets

The Foundation's net assets are classified into the following net asset categories:

Restricted - nonexpendable: Net assets subject to externally imposed conditions that the Foundation will retain in perpetuity. This classification of net assets represents the net corpus of true donor-restricted endowed funds. To the extent that the market value of a fund is below its historical cost (corpus), the difference is recorded as restricted - expendable in the Statement of Net Assets.

Restricted - expendable: Net assets subject to externally imposed conditions that can be fulfilled by the actions of the Foundation or by the passage of time. These net assets may include accumulated appreciation on the endowment funds, accumulated endowment spending allocations, and restricted expendable funds.

Unrestricted: All other categories of net assets.

Endowments - Endowment Spending Policy

The Foundation's endowed funds are invested in a pool in accordance with the Foundation's Investment Policy Guidelines adopted by the Finance and Investment Advisory Committee and the Florida Uniform Management of Institutional Funds Act (FUMIFA). The FUMIFA provides statutory guidance for management, investment, and expenditure of endowed funds. The Foundation has adopted the total-return approach to managing its endowment and similar funds. Investment decisions are based on a long-term investment strategy, with objectives of maximizing the endowment portfolio's long-term total return (yield plus appreciation) through prudent acceptance of risk to enhance the future purchasing power and preservation of capital. At March 31, 2011, the Foundation's endowment portfolio target mix was 60% invested in equity and 40% in fixed income holdings, with further refinement regarding the types of positions held within those general classes. This is compared to 50% and 50%, respectively, at March 31, 2010. The Foundation, through its Finance and Investment Advisory Committee, continues to monitor and review the investment policy and asset mix to enhance the long-term performance of the endowment investments. The endowment earned a total return of 17% for the year ended March 31, 2011, net of investment fees.

Effective July 1, 2012, the Florida Uniform Prudent Management of Institutional Funds Act (FUPMIFA) will replace FUMIFA. FUPMIFA will enhance provisions currently contained in the FUMIFA; apply to all charitable institutions, not just those associated exclusively with educational purposes; allow pooling of institutional funds for purposes of managing and investing; delineate factors to be considered prior to expenditure of funds; provide new procedures for releasing restrictions on small institutional funds; provide for modification of restrictions on the use of endowment funds; and provide for reversion of real property back to the board of trustees of the State of Florida Internal Improvement Trust Fund if an entity holding a deed subject to a reverter clause violates the deed restrictions. The board of directors and management of the Foundation are currently addressing the affect of FUPMIFA on the Foundation.

The Foundation's Finance and Investment Advisory Committee establishes the endowment payout rate annually, giving consideration to total return, inflation, and the expendable income needs of the endowment fund holders. The rate for fiscal year 2011 was 4.5%. Endowment payout is calculated by multiplying the fund balance at year-end by the payout rate. For endowed funds with a fair value that is less than historical cost (corpus), referred to as "underwater funds," payout is not limited to actual cash income earned under the FUMIFA. The FUMIFA allows for the expenditure of the endowment fund as the governing board determines to be prudent for the uses and purposes of which the endowment fund is established, consistent with the goal of conserving the purchasing power of the endowment fund without regard to the source of the payout.

### Classification Of Revenues And Expenses

The Foundation considers operating revenue and expenses in the Statement of Revenues, Expenses, and Change in Net Assets to be those revenue and expenses that result from activities that are connected directly to the Foundation's primary functions. Such transactions include grants the Foundation makes to the College. The Foundation has no revenue from exchange transactions that would be considered operating revenue. Certain other transactions are reported as nonoperating revenues and expenses in accordance with GASB Statement No. 34. These nonoperating activities include the Foundation's noncapital financing activities and net investment income.

## Contributions And Pledges

Contributions that are restricted by the donor are reported as an increase in unrestricted net assets if the restriction expires in the reporting period in which the support is recognized. All other donor-restricted contributions are reported as an increase in net assets restricted – expendable or nonexpendable depending on the nature of the restriction. When a restriction expires, net assets restricted – expendable are reclassified to unrestricted net assets.

Investment income and net realized and unrealized gains or losses on restricted contributions are recorded as increases or decreases to net assets restricted - expendable or nonexpendable, in accordance with donor stipulations.

Unconditional promises to give the Foundation cash or other assets in the future are recorded as contribution revenue and pledges receivable. If management expects the cash from the pledges receivable to be received more than one year in the future, the contributions revenue and pledges receivable are discounted for the time value of money.

#### Donated Items

The value of donated materials, services, small equipment, and land has been recorded in the financial statements as contributions based upon the fair market value of the goods received at the time of the donation.

Employees of the College operate the Foundation. The College also provides office space for the Foundation as well as other miscellaneous supplies and services. These items are all recognized as in-kind contribution revenue and expense.

#### Foundation Fee

The Foundation assesses an administrative fee on all funds maintained to cover expenses associated with the management of those assets over time. The fee is calculated quarterly and is deducted from the interest and dividend revenues of the individual funds. In 2011 and 2010, the fee was .75% on the general investments pool and .25% on the Government Institute Fund.

## **Expenses**

The operating expenses of the Foundation are allocated to two different functional categories based on management's estimate of the time and expense spent for each of the functions. These functions are defined as follows:

Administration – The costs of operating the Foundation offices, including gathering, processing, and maintaining financial and legal information.

Fundraising – The costs associated with the direct solicitation of contributions to the Foundation.

When an expense is incurred for purposes for which both restricted and unrestricted resources are available, the Foundation's policy is to apply restricted resources first.

# Scholarship And Program Expenses

Scholarship and program expenses paid to the College are recognized as an expense and a liability when commitment to pay the scholarship and program expenses is made, not when cash is paid.

#### Income Taxes

The Foundation is an organization exempt from taxation under Section 501(c)(3) of the Internal Revenue Code and is generally not subject to federal or state income taxes. However, the Foundation is subject to income taxes on any net income that is derived from a trade or business, regularly carried on, and not in furtherance of the purpose for which the Foundation is granted exemption. No income tax provision has been recorded as the net income, if any, from any unrelated trade or business, in the opinion of management, is not material to the basic financial statements taken as a whole.

Management has evaluated its tax positions taken for all open tax years and has not identified any uncertain tax positions. The 2007, 2008, and 2009 tax years are open and subject to examination by the Internal Revenue Service (IRS). The Foundation is not currently under audit nor has the Foundation been contacted by the IRS.

# Use Of Estimates

The preparation of financial statements in accordance with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

# Subsequent Events

For the year ended March 31, 2011, management evaluated subsequent events for potential recognition and disclosure through the report date, the date the financial statements were available to be issued. Management determined there were no subsequent events that require disclosure.

# Note C - Cash, Cash Equivalents, And Investments

The Foundation measures investments at fair value on a recurring basis based on quoted market prices in active markets for identical assets. Cash, cash equivalents, and investments consist of the following as of March 31:

	2011	2010
Cash and cash equivalents		
Commercial banks	\$ 558,310	\$ 1,438,278
Money market funds	2,354,183	2,048,271
Certificates of deposit	1,056,731	1,748,231
Total cash and cash equivalents	3,969,224	5,234,780
Investments		
U.S. government obligations	2,172,673	2,074,279
Federal agency obligations	2,233,215	3,491,174
Bonds and notes	5,722,318	4,354,609
Stocks and other equity securities	26,467,174	21,612,126
Mutual funds	4,829,853	2,957,056
CDs > 6 months	-	2,975,659
Property	204,355	204,355
Total investments	41,629,588	37,669,258
Total cash, cash equivalents, and investments	\$ 45,598,812	\$ 42,904,038
Current - cash and cash equivalents	\$ 3,969,224	\$ 5,234,780
Current - investments	15,570,552	11,877,602
Noncurrent - endowed investments	26,059,036	25,791,656
	\$ 45,598,812	\$ 42,904,038

The following are maturities and credit quality ratings for the Foundation's investments in debt securities, money market, and mutual funds at March 31:

2011		I	nvestment Mat	Ratings	;		
					More Than		
Investment Type	Fair Value	Less Than 1	1 to 5	6 to 10	10	S&P	Moody's
Investments							
U.S. government obligations	\$ 2,172,673	\$ -	\$ 1,224,184	\$ 758,336	\$ 190,153	(1)	(1)
Federal agency obligations	2,233,215	-	145,413	542,809	1,544,993	AAA	Aaa
Bonds and notes	5,722,318	299,869	1,677,575	1,451,168	2,293,706	AAA,BBB-	Baa3-Aaa
Fixed income mutual fund (2)	391,272	-	391,272	-	-	AAA,NR (3)	
Fixed income mutual fund (2)	1,111,327	-	1,111,327	-	-	AAA,B	
Fixed income mutual fund	48,446	-	-	48,446	-	AAA,Below B (3)	
Fixed income mutual fund	1,851,008	-	-	1,851,008	-	AAA,B	
Fixed income mutual fund	750,708	-	-	-	750,708	BBB,BB	
Equity mutual funds	677,092	677,092	-	-	-	Not Rated	
Equity securities	26,467,174	26,467,174	-	-	-	Not Rated	
Property	204,355	-	-	-	204,355	Not Rated	
Total Investments	41,629,588	27,444,135	4,549,771	4,651,767	4,983,915		
Cash And Cash Equivalents							
Money markets	416,830	416,830				AAA	
Money markets	1,937,353	1,937,353				Not Rated	
CDs < 6  months	1,056,731	1,056,731				Not Rated	
Cash	558,310	558,310				Not Rated	
Total cash and cash			='				
equivalents	3,969,224	3,969,224					
Total	\$ 45,598,812	\$ 31,413,359	\$ 4,549,771	\$ 4,651,767	\$ 4,983,915		

2010		Investment Maturities (In Years)			Rati	ngs	
					More Than		
Investment Type	Fair Value	Less Than 1	1 to 5	6 to 10	10	S&P	Moody's
Investments							
U.S. government obligations	\$ 2,074,279	\$ 228,823	\$ 725,374	\$ 920,879	\$ 199,203	(1)	(1)
Federal agency obligations	3,491,174	_	930,982	655,737	1,904,455	AAA	Aaa
Bonds and notes	4,354,609	-	1,467,020	1,087,917	1,799,672	BBB-AAA	Baa3-Aaa
Fixed income mutual fund (2)	454,935	-	454,935	-	-	AAA (4)	
Fixed income mutual fund	1,047,914	-	1,047,914	-	-	AAA (4)	
Fixed income mutual fund	863,605	-	-	863,605	-	AAA (4)	
Equity mutual funds	590,602	590,602	-	-	-	Not Rated	
Equity securities	21,612,126	21,612,126	-	-	-	Not Rated	
CDs > 6 months	2,975,659	-	2,975,659	-	-	AAA	
Property	204,355		-	-	204,355	Not Rated	
Total Investments	37,669,258	22,431,551	7,601,884	3,528,138	4,107,685		
Cash And Cash Equivalents							
Money markets	392,508	392,508				AAA	
Money markets	1,655,763	1,655,763				Not Rated	
CDs < 6  months	1,748,231	1,748,231				Not Rated	
Cash	1,438,278	1,438,278	_			Not Rated	
Total cash and cash		_	-				
equivalents	5,234,780	5,234,780					
Total	\$ 42,904,038	\$ 27,666,331	\$ 7,601,884	\$ 3,528,138	\$ 4,107,685		

- (1) Disclosure of credit risk is not required for this investment type.
- (2) These fixed income mutual funds have a weighted average maturity of <5 years.
- (3) Components of these funds have credit ratings that range from AAA to NR.
- (4) Weighted average credit rating.

Investment income from these investments is summarized as follows for the years ended March 31:

	 2011	2010
Net appreciation of investments	\$ 3,440,187	\$ 7,366,951
Interest and dividends	1,148,540	1,318,349
Investment fees	 (614,566)	(529,216)
	\$ 3,974,161	\$ 8,156,084

There are many factors that can affect the value of investments. Some, such as custodial risk, concentration of credit risk, and foreign currency risk may affect both equity and fixed income securities. Equity securities respond to such factors as economic conditions, individual company earnings performance, and market liquidity, while fixed income securities are particularly sensitive to credit risks and changes in interest rates. The Foundation has adopted a written investment policy to provide the basis for the management of a prudent investment program appropriate to the particular fund type.

#### Credit Risk

Fixed income securities are subject to credit risk, which is the risk that a bond issuer will fail to pay interest or principal in a timely manner, or that negative perceptions of the issuer's ability to make these payments will cause prices to decline. The circumstances may arise due to a variety of factors such as financial weakness, bankruptcy, litigation, and/or adverse political developments. A bond's credit quality is an assessment of the issuer's ability to pay interest on the bond, and ultimately, to pay the principal. Credit quality is evaluated by one of the independent bond rating agencies such as Moody's Investors Service or Standard and Poor's. The lower the rating, the greater the chance that the bond issuer will default or fail to meet payment obligations. Generally, the lower a bond's credit rating, the higher its yield should be to compensate for the additional risk.

Certain fixed income securities, including obligations of the U.S. government or those explicitly guaranteed by the U.S. government, are not considered to have credit risk.

### Interest Rate Risk

Interest rate risk is the risk that the value of fixed income securities will decline because of rising interest rates. The prices of fixed income securities with a longer time to maturity tend to be more sensitive to changes in interest rates and, therefore, more volatile than those with shorter maturities.

The Foundation's investment policy limits investments in fixed income securities to maturities of no longer than 30 years. As of March 31, 2011 and 2010, the Foundation has \$4,405,888 and \$5,565,453, respectively, in obligations of the U.S. government and federal agencies that include embedded options consisting of the option at the discretion of the issuer to call their obligation. These securities have various call dates and mature between August 2011 and May 2041.

The Foundation's investment policy provides that debt issues of investment grade "A" or better is preferred. However, investment managers may purchase lesser quality debt investments as long as the purchases represent no more than 10% of that particular portfolio's assets.

#### Concentration Of Credit Risk

Concentration of credit risk is the risk of loss associated with a lack of diversification of having too much invested in a few individual issuers, thereby exposing the Foundation to greater risks resulting from adverse economic, political, regulatory, geographic, or credit developments.

The Foundation's policy provides that investments in fixed income securities of a single issue must not exceed 5% of total investment assets with each money manager at market value. U.S. government and federal agency obligations are not subject to this limitation. For equities, no single major industry may represent more than 20% of the market value of the total amount each investment firm has to invest at the time of purchase, and in no case should an individual security be purchased that exceeds 5% of the portfolio total without approval from the investment committee. The policy also provides that the target asset allocation for the investment portfolio is 60% in equities and 40% in fixed income. The Foundation's investment policy in relation to the above-mentioned allocation mix did change from 2010 to 2011. In the prior year, the target asset allocation for the investment portfolio was 50% in equities and 50% in fixed income.

From time to time, the Foundation holds deposits in excess of the amount insured by the Federal Deposit Insurance Corporation and the Florida Department of Financial Services. Management believes that the risk of loss on these deposits is remote.

### Custodial Risk

The Foundation's investment policy does not address custodial risk. Foundation investments in debt securities are uninsured, not registered in the name of the Foundation, and held by financial institutions and, as such, are exposed to custodial credit risk.

## Foreign Currency Risk

Foreign currency risk is the possibility that changes in exchange rates between the U.S. dollar and foreign currencies could adversely affect a deposit or investment's fair value. As of March 31, 2011 and 2010, the portfolio does not hold any foreign bonds. While foreign securities are held in an international equity account, they are held as ADR's, which are denominated in U.S. dollars and trade like U.S. domestic equities on U.S. domestic stock exchanges.

# Note D - Note Receivable

The note receivable under noncurrent assets represents a \$500,000, 6.5% loan made by the Foundation to the Education Foundation of the Florida Federation of Business and Professional Women's Clubs, Inc. on January 22, 2008. The note is due on January 21, 2018. The interest on this loan was reduced by mutual agreement between the two parties to 3.25% effective July 1, 2009. By mutual agreement, interest on the loan has been waived for 2010 and 2011.

# Note E - Related-Party Transactions

The Foundation is related to the College by virtue of its primary purpose, which is to engage in activities to foster, promote, and provide funds to or for the benefit of the College and its students. During 2011 and 2010, the Foundation provided scholarships and program expenses to the College in the amount of \$2,155,302 and \$4,313,729, respectively.

The College provides the office space for the Foundation to operate without charge. Management estimates fair value of the annual rental payments, including utilities, to be approximately \$37,000 for each of the years ended March 31, 2011 and 2010. The College also provides the employees to operate the Foundation at an estimated cost of \$397,000 and \$452,000 for the years ended March 31, 2011 and 2010, respectively. The College provided other miscellaneous services and supplies in estimated amounts of \$30,000 and \$17,000 for the years ended March 31, 2011 and 2010, respectively. These donated amounts are recognized in the Statement of Revenues, Expenses, and Change in Net Assets as operating revenue as a part of contributions and various elements of operating expense. The College provides the insurance for the Foundation; however, an allocation for the insurance cost cannot be determined at this time.

In April 2010, the Foundation purchased a parcel of land from Pinellas County for \$725,000 plus closing costs. The Foundation leased the land to the College until February 2011 for \$1. In February 2011, the Foundation sold the land to the College for \$175,000. The difference between the purchase and sales price is included in Grants to St. Petersburg College in the 2011 financial statements. The College is building a new Veterinary Technology Center at this location.

One member of the board of directors is a nonbroker executive with an investment firm used by the Foundation.

The Foundation has permanently loaned The Leepa-Rattner-Gentle art collection to the College for \$1. The College provided the insurance for the collection until 2010. Starting in 2010 the Foundation was responsible for the insurance on the art collection at a cost of approximately \$20,000 per year. The College has in turn loaned the collection to The Leepa-Rattner Museum of Art, Inc. (Museum).

The Foundation transferred ownership of 173 prints accessioned from the Canadian Print Collection to the Museum. The board of trustees for the St. Petersburg College, the board of directors of St. Petersburg College Foundation, Inc. and The Leepa-Rattner Museum of Art, Inc. board of directors approved this transaction. The fair market values of the 173 Canadian prints by various artists were approximately \$187,600 and are to be insured by the Museum.

During the years ended March 31, 2011 and 2010, the Foundation contributed proceeds of \$0 and \$7,350, respectively, from noncollection artwork sold in the museum store to the Museum.

The Museum is also related to the Foundation, as it is also a direct support organization of the College. Within the Foundation is an endowed fund held for the benefit of the Museum valued at \$2.1 million.

# Note F - In-Kind Contributions

In-kind contributions are included in contributions in the Statement of Revenues, Expenses, and Change in Net Assets. The majority of in-kind contributions are from the College. The remainder of in-kind contributions are from other individuals or corporations. Management estimates that the fair value of items donated to the Foundation are as follows for the years ended March 31:

Materials and supplies
Contributions in-kind from the College
Donated personnel
Facilities
Services, materials, and supplies

2011	2010
\$ 22,800	\$ 200
397,097	452,270
36,922	36,922
29,796	16,845
463,815	506,037
\$ 486,615	\$ 506,237

# Note G - Oversight By St. Petersburg College

As a direct support organization, the Foundation is subject to the policies and procedures of the College. All contributions to the Foundation ultimately benefit the College. Accordingly, the Foundation, for reporting purposes, is considered a governmental not-for-profit organization subject to reporting under the GASB and is reported as a component unit of the College.

# Note H - State Matching Funds

The Foundation qualifies as a recipient of state matching funds under the Dr. Philip Benjamin Matching Program for Community Colleges. Under the grant agreement, the Foundation receives dollar-for-dollar matching funds from the state of Florida for all contributions that are restricted to financial aid and scholarships. All other contributions received are matched on a \$4 for \$6 basis. The primary use of these funds is to benefit future as well as current students currently enrolled at the College and to improve the quality of education.

The Foundation records these funds as either net assets restricted – expendable or net assets restricted – nonexpendable (permanent endowments) depending on the restriction of the contribution they are matching.

During 2010, the Foundation applied for a \$3,728,385 grant for matching of scholarships and programs from the State of Florida. The State Legislature has not awarded this grant. This amount is not included in receivables in the Statement of Net Assets. The State Legislature has not appropriated funding for this program since 2007. Due to the significant backlog of unmatched gifts, the 2011 Legislature decided to enact a freeze on matching any new donations received on or after June 30, 2011, until at least \$200 million of the existing backlog has been paid down. Donations already received, or those received between now and June 29, 2011, will remain eligible for state matching funds once those funds become available.

# Note I - Net Assets Restricted - Expendable

Net assets restricted - expendable were available for the following purposes at March 31:

	2011	2010
Program support	\$ 14,763,930	\$ 13,804,614
Scholarships and grants to students	4,338,566	3,188,499
Time restriction on charitable remainder trusts	610,020	563,291
Awards for endowed teaching chairs	118,585	(7,463)
Student recognition awards	204,299	158,209
	\$ 20,035,400	\$ 17,707,150

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes. Purpose restrictions were accomplished by the following during the years ended March 31:

	2011	2010
Scholarship expenses	\$ 1,035,866	\$ 758,963
Capital project construction	680,527	3,109,646
Other program expenses	438,909	445,120
	\$ 2,155,302	\$ 4,313,729

# Note J - Net Assets Restricted - Nonexpendable

Net assets restricted - nonexpendable consist of donor-restricted assets (endowments) subject to the spending policy of the Foundation. The income from these endowments is sometimes restricted for a specific purpose by the donor. Realized and unrealized gains and losses on endowments are recorded as unrestricted, restricted - expendable or nonexpendable, consistent with the interest and dividend income treatment, unless otherwise specified by the donor.

Net assets restricted – nonexpendable are summarized as follows as of March 31:

	2011	2010
Program support	\$ 10,348,758	\$ 10,343,708
Scholarships and grants to students	13,903,082	13,646,788
Awards for endowed teaching chairs	1,493,065	1,487,680
Student recognition awards	314,131	313,480
	\$ 26,059,036	\$ 25,791,656

Changes in endowment net assets are as follows for the years ended March 31:

	2011	2010
Restricted - nonexpendable, beginning of year	\$ 25,791,656	\$ 23,492,861
Contributions	257,204	546,790
Reclassifications	(1,912)	1,693,597
Investment return:		
Investment income, net	2,318	4,767
Net appreciation of investments	9,770	53,641
Total investment return	12,088	58,408
Restricted - nonexpendable end of year	\$ 26,059,036	\$ 25,791,656



# St. Petersburg College Foundation, Inc. A Component Unit Of St. Petersburg College Unaudited Schedule Of Collections March 31, 2011

The Foundation has received various gifts of donated art objects, microfilm, and microfiche, being held for education purposes, which are not reflected on the financial statements. They include:

- 1. Wendall Ware Microfilm Collection A collection of 25,000,000 images. Independently appraised to be worth \$1,932,447.
- 2. Canadian Donors Art Collections A collection of contemporary prints and artists' proofs. Independently appraised to be worth \$988,653.
- 3. Anonymous Oriental Art Objects Collection A collection of Chinese Qing dynasty and Japanese Taisno, Heisei, and Showa Period objects d'art. Independently appraised to be worth \$44,275.
- 4. Abraham Rattner, Allen Leepa, and Esther Gentle Art Collection Over 5,000 artworks with an estimated fair market value of \$22 million.
- 5. Butterfly Collection A collection of 6,349 specimens of Lepidoptera Butterflies, 41 books, and 208 separate scientific journals. Independently appraised to be worth \$31,615.
- 6. Two art quilts by Pauline Salzman. Independently appraised to be worth \$5,600 and \$4,000, respectively.
- 7. Contemporary Florida Art Collection and American Fine Crafts from the Gulf Coast Museum of Art. Independently appraised to be worth \$1,165,000.



# St. Petersburg College Foundation, Inc.

A Component Unit of St. Petersburg College

Schedule Of Expenditures Of State Financial Assistance

Year Ended March 31, 2011

State Agency	CSFA	State
State Project		Expenditures
State of Florida Department of Education and Commissioner of Education		
Program Challenge Grant - Community Colleges	48.063	\$ 591,158

St. Petersburg College Foundation, Inc. A Component Unit Of St. Petersburg College Notes To Schedule Of Expenditures Of State Financial Assistance Year Ended March 31, 2011

# Note A - Basis Of Presentation

The accompanying Schedule of Expenditures of State Financial Assistance includes the state financial assistance activity of the St. Petersburg College Foundation, Inc. (the Foundation) and is presented on the cash basis of accounting. The information in this schedule is presented in accordance with accounting principles generally accepted in the United States of America as applicable to nonprofit organizations and the requirements of Section 215.97, Florida Statutes, and Chapter 10.650, Rules of the Auditor General. Therefore, some amounts presented in the schedule may differ from amounts presented in or used in the preparation of the basic financial statements.

# Note B - Contingency

Expenditures incurred by the Organization are subject to audit and possible disallowance by the state agencies. Management believes that, if audited, an adjustment for disallowed expenses would be immaterial.

# Note C - Project Costs And Matching Contributions

The amount shown as current year expenditures represents only the state matching portion of the project costs. When commingled private and state monies are available to be spent, it is assumed that state monies are expended first. For this reason, entire project costs are more than reported.



# Gregory, Sharer & Stuart, P.A.

Certified Public Accountants and Business Consultants

# Independent Auditor's Report On Internal Control Over Financial Reporting And On Compliance And Other Matters Based On An Audit Of Financial Statements Performed In Accordance With Government Auditing Standards

Board of Directors

St. Petersburg College Foundation, Inc.

St. Petersburg, Florida

We have audited the financial statements of the business-type activities of St. Petersburg College Foundation, Inc. as of and for the year ended March 31, 2011, which collectively comprise St. Petersburg College Foundation, Inc.'s basic financial statements and have issued our report thereon dated July 21, 2011. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

## **Internal Control Over Financial Reporting**

In planning and performing our audit, we considered St. Petersburg College Foundation, Inc.'s internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the basic financial statements, but not for the purpose of expressing an opinion on the effectiveness of St. Petersburg College Foundation Inc.'s internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of St. Petersburg College Foundation, Inc.'s internal control over financial reporting.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A *material weakness* is a deficiency, or combination of deficiencies in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be deficiencies, significant deficiencies, or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.

#### **Compliance And Other Matters**

As part of obtaining reasonable assurance about whether St. Petersburg College Foundation, Inc.'s financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

This report is intended solely for the information and use of the board of directors, management, others within the entity, and state awarding agencies and is not intended to be and should not be used by anyone other than these specified parties.

Gregory, Sharer & Stuart, P.A.

St. Petersburg, Florida

July 21, 2011



# Gregory, Sharer & Stuart, P.A.

Certified Public Accountants and Business Consultants

Independent Auditor's Report On Compliance With Requirements That Could Have A Direct And Material Effect On Each Major Project And Internal Control Over Compliance In Accordance With Section 215.97, Florida Statutes, And Chapter 10.650, Rules Of The Auditor General

Board of Directors St. Petersburg College Foundation, Inc. St. Petersburg, Florida

## Compliance

We have audited the compliance of St. Petersburg College Foundation, Inc. with the types of compliance requirements described in the *State of Florida Department of Financial Services' State Projects Compliance Supplement* that could have a direct and material effect on its major state project for the year ended March 31, 2011. St. Petersburg College Foundation Inc.'s major state project is identified in the summary of auditor's results section of the accompanying Schedule of Findings and Questioned Costs. Compliance with the requirements of laws, regulations, contracts, and grants applicable to its major state project is the responsibility of St. Petersburg College Foundation, Inc.'s management. Our responsibility is to express an opinion on St. Petersburg College Foundation's compliance based on our audit.

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; Section 215.97, Florida Statutes; and Chapter 10.650, Rules of the Auditor General. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major state project occurred. An audit includes examining, on a test basis, evidence about St. Petersburg College Foundation, Inc.'s compliance with those requirements and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion. Our audit does not provide a legal determination of St. Petersburg College Foundation, Inc.'s compliance with those requirements.

In our opinion, St. Petersburg College Foundation, Inc. complied, in all material respects, with the compliance requirements referred to above that could have a direct and material effect on its major state project for the year ended March 31, 2011.

# **Internal Control Over Compliance**

Management of St. Petersburg College Foundation, Inc. is responsible for establishing and maintaining effective internal control over compliance with the requirements of laws, regulations, contracts, and grants applicable to state projects. In planning and performing our audit, we considered St. Petersburg College Foundation, Inc.'s internal control over compliance with requirements that could have a direct and material effect on a major state project in order to determine our auditing procedures for the purpose of expressing our opinion on compliance and to test and report on internal control over compliance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance.

Accordingly, we do not express an opinion on the effectiveness of St. Petersburg College Foundation, Inc.'s internal control over compliance.

A *deficiency in internal control over compliance* exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a state project on a timely basis. A *material weakness in internal control over compliance* is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a state project will not be prevented, or detected and corrected, on a timely basis.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be deficiencies, significant deficiencies, or material weaknesses. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above.

This report is intended solely for the information and use of the board of directors, management, others within the entity, and state awarding agencies and is not intended to be and should not be used by anyone other than these specified parties.

Gregory, Sharer & Stuart, P.A.

Drugery Shows + Street, P.A.

St. Petersburg, Florida

July 21, 2011

# St. Petersburg College Foundation, Inc. A Component Unit Of St. Petersburg College Schedule Of Findings And Questioned Costs For The Year Ended March 31, 2011

# Section I - Summary Of Auditor's Results

There were no matters related to state financial assistance that were required to be reported in the management letter as mandated by the Auditor General of

the State of Florida.

Financial Statements		
Type of auditor's report issued:	<u>Unqualified</u>	
Internal control over financial reporting:     Material weakness(es) identified?     Significant deficiency(ies) identified?     Noncompliance material to financial statements noted?  State Financial Assistance	Yes         X         No           Yes         X         None reported           Yes         X         No	
Type of auditor's reports issued on compliance for state financial assistance projects:	<u>Unqualified</u>	
Internal control over major projects:  Material weakness(es) identified?  Significant deficiency(ies) identified?  Any audit findings disclosed that are required to be reported in accordance with Chapter 10.650, Rules of the Auditor General?	Yes	
Identification of major state projects: CFSA Number Name of Project		
48.063 Program Challenge Grant  Dollar threshold used to distinguish between type A and type B programs  Section II - Financial Statement Findings	<u>\$300,000</u>	
None.		
Section III - State Financial Assistance Findings and Questioned Costs		
None.		
Section IV - Other Matters		

# DIRECT-SUPPORT ORGANIZATION (DSO) AUDITOR'S CERTIFICATION OF ACCURACY OF "PRIVATE" CONTRIBUTIONS RECEIPTED COMMUNITY COLLEGE FACILITIES ENHANCEMENT CHALLENGE GRANT PROGRAM

COLLEGE: Si	t. Petersburg Colleç	ge Foundation, Inc.		
FOR THE YEAR EN	NDING:	March 31, 2011		
Auditor Certification	of Accuracy:			
the contributions reported contributions reported college president.	ported in the final cer ed were used for the This is to further certit	tification of contributions are accurate a	according to the college recor on of the college and certified	by the direct-support organization and the
Rus	and A. a		July 21, 2011	
Signatu	ure of Foundation Au	ditor	Date	-
R	Richard H. Cator	1		
F	Please print name			

Please include this form as an attachment in the final audit of the direct-support organization.

# St. Petersburg College Foundation, Inc. DR. PHILIP BENJAMIN MATCHING PROGRAM FOR COMMUNITY COLLEGES CERTIFICATION OF ACCURACY OF PRIVATE CONTRIBUTIONS RECEIPTED (FEBRUARY 2, 2010 THROUGH FEBRUARY 1, 2011)

Chapter 1011.85(4)(c), Florida Statutes, states: "The audit of each foundation receiving state funds from this program must include a certification of accuracy in the amount reported for matching funds."

### Auditor Certification of Accuracy:

This is to certify that the contributions reported in the final certification of private contributions are accurate according to college records. The contributions reported were aligned with the mission of the college and certified by the college board of trustees. The funds were received by February 1, 2011 and have not been matched from previous state appropriations.

Signature of Foundation Auditor

Richard H. Caton

Please print name

Please include this form in your published Direct Support Organization audit. Also attach a copy to the DSO Checklist along with a copy of the final private contributions certification form (bearing the President's signature) and return them to Everett Condry, Community College Budget Office, 325 West Gaines Street, Suite 1224, Tallahassee, Florida 32399-0400.

# St. Petersburg College Foundation, Inc.

Report To The Board Of Directors

July 21, 2011



# Gregory, Sharer & Stuart, P.A.

Certified Public Accountants and Business Consultants

Board of Directors

St. Petersburg College Foundation, Inc.

St. Petersburg, Florida

We are pleased to present this report related to our audit of the financial statements of St. Petersburg College Foundation, Inc. (Foundation) for the year ended March 31, 2011, on which we issued our report dated July 21, 2011. This report summarizes certain matters required by professional standards to be communicated to you in your oversight responsibility for St. Petersburg College Foundation, Inc.'s financial reporting process.

This report is intended solely for the information and use of the finance committee, board of directors, and management of St. Petersburg College Foundation, Inc. and is not intended to be and should not be used by anyone other than these specified parties. It will be our pleasure to respond to any questions you have regarding this report. We appreciate the opportunity to continue to be of service to St. Petersburg College Foundation, Inc.

Gregory, Sharer & Stuart, P.A.

Trugay Shows + Stust, P.A.

St. Petersburg, Florida

July 21, 2011

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Representation Letter	

# St. Petersburg College Foundation, Inc. Required Communications Year Ended March 31, 2011

Statement on Auditing Standards No. 114 requires the auditor to communicate certain matters to keep those charged with governance adequately informed about matters related to the financial statement audit that are, in our professional judgment, significant and relevant to the responsibilities of those charged with governance in overseeing the financial reporting process. The following summarizes these communications.

The following summarizes these communications.	
Area	Comments

# Auditor's Responsibility Under Professional Standards

States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States has been described to you in our engagement letter dated December 13, 2010.

Our responsibility under auditing standards generally accepted in the United

#### **Accounting Practices**

# Adoption of, or Change in, Accounting Policies

Management has the ultimate responsibility for the appropriateness of the accounting policies used by the Foundation.

We did not identify any new accounting policies affecting the Foundation in 2011.

An upcoming GASB statement that may affect the Foundation is:

- Statement No. 62, Codification of Accounting and Financial Reporting Guidance Contained in Pre-November 30, 1989 FASB and AICPA Pronouncements effective for periods beginning after December 15, 2011 (The Foundation's March 31, 2013 year end). The objective of this statement is to incorporate into the GASB's authoritative literature certain accounting and financial reporting guidance that is included in the following pronouncements issued on or before November 30, 1989, which does not conflict with or contradict GASB pronouncements:
  - Financial Accounting Standards Board Statements and Interpretations
  - o Accounting Principles Board Opinions
  - Accounting Research Bulletins of the American Institute of Certified Public Accountants Committee on Accounting Procedure

This Statement will supersede Statement No. 20, Accounting and Financial Reporting for Proprietary Funds and Other Governmental Entities That Use Proprietary Fund Accounting, thereby eliminating the election provided in that Statement for enterprise funds and business-type activities to apply post-November 30, 1989 FASB Statements and Interpretations that do not conflict with or contradict GASB pronouncements.

# St. Petersburg College Foundation, Inc. Required Communications Year Ended March 31, 2011

Area	Comments	
	Significant or Unusual Transactions	
	We did not identify any significant or unusual transactions or significant accounting policies in controversial or emerging areas for which there is a lack of authoritative guidance or consensus.	
	Alternative Treatments Discussed with Management	
	We did not discuss with management any alternative treatments within generally accepted accounting principles for accounting policies and practices related to material items during the current audit period.	
Management's Judgments and Accounting Estimates	Summary information about the process used by management in formulating particularly sensitive accounting estimates and about our conclusions regarding the reasonableness of those estimates is in the attached "Summary of Accounting Estimates."	
Audit Adjustments	Professional standards require us to accumulate all known and likely misstatements identified during the audit, other than those that are trivial, and communicate them to the appropriate level of management. There were no audit adjustments noted.	
Uncorrected Misstatements	No uncorrected misstatements were identified during our 2011 audit.	
Disagreements with Management	We encountered no disagreements with management over the application of significant accounting principles, the basis for management's judgments on any significant matters, the scope of the audit, or significant disclosures to be included in the financial statements.	
Consultations with Other Accountants	We are not aware of any consultations management had with other accountants about accounting or auditing matters.	
Significant Issues Discussed with Management	No significant issues arising from the audit were discussed or were the subject of correspondence with management.	
Difficulties Encountered in Performing the Audit	We did not encounter any difficulties in dealing with management during the audit.	
Certain Written Communications Between Management and Our Firm	Copies of certain written communications between our firm and the management of the Foundation are attached as Exhibit A.	

# St. Petersburg College Foundation, Inc. Summary of Accounting Estimates Year Ended March 31, 2011

Accounting estimates are an integral part of the preparation of financial statements and are based upon management's current judgment. The process used by management encompasses their knowledge and experience about past and current events and certain assumptions about future events. You may wish to monitor throughout the year the process used to compute and record these accounting estimates. The following describes the significant accounting estimates reflected in the Foundation's March 31, 2011 financial statements:

Area	Accounting Policy and Estimation Process	Comments
Value of Investments (Including Endowment Investments)	The basis of determining the value of investments is the readily determinable sales price or current exchange rate of the investments based on prices or quotations for over-the-counter markets.	We evaluated the key factors and assumptions used and determined that the estimate is reasonable in relation to the financial statements taken as a whole.
	In the case of pooled funds or mutual funds, the value is determined by multiplying the number of units held in the pool by the prices per unit share as quoted by the broker and/or investment manager.	
	The net change in the value of investments consists of both realized and unrealized gains and losses on investments.	
	Investments income consists of realized/unrealized gains and losses and interest and dividends, net of investment fees.	
Collectability of Note Receivable	Management considers the note receivable to be collectible based on knowledge of the debtor. Accordingly, no allowance for uncollectible accounts is recorded.	We evaluated the key factors and assumptions used and determined that the estimate is reasonable in relation to the financial statements taken as a whole.
Discount Rate Used for Remainder Interest in Trusts and Estates	Management uses a discount rate of 2% when determining the present value of remainder interests in trusts and estates that are not expected to be collected within the year.	We evaluated the key factors and assumptions used and determined that the estimate is reasonable in relation to the financial statements taken as a whole.
Remainder Interest in Trusts and Estates	The basis of determining the value of remainder interests in trusts and estates is the value stated by the trustee holding the asset, and is discounted to present value.	We evaluated the key factors and assumptions used and determined that the estimate is reasonable in relation to the financial statements taken as a whole.
Value of Other Assets Held for Sale	The value of other assets held for sale is based upon the fair value of the asset at the time of donation.	We evaluated the key factors and assumptions used and determined that the estimate is reasonable in relation to the financial statements taken as a whole.

# St. Petersburg College Foundation, Inc. Summary of Accounting Estimates Year Ended March 31, 2011

Area	Accounting Policy and Estimation Process	Comments
Value of In-Kind Contributions	The value of donated materials and supplies, services, and facilities is based upon the estimated fair value of the contributions received. Fair value is determined by the amount of expense incurred by St. Petersburg College (the College) for in-kind contributions provided by the College and by the estimated cost of any other in-kind contributions received.	We evaluated the key factors and assumptions used and determined that the estimate is reasonable in relation to the financial statements taken as a whole.
Basis of Allocation of Functional Expenses	The allocation of indirect expenses (such as salaries) is based upon management's estimate of the time spent by personnel in various roles.	We evaluated the key factors and assumptions used and determined that the estimate is reasonable in relation to the financial statements taken as a whole.





# Gregory, Sharer & Stuart, P.A.

Richard H. Caton, CPA
M. Timothy Farrell, CPA
Thomas H. Gregory, CPA
Robert L. Ingham, CPA
Troy Kimbrough, CPA
James G. Newman, CPA
Paula D. Popovich, CPA
Larry W. Sharer, CPA
Byron C. Smith, CPA
Charles L. Stuart, CPA
Richard G. Ulrich, CPA
Carlos R. Vila, CPA

December 13, 2010

Dr. Janice C. Buchanan, Interim Executive Director St. Petersburg College Foundation, Inc. PO Box 13489 St. Petersburg, FL 33733

Dear Dr. Buchanan:

This letter is to explain our understanding of the arrangements for the services we are to perform for St. Petersburg College Foundation, Inc. (a component unit of St. Petersburg College). We ask that you either confirm or amend this understanding.

#### **Audit Services**

We will perform audits of the financial statements of the business-type activities of St. Petersburg College Foundation, Inc. (the Foundation) as of and for the years ending March 31, 2011, 2012, 2013, 2014, and 2015. We understand that the financial statements will be prepared in accordance with accounting principles generally accepted in the United States of America. The objective of an audit of financial statements is to express an opinion on those statements.

We are responsible for forming and expressing an opinion about whether the financial statements that have been prepared by management with the oversight of the Finance and Investment Advisory Committee are presented fairly, in all material respects, in conformity with accounting principles generally accepted in the United States of America.

We will also perform the audits so as to satisfy the audit requirements imposed by the Florida Single Audit Act (Section 215.97, Florida Statutes) and Chapter 10.650, Rules of the Auditor General, as applicable.

We will conduct the audits in accordance with auditing standards generally accepted in the United States of America; Government Auditing Standards issued by the Comptroller General of the United States; the Florida Single Audit Act; Chapter 10.650, Rules of the Auditor General; and the State Projects Compliance Supplement, as applicable. Those standards, and the act, chapter, and supplement require that we plan and perform the audits to obtain reasonable, rather than absolute, assurance about whether the financial statements are free of material misstatement whether caused by error or fraud. Accordingly, a material misstatement may remain undetected. Also, an audit is not designed to detect errors or fraud that is immaterial to the financial statements. The determination of abuse is subjective; therefore, Government Auditing Standards do not expect us to provide reasonable assurance of detecting abuse.

An audit of financial statements also includes obtaining an understanding of the Foundation and its environment, including its internal control, sufficient to assess the risks of material misstatement of the financial statements, and to design the nature, timing, and extent of further audit procedures. An audit is not designed to provide assurance on internal control or to identify significant deficiencies or material weaknesses. However, we will communicate to management, the Finance and Investment Advisory Committee and board of directors any significant deficiencies or material weaknesses that become known to us during the course of the audits.

St. Petersburg College Foundation, Inc. December 13, 2010 Page 2

We will also communicate to the Finance and Investment Advisory Committee and board of directors (a) any fraud involving senior management and fraud (whether caused by senior management or other employees) that causes a material misstatement of the financial statements that becomes known to us during the audits, (b) any fraud, illegal acts, violations of provisions of contracts or grant agreements, and abuse that we become aware of during the audits (unless they are clearly inconsequential), (c) any disagreements with management and other serious difficulties encountered in performing the audits, and (d) various matters related to the Foundation's accounting policies and financial statements. In addition to our reports on the Foundation's financial statements, we will also issue the following reports or types of reports:

- Independent Auditors' Reports On Internal Control Over Financial Reporting And On Compliance And Other Matters Based On An Audit Of Financial Statements Performed In Accordance With Government Auditing Standards.
- Independent Auditors' Reports On Compliance With Requirements That Could Have A Direct And Material Effect On Each Major Project And On Internal Control Over Compliance In Accordance With Section 215.97, Florida Statutes, And Chapter 10.650, Rules Of The Auditor General.
- Reports On The Fairness Of The Presentation Of The Foundation's Schedule Of Expenditures Of State Financial Assistance.
- Schedules Of Findings And Questioned Costs.
- Management Letters Required By Chapter 10.650, Rules Of The Auditor General.
- Direct-Support Organization (DSO) Auditors' Certification Of Accuracy Of "Private" Contributions Receipted.
- Certification Of Accuracy Of Private Contributions Receipted.

Our reports on internal control will include any significant deficiencies and material weaknesses in controls of which we become aware as a result of obtaining an understanding of internal control and performing tests of internal control consistent with requirements of the standards and circulars identified above. Our reports on compliance matters will address material errors, fraud, abuse, violations of compliance requirements, and other responsibilities imposed by federal and state statutes and regulations and assumed by contracts; and any federal or state grant, entitlement, or loan program questioned costs of which we become aware, consistent with requirements of the standards and circulars identified above.

Accounting standards generally accepted in the United States provide for certain required supplementary information (RSI), such as management's discussion and analysis (MD&A), to accompany St. Petersburg College Foundation, Inc.'s financial statements. As part of our engagement, we will apply certain limited procedures to St. Petersburg College Foundation, Inc.'s RSI. These limited procedures will consist principally of inquiries of management regarding the methods of measurement and presentation, which management is responsible for affirming to us in its representation letter. Unless we encounter problems with the presentation of the RSI or with procedures relating to it, we will disclaim an opinion on it. The following RSI is required by generally accepted accounting principles and will be subjected to certain limited procedures, but will not be audited:

Management's Discussion and Analysis

The following additional information accompanying the financial statements will not be subjected to the auditing procedures applied in our audits of the financial statements, and for which our auditor's report will disclaim an opinion.

Unaudited Schedule of Collections

St. Petersburg College Foundation, Inc. December 13, 2010 Page 3

### The Foundation's Responsibilities

Management is responsible for the financial statements, including the selection and application of accounting policies, adjusting the financial statements to correct material misstatements, and for making all financial records and related information available to us. Management is responsible for providing us with a written management representation letter confirming certain representations made during the course of our audits of the financial statements and affirming to us that it believes the effects of any uncorrected misstatements aggregated by us during the current engagement and pertaining to the latest period presented are immaterial, both individually and in the aggregate, to the financial statements taken as a whole.

Management is responsible for establishing and maintaining effective internal control over financial reporting and for informing us of all significant deficiencies and material weaknesses in the design or operation of such controls of which it has knowledge.

Management is responsible for identifying and ensuring that the Foundation complies with the laws and regulations applicable to its activities, and for informing us about all known material violations of such laws or regulations. In addition, management is responsible for the design and implementation of programs and controls to prevent and detect fraud, and for informing us about all known or suspected fraud affecting the Foundation involving management, employees who have significant roles in internal control, and others where the fraud could have a material effect on the financial statements. Management is also responsible for informing us of its knowledge of any allegations of fraud or suspected fraud affecting the Foundation received in communications from employees, former employees, analysts, regulators, or others.

Management is also responsible for (a) making us aware of significant vendor relationships where the vendor is responsible for program compliance, (b) following up and taking corrective action on audit findings, including the preparation of a summary schedule of prior audit findings, and a corrective action plan, and (c) report distribution including submitting the reporting package(s).

The Finance and Investment Advisory Committee and board of directors is responsible for informing us of their views about the risks of fraud within the Foundation, and their knowledge of any fraud or suspected fraud affecting the Foundation.

During the course of our engagement, we may accumulate records containing data that should be reflected in the Foundation's books and records. The Foundation will determine that all such data, if necessary, will be so reflected. Accordingly, the Foundation will not expect us to maintain copies of such records in our possession.

The assistance to be supplied by the Foundation's personnel, including the preparation of schedules and analyses of accounts, will be discussed and coordinated with you. The timely and accurate completion of this work is an essential condition to our completion of the audits and issuance of our audit reports.

### Other Terms of our Engagement

Because Gregory, Sharer & Stuart, P.A. will rely on the Foundation and its management, Finance and Investment Advisory Committee, and board of directors to discharge the forgoing responsibilities, the Foundation holds harmless and releases Gregory, Sharer & Stuart, P.A., its shareholders and employees from all claims, liabilities, losses, and costs arising in circumstances where there has been a knowing misrepresentation by a member of the Foundation's management which has caused, in any respect, Gregory, Sharer & Stuart, P.A.'s breach of contract or negligence. This provision shall survive the termination of this arrangement for services.

St. Petersburg College Foundation, Inc. December 13, 2010 Page 4

Our fees for the services described in this letter are based on our standard hourly rates and will be as follows for each of the years ending March 31, 2011, 2012, 2013, 2014, and 2015:

	Aı	nnuai Fee
Financial and compliance audit	\$	25,000
Form 990 preparation		3,250
	\$	28,250

Direct expenses are estimated to be \$500 per year. Our invoices will be rendered as work progresses and are payable on presentation. In accordance with our firm policies, work may be suspended if your account becomes 90 days or more overdue and will not be resumed until your account is paid in full. If we elect to terminate our services for nonpayment, you will be obligated to compensate us for all time expended and to reimburse us for all out-of-pocket expenditures through the date of termination. A service charge of 1.25% monthly, 15% annual rate, will be added to any invoices which are over 30 days old.

In the event we are requested or authorized by the Foundation or are required by government regulation, subpoena, or other legal process to produce our documents or our personnel as witnesses with respect to our engagements for the Foundation, the Foundation will, so long as we are not a party to the proceeding in which the information is sought, reimburse us for our professional time and expenses, as well as the fees and expenses of our counsel, incurred in responding to such requests.

The working papers for this engagement are the property of Gregory, Sharer & Stuart, P.A. However, you acknowledge and grant your assent that representatives of the cognizant or oversight agency or their designee, other government audit staffs, and the U.S. Government Accountability Office shall have access to the audit working papers upon their request; and that we shall maintain the working papers for a period of at least three years after the date of the report, or for a longer period if we are requested to do so by the cognizant or oversight agency. Access to requested workpapers will be provided under the supervision of Gregory, Sharer & Stuart, P.A. audit personnel and at a location designated by our Firm.

From time to time and depending upon the circumstances, we may use third-party service providers to assist us in providing professional services to you. In such circumstances, it may be necessary for us to disclose confidential client information to them. We enter into confidentiality agreements with all third-party service providers and we are satisfied that they have appropriate procedures in place to prevent the unauthorized release of your confidential information to others.

If circumstances arise relating to the condition of your records, the availability of appropriate audit evidence, or indications of a significant risk of material misstatement of the financial statements because of error, fraudulent financial reporting, or misappropriation of assets which in our professional judgment prevent us from completing the audits or forming an opinion, we retain the unilateral right to take any course of action permitted by professional standards, including declining to express an opinion or issue a report, or withdrawal from the engagement.

We will prepare the Foundation's Form 990 for the years ending March 31, 2011, 2012, 2013, 2014, and 2015 from information provided by you. Our work in connection with the preparation of the tax returns does not include any procedures designed to discover defalcations or other irregularities, should any exist. The returns will be prepared solely from information provided to us without verification by us.

St. Petersburg College Foundation, Inc. December 13, 2010 Page 5

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The two overarching principles of the independence standards of the Government Auditing Standards issued by the Comptroller General of the United States provide that management is responsible for the substantive outcomes of the work, and therefore, has a responsibility and is able to make any informed judgment on the results of the services described above. Accordingly, the Foundation agrees to the following:

- You will be accountable and responsible for overseeing the tax services.
- The Foundation will establish and monitor the performance of the tax services to ensure that they meet management's objectives.
- The Foundation will make any decisions that involve management functions related to the tax services and accepts full responsibility for such decisions.
- The Foundation will evaluate the adequacy of services performed and any findings that result.

In accordance with Government Auditing Standards, a copy of our most recent peer review report is enclosed for your information.

St. Petersburg College Foundation, Inc. and Gregory, Sharer & Stuart, P.A. agree that no claim arising out of services rendered pursuant to this agreement shall be filed more than two years after the date of the audit report issued by Gregory, Sharer & Stuart, P.A. or the date of this arrangement letter if no report has been issued. St. Petersburg College Foundation, Inc. waives any claim for punitive damages. Gregory, Sharer & Stuart, P.A.'s liability for all claims, damages and costs of St. Petersburg College Foundation, Inc. arising from this engagement is limited to the amount of fees paid by St. Petersburg College Foundation, Inc. to Gregory, Sharer & Stuart, P.A. for the services rendered under this arrangement letter.

This letter constitutes the complete and exclusive statement of agreement between Gregory, Sharer & Stuart, P.A. and St. Petersburg College Foundation, Inc., superseding all proposals, oral or written, and all other communications, with respect to the terms of the engagement between the parties.

If this letter defines the arrangements as the Foundation understands them, please sign and return it to us.

Gregory, Sharer & Stuart, P.A.

Richard H. Caton, CPA

RHC/pf

The foregoing letter fully describes the services required and is accepted by us.

Dr. Janice C. Buchanan, Interim Executive Director

# St. Petersburg College Foundation, Inc.

Mailing Address • P. O. Box 13489 • St. Petersburg, FL 33733 (727) 341-3302 • Fax: (727) 341-3123 • spcfdn@spcollege.edu

July 21, 2011

Gregory, Sharer & Stuart, P.A. 100 Second Avenue South Suite 600 St. Petersburg, FL 33701

In connection with your audits of the statements of net assets of St. Petersburg College Foundation, Inc. (Foundation) as of March 31, 2011 and 2010 and the related statements of revenues, expenses, and change in net assets and cash flows for the years then ended, we confirm we are responsible for the fair presentation in the financial statements named above in conformity with accounting principles generally accepted in the United States of America.

Certain representations in this letter are described as being limited to matters that are material. Items are considered material, regardless of size, if they involve an omission or misstatement of accounting information that, in light of surrounding circumstances, make it probable that the judgment of a reasonable person relying on the information would be changed or influenced by the omission or misstatement.

We confirm, to the best of our knowledge and belief, as of July 21, 2011, the following representations made to you during your audits.

- 1. The financial statements referred to above are fairly presented in conformity with accounting principles generally accepted in the United States of America.
- 2. We have identified for you all organizations that are a part of this reporting entity or with which we have a relationship, as these organizations are defined in Section 2100 of the Governmental Accounting Standards Board's Codification of Governmental Accounting and Financial Reporting Standards (GASB Codification), that are:
  - a. Component units.
  - b. Other organizations for which the nature and significance of their relationship with the Foundation are such that exclusion would cause the reporting entity's financial statements to be misleading or incomplete.
  - c. Jointly governed organizations in which we participated.
- 3. We are a component unit of St. Petersburg College which is a component unit of the state of Florida, as this term is defined in Section 2100 of the GASB Codification.
- 4. We have identified and disclosed to you:
  - a. All laws and regulations that have a direct and material effect on the determination of financial statement amounts including legal and contractual provisions for reporting specific activities in separate funds.
  - b. There are no violations (and possible violations) of laws, regulations, and legal and contractual provisions whose effects should be considered for disclosure.

- 5. We have made available to you all:
  - a. Financial records and related data.
  - b. Minutes of the meetings of directors and committees of directors or summaries of actions of recent meetings for which minutes have not yet been prepared.
  - c. All communications from grantors, lenders, other funding sources, or regulatory agencies concerning noncompliance with:
    - i. Statutory, regulatory, or contractual provisions or requirements.
    - ii. Financial reporting practices that could have a material effect on the financial statements.
- 6. We have no knowledge of fraud or suspected fraud affecting the Foundation involving:
  - a. Management
  - b. Employees who have significant roles in internal control, or
  - c. Others where the fraud could have a material effect on the financial statements.
- 7. We acknowledge our responsibility for the design and implementation of programs and controls to provide reasonable assurance that fraud is prevented and detected.
- 8. We have no knowledge of any allegations of fraud or suspected fraud affecting the Foundation received in communications from employees, former employees, analysts, regulators, or others.
- 9. We are aware of no significant deficiencies, including material weaknesses, in the design or operation of internal controls that could adversely affect the Foundation's ability to record, process, summarize, and report financial data.
- 10. There have been no communications from regulatory agencies concerning noncompliance with, or deficiencies in, financial reporting practices.
- 11. We have no plans or intentions that may materially affect the carrying value or classification of assets.
- 12. The following have been properly recorded and/or disclosed in the financial statements:
  - a. Related-party relationships, transactions and related amounts receivable or payable including sales, purchases, loans, transfers, leasing arrangements, and guarantees, all of which have been recorded in accordance with the economic substance of the transactions.
  - b. Guarantees, whether written or oral, under which the Foundation is contingently liable.
  - c. Arrangements with financial institutions involving compensating balances or other arrangements involving restrictions on cash balances.
  - d. Lines of credit or similar arrangements.
  - e. Security agreements in effect under the Uniform Commercial Code.
  - f. Any liens or encumbrances on assets or revenues or any assets or revenues which were pledged as collateral for any liability or which were subordinated in any way.
  - g. The fair value of investments.
  - h. Amounts of contractual obligations for construction and purchase of real property or equipment not included in the liabilities recorded on the books.
  - i. Any liabilities which are subordinated in any way to any other actual or possible liabilities.
  - j. All leases and material amounts of rental obligations under long-term leases.
  - k. All significant estimates and material concentrations known to management that are required to be disclosed in accordance with the Risks and Uncertainties topic of the FASB Accounting Standards Codification. Significant estimates are estimates at the balance sheet date that could change materially within the next year. Concentrations refer to volumes of business, revenues, available sources of supply, or markets for which events could occur that would significantly disrupt normal finances within the next year.

Gregory, Sharer & Stuart, P.A. July 21, 2011 Page 3

- 1. Assets and liabilities measured at fair value.
- m. Concentrations of credit risk.
- n. All recordable contributions, by appropriate net asset class.
- o. Conditional promises to give.
- p. Reclassifications between net asset classes.
- q. Allocations of functional expenses based on reasonable basis.
- r. Composition of assets in amounts needed to comply with all donor restrictions.
- s. The fair value of financial instruments, including split interest agreements.
- 13. We are responsible for making the accounting estimates included in the financial statements. Those estimates reflect our judgment based on our knowledge and experience about past and current events and our assumptions about conditions we expect to exist and courses of action we expect to take. In that regard, adequate provisions have been made:
  - a. To reduce receivables, including contributions, to their estimated net collectable amounts.
  - b. To reduce investments, intangibles, and other assets which have permanently declined in value to their realizable values.
  - c. For environmental cleanup obligations.
  - d. For amounts held for others under agency and/or split interest agreements.

#### 14. There are no:

- a. Material transactions that have not been properly recorded in the accounting records underlying the financial statements.
- b. Violations or possible violations of laws or regulations whose effects should be considered for disclosure in the financial statements or as a basis for recording a loss contingency. In that regard, we specifically represent that we have not been designated as, or alleged to be, a "potentially responsible party" by the Environmental Protection Agency in connection with any environmental contamination.
- c. Other material liabilities or gain or loss contingencies that are required to be accrued or disclosed by the Contingencies Topic of the FASB Accounting Standards Codification.
- 15. We are not aware of any pending or threatened litigation, claims or assessments or unasserted claims or assessments that our lawyers has advised us are required to be accrued or disclosed in the financial statements in accordance with the Contingencies Topic of the FASB Accounting Standards Codification.
- 16. The Foundation has satisfactory title to all owned assets.
- 17. We have complied with all aspects of contractual agreements, grants and donor restrictions that would have a material effect on the financial statements in the event of noncompliance. In connection therewith, we specifically represent that we are responsible for determining that we are not subject to the requirements of the Single Audit Act, OMB Circular No. A-133 because we have not received, expended or otherwise been the beneficiary of the required amount of federal awards during the period of these audits.
- 18. Net asset components and fund balances are properly classified and, when applicable, approved.
- 19. Expenses or expenditures have been appropriately classified in or allocated to functions and programs in the statements of activities, and allocations have been made on a reasonable basis.
- 20. Revenues are appropriately classified in the statements of activities within operating revenue, nonoperating revenue, and additions to permanent endowment.

- 21. Required supplementary information is properly measured and presented.
- 22. The methods and significant assumptions used to estimate the fair values of financial instruments are as follows:
  - a. The Foundation recognizes an asset and revenue on estates in probate and charitable remainder trusts when they receive notification of an irrevocable interest in one of those types of contributions. When management expects the cash from these contributions to be received more than one year in the future, the asset and revenue are discounted for the time value of money (net present value) at a discount rate of 2%.
- 23. In considering the disclosures that should be made about risks and uncertainties, we have concluded that the following are required:
  - a. There are many factors that can affect the value of investments. Some, such as custodial risk, concentration of credit risk, and foreign currency risk may affect both equity and fixed-income securities. Equity securities respond to such factors as economic conditions, individual company earnings performance, and market liquidity. Fixed income securities are particularly sensitive to credit risks and changes in interest rates.
  - b. Concentration of credit risk is the risk of loss associated with a lack of diversification having too much invested in a few individual issuers, thereby exposing the Foundation to greater risks resulting from adverse economic, political, regulatory, geographic, or credit developments.
  - c. Foundation investments in debt securities are uninsured, not registered in the name of the Foundation, and are held by financial institutions, and, as such, are exposed to custodial credit risk.
- 24. We have received a determination from the Internal Revenue Service (IRS) that we are exempt from federal income taxes as a Section 501(c)(3) not-for-profit corporation, and we have complied with the IRS regulations regarding this exemption.

#### As of and for the Year Ended March 31, 2011

We believe that the effects of the uncorrected misstatements aggregated by you and summarized below are immaterial, both individually and in the aggregate to the financial statements taken as a whole. For purposes of this representation, we consider items to be material, regardless of their size, if they involve the misstatement or omission of accounting information that, in light of surrounding circumstances, makes it probable that the judgment of a reasonable person relying on the information would be changed or influenced by the omission or misstatement.

Description		Assets		Liabilities	]	Net Assets		(Revenue) Expense
Carryover impact from previous years	ф		Φ.	(64.100)	ф		ф.	(64, 122)
Accounts payable/expenses	\$	-	\$	(64,122)	\$	-	\$	(64,122)
Current year misstatements								
Known errors								
None		-		-		-		-
Differences with estimates								
None		-		-		-		-
Projected errors								
None		-		-		_		
Total effect	\$	-	\$	(64,122)	\$	-	\$	(64,122)

In connection with your audits, conducted in accordance with Government Auditing Standards, we confirm:

- 25. We are responsible for:
  - a. Compliance with the laws, regulations, and provisions of contracts and grant agreements applicable to St. Petersburg College Foundation, Inc.
  - b. Establishing and maintaining effective internal control over financial reporting.
- 26. We have identified and disclosed to you:
  - a. All laws, regulations, and provisions of contracts and grant agreements that have a direct and material effect on the determinations of financial statement amounts or other financial data significant to audit objectives.
  - b. Violations (and possible violations) of laws, regulations, and provisions of contracts and grant agreements whose effects should be considered for disclosure in the auditor's report on noncompliance.
- 27. We have identified for you previous financial audits, attestation engagements, performance audits, or other studies related to the objectives of the audits being undertaken and the corrective action taken to address significant findings and recommendations.
- 28. In regard to the Form 990 preparation services performed by you, we have:
  - a. Made all management decisions and performed all management functions.
  - b. Designated a management-level individual with suitable skill, knowledge or experience to oversee the services.
  - c. Evaluated the adequacy and results of the services performed.
  - d. Accepted responsibility for the results of the services
  - e. Established and maintained internal controls, including monitoring ongoing activities.

In connection with your audit of state financial assistance conducted in accordance with Section 215.97, Florida Statutes, and Chapter 10.650, Rules of the Auditor General, we confirm:

- 29. We are responsible for complying, and have complied, with the requirements of Section 215.97, Florida Statutes, and Chapter 10.650, Rules of the Auditor General.
- 30. We are responsible for the schedule of expenditures of state financial assistance and we have prepared the schedule in accordance with Section 215.97, Florida Statutes, and Chapter 10.650, Rules of the Auditor General. We have included expenditures made during the period being audited for all financial assistance provided by state agencies in the form of grants, cost-reimbursement contracts, loans, loan guarantees, property (including donated surplus property, cooperative agreements, interest subsidies, insurance, food commodities, direct appropriations, and other assistance). We further acknowledge that:
  - a. The methods of measurement or presentation have not changed from those used in the prior period or, if the methods of measurement have changed, we have provided you with the reasons for such changes.
  - b. We are responsible for understanding and complying with the compliance requirements related to the preparation of the schedule.
- 31. We are responsible for establishing and maintaining, and have established and maintained, effective internal control over compliance for state projects that provides reasonable assurance that St. Petersburg College Foundation, Inc. is managing state financial assistance in compliance with laws, regulations, and the provisions of contracts or grant agreements that could have a material effect on our state projects.

- 32. We are responsible for complying with the requirements of laws, regulations, and the provisions of contracts and grant agreements related to each of St. Petersburg College Foundation, Inc.'s state projects and have complied, in all material respects, with those requirements.
- 33. We are current on all required filings. We have not been required to file a "Report of Expenditures from State Appropriated Funds" since the fiscal year 2007-2008 filing.
- 34. We have identified and disclosed to you the requirements of laws, regulations, and the provisions of contracts and grant agreements that are considered to have a direct and material effect on each major project.
- 35. We have provided you with our interpretations of any compliance requirements that have varying interpretations.
- 36. We have made available all contracts and grant agreements (including amendments, if any) and any other correspondence that has taken place with state agencies or pass-through entities related to state projects.
- 37. There have been no amounts questioned or any known noncompliance with the requirements of state financial assistance, including those resulting from other audits or project reviews.
- 38. We have charged costs to state financial assistance in accordance with applicable cost principles.
- 39. We have made available to you all documentation related to the compliance requirements, including information related to state project financial reports and claims for advances and reimbursements.
- 40. State project financial reports and claims for advances and reimbursements are supported by the books and records from which the basic financial statements have been prepared.
- 41. The copies of state project financial reports provided to you are true copies of the reports submitted, or electronically transmitted, to the state agency or pass-through entity, as applicable.
- 42. We have disclosed all contracts or other agreements with service organizations.
- 43. We have disclosed to you all communications from service organizations relating to noncompliance at those organizations.
- 44. We have disclosed any known noncompliance occurring subsequent to the period for which compliance is audited.
- 45. We have disclosed whether any changes in internal control over compliance or other factors that might significantly affect internal control, including any corrective action taken by management with regard to significant deficiencies (including material weaknesses), have occurred subsequent of the date as of which compliance is audited.

No events or transactions other than those disclosed in the financial statements have occurred subsequent to the statement of net assets date and through the report date that would require adjustment to, or disclosure in, the financial statements.

During the course of your audits, you may have accumulated records containing data which should be reflected in our books and records. All such data have been so reflected. Accordingly, copies of such records in your possession are no longer needed by us.

## St. Petersburg College Foundation, Inc.

Frances Z. Neu

Edel T. Quinn

## 591954362 08/03/2011 9:19 AM Form

Department of the Treasury Internal Revenue Service

## **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

▶ The organization may have to use a copy of this return to satisfy state reporting requirements.

OMB No. 1545-0047

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A	For the	e 2010 ca	lendar year, or tax year beginning	04/01/10 , and ending 03/	31/11			
В	Check if a	applicable:	C Name of organization St. Pe	tersburg College Foundati	on,		D Em	oloyer identification number
	Address	change	Inc.					
	Name ch	ange	Doing Business As				59	-1954362
$\exists$		_	Number and street (or P.O. box if mail	is not delivered to street address)	F	Room/suite	E Tele	phone number
$\mathbb{H}$	Initial retu	um	P.O. Box 13489				72	7-341-3285
Ш	Terminate	ed	City or town, state or country, and ZIP -	+ 4				
	Amended	d return	St. Petersburg	FL 33733			<b>G</b> Gross r	eceipts\$ 4,344,821
П	Application	on pending	F Name and address of principal officer:			ti(=) is detained		or affiliates? Yes X No
لسسا			•	Executive Director		H(a) Is this a g	roup return i	
			P.O. Box 13489			H(b) Are all a	ffiliates inc	luded? Yes No
			St. Petersburg	FL 33733		If "N	o,* attach a	a list. (see instructions)
	Tax-ex	empt statu	s: <b>X</b> 501(c)(3) 501(c) (	) ◀ (insert no.) 4947(a)(1) or 5	27			
J	Websi	te: 🕨 W	www.spcollege.edu/c	central/foundation		H(c) Group e		number 🕨
<u>K</u>	Form of	organization:	: X Corporation Trust Assoc	oiation Other	<b>L</b> Yea	r of formation: 1	979	M State of legal domicile: FL
F	Part I	Sı	ummary					
	1	Briefly de	escribe the organization's mission or	most significant activities:	<i>.</i>			
Φ		See	Schedule O					
Š								
Ĕ								
Activities & Governance	2	Check th	is box ▶ if the organization disc	ontinued its operations or disposed of more	than 25%	of its net asse		
رق حد	3			oody (Part VI, line 1a)				16
S	4	Number	of independent voting members of th	e governing body (Part VI, line 1b)			4	15
ij	5	Total nur	mber of individuals employed in caler	ndar year 2010 (Part V, line 2a)			5	6
ŧ	6		mber of volunteers (estimate if neces					3
⋖			related business revenue from Part V				··	<del>-  </del>
	1			fill, column (C), line 12			7b	
**********		Net dille	lated business taxable income from	01111 3 9 0 - 1 , 1111 E 3 4		Prior Yea	····	Current Year
	8	Contribut	tions and grants (Part VIII, line 1h)				1,987	
Revenue	9	Program	service revenue (Part VIII, line 2g)		254,617			
Š				s 3, 4, and 7d)		2.59	2,557	
윤	11	Other rev	venue (Part VIII, column (A), lines 5,	Cd 0a 0a 10a and 11a)			6,729	
				equal Part VIII, column (A), line 12)			1,273	
_				umn (A), lines 1–3)			3,729	
			paid to or for members (Part IX, colu			1,31	<u> </u>	2,133,302
	1							<del> </del>
enses				efits (Part IX, column (A), lines 5–10)	· · · · · · -			
Ë			onal fundraising fees (Part IX, column				1 0 (0)	
Exp			draising expenses (Part IX, column (I			7.0	0,268	720,544
-	1 "		penses (Part IX, column (A), lines 11:		· · · · · -		3,997	
			penses. Add lines 13-17 (must equal	7 7 7 11111111111	⊨			
- 0	19	Revenue	e less expenses. Subtract line 18 from	n line 12		ر - / 9 Beginning of Cur	2,724	766,163 End of Year
St.	20	Total acc	cots (Bart V. line 16)			44,02		
ASS	21	Total liab					4,515	
Net Assets or	21			from line 20	· · · · · · <del> </del>	44,02		<u> </u>
				from line 20		11,02	2,073	10,703,202
	Part II		gnature Block					
	•			eturn, including accompanying schedules and state officer) is based on all information of which prepare		*	knowledg	e and belief, it is
	ue, corre	ect, and co	implete. Declaration of preparer (other than	officer) is based on all miormation of which prepare	er nas any kr	lowiedge.		
		-						
Si	_	/ s	Signature of officer				Dat	te
He	re							
		T	Type or print name and title					
		Print/Typ	pe preparer's name	Preparer's signature		Date	Chec	ck if PTIN
Pai		Ŀ					self-	employed
Pre	parer	Firm's na	ame			F	irm's EIN I	<b>)</b>
Use	Only							
		Firm's ac	ddress •				hone no.	

May the IRS discuss this return with the preparer shown above? (see instructions)

No

X Yes

	m 990 (2010) St. Petersburg College Foundation, 59-1954362	Page 2
P	art III Statement of Program Service Accomplishments	-
	Check if Schedule O contains a response to any question in this Part III	X
1		
2	See Schedule O	
2	3 ,	<b>v</b>
	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	x No
	If "Yes," describe these new services on Schedule O.	
3	J J J J J J J J J J J J J J J J J J J	X No
		S A NO
	If "Yes," describe these changes on Schedule O.	
4	Describe the exempt purpose achievements for each of the organization's three largest program services by expenses. Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to	
	others, the total expenses, and revenue, if any, for each program service reported.	
	officers, the total expenses, and revenue, if any, for each program service reported.	
	a (Code: ) (Expenses \$ 1,035,866 including grants of \$ 1,035,866 ) (Revenue \$	
I	Provide scholarships and financial assistance to eligible students.	
	······································	
	b (Code: ) (Expenses \$ 985,677 including grants of \$ 985,677 ) (Revenue \$	
I	b (Code: )(Expenses \$ 985,677 including grants of \$ 985,677 ) (Revenue \$ Provide funds to St. Petersburg College for the construction of the Orthotics & Prosthetics Building, the Downtown Campus, the Annex 3 Building and for the new Veterinary Technology Center.	
4c	c (Code: )(Expenses \$\frac{133,759}{133,759}\] including grants of \$\frac{133,759}{133,759}\) (Revenue \$\frac{1}{2}\$	)
	Bay area.	
4d	d Other program services. (Describe in Schedule O.)	
	(Expenses \$ 254,617 including grants of \$ ) (Revenue \$ 254,617 )	

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes,"			
	complete Schedule A	1	Х	
2	Is the organization required to complete Schedule B, Schedule of Contributors? (see instructions)	2	X	
3	Did the organization engage in direct or indirect political campalgn activities on behalf of or in opposition to			
	candidates for public office? If "Yes," complete Schedule C, Part I	3		X
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h)			
	election in effect during the tax year? If "Yes," complete Schedule C, Part II	4		X
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues,			
	assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C,			
	Part III	5		<u> </u>
6	Did the organization maintain any donor advised funds or any similar funds or accounts where donors have			
	the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes,"			
	complete Schedule D, Part I	6		_X_
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			
	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		<u> X</u>
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes,"			
	complete Schedule D, Part III	8	X	
9	Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part			
	X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes,"			
	complete Schedule D, Part IV	9		X
10	Did the organization, directly or through a related organization, hold assets in term, permanent, or quasi-			
	endowments? If "Yes," complete Schedule D, Part V	10	X	
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI,	947		. 0
	VII, VIII, IX, or X as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes,"			
	complete Schedule D, Part VI	11a	х	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more			٠,,
	of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b	_	X
С	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more			٠,,
	of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		X
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets			7.7
	reported in Part X, line 16? If "Yes," complete Schedule D, Part IX	11d	7.7	<u> </u>
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	Х	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses		v	
	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	Х	
12a			v	
	Schedule D, Parts XI, XII, and XIII	12a	Х	
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if			v
	the organization answered "No" to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional	12b		X
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13	-	X
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		X
ь	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising,			v
	business, and program service activities outside the United States? If "Yes," complete Schedule F, Parts I and IV	14b		<u> </u>
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any			v
	organization or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV	15		X
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance			v
	to individuals located outside the United States? If "Yes," complete Schedule F, Parts III and IV	16		<u>x</u>
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on			v
	Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	17		<u> </u>
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on	.		v
	Part VIII, lines 1c and 8a? If *Yes," complete Schedule G, Part II	18		<u> </u>
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a?			v
••	If "Yes," complete Schedule G, Part III	19		<u> </u>
20a	Did the organization operate one or more hospitals? If "Yes," complete Schedule H	20a		<u> </u>
b	If "Yes" to line 20a, did the organization attach its audited financial statements to this return? <b>Note.</b> Some			
	Form 990 filers that operate one or more hospitals must attach audited financial statements (see instructions)	20b		

			Yes	No
21	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations			1
	in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	X	
22	Did the organization report more than \$5,000 of grants and other assistance to Individuals in the United States		v	M
	on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22	X	
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the			
	organization's current and former officers, directors, trustees, key employees, and highest compensated			
	employees? If "Yes," complete Schedule J	23	Х	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than			
	\$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b			
	through 24d and complete Schedule K. If "No," go to line 25	24a		X
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year	l		
	to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction		1	
	with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		X
þ	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior		ĺ	ĺ
	year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ?			
	If "Yes," complete Schedule L, Part I	25b		X
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or			
	disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		X
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee,			
	substantial contributor, or a grant selection committee member, or to a person related to such an individual?	i l		
	If "Yes," complete Schedule L, Part III	27		X
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L,			
	Part IV instructions for applicable filing thresholds, conditions, and exceptions):		E E	186
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		X
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete			
	Schedule L, Part IV	28b		X
C	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof)			
	was an officer, director, trustee, or direct or Indirect owner? If "Yes," complete Schedule L, Part IV	28c		X
29	Did the organization receive more than \$25,000 ln non-cash contributions? If "Yes," complete Schedule M	29		X
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified			
	conservation contributions? If "Yes," complete Schedule M	30	X	
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N,			
	Part I	31		X
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes,"			
	complete Schedule N, Part II	32		X
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations			
	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33		X
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III,			
	IV, and V, line 1	34	X	
35	Is any related organization a controlled entity within the meaning of section 512(b)(13)?	35		X
а	Did the organization receive any payment from or engage in any transaction with a			
	controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R,			
	Part V, line 2 Yes X No			
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable			
	related organization? If "Yes," complete Schedule R, Part V, line 2	36		X
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization			
	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R,			
	Part VI	37		X
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and			
	19? Note. All Form 990 filers are required to complete Schedule O	38	X	

	Check if Schedule O contains a response to any question in this Part \	<i>I</i>				X
			1		Yes	No
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable	1a	21		- Oil	
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable	1b	0			
C	Did the organization comply with backup withholding rules for reportable payments to vendors and					
	reportable gaming (gambling) winnings to prize winners?			1c	X	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax		_			
	Statements, filed for the calendar year ending with or within the year covered by this return	2a	6			12.15
þ	If at least one is reported on line 2a, did the organization file all required federal employment tax return	ns?		2b	X	
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file. (see instructions					
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?					X
b				3b		
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other a		/			
	over, a financial account in a foreign country (such as a bank account, securities account, or other fina	ancial			/	
	account)?			4a		X
b	If "Yes," enter the name of the foreign country:					it.
	See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial A			5a		х
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transact					X
b				-Sc		- 21
C So	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?  Does the organization have annual gross receipts that are normally greater than \$100,000, and did the			30		
6a	organization solicit any contributions that were not tax deductible?			6a		x
ь	If "Yes," did the organization include with every solicitation an express statement that such contribution	ns or	,			
	26 - Anna Albanda da Alla A	0.		6b		
7	Gifts were not tax deductible?  Organizations that may receive deductible contributions under section 170(c).					
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for g	oods				Hos
				7a		X
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?			7b		
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it wa					
	required to file Form 8282?			7c		X
d	If "Yes," indicate the number of Forms 8282 filed during the year	7d	<u> </u>			3.31
е	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit co	ntract?		7e		X
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contra					X
g	If the organization received a contribution of qualified intellectual property, dld the organization file Followski and the organization f				_	
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization	tion file	a Form 1098-C?	7h		
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting			F 10%		
	organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring			100		
_	organization, have excess business holdings at any time during the year?			8		
9	Sponsoring organizations maintaining donor advised funds.			100		1000
a	Did the organization make any taxable distributions under section 4966?				_	
_ b	Did the organization make a distribution to a donor, donor advisor, or related person?			9b		
10	Section 501(c)(7) organizations. Enter:	100	I			
a	Initiation fees and capital contributions included on Part VIII, line 12  Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10a 10b		18.6		Tinds.
ь 11	Section 501(c)(12) organizations. Enter:	ַוטט	I			-
ii a		11a	1		200	
b	Gross income from members or shareholders  Gross income from other sources (Do not net amounts due or paid to other sources	114			Su ay	
	against amounts due or received from them.)	11b				1 8
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form		L	12a		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	12b				
13	Section 501(c)(29) qualified nonprofit health insurance issuers.		•			4
a	Leather approximation linear and a increase qualification and the plane in mark them are about 2			13a		
_	Note. See the instructions for additional information the organization must report on Schedule O.				H	
b	Enter the amount of reserves the organization is required to maintain by the states in which				7110	51
-	the organization is licensed to issue qualified health plans	13b				
С	Enter the amount of reserves on hand	13c				
14a	Did the organization receive any payments for indoor tanning services during the tax year?			14a		X
	if "Yes." has it filed a Form 720 to report these payments? If "No." provide an explanation in Schedule			NT .		

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

	O. See instructions.			
	Check if Schedule O contains a response to any question in this Part VI		<u></u> .	_X_
Sec	tion A. Governing Body and Management			
			Yes	No
1a		16		1883
þ	Enter the number of voting members included in line 1a, above, who are Independent	15	35	
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with	EA		
	any other officer, director, trustee, or key employee?	2		X
3	Did the organization delegate control over management duties customarily performed by or under the direct			
	supervision of officers, directors or trustees, or key employees to a management company or other person?	3	ļ	X
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		X
5	Did the organization become aware during the year of a significant diversion of the organization's assets?			X
6	Does the organization have members or stockholders?	<u>6</u>		Х
7a	Does the organization have members, stockholders, or other persons who may elect one or more members			
	of the governing body?	7a		X
ь	Are any decisions of the governing body subject to approval by members, stockholders, or other persons?	7 <u>b</u>		X
8	Did the organization contemporaneously document the meetings held or written actions undertaken during			
	the year by the following:			1989
а	The governing body?	-8a	X	
b	Each committee with authority to act on behalf of the governing body?	8b	X	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at			
	the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		X
Sec	etion B. Policies (This Section B requests information about policies not required by the Internal F	<u> levenue Coc</u>	le.)	
			Yes	No
10a	Does the organization have local chapters, branches, or affiliates?	10a		X
b	If "Yes," does the organization have written policies and procedures governing the activities of such			
	chapters, affiliates, and branches to ensure their operations are consistent with those of the organization?	<u>10b</u>		
11a	Has the organization provided a copy of this Form 990 to all members of its governing body before filing the			
	form?	11a	X	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990.			198
12a	Does the organization have a written conflict of interest policy? If "No," go to line 13	12a	X	
b	Are officers, directors or trustees, and key employees required to disclose annually interests that could give			
	rise to conflicts?	12b	X	
С	Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes,"			
	describe in Schedule O how this is done	12c	X	
13	Does the organization have a written whistleblower policy?	13	X	
14	Does the organization have a written document retention and destruction policy?	1 4 4	Х	
15	Did the process for determining compensation of the following persons include a review and approval by			
	independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			18
а	The organization's CEO, Executive Director, or top management official	15a	X	
ь	Other officers or key employees of the organization	15b	X	
	If "Yes" to line 15a or 15b, describe the process in Schedule O. (See instructions.)			1

#### Section C. Disclosure

with a taxable entity during the year?

17 List the states with which a copy of this Form 990 is required to be filed ▶ FL

organization's exempt status with respect to such arrangements?

- Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you make these available. Check all that apply.
  - Own website X Another's website X Upon request
- Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy, and financial statements available to the public.
- State the name, physical address, and telephone number of the person who possesses the books and records of the organization: ► Edel Quinn, CFO P.O. Box 13489

Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement

If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the

organization: ► Edel Quinn, CFO P.O. Box 13489
St. Petersburg FL 33733

16a

# Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII

X

### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations. List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

Check this box if neither the organization nor any related organizations compensated any current officer, director, or trustee

(A)  Name and Title	(B) Average			(1	C)	that a		( <b>D)</b> Reportable	(E) Reportable	(F) Estimated
	hours per week (describe hours for related organizations in Schedule O)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	compensation from the organization (W-2/1099-MISC)	compensation from related organizations (W-2/1099-MISC)	amount of other compensation from the organization and related organizations
(1) William D. Law,							F			
Director	1.00	X					_	0	192,200	31,671
(2) Thomas E. Furlor Director	1.00	x						0	139,460	20,405
(3) Kenneth P. Chery Director	en 1.00	X						0	0	0
(4) William A. Emers V. Chairman	on 1.00	x						0	0	0
(5) Joseph G. Blanto						17				
Chairman	1.00	X						0	0	0
(6) Edward L. Evans						>			•	
Director	1.00	X			K		<u> </u>	0	0	0
(7) Calvin D. Harris	, Ed.D. 1.00	X						0	0	0
(8) Elizabeth J. Kno		A				$\vdash$	<del> </del>	U		<u> </u>
Director	1.00	X						0	0	0
(9) Lila Kumar										
Director	1.00	X						0	0	0
(10) Helen K. Leslie										
Director	1.00	X						0	0	0
(11) Alfred T. May										
Director	1.00	X			<u> </u>	<u> </u>		0	0	0
(12) Walter L. Schafe	1									
Director	1.00	X				<u> </u>		0	0	0
(13) Richard B. Winni	, —	4,5							0	0
Director	1.00	X				ļ		0	<u> </u>	0
(14) Frances Neu	1 00	7.7		x					0	0
Secretary/Exec Dir. (15) Beth A. Horner	1.00	X		^		-	-	0	0	U
Director	1.00	х						ol	0	0
(16) W. Richard Johns						<del> </del>	-	<u> </u>		
Director	1.00	х						ol	0	0
DAA			L	L	L	L	L	<u> </u>		5 990 (2010)

Part VII Section A. Officers	Directors, Irus	tees	, Ke	y Em	pio	yees	, and	Highest Compensated E	mpioyees (continued)				
(A) Name and Title	(B) Average hours per			(chec		hat a		( <b>D)</b> Reportable compensation	(E) Reportable compensation from		<b>(F)</b> Estimat	ted	
	week (describe hours for related organizations in Schedule O)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	from the organization (W-2/1099-MISC)	related organizations (W-2/1099-MISC)	co o a	other ompens from the ganiza and rela	r ation he ation ated	
(17) Thomas P. Mosele	y, Jr. 1.00	x				-		0	0				
(18) Shan Shikarpuri Director	1.00	x						0	0				0
(19) Theresa K. Furna Treasurer				x				0				22,	 125
(20) Edel Quinn CFO	40.00			x				69,368				14,2	-
(21) Paul J. Hanna Former Exec Director	40.00			x				49,650				11,	
(22)	1												***************************************
(23)											7		
(24)													
(25)													
(26)													
(27)													
(28)			7										
1b Sub-total		1						119,018	446,200		10	00,	170
d Total (add lines 1b and 1c) .  2 Total number of individuals (in							bove	119,018 e) who received more than	******		10	00,	170
reportable compensation from	the organization	<b>&gt;</b>	3									Yes	No
3 Did the organization list any fo employee on line 1a? If "Yes,"								yee, or highest compensate			3		x
4 For any individual listed on line organization and related organ	nizations greater	than	\$15	0,00	0? If	"Yes	s," co	omplete Schedule J for suc			4	x	
individual	a receive or acc	rue c	omp	ensa	ition	from	n any	unrelated organization or			5	Λ	х
Section B. Independent Contractor	ors												
Complete this table for your five compensation from the organical compensation from the organical compensation.	zation.	ensa	ea ii	паер	enae	ento	Ontra			<u> </u>		(C)	
Name and	(A) business address							Descrip	(B) tion of services		Cor	(C) npensat	ion
			~	····	***************************************	•••••••••••••••••••••••••••••••••••••••	<u> </u>				***************************************		
							<u> </u>						
		_1:	L .		''		<u>L</u>	a Bahada hara a Nasi				/ 2000	100
Total number of independent or received more than \$100,000	,	_						e listed above) who	00				

Pa	rt V	III Statement of Reve	nue					
					<b>(A)</b> Total revenue	<b>(B)</b> Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
ts ts	1a	Federated campaigns	1a		The state of the s			
ran		Membership dues	1b		The state of the			
s, g	С		1c					
gift	d	Related organizations	1d					
i,E	е	Government grants (contributions)	1e					
tior sr s	f	All other contributions, gifts, grants,						
햜		and similar amounts not included above	1f	736,039				
E P	g	Noncash contributions included in lines 1a	-1f: \$	22,000	THE STATE OF THE			
రౖ జె	h	Total. Add lines 1a-1f		<b>)</b>	736,039			
ne				Busn. Code				
Ven	2a	Administrative Fee	Revenu	e	254,617			254,617
æ	b					V. ministra		
Program Service Revenue Contributions, gifts, grants	С							
Ser	d							
ш	е							
bo.	f	All other program service reve	nue					
<u> </u>	g	Total. Add lines 2a-2f	, , , , , , , ,	<b>&gt;</b>	254,617			
	3	Investment income (including	dividend	s, Interest,				
		and other similar amounts)			2,462,060			2,462,060
	4	Income from investment of tax	-exempt	bond proceeds 🕨				
	5	Royalties	· · · · · · · · · · · · · · · ·	<u></u>				
		(i) Real		(ii) Personal				
	6a	Gross Rents						
	Ь	Less: rental exps.						
	С	Rental inc. or (loss)	<u> </u>		A CONTRACTOR			
	d 7a	Cross amount from						
	/a	sales of assets		(ii) Other				
		other than inventory 652	,626	175,000				
	ь	Less: cost or other						
			,812	175,000	FEEL CONTRACTOR			
	С	· / — — — — — — — — — — — — — — — — — —	,814					
	d	Net gain or (loss)	F		124,814			124,814
e	8a							
eun		(not including \$			Participal Street			
ě		of contributions reported on line 1c)	.					
Other Reven		See Part IV, line 18						
ğ		Less: direct expenses						
•		Net income or (loss) from fund	-	vents				
	9a	Gross income from gaming activitie	s.					
		See Part IV, line 19		<u> </u>				
		Less: direct expenses	. b					
		Net income or (loss) from gam		ities ▶				
	10a	Gross sales of Inventory, less						
		returns and allowances	а					
		Less: cost of goods sold	ь∟					
	С	Net income or (loss) from sale						
		Miscellaneous Revenue		Busn. Code				
	11a	Split interest agreer			46,729			46,729
	b	Other Income			17,750			17,750
	С							
	d	All other revenue						
	е				64,479	MM-44-11114-1004		
	12	Total revenue. See instruction	IS		3,642,009	0	0	2,905,970

## Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

	All other organizations must				
	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	( <b>D)</b> Fundraising expenses
			CAPELIOCS	general expenses	Expenses 1
1	Grants and other assistance to governments and	1,119,436	1,119,436		
_	organizations in the U.S. See Part IV, line 21	1,117,170	1,110,100		
2	Grants and other assistance to individuals in	1 025 966	1,035,866		
_	the U.S. See Part IV, line 22	1,035,866	1,033,860		
3	Grants and other assistance to governments,				
	organizations, and individuals outside the				
	U.S. See Part IV, lines 15 and 16				No. of the last of
4	Benefits paid to or for members				
5	Compensation of current officers, directors,				
	trustees, and key employees				
6	Compensation not included above, to disqualified				A
	persons (as defined under section 4958(f)(1)) and				
	persons described in section 4958(c)(3)(B)				
7	Other salaries and wages				
8	Pension plan contributions (include section 401(k)				
	and section 403(b) employer contributions)				
9	Other employee benefits				
10	Payroll taxes				
11	Fees for services (non-employees):				
	, , ,				
d	Management				
ט	Legal	31,523		31,523	
C	Accounting	31,323		31/323	
a	Lobbying				
e	Professional fundraising services. See Part IV, line 17	359,951		359,951	
f	Investment management fees	339,931		339,931	
g	Other				
12	Advertising and promotion				
13	Office expenses				
14	Information technology				
15	Royalties				
16	Occupancy				
17	Travel				
18	Payments of travel or entertainment expenses				
	for any federal, state, or local public officials				
19	Conferences, conventions, and meetings				
20	Interest				
21	Payments to affiliates				
22	Depreciation, depletion, and amortization				
23	Insurance	20,728		20,728	
24	Other expenses. Itemize expenses not covered				
	above (List miscellaneous expenses in line 24f. If				
	line 24f amount exceeds 10% of line 25, column				
	(A) amount, list line 24f expenses on Schedule O.)				
_	Administrative Fee	254,617	254,617		
a	Development	36,783	231,017		36,783
b	Computer Hardware/Softwar	12,995			12,995
C		1,455			1,455
d	President's Initiatives				965
е	Credit Card Fees	965		240	
f	All other expenses	1,527	0 400 025	342	1,185
25	Total functional expenses. Add lines 1 through 24f	2,875,846	2,409,919	412,544	53,383
26					
	SOP 98-2 (ASC 958-720). Complete this line only if the organization reported in column				
	(B) joint costs from a combined educational				
	campaign and fundraising solicitation				
DAA					Form <b>990</b> (2010

art )	Balance Sheet	(A)		(B)
		Beginning of year		End of year
1	Cash—non-interest bearing	920,263	1	135,188
2	Savings and temporary cash Investments		2	3,834,03
3	Pledges and grants receivable, net		3	
4	Accounts receivable, net		4	
5	Receivables from current and former officers, directors, trustees, key	CONTRACTOR OF THE PARTY OF THE	07.5	
	employees, and highest compensated employees. Complete Part II of		3167	
	Schedule L		5	
6	Receivables from other disqualified persons (as defined under section			
-	4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing			
	employers and sponsoring organizations of section 501(c)(9) voluntary			
	employees' beneficiary organizations (see instructions)		6	
7	Notes and loans receivable, net		7	500,000
, R	Inventories for sale or use		8	<u> </u>
9	Prepaid expenses and deferred charges		9	
	Land, buildings, and equipment: cost or	THE STATE OF THE S		TOTAL VIEW TOTAL
		1,105		
h	Less: accumulated depreciation 10b	241,105	10c	241,10!
11	Investments—publicly traded securities			41,425,233
12	Investments—other securities. See Part IV, line 11			610,020
13	Investments—program-related. See Part IV, line 11		13	
14	Intangible assets		14	
15	Other assets. See Part IV, line 11	18,500	15	18,500
16	Total assets. Add lines 1 through 15 (must equal line 34)			46,764,083
17	Accounts payable and accrued expenses	· · · · · · · · · · · · · · · · · · ·	17	, , , , , , , , , , , , , , , , , , , ,
18	Grants payable		18	
19	Deferred revenue		19	
20	Tax-exempt bond liabilities		20	
21	Escrow or custodial account liability. Complete Part IV of Schedule D		21	
22	Payables to current and former officers, directors, trustees, key	March San Control		
	employees, highest compensated employees, and disqualified persons.		733	
	Complete Part II of Schedule L		22	
23	Secured mortgages and notes payable to unrelated third parties		23	
24	Unsecured notes and loans payable to unrelated third parties		24	
25	Other liabilities. Complete Part X of Schedule D	4,329		800
26	Total liabilities. Add lines 17 through 25	4 515	_	800
	Organizations that follow SFAS 117, check here ▶ 🗓 and complete			
	lines 27 through 29, and lines 33 and 34.			
27	Unrestricted net assets	523,265	27	668,84
28	Temporarily restricted net assets			20,035,400
29				26,059,036
	Organizations that do not follow SFAS 117, check here ▶ □ and			
	complete lines 30 through 34.			
30			30	
	Capital stock or trust principal, or current funds  Paid-in or capital surplus, or land, building, or equipment fund		31	
31			32	
31 32	Retained earnings, endowment, accumulated income, or other funds			
31 32 33	Retained earnings, endowment, accumulated income, or other funds  Total net assets or fund balances	1 44 000 000	33	46,763,282

Form **990** (2010)

orm	990 (2010) St. Petersburg College Foundation, 59-1954362			Pa	ge <b>12</b>
	rt XI Reconciliation of Net Assets				
	Check if Schedule O contains a response to any question in this Part XI				X
1	Total revenue (must equal Part VIII, column (A), line 12)	1	3,6		
2	Total expenses (must equal Part IX, column (A), line 25)	2	2,8	75,	846
3	Revenue less expenses. Subtract line 2 from line 1	3	7	66,	163
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	44,0	22,	071
5	Other changes in net assets or fund balances (explain in Schedule O)	5	1,9	75,	048
6	Net assets or fund balances at end of year. Combine lines 3, 4, and 5 (must equal Part X, line 33,				
	column (B))	6	46,7	63,	282
Pa	rt XII Financial Statements and Reporting				
	Check if Schedule O contains a response to any question in this Part XII				
				Yes	No
1	Accounting method used to prepare the Form 990: Cash X Accrual Other				7
	If the organization changed its method of accounting from a prior year or checked "Other," explain in				
	Schedule O.				
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		X
b	Were the organization's financial statements audited by an independent accountant?		2b	X	
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight				
	of the audit, review, or compilation of its financial statements and selection of an independent accountant?		2c	X	
	If the organization changed either its oversight process or selection process during the tax year, explain in		R.A.	16	
	Schedule O.				10.00
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were				
	issued on a separate basis, consolidated basis, or both:				
	X Separate basis Consolidated basis Both consolidated and separate basis				
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in				
	the Single Audit Act and OMB Circular A-133?	<i>.</i>	3a	X	
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the				
	required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits.	. <u></u>	3b	X	

Form **990** (2010)

SCHEDULE A (Form 990 or 990-EZ)

**Public Charity Status and Public Support** 

Complete if the organization is a section 501(c)(3) organization or a section
4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

2010 Open to Public

Inspection

OMB No. 1545-0047

Department of the Treasury
Internal Revenue Service

Name of the organization

St. Petersburg College Foundation,

Employer identification number 59 - 1954362

			Inc.						23.	- T A D .	4302			
P	art I	Reas	on for Public Charity	Status (All organizations	s must c	omplete	e this p	oart.) S	See in	structi	ons.			
The	orga	nization Is not	a private foundation becau	se it is: (For lines 1 through 11, c	heck only	one box.)								
1		A church, cor	nvention of churches, or as	sociation of churches described i	in section	170(b)(1)	(A)(i).							
2		A school des	cribed in section 170(b)(1)	(A)(ii). (Attach Schedule E.)										
3	П	A hospital or	a cooperative hospital serv	ice organization described in sec	ction 170(	b)(1)(A)(ii	i).							
4		A medical res	search organization operate	ed in conjunction with a hospital o	described	in section	170(b)(	(1)(A)(iii	). Enter	the hos	pital's na	ame,		
		city, and state	- · · · · · · · · · · · · · · · · · · ·											
5	П			of a college or university owned	or operate	d by a go	vernmer	ntal unit	describ	ed in				
	LJ	-	b)(1)(A)(iv). (Complete Par		·	, ,								
6		•		governmental unit described in <b>s</b>	ection 170	)(b)(1)(A)	(v).							
7	X			substantial part of its support fro				om the	eneral	public				
·	LJ	-	section 170(b)(1)(A)(vi). (C		J				•	•				
8				170(b)(1)(A)(vi). (Complete Part	11.)					<b>-</b>				
9	ana an	-		1) more than 33 1/3% of its supp		ontributio	ns. mem	bership	fees, a	nd gross	3			
•	L	ū	•	mpt functions—subject to certain				-	4					
		•		nd unrelated business taxable in										
				30, 1975. See section 509(a)(2).										
10			ŭ	exclusively to test for public safe										
11		•	•	exclusively for the benefit of, to				to carry	out the					
•				ted organizations described in s						ection				
				the type of supporting organization										
		a Type		c Type III-Function			d		e III–Ot	her				
e			- ·	ganization is not controlled direct	, ,									
•			•	er than one or more publicly sup	-						,			
		or section 50	-							( / ( )				
f				ermination from the IRS that it is	a Type I.	Type II. or	Tvoe III	support	ina					
•		-	check this box		,		. , , ,		. 3					
g		-		ation accepted any gift or contrib	ution from	any of the								لـــــا
9		following per		, g		, , , , ,								
				ontrols, either alone or together	with perso	ns describ	oed in (ii	) and				ſ	Yes	No
			w, the governing body of the					,			ſ	11g(i)		
		` ,	member of a person descr					• • • • • • •				11g(ii)		
		• •	•	described in (i) or (ii) above?							٠٠٠٠٠ ا	11g(iii)		
h		• •	• ,	the supported organization(s).							٠ د	3(-7)		
(i)	Name	of supported	(ii) EIN	(iii) Type of organization	(iv) Is the	organization	(v) Did v	ou notify	(vi)	s the	(v	ii) Amo	unt of	
(-)		anization	(, ,	(described on lines 1–9		isted in your	the organ	nization in	organizat	ion in col.	•	suppo		
				above or IRC section (see instructions))	governing	document?		of your port?		zed in the				
				(see instructions))	Yes	No	Yes	No	Yes	No				
(A)												**********		
(,														
(B)														
(-,														
(C)												***************************************		
(0)									ļ					
(D)					1							···		
<i>~</i>														
(E)					<del>                                     </del>	<u>†                                      </u>								
·/														
					and the same	e proporte			79977					
		:1			HE THE	HAVE NOW	3000	Stire II	PENE	UP HIS				

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule A (Form 990 or 990-EZ) 2010

Page 2

Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi) (Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Sec	tion A. Public Support						
Caler	ndar year (or fiscal year beginning in)	(a) 2006	<b>(b)</b> 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
1	Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")	10,200,830	13,083,560	6,293,783	1,321,987	736,039	31,636,199
2	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf	***************************************					
3	The value of services or facilities furnished by a governmental unit to the organization without charge						
4	Total. Add lines 1 through 3	10,200,830	13,083,560	6,293,783	1,321,987	736,039	31,636,199
5	The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount						
	shown on line 11, column (f)						3,477,971
6	Public support. Subtract line 5 from line 4				TE THE TAX IS IN	MA WIND IS	28,158,228
***************************************	tion B. Total Support	I		( ) ( )	( )) 2222	41,0040	(n = 1 )
Caler	ndar year (or fiscal year beginning in) ▶	(a) 2006	<b>(b)</b> 2007	(c) 2008	(d) 2009	( <b>e</b> ) 2010	(f) Total
7	Amounts from line 4	10,200,830	13,083,560	6,293,783	1,321,987	736,039	31,636,199
8	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	842,726	1,810,380	1,323,649	2,331,065	2,462,060	8,769,880
9	Net income from unrelated business activities, whether or not the business is regularly carried on					0	
10	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)	9,501	48,894	-79,725	79,974	319,096	377,740
11	Total support. Add lines 7 through 10					i le	40,783,819
12	Gross receipts from related activities, etc.	•				12	
13	First five years. If the Form 990 is for the	organization's first,	second, third, four	th, or fifth tax year	as a section 501(c	)(3)	propriance
	organization, check this box and stop here			<u> </u>			<u></u>
Sec	tion C. Computation of Public Su						
14	Public support percentage for 2010 (line 6			n (f))		14	69.04%
15	Public support percentage from 2009 Sche						72.11%
16a	33 1/3% support test—2010. If the organiz	zation did not chec	k the box on line 1	3, and line 14 is 33	1/3% or more, che	eck this	
	box and stop here. The organization quali		• • •				<b>▶</b> X
b	33 1/3% support test—2009. If the organiz						_
	check this box and stop here. The organiz						· · · · · · · · · · · · · · · · · · ·
17a	10%-facts-and-circumstances test-2010	<ol><li>If the organizatio</li></ol>	n dld not check a t	oox on line 13, 16a,	, or 16b, and line 1	4 is	
	10% or more, and if the organization meet						
	Part IV how the organization meets the "fa	cts-and-circumstan	ices" test. The orga	anization qualifies a	as a publicly suppo	rted	_
	organization						<b>&gt;</b>
b	10%-facts-and-circumstances test-2009	<del>-</del>				ine	
	15 is 10% or more, and if the organization						
	Explain in Part IV how the organization me	ets the "facts-and-o	circumstances" tes	t. The organization	qualifies as a pub	licly	, , , , , ,
18	Private foundation. If the organization did						
	instructions						

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Sec	tion A. Public Support			, ,	1		
Caler	ndar year (or fiscal year beginning in)	(a) 2006	<b>(b)</b> 2007	( <b>c)</b> 2008	(d) 2009	(e) 2010	(f) Total
1	Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")						
2	Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3	Gross receipts from activities that are not an unrelated trade or business under section 513						
4	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5	The value of services or facilities furnished by a governmental unit to the organization without charge						
6	Total. Add lines 1 through 5						
7a	Amounts included on lines 1, 2, and 3 received from disqualified persons						
b	Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year			C		2	
c	Add lines 7a and 7b						
8	Public support (Subtract line 7c from						
	line 6.)					SA THE WITH BUR	L
	tion B. Total Support	( ) 0000	1 (1) 0007	(1) 0000	( 1) 0000	(.) 2010	T (0. T
	ndar year (or fiscal year beginning in)	(a) 2006	<b>(b)</b> 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
9	Amounts from line 6						
10a	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
b	Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
С	Add lines 10a and 10b						
11	Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)						
13	Total support. (Add lines 9, 10c, 11, and 12.)						
14	First five years. If the Form 990 is for the organization, check this box and stop here	•		•	as a section 501(c		<b></b>
Sec	tion C. Computation of Public Su						
15	Public support percentage for 2010 (line 8,	column (f) divided	by line 13, columi	า (f))		15	%
16	Public support percentage from 2009 Sche						%
Sec	tion D. Computation of Investme						
17	Investment income percentage for 2010 (lin	ne 10c, column (f)	divided by line 13,	column (f))		17	%
18	Investment income percentage from 2009					B.	%
19a	33 1/3% support tests—2010. If the organ	ization did not che					
	17 is not more than 33 1/3%, check this bo		-				<b>&gt;</b>
b	33 1/3% support tests—2009. If the organ						
	line 18 is not more than 33 1/3%, check thi						
20	Private foundation. If the organization did	not check a box of	n line 14, 19a, or 1	9b, check this box	and see instruction	18	<b>&gt;</b>

Schedule A (Fo	orm 990 or 990-EZ) 2010	St. Peters	burg Colleg	e Foundation	, 59-1954362	Page 4
Part IV	Supplemental Infor	mation. Complete	e this part to prov	ride the explanation	ns required by Part II, line 1 ny additional information. (S	0; See 
Part I	I, Line 10 - 0	other Income	e Detail			
Change	in value of s	split inter	est \$	95,872		
A/R ac	crued interest	; 	\$	9,501		
Other	Income		\$	17,750		
Invest	ment Managemer	nt Fee	\$	254,617		
, ,						
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,						
	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			, , , , , , , , , , , , , , , , , , , ,		
4						,
			***************************************			
						,
, . , , , , , , , , , , , , , , , , , ,						

Schedule B

(Form 990, 990-EZ, or 990-PF)

Department of the Treasury Internal Revenue Service

Name of the organization

St. Petersburg College Foundation,

For Paperwork Reduction Act Notice, see the Instructions for Form 990, 990-EZ, or 990-PF.

## **Schedule of Contributors**

► Attach to Form 990, 990-EZ, or 990-PF.

OMB No. 1545-0047

**Employer identification number** 

Schedule B (Form 990, 990-EZ, or 990-PF) (2010)

59-1954362

2010

Organization type (check one):	
Filers of:	Section:
Form 990 or 990-EZ	X 501(c)( 3 ) (enter number) organization
	4947(a)(1) nonexempt charitable trust <b>not</b> treated as a private foundation
	527 political organization
Form 990-PF	501(c)(3) exempt private foundation
	4947(a)(1) nonexempt charitable trust treated as a private foundation
	501(c)(3) taxable private foundation
	vered by the <b>General Rule</b> or a <b>Special Rule</b> . (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See
General Rule	
	ng Form 990, 990-EZ, or 990-PF that received, during the year, \$5,000 or more (in money or contributor. Complete Parts I and II.
Special Rules	X ACO
1	organization filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under
	170(b)(1)(A)(vi), and received from any one contributor, during the year, a contribution of the (2) 2% of the amount on (i) Form 990, Part VIII, line 1h or (ii) Form 990-EZ, line 1. Complete Parts
I and II.	
	, (8), or (10) organization filing Form 990 or 990-EZ that received from any one contributor, during ntributions of more than \$1,000 for use exclusively for religious, charitable, scientific, literary, or
, , ,	or the prevention of cruelty to children or animals. Complete Parts I, II, and III.
	, (8), or (10) organization filing Form 990 or 990-EZ that received from any one contributor, during for use exclusively for religious, charitable, etc., purposes, but these contributions did not
aggregate to more than	n \$1,000. If this box is checked, enter here the total contributions that were received during the
-	religious, charitable, etc., purpose. Do not complete any of the parts unless the <b>General Rule</b> tion because it received nonexclusively religious, charitable, etc., contributions of \$5,000 or more
during the year	▶ \$
990-EZ, or 990-PF), but it must	s not covered by the General Rule and/or the Special Rules does not file Schedule B (Form 990, tanswer "No" on Part IV, line 2 of its Form 990, or check the box on line H of its Form 990-EZ, or on ratify that it does not meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

Page 1 of 3 of Part I

Name of organization Petersburg College Foundation Employer identification number 59-1954362

<u> </u>	recerboding correge roundactor,		
Part I	Contributors (see instructions)		
(a) No.	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
.1		\$ 46,393	Person X Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
. 2		\$ 25,000	Person Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
. 3		\$ 40,000	Person X Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
4	Name, address, and ZIP + 4	\$ 16,500	Person X Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
.5		\$ 25,000	Person X Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
.6		\$ 15,013	Person X Payroll Noncash (Complete Part II if there is a noncash contribution.)

Page 2 of 3 of Part I

Name of organization

St. Petersburg College Foundation,

Employer identification number 59-1954362

Part I	Contributors (see instructions)		
(a)	(b)	(c)	(d)
No.	Name, address, and ZIP + 4	Aggregate contributions	Type of contribution
7		\$ 50,000	Person X Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a)	(b)	(c)	(d)
No.	Name, address, and ZIP + 4	Aggregate contributions	Type of contribution
8		\$ 50,000	Person Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
9		\$ 100,000	Person X Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
10		\$ 36,558	Person X Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
11		\$ 19,654	Person X Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
12		\$ 18,358	Person X Payroll Noncash (Complete Part II if there is a noncash contribution.)

Page 3 of 3 of Part I

Name of organization

St. Petersburg College Foundation,

Employer identification number 59-1954362

Part I	Contributors (see instructions)		
(a) No.	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
13		\$ 25,000	Person X Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a)	(b)	(c) Aggregate contributions	(d) Type of contribution
14	Name, address, and ZIP + 4	\$ 22,000	Person Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
15	name, accrees, and an	\$ 40,000	Person X Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a)	(b)	(c) Aggregate contributions	(d) Type of contribution
No.	Name, address, and ZIP + 4	\$	Person Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
		\$	Person Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
	THE PARTY OF THE P	\$	Person Payroll Noncash (Complete Part II if there is a noncash contribution.)

Page 1 of 1 of Part

Name of organization
St. Petersburg College Foundation,

Employer identification number 59-1954362

**Noncash Property** (see instructions) Part II (a) No. (c) (d) FMV (or estimate) from Description of noncash property given Date received (see instructions) Part I Bronze Sculpture 14 03/31/11 \$ 22,000 (a) No. (c) (b) FMV (or estimate) from Date received Description of noncash property given (see instructions) Part I (a) No. (c) (b) (d) FMV (or estimate) from Date received Description of noncash property given (see instructions) Part I (c) (a) No. (b) (d) FMV (or estimate) from Description of noncash property given Date received (see instructions) Part I (a) No. (c) (b) (d) FMV (or estimate) from Description of noncash property given Date received (see instructions) Part I (a) No. (c) (d) (b) FMV (or estimate) from Date received Description of noncash property given (see instructions) Part I

# SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

## **Supplemental Financial Statements**

► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.

► Attach to Form 990. ► See separate instructions.

2010
Open to Public Inspection

Employer identification number Name of the organization St. Petersburg College Foundation, 59-1954362 Inc. Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the Part organization answered "Yes" to Form 990, Part IV, line 6. (a) Donor advised funds (b) Funds and other accounts Total number at end of year Aggregate contributions to (during year) 2 Aggregate grants from (during year) Aggregate value at end of year ..... Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose Yes conferring impermissible private benefit? Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7. Part II Purpose(s) of conservation easements held by the organization (check all that apply). Preservation of an historically important land area Preservation of land for public use (e.g., recreation or education) Preservation of a certified historic structure Protection of natural habitat Preservation of open space Complete lines 2a through 2d if the organization held a qualified conservation contribution In the form of a conservation easement on the last day of the tax year. Held at the End of the Tax Year a Total number of conservation easements 2a Total acreage restricted by conservation easements Number of conservation easements on a certified historic structure included in (a) 2c Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the Number of states where property subject to conservation easement is located > Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during the year 6 Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B) (i) and section 170(h)(4)(B)(ii)? In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement. and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements. Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Part III Complete if the organization answered "Yes" to Form 990, Part IV, line 8. 1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items. If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items: (i) Revenues included in Form 990, Part VIII, line 1 (ii) Assets included in Form 990, Part X \$ ....... If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items: a Revenues included in Form 990, Part VIII, line 1 Assets included in Form 990, Part X.....

-	rt III Organizations Maintaining C	ollections of Art, His	storical Treasu	ires, or Other Sim	ilar Assets (	continue	ed)
3	Using the organization's acquisition, accession, collection items (check all that apply):						
а	X Public exhibition	<b>d</b> X Loan or e	xchange programs	S			
b	X Scholarly research	e Other					
С	Preservation for future generations						
4	Provide a description of the organization's collection	ctions and explain how they	further the organia	zation's exempt purpose	e in Part		
	XIV.	,					
5	During the year, did the organization solicit or re	ceive donations of art, histo	orical treasures, or	other similar			
	assets to be sold to raise funds rather than to be	maintained as part of the	organization's colle	ection?			X No
Pa	irt IV Escrow and Custodial Arran	gements. Complete	if the organiza	tion answered "Ye	s" to Form 9	90, Part	IV,
	line 9, or reported an amount	t on Form 990, Part >	, line 21.				
1a	Is the organization an agent, trustee, custodian	or other intermediary for co	ntributions or othe	r assets not		p-moret.	
	included on Form 990, Part X?					Yes	No No
b	If "Yes," explain the arrangement in Part XIV and	d complete the following tal	ole:				
						Amount	
С	Beginning balance				1c		
d	Additions during the year			,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	1d		
е	Distributions during the year				1e		
f							
2a	Did the organization include an amount on Form	n 990, Part X, line 21?				Yes	No No
	If "Yes," explain the arrangement in Part XIV.						
Pa	irt V Endowment Funds. Comple				V, line 10.	T 4-> 5	
		(a) Current year	(b) Prior year		d) Three years bac	k (e) Four	years back
	Beginning of year balance	25,791,656	23,492,861	23,422,074			1000
	Contributions	257,204	546,790	617,694			
С	Net investment earnings, gains, and			400 500			
	losses	12,088	58,408	-493,597			
	Grants or scholarships						
е	Other expenditures for facilities and		1 602 505	F2 210			
	programs	-1,913	1,693,597	-53,310			
f	Administrative expenses	06 050 036	25 701 656	22 402 961			
g		26,059,036	25,791,656	23,492,861			
2	Provide the estimated percentage of the year en	The state of the s					
	Board designated or quasi-endowment	%					
b							
	Term endowment ▶ %		re hold and admir	sistared for the			
3a	Are there endowment funds not in the possession	on of the organization that a	are neio ano aomii	iistered for the		Γ	Yes No
	organization by:						X
	(i) unrelated organizations					- 00	X
	(ii) related organizations  If "Yes" to 3a(ii), are the related organizations like	tad as required an Schodu	do D2				
_						00 1	L
De	art VI Land, Buildings, and Equipr			<b>)</b> .			
Г	Description of investment	(a) Cost or other basis	(b) Cost or other t	<b>1</b>	ulated	(d) Book	/alue
	Description of invocation.	(investment)	(other)	deprecia	1	` '	
16	Land	241,105			nce Milita A	24	1,105
	Land Buildings						
	Leasehold improvements						
	Equipment						*****
	Other						
	I. Add lines 1a through 1e. (Column (d) must equ	al Form 990. Part X. colum	n (B), line 10(c).)			24	1,105

organization's liability for uncertain tax positions under FIN 48 (ASC 740).

_	tule D (Form 990) 2010 St. Petersburg College Foundation, 59-195436	2	Page 4
-	Reconciliation of Change in Net Assets from Form 990 to Audited Financial Statement		3,642,009
	Total revenue (Form 990, Part VIII, column (A), line 12)	1	
	Total expenses (Form 990, Part IX, column (A), line 25)	2	2,875,846
	Excess or (deficit) for the year. Subtract line 2 from line 1	3	766,163
	Net unrealized gains (losses) on investments	4	1,997,848
5	Donated services and use of facilities	5	
	Investment expenses	6	
7	Prior period adjustments	7	-22,800
8	Other (Describe in Part XIV.)	8	1,975,048
	Total adjustments (net). Add lines 4 through 8	9	2,741,211
	Excess or (deficit) for the year per audited financial statements. Combine lines 3 and 9	10	2,/11,211
	rt XII Reconciliation of Revenue per Audited Financial Statements With Revenue per Ret	arn	5,489,104
1	Total revenue, gains, and other support per audited financial statements	1	3, 103, 101
	Amounts included on line 1 but not on Form 990, Part VIII, line 12:		
	Net unrealized gains on Investments  2a 1,997,848  Donated services and use of facilities  2b 463,815	1	
	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		<b>A</b>
С	Recoveries of prior year grants 2c		
	Other (Describe in Part XIV.)		2 461 662
	Add lines 2a through 2d	2e	2,461,663 3,027,441
3	Subtract line 2e from line 1	3	3,027,441
	Amounts included on Form 990, Part VIII, line 12, but not on line 1:		
	Investment expenses not included on Form 990, Part VIII, line 7b		
	Other (Describe in Part XIV.)		614 560
С	Add lines 4a and 4b	4c	614,568 3,642,009
	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)	5	3,642,009
	rt XIII Reconciliation of Expenses per Audited Financial Statements With Expenses per R	eturn	2,747,893
1	Total expenses and losses per audited financial statements		2,111,033
	Amounts included on line 1 but not on Form 990, Part IX, line 25:	100	
	Donated services and use of facilities  2a 463,815  Prior year adjustments		
	The year adjustments		
	Other losses 2c 2c 2c 22 800		
	Other (Describe in Part XIV.)	0.000	486,615
	Add lines 2a through 2d	2e	2,261,278
3	Subtract line 2e from line 1	3	2,201,270
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
	Investment expenses not included on Form 990, Part VIII, line 7b		
	Other (Describe in Part XIV.)	4.5	614,568
	Add lines 4a and 4b	4c	2,875,846
	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)	5	2,0/3,040
	rt XIV Supplemental Information		
	olete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and		
	/, line 4; Part X, line 2; Part XI, line 8; Part XII, lines 2d and 4b; and Part XIII, lines 2d and 4b. Also complete this part to pro-	ovide	
	dditional information.		
P	art III, Line 4 - Collections and Relation to Exempt Purpose		
Tl	ne Foundation has permanently loaned The Leepa-Rattner-Gentl	e ar	Ę
C	ollection to the College for \$1.00. The College provided the	ins	rance for
tì	ne collection until 2010. Starting in 2010 the Foundation wa	s re	sponsible
£	or the insurance on the art collection at a cost of approxim	ately	7 \$20,000

Rattner Museum of Art, Inc. (Museum).

Part XIV Supplemental Information (continued)

The Foundation has received various gifts of art. Collections donated to the Foundation are not capitalized on the Statement of Net Assets. It is the policy of the Foundation not to purchase any collections. Collections are held for exhibition to the public and for educational purposes, not for financial gain. Collections are appropriately protected, cared for, and preserved in order to maintain the cultural, aesthetic and historical value of the collections perpetually. The collection enriches the lives of our students and deepens their understanding and appreciation for the arts.

The collections includes the following art objects:

- 1. Wendall Ware Microfilm Collection. A collection of 25,000,000 images.

  Independently appraised to be worth \$1,932,447.
- 2. Canadian Donors Art Collection. A collection of contemporary prints and artists' proofs. Independently appraised to be worth \$988,653.
- 3. Anonymous Oriental Art Objects Collection. A collection of Chinese Qing Dynasty and Japanese Taisno, Heisei and Showa Period objects d'art. Independently appraised to be worth \$44,275.
- 4. Abraham Rattner, Allen Leepa, and Esther Gentle Art Collection. Over 5,000 artworks with an estimated fair market value of \$22 million.
- 5. Butterfly Collection. A Collection of 6,349 specimens of Lepidoptera
  Butterflies, 41 books and 208 separate scientific journals. Independently
  appraised to be worth \$31,615.

#### Part XIV Supplemental Information (continued)

- 6. Two Art Quilts by Pauline Salzman. Independently appraised to be worth \$5,600 and \$4,000 respectively.
- 7. Contemporary Florida Art Collection and American Fine Crafts from the Gulf Coast Museum of Art. Independently appraised to be worth \$1,165,000.

Part V, Line 4 - Intended Uses for Endowment Funds

Restricted - nonexpendable consist of donor-restricted assets (endowments)

of which only the income can be spent by the Foundation. The income from

these endowments is sometimes restricted for a specific purpose by the

donor. Realized and unrealized gains (losses) on endowments are recorded as

unrestricted, restricted - expendable or nonexpendable, consistent with the

interest and dividend income treatment, unless otherwise specified by the

#### Part X - Liability Under FIN 48 Footnote

The Foundation is an organization exempt from taxation under Section 501 (c)(3) of the Internal Revenue Code and is generally not subject to federal or state income taxes. However, the Foundation is subject to income taxes on any net income that is derived from a trade or business, regularly carried on, and not in furtherance of the purpose for which the Foundation is granted exemption. No income tax provision has been recorded as the net income, if any, from any unrelated trade or business, in the opinion of management, is not material to the basic financial statements taken as a whole.

Part XIV Supplemental Information (continued)	
Management has evaluated its tax positions taken for all open	tax years and
has not identified any uncertain tax positions. The 2007, 200	8, and 2009
tax years are open and subject to examination by the Internal	Revenue
Service (IRS). The Foundation is not currently under audit no	r has the
Foundation been contacted by the IRS.	
Part XI, Line 8 - Reconciliation of Changes - Other	
Non-cash donation reclass \$	-22,800
	Other
Part XIII, Line 2d - Expense Amounts Included in Financials -	
Non-cash donation reclass \$	22,800
Part XIV - Supplemental Financial Information	
Part X - Other Liabilities	
1. Security Deposit - Deposits	

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SCHEDULE I (Form 990) Department of the Treasury Internal Revenue Service

Gran

2010
Open to Public Inspection

Grants and Other Assistance to Organizations, Governments, and Individuals in the United States

Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22.

▶ Attach to Form 990.

College Foundation,

Petersburg

st.

Name of the organization

Employer identification number

59-1954362

ŝ Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000. Part II can be duplicated if additional space is needed Found. Initiative Found. Initiative Found. Initiative Found. Initiative (h) Purpose of grant or assistance Construction Construction X Yes Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Operations φ 0 Gift of Lahd non-cash assistance (g) Description of (f) Method of valuation (book, FMV, appraísal, other) Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? FMV 558,850 (e) Amount of non-cash assistance ,827 20,000 53,759 20,000 20,000 20,000 (d) Amount of cash Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States. 426, grant • (c) IRC section applicable 59-1211489 501c3 501c3 501c3 501c3 20-8776228 | 501c3 501c3 501c3 59-2114359 59-3733512 59-3109517 59-0638517 59-1211489 General Information on Grants and Assistance (p) EIN Enter total number of section 501(c)(3) and government organizations (3) Leepa Rattner Museum of Art, Inc 5509 West Gray Street, Suite 100 FL 33609 FL 33733 33701 FL 33733 FL 33733 FL 33731 33771 (a) Name and address of organization 2600 East Bay Drive, Suite D rgo (7) Community Action Stops Abuse (4) Healthy Start Coalition of Enter total number of other organizations F. Inc. (1) St. Petersburg College (2) St. Petersburg College or government (5) YWCA of Tampa Bay, 655 2nd Ave. South P.O. Box 13489 P.O. Box 13489 P.O. Box 13489 P.O. Box 414 St. Petersburg St. Petersburg St. Petersburg St. Petersburg St. Petersburg OPBI, Inc. Part Largo Part II Tampa 9 6 8

For Paperwork Reduction Act Notice, see the Instructions for Form 990. DAA

Schedule I (Form 990) (2010)

Page 2

59-1954362

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DAA

Schedule I (Form 990) (2010)

#### **SCHEDULE J**

(Form 990)

Compensation Information
For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Complete if the organization answered "Yes" to Form 990,

Part IV, line 23.

▶ Attach to Form 990. ▶ See separate instructions.

Open To Public Inspection

OMB No. 1545-0047

Internal Revenue Service Name of the organization

Department of the Treasury

St. Petersburg College Foundation,

Inc.

Employer identification number 59-1954362

Pa	rt I Questions Regarding Compensation			
			Yes	No
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form  990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.  First-class or charter travel  Travel for companions  Tax indemnification and gross-up payments  Discretionary spending account  Tax indemnification and gross-up payments  Discretionary spending account  Tax indemnification and gross-up payments  Personal services (e.g., maid, chauffeur, chef)			
b	If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to	1ь	x	
2	explain  Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked In line 1a?	2	x	
3	Indicate which, if any, of the following the organization uses to establish the compensation of the organization's CEO/Executive Director. Check all that apply.  Compensation committee Independent compensation consultant Form 990 of other organizations  X Written employment contract Compensation survey or study Approval by the board or compensation committee			Water Company
4 a b c	During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization:  Receive a severance payment or change-of-control payment from the organization or a related organization?  Participate in, or receive payment from, a supplemental nonqualified retirement plan?  Participate in, or receive payment from, an equity-based compensation arrangement?	4a 4b 4c		X X X
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.  Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9.			
5 a	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:  The organization?	5a		x
b	Any related organization?  If "Yes" to line 5a or 5b, describe in Part III.	5b		x
6	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:  The experience of the person of th	6a		x
a b	The organization? Any related organization?  If "Yes" to line 6a or 6b, describe in Part III.	6b		X
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III	7		х
8	Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe			
9	in Part III  If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in	9		X
	Regulations section 53,4958-6(c)?	ן פ	I	i

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2010

Part II

980) 2010 St. Petersburg College Foundation, 59-1954362 Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed. Schedule J (Form 990) 2010

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)-(iii) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a.

	(B) Breakdov	wn of W-2 and/or 1099-MIS0	C compensation	(C) Retirement and	(D) Nontaxable	(E) Total of columns	(F) Compensation
(A) Name	(i) Base compensation	(i) Base (ii) Bonus & incentive (iii) Other compensation compensation compensation	(Iii) Other reportable compensation	other deferred compensation	benefits	(B)(i)–(D)	reported in prior Form 990 or Form 990-EZ
William D. Law, Jr.		0	0		0		0
(ii)	192,20	0 0	0	27,371	4,300	223,87	0
Thomas E. Furlong	:	0	0		0	:	0
2 (6)	139,46	0	0	16,	3,840	159,	0
6							
(3)							
(i)							
(i)							
(i)							
(1)							
(i)	0						
(1)							
(0)							
	(1)						
	(II)						
						Schedu	Schedule J (Form 990) 2010

Schedule J (Form 990) 2010 St. Petersburg College Foundation, 59-1954362  Part III Supplemental Information	Page 3
his pa	
	: : : : : :
	:
	:
Schedule J (Form 990) 2010	m 990) 2010

#### **SCHEDULE M** (Form 990)

**Noncash Contributions** 

▶ Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.

Attach to Form 990.

OMB No. 1545-0047

2010

Open To Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization

Types of Property

St. Petersburg College Foundation, Inc.

Employer identification number 59-1954362

	1	(a) Check if applicable	(b) Number of contributions or items contributed	(c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g			(d) If determining tribution amounts		
1	Art—Works of art	X	1	22,000	Fair	Market	Value		
2	Art—Historical treasures								
3	Art—Fractional interests								
4	Books and publications								
5	Clothing and household								
	goods								
6	Cars and other vehicles							w	
7	Boats and planes								
8	Intellectual property								
9	Securities—Publicly traded								
10	Securities—Closely held stock								
11	Securities—Partnership, LLC,								
	or trust interests								
12	Securities—Miscellaneous								
13	Qualified conservation								
	contribution—Historic								
	structures								
14	Qualified conservation								
	contribution—Other								
15	Real estate—Residential								
16	Real estate—Commercial	<							
17	Real estate—Other								
18	Collectibles								
19	Food inventory								
20	Drugs and medical supplies								
21	Taxidermy	<del></del>							
22	Historical artifacts								
23	Scientific specimens		<del>                                     </del>						
24	Archeological artifacts								
25	Other ►( )								
26	Other ( )								
27	Other ►()				ļ	··········			
28	Other ►(		Live device the day year	for contributions for					
29	Number of Forms 8283 received by the which the organization completed For	e organi	zation during the tax year	daement	20				
	which the organization completed For	111 8283,	Part IV, Donee Acknowle	agement				Yes	No
	During the year, did the organization (	an a silver by	v contribution on unronor	tyroportod in Part Lilings 1.	_28 that				
30a	it must hold for at least three years from								
							30a		x
	used for exempt purposes for the enti-		g perioa?					TO THE	
b	If "Yes," describe the arrangement in			wiew of any non standard					133
31	Does the organization have a gift account in the contract of t						31	х	
	contributions?			to policit propose or coll po	ncach			<del></del>	
32a	Does the organization hire or use third						32a		х
							328		
b	If "Yes," describe in Part II.			and a subject of the	lio obsolis	ч			12.18
33	If the organization did not report an ar	mount in	column (c) for a type of p	roperty for which column (a	ij is checke	u,	de la constitución de la constit		100
	describe in Part II.						Schedule M (For	m 990)	/2010\

Schedule M (Form 990) (2010) St. Petersburg College Foundation, 59-1954362	Page <b>2</b>
Part II Supplemental Information. Complete this part to provide the information required by Part I, line and 33. Also complete this part for any additional information.	
Schedule M - Supplemental Information	
The Executive Director of the Foundation approves all non-cash and/o	or in-
kind gifts before they are accepted by the Foundation.	
	*******************

#### **SCHEDULE O**

(Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

OMB No. 1545-0047 2010

Open to Public Inspection

Department of the Treasury Internal Revenue Service

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

Name of the organization

St. Petersburg College Foundation, Inc.

Employer identification number 59-1954362

Form 990 - Organization's Mission or Most Significant Activities
The Foundation promotes the practice of philanthropy through partnerships
with the community for the advocacy of higher education in general and,
specifically at SPC, for (1) the provision of student scholarships, awards
and grants, (2) the advancement of teaching and instructional services, (3)
new and improved facilities and (4) state-of-the-art technology.
Form 990, Part III, Line 4d - All Other Achievements
Administrative Fee Expense
Form 990, Part V - Additional Information
Lines 2a and 2b:
The Organization's payroll is reported under a related organization;
St. Petersburg College. The number of employees reported represents all the
organization's employees. St. Petersburg College has filed all required
federal employment tax returns.
Form 990, Part VI, Line 11b - Organization's Process to Review Form 990
A copy of the 990 is either mailed or e-mailed to all members of the board
of directors. Each director will review and get back to the Chief
Financial Officer, Edel Quinn or the Executive Director, Frances Neu with
any comments or questions.
Form 990, Part VI, Line 12c - Enforcement of Conflicts Policy
The Foundation seeks disclosure of any conflict of interest from officers,

ame of the organization St. Petersburg College Foundation,	Employer identification number 59-1954362
directors and key employees. A disclosed conflict would b	e reported to the
board and handled accordingly.	
Form 990, Part VI, Line 15a - Compensation Process for To	
Compensation for the Executive Director of the St. Peters	
Foundation, Inc. is based on the Classification and Salar	y Schedule, which
includes ranges for each grade, including this position.	
Form 990, Part VI, Line 15b - Compensation Process for Of	ficers
Compensation for key employees of St. Petersburg College	Foundation, Inc.
is based on the Classification and Salary Schedule, which	includes ranges
for each grade, including these positions.	
	·
Form 990, Part VI, Line 19 - Governing Documents Disclosu	re Explanation
All of the St. Petersburg College Foundation, Inc. docume	ents (including
governing documents, financial statements and conflict of	interest policy)
are available upon request.	
Form 990, Part VII - Additional Information	
Line 1a:	
The current Executive Director did not receive any comper	nsation during the
calendar year 2010 and so her salary is not reflected on	this return. Her
employment began in early 2011 and compensation started i	rom that point.
Form 990, Part XI, Line 5 - Other Changes in Net Assets F	Explanation
Unrealized gains on investments - 1,997,848	
Non-cash donations - (22,800)	

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(g) Section 512(b)(13) controlled entity? Open to Public Inspection OMB No. 1545-0047 **Employer identification number** (f) Direct controlling 2010 Identification of Related Tax-Exempt Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.) entity 59-1954362 (f)
Direct controlling
entity (e) End-of-year assets N/AN/A N/A (e)
Public charity status
(if section 501(c)(3)) Identification of Disregarded Entities (Complete if the organization answered "Yes" to Form 990, Part IV, line 33.) Ŋ <u>-</u> 1 ► Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37. (d) Total income (d) Exempt Code section Related Organizations and Unrelated Partnerships 50103 501c3 501c3 ▶ See separate instructions. Legal domicite (state or foreign country) (c) Legal domicile (state or foreign country) FL FL FL Primary activity Higher Edu Art Museum Alumni Rel (b) Primary activity Attach to Form 990. 59-1211489 23-7363905 59-3733512 St. Petersburg College Foundation (a) Name, address, and EIN of related organization (a) (ame, address, and EIN of disregarded entity 33733 FL 33733 33733 Leepa-Rattner Museum of Art, Inc St. Petersburg College SPC Alumni Association Inc. P.O. Box 13489 St. Petersburg P.O. Box 13489 St. Petersburg Box 13489 St. Petersburg Department of the Treasury Internal Revenue Service Name of the organization SCHEDULE R (Form 990) P.0. Part II Part ල 8 Ξ  $\widehat{\Xi}$ 3 3 4 3 8 ල

Schedule R (Form 990) 2010

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

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	(b) (c) (d) (e) (f) (d) (h) (f) (h) (f) (h) (h) (h) (h) (h) (h) (h) (h) (h) (h	(b)	9	(P)	(e)	(j)	(B)	Ξ	(3)	0	
	(a) Name, address, and EIN of related organization	ctivity	Legal domicife (state or foreign	rolling	Predominant income (related, unrelated, excluded from tax under	Share of total income	Share of end-of-year assets	Dispro- portionate alloc.?	Code amount Sche (Fon	æ æ æ	9 g
	4.		country)		sections 512-514)			Ves No		Ves No	
					1						
										1	
Part IV	Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.)	ions Taxable related organ	as a C ization	orporation or streated as	r Trust (Com a corporation	plete if the orga or trust during	nization answei the tax year.)	red "Yes	"Yes" to Form 990, Part IV	Part IV,	
	(a) Name, address, and EIN of related organization	(b) Primary activity	<b>2</b>	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp., S corp., or trust)	(f) tity Share of total income orp,	lincome	(g) Share of end-of-year assets	Perc	(h) Percentage ownership
		jā.				O					
		1-6									
			100								
							10 1 10 10 10 10 10 10 10 10 10 10 10 10				

59-1954362 St. Petersburg College Foundation, Schedule R (Form 990) 2010 Transactions With Related Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34, 35, 35a, or 36.)

Schedule R (Form 990) 2010 ŝ × × × × × × × FMV Bargain Land Purchase Yes .75% of Pooled Inv Acct 트 무 르 10 ۵ 6 9 <u>e</u> 4 9 ပ္ Method of determining Fair Market Value amount involved ₤ 2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds. Cash Cash Cash 53,759 187,600 14,314 558,850 175,000 426,827 Amount involved 1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV? Transaction type (a-r) <u>e</u> 41 × Ω, Performance of services or membership or fundraising solicitations for other organization(s) Performance of services or membership or fundraising sollcitations by other organization(s) Lease of facilities, equipment, or other assets to other organization(s) Receipt of (i) interest (ii) annuities (iii) royalties or (iv) rent from a controlled entity Leepa-Rattner Museum of Art, Inc. Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule. Lease of facilities, equipment, or other assets from other organization(s) Leepa-Rattner Museum of Art, Name of other organization Leepa-Rattner Museum of Sharing of facilities, equipment, mailing lists, or other assets Other transfer of cash or property from other organization(s) Gift, grant, or capital contribution from other organization(s) St. Petersburg College Petersburg College Petersburg College q Other transfer of cash or property to other organization(s) Reimbursement paid by other organization for expenses Gift, grant, or capital contribution to other organization(s) Loans or loan guarantees to or for other organization(s) Reimbursement paid to other organization for expenses Loans or loan guarantees by other organization(s) Purchase of assets from other organization(s) Sale of assets to other organization(s) Sharing of paid employees Exchange of assets 0 Ε ල Ξ 4 9 9 3

Page 3

Transactions With Related Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34, 35, 35a, or 36.) 59-1954362 Schedule R (Form 990) 2010 St. Petersburg College Foundation, Part V

During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Fairs in-19?
Receipt of (i) interest (ii) annuities (iii) royalties or (iv) rent from a controlled entity
Performance of services or membership or fundraising solicitations for other organization(s)
Performance of services or membership or fundraising solicitations by other organization(s)
who must complete

59-1954362 St. Petersburg College Foundation, Schedule R (Form 990) 2010

Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 37.) Part VI

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

(b) (c) Name, address, and EIN of entity Primary activity Legal domicile	(b) Primary activity	(c) Legal domicile	¥	(e) Share of	(f) Disproportionate		(h) General or
		(state or foreign country)	section 501(c)(3) organizations?	end-of-year assets	allocations?	of Schedule K-1 (Form 1065)	nanaying partner?
			Yes No		Yes		Yes No
(1)							
(2)							
(3)							
(4)							
(5)			<b>-</b>				
(9)							
(4)							
(8)							
(6)							
(10)			7				
(11)			)				
						Schedule R (Form 990) 2010	orm 990) 2010

Part VII Supplemental Information Complete this part to provide additional information for responses to questions on Schedule R (see instructions).	
Schedule R - Additional Information	
Schedule R, Part V, Question 2, Line 2	
Loan to St. Petersburg College is for The Leepa-Rattner-Gentle and Canadian	
donors art collections. Please see Schedule D, Part XIV for additional	
information.	
Schedule R, Part V, Line 1b - Transactions with Related Organizations	
The organization charged a fee of .75% of the museum's pooled investment	
fund overseen by the organization. No direct cash payments were made but	
rather a fee was taken directly from the pooled fund.	
Schedule R, Part V, Line 1m - Transactions with Related Organizations	
The organization shares facilities and materials with St. Petersburg	
College. Although a value has been assigned, no cash reimbursements	
occured.	
Schedule R, Part V, Line 1n - Transactions with Related Organizations	
The organization shares paid employees with St. Petersburg College.	
Although a value has been assigned, no cash reimbursements occured.	
	* * *

591954362 St. Petersburg College Foundation, 59-1954362 **Federal Statements** 

59-1954362 FYE: 3/31/2011 8/3/2011 9:19 AM

#### **Taxable Dividends from Securities**

Descrip	otion						
		Amount	Unrelated Business Code		Postal Code	Acquired after 6/30/75	US Obs (\$ or %)
Interest and Div	/idend	S					
	\$	2,462,060		14			
Total	\$	2,462,060					



8/3/2011 9:19 AM

591954362 St. Petersburg College Foundation, 59-1954362 **Federal Statements** 59-1954362

FYE: 3/31/2011

#### Schedule A, Part II, Line 5 - Excess Gifts

Donor Name	 Total	 Excess
American Stage Florida Orchestra William R Hough '99	\$ 2,000,000 925,000 2,999,999	\$ 1,184,324 109,324 2,184,323
Total	\$ 5,924,999	\$ 3,477,971



Forms		Oth	ner Notes ai	nd Loa	ns Receiva	able				
990	/ 990-PF			-	4 /05 /5 0		124144	2010		
		For calendar year 2010, o	or tax year beginni	ing 0	4/01/10	, and ending 03	/31/11			
Name C+	Deterabies	g College Found	dation				Employer Ide	entification Number		
Inc		g correde round	uation,		59-1954362					
							L			
For	m 990, Par	t X, Line 7 - 2	Additiona	al Inf	ormation					
								<del></del>		
		Name of borrower				Relationship to dis	qualified perso	on		
	PW Foundat	ion, Inc.								
(2)										
(3) (4)		<u> </u>								
( <del>4)</del> (5)					<u> </u>					
(6)										
(7)										
(8)										
(9)										
(10)				PRODUCTION OF THE PERSON NAMED IN	LATE A STATE OF					
					<u> </u>		The same of			
	Original amount borrowed	Date of loan	Maturity date		P.	epayment terms		Interest rate		
(1)	500,00		01/21/1	8 1	nterest		77	0.000		
(2)										
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( <del>3)</del> (10)						3				
					A WA					
				*						
	Secu	urity provided by borrower				Purpose o	of loan			
(1)										
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( <del>4)</del> (5)						<del></del>				
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			T			D	1 -			
	Considerat	tion furnished by lender	1		e due at ing of year	Balance due a end of year	at   Fa	air market value (990-PF only)		
(1)	Consideral	act tarrioned by londor		Jogan	504,007	500,	000			
(2)										
(2) (3) (4) (5)										
(4)										
(5)										
(6)										
(7)				····						
(8) (9)										
( <del>9)</del> (10)							<u> </u>			
Totals					504,007	500,	000			



## Alumni Association, Inc.

Serving alumni, the community and the college

September 19, 2011

President William D. Law, Jr. St. Petersburg College P.O. Box 13489 St. Petersburg, FL 33733

#### Dear President Law:

This letter is to certify to you and the Board of Trustees that the St. Petersburg College Alumni Association, Inc., certified as a community college direct-support organization, is in full compliance with S1004.70, Florida Statutes.

This information is provided as required by the Board of Trustees Rule 6Hx23-1.33.

Sincerely,

Tiffany Stallard Associate Director

Lighany Hallard

## St. Petersburg College Alumni Association, Inc.

**Financial Statements** 

March 31, 2011 And 2010

#### **Table Of Contents**

	Page No.
Independent Auditor's Report	3
Financial Statements	
Statements Of Financial Position	4
Statements Of Activities	5
Statements Of Cash Flows	6
Notes To Financial Statements	7-8

### Gregory, Sharer & Stuart, P.A.

Certified Public Accountants and Business Consultants

#### Independent Auditor's Report

**Board of Directors** 

St. Petersburg College Alumni Association, Inc.

St. Petersburg, Florida

We have audited the accompanying statements of financial position of the St. Petersburg College Alumni Association, Inc. (a nonprofit organization) (Alumni Association) as of March 31, 2011 and 2010, and the related statements of activities and cash flows for the years then ended. These financial statements are the responsibility of the Alumni Association's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and the significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the St. Petersburg College Alumni Association, Inc. as of March 31, 2011 and 2010, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Gregory, Sharer & Stuart, P.A.

Drugery Shows + Street, P.A.

St. Petersburg, Florida

July 21, 2011

			March 3	31, 2011		
	General Fund	Scholarship Fund	Board Designated Fund	Nursing Chapter Fund	Tech Management Chapter Fund	Total Unrestricted
Assets						
Cash and cash equivalents held by						
St. Petersburg College	\$ 16,619	\$ 74	\$ 101,773	\$ 680	\$ 1,078	\$ 120,224
Total Assets	\$ 16,619	\$ 74	\$ 101,773	\$ 680	\$ 1,078	\$ 120,224
Net Assets						
Net assets - unrestricted	\$ 16,619	\$ 74	\$ 101,773	\$ 680	\$ 1,078	\$ 120,224
Total Net Assets	\$ 16,619	\$ 74	\$ 101,773	\$ 680	\$ 1,078	\$ 120,224
			March 3	31, 2010		
	General Fund	Scholarship Fund	Board Designated Fund	Nursing Chapter Fund	Tech Management Chapter Fund	Total Unrestricted
Assets						
Cash and cash equivalents held by						
St. Petersburg College	\$ 12,308	\$ 2,513	\$ 99,351	\$ 680	\$ -	\$ 114,852
Total Assets	\$ 12,308	\$ 2,513	\$ 99,351	\$ 680	\$ -	\$ 114,852
Net Assets						
Net assets - unrestricted	\$ 12,308	\$ 2,513	\$ 99,351	\$ 680	\$ -	\$ 114,852

<u>\$ 12,308</u> <u>\$ 2,513</u> <u>\$ 99,351</u> <u>\$ 680</u> <u>\$ -</u>

**Total Net Assets** 

					Ye	ar Ended M	arch 31	, 2011				
	'								,	Гесh		
						Board	Nι	ırsing	Man	agement		
	(	General	Sch	olarship	De	esignated	Cł	apter	C	hapter		Total
		Fund		Fund		Fund		und		Fund	Un	restricted
Revenues			-		-				-			
In-kind contributions	\$	39,443	\$	-	\$	-	\$	-	\$	-	\$	39,443
Alumni dues and gifts		975		-		-		-		1,252		2,227
Royalties		6,090		-		-		-		-		6,090
Interest income		194		61		2,422		-		-		2,677
Total Revenues		46,702		61		2,422		-		1,252		50,437
Expenses												
Scholarship awards		-		2,500		-		-		-		2,500
Events		145		-		-		-		-		145
Printing and supplies		1,228		-		-		-		-		1,228
Professional fees		1,514		-		-		-		-		1,514
In-kind expenses		39,443		-		-		-		-		39,443
Miscellaneous		61		-		-		-		174		235
Total Expenses		42,391		2,500		-				174		45,065
Change In Unrestricted Net Assets		4,311		(2,439)		2,422		-		1,078		5,372
Unrestricted Net Assets At Beginning Of Year		12,308		2,513		99,351		680				114,852
Unrestricted Net Assets At End Of Year	\$	16,619	\$	74	\$	101,773	\$	680	\$	1,078	\$	120,224

				Ye	ar Ended M	arch 31	, 2010				
	_	ieneral Fund	olarship Fund		Board esignated Fund	Ch	rsing apter und	Manag Cha	ech gement pter and	Un	Total restricted
Revenues											
In-kind contributions	\$	53,446	\$ -	\$	-	\$	-	\$	-	\$	53,446
Alumni dues and gifts		940	-		-		30		-		970
Royalties		5,169	-		-		-		-		5,169
Interest income		255	-		2,335		-		-		2,590
Other		1,475									1,475
Total Revenues		61,285	-		2,335		30		-		63,650
Expenses											
Scholarship awards		-	1,000		-		-		-		1,000
Events		1,615	-		-		-		-		1,615
Printing and supplies		310	-		-		-		-		310
Professional fees		1,260	-		-		-		-		1,260
In-kind expenses		53,446	-		-		-		-		53,446
Miscellaneous		61	-		-		-		-		61
Interfund transfer (out) in		-	(3,500)		3,500		-		-		-
Total Expenses		56,692	 (2,500)		3,500		-		-		57,692
Change In Unrestricted Net Assets		4,593	2,500		(1,165)		30		-		5,958
Unrestricted Net Assets At Beginning Of Year		7,715	 13		100,516		650				108,894
Unrestricted Net Assets At End Of Year	\$	12,308	\$ 2,513	\$	99,351	\$	680	\$	_	\$	114,852

	Year Ended	l March 31,
	2011	2010
Cash Flows From Operating Activities		
Change in net assets	\$ 5,372	\$ 5,958
Net Cash Provided By Operating Activities	5,372	5,958
Cash Flows From Investing Activities		
Reinvested earnings on investments	-	(1,589)
Proceeds from sale of investments	-	109,732
Net Cash Provided By Investing Activities		108,143
Net Change In Cash	5,372	114,101
Cash At Beginning Of Year	114,852	751
Cash At End Of Year	\$ 120,224	\$ 114,852

#### Note A - Organization

The St. Petersburg College Alumni Association, Inc. (Alumni Association) is a Florida not-for-profit corporation.

The purpose of the Alumni Association is to assist St. Petersburg College (College) in worthwhile endeavors such as fundraising and the establishment of scholarships.

### Note B - Summary Of Significant Accounting Policies

#### Basis Of Accounting

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

#### Cash And Cash Equivalents

The Alumni Association cash and cash equivalents consist of cash on hand and funds invested with the State Treasury Special Purpose Investment Account (SPIA) held by the College. The Alumni Association considers all highly liquid investments with original maturities of three months or less to be cash equivalents.

#### Net Assets

Net assets and revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Alumni Association and changes therein are classified and reported as follows:

Unrestricted net assets - include net assets that are not subject to donor-imposed stipulations.

The unrestricted net assets of the Alumni Association include the following:

General fund - accounts for the day-to-day operations of the Alumni Association.

Scholarship fund - established to accumulate principal to be used for future scholarship awards.

Board designated fund - established to be used as the board of directors considers necessary.

Nursing chapter fund - established to account for the Nursing Chapter's portion of membership dues and the related operational expenses.

Tech Management chapter fund - established to account for the Tech Management Chapter's portion of membership dues and the related operational expenses.

#### **Contributions**

Contributions are recorded when made. All contributions are available for unrestricted use unless specifically restricted by the donor. Contributions that are restricted by the donor are reported as an increase in unrestricted net assets if the restriction expires in the reporting period in which the support is recognized. All other donor-restricted contributions are reported as an increase in temporarily or permanently restricted net assets depending on the nature of the restriction. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets. For the years ended March 31, 2011 and 2010, all contributions were unrestricted.

#### Income Taxes

The Alumni Association is an organization exempt from taxation under Section 501(c)(3) of the Internal Revenue Code and has been determined not to be a private foundation.

Management has evaluated its tax positions taken for all open tax years and has not identified any uncertain tax positions. The 2007, 2008, and 2009 tax years are open and subject to examination by the Internal Revenue Service (IRS). The Alumni Association is not currently under audit nor has the Alumni Association been contacted by the IRS.

#### **Estimates**

The preparation of financial statements in accordance with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Subsequent Events Evaluation

For the year ended March 31, 2011, management evaluated subsequent events for potential recognition and disclosure through the report date, the date the financial statements were available to be issued. Management determined that there were no subsequent events which require disclosure.

## Note C - Cash And Cash Equivalents Held By St. Petersburg College

The Alumni Association participates with the College in the purchase of its cash equivalents. Amounts held by the College at March 31, 2011 and 2010 represent cash equivalents invested with the SPIA and cash held in the College's bank accounts. Cash and cash equivalents held by the College may exceed insured limits. Management believes the risk of loss is remote.

#### Note D - Royalty Revenue

The Alumni Association had an agreement with a bank to offer credit card services to the alumni. The agreement provided for the Alumni Association to receive royalties of \$1 for each new credit card account opened, \$1 for each credit card account for which the annual fee was paid by the customer, and a percentage of all retail purchase transactions made with the credit card. The agreement expired on August 31, 2010. The agreement stated that it would automatically renew at the end of the initial term or any renewal term for successive two-year periods, unless either party gave written notice of its intention not to renew at least 90 days prior to the last date of such term or renewal term, as applicable. The Alumni Association received a written notice of nonrenewal of the agreement from the bank.

#### Note E - In-Kind Contributions

All in-kind contributions are from the College. Management estimates that the fair value of services donated to the Alumni Association consist of the following during the years ended March 31:

	2011	2010
Contributions in-kind from the		
College		
Personnel	\$ 38,965	\$ 34,850
Other services and expenses	478	16,593
Materials and supplies	-	2,003
	\$ 39,443	\$ 53,446

## St. Petersburg College Alumni Association, Inc.

Report To The Board Of Directors

July 21, 2011



### Gregory, Sharer & Stuart, P.A.

Certified Public Accountants and Business Consultants

**Board of Directors** 

St. Petersburg College Alumni Association, Inc.

St. Petersburg, Florida

We are pleased to present this report related to our audit of the financial statements of St. Petersburg College Alumni Association, Inc. for the year ended March 31, 2011 on which we issued our report dated July 21, 2011. This report summarizes certain matters required by professional standards to be communicated to you in your oversight responsibility for St. Petersburg College Alumni Association, Inc.'s financial reporting process.

This report is intended solely for the information and use of the board of directors and management of St. Petersburg College Alumni Association, Inc. and is not intended to be and should not be used by anyone other than these specified parties. It will be our pleasure to respond to any questions you have regarding this report. We appreciate the opportunity to continue to be of service to St. Petersburg College Alumni Association, Inc.

Gregory, Sharer & Stuart, P.A.

Negery Shows + Street, P.A.

St. Petersburg, Florida

July 21, 2011

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Representation Letter	

## St. Petersburg College Alumni Association, Inc. Required Communications Year Ended March 31, 2011

Statement on Auditing Standards No. 114 requires the auditor to communicate matters to keep those charged with governance adequately informed about matters related to the financial statement audit that are, in our professional judgment, significant and relevant to the responsibilities of those charged with governance in overseeing the financial reporting process. The following summarizes these communications.

Area	Comments
Auditor's Responsibility Under Professional Standards	Our responsibility under auditing standards generally accepted in the United States of America has been described to you in our engagement letter dated December 13, 2010.
Accounting Practices	Adoption of, or Change in, Accounting Policies
	Management has the ultimate responsibility for the appropriateness of the accounting policies used by the Alumni Association.
	The Alumni Association did not adopt any significant new accounting policies nor have there been any changes in existing significant accounting policies during the current period.
	Significant or Unusual Transactions
	We did not identify any significant or unusual transactions or significant accounting policies in controversial or emerging areas for which there is a lack of authoritative guidance or consensus.
	Alternative Treatments Discussed with Management
	We did not discuss with management any alternative treatments within generally accepted accounting principles for accounting policies and practices related to material items during the current audit period.
Management's Judgments and Accounting Estimates	Summary information about the process used by management in formulating particularly sensitive accounting estimates and about our conclusions regarding the reasonableness of those estimates is in the attached "Summary of Accounting Estimates"."
Audit Adjustments	There were no adjustments made to the original trial balance presented to us to begin our audit.
Uncorrected Misstatements	During the course of our audit we noted no uncorrected misstatements that were required to be reported.

# St. Petersburg College Alumni Association, Inc. Required Communications Year Ended March 31, 2011

Area	Comments
Disagreements with Management	We encountered no disagreements with management over the application of significant accounting principles, the basis for management's judgments on any significant matters, the scope of the audit, or significant disclosures to be included in the financial statements.
Consultations with Other Accountants	We are not aware of any consultations management had with other accountants about accounting or auditing matters.
Significant Issues Discussed with Management	No significant issues arising from the audit were discussed or were the subject of correspondence with management.
Difficulties Encountered in Performing the Audit	We did not encounter any difficulties in dealing with management during the audit.
Certain Written Communications Between Management and Our Firm	Copies of certain written communications between our firm and the management of the Alumni Association are attached as Exhibit A.

# St. Petersburg College Alumni Association, Inc. Summary of Accounting Estimates Year Ended March 31, 2011

Accounting estimates are an integral part of the preparation of financial statements and are based upon management's current judgment. The process used by management encompasses their knowledge and experience about past and current events and certain assumptions about future events. You may wish to monitor throughout the year the process used to compute and record these accounting estimates. The following describes the significant accounting estimates reflected in the Alumni Association's March 31, 2011 financial statements:

Area	Accounting Policy and Estimation Process	Comments
Value of Cash and Cash Equivalents Held by St. Petersburg College	The Alumni Association's cash equivalents are held by St. Petersburg College (College) and represent funds invested with the State Treasury Special Purpose Investment Account.	We evaluated the key factors and assumptions used and determined that the estimate is reasonable in relation to the financial statements taken as a whole.
Value of In-Kind Contributions	The value of donated materials and supplies, services, and facilities are based upon the estimated fair value of the contributions received. Fair value is determined by the amount of expense incurred by the College for in-kind contributions provided by the College.	We evaluated the key factors and assumptions used and determined that the estimate is reasonable in relation to the financial statements taken as a whole.





## Gregory, Sharer & Stuart, P.A.

Richard H. Caton, CPA
M. Timothy Farrell, CPA
M. Timothy Farrell, CPA
Thomas H. Gregory, CPA
Robert L. Ingham, CPA
Troy Kimbrough, CPA
James G. Newman, CPA
Paula D. Popovich, CPA
Larry W. Sharer, CPA
Byron C. Smith, CPA
Charles L. Stuart, CPA
Richard G. Ulrich, CPA
Carlos R. Vila, CPA

December 13, 2010

Dr. Janice C. Buchanan, Interim Executive Director St. Petersburg College Alumni Association, Inc. PO Box 13489 St. Petersburg, FL 33733

Dear Dr. Buchanan:

This letter is to explain our understanding of the arrangements for the services we are to perform for St. Petersburg College Alumni Association, Inc. for the year ending March 31, 2011, 2012, 2013, 2014, and 2015. We ask that you confirm this understanding.

#### **Audit And Tax Services**

We will perform audits of St. Petersburg College Alumni Association, Inc.'s (the Association) financial statements as of and for the years ending March 31, 2011, 2012, 2013, 2014, and 2015. We understand that the financial statements will be prepared in accordance with accounting principles generally accepted in the United States of America. The objective of an audit of financial statements is to express an opinion on those statements.

We are responsible for forming and expressing an opinion about whether the financial statements that have been prepared by management with the oversight of the board of directors are presented fairly, in all material respects, in conformity with accounting principles generally accepted in the United States of America.

We will also prepare 990-N (e-Postcard), Annual Electronic Filing Requirement for Small Exempt Organizations, for the years ending March 31, 2011, 2012, 2013, 2014, and 2015.

We will conduct the audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable, rather than absolute, assurance about whether the financial statements are free of material misstatement whether caused by error or fraud. Accordingly, a material misstatement may remain undetected. Also, an audit is not designed to detect errors or fraud that are immaterial to the financial statements.

An audit of financial statements includes obtaining an understanding of the Association and its environment, including its internal control, sufficient to assess the risks of material misstatement of the financial statements and to design the nature, timing, and extent of further audit procedures. An audit is not designed to provide assurance on internal control or to identify significant deficiencies or material weaknesses. However, we will communicate to management and the board of directors any significant deficiencies or material weaknesses that we become aware of during the course of the audits.

We will also communicate to the board of directors (a) any fraud involving senior management and fraud (whether caused by senior management or other employees) that causes a material misstatement of the financial statements that becomes known to us during the audits, (b) any illegal acts that we become aware of during the audits (unless they are clearly inconsequential), (c) various matters related to the Association's accounting policies and financial statements, and (d) should any arise, disagreements with management and other serious difficulties encountered in performing the audits.

St. Petersburg College Alumni Association, Inc. December 13, 2010 Page 2

#### The Association, Inc.'s Responsibilities

Management is responsible for the financial statements, including the selection and application of accounting policies, adjusting the financial statements to correct material misstatements, and for making all financial records and related information available to us. Management is responsible for providing us with a written management representation letter confirming certain representations made during the course of our audits of the financial statements and affirming to us that it believes the effects of any uncorrected misstatements aggregated by us during the current engagement and pertaining to the latest period presented are immaterial, both individually and in the aggregate, to the financial statements taken as a whole.

Management is responsible for establishing and maintaining effective internal control over financial reporting and for informing us of all significant deficiencies and material weaknesses in the design or operation of such controls of which it has knowledge.

Management is also responsible for management decisions and functions; for designating an individual with suitable skill, knowledge, or experience to oversee the tax services and any other nonattest services we provide; and for evaluating the adequacy and results of those services and accepting responsibility for them.

Management is responsible for identifying and ensuring that the Association complies with the laws and regulations applicable to its activities, and for informing us about all known material violations of such laws or regulations. In addition, management is responsible for the design and implementation of programs and controls to prevent and detect fraud, and for informing us about all known or suspected fraud affecting the Association involving management, employees who have significant roles in internal control, and others where the fraud could have a material effect on the financial statements. Management is also responsible for informing us of its knowledge of any allegations of fraud or suspected fraud affecting the Association received in communications from employees, former employees, analysts, regulators, or others.

The board of directors is responsible for informing us of its views about the risks of fraud within the Association, and its knowledge of any fraud or suspected fraud affecting the Association.

Because Gregory, Sharer & Stuart, P.A. will rely on St. Petersburg College Alumni Association, Inc. and its management and board of directors to discharge the forgoing responsibilities, St. Petersburg College Alumni Association, Inc. holds harmless and releases Gregory, Sharer & Stuart, P.A., its shareholders, and employees from all claims, liabilities, losses, and costs arising in circumstances where there has been a knowing misrepresentation by a member of St. Petersburg College Alumni Association, Inc.'s management which has caused, in any respect, Gregory, Sharer & Stuart, P.A.'s breach of contract or negligence. This provision shall survive the termination of this arrangement for services.

#### Association's Records And Assistance

If circumstances arise relating to the condition of the Association's records, the availability of appropriate audit evidence, or indications of a significant risk of material misstatement of the financial statements because of error, fraudulent financial reporting, or misappropriation of assets, which in our professional judgment, prevent us from completing the audits or forming an opinion, we retain the unilateral right to take any course of action permitted by professional standards, including declining to express an opinion, issue a report, or withdraw from the engagement.

During the course of our engagement, we may accumulate records containing data that should be reflected in the Association's books and records. The Association will determine that all such data, if necessary, will be so reflected. Accordingly, the Association will not expect us to maintain copies of such records in our possession.

The assistance to be supplied by Association personnel, including the preparation of schedules and analyses of accounts, will be discussed and coordinated with you. The timely and accurate completion of this work is an essential condition to our completion of the audits and issuance of our audit reports.

If, in connection with our audits, you request us to perform accounting services necessary for the preparation of the financial statements (such as maintaining depreciation schedules, computing the provision for income taxes, drafting the financial statements, etc.), you agree to designate an appropriate individual to oversee the services, make all management decisions involved in those services, evaluate the adequacy and results of the services, and accept responsibility for the results of the services.

St. Petersburg College Alumni Association, Inc. December 13, 2010 Page 3

From time to time and depending upon the circumstances, we may use third-party service providers to assist us in providing professional services to you. In such circumstances, it may be necessary for us to disclose confidential client information to them. We enter into confidentiality agreements with all third-party service providers and we are satisfied that they have appropriate procedures in place to prevent the unauthorized release of your confidential information to others.

## Fees, Costs, and Access to Workpapers

Our fees for the services described in this letter are based on our standard hourly rates and will be \$1,200 per year for the years ending March 31, 2011, 2012, 2013, 2014, and 2015, plus direct expenses estimated to be \$200 per year. Our invoices will be rendered as work progresses and are payable on presentation. In accordance with our firm policies, work may be suspended if your account becomes 90 days or more overdue and will not be resumed until your account is paid in full. If we elect to terminate our services for nonpayment, you will be obligated to compensate us for all time expended and to reimburse us for all out-of-pocket expenditures through the date of termination. A service charge of 1.25% monthly, 15% annual rate, will be added to any invoices which are over 30 days old.

In the event we are requested or authorized by St. Petersburg College Alumni Association, Inc. or are required by government regulation, subpoena, or other legal process to produce our documents or our personnel as witnesses with respect to our engagements for St. Petersburg College Alumni Association, Inc., the Association will, so long as we are not a party to the proceeding in which the information is sought, reimburse us for our professional time and expenses, as well as the fees and expenses of our counsel, incurred in responding to such requests.

#### Claim Resolution

St. Petersburg College Alumni Association, Inc. and Gregory, Sharer & Stuart, P.A. agree that no claim arising out of services rendered pursuant to this agreement shall be filed more than two years after the date of the audit report issued by Gregory, Sharer & Stuart, P.A. or the date of this arrangement letter if no report has been issued. St. Petersburg College Alumni Association, Inc. waives any claim for punitive damages. Gregory, Sharer & Stuart, P.A.'s liability for all claims, damages and costs of St. Petersburg College Alumni Association, Inc. arising from this engagement is limited to the amount of fees paid by the Association to Gregory, Sharer & Stuart, P.A. for the services rendered under this arrangement letter.

This letter constitutes the complete and exclusive statement of agreement between Gregory, Sharer & Stuart, P.A. and St. Petersburg College Alumni Association, Inc., superseding all proposals, oral or written, and all other communications, with respect to the terms of the engagement between the parties.

If this letter defines the arrangements as the Museum understands them, please sign and return it to us.

Gregory, Sharer & Stuart, P.A.

Richard H. Caton, CPA

RHC/pf

The foregoing letter fully describes the services required and is accepted by us.

Dr. Janice C. Buchanan, Interim Executive Director



# Alumni Association, Inc.

### Serving alumni, the community and the college

July 21, 2011

Gregory, Sharer & Stuart, P.A. 100 Second Avenue South Suite 600 St. Petersburg, Florida 33701

In connection with your audits of the statements of financial position of St. Petersburg College Alumni Association, Inc. (a nonprofit organization) (Alumni Association) as of March 31, 2011 and 2010 and the related statements of activities and cash flows for the years then ended, we confirm, we are responsible for the fair presentation in the financial statements named above in conformity with accounting principles generally accepted in the United States of America.

Certain representations in this letter are described as being limited to matters that are material. Items are considered material, regardless of size, if they involve an omission or misstatement of accounting information that, in light of surrounding circumstances, makes it probable that the judgment of a reasonable person relying on the information would be changed or influenced by the omission or misstatement.

We confirm, to the best of our knowledge and belief, as of July 21, 2011, the following representations made to you during your audits.

- 1. The financial statements referred to above are fairly presented in conformity with accounting principles generally accepted in the United States of America.
- 2. We have made available to you all:
  - a. Financial records and related data.
  - b. Minutes of the meetings of directors and committees of directors or summaries of actions of recent meetings for which minutes have not yet been prepared.
- 3. We have no knowledge of fraud or suspected fraud affecting the Alumni Association involving:
  - a. Management or employees who have significant roles in the internal control.
  - b. Others where the fraud could have a material effect on the financial statements.
- 4. We acknowledge our responsibility for the design and implementation of programs and controls to provide reasonable assurance that fraud is prevented and detected.
- 5. We have no knowledge of any allegations of fraud or suspected fraud affecting the Alumni Association received in communications from employees, former employees, analysts, regulators, or others.
- 6. We are aware of no significant deficiencies, including material weaknesses, in the design or operation of internal controls that could adversely affect the Alumni Association's ability to record, process, summarize, and report financial data.
- 7. There have been no communications from regulatory agencies concerning noncompliance with, or deficiencies in, financial reporting practices.

- 8. We have no plans or intentions that may materially affect the carrying value or classification of assets. In that regard:
  - a. The Alumni Association has no significant amounts of idle property and equipment.
  - b. The Alumni Association has no plans or intentions to discontinue any significant services or activities.
- 9. The following have been properly recorded and/or disclosed in the financial statements:
  - a. Related-party relationships, transactions and related amounts receivable or payable including sales, purchases, loans, transfers, leasing arrangements, and guarantees, all of which have been recorded in accordance with the economic substance of the transactions.
  - b. Guarantees, whether written or oral, under which the Alumni Association is contingently liable.
  - Arrangements with financial institutions involving compensating balances or other arrangements involving restrictions on cash balances.
  - d. Lines of credit or similar arrangements.
  - e. Amounts of contractual obligations for construction and/or purchase of real property, equipment, other assets and intangibles.
  - f. All liabilities which are subordinated to any other actual or possible liabilities of the Alumni Association.
  - g. All significant estimates and material concentrations known to management that are required to be disclosed in accordance with the Risks and Uncertainties Topic of the FASB Accounting Standards Codification. Significant estimates are estimates at the balance sheet date that could change materially within the next year. Concentrations refer to volumes of business, revenues, available sources of supply, or markets for which events could occur that would significantly disrupt normal finances within the next year.
  - h. Assets and liabilities measured at fair value in accordance with the Fair Value Measurements and Disclosures Topic of the FASB Accounting Standards Codification.
  - i. All recordable contributions, by appropriate net asset class.
  - i. Reclassifications between net asset classes.
  - k. The fair value of financial instruments.
- 10. We are responsible for making the accounting estimates included in the financial statements. Those estimates reflect our judgment based on our knowledge and experience about past and current events and our assumptions about conditions we expect to exist and courses of action we expect to take. In that regard, adequate provisions have been made:
  - a. To reduce receivables, including contributions, to their estimated net collectable amounts.
  - b. For environmental clean up obligations.
  - c. For amounts held for others under agency and/or split interest agreements.

#### 11. There are no:

- a. Material transactions that have not been properly recorded in the accounting records underlying the financial statements.
- b. Violations or possible violations of laws or regulations whose effects should be considered for disclosure in the financial statements or as a basis for recording a loss contingency. In that regard, we specifically represent that we have not been designated as, or alleged to be, a "potentially responsible party" by the Environmental Protection Agency in connection with any environmental contamination.
- c. Other material liabilities or gain or loss contingencies that are required to be accrued or disclosed by the Contingencies Topic of the FASB Accounting Standards Codification.
- 12. We are not aware of any pending or threatened litigation, claims, or assessments, or unasserted claims or assessments that are required to be accrued or disclosed in the financial statements in accordance with the Contingencies Topic of the FASB Accounting Standards Codification, and we have not consulted a lawyer concerning litigation, claims, or assessments.
- 13. The Alumni Association has satisfactory title to all owned assets.
- 14. We have complied with all aspects of contractual agreements, grants and donor restrictions that would have a material effect on the financial statements in the event of noncompliance. In connection therewith, we

specifically represent that we are responsible for determining that we are not subject to the requirements of the Single Audit Act and OMB Circular No. A-133, because we have not received, expended or otherwise been the beneficiary of the required amount of federal awards during the period of these audits.

- 15. The preparation of financial statements in accordance with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Examples of such estimates include.
  - a. The value of donated materials, services, and small equipment has been recorded in the financial statements as contributions based upon the fair market value of the goods and services received.
- 16. We have received a determination from the Internal Revenue Service (IRS) that we are exempt from federal income taxes as a Section 501(c) (3) not-for-profit corporation, and we have complied with the IRS regulations regarding this exemption.
- 17. We are responsible for determining that significant events or transactions that have occurred since the balance sheet date and through the date that the financial statements are available to be issued have been recognized or disclosed in the financial statements. No events or transactions have occurred subsequent to the balance sheet date and through the date that the financial statements are available to be issued that would require recognition or disclosure in the financial statements. We further represent that as of the date that the financial statements are available to be issued, the financial statements were complete in a form and format that complied with accounting principles generally accepted in the United States of America, and all approvals necessary for issuance of the financial statements had been obtained.
- 18. During the course of your audits, you may have accumulated records containing data which should be reflected in our books and records. All such data have been so reflected. Accordingly, copies of such records in your possession are no longer needed by us.

St. Petersburg College Alumni Association, Inc.

Frances Neu, Executive Director

Tiffany Stallard, Associate Director



September 13, 2011

President William Law St. Petersburg College P.O. Box 13489 St. Petersburg, FL 33733

## Dear President Law:

This letter is to certify to you and the Board of Trustees that The Leepa-Rattner Museum of Art, Inc., certified as a community college direct-support organization, is in full compliance with S1004.70, Florida Statutes.

This information is provided as required by the Board of Trustees Rule 6Hx23-1.33.

Sincerely,

Victoria Cooke

Director

# The Leepa-Rattner Museum Of Art, Inc. A Component Unit Of St. Petersburg College

Financial Statements
And Supplementary Information

March 31, 2011 And 2010

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## Gregory, Sharer & Stuart, P.A.

Certified Public Accountants and Business Consultants

## **Independent Auditor's Report**

Board of Directors The Leepa-Rattner Museum of Art, Inc. Tarpon Springs, Florida

We have audited the accompanying financial statements of the business-type activities of The Leepa-Rattner Museum of Art, Inc. (a component unit of St. Petersburg College) as of and for the years ended March 31, 2011 and 2010, which collectively comprise The Leepa-Rattner Museum of Art, Inc.'s basic financial statements as listed in the table of contents. These financial statements are the responsibility of The Leepa-Rattner Museum of Art, Inc.'s management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of The Leepa-Rattner Museum of Art, Inc.'s internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and the significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the net assets of The Leepa-Rattner Museum of Art, Inc. as of March 31, 2011 and 2010 and the revenues, expenses, and change in net assets and cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued our report dated July 21, 2011 on our consideration of The Leepa-Rattner Museum of Art, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our 2011 audit.

Management's Discussion and Analysis on pages 5 through 8 is not a required part of the basic financial statements but is supplementary information required by accounting principles generally accepted in the United States of America. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the required supplementary information. However, we did not audit the information and express no opinion on it.

Gregory, Sharer & Stuart, P.A.

Drugery Shows + Street, P.A.

St. Petersburg, Florida

July 21, 2011



The Leepa-Rattner Museum of Art, Inc. A Component Unit Of St. Petersburg College Management's Discussion And Analysis March 31, 2011 And 2010

The management of The Leepa-Rattner Museum of Art, Inc. (Museum) presents the following Management's Discussion and Analysis (MD&A) narrative overview and analysis of the financial activities of the Museum for the year ended March 31, 2011, with comparative information for the years ended March 31, 2010 and 2009. The purpose of this discussion is to enable the reader to identify and understand the significant issues and changes in the financial condition of the Museum. The information presented here should be read in conjunction with accompanying audited financial statements and footnotes, which begin on page 10. The financial statements, footnotes, and this MD&A were prepared by management and are the responsibility of management.

The Museum is a component unit of St. Petersburg College (College).

## Financial Highlights

#### **Overview**

The Museum has continued to maintain strong financial results this year. The Museum's financial position as a whole improved during the year ended March 31, 2011, with net assets increasing by \$270,375, or 21%. For the year ended March 31, 2011, the Museum's revenues and other support exceeded expenses, increasing the net asset balance to \$1,543,093.

#### Presentation

The Museum presents its financial report in accordance with Governmental Accounting Standards Board Statement No. 34, Basic Financial Statements and Management's Discussion and Analysis - for State and Local Governments (GASB 34), which focuses the reader of the financial reports on an organization's overall financial condition and change in net assets and cash flows taken as a whole.

#### Condensed Schedule Of Net Assets

	March 31, 2011	Change	March 31, 2010	Change	March 31, 2009
Assets					
Current assets	\$ 312,835	\$ (96,079) (2	3%) \$ 408,914	\$ 50,403 14	\$ 358,511
Noncurrent assets	1,270,569	375,042	42% 895,527	37,915 4	857,612
Total assets	\$ 1,583,404	\$ 278,963	\$1,304,441	\$ 88,318 7	\$ 1,216,123
Liabilities					
Current liabilities	\$ 40,311	\$ 8,588	\$ 31,723	\$ 303 1	\$ 31,420
Net assets					
Restricted - expendable	97,515	81,135 49	95% 16,380	(2,279) $(129)$	%) 18,659
Unrestricted	1,445,578	189,240	15% 1,256,338	90,294 8	1,166,044
Total net assets	1,543,093	270,375	21% 1,272,718	88,015 7	1,184,703
Total liabilities and net assets	\$ 1,583,404	\$ 278,963	\$1,304,441	\$ 88,318 7	\$ 1,216,123

The Statement of Net Assets includes all assets and liabilities of the Museum. Net assets serve as a useful indicator of an organization's financial health over time. Particular aspects of the Museum's financial operations positively influenced the increase in net assets for the year ended March 31, 2011.

The Condensed Statements of Net Assets show the assets, liabilities, and net assets for the years ended March 31, 2011, 2010, and 2009. Current assets of the Museum consist primarily of cash and cash equivalents, inventory, and receivables. Current assets decreased by \$96,079 or 23% during 2011 and increased \$50,403 or 14% during 2010. A major component of the 2011 decrease was the purchase of noncurrent certificates of deposit with cash to take advantage of higher interest rates. A major component of the 2010 increase was an increase in cash and cash equivalents offset by a decrease in receivables.

Noncurrent assets consist of certificates of deposit, the collection of art works, a grand piano, and a pledge receivable. Noncurrent assets increased \$375,042 or 42% during 2011 and \$37,915 or 4% during 2010. The major components of the increases are certificates of deposit in 2011 and increases in the collection of art works in both years. Additions to the collection were \$238,810 and \$37,915 during the years ended March 31, 2011 and 2010, respectively.

Current liabilities increased by \$8,588 or 27% during 2011. This is primarily due to an increase in accounts payable offset by a decrease in deferred revenue. Current liabilities increased \$303 or 1% during 2010.

#### Condensed Schedule Of Revenues, Expenses, And Change In Net Assets

	Year Ended March 31, 2011	Chan	ige	Year Ended March 31, 2010	Chan	ge	ear Ended March 31, 2009
Operating revenues and expenses							 
Operating revenues	\$1,081,886	\$256,659	31%	\$ 825,227	\$(33,143)	(4%)	\$ 858,370
Operating expenses	1,139,373	254,432	29%	884,941	(14,173)	(2%)	899,114
Operating loss	(57,487)	2,227	4%	(59,714)	(18,970)	(47%)	 (40,744)
Nonoperating revenues	327,862	180,133	122%	147,729	60,277	69%	 87,452
Change in net assets	270,375	182,360	207%	88,015	41,307	88%	46,708
Net assets, beginning of year	1,272,718	88,015	7%	1,184,703	46,708	4%	 1,137,995
Net assets, end of year	\$1,543,093	\$270,375	21%	\$1,272,718	\$ 88,015	7%	\$ 1,184,703

The Statements of Revenues, Expenses, and Change in Net Assets reports revenues earned and expenses incurred during the year as either operating or nonoperating. Revenues and expenses that are connected directly to the Museum's primary functions are reported as operating revenues and expenses, respectively, and grants, contributions, and investment results are reported as nonoperating revenues.

The Condensed Statements of Revenues, Expenses, and Change in Net Assets reflect operating and nonoperating revenue, for the years ended March 31, 2011, 2010, and 2009. The net operating loss was \$57,487 in 2011 compared to \$59,714 in 2010 and \$40,744 in 2009.

The Museum considers operating revenues to be those revenues that are connected directly to the Museum's primary functions. Such revenues include promoting education excellence, admission fees, various types of memberships, gift shop revenue, special event fundraising revenues, and in-kind contributions. During 2011 and 2010, respectively, operating revenues included recognition of \$926,746 and \$725,970 of in-kind contributions. Operating revenue increased by \$256,659 or 31% in 2011 compared to a decrease of \$33,143 or 4% in 2010.

Operating expenses were \$1.1 million during 2011, an increase of \$254,432 or 29% compared to 2010. Operating expenses decreased by \$14,173 or 2% during 2010. The primary components of the Museum's operating expenses are the following: fundraising – marketing and advertising and exhibition opening expenses; curatorial expenses – freight and exhibition rental fees; program expenses – education outreach, classes, camps and workshops; special events – contractual services, entertainment, and catering.

Nonoperating revenue includes grant revenue, contributions, and interest income. Nonoperating revenues for 2011 reflect an increase of \$180,133 or 122% compared to 2010. This increase consists primarily of an increase in contributions of art works offset by a decrease in other contributions and interest income. The Museum experienced an increase in nonoperating revenue of \$60,277 or 69% during 2010, primarily related to various contributions.

The Leepa-Rattner Museum of Art, Inc. A Component Unit Of St. Petersburg College Management's Discussion And Analysis March 31, 2011 And 2010

#### Using The Information In The Financial Report

The Museum's financial statements are immediately following this discussion and analysis.

This annual report consists of a series of financial statements prepared in accordance with pronouncements issued by the Governmental Accounting Standard Board. These statements focus the reader of the financial reports on the Museum's overall financial condition, and change in net assets and cash flows, taken as a whole.

One of the most important questions asked about the Museum's finances is whether the Museum is better off or worse off as a result of the year's activities. The keys to understanding this question are the Statement of Net Assets, Statement of Revenues, Expenses, and Change in Net Assets, and the Statement of Cash Flows. These statements present financial information in a form similar to that used by private sector companies. The Museum's net assets (the difference between assets and liabilities) are one indicator of the Museum's financial health when considered in combination with other nonfinancial information.

The Statement of Net Assets reports assets, liabilities, and net assets as of March 31, 2011. The balances are a reflection of activities that have occurred during fiscal year 2011 and come from transactions between assets and liabilities or from transactions in the Statement of Revenues, Expenses, and Change in Net Assets. The balances are presented as either current (expected to be realized within 12 months) or noncurrent in nature.

The Statement of Revenues, Expenses, and Change in Net Assets presents the results of operations for the year ended March 31, 2011. Activities are reported as operating or nonoperating. Both the Statement of Net Assets and the Statement of Revenues, Expenses, and Change in Net Assets are prepared using the accrual basis of accounting.

The remaining required statement is the Statement of Cash Flows showing the sources and use of funds; in essence, accounting for the change in cash and cash equivalents balances for the reporting period.

The notes to the financial statements provide additional information and more detail that is essential to a full understanding of the data presented in the financial statements. The notes to the financial statements can be found immediately following the basic financial statements.



	Ma	ch 31,		
	2011	2010		
Assets				
Current Assets				
Cash and cash equivalents	\$ 293,589	\$ 389,294		
Museum store inventory	12,104	11,492		
Accounts receivable	6,142	8,128		
Pledge receivable	1,000			
Total Current Assets	312,835	408,914		
Noncurrent Assets				
Investments in certificates of deposit	129,797	-		
Collection items	1,116,837	878,027		
Other assets	17,500	17,500		
Pledge receivable, net of current portion	6,435	-		
Total Noncurrent Assets	1,270,569	895,527		
Total Assets	\$ 1,583,404	\$ 1,304,441		
Liabilities And Net Assets				
Current Liabilities				
Accounts payable	\$ 17,100	\$ 1,540		
Other current liabilities	594	409		
Deferred revenue	22,617	29,774		
Total Current Liabilities	40,311	31,723		
Net Assets				
Restricted				
Restricted by donors - expendable	97,515	16,380		
Unrestricted				
Invested in works of art collections	1,116,837	878,027		
Designated by board	88,488	88,488		
Unrestricted	240,253	289,823		
Total Net Assets	1,543,093	1,272,718		
Total Liabilities And Net Assets	\$ 1,583,404	\$ 1,304,441		

	Year Ended March 31,			ch 31,
	2011			2010
Operating Revenues				
Admission fees	\$	11,731	\$	18,128
Membership		39,842		36,726
Special event revenue		63,187		15,727
Program revenue		22,709		7,588
Museum store sales, net of cost of goods sold of \$20,863 and \$19,493				
for the years ended March 31, 2011 and 2010, respectively		17,280		19,226
Other operating revenue		391		1,862
In-kind operating contributions		926,746		725,970
Total Operating Revenues	-	1,081,886		825,227
Operating Expenses				
Personnel		599,245		570,980
Facilities and utilities		50,400		49,980
Contractual services		58,752		25,138
Other services and expenses		410,601		209,038
Materials and supplies		20,375		29,805
Total Operating Expenses		1,139,373		884,941
Operating Loss		(57,487)		(59,714)
Nonoperating Revenues				
Grant revenue		14,650		9,528
Contributions		72,080		95,626
Contributions of works of art		238,810		37,915
Interest income		2,322		4,660
Total Nonoperating Revenues		327,862		147,729
Change In Net Assets		270,375		88,015
Net Assets At Beginning Of Year	<u> </u>	1,272,718		1,184,703
Net Assets At End Of Year	<u> </u>	1,543,093	\$	1,272,718

Cash Flows From Operating Activities         2011         2010           Cash received from members and patrons         \$ 148,123         \$ 125,902           Cash received from program funding sources         22,709         7,588           Cash paid to St. Petersburg College for personnel         (42,409)         (31,942)           Net Cash Used By Operating Activities         (42,409)         (31,942)           Cash Flows From Noncapital Financing Activities         14,650         9,528           Cash received from grants         14,650         9,528           Cash received from grants         44,645         100,052           Net Cash Provided By Noncapital Financing Activities         79,295         109,580           Cash received from investing Activities         2,322         3,812           Cash received from investing Activities         (129,797)         -           Cash received from investing Activities         (129,797)         -           Purchase of certificates of deposit         (129,797)         -           Proceds from certificate of deposit         (129,797)         -           Net Cash (Used) Provided By Investing Activities         (127,475)         80,298           Net Change in Cash And Cash Equivalents         (95,705)         135,559           Cash And Cash Equivalents At End					Ended March 31,			
Cash received from members and patrons         \$148,123         \$125,909           Cash received from program funding sources         \$22,709         7,588           Cash paid to suppliers of goods and services         \$(175,948)         \$(155,867)           Cash paid to St. Petersburg College for personnel         \$(42,409)         \$(31,942)           Net Cash Used By Operating Activities         \$(47,525)         \$(54,319)           Cash Flows From Noncapital Financing Activities           Cash received from grants         \$14,650         9,528           Cash received from contributions         \$64,645         \$100,052           Net Cash Provided By Noncapital Financing Activities         \$79,295         \$109,580           Cash received from investing Activities           Cash received from investing Activities         \$2,322         3,812           Purchase of certificates of deposit         \$23,222         3,812           Purchase of certificates of deposit         \$29,795         \$0,298           Net Cash (Used) Provided By Investing Activities         \$05,705         \$35,559           Cash And Cash Equivalents At Beginning Of Year         \$39,294         253,735           Reconciliation Of Operating Loss To Net Cash Used           By Operating Solvities         \$(57,487)         \$	Cosh Eleves Enem Operating Activities		2011		2010			
Cash received from program funding sources         22,709         7,588           Cash paid to suppliers of goods and services         (175,948)         (155,867)           Cash paid to St. Petersburg College for personnel         (42,409)         (31,942)           Net Cash Used By Operating Activities         (47,525)         (54,319)           Cash Flows From Noncapital Financing Activities           Cash received from grants         14,650         9,528           Cash received from contributions         64,645         100,052           Net Cash Provided By Noncapital Financing Activities         79,295         109,580           Cash received from investing Activities           Cash received from investment earnings         2,322         3,812           Purchase of certificates of deposit         (129,797)         -         76,486           Purchase of certificates of deposit         (129,797)         -         76,486           Net Cash (Used) Provided By Investing Activities         (95,705)         135,559           Cash And Cash Equivalents At Beginning Of Year         389,294         253,735           Cash And Cash Equivalents At End Of Year         \$ (57,487)         \$ (59,714)           Adjustments to reconcile operating loss to net cash used by operating activities         (71,486)	- · · · · · · · · · · · · · · · · · · ·	¢	140 122	¢	125 002			
Cash paid to suppliers of goods and services         (175,948)         (155,867)           Cash paid to St. Petersburg College for personnel         (42,409)         (31,942)           Net Cash Used By Operating Activities         (47,525)         (54,319)           Cash Flows From Noncapital Financing Activities           Cash received from grants         14,650         9,528           Cash received from contributions         64,645         100,052           Net Cash Provided By Noncapital Financing Activities         79,295         109,580           Cash received from investing Activities           Cash received from investing Activities         2,322         3,812           Purchase of certificates of deposit         (129,797)         - 6,486           Perceded from certificate of deposit         (129,797)         - 76,486           Net Cash (Used) Provided By Investing Activities         (127,475)         80,298           Net Change In Cash And Cash Equivalents         (95,705)         135,559           Cash And Cash Equivalents At End Of Year         \$ 293,589         \$ 389,294           Reconciliation Of Operating Loss To Net Cash Used           By Operating activities         \$ (57,487)         \$ (59,714)           Changes in operating assets and liabilities         \$ (612)         <		Ф		Ф				
Cash paid to St. Petersburg College for personnel Net Cash Used By Operating Activities         (42,409) (31,942) (54,319)           Cash Flows From Noncapital Financing Activities         Cash received from grants         14,650 (9,528) (100,552)           Cash received from contributions Net Cash Provided By Noncapital Financing Activities         64,645 (100,552) (100,558)           Cash Flows From Investing Activities         79,295 (109,580)           Cash received from investing Activities         2,322 (129,797)			•					
Net Cash Used By Operating Activities         (47,525)         (54,319)           Cash Flows From Noncapital Financing Activities         14,650         9,528           Cash received from grants         64,645         100,052           Cash received from contributions         64,645         100,052           Net Cash Provided By Noncapital Financing Activities         79,295         109,580           Cash Flows From Investing Activities         2,322         3,812           Purchase of certificates of deposit         2,322         3,812           Purchase of certificates of deposit         2         76,486           Net Cash (Used) Provided By Investing Activities         (127,475)         80,298           Net Change In Cash And Cash Equivalents         (95,705)         135,559           Cash And Cash Equivalents At Beginning Of Year         389,294         253,735           Cash And Cash Equivalents At End Of Year         \$293,589         \$389,294           Reconciliation Of Operating Loss To Net Cash Used         \$40,000         \$40,000         \$40,000           Reconciliation Of Operating Loss to net cash used by operating activities         \$(57,487)         \$(59,714)           Changes in operating activities         \$(57,487)         \$(59,714)           Museum store inventory         \$(612)         \$(874)								
Cash Flows From Noncapital Financing Activities           Cash received from grants         14,650         9,528           Cash received from contributions         64,645         100,052           Net Cash Provided By Noncapital Financing Activities         79,295         109,580           Cash Flows From Investing Activities           Cash Flows From Investing Activities         2,322         3,812           Purchase of certificates of deposit         (129,797)         -           Proceeds from certificate of deposit         -         76,486           Net Cash (Used) Provided By Investing Activities         (127,475)         80,298           Net Change In Cash And Cash Equivalents         (95,705)         135,559           Cash And Cash Equivalents At Beginning Of Year         389,294         253,735           Cash And Cash Equivalents At End Of Year         \$293,589         \$389,294           Reconciliation Of Operating Loss To Net Cash Used           By Operating Activities         (57,487)         (59,714)           Adjustments to reconcile operating loss to net cash used by operating activities         (57,487)         (59,714)           Changes in operating activities         (612)         (874)           Museum store inventory         (612)         (874)           A								
Cash received from grants         14,650         9,528           Cash received from contributions         64,645         100,052           Net Cash Provided By Noncapital Financing Activities         79,295         109,580           Cash Flows From Investing Activities         \$2,322         3,812           Cash received from investing activities         (129,797)         -76,486           Purchase of certificates of deposit         6129,797)         80,298           Net Cash (Used) Provided By Investing Activities         (127,475)         80,298           Net Change In Cash And Cash Equivalents         (95,705)         135,559           Cash And Cash Equivalents At Beginning Of Year         389,294         253,735           Cash And Cash Equivalents At End Of Year         \$293,589         \$389,294           Reconciliation Of Operating Loss To Net Cash Used         \$1,550         \$5,714           Adjustments to reconcile operating loss to net cash used by operating activities         \$5,7487         \$(59,714)           Changes in operating assets and liabilities         \$6,20         \$6,20         \$6,20           Museum store inventory         \$6,12         \$8,74           Accounts payable         1,986         5,966           Accounts payable         15,560         (8,398)           Othe	Net Cash Used By Operating Activities		(47,525)		(54,319)			
Cash received from contributions         64,645         100,052           Net Cash Provided By Noncapital Financing Activities         79,295         109,580           Cash Flows From Investing Activities         2         3,812           Cash received from investment earnings         2,322         3,812           Purchase of certificates of deposit         (129,797)         -           Proceeds from certificate of deposit         -         76,486           Net Cash (Used) Provided By Investing Activities         (127,475)         80,298           Net Change In Cash And Cash Equivalents         (95,705)         135,559           Cash And Cash Equivalents At Beginning Of Year         389,294         253,735           Cash And Cash Equivalents At End Of Year         \$293,589         389,294           Reconciliation Of Operating Loss To Net Cash Used         \$293,589         \$(57,487)         (59,714)           Adjustments to reconcile operating loss to net cash used by operating activities         \$(57,487)         \$(59,714)           Changes in operating assets and liabilities         (612)         (874)           Accounts receivable         1,986         5,966           Accounts payable         15,560         (8,398)           Other current liabilities         185         (7,35)	Cash Flows From Noncapital Financing Activities							
Net Cash Provided By Noncapital Financing Activities         79,295         109,580           Cash Flows From Investing Activities         2,322         3,812           Cash received from investment earnings         2,322         3,812           Purchase of certificates of deposit         -         76,486           Net Cash (Used) Provided By Investing Activities         (127,475)         80,298           Net Change In Cash And Cash Equivalents         (95,705)         135,559           Cash And Cash Equivalents At Beginning Of Year         389,294         253,735           Cash And Cash Equivalents At End Of Year         \$ 293,589         \$ 389,294           Reconciliation Of Operating Loss To Net Cash Used         \$ (57,487)         \$ (59,714)           Adjustments to reconcile operating loss to net cash used by operating activities         \$ (57,487)         \$ (59,714)           Changes in operating assets and liabilities         \$ (612)         (874)           Accounts receivable         1,986         5,966           Accounts payable         15,560         (8,338)           Other current liabilities         185         (73)           Deferred revenue         (7,157)         8,774	Cash received from grants		14,650		9,528			
Cash Flows From Investing Activities           Cash received from investment earnings         2,322         3,812           Purchase of certificates of deposit         (129,797)         -           Proceeds from certificate of deposit         -         76,486           Net Cash (Used) Provided By Investing Activities         (127,475)         80,298           Net Change In Cash And Cash Equivalents         (95,705)         135,559           Cash And Cash Equivalents At Beginning Of Year         389,294         253,735           Cash And Cash Equivalents At End Of Year         \$ 293,589         \$ 389,294           Reconcilitation Of Operating Loss To Net Cash Used           By Operating Activities         \$ (57,487)         \$ (59,714)           Operating loss         \$ (57,487)         \$ (59,714)           Adjustments to reconcile operating loss to net cash used by operating activities         \$ (612)         (874)           Changes in operating assets and liabilities         \$ (97,487)         \$ (874)           Accounts receivable         1,986         5,966           Accounts payable         15,560         (8,398)           Other current liabilities         185         (73)           Deferred revenue         (7,157)         8,774	Cash received from contributions		64,645		100,052			
Cash received from investment earnings         2,322         3,812           Purchase of certificates of deposit         (129,797)         -           Proceeds from certificate of deposit         -         76,486           Net Cash (Used) Provided By Investing Activities         (127,475)         80,298           Net Change In Cash And Cash Equivalents         (95,705)         135,559           Cash And Cash Equivalents At Beginning Of Year         389,294         253,735           Cash And Cash Equivalents At End Of Year         \$ 293,589         \$ 389,294           Reconciliation Of Operating Loss To Net Cash Used         \$ (57,487)         \$ (59,714)           Adjustments to reconcile operating loss to net cash used by operating activities         \$ (57,487)         \$ (59,714)           Changes in operating assets and liabilities         \$ (612)         (874)           Museum store inventory         (612)         (874)           Accounts receivable         1,986         5,966           Accounts payable         15,560         (8,398)           Other current liabilities         185         (73)           Deferred revenue         (7,157)         8,774	Net Cash Provided By Noncapital Financing Activities		79,295		109,580			
Cash received from investment earnings         2,322         3,812           Purchase of certificates of deposit         (129,797)         -           Proceeds from certificate of deposit         -         76,486           Net Cash (Used) Provided By Investing Activities         (127,475)         80,298           Net Change In Cash And Cash Equivalents         (95,705)         135,559           Cash And Cash Equivalents At Beginning Of Year         389,294         253,735           Cash And Cash Equivalents At End Of Year         \$ 293,589         \$ 389,294           Reconciliation Of Operating Loss To Net Cash Used         \$ (57,487)         \$ (59,714)           Adjustments to reconcile operating loss to net cash used by operating activities         \$ (57,487)         \$ (59,714)           Changes in operating assets and liabilities         \$ (612)         (874)           Museum store inventory         (612)         (874)           Accounts receivable         1,986         5,966           Accounts payable         15,560         (8,398)           Other current liabilities         185         (73)           Deferred revenue         (7,157)         8,774	Cash Flows From Investing Activities							
Purchase of certificates of deposit         (129,797)         -           Proceeds from certificate of deposit         -         76,486           Net Cash (Used) Provided By Investing Activities         (127,475)         80,298           Net Change In Cash And Cash Equivalents         (95,705)         135,559           Cash And Cash Equivalents At Beginning Of Year         389,294         253,735           Cash And Cash Equivalents At End Of Year         \$ 293,589         \$ 389,294           Reconciliation Of Operating Loss To Net Cash Used         \$ (57,487)         \$ (59,714)           Adjustments to reconcile operating loss to net cash used by operating activities         \$ (57,487)         \$ (59,714)           Adjustments to reconcile operating loss to net cash used by operating assets and liabilities         (612)         (874)           Museum store inventory         (612)         (874)           Accounts receivable         1,986         5,966           Accounts payable         15,560         (8,398)           Other current liabilities         185         (73)           Deferred revenue         (7,157)         8,774			2.322		3.812			
Proceeds from certificate of deposit         -         76,486           Net Cash (Used) Provided By Investing Activities         (127,475)         80,298           Net Change In Cash And Cash Equivalents         (95,705)         135,559           Cash And Cash Equivalents At Beginning Of Year         389,294         253,735           Cash And Cash Equivalents At End Of Year         \$ 293,589         \$ 389,294           Reconciliation Of Operating Loss To Net Cash Used         \$ (57,487)         \$ (59,714)           Adjustments to reconcile operating loss to net cash used by operating activities         \$ (57,487)         \$ (59,714)           Changes in operating assets and liabilities         Accounts perating assets and liabilities         (612)         (874)           Accounts receivable         1,986         5,966           Accounts payable         15,560         (8,398)           Other current liabilities         185         (73)           Deferred revenue         7,157         8,774					-			
Net Cash (Used) Provided By Investing Activities         (127,475)         80,298           Net Change In Cash And Cash Equivalents         (95,705)         135,559           Cash And Cash Equivalents At Beginning Of Year         389,294         253,735           Cash And Cash Equivalents At End Of Year         \$ 293,589         \$ 389,294           Reconciliation Of Operating Loss To Net Cash Used         \$ (57,487)         \$ (59,714)           By Operating loss         \$ (57,487)         \$ (59,714)           Adjustments to reconcile operating loss to net cash used by operating activities         \$ (57,487)         \$ (59,714)           Changes in operating assets and liabilities         \$ (612)         (874)           Accounts receivable         1,986         5,966           Accounts payable         15,560         (8,398)           Other current liabilities         185         (73)           Deferred revenue         (7,157)         8,774	-		-		76.486			
Cash And Cash Equivalents At Beginning Of Year         389,294         253,735           Cash And Cash Equivalents At End Of Year         \$ 293,589         \$ 389,294           Reconciliation Of Operating Loss To Net Cash Used By Operating Activities         \$ (57,487)         \$ (59,714)           Operating loss         \$ (57,487)         \$ (59,714)           Adjustments to reconcile operating loss to net cash used by operating activities         \$ (612)         (874)           Changes in operating assets and liabilities         \$ (612)         (874)           Accounts receivable         1,986         5,966           Accounts payable         15,560         (8,398)           Other current liabilities         185         (73)           Deferred revenue         (7,157)         8,774			(127,475)					
Reconciliation Of Operating Loss To Net Cash Used By Operating Activities Operating loss Operating loss Operating loss Operating activities Changes in operating assets and liabilities Museum store inventory Accounts receivable Accounts payable Other current liabilities	Net Change In Cash And Cash Equivalents		(95,705)		135,559			
Reconciliation Of Operating Loss To Net Cash Used  By Operating Activities  Operating loss \$ (57,487) \$ (59,714)  Adjustments to reconcile operating loss to net cash used by operating activities  Changes in operating assets and liabilities  Museum store inventory (612) (874)  Accounts receivable 1,986 5,966  Accounts payable 15,560 (8,398) Other current liabilities 185 (73) Deferred revenue (7,157) 8,774	Cash And Cash Equivalents At Beginning Of Year		389,294		253,735			
By Operating Activities Operating loss \$ (57,487) \$ (59,714) Adjustments to reconcile operating loss to net cash used by operating activities Changes in operating assets and liabilities Museum store inventory (612) (874) Accounts receivable 1,986 5,966 Accounts payable 15,560 (8,398) Other current liabilities 185 (73) Deferred revenue (7,157) 8,774	Cash And Cash Equivalents At End Of Year		293,589	\$	389,294			
Changes in operating assets and liabilities       (612)       (874)         Museum store inventory       1,986       5,966         Accounts receivable       15,560       (8,398)         Other current liabilities       185       (73)         Deferred revenue       (7,157)       8,774	By Operating Activities Operating loss Adjustments to reconcile operating loss to net cash	\$	(57,487)	\$	(59,714)			
Accounts receivable       1,986       5,966         Accounts payable       15,560       (8,398)         Other current liabilities       185       (73)         Deferred revenue       (7,157)       8,774								
Accounts payable       15,560       (8,398)         Other current liabilities       185       (73)         Deferred revenue       (7,157)       8,774	Museum store inventory		(612)		(874)			
Other current liabilities         185         (73)           Deferred revenue         (7,157)         8,774	Accounts receivable		1,986		5,966			
Other current liabilities         185         (73)           Deferred revenue         (7,157)         8,774	Accounts payable		15,560		(8,398)			
Deferred revenue (7,157) 8,774	Other current liabilities							
	Deferred revenue							
	Net Cash Used By Operating Activities	\$		\$				

The Leepa-Rattner Museum of Art, Inc. A Component Unit Of St. Petersburg College Notes To Financial Statements March 31, 2011 And 2010

## Note A - Organization

The Leepa-Rattner Museum of Art, Inc. (the Museum) is a Florida nonprofit corporation. The Museum was incorporated July 16, 2001 and is governed by a board of directors. The Museum was formed to benefit St. Petersburg College (College) for purposes including promoting educational excellence by collecting, preserving, and displaying works of art that reflect or support the aesthetic concerns of Abraham Rattner, Esther Gentle, Allen Leepa, and other artists. The Museum also provides a facility for teaching, exhibiting, and promoting all aspects of the art spectra for the benefit of the College and the general public. The Museum commits to excellence in visual arts education, fosters aesthetic, critical, and ethical thinking as a bridge to the future, and nurtures interest in 20th century art history.

The operating expenses include all fiscal transactions related to collecting, preserving, and displaying works of art, instruction, administration, academic support, student services, and physical facility operations.

The Museum is a direct support organization of the College and its financial statements are presented in the College's financial statements as a component unit.

## Note B - Summary Of Significant Accounting Policies

A summary of the significant accounting policies applied in preparation of the accompanying statements are presented below:

### Basis Of Accounting

The financial statements are prepared using the economic resource measurement focus and the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America as promulgated by the Governmental Accounting Standards Board (GASB). Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows. As a general rule, the effects of interfund activities have been eliminated from the Museum's financial statements.

The Museum follows the pronouncements of the Financial Accounting Standards Board (FASB) issued after November 30, 1989 (when applicable) that do not conflict with or contradict GASB pronouncements. The Museum reports as an entity engaged in one business-type activity.

#### Classification Of Current And Noncurrent Assets And Liabilities

The Museum considers assets to be current if, as part of its normal business operations, they are held as or can be converted to cash and be available for operating needs or payments of current liabilities within 12 months of the Statement of Net Assets date. Similarly, liabilities are considered to be current if they can be expected, as part of the normal Museum business operations, to be due and paid within 12 months of the Statement of Net Assets date. All other assets and liabilities are considered to be noncurrent.

#### Cash And Cash Equivalents

The Museum's cash and cash equivalents consist of cash on hand, cash in demand deposit accounts, and money market accounts. For reporting cash flows, the Museum considers all highly liquid investments with original maturities of three months or less to be cash equivalents.

#### Inventory

The Museum Store inventory is stated at cost. The majority of the inventory is made up of various mission-related and gift items purchased from outside third parties.

The Leepa-Rattner Museum of Art, Inc. A Component Unit Of St. Petersburg College Notes To Financial Statements March 31, 2011 And 2010

#### Receivables

Management considers all receivables to be collectible. Accordingly, no allowance for uncollectible accounts has been provided at March 31, 2011 and 2010.

Investments In Certificates Of Deposit

The Museum's certificates of deposit consist of certificates of deposits with commercial banks with original maturities of more than 12 months.

#### **Collections**

The art collections, which were donated to the Museum by individuals, are capitalized on the Statement of Net Assets as allowed under FASB Accounting Standards Codification Topic 958. These donated works of art are recognized on the Statement of Net Assets at their estimated fair market value at the date of donation. The collections are held in the public trust for exhibition and educational purposes. The Museum is responsible for the protection, care, and preservation of its collections. The collections are appropriately protected, cared for, and preserved in order to maintain the cultural, aesthetic, and historical value of the collections, and are, therefore, not depreciated.

The St. Petersburg College Foundation, Inc. (Foundation) is related to the Museum, as it is a direct support organization of the College. The Foundation owns the Leepa-Rattner-Gentle art collection and has permanently loaned the collection to the College has in turn permanently loaned the collection to the Museum. The Foundation pays the insurance on the Leepa-Rattner-Gentle art collection.

Capital Assets, Collection Items, And Other Assets

Tangible property of \$5,000 or more to be used for operating purposes of the Museum is considered a capital asset. The Museum does not currently own any capital assets that are depreciable. The College provides facilities, equipment, and various supplies and materials as disclosed in Notes G and H. Works of art, historical treasures, or similar assets that are: (a) held for public exhibition, education, or research in furtherance of public service rather than financial gain; (b) protected, kept unencumbered, cared for, and preserved; and (c) subject to organizational policy that requires the proceeds of items that are sold to be used to acquire other items for collections that are not required to be capitalized. As such, the Museum's art collection and grand piano which were donated items have been recognized at their estimated fair values based upon appraisals or similar valuations and are not depreciated. Included in noncurrent assets as of March 31, 2011 and 2010, were works of art collections, \$1,116,837 and \$878,027, respectively, and the grand piano listed as other assets, \$17,500 at March 31, 2011 and 2010.

#### Net Assets

The Museum's net assets are classified into the following net asset categories:

Restricted by donors - expendable: Net assets subject to externally imposed conditions that can be fulfilled by the actions of the Museum or by the passage of time.

Invested in works of art collections: The works of art collection and similar assets are held for public exhibition, education, or research in furtherance of public service rather than financial gain.

Designated by board: Net assets subject to internally imposed conditions that can be fulfilled by the actions of the Museum or by the passage of time.

Unrestricted: All other categories of net assets.

The Leepa-Rattner Museum of Art, Inc. A Component Unit Of St. Petersburg College Notes To Financial Statements March 31, 2011 And 2010

#### Classification Of Revenues And Expenses

The Museum considers operating revenues and expenses in the Statement of Revenues, Expenses, and Change in Net Assets to be those revenues and expenses that result from activities that are connected directly to the Museum's primary functions. Such transactions include promoting educational excellence, admission fees, various types of memberships, gift shop revenue, special event fundraising revenues, and in-kind contributions. Certain other transactions are reported as nonoperating revenues. These nonoperating revenues include grant funding, contributions, and interest income.

#### Contributions And Pledges

Contributions that are restricted by the donor are reported as an increase in unrestricted net assets if the restriction expires in the reporting period in which the support is recognized. All other donor-restricted contributions are reported as an increase in net assets restricted by donor - expendable. When restriction expires, net assets restricted by donor - expendable are reclassified to unrestricted net assets.

Unconditional promises to give the Museum cash or other assets in the future are recorded as contribution revenue (net assets restricted by donor) and pledges receivable. If management expects the cash from the pledges receivable to be received more than one year in the future, the promises to give revenue and the receivable are discounted for the time value of money.

#### Donated Items

The value of donated materials, services, small equipment, inventory, and collection items has been recorded in the financial statements as contributions based upon the fair market value of the goods received at the time of the donation.

Employees of the College operate the Museum. In the years ended March 31, 2011 and 2010, the Museum reimbursed the College for the salary of the part-time museum store buyer position and additional hours required of the business services coordinator, and the associate curator/registrar position. The College also provides use of facilities for the Museum, as well as other miscellaneous supplies and services. These items are all recognized as in-kind operating contributions and operating expenses.

## Income Taxes

The Museum is an organization exempt from taxation under Section 501(c)(3) of the Internal Revenue Code and is generally not subject to federal or state income taxes. However, the Museum is subject to income taxes on any net income that is derived from a trade of business, regularly carried on, and not in furtherance of the purpose for which the Museum is granted exemption. No income tax provision has been recorded as the net income, if any, from any unrelated trade or business, in the opinion of management, is not material to the basic financial statements taken as a whole.

Management has evaluated its tax positions taken for all open tax years and has not identified any uncertain tax positions. The 2007, 2008, and 2009 tax years are open and subject to examination by the Internal Revenue Service (IRS). The Museum is not currently under audit nor has the Museum been contacted by the IRS.

#### Use Of Estimates

The preparation of financial statements in accordance with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

#### Subsequent Events Evaluation

For the year ended March 31, 2011, management evaluated subsequent events for potential recognition and disclosure through the report date, the date the financial statements were available to be issued. Management determined there were no subsequent events that require disclosure.

## Note C - Investments In Certificates Of Deposit

At March 31, 2011, the Museum's certificates of deposit consist of two certificates totaling \$129,797. Each of the certificates is insured by the Federal Deposit Insurance Corporation (FDIC). The certificates carry original maturity dates of 14 months with annual percentage rates of 1.25%. The certificates are not rated by S&P or Moody's.

During the year ended March 31, 2010, the Museum transferred \$76,486 from a matured certificate of deposit to a business money-market account. The Museum did not have any funds invested in certificates of deposit at March 31, 2010.

The following risks apply to the Museum's certificates of deposit:

Interest rate risk: The risk that changes in interest rates will adversely affect the fair value of the investment.

Credit risk: The risk that an insurer or other counterparty to an investment will not fulfill its obligations. Certain obligations of the U.S. Government or those explicitly guaranteed by the U.S. Government are considered not have credit risk.

Concentration of credit risk: The risk of loss associated with lack of diversification. From time to time, the Museum may have cash balances in excess of FDIC insured limits. Management believes the risk of loss is remote.

Custodial credit risk - the risk that in the event of the failure of the counterparty, the value of investment or collateral securities in the possession of an outside party will not be recoverable. Exposure to custodial credit risk related to investments that are held by someone other than the Museum and not registered in their name. The Museum does not have any investments subject to custodial credit risk.

## Note D - Pledge Receivable

Pledge receivable consists of a promise from an organization within the Tampa Bay area. Management evaluated the pledge receivable for collectability. As of March 31, 2011, management believes the entire balance is collectable. Expected receipts are as follows at March 31, 2011:

Due in less than one year	\$ 1,000
Due in one to five years	5,000
Due in more than five years	3,000
Gross pledge receivable	9,000
Less discount to present value	(1,565)
Net pledge receivable	\$ 7,435

#### Note E - Collection Items

Collection items activity is as follows for the year ended March 31, 2011:

		Balance						Balance
	_Ar	oril 1, 2010	Α	ccessions	Deaco	cessions	M	arch 31, 2011
Miscellaneous artwork	\$	548,337	\$	42,600	\$	-	\$	590,337
Photographs		14,550		4,500		-		19,650
Prints		315,140		191,710		-		506,850
	\$	878,027	\$	238,810	\$	-	\$ 1	1,116,837

## Note F - Accounts Payable

During 2011, a prior period accounts payable omission was discovered. A liability and corresponding expense should have been recorded in prior year financial statements for images protected by copyright laws pertaining to the rights of artists. The copyright and licensing fees for five images covering the period, January 18, 2002 through April 25, 2010, totaling \$9,330; a \$5,000 fee required in 2008 for the five year period through 2012 was owed to reproduce and display *Guernica*; and an additional estimated amount of \$2,000 for a copyright fee for one image not yet invoiced. The total \$16,330 has been recorded in the current period, increasing the current year's operating loss.

## Note G - Related-Party Transactions

The Museum is related to the College by virtue of its primary purpose, which is to engage in activities to foster and promote all aspects of the art spectra for the benefit of the College, its students, and the general public.

The College provides the space for the Museum to operate without charge. Management estimates fair market value of the annual rental payments, including utilities, to be approximately \$50,000 for each of the years ended March 31, 2011 and 2010. The College also provided the employees to operate the Museum at an estimated cost of \$557,000 and \$539,000 for the years ended March 31, 2011 and 2010, respectively. The Museum reimbursed the College approximately \$18,000 and \$17,000 for the years ended March 31, 2011 and 2010, respectively, for the salary of the museum store buyer. In 2010, the Museum took responsibility for additional hours required of the business services coordinator and the associate curator/registrar, and reimbursed the College \$24,300 and \$10,000, respectively, in 2011, and \$10,000 and \$4,800, respectively, in 2010. Reimbursement was also made to the College for adjunct instructor's salaries for approximately \$500 in 2011. The College provided other miscellaneous services and supplies in estimated amounts of \$17,000 and \$22,000 for the years ended March 31, 2011 and 2010, respectively, and small equipment in estimated amounts of \$1,800 and \$5,400 for the years ended March 31, 2011 and 2010, respectively. During the year ended March 31, 2010, the Foundation also contributed proceeds of \$7,350 from noncollection artwork sold in the museum store to the Museum.

The Foundation has permanently loaned The Leepa-Rattner-Gentle art collection to the College for \$1. The College provided the insurance for the collection until 2010. Starting in 2010, the Foundation was responsible for the insurance on the art collection at a cost of approximately \$20,000 per year. The College has, in turn, loaned the collection to the Museum.

The Foundation transferred ownership of 173 prints accessioned from the Canadian Print Collection to the Museum. The board of trustees of the College, the board of directors of the Foundation, and the board of directors of the Museum approved this transaction. The fair market value of the 173 Canadian Prints by various artists was approximately \$187,600 and the prints are to be insured by the Museum.

For the years ended March 31, 2011 and 2010, the Museum reimbursed the College approximately \$23,000 and \$24,000, respectively, for the cost of the insurance on the accessioned collection items, traveling exhibitions, and liability insurance.

The Museum has an endowed fund within the Foundation valued at \$2.1 million.

#### Note H - In-Kind Contributions And Donated Items

In-kind contributions are included in contributions in the Statement of Revenues, Expenses, and Change in Net Assets. The majority of in-kind contributions are from the College. The remainder of in-kind contributions is from individuals or corporations. Management estimates that the fair value of items donated to the Museum consist of the following for the years ended March 31:

	2011	2010
Contributions of artwork	\$ 238,810	\$ 37,915
In-kind operating contributions from the College		
Small equipment	1,778	5,406
Materials and supplies	17,430	22,356
Personnel	556,835	539,038
Facilities	50,400	49,980
	626,443	616,780
Contributed Foundation artwork (noncollection)	-	7,350
In-kind operating contributions from others	300,303	101,840
Total in-kind operating contributions	926,746	725,970
	\$1,165,556	\$ 763,885

## Note I - Oversight By St. Petersburg College

As a direct support organization, the Museum is subject to the policies and procedures of the College. All contributions to the Museum ultimately benefit the College. Accordingly, the Museum, for reporting purposes, is considered a governmental not-for-profit organization subject to reporting under the GASB and is reported as a component unit of the College.

## Note J - Net Assets Restricted By Donors - Expendable

Net assets restricted by donors - expendable were available for the following purposes at March 31:

	2011	2010
Art Haven project	\$ 18,298	\$ 9,790
Adopt a masterpiece program	53,779	2,062
Accounts receivable	4,650	4,528
Pledges receivable	7,435	-
Educational program	13,353	-
	\$ 97,515	\$ 16,380

#### Note K - Unrestricted Net Assets

Net assets designated by the board as of March 31, 2011 and 2010 include a gift received in June 2009 in the amount of \$88,488. The board voted to restrict the use of this gift until 2013. The interest earned on the principal of this gift may be used by the Museum.

## Note L - Functional Distribution Of Expenses

The operating expenses on the Statement of Revenues, Expenses, and Change in Net Assets are presented in the natural classifications. Below are those same expenses presented in functional classifications. The functional classification is assigned to a department based on the nature of the activity, which represents the material portion of the activity attributable to the department. The operating expenses of the Museum are allocated to the following functional departments:

Administration - includes the costs of operating the Museum offices, including gathering, processing, and maintaining financial and legal information.

Fundraising - includes the costs associated with the direct solicitation of contributions to the Museum.

Program - includes the costs associated with the operation of the Museum, including exhibitions, preservation of collections, education, etc.

The functional classification of expenses is summarized as follows for the year ended March 31:

	2	2011		2010
Fundraising				
Advertising	\$	70,000	\$	28,095
Personnel services	;	55,684		53,904
Special events	:	22,523		6,641
Other	;	30,644		32,375
Total fundraising	1	78,851		121,015
Program services				
Exhibitions	;	25,019		17,831
Education		16,378		16,756
Facilities and utilities		45,360		44,982
Personnel services	3	89,784		377,326
Supplies and equipment		16,035		20,567
Other	2	50,164		100,464
Total program services	7	42,740		577,926
Administrative				
Insurance		23,087		23,953
Personnel services	1	11,367		107,807
Other		83,328		54,240
Total administrative	2	17,782		186,000
	\$1,1	39,373	\$	884,941

When an expense is incurred for purposes for which both restricted and unrestricted resources are available, the Museum's policy is to apply restricted resources first.



## Gregory, Sharer & Stuart, P.A.

Certified Public Accountants and Business Consultants

# Independent Auditor's Report On Internal Control Over Financial Reporting And On Compliance And Other Matters Based On An Audit Of Financial Statements Performed In Accordance With Government Auditing Standards

Board of Directors The Leepa-Rattner Museum of Art, Inc. Tarpon Springs, Florida

We have audited the financial statements of the business-type activities of The Leepa-Rattner Museum of Art, Inc. as of and for the year ended March 31, 2011, which collectively comprise The Leepa-Rattner Museum of Art, Inc.'s basic financial statements and have issued our report thereon dated July 21, 2011. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

#### Internal Control Over Financial Reporting

In planning and performing our audit, we considered The Leepa-Rattner Museum of Art, Inc.'s internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the basic financial statements, but not for the purpose of expressing an opinion on the effectiveness of The Leepa-Rattner Museum of Art Inc.'s internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of The Leepa-Rattner Museum of Art, Inc.'s internal control over financial reporting.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A *material weakness* is a deficiency, or combination of deficiencies in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be deficiencies, significant deficiencies, or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.

#### Compliance And Other Matters

As part of obtaining reasonable assurance about whether The Leepa-Rattner Museum of Art, Inc.'s financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

This report is intended solely for the information and use of the board of directors and management of The Leepa-Rattner Museum of Art, Inc. and is not intended to be and should not be used by anyone other than these specified parties.

Gregory, Sharer & Stuart, P.A.

Drugery Stones + Stunt, P.A.

St. Petersburg, Florida July 21, 2011

## The Leepa-Rattner Museum Of Art, Inc.

Report To The Board Of Directors

July 25, 2011



## Gregory, Sharer & Stuart, P.A.

Certified Public Accountants and Business Consultants

Board of Directors The Leepa-Rattner Museum of Art, Inc. Tarpon Springs, Florida

We are pleased to present this report related to our audit of the financial statements of The Leepa-Rattner Museum of Art, Inc. (Museum) for the year ended March 31, 2011 on which we issued our report dated July 21, 2011. This report summarizes certain matters required by professional standards to be communicated to you in your oversight responsibility for The Leepa-Rattner Museum of Art, Inc.'s financial reporting process.

This report is intended solely for the information and use of the finance committee, board of directors, and management of The Leepa-Rattner Museum of Art, Inc. and is not intended to be and should not be used by anyone other than these specified parties. It will be our pleasure to respond to any questions you have regarding this report. We appreciate the opportunity to continue to be of service to The Leepa-Rattner Museum of Art, Inc.

Gregory, Sharer & Stuart, P.A.

Drugery Shows + Stust, P.A.

St. Petersburg, Florida

July 25, 2011

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Representation Letter	

# The Leepa-Rattner Museum of Art, Inc. Required Communications Year Ended March 31, 2011

Statement on Auditing Standards No. 114 requires the auditor to communicate certain matters to keep those charged with governance adequately informed about matters related to the financial statement audit that are, in our professional judgment, significant and relevant to the responsibilities of those charged with governance in overseeing the financial reporting process. The following summarizes these communications.

Area	Comments
Aica	Comments

## Auditor's Responsibility Under Professional Standards

**Accounting Practices** 

States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States has been described to you in our engagement letter dated December 13, 2010.

Our responsibility under auditing standards generally accepted in the United

#### Adoption of, or Change in, Accounting Policies

Management has the ultimate responsibility for the appropriateness of the accounting policies used by the Museum.

We did not identify any new accounting policies affecting the Museum in 2011

An upcoming GASB statement that may affect the Museum is:

Statement No. 62, Codification of Accounting and Financial Reporting Guidance Contained in Pre-November 30, 1989 FASB and AICPA Pronouncements - effective for periods beginning after December 15, 2011 (the Museum's March 31, 2013 year end). The objective of this statement is to incorporate into the GASB's authoritative literature certain accounting and financial reporting guidance that is included in the following pronouncements issued on or before November 30, 1989, which does not conflict with or contradict GASB pronouncements:

- Financial Accounting Standards Board Statements and Interpretations
- o Accounting Principles Board Opinions
- Accounting Research Bulletins of the American Institute of Certified Public Accountants Committee on Accounting Procedure

This Statement will supersede Statement No. 20, Accounting and Financial Reporting for Proprietary Funds and Other Governmental Entities That Use Proprietary Fund Accounting, thereby eliminating the election provided in that Statement for enterprise funds and business-type activities to apply post-November 30, 1989 FASB Statements and Interpretations that do not conflict with or contradict GASB pronouncements.

#### Significant or Unusual Transactions

We did not identify any significant or unusual transactions or significant accounting policies in controversial or emerging areas for which there is a lack of authoritative guidance or consensus.

# The Leepa-Rattner Museum of Art, Inc. Required Communications Year Ended March 31, 2011

Area	Comments	
	Alternative Treatments Discussed with Management	
	We did not discuss with management any alternative treatments within generally accepted accounting principles for accounting policies and practices related to material items during the current audit period.	
Management's Judgments and Accounting Estimates	Summary information about the process used by management in formulating particularly sensitive accounting estimates and about our conclusions regarding the reasonableness of those estimates is in the attached "Summary of Accounting Estimates."	
Audit Adjustments	Professional standards require us to accumulate all known and likely misstatements identified during the audit, other than those that are trivial, and communicate them to the appropriate level of management.	
	One audit adjustment was made which decreased the 2011 net assets by \$808.	
Uncorrected Misstatements	During the course of our audit we noted no uncorrected misstatements that were required to be reported.	
Disagreements with Management	We encountered no disagreements with management over the application of significant accounting principles, the basis for management's judgments on any significant matters, the scope of the audit, or significant disclosures to be included in the financial statements.	
Consultations with Other Accountants	We are not aware of any consultations management had with other accountants about accounting or auditing matters.	
Significant Issues Discussed with Management	No significant issues arising from the audit were discussed or were the subject of correspondence with management.	
Difficulties Encountered in Performing the Audit	We did not encounter any difficulties in dealing with management during the audit.	
Certain Written Communications Between Management and Our Firm	Copies of certain written communications between our firm and the management of the Museum are attached as Exhibit A.	

# The Leepa-Rattner Museum of Art, Inc. Summary Of Accounting Estimates Year Ended March 31, 2011

Accounting estimates are an integral part of the preparation of financial statements and are based upon management's current judgment. The process used by management encompasses their knowledge and experience about past and current events and certain assumptions about future events. You may wish to monitor throughout the year the process used to compute and record these accounting estimates. The following describes the significant accounting estimates reflected in the Museum's March 31, 2011 financial statements:

Area	Accounting Policy and Estimation Process	Comments
Value of Museum Store Inventory	The basis of determining the value of museum store inventory is cost less any downward adjustments to market value. Management estimates that no market adjustments are necessary.	We evaluated the key factors and assumptions used and determined that the estimate is reasonable in relation to the financial statements taken as a whole.
Collectability of Receivables	Management considers the receivables to be collectible based on prior experience with customers. Accordingly, no allowance for uncollectible accounts is recorded.	We evaluated the key factors and assumptions used and determined that the estimate is reasonable in relation to the financial statements taken as a whole.
Discount Rate Used for Pledge Receivable	Management used a discount rate of 4% when determining the present value of pledges that are not expected to be collected within the year.	We evaluated the key factors and assumptions used and determined that the estimate is reasonable in relation to the financial statements taken as a whole.
Value of Collection Items and Other Assets	The value of collection items is based upon the fair value of the asset at the time of donation. Fair value is determined by using the documented value per a certified art appraiser provided by donor or a comparable value per auction records for the artist using attributes such as media, size, and date of sale.	We evaluated the key factors and assumptions used and determined that the estimate is reasonable in relation to the financial statements taken as a whole.
Value of In-Kind Contributions	The value of donated materials and supplies, services, and facilities based upon the estimated fair value of the contributions received. Fair value is determined by the amount of expense incurred by St. Petersburg College (College) for in-kind contributions provided by the College and by the estimated cost/value of any other in-kind contributions received.	We evaluated the key factors and assumptions used and determined that the estimate is reasonable in relation to the financial statements taken as a whole.
Basis of Allocation of Functional Expenses	The allocation of indirect expenses (such as salaries) is based upon management's estimate of the time spent by personnel in various roles.	We evaluated the key factors and assumptions used and determined that the estimate is reasonable in relation to the financial statements taken as a whole.





# Gregory, Sharer & Stuart, P.A.

December 13, 2010

R. Lynn Whitelaw The Leepa-Rattner Museum of Art, Inc. PO Box 13489 St. Petersburg, FL 33733 Richard H. Caton, CPA M. Timothy Farrell, CPA Thomas H. Gregory, CPA Robert L. Ingham, CPA Troy Kimbrough, CPA James G. Newman, CPA Paula D. Popovich, CPA Larry W. Sharer, CPA Byron C. Smith, CPA Charles L. Stuart, CPA Richard G. Ulrich, CPA Carlos R. Vila, CPA

Dear Mr. Whitelaw:

This letter is to explain our understanding of the arrangements for the services we are to perform for The Leepa-Rattner Museum of Art, Inc. (a component unit of St. Petersburg College). We ask that you confirm this understanding.

#### **Audit Services**

We will perform audits of the financial statements of the business-type activities of The Leepa-Rattner Museum of Art, Inc. (the Museum) as of and for the years ending March 31, 2011, 2012, 2013, 2014, and 2015. We understand that the financial statements will be prepared in accordance with accounting principles generally accepted in the United States of America. The objective of an audit of financial statements is to express an opinion on those statements.

We are responsible for forming and expressing an opinion about whether the financial statements that have been prepared by management with the oversight of the board of directors-are presented fairly, in all material respects, in conformity with accounting principles generally accepted in the United States of America.

We will conduct the audits in accordance with auditing standards generally accepted in the United States of America and Government Auditing Standards issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable, rather than absolute, assurance about whether the financial statements are free of material misstatement whether caused by error or fraud. Accordingly, a material misstatement may remain undetected. Also, an audit is not designed to detect errors or fraud that is immaterial to the financial statements. The determination of abuse is subjective; therefore, Government Auditing Standards do not expect us to provide reasonable assurance of detecting abuse.

An audit of financial statements also includes obtaining an understanding of the Museum and its environment, including its internal control, sufficient to assess the risks of material misstatement of the financial statements, and to design the nature, timing, and extent of further audit procedures. An audit is not designed to provide assurance on internal control or to identify significant deficiencies or material weaknesses. However, we will communicate to management and the board of directors any significant deficiencies or material weaknesses that become known to us during the course of the audits.

We will also communicate to the board of directors (a) any fraud involving senior management and fraud (whether caused by senior management or other employees) that causes a material misstatement of the financial statements that becomes known to us during the audits, (b) any fraud, illegal acts, violations of provisions of contracts or grant agreements, and abuse that we become aware of during the audits (unless they are clearly inconsequential), (c) any disagreements with management and other serious difficulties encountered in performing the audits, and (d) various matters related to the Museum's accounting policies and financial statements.

In addition to our reports on the Museum's financial statements, we will also issue the following reports or types of reports:

- Reports on internal control related to the financial statements and on compliance and other matters. We will report on any noncompliance which could have a material effect on the financial statements.
- Management letters required by Chapter 10.650, Rules of the Auditor General.

The Leepa-Rattner Museum of Art, Inc. December 13, 2010 Page 2

Our reports on internal control will include any significant deficiencies and material weaknesses in controls of which we become aware as a result of obtaining an understanding of internal control and performing tests of internal control consistent with requirements of the standards and circulars identified above. Our reports on compliance matters will address material errors, fraud, abuse, violations of compliance requirements, and other responsibilities imposed by federal and state statutes and regulations and assumed by contracts; and any federal or state grant, entitlement, or loan program questioned costs of which we become aware, consistent with requirements of the standards and circulars identified above.

Accounting standards generally accepted in the United States provide for certain required supplementary information (RSI), such as management's discussion and analysis (MD&A), to accompany The Leepa-Rattner Museum of Art, Inc.'s financial statements. As part of our engagement, we will apply certain limited procedures to The Leepa-Rattner Museum of Art, Inc.'s RSI. These limited procedures will consist principally of inquiries of management regarding the methods of measurement and presentation, which management is responsible for affirming to us in its representation letter. Unless we encounter problems with the presentation of the RSI or with procedures relating to it, we will disclaim an opinion on it. The following RSI is required by generally accepted accounting principles and will be subjected to certain limited procedures, but will not be audited:

Management's Discussion and Analysis

### The Museum's Responsibilities

Management is responsible for the financial statements, including the selection and application of accounting policies, adjusting the financial statements to correct material misstatements, and for making all financial records and related information available to us. Management is responsible for providing us with a written management representation letter confirming certain representations made during the course of our audits of the financial statements and affirming to us that it believes the effects of any uncorrected misstatements aggregated by us during the current engagement and pertaining to the latest period presented are immaterial, both individually and in the aggregate, to the financial statements taken as a whole.

Management is responsible for establishing and maintaining effective internal control over financial reporting and for informing us of all significant deficiencies and material weaknesses in the design or operation of such controls of which it has knowledge.

Management is responsible for identifying and ensuring that the Museum complies with the laws and regulations applicable to its activities, and for informing us about all known material violations of such laws or regulations. In addition, management is responsible for the design and implementation of programs and controls to prevent and detect fraud, and for informing us about all known or suspected fraud affecting the Museum involving management, employees who have significant roles in internal control, and others where the fraud could have a material effect on the financial statements. Management is also responsible for informing us of its knowledge of any allegations of fraud or suspected fraud affecting the Museum received in communications from employees, former employees, analysts, regulators, or others.

The board of directors is responsible for informing us of its views about the risks of fraud within the Museum, and its knowledge of any fraud or suspected fraud affecting the Museum.

During the course of our engagement, we may accumulate records containing data that should be reflected in the Museum's books and records. The Museum will determine that all such data, if necessary, will be so reflected. Accordingly, the Museum will not expect us to maintain copies of such records in our possession.

The assistance to be supplied by the Museum's personnel, including the preparation of schedules and analyses of accounts, will be discussed and coordinated with you. The timely and accurate completion of this work is an essential condition to our completion of the audits and issuance of our audit reports.

The Leepa-Rattner Museum of Art, Inc. December 13, 2010 Page 3

#### Other Terms of our Engagement

Because Gregory, Sharer & Stuart, P.A. will rely on the Museum and its management and board of directors to discharge the forgoing responsibilities, the Museum holds harmless and releases Gregory, Sharer & Stuart, P.A., its shareholders and employees from all claims, liabilities, losses, and costs arising in circumstances where there has been a knowing misrepresentation by a member of the Museum's management which has caused, in any respect, Gregory, Sharer & Stuart, P.A.'s breach of contract or negligence. This provision shall survive the termination of this arrangement for services.

Our fees for the services described in this letter are based on our standard hourly rates and will be as follows for each of the years ending March 31, 2011, 2012, 2013, 2014, and 2015:

	<b>A</b> ı	nnual Fee
Financial and compliance audit	\$	11,000
Form 990 preparation		2,700
	\$	13,700

Direct expenses are estimated to be \$500 per year. Our invoices will be rendered as work progresses and are payable on presentation. In accordance with our firm policies, work may be suspended if your account becomes 90 days or more overdue and will not be resumed until your account is paid in full. If we elect to terminate our services for nonpayment, you will be obligated to compensate us for all time expended and to reimburse us for all out-of-pocket expenditures through the date of termination. A service charge of 1.25% monthly, 15% annual rate, will be added to any invoices which are over 30 days old.

In the event we are requested or authorized by the Museum or are required by government regulation, subpoena, or other legal process to produce our documents or our personnel as witnesses with respect to our engagements for the Museum, the Museum will, so long as we are not a party to the proceeding in which the information is sought, reimburse us for our professional time and expenses, as well as the fees and expenses of our counsel, incurred in responding to such requests.

The working papers for this engagement are the property of Gregory, Sharer & Stuart, P.A. However, you acknowledge and grant your assent that representatives of the cognizant or oversight agency or their designee, other government audit staffs, and the U.S. Government Accountability Office shall have access to the audit working papers upon their request; and that we shall maintain the working papers for a period of at least three years after the date of the report, or for a longer period if we are requested to do so by the cognizant or oversight agency. Access to requested workpapers will be provided under the supervision of Gregory, Sharer & Stuart, P.A. audit personnel and at a location designated by our Firm.

From time to time and depending upon the circumstances, we may use third-party service providers to assist us in providing professional services to you. In such circumstances, it may be necessary for us to disclose confidential client information to them. We enter into confidentiality agreements with all third-party service providers and we are satisfied that they have appropriate procedures in place to prevent the unauthorized release of your confidential information to others.

If circumstances arise relating to the condition of your records, the availability of appropriate audit evidence, or indications of a significant risk of material misstatement of the financial statements because of error, fraudulent financial reporting, or misappropriation of assets which in our professional judgment prevent us from completing the audits or forming an opinion, we retain the unilateral right to take any course of action permitted by professional standards, including declining to express an opinion or issue a report, or withdrawal from the engagement.

We will prepare the Museum's Form 990 for the years ending March 31, 2011, 2012, 2013, 2014, and 2015 from information provided by you. Our work in connection with the preparation of the tax returns does not include any procedures designed to discover defalcations or other irregularities, should any exist. The returns will be prepared solely from information provided to us without verification by us.

The Leepa-Rattner Museum of Art, Inc. December 13, 2010 Page 4

The two overarching principles of the independence standards of the Government Auditing Standards issued by the Comptroller General of the United States provide that management is responsible for the substantive outcomes of the work, and therefore, has a responsibility and is able to make any informed judgment on the results of the services described above. Accordingly, the Museum agrees to the following:

- You will be accountable and responsible for overseeing the tax services.
- The Museum will establish and monitor the performance of the tax services to ensure that they meet management's objectives.
- The Museum will make any decisions that involve management functions related to the tax services and accepts full responsibility for such decisions.
- The Museum will evaluate the adequacy of services performed and any findings that result.

In accordance with Government Auditing Standards, a copy of our most recent peer review report is enclosed for your information.

The Leepa-Rattner Museum of Art, Inc. and Gregory, Sharer & Stuart, P.A. agree that no claim arising out of services rendered pursuant to this agreement shall be filed more than two years after the date of the audit report issued by Gregory, Sharer & Stuart, P.A. or the date of this arrangement letter if no report has been issued. The Leepa-Rattner Museum of Art, Inc. waives any claim for punitive damages. Gregory, Sharer & Stuart, P.A.'s liability for all claims, damages and costs of The Leepa-Rattner Museum of Art, Inc. arising from this engagement is limited to the amount of fees paid by The Leepa-Rattner Museum of Art, Inc. to Gregory, Sharer & Stuart, P.A. for the services rendered under this arrangement letter.

This letter constitutes the complete and exclusive statement of agreement between Gregory, Sharer & Stuart, P.A. and The Leepa-Rattner Museum of Art, Inc., superseding all proposals, oral or written, and all other communications, with respect to the terms of the engagement between the parties.

If this letter defines the arrangements as the Museum understands them, please sign and return it to us.

Gregory, Sharer & Stuart, P.A.

Richard H. Caton, CPA

RHC/pf

The foregoing letter fully describes our understanding and is accepted by us.

R. Lvnn Whitelaw



July 21, 2011

Gregory, Sharer & Stuart, P.A. 100 Second Avenue South Suite 600 St. Petersburg, Florida 33701

In connection with your audits of the statements of net assets of The Leepa-Rattner Museum of Art, Inc. (a component unit of St. Petersburg College) (Museum) as of March 31, 2011 and 2010 and the related statements of revenues, expenses, and change in net assets and cash flows for the years then ended, we confirm, we are responsible for the fair presentation in the financial statements named above in conformity with accounting principles generally accepted in the United States of America.

Certain representations in this letter are described as being limited to matters that are material. Items are considered material, regardless of size, if they involve an omission or misstatement of accounting information that, in light of surrounding circumstances, makes it probable that the judgment of a reasonable person relying on the information would be changed or influenced by the omission or misstatement.

We confirm, to the best of our knowledge and belief, as of July 21, 2011, the following representations made to you during your audits.

- 1. The financial statement referred to above are fairly presented in conformity with accounting principles generally accepted in the United States of America.
- 2. We have made available to you all:
  - a. Financial records and related data.
  - b. Minutes of the meetings of directors and committees of directors or summaries of actions of recent meetings for which minutes have not yet been prepared.
- 3. We have no knowledge of fraud or suspected fraud affecting the Museum involving:
  - a. Management.
  - b. Employees who have significant roles in the internal control.
  - c. Others where the fraud could have a material effect on the financial statements.
- 4. We acknowledge our responsibility for the design and implementation of programs and controls to provide reasonable assurance that fraud is prevented and detected.
- 5. We have no knowledge of any allegations of fraud or suspected fraud affecting the Museum received in communications from employees, former employees, regulators, or others.
- 6. We are aware of no significant deficiencies, including material weaknesses, in the design or operation of internal controls that could adversely affect the Museum's ability to record, process, summarize, and report financial data.

- 7. There have been no communications from regulatory agencies concerning noncompliance with, or deficiencies in, financial reporting practices.
- 8. We have no plans or intentions that may materially affect the carrying value or classification of assets. In that regard:
  - a. The Museum has no significant amounts of idle property and equipment.
  - b. The Museum has no plans or intentions to discontinue any significant services or activities.
  - c. Provision has been made to reduce all investments, intangibles, and other assets which have permanently declined in value to their realizable values.
  - d. Long-lived assets, including intangibles, which are impaired or to be disposed of, have been recorded at the lower of their cost or fair value.
- 9. The works of art collection and similar assets are held for public exhibition, education, or research in furtherance of public service rather than financial gain. The Museum is responsible for the protection, care, and preservation of its collections, which are appropriately protected, cared for, and preserved in order to maintain the cultural aesthetic and historical value.
- 10. The following have been properly recorded and/or disclosed in the financial statements:
  - a. Related-party relationships, transactions and related amounts receivable or payable including sales, purchases, loans, transfers, leasing arrangements, and guarantees, all of which have been recorded in accordance with the economic substance of the transactions.
  - b. Guarantees, whether written or oral, under which the Museum is contingently liable.
  - c. Arrangements with financial institutions involving compensating balances or other arrangements involving restrictions on cash balances.
  - d. Lines of credit or similar arrangements.
  - e. Amounts of contractual obligations for construction and/or purchase of real property, equipment, other assets and intangibles.
  - f. All liabilities which are subordinated to any other actual or possible liabilities of the Museum.
  - g. All significant estimates and material concentrations known to management that are required to be disclosed in accordance with the Risks and Uncertainties Topic of the FASB Accounting Standards Codification. Significant estimates are estimates at the balance sheet date that could change materially within the next year. Concentrations refer to volumes of business, revenues, available sources of supply, or markets for which events could occur that would significantly disrupt normal finances within the next year.
  - h. Assets and liabilities measured at fair value in accordance with the Fair Value Measurements and Disclosures Topic of the FASB Accounting Standards Codification.
  - i. Concentrations of credit risk.
  - j. All recordable contributions, by appropriate net asset class.
  - k. Conditional promises to give.
  - 1. Reclassifications between net asset classes.
  - m. Allocations of functional expenses based on reasonable basis.
  - n. Composition of assets in amounts needed to comply with all donor restrictions.
  - o. The fair value of financial instruments.
  - p. All current and deferred assets and liabilities related to the accounting for income taxes. Additionally, we have evaluated the tax positions under the two-step approach for recognition and measurement of uncertain tax positions required by the Income Taxes Topic of the FASB Accounting Standards Codification.

- 11. We are responsible for making the accounting estimates included in the financial statements. Those estimates reflect our judgment based on our knowledge and experience about past and current events and our assumptions about conditions we expect to exist and courses of action we expect to take. In that regard, adequate provisions have been made:
  - a. To reduce receivables, including contributions, to their estimated net collectable amounts.
  - b. For environmental clean up obligations.
  - c. For amounts held for others under agency agreements.

#### 12. There are no:

- a. Material transactions that have not been properly recorded in the accounting records underlying the financial statements.
- b. Violations or possible violations of laws or regulations whose effects should be considered for disclosure in the financial statements or as a basis for recording a loss contingency. In that regard, we specifically represent that we have not been designated as, or alleged to be, a "potentially responsible party" by the Environmental Protection Agency in connection with any environmental contamination.
- c. Other material liabilities or gain or loss contingencies that are required to be accrued or disclosed by the Contingencies Topic of the FASB Accounting Standards Codification.
- 13. We are not aware of any pending or threatened litigation, claims or assessments or unasserted claims or assessments that our lawyers has advised us are required to be accrued or disclosed in the financial statements in accordance with the Contingencies Topic of the FASB Accounting Standards Codification.
- 14. The Museum has satisfactory title to all owned assets.
- 15. We have complied with all aspects of contractual agreements, grants, and donor restrictions that would have a material effect on the financial statements in the event of noncompliance. In connection therewith, we specifically represent that we are responsible for determining that we are not subject to the requirements of the Single Audit Act and OMB Circular No. A-133, because we have not received, expended, or otherwise been the beneficiary of the required amount of federal awards during the period of this audit.
- 16. In considering the disclosures that should be made about risks and uncertainties, we have concluded that the following are required:
  - a. From time to time the Museum may have cash or investment balances in excess of Federal Deposit Insurance Corporation (FDIC) or Securities Investor Protection Corporation (SIPC) limits, as appropriate.
- 17. The preparation of financial statements in accordance with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Examples of such estimates include.
  - a. The value of donated materials, services, small equipment, inventory and collections has been recorded in the financial statements as contributions based upon the fair market value of the goods and services received.
- 18. We have received a determination from the Internal Revenue Service (IRS) that we are exempt from federal income taxes as a Section 501(c)(3) not-for-profit corporation, and we have complied with the IRS regulations regarding this exemption.

- 19. No events or transactions other than those disclosed in the financial statements have occurred subsequent to the statement of net assets date and through the report date that would require adjustment to, or disclosure in, the financial statements.
- 20. During the course of your audits, you may have accumulated records containing data which should be reflected in our books and records. All such data have been so reflected. Accordingly, copies of such records in your possession are no longer needed by us.

In connection with your audits, conducted in accordance with Government Auditing Standards, we confirm:

- 21. We are responsible for:
  - a. Compliance with the laws, regulations, and provisions of contracts and grant agreements applicable to The Leepa-Rattner Museum of Art, Inc.
  - b. Establishing and maintaining effective internal control over financial reporting.
- 22. We have identified and disclosed to you:
  - a. All laws, regulations, and provisions of contracts and grant agreements that have a direct and material effect on the determinations of financial statement amounts or other financial data significant to audit objectives.
  - b. Violations (and possible violations) of laws, regulations, and provisions of contracts and grant agreements whose effects should be considered for disclosure in the auditor's report on noncompliance.
- 23. We have a process to track the status of audit findings and recommendations.
- 24. We have identified for you previous financial audits, attestation engagements, performance audits, or other studies related to the objectives of the audit being undertaken and the corrective action taken to address significant findings and recommendations.
- 25. In regards to the Form 990 preparation services performed by you, we have:
  - a. Made all management decisions and performed all management functions.
  - b. Designated a management-level individual with suitable skill, knowledge, or experience to oversee the services.
  - c. Evaluated the adequacy and results of the services performed.
  - d. Accepted responsibility for the results of the services.
  - e. Established and maintained internal controls, including monitoring ongoing activities.

The Leepa-Rattner Museum of Art, Inc.

Cristina McCormack, Business Services Coordinator

restina McCornack

ictoria Cooke, Director

# 593733512 08/05/2011 9:40 AM Form

Department of the Treasury Internal Revenue Service

# **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

► The organization may have to use a copy of this return to satisfy state reporting requirements.

Open to Public Inspection

Α	For the 2010 ca	endar year, or tax year beginning $04/01/10$ , and ending $03/31/1$	.1	_	
В	Check if applicable:	C Name of organization		D Emp	loyer identification number
	Address change	The Leepa-Rattner Museum of Art Inc			
	Name change	Doing Business As	T	59	-3733512
	Initial return	Number and street (or P.O. box if mail is not delivered to street address)	Room/suite		hone number
Ī	Terminated	P.O. Box 1545		72	7-712-5203
	Amended return	City or town, state or country, and ZIP + 4  Tarpon Springs  FL 34688			500.015
	'	Tarpon Springs FL 34688  F Name and address of principal officer:		<b>G</b> Gross red	ceipts\$ 530,917
	Application pending	Victoria Cooke	H(a) Is this a g	roup return for	affiliates? Yes X No
		P.O. Box 1545	H(b) Are all a	ffiliates inclu	ided? Yes No
		Tarpon Springs FL 34688	l l		list. (see instructions)
ı	Tax-exempt status				
J		ww.spcollege.edu/central/museum	H(c) Group e	xemption nu	ımber 🕨
K	Form of organization:	X Corporation Trust Association Other ▶ L	Year of formation: 2		M State of legal domicile: FL
F	art I Su	mmary			
		scribe the organization's mission or most significant activities:			
ě	See	Schedule O			
Activities & Governance		•••••			
ern		· · · · · · · · <u>· · · ·</u> · · · · · · ·			
Š	2 Check thi	s box $lacktriangle$ if the organization discontinued its operations or disposed of more than 25	5% of its net asse	ets.	
æ	3 Number of	of voting members of the governing body (Part VI, line 1a)		3	17
ies	4 Number	of independent voting members of the governing body (Part VI, line 1b)		4	15
ΪŽ	5 Total nun	nber of individuals employed in calendar year 2010 (Part V, line 2a)		. 5	12
Acı	6 Total num	nber of volunteers (estimate if necessary)		6	98
	7a Total unre	elated business revenue from Part VIII, column (C), line 12		7a	776
	<b>b</b> Net unrel	ated business taxable income from Form 990-T, line 34		. 7b	0
	9 Contribut	one and grants (Part VIII line 1h)	Prior Yea		Current Year
ne	6 Continbut	ons and grants (Part VIII, line 1h)		4,832	405,955
Revenue	9 Program 10 Investment	service revenue (Part VIII, line 2g)		4,205 4,660	74,582
æ	11 Other roy	nt income (Part VIII, column (A), lines 3, 4, and 7d) enue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)		3,296	2,322 -23,141
	12 Total reve	enue – add lines 8 through 11 (must equal Part VIII, column (A), line 12)		5,993	459,718
		definition are an extended (DeathY and an (A) it and a	25	3,993	439,710
	l	paid to or for members (Part IX, column (A), lines 1–3)			
"		other compensation, employee benefits (Part IX, column (A), lines 5–10)			
penses		nal fundraising foos (Part IV, column (A), line 11c)			
per	<b>b</b> Total fund	Iraising expenses (Part IX, column (D), line 25) ▶			
Ĕ		enses (Part IX, column (A), lines 11a-11d, 11f-24f)	168	3,978	189,344
		enses. Add lines 13–17 (must equal Part IX, column (A), line 25)	······································	3,978	189,344
	19 Revenue	less expenses. Subtract line 18 from line 12		3,015	270,374
Vet Assets or and Balances			Beginning of Curr	ent Year	End of Year
sset	20 Total asse	ets (Part X, line 16)	1,304	1,441	1,583,404
et A	21 Total liabi	ities (Part X, line 26)		L,722	40,311
	22 Net asset	s or fund balances. Subtract line 21 from line 20	1,272	2,719	1,543,093
************	·····	nature Block	*		
Ur	der penalties of pe	rjury, I declare that I have examined this return, including accompanying schedules and statements, and	d to the best of my	knowledge a	and belief, it is
tru	e, correct, and con	plete. Declaration of preparer (other than officer) is based on all information of which preparer has any	knowledge.	·····	
Sig	1 .	anatura of afficer		Nata	
ler					***************************************
		pe or print name and title			
aid	,	Preparer's signature	Date	Check	if PTIN
	aror -			self-em	ployed
•	Only Firm's na	ne D	Fii	rm's EIN	
10::	Firm's add		Pr	ione no.	/ <u>.</u>
ay	THE ITO UISCUSS	this return with the preparer shown above? (see instructions)			X Yes No

	n 990 (2010) The Leepa-Rattner Museum of Art Inc 59-3733512	Page 2
Pε	art III Statement of Program Service Accomplishments	
	Check if Schedule O contains a response to any question in this Part III	<b>X</b>
1	Briefly describe the organization's mission:  See Schedule O	
-	Jee Deficiency	
	***************************************	
2	Did the organization undertake any significant program services during the year which were not listed on the	***************************************
	prior Form 990 or 990-EZ?	Yes X No
	If "Yes," describe these new services on Schedule O.	
3	Did the organization cease conducting, or make significant changes in how it conducts, any program	
	services?	Yes X No
	If "Yes," describe these changes on Schedule O.	
4	Describe the exempt purpose achievements for each of the organization's three largest program services by expenses. Section	
	501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to	
	others, the total expenses, and revenue, if any, for each program service reported.	
<u> </u>	(Code: ) (Expenses \$ 30,552 including grants of \$ ) (Revenue \$	34,440
	(Code: )(Expenses \$ 30,552 including grants of \$ ) (Revenue \$ Jtilize the museum to enhance the education, educational enjoyment	23.7.330 )
a	desthetic experience of members of the local community, its studen	ta and
11	'all who pass through its doors."	us and
	······································	
	•	
	· · · · · · · · · · · · · · · · · · ·	
	(Code: ) (Expenses \$ 57,371 including grants of \$ ) (Revenue \$	
r	The museum collects, preserves and displays works of artistic meri- reflect the influences and cultural concerns of Abraham Rattner, E Sentle, Allen Leepa and other related artists of the 20th century.	sther
		***************************************
lc	(Code: ) (Expenses \$ including grants of \$ ) (Revenue \$	)
	·	
	······	******
	······	
	······································	* * * * * * * * * * * * * * * * * * * *
	······································	******
	***************************************	
	***************************************	
ď	Other program services. (Describe in Schedule O.)	
	(Expenses \$ including grants of \$ ) (Revenue \$	)
10	Total program service expenses > 97 923	

		<b></b>	Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes,"			
2	complete Schedule A	1	X	<del> </del>
2 3	Is the organization required to complete Schedule B, Schedule of Contributors? (see instructions)	2	X	ļ
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to		l	
4	candidates for public office? If "Yes," complete Schedule C, Part I  Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h)	3	<del> </del>	X
•	election in effect during the tay year? If "Yea" complete Schodule C. Dort II	١.		x
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues,	4		┼≏
Ū	assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C,			
	Part III	5		х
6	Did the organization maintain any donor advised funds or any similar funds or accounts where donors have	-	<del> </del>	1
	the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes,"			
	complete Schedule D, Part I	6		x
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,	1	<b> </b>	
	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		x
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes,"		<b></b>	<del>                                   </del>
	complete Schedule D, Part III	8	x	
9	Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part			
	X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes,"			
	complete Schedule D, Part IV	9		Х
10	Did the organization, directly or through a related organization, hold assets in term, permanent, or quasi-			
	endowments? If "Yes," complete Schedule D, Part V	10		X
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI,			
	VII, VIII, IX, or X as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes,"			
	complete Schedule D, Part VI	11a		X
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more			
	of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		X
С	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more			
	of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		X
ď	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets			
	reported in Part X, line 16? If "Yes," complete Schedule D, Part IX	11d	X	ļ
e	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	X	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses		7.5	
100	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	X	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI, XII, and XIII		~	
ь		12a	X	
J	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional	401		v
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	12b		X
14a	Did the organization maintain an office, employees, or agents outside of the United States?	13		X
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising,	14a		<u> </u>
-	business, and program service activities outside the United States? If "Yes," complete Schedule F, Parts I and IV	14b		X
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any	140		21
	organization or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV	15		X
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance			
	to individuals located outside the United States? If "Yes," complete Schedule F, Parts III and IV	16		x
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on			
	Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	17	J	X
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on			
	Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18	x	
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a?		<del></del>	
	If "Yes," complete Schedule G, Part III	19		x
20a	Did the organization operate one or more hospitals? If "Yes," complete Schedule H	20a		X
b	If "Yes" to line 20a, did the organization attach its audited financial statements to this return? Note. Some			
	Form 990 filers that operate one or more hospitals must attach audited financial statements (see instructions)	20b	İ	

		T	Yes	No
21	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations			
	in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	<u> </u>	х
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States			
	on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		Х
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the			
	organization's current and former officers, directors, trustees, key employees, and highest compensated			
	employees? If "Yes," complete Schedule J	23		X
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than			
	\$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b	l		
	through 24d and complete Schedule K. If "No," go to line 25	24a		X
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		<u> </u>
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year			İ
	to defease any tax-exempt bonds?	24c		
đ	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		<u> </u>
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction			
	with a disquallfied person during the year? If "Yes," complete Schedule L, Part I	25a		X
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior		Ì	
	year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ?			
	If "Yes," complete Schedule L, Part I	25b		X
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or			
	disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		X
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee,			
	substantial contributor, or a grant selection committee member, or to a person related to such an individual?			
	If "Yes," complete Schedule L, Part III	27		X
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L,		A A	1900
	Part IV instructions for applicable filing thresholds, conditions, and exceptions):		100	ga u
a	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		X
ь	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete			
	Schedule L, Part IV	28b		X
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof)			
	was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		X
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29	X	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified			
0.4	conservation contributions? If "Yes," complete Schedule M	30	Х	
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N,			
	Part I	31		X
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes,"			
20	complete Schedule N, Part II	32		X
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations			
	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33		X
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III,			
25	IV, and V, line 1	34	X	7.
35	Is any related organization a controlled entity within the meaning of section 512(b)(13)?	35		X
а	Did the organization receive any payment from or engage in any transaction with a			
	controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R,		l	
26	Part V, line 2  Yes X No			
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable		l	37
27	related organization? If "Yes," complete Schedule R, Part V, line 2	36		X
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization			
	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R,			3.5
20	Part VI	37		X
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and	_	<b>.</b>	
	19? Note. All Form 990 filers are required to complete Schedule O	38	X	

Form 990 (2010) The Leepa-Rattner Museum of Art Inc 59-3733512 Statements Regarding Other IRS Filings and Tax Compliance Check if Schedule O contains a response to any question in this Part V X No Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable 19 Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners? 1c Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return 2a If at least one is reported on line 2a, did the organization file all required federal employment tax returns? х 2b Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file. (see instructions) Did the organization have unrelated business gross income of \$1,000 or more during the year? За X If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O 3b 4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)? X If "Yes," enter the name of the foreign country: ▶ See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts. Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? X Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? b X 5b If "Yes" to line 5a or 5b, did the organization file Form 8886-T? 6a Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible? X If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? Organizations that may receive deductible contributions under section 170(c). Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor? X 7a If "Yes," did the organization notify the donor of the value of the goods or services provided? X Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282? X 7c Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? X Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? 7f If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? 7g If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? 8 Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year? Sponsoring organizations maintaining donor advised funds. Did the organization make any taxable distributions under section 4966? 9a Did the organization make a distribution to a donor, donor advisor, or related person? b 10 Section 501(c)(7) organizations. Enter: Initiation fees and capital contributions included on Part VIII, line 12 а 10a Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b 11 Section 501(c)(12) organizations. Enter: Gross income from members or shareholders а Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.) 12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? 12a Section 501(c)(29) qualified nonprofit health insurance issuers. 13 Is the organization licensed to issue qualified health plans in more than one state? 13a Note. See the instructions for additional information the organization must report on Schedule O. Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans 13b

Enter the amount of reserves on hand Did the organization receive any payments for indoor tanning services during the tax year?

If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O

14a

X

Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions. Check if Schedule O contains a response to any question in this Part VI X

	ction A. Governing Body and Management				Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year	1a	17			
b	Enter the number of voting members included in line 1a, above, who are independent	1b	15			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with					190
	any other officer, director, trustee, or key employee?			2		X
3	Did the organization delegate control over management duties customarily performed by or under the direct					
	supervision of officers, directors or trustees, or key employees to a management company or other person?					X
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?			. 4		X
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	<i></i>		5		X
6	Does the organization have members or stockholders?			6		X
7a	Does the organization have members, stockholders, or other persons who may elect one or more members					
	of the governing body?			7a		X
ь	Are any decisions of the governing body subject to approval by members, stockholders, or other persons?			7b		X
8	Did the organization contemporaneously document the meetings held or written actions undertaken during				100	95.8
	the year by the following:					
a	The governing body?			8a	X	
b	Each committee with authority to act on behalf of the governing body?			8b	X	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at					
8	the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	<u> </u>		9	L	X
Sec	tion B. Policies (This Section B requests information about policies not required by the Ir	iterna	l Heven	ue Cod	1	
100	Dogs the organization have local chapters branches as affiliated				Yes	No
10a	Does the organization have local chapters, branches, or affiliates?			10a		X
ь	If "Yes," does the organization have written policies and procedures governing the activities of such					
11a	chapters, affiliates, and branches to ensure their operations are consistent with those of the organization?		• • • • • • • • • • • • • • • • • • • •	10b		
IIa	Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form?				v	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990.			11a	X	
12a	Does the organization have a written conflict of interest policy? If "No," go to line 13			10-	v	
b	Are officers, directors or trustees, and key employees required to disclose annually interests that could give			12a	X	
-	rise to conflicts?			125	x	
c	Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes,"			12b	Λ	
•	describe in Schedule O how this is done			120	x	
13	Does the organization have a written whistleblower policy?			12c	X	
14	Does the organization have a written document retention and destruction policy?	• • • • • • •		14	X	
15	Did the process for determining compensation of the following persons include a review and approval by	• • • • • •	• • • • • • • • • • •	14	18.000	
	independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?				12.8	
а	The organization's CEO, Executive Director, or top management official			15a	х	
b	Other officers or key employees of the organization			15b	X	
	If "Yes" to line 15a or 15b, describe the process in Schedule O. (See instructions.)			.55		WE'N
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement					
	with a taxable entity during the year?			16a		x
ь	If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its					
	participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the					
	organization's exempt status with respect to such arrangements?			16b		
Sec	tion C. Disclosure					
17	List the states with which a copy of this Form 990 is required to be filed ▶ FL	•••••				***************************************
18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s o	nly) ava	ailable			
	for public inspection. Indicate how you make these available. Check all that apply.	-				
	Own website X Another's website X Upon request					
19	Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interesting the conflict of interesting the conflict of interesting the conflict of the conflict	st polic	y,			
	and financial statements available to the public.	•	-			
20	State the name, physical address, and telephone number of the person who possesses the books and records of th	е				
	organization: ► Cristina McCormack 600 E Klosterman Ro					

Tarpon Springs

727-712-5203

FL 34689

# Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII

X

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations. List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

Check this box if neither the orga	nization nor any	/ rela	ted o	orgar	niza	ions	com	pensated any current office	er, director, or trustee.	
(A)	(B)				C)			(D)	(E)	(F)
Name and Title	Average hours per					that a	oply)	Reportable compensation	Reportable compensation from	Estimated amount of
	week (describe	or director	Institutional trustee	Officer	Key employee	angle de	orn	from	related	other
	hours for	ecto	L tio	er	due	est c	er	the organization	organizations (W-2/1099-MISC)	compensation from the
	related organizations	ra	nal tr		loye	mg		(W-2/1099-MISC)		organization and related
	in Schedule	stee	ete.			Dens				organizations
	O)		ď	ľ		Highest compensated employee				·
(1) Jonathan Steele										
Director	1.00	X						0	110,149	18,550
(2) Lynn F. Pierson										
Chairman	2.00	X	1					0	0	0
(3) Ann Larsen		M								
Director	1.00	X						0	0	0
(4) Beverley Billiri										
Director	1.00	X				<u> </u>		0	0	0
(5) Candice Hennessy										
Director	1.00	X	<u> </u>					0	0	0
(6) Evelyn Bilirakis	7 00	l					1		_	
Director	1.00	X						0	0	0
(7) Evelyn Follit Director	1 00		7 (							
(8) Gary Zino	1.00	X				$\vdash$		0	0	0
Director	1.00	X								
(9) Helen Gilbart	1.00	Δ.		_				0	0	0
Director	1.00	X								•
(10) Joani Kelter	1.00	<u>A</u>				-		0	0	0
Director	1.00	х								•
(11) John G. Thompson		^				$\vdash$	$\dashv$	0	0	0
Director	, Esq. 1.00	х						0	ام	0
(12) Lila Kumar	1.00							V	0	0
Director	1.00	x						o	ol	0
(13) Ralph Melick			$\dashv$	$\dashv$						U
Director	1.00	х					l	ol	o	0
(14) William Schumach	er			$\neg \dagger$			$\dashv$	- Y	<u> </u>	<u> </u>
Director	1.00	x						o	o	0
(15) Edward C Hoffman							$\neg$			
Vice Chair	1.00	x						0	0	0
(16) Maria Edmonds				$\dashv$		$\neg \dagger$	$\neg \dagger$			
Director	1.00	x						ol	o	0
DAA			L	L			L			Farm 990 (2010)

Form 990 (20 <b>1</b> 0) The	Leepa-Rattner	Museum of	Art Inc	59-3733512

Pa	rt VII	Section A. Officers,	Directors, Trus	tees	, Ke	y Em	plo	yees	, and	Highest Compensated E	mployees (continued)	, 4,90
	No	(A) me and Title	(B)	Don	itian	(checl	C)	ha4 a-	ادماسم	(D)	(E)	(F)
	INA	ne and the	Average hours per				·····			Reportable compensation	Reportable compensation from	Estimated amount of
			week (describe	divid	stitut	Officer	Key employee	nplo	Former	from the	related organizations	other compensation
			hours for related	ctor tr	ional		nploy	yee yee	~	organization (W-2/1099-MISC)	(W-2/1099-MISC)	from the organization
			organizations in Schedule	Individual trustee or director	Institutional trustee		/ee	npen				and related organizations
			O)	"	8			Highest compensated employee				
(17)	Victo	ria Cooke		<del> </del>	<u> </u>				<del>                                     </del>			
Dir	ector	& Secretary	2.00	x		х				0	0	o
		nn Whitelaw										
		rector Woods	2.00			X			_	92,531	0	16,888
	asurei		2.00			x				0	77,586	14,882
(20)												
(21)												
(22) .	• • • • • • • • • • • • • • • • • • • •											
(23)												
									-			
(24)												
<b>(25)</b> .												
(26)												
		~~~~	····									
(27)												
(28)											7-14-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1	
1b	Sub-tota									92,531	187,735	50,320
		m continuation sheet			n A				•	32,331	107,733	30,320
<u>d</u>		d lines 1b and 1c)								92,531	187,735	50,320
2						hose	liste	d ab	ove	) who received more than \$	\$100,000 in	
	reportable	e compensation from	the organization	<u> </u>	1							Yes No
3	Did the o	rganization list any for	rmer officer, dire	ctor	or tru	ustee	, ke	y em	ploy	ee, or highest compensate	d	
4	employee	on line 1a? If "Yes," o	complete Sched	ule J	for s	such	indiv	vidua	il	and other compensation fr	Ab -	3 X
**										and other compensation fr mplete Schedule J for such		
_	individual	I										4 X
5										unrelated organization or i	ndividual	5 X
	ion B. Inc	lependent Contracto	rs									
1	Complete	this table for your five ation from the organiz	e highest compe- ation.	nsate	ed in	depe	ende	nt co	ntra	ctors that received more th	an \$100,000 of	
			(A) pusiness address	***************************************						Descript	(B) tion of services	(C) Compensation
						***************************************						
								$\dashv$				
							***************************************					
	·····											
		ber of independent co		_						listed above) who		
	received r	more than \$100,000 in	compensation f	rom	the c	orgar	nizati	ion 🕨	<u> </u>		0	

# Form 990 (2010) The Leepa-Rattner Museum of Art Inc 59-3733512

Pa	ırt V	Statement of Reve	enue		(A)	(B) Related or	(C)	<b>(D)</b> Revenue
					Total revenue	exempt function	Unrelated business revenue	excluded from tax under sections
ts ts	1a	Federated campaigns	1a			revenue		512, 513, or 514
L L	ь	Membership dues	1b					
s, g amo	С	Fundraising events	1c	80,415				
git	d	Related organizations	1d	241,619				
έĒ	е	Government grants (contributions)	1e					
tion s	f	All other contributions, gifts, grants,						
ip of		and similar amounts not included above	1f	83,921				
Contributions, gifts, grants and other similar amounts	g	Noncash contributions included in lines 1a	a-1f: \$	265,862				
	h	Total. Add lines 1a-1f			405,955			
Program Service Revenue				Busn. Code				
eve	2a			711130				
ě	b		es	711130				
Ξ	C					11,731		
S	ď	Rental		531110	300			300
yran	e	Attach						
õ		All other program service reve			74 500			
		Total. Add lines 2a-2f			74,582			Alimentaria
	3	Investment income (including			2 222			
		and other similar amounts) Income from investment of tax			2,322			2,322
	4 5		•					
	3	Royalties(i) Real	·····	(ii) Personal			TENY ATTENDED	
	6a	Gross Rents	<u> </u>	(ii) i Ciscilai				
	b	Less: rental exps.	·		A STREET			
	c	Rental inc. or (loss)						
	ď	Net rental income or (loss)	I					
	7a	Gross amount from (i) Securities	s	(ii) Other				
		sales of assets other than inventory						
	b							
l		basis & sales exps.						
İ	С	Gain or (loss)						
	ď	Net gain or (loss)		<b>&gt;</b>				
		Gross income from fundraising ever						
		(not including \$ 80,	415					
ě		of contributions reported on line 1c).						
Œ		See Part IV, line 18	. a	9,824				
Other Revenu	b	Less: direct expenses		49,600				
١	¢	Net income or (loss) from fund	raising even	its , , , , ,	-39,776			
	9a	Gross income from gaming activities						
		See Part IV, line 19	. a					
		Less: direct expenses	b					
		Net income or (loss) from game	ing activities	·			and any	
	10a	Gross sales of inventory, less						
		returns and allowances	1	38,143				
		Less: cost of goods sold	. ь	21,599				
-	С	Net income or (loss) from sales			16,544		776	15,768
F	110	Miscellaneous Revenue		Busn. Code	0.1			
	11a b	Misc Revenue		1 1	91			91
	C	***************************************						
	_	All other revenue						
		Total. Add lines 11a-11d			91			
		Total revenue. See instructions			459,718	74,282	776	10 401
——L		. C.u. TOTOMO. OGG HISHUGHUN	<u> </u>	<u>F</u> 1	400,140	77,404	776	18,481

# Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

	All other organizations mus	(A)	(B)	(C)	(D)
	o not include amounts reported on lines 6b, , 8b, 9b, and 10b of Part VIII.	Total expenses	Program service	Management and	Fundraising
1	Grants and other assistance to governments and		expenses	general expenses	expenses
•	organizations in the U.S. See Part IV, line 21		Ì		
2	Grants and other assistance to individuals In				
-	the U.S. See Part IV, line 22				
3	Grants and other assistance to governments,				
J	organizations, and individuals outside the				
	U.S. See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors,			<u></u>	
J	trustees, and key employees				
6	Compensation not included above, to disqualified				
Ü	persons (as defined under section 4958(f)(1)) and				
	persons described in section 4958(c)(3)(B)				
7	Other salaries and wages				
8	Pension plan contributions (include section 401(k)				
9	and section 403(b) employer contributions)				
9	Other employee benefits				
10	Pauroli tayes				
11	Payroll taxes Fees for services (non-employees):				
'' a					
b	Management Legal				
c	Accounting	15,170		15,170	
d	Lobbying			10/1/0	
e	Professional fundraising services. See Part IV, line 17			THE DISCUSSION OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF THE PARTY OF	
f	Investment management fees				
g	Other				
12	Advertising and promotion	10,635	10,635		
13	Office expenses	678		678	
14	Information technology				
15	Royalties	16,355		16,355	
16	Occupancy				
17	Travel	1,040	1,040		
18	Payments of travel or entertainment expenses				
	for any federal, state, or local public officials				
19	Conferences, conventions, and meetings	1,595	1,595		
20	Interest				
21	Payments to affiliates				
22	Depreciation, depletion, and amortization				
23	Insurance	23,087		23,087	
24	Other expenses. Itemize expenses not covered				
	above (List miscellaneous expenses in line 24f. If				
	line 24f amount exceeds 10% of line 25, column				
	(A) amount, list line 24f expenses on Schedule O.)				
а	Personnel Services	42,410		42,410	
b	Museum Education	31,377	31,377		
C	Development Expenses	24,399	24,399		
ď	Miscellaneous	14,125	10,404	3,721	
e	Freight	8,473	8,473		
f	All other expenses	100 244	07.000	101-405	
25	Total functional expenses. Add lines 1 through 24f	189,344	87,923	101,421	0
26	Joint costs. Check here ► if following SOP 98-2 (ASC 958-720). Complete this line		ĺ		
	only if the organization reported in column				
	(B) joint costs from a combined educational				
DAA	campaign and fundraising sollcitation	<u> </u>			Form 990 (2010)

F	art )	K Balance Sheet			
********			<b>(A)</b> Beginning of year		(B) End of year
	1	Cash—non-interest bearing	9,747	1	5,290
	2	Savings and temporary cash investments	379,547	2	288,299
	3	Pledges and grants receivable, net		3	7,435
	4	Accounts receivable, net	8,128	4	6,142
	5	Receivables from current and former officers, directors, trustees, key			
		employees, and highest compensated employees. Complete Part II of			
	i	Schedule L		5	
	6	Receivables from other disqualified persons (as defined under section			
		4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing			
		employers and sponsoring organizations of section 501(c)(9) voluntary			
S		employees' beneficiary organizations (see instructions)		6	
Assets	7	Notes and loans receivable, net		7	
158	8	Inventories for sale or use	11,492	8	12,104
4	9	Prepaid expenses and deferred charges		9	
	10a	Land, buildings, and equipment: cost or		103 3	
		other basis. Complete Part VI of Schedule D 10a			
	b	Less: accumulated depreciation 10b		10c	
	11	Investments—publicly traded securities		11	
	12	Investments—other securities. See Part IV, line 11		12	
	13	Investments—program-related. See Part IV, line 11		13	
	14	Intangible assets		14	
	15	Other assets. See Part IV, line 11	895,527	15	1,264,134
	16	Total assets. Add lines 1 through 15 (must equal line 34)	1,304,441	16	1,583,404
	17	Accounts payable and accrued expenses	1,948	17	17,694
	18	Grants payable		18	
	19	Deferred revenue	29,774	19	22,617
	20	Tax-exempt bond liabilities		20	
es	21	Escrow or custodial account liability. Complete Part IV of Schedule D		21	
Liabilities	22	Payables to current and former officers, directors, trustees, key			
<u>ä</u>		employees, highest compensated employees, and disqualified persons.			
Ë		Complete Part II of Schedule L		22	
	23	Secured mortgages and notes payable to unrelated third partles		23	
	24	Unsecured notes and loans payable to unrelated third parties		24	
	25	Other liabilities. Complete Part X of Schedule D		25	
	26	Total liabilities. Add lines 17 through 25	31,722	26	40,311
S		Organizations that follow SFAS 117, check here ▶ X and complete			
ĕ		lines 27 through 29, and lines 33 and 34.		2.7	
<u>=</u>	27	Unrestricted net assets	1,256,339	27	1,445,578
ä	28	Temporarily restricted net assets	16,380	28	97,515
nd	29	Permanently restricted net assets		29	
Ŧ		Organizations that do not follow SFAS 117, check here ▶ and			
ō		complete lines 30 through 34.			
S	30	Capital stock or trust principal, or current funds		30	
Se	31	Paid-in or capital surplus, or land, building, or equipment fund		31	
As	32	Retained earnings, endowment, accumulated income, or other funds		32	
Net Assets or Fund Balances	33	Total net assets or fund balances	1,272,719	33	1,543,093
	34	Total liabilities and net assets/fund balances	1,304,441	34	1,583,404

Form **990** (2010)

orn	n 990 (2010) The Leepa-Rattner Museum of Art Inc 59-3733512			Pac	ge <b>12</b>
	art XI Reconciliation of Net Assets				
	Check if Schedule O contains a response to any guestion in this Part XI				П
1	Total revenue (must equal Part VIII, column (A), line 12)	1	4!	59,	718
2	Total expenses (must equal Part IX, column (A), line 25)	2			344
3	Revenue less expenses. Subtract line 2 from line 1	3			374
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	1,27		
5	Other changes in net assets or fund balances (explain in Schedule O)	5			
6	Net assets or fund balances at end of year. Combine lines 3, 4, and 5 (must equal Part X, line 33,				
	column (B))	6	1,54	43.	093
Pa	art XII Financial Statements and Reporting				***************************************
	Check if Schedule O contains a response to any question in this Part XII				
		<u> </u>		Yes	No
1	Accounting method used to prepare the Form 990: Cash X Accrual Other		100		NO.
	If the organization changed its method of accounting from a prior year or checked "Other," explain in			E.M.	121816
	Schedule O.		4 2 3 3 3		
2a	Were the organization's financial statements complled or reviewed by an independent accountant?		2a		x
b		•••••	2b	X	
C	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight				
	of the audit, review, or compilation of its financial statements and selection of an independent accountant?		2c	х	
	If the organization changed either its oversight process or selection process during the tax year, explain in				100
	Schedule O.	1		300	1116
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were			23	
	issued on a separate basis, consolidated basis, or both:		200	175	
	X Separate basis Consolidated basis Both consolidated and separate basis		1-77	11500	
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in			Î	
	the Single Audit Act and OMB Circular A-133?		3a		х
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the			-1	
	required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits.		. 3b		

# SCHEDULE A (Form 990 or 990-EZ)

Public Charity Status and Public Support
Complete if the organization is a section 501(c)(3) organization or a section

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► See separate instructions.

2010

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization

The Leepa-Rattner Museum of Art Inc

▶ Attach to Form 990 or Form 990-EZ.

Employer identification number 59-3733512

P	art	Reas	son for Public Charity	Status (All organizations	s must o	complet	e this	part.) :	See in	nstructi	ions.		
The	orga	nization is not	t a private foundation becaus	se it is: (For lines 1 through 11, o	check only	one box.	)						
1		A church, co	onvention of churches, or ass	sociation of churches described	in section	170(b)(1	)(A)(i).						
2		A school des	scribed in section 170(b)(1)(	A)(ii). (Attach Schedule E.)									
3		A hospital or	r a cooperative hospital servi	ce organization described in se	ction 170	(b)(1)(A)(i	ii).						
4				d in conjunction with a hospital				(1)(A)(ii	i). Enter	r t <b>h</b> e hos	spital's name		
		city, and stat							•		•		
5		An organizat	tion operated for the benefit	of a college or university owned	or operat	ed by a go	vernme	ntal unit	describ	ed in			
			(b)(1)(A)(iv). (Complete Part		•	, ,							
6				overnmental unit described in <b>s</b>	ection 17	0(b)(1)(A)	(v).				4		
7				substantial part of its support fro				om the	general	public			
	L		section 170(b)(1)(A)(vi). (C		3				90	, pase			
8				I <b>70(b)(1)(A)(vi)</b> . (Complete Part	11.)								
9	X			1) more than 33 1/3% of its supp		contributio	ns. men	hershin	fees a	ind ares	s		
	L			npt functions—subject to certain						~		,	
				nd unrelated business taxable in									
				0, 1975. See section 509(a)(2).			•						
10				exclusively to test for public safe									
11	П			exclusively for the benefit of, to			, , , ,	to carry	out the				
	L			ed organizations described in s									
				he type of supporting organizati									
		a Type	F	c Type III-Function			d		e III–Ot	ther			
е		By checking		anization is not controlled direct	, ,								
				er than one or more publicly sup									
		or section 50								, , , ,	,		
f		If the organiz	ation received a written dete	ermination from the IRS that it is	a Type I,	Type II, or	Type III	suppor	ting				
			, check this box						Ū				
g		Since Augus	t 17, 2006, has the organiza	tion accepted any gift or contrib	ution from	any of the							• ——
		following pe				•							
		(i) A person	n who directly or indirectly co	ontrols, either alone or together	with perso	ns descrit	oed in (ii	) and				Yes	No
		(iii) belo	w, the governing body of the	supported organization?			,	,			11g(i		
		(ii) A family	member of a person describ	ped in (i) above?							11g(ii		
		(iii) A 35% c	controlled entity of a person of	described in (i) or (ii) above?							11g(i		
h				he supported organization(s).		* * * * * * * * * *							
(i)	Name	e of supported	(ii) EIN	(iii) Type of organization	(iv) Is the	organization	(v) Did y	ou notify	(vi)	Is the	(vii) Ar	nount of	
	orga	anization		(described on lines 1-9		isted in your		nization in	organizat			port	
				above or IRC section (see instructions))	governing	document?		of your port?		ized in the S.?			
				(coo mondonomo),	Yes	No	Yes	No	Yes	No			
A)											******		
B)												***************************************	
C)											<del></del>		
D)													
E)													
								17.75					

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule A (Form 990 or 990-EZ) 2010

Schedule A (Form 990 or 990-EZ) 2010 The Leepa-Rattner Museum of Art Inc 59-3733512

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi) (Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Sec	tion A. Public Support			111			
Cale	ndar year (or fiscal year beginning in) ▶	(a) 2006	<b>(b)</b> 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
1	Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")			<u>n</u>			
2	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3	The value of services or facilities furnished by a governmental unit to the organization without charge						
4	Total. Add lines 1 through 3				L		
5	The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						
6	Public support. Subtract line 5 from line 4						
Sec	tion B. Total Support						
Cale	ndar year (or fiscal year beginning in)	(a) 2006	<b>(b)</b> 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
7	Amounts from line 4						
8	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
9	Net income from unrelated business activities, whether or not the business is regularly carried on						T 51 1 1
10	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)						
11	Total support. Add lines 7 through 10						
12	Gross receipts from related activities, etc.	(see instructions)				12	
13	First five years. If the Form 990 is for the	organization's first				)(3)	
	organization, check this box and stop here						
Sec	tion C. Computation of Public Su	pport Percent					
14	Public support percentage for 2010 (line 6	, column (f) divided	by line 11, column	ı (f))		14	%
15	Public support percentage from 2009 Sche						%
16a	33 1/3% support test-2010. If the organize	zation did not chec	k the box on line 13	3, and line 14 is 33	3 1/3% or more, che	eck this	
	box and stop here. The organization quali	fies as a publicly s	upported organizat	on			<b>&gt;</b>
b	33 1/3% support test-2009. If the organize	zation did not chec	k a box on line 13 d				
	check this box and stop here. The organiz	ation qualifies as a	a publicly supported	organization			<b>&gt;</b>
17a	10%-facts-and-circumstances test-2010						
	10% or more, and if the organization meets	s the "facts-and-cir	cumstances" test, o	check this box and	l <b>stop here.</b> Explain	in	
	Part IV how the organization meets the "fac-	cts-and-circumstar	ices" test. T <b>h</b> e orga	nization qualifies	as a publicly suppor	rted	
	organization						<b>&gt;</b>
b	10%-facts-and-circumstances test-2009						
	15 is 10% or more, and if the organization	meets the "facts-a	nd-circumstances"	test, check this bo	x and stop here.		
	Explain in Part IV how the organization me	ets the "facts-and-	circumstances" tes	t. The organization	qualifies as a publ	icly	
	supported organization			•	•	•	▶ □
18	Private foundation. If the organization did	not check a box o	n line 13, 16a, 16b,	17a, or 17b, chec	k this box and see		
	instructions						<b>&gt;</b>

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II.) If the organization fails to qualify under the tests listed below, please complete Part II.)

Sec	etion A. Public Support	y quality diluci	the tests lister	a below, please	complete i a	1011.)				
	ndar year (or fiscal year beginning in) ▶	(a) 2006	<b>(b)</b> 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total			
1	Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")	291,738	212,671	183,690	184,832	405,955				
2	Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose	61,445	121,843	62,595	62,442	84,106	392,431			
3	Gross receipts from activities that are not an unrelated trade or business under section 513				36,482	35,808	72,290			
4	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf									
5	The value of services or facilities furnished by a governmental unit to the organization without charge									
6	Total. Add lines 1 through 5	353,183	334,514	246,285	283,756	525,869	1,743,607			
7a	Amounts included on lines 1, 2, and 3 received from disqualified persons						<b>J</b>			
b	Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year			O						
С	Add lines 7a and 7b									
8	Public support (Subtract line 7c from									
<u></u>	line 6.)						1,743,607			
	tion B. Total Support	(-) 0000	(h) 0007	(-) 0000	4.0.0000	(.) 0010	/D T. I-1			
9	Amounts from line 6	(a) 2006 353,183	<b>(b)</b> 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total			
	***************************************	353,163	334,514	246,285	283,756	525,869	1,743,607			
10a	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	3,667	10,196	5,984	4,660	2,622	27,129			
b	Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975	**************		<b>~</b>						
С	Add lines 10a and 10b	3,667	10,196	5,984	4,660	2,622	27,129			
11	Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on					776	776			
12	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)	90,234	19,801	30,934	1,763		142,732			
13	Total support. (Add lines 9, 10c, 11,						-			
	and 12.)	447,084	364,511	283,203	290,179	529,267	1,914,244			
14	First five years. If the Form 990 is for the c		second, third, four	th, or fifth tax year a	is a section 501(c)	(3)	. [			
<del></del>	organization, check this box and stop here					**********				
	tion C. Computation of Public Su			(5)						
15 16	Public support percentage for 2010 (line 8, Public support percentage from 2009 Sche	column (1) aividea i	by line 13, column	(†))		15	91.09%			
	tion D. Computation of Investmen			<u> </u>			88.50%			
<u> </u>	Investment income percentage for 2010 (lir	······································		column (f))		17	1%			
18	Investment income percentage from 2009 S		line 17			ا مد ا	1%			
19a	33 1/3% support tests—2010. If the organi					<del> </del>				
	17 is not more than 33 1/3%, check this box						<b>▶</b>   <b>X</b>			
b	33 1/3% support tests—2009. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and									
	line 18 is not more than 33 1/3%, check this						▶ □			
20	Private foundation. If the organization did	not check a box on	line 14, 19a, or 19	b, check this box a	nd see instruction:	S	<b>_</b>			

Schedule A (Fo	Supplemental Informatio Part II, line 17a or 17b; ar instructions).	n. Complete this par	t to provide th	ne explanations r	equired by Part II,	line 10;
Part I	II, Line 12 - Oth	er Income Det	ail			
Rent			\$	6,552		
Special	l Events		\$ 13	36,180		
						••••••
					, , , ,	
				***************************************		
			<b>*</b>			
	• • • • • • • • • • • • • • • • • • • •			.,		
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Schedule B (Form 990, 990-EZ, or 990-PF)

Department of the Treasury Internal Revenue Service Name of the organization

# Schedule of Contributors

► Attach to Form 990, 990-EZ, or 990-PF.

OMB No. 1545-0047

**Employer identification number** 

Schedule B (Form 990, 990-EZ, or 990-PF) (2010)

The Leepa-Rattner Museum of Art Inc 59-3733512 Organization type (check one): Filers of: Section: **X** 501(c)( Form 990 or 990-EZ 3 ) (enter number) organization 4947(a)(1) nonexempt charitable trust not treated as a private foundation 527 political organization Form 990-PF 501(c)(3) exempt private foundation 4947(a)(1) nonexempt charitable trust treated as a private foundation 501(c)(3) taxable private foundation Check if your organization is covered by the General Rule or a Special Rule. Note. Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions. General Rule For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. Special Rules For a section 501(c)(3) organization filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), and received from any one contributor, during the year, a contribution of the greater of (1) \$5,000 or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h or (ii) Form 990-EZ, line 1. Complete Parts I and II. For a section 501(c)(7), (8), or (10) organization filing Form 990 or 990-EZ that received from any one contributor, during the year, aggregate contributions of more than \$1,000 for use exclusively for religious, charitable, scientific, literary, or educational purposes, or the prevention of cruelty to children or animals. Complete Parts I, II, and III. For a section 501(c)(7), (8), or (10) organization filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions for use exclusively for religious, charitable, etc., purposes, but these contributions did not aggregate to more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., purpose. Do not complete any of the parts unless the General Rule applies to this organization because it received nonexclusively religious, charitable, etc., contributions of \$5,000 or more during the year Caution. An organization that is not covered by the General Rule and/or the Special Rules does not file Schedule B (Form 990, 990-EZ, or 990-PF), but it must answer "No" on Part IV, line 2 of its Form 990, or check the box on line H of its Form 990-EZ, or on line 2 of its Form 990-PF, to certify that it does not meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF). For Paperwork Reduction Act Notice, see the Instructions for Form 990, 990-EZ, or 990-PF.

Page 1 of 1 of Part I

Name of organization
The Leepa-Rattner Museum of Art Inc

Employer identification number 59-3733512

Part I	Contributors (see instructions)		
(a) No.	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
.1		\$ 15,000	Person X Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c)	(d)
2	Name, address, and zir + 4	Aggregate contributions  \$ 241,619	Person Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
.3		\$ 28,000	Person Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
		\$	Person Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) ⊺ype of contribution
••••		\$	Person Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
		\$	Person Payroll Noncash (Complete Part II if there is a noncash contribution.)

Page 1 of 1 of Part II

Name of organization Employer identification number The Leepa-Rattner Museum of Art Inc 59-3733512 Part II Noncash Property (see instructions) (a) No. (c) (b) (d) from FMV (or estimate) Description of noncash property given Date received Part I (see instructions) Artwork 2 \$ 187,860 03/31/11 (a) No. (c) (b) (d) from FMV (or estimate) Description of noncash property given Date received Part I (see instructions) Artwork 3... 28,000 03/31/11 (a) No. (c) (b) (d) from FMV (or estimate) Description of noncash property given Date received Part I (see instructions) (a) No. (c) (b) (d) from FMV (or estimate) Description of noncash property given Date received Part I (see instructions) (a) No. (c) (b) (d) from FMV (or estimate) Description of noncash property given Date received Part I (see instructions) (a) No. (c) (b) (d) from FMV (or estimate) Description of noncash property given Date received Part I (see instructions)

### SCHEDULE D (Form 990)

Department of the Treasury

# Supplemental Financial Statements

Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.

► Attach to Form 990. ► See separate instructions.

OMB No. 1545-0047

Internal Revenue Service Name of the organization Employer identification number The Leepa-Rattner Museum of Art Inc 59-3733512 Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6. (a) Donor advised funds (b) Funds and other accounts Total number at end of year Aggregate contributions to (during year) 2 Aggregate grants from (during year) 3 Aggregate value at end of year ...... Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7. Purpose(s) of conservation easements held by the organization (check all that apply). Preservation of land for public use (e.g., recreation or education) Preservation of an historically important land area Protection of natural habitat Preservation of a certified historic structure Preservation of open space Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year. Held at the End of the Tax Year a Total number of conservation easements 2a Total acreage restricted by conservation easements c Number of conservation easements on a certified historic structure included in (a) d Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the Number of states where property subject to conservation easement is located Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during the year Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B) (i) and section 170(h)(4)(B)(ii)? In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements. Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" to Form 990, Part IV, line 8. 1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items. b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items: (i) Revenues included in Form 990, Part VIII, line 1 238,810 (ii) Assets included in Form 990, Part X \$ 1,134,337 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items; Revenues included in Form 990, Part VIII, line 1

Assets included in Form 990, Part X.

	edule D (Form 990) 2010 IIIe Leepa-				***************************************	Page 2
	art III Organizations Maintaining (					s (continuea)
3	Using the organization's acquisition, accession collection items (check all that apply):	, and other records, che	ck any of the followin	g that are a significan	t use of its	
а	X Public exhibition	<b>d</b> X Loan	ı or exchange prograr	ns		
b						
c	72	- E3	·	••••		
4	Provide a description of the organization's colle	etions and evoluin how	thou further the erger	nization's avampt pur	ooo in Bort	
•	XIV.	clions and explain now	they turther the organ	nzation's exempt purp	ose in Fan	
_						
5	During the year, did the organization solicit or re					. v
-	assets to be sold to raise funds rather than to be served and Custodial Arrar	e maintained as part of	the organization's co	llection?		Yes X No
Pa	ert IV Escrow and Custodial Arrar	igements. Comple	ete if the organiz	ation answered "	Yes" to Form	990, Part IV,
	line 9, or reported an amoun		······	**************************************		
1a	Is the organization an agent, trustee, custodian	or other intermediary fo	or contributions or oth	er assets not		L
	included on Form 990, Part X?					Yes No
b	If "Yes," explain the arrangement in Part XIV an	d complete the followin	g table:			
						Amount
c	Beginning balance				1c	
d	Additions during the year					
е	Distributions during the year				1e	
f	Ending balance				11	
2a	Did the organization include an amount on Forr	n 990 Part Y line 212				/ Пу <sub>22</sub> Пу
h	If "Yes," explain the arrangement in Part XIV.	11 000, 1 411 71, 11110 21 .				Yes No
	Endowment Funds. Comple	to if organization a	enswered "Ves" t	o Form 990 Par	t IV line 10	
	Lidowinent runus, comple	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years be	ack (e) Four years back
10	Pegipping of year belongs	(a) Current year	(b) i noi year	(C) TWO years back	d) Three years be	ach (e) I our years back
	Beginning of year balance					
	Contributions					
С	Net investment earnings, gains, and					
	losses					
d	Grants or scholarships					
е	Other expenditures for facilities and					
	programs					
f	Administrative expenses			) )		
g	End of year balance					
2	Provide the estimated percentage of the year en	nd balance held as:				
а	Board designated or quasi-endowment ▶	%				
b	Permanent endowment ▶ %					
С	Term endowment ▶ %					
	Are there endowment funds not in the possessi	on of the organization th	nat are held and admi	nistered for the		
	organization by:	on or the organization t	at are riold and dami	raction to the		Yes No
	(i) consolidad acceptantions					
	****					3a(i)
	(ii) related organizations					3a(ii)
	If "Yes" to 3a(ii), are the related organizations list					[3b]
	Describe in Part XIV the intended uses of the or			_		
Pa	rt VI Land, Buildings, and Equipr	***				
	Description of investment	(a) Cost or other basis	(b) Cost or other	''	mulated	(d) Book value
		(investment)	(other)	depre	ciation	
	Land					
b	Buildings	<u></u>				
C	Leasehold improvements				V	
	Equipment					
_	Othor					

Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10(c).)

Schedule D (Form 990) 2010

Schedule D (Form 990) 2010 The Leepa-Rattner Muse		C 59-3/33512 Page
Part VII Investments—Other Securities. See Form 990		
(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation:
		Cost or end-of-year market value
(1) Financial derivatives	•••••••••••••••••••••••••••••••••••••••	
(2) Closely-held equity interests		
(3) Other		
(A)		
(B)		
(C) (D)		
(E)		
(F)		
(G)		
(H)		
(l)		
Total. (Column (b) must equal Form 990, Part X, col. (B) line 12.)		
Part VIII Investments—Program Related. See Form 990	D. Part X. line 13.	
(a) Description of investment type	(b) Book value	(c) Method of valuation:
		Cost or end-of-year market value
(1)		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
(10)		
Total. (Column (b) must equal Form 990, Part X, col. (B) line 13.)		
Part IX Other Assets. See Form 990, Part X, line 15.		
(a) Description		(b) Book value
(1) Collection Items	10	1,116,83
(2) Certificate of Deposit (3) Grand Piano	> 12 months	129,79
		17,50
(4) (E)		
(5)	· · · · · · · · · · · · · · · · · · ·	
(6) (7)	/	
(8)		
(9)		
(10)		
Total. (Column (b) must equal Form 990, Part X, col. (B) line 15.)		1,264,13
Part X Other Liabilities. See Form 990, Part X, line 25	).	
1. (a) Description of liability	(b) Amount	
(1) Federal income taxes		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
(10)		
(11)		
Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.)		

<sup>2.</sup> FIN 48 (ASC 740) Footnote. In Part XIV, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740).

Sche	edule D (Form 990) 2010 The Leepa-Rattner Museum of Art Inc 59-373351	2	Page <b>4</b>
PE	art XI Reconciliation of Change in Net Assets from Form 990 to Audited Financial Statement	ents	
1	Total revenue (Form 990, Part VIII, column (A), line 12)	1	459,718
2	Total expenses (Form 990, Part IX, column (A), line 25)	2	189,344
3	Excess or (deficit) for the year. Subtract line 2 from line 1	3	270,374
4	Net unrealized gains (losses) on investments	4	
5	Donated services and use of facilities	5	
6	Investment expenses	6	
7	Prior period adjustments	7	
8	Other (Describe in Part XIV.)	8	
9	Total adjustments (net). Add lines 4 through 8	9	
10	Excess or (deficit) for the year per audited financial statements. Combine lines 3 and 9	10	270,374
Pa	art XII Reconciliation of Revenue per Audited Financial Statements With Revenue per Retu	ırn	-
1	Total revenue, gains, and other support per audited financial statements	1	1,409,748
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:	TO STATE OF	
а	Net unrealized gains on investments 2a		
b	Donated services and use of facilities 2b 899,694		
c	Recoveries of prior year grants 2c		
d	Other (Describe in Part XIV.) 2d 50,336	TES.	
е	Add lines 2a through 2d	2e	950,030
3	Subtract line 2e from line 1	3	459,718
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:	39	
а	Investment expenses not included on Form 990, Part VIII, line 7b		
b	Other (Describe In Part XIV.)	9 1	
C	Add lines 4a and 4b	4c	
_5_	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)	5	459,718
	rt XIII Reconciliation of Expenses per Audited Financial Statements With Expenses per Re	<u>eturi</u>	
1	Total expenses and losses per audited financial statements	_1_	1,139,374
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:		
а	Donated services and use of facilities 2a 899,694		
b	Prior year adjustments 2b		
C	Other losses 2c		
d	Other (Describe in Part XIV.) 2d 50,336		050 000
e	Add lines 2a through 2d	2e	950,030
3	Subtract line 2e from line 1	3	189,344
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b		
	Other (Describe in Part XIV.)		
	Add lines 4a and 4b	4c	100 244
and the same of the same of	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)	5	189,344
	IN XIV Supplemental Information  olete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2	ıb.	
	v, line 4; Part X, line 2; Part XI, line 8; Part XII, lines 2d and 4b; and Part XIII, lines 2d and 4b. Also complete this part to pro	,	
	dditional information.	vide	
	art III, Line 4 - Collections and Relation to Exempt Purpose		
Tl	ne Museum promotes educational excellence by collecting, pre-	ser	ving, and
d:	isplaying works of art that reflect or support the aesthetic	CC	ncerns of
	oraham Rattner, Esther Gentle, Allen Leepa and other artists		The Museum

commits to excellence in visual arts education, fosters aesthetic, critical

and ethical thinking as a bridge to the future and nurtures interest in

20th century art history.

Part XIV Supplemental Information (continued)

#### Part X - Liability Under FIN 48 Footnote

The Museum is an organization exempt from taxation under Section 501(c)(3) of the Internal Revenue Code and is generally not subject to federal or state income taxes. However, the Museum is subject to income taxes on any net income that is derived from a trade of business, regularly carried on, and not in furtherance of the purpose for which the Museum is granted exemption. No income tax provision has been recorded as the net income, if any, from any unrelated trade or business, in the opinion of management, is not material to the basic financial statements taken as a whole.

Management has evaluated its tax positions taken for all open tax years and has not identified any uncertain tax positions. The 2007, 2008, and 2009 tax years are open and subject to examination by the Internal Revenue Service (IRS). The Museum is not currently under audit nor has the Museum been contacted by the IRS.

Part XI, Line 8 - Reconciliation of Changes - Other		
Museum store expenses	\$	736
Special event expenses	\$	22,548
Non-cash special event expense	\$	27,052
Museum store expenses	\$	-736
Special event expenses	\$	-22,548
Non-cash special event expense	\$	-27,052
Part XII, Line 2d - Revenue Amounts Included in Financia	als - Ot	her
Museum store expenses	\$	736
Special event expenses	\$	22,548

Part XIV Supplemental Information (continued)		Pag
Non-cash special event expense	\$	27,052
Part XIII, Line 2d - Expense Amounts Included	in Financials -	Other
Museum store expenses	\$	736
Special event expenses	\$	22,548
Non-cash special event expense	\$	27,052
•••••••••••••••••••••••••••••••••••••••		
		••••••
	••••••	
•••••••••••••••••••••••••••••••••••••••		

# SCHEDULE G (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

# Supplemental Information Regarding Fundraising or Gaming Activities

Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

Attach to Form 990 or Form 990-EZ. See separate instructions.

OMB No. 1545-0047

Open To Public

Name of the organization Employer identification number The Leepa-Rattner Museum of Art Inc 59-3733512 Fundraising Activities. Complete if the organization answered "Yes" to Form 990, Part IV, line 17. Part Form 990-EZ filers are not required to complete this part. Indicate whether the organization raised funds through any of the following activities. Check all that apply Mail solicitations Solicitation of non-government grants Internet and email solicitations Solicitation of government grants Phone solicitations Special fundraising events In-person solicitations d Did the organization have a written or oral agreement with any individual (Including officers, directors, trustees or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services? If "Yes," list the ten highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization. (iii) Did fund-(i) Name and address of individual (ii) Activity (iv) Gross receipts (v) Amount paid to (vi) Amount paid to raiser have or entity (fundraiser) (or retained by) from activity (or retained by) custody or fundraiser listed in organization control of contributions col. (i) Yes No 10 Total List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or licensing.

Schedule G (Form 990 or 990-EZ) 2010 Fundraising Events. Complete if the organization answered "Yes" to Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List

	events with gre	oss receipts greater than \$	5,000.		
		(a) Event #1	(b) Event #2	(c) Other events	(d) Total avents
<u>o</u>		A Night on Broa (event type)	Cirque du Musee	Stone Crab (total number)	(d) Total events (add col. (a) through col. (c))
Revenue	1 Gross receipts	43,287	40,035	6,917	90,239
	Less: Charitable     contributions     Gross income (line 1 minus)	37,891	35,607	6,917	80,415
	line 2)	5,396	4,428		9,824
	4 Cash prizes			290	290
	5 Noncash prizes	15,709	8,546		24,255
uses	6 Rent/facility costs	***************************************			
Direct Expenses	7 Food and beverages	900	1,200	697	2,797
Direc	8 Entertainment		··· (U)		
	9 Other direct expenses	9,628	10,170	2,460	22,258
		Add lines 4 through 9 ln column (d			49,600 <sub>)</sub> -39,776
P	art III Gaming. Com	plete if the organization ans	swered "Yes" to Form 990,	Part IV, line 19, or rep	orted more
	than \$15,000 c	on Form 990-EZ, line 6a.	(L) D H ( L E ( ) L	· ·	(87.1)
Revenue		(a) Bingo	(b) Pull tabs/instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add col. (a) through col. (c))
Rev	1 Gross revenue				
ses	2 Cash prizes				
Direct Expenses	3 Noncash prizes				
Direct	4 Rent/facility costs				
	5 Other direct expenses				
	6 Volunteer labor	Yes % No	Yes % No	Yes %	
	7 Direct expense summary.	Add lines 2 through 5 in column (d)	)	<b>&gt;</b>	)
	8 Net gaming income summ	ary. Combine line 1, column d, and	I line 7		
		organization operates gaming activoperate gaming activities in each c			9a Yes No
	Were any of the organization's If "Yes," explain:	s gaming licenses revoked, suspend	ded or terminated during the tax yea	ar?	10a Yes No

Sche	edule G (Form 990 or 990-EZ) 2010 The Leepa-Rattner Museum of Art Inc 59-373	351	2	Page 3
11	Does the organization operate gaming activities with nonmembers?			Yes No
12	Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity		,	p
	formed to administer charitable gaming?		Ш,	Yes No
13	Indicate the percentage of gaming activity operated in:			
а	The organization's facility	13a		%
b	An outside facility	13b		%%
14	Enter the name and address of the person who prepares the organization's gaming/special events books and			
	records:			
	Name ▶			
	Address ►			
15a	Does the organization have a contract with a third party from whom the organization receives gaming			v 🗆
	revenue?			Yes No
c	If "Yes," enter the amount of gaming revenue received by the organization ▶ \$ and the			
	amount of gaming revenue retained by the third party ► \$			
	If "Yes," enter name and address of the third party:			
	Name N			
	Name ▶			
	Address			
	Address ►			
16	Gaming manager information:			
	daming manager monitation.			
	Name ▶			
	Gaming manager compensation ▶ \$			
	Description of services provided ▶			
	Director/officer Employee Independent contractor			
17 a	Mandatory distributions:			
	Is the organization required under state law to make charitable distributions from the gaming proceeds to			<del>[]</del>
	retain the state gaming license?			Yes No
b	Enter the amount of distributions required under state law to be distributed to other exempt organizations or			
	spent in the organization's own exempt activities during the tax year ▶ \$	<del></del>		
Pa	Supplemental Information. Complete this part to provide the explanations required by Part	i, line	2b,	. 41-1-
	columns (iii) and (v), and Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also	) com	piete	tnis :
	part to provide any additional information (see instructions).			
			****	* * * * * * * * * * * *
			*****	

#### SCHEDULE M (Form 990)

**Noncash Contributions** 

► Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.

Attach to Form 990.

OMB No. 1545-0047

2010

Open To Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization

Dort

The Leepa-Rattner Museum of Art Inc

Employer identification number 59-3733512

	irt Types of Property	(2)	(b)	(c)	(d)			
		(a) eck if	Number of contributions or	Noncash contribution	Method of determin	ina		
		licable	items contributed	amounts reported on Form 990, Part VIII, line 1g	noncash contribution a	-		
1	Art—Works of art	х	251	238,810	FMV or Appraisal			***************************************
2	Art—Historical treasures			230,020	2111 01 11001-01-001			
3	Art—Fractional interests							
4	Books and publications							
5	Clothing and household	_						
,	- 1					4		
6	goods Cars and other vehicles	_				_		·····
7	Boats and planes							
8	Intellectual property							
9	Securities—Publicly traded							
10	Securities—Closely held stock		31,000				,	
11	Securities—Partnership, LLC,							
••	or trust interests					·		
12	Securities—Miscellaneous							
13	Qualified conservation							
	contribution—Historic			Y				
	structures							
14	Qualified conservation							
	contribution—Other							
15	Real estate—Residential							
16	Real estate—Commercial							
17	Real estate—Other							
18	Collectibles				***************************************			
19	Food inventory	X	6	2,797	FMV			
20	Drugs and medical supplies							
21	Taxidermy							
22	Historical artifacts							
23	Scientific specimens							
24	Archeological artifacts							
25	Other ▶ (Silent Auction )	X	43	8,546	FMV or Appraisal			
26		X	56	15,709	FMV or Appraisal			
27	Other ►( )							
28	Other ► (							
29	Number of Forms 8283 received by the o	rganiz	ation during the tax year	for contributions for				
	which the organization completed Form 8	3283, F	art IV, Donee Acknowle	dgement	29 0			
							Yes	No
30a	During the year, did the organization rece	eive by	contribution any proper	y reported in Part I, lines 1-	-28 that		100	201
	it must hold for at least three years from t	he dat	e of the initial contribution	n, and which is not required	d to be		0.78	
	used for exempt purposes for the entire h	nolding	period?			30a		X
b	If "Yes," describe the arrangement in Par							3
31	Does the organization have a gift accepta	ance p	olicy that requires the re	view of any non-standard				1
	contributions?					31	X	
32a	Does the organization hire or use third pa	arties c	or related organizations t	o solicit, process, or sell nor	ncash			
			_			32a		Х
b	If "Yes," describe in Part II.						7.17	
33	If the organization did not report an amou	ınt in c	olumn (c) for a type of p	roperty for which column (a)	) is checked,			
	describe in Part II.							

Schedule M (Forr	n 990) (2010)	The Lo	eepa-Ra	ttner 1	Museum	of Art	Inc	<u> 59-3733</u>	512		Page 2
Schedule M (Form	Supplen and 33.	nental Info Also comp	ormation. Collete this pa	Complete art for any	this part to / additiona	provide t I informat	he informa ion.	ation requi	red by Part	I, lines 30b,	32b,
						**********					
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#### SCHEDULE O

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

#### Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

OMB No. 1545-0047
2010
Open to Public Inspection

Name of the organization

The Leepa-Rattner Museum of Art Inc

Employer identification number 59 - 3733512

Form 990 - Organization's Mission or Most Significant Activities
The Leepa-Rattner Museum of Art commits to excellence in visual arts
education, fosters aesthetic, critical and ethical thinking as a bridge to
the future and nurtures interest in 20th century art history by collecting,
preserving and exhibiting the art of Abraham Rattner, Esther Gentle, Allen
Leepa and their contemporaries.
Form 990, Part V - Additional Information
Lines 2a and 2b:
The Organization's payroll is reported under a related organization;
St. Petersburg College. The number of employees reported represents all the
organization's employees. St. Petersburg College has filed all required
federal employment tax returns.
federal employment tax returns.
federal employment tax returns.  Form 990, Part VI, Line 11b - Organization's Process to Review Form 990
Form 990, Part VI, Line 11b - Organization's Process to Review Form 990
Form 990, Part VI, Line 11b - Organization's Process to Review Form 990 A copy of Form 990 is provided to the Board of Directors prior to the
Form 990, Part VI, Line 11b - Organization's Process to Review Form 990  A copy of Form 990 is provided to the Board of Directors prior to the quarterly Board of Directors meeting. Finance committee will review and
Form 990, Part VI, Line 11b - Organization's Process to Review Form 990  A copy of Form 990 is provided to the Board of Directors prior to the quarterly Board of Directors meeting. Finance committee will review and report back any findings or comments to the board and will ultimately
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Form 990, Part VI, Line 11b - Organization's Process to Review Form 990  A copy of Form 990 is provided to the Board of Directors prior to the quarterly Board of Directors meeting. Finance committee will review and report back any findings or comments to the board and will ultimately recommend approval or rejection of the Form 990 to the board.
Form 990, Part VI, Line 11b - Organization's Process to Review Form 990  A copy of Form 990 is provided to the Board of Directors prior to the quarterly Board of Directors meeting. Finance committee will review and report back any findings or comments to the board and will ultimately recommend approval or rejection of the Form 990 to the board.  Form 990, Part VI, Line 12c - Enforcement of Conflicts Policy
Form 990, Part VI, Line 11b - Organization's Process to Review Form 990  A copy of Form 990 is provided to the Board of Directors prior to the quarterly Board of Directors meeting. Finance committee will review and report back any findings or comments to the board and will ultimately recommend approval or rejection of the Form 990 to the board.  Form 990, Part VI, Line 12c - Enforcement of Conflicts Policy  The conflict of interest policy is monitored by the Governance Committee of

Name of the organization  The Leepa-Rattner Museum of Art Inc	59-3733512
Form 990, Part VI, Line 15a - Compensation Process for	Top Official
Compensation for the Director of the Leepa-Rattner Mus	eum of Art, Inc. is
based on the Classification and Salary Schedule, which	includes ranges for
each grade, including this position.	
Form 990, Part VI, Line 15b - Compensation Process for	Officers
Compensation for key employees of the Leepa-Rattner Mu	seum of Art, Inc. is
based on the Classification and Salary Schedule, which	includes ranges for
each grade, including these positions.	
Form 990, Part VI, Line 19 - Governing Documents Discl	osure Explanation
The Museum's governing documents, conflict of interest	policy and financial
statements are available for public inspection upon re	equest.
Form 990, Part VII - Additional Information	
The Director did not receive any compensation during t	he 2010 calendar year
and so her salary is not reflected on this return. Her	employment began in
early 2011 and compensation started from that point.	

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SCHEDULE R (Form 990) Department of the Treasury Internal Revenue Service Name of the organization

Related Organizations and Unrelated Partnerships

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.

OMB No. 1545-0047 2010

Open to Public Inspection

▶ See separate instructions. Attach to Form 990.

Employer identification number

(g) Section 512(b)(13) con-(f)
Direct controlling
entity Identification of Related Tax-Exempt Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.) 59-3733512 (e) End-of-year assets **Identification of Disregarded Entities** (Complete if the organization answered "Yes" to Form 990, Part IV, line 33.) **e** (d) Total Income €, (c)
Legal domicile (state
or foreign country) (b) Primary activity The Leepa-Rattner Museum of Art Inc (a)
Name, address, and EIN of disregarded entity (a) Part Part II  $\Xi$ 3 ල 3 9

Name, address, and EIN of related organization	Primary activity	Legal domicile (state	Exempt Code section	Public charity status	Direct controlling	trolled entity?	entity?
		or foreign country)		(if section 501(c)(3))	entity	Yes	S S
(1) St. Petersburg College Foundation							
P.O. Box 13489 59-1	59-1954362						
St. Petersburg FL 33733	Scholar	FL	501c3	7	N/A		×
(2) St. Petersburg College							
P.O. Box 13489 59-1	59-1211489						
St. Petersburg FL 33733	College	ц	501c3	5	N/A		×
(3) SPC Alumni Association, Inc.							
P.O. Box 13489	23-7363905						
St. Petersburg FL 33733	Alumni	FL	501c3	7	N/A		×
(4)							
(5)							

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule R (Form 990) 2010

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Schedule R (Form 990) 2010

Page 2

59-3733512

The Leepa-Rattner Museum of Art Inc

Schedule R (Form 990) 2010 (i) (k) General or Percentage ownership Percentage ownership Ξ managing partner? Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.) Yes No Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.) amount in box 20 of Schedule K-1 (Form 1065) end-of-year assets Code V-UBI Share of <u>6</u> (h) Dispro-portíonate alloc.? Yes No Share of total income (g) Share of end-of-year (C corp, S corp, Type of entity (f) Share of total income or trust) (d)
Direct controlling Predominant income (related, unrelated, excluded from tax under sections 512-514) entity (d) Direct controlling (c) Legal domicile foreign country) (state or (c) Legal domicile (state or foreign country) Primary activity Primary activity **a** Name, address, and EIN of related organization Name, address, and EIN of related organization Part Part IV DAA  $\Xi$ 3 ල 4 lΞ 8 3 4

# 59-3733512 The Leepa-Rattner Museum of Art Inc Schedule R (Form 990) 2010

Transactions With Related Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34, 35, 35a, or 36.) Part V

× × × × × × × × × × Yes .75% of Pooled Inv Acct × × × × Ξ <u>1</u> 9 9 9 19 £ 폰 드 10 ۵ 19 <u>e</u> Method of determining Fair Market Value Fair Market Value Fair Market Value Fair Market Value amount involved ਉ d Loans or loan guarantees to or for other organization(s) If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds Cash 69,608 556,835 53,759 187,600 14,314 75,800 Amount involved During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV? Transaction type (a-r) <u>e</u> υ U Ħ ¤ 0 Performance of services or membership or fundraising solicitations for other organization(s) Performance of services or membership or fundraising solicitations by other organization(s) Lease of facilities, equipment, or other assets to other organization(s) Receipt of (i) interest (ii) annuities (iii) royaltles or (iv) rent from a controlled entity Petersburg College Foundation Petersburg College Foundation Petersburg College Foundation Note. Complete Ilne 1 if any entity is listed in Parts II, III, or IV of this schedule. Lease of facilities, equipment, or other assets from other organization(s) Reimbursement paid by other organization for expenses Name of other organization Sharing of facilities, equipment, mailing lists, or other assets Other transfer of cash or property from other organization(s) Gift, grant, or capital contribution from other organization(s) St. Petersburg College St. Petersburg College Petersburg College q Other transfer of cash or property to other organization(s) Gift, grant, or capital contribution to other organization(s) Reimbursement paid to other organization for expenses e Loans or loan guarantees by other organization(s) Purchase of assets from other organization(s) Sale of assets to other organization(s) Sharing of paid employees st. St. Exchange of assets Ε 0 ۵  $\equiv$ <u>₹</u> ල € 9 9 N

Sage 4

Schedule R (Form 990) 2010 The Leepa-Rattner Museum of Art Inc 59-3733512

Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 37.) Part VI

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

	(a)	(g)	(9)		(e)	(t)	L	(H)	
	name, address, and Ein of entity	Primary activity	Legal domicile (state or foreign country)	Are all partners section 501(c)(3)	Share of end-of-year assets	Disproportionate allocations?	_ æ o	General or managing partner?	ing ∽
		-		organizations?		Yes		Yes	2
(1)								1	la tr
(2)									
(6)									
									1
(4)		) . (	C		.:				
(5)									
(9)									
(2)									
(8)									
(6)						-	. 2		
(10)									
(11)									
				4		-	Schedule R (Form 990) 2010	orm 990) 2	2010

Complete this part to provide additional information for responses to questions on Schedule R (see instructions).	
Schedule R - Additional Information	
Schedule R, Part V, Line 2, Transaction type "c":	
The St. Petersburg College Foundation, Inc. is also related to the Museum,	
as it is a direct support organization of the College. The St. Petersburg	
College Foundation, Inc. has permanently loaned The Leepa-Rattner-Gentle	
and Canadian donors art collections to the College for \$1.00. The College	
provided the insurance for the collections until 2010. Starting in 2010 the	
Foundation is responsible for the insurance on the art collections at a	١
cost of approximately \$20,000 per year. The College has loaned the	
collections to the Museum.	
Schedule R, Part V, Line 2, Transaction type "l":	
······································	
The St. Petersburg College Foundation, Inc. charged an investment	
The St. Petersburg College Foundation, Inc. charged an investment	
The St. Petersburg College Foundation, Inc. charged an investment management fee of .75% of the Museum's pooled investment endowment fund	
The St. Petersburg College Foundation, Inc. charged an investment management fee of .75% of the Museum's pooled investment endowment fund overseen by the Foundation. No direct cash payments were made but rather a	
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Form	990-T		Exempt Organization Busin			urn	OMB No. 1545-0687
			(and proxy tax under				2010
Depa	rtment of the Treasury at Revenue Service		For calendar year 2010 or other tax year ending 03/31/11.		ng 04/01/10, ee separate instruction		Open to Public Inspection for 501(c)(3) Organizations Only
A	Check box if address changed		Name of organization ( Check box if name of				dentification number
В	Exempt under section		,	g	,		ust, see instructions.)
	X 501( C)( 3)	Print	The Leepa-Rattner Muse	eum of	Art Inc	, , ,	,
Ī	408(e) 220(e)	or	Number, street, and room or suite no. If a P.O. box, see instruc	ctions.		59-37	33512
[	408A 530(a)	Туре	P.O. Box 1545			E Unrelated I	business activity codes
	529(a)		City or town, state, and ZIP code			(See instruc	tions.)
C	Book value of all assets		Tarpon Springs	FL 3	34688	45322	0
	at end of year		roup exemption number (See instructions.)		***************************************		
	1,583,404	G C	heck organization type 🕨 💢 501(c) corp	oration	501(c) trust	401(a) trust	Other trust
	Describe the organizatio  Gift Shop	n's prima	ary unrelated business activity.				
		the corp	oration a subsidiary in an affiliated group or a p	parent-sub	sidiary controlled grou	p?	Yes X No
			ntifying number of the parent corporation.		, ,		
	<b>&gt;</b>						
<u>J</u>	The books are in care of		ristina McCormack		Teler	hone number 🕨	727-712-5203
P	art I Unrelated		e or Business Income		(A) Income	(B) Expenses	(C) Net
1a	Gross receipts or sales	8	2,426				
b	Less returns and allow		<b>c</b> Balance		2,426		
2	Cost of goods sold (So	hedule /	A, line 7)	2	1,650		
3	Gross profit. Subtract I	ine 2 fro	m line 1c	3	776		776
4a	Capital gain net incom	e (attach	Schedule D)	4a			
þ			urt II, line 17) (attach Form 4797)				
C	Capital loss deduction	for trust	s	4c		ALMIE IN	
5	Income (loss) from partnerships	and S corp	porations (attach statement)	5			
6	Rent income (Schedul	e C)		6			
7	Unrelated debt-finance	ed incom	e (Schedule E)	7			
8	Interest, annuities, royaltie	s, and rer	nts from controlled organizations (Schedule F)	8			
9	Investment income of a se	ction 501( 	c)(7), (9), or (17) organization (Schedule G)	9			
10	Exploited exempt activ	ity incom	ne (Schedule I)	10			
11	Advertising income (So	cneaule :	J)	11			
12	Other income (See ins	tructions	s; attach schedule.)	12	776		77.6
13 D	art II Deduction	ne Not	Taken Elsewhere (See instructions			iono \ Evoont	for contributions
г	deduction	e mile	t be directly connected with the unre	Jated be	icinace incoma	ons.) Except	ior contributions,
14			ctors, and trustees (Schedule K)				14
15	Salaries and wares	is, unec	ciors, and trustees (ochedule K)	• • • • • • • • • •		· · · · · · · · · · · · · · · · · · ·	15
16	Renairs and maintenar	nce		• • • • • • • • •			16
17	Bad debts		······				17
18	Interest (attach schedu	le)		• • • • • • • • • • • • • • • • • • • •			18
19							19
20	Charitable contribution	s (See ir	nstructions for limitation rules.)				20
21	Depreciation (attach Fo	orm 456	2)		21		
22	Less depreclation clain	ned on S	Schedule A and elsewhere on return		22a	2:	2b 0
23						- 2	23
24	Contributions to deferre	ed comp	ensation plans				24
25	Employee benefit prog	rams					25
26	Excess exempt expens	es (Sch	edule I)			2	26
27	Excess readership cos	ts (Sche	dule J)				27
28	Other deductions (attac	ch sched	lule)				28
29	Total deductions. Add	lines 14	through 28				29
30	Unrelated business tax	able inco	ome before net operating loss deduction. Subtr	act line 29	from line 13	3	776
31	Net operating loss ded	uction (li	mited to the amount on line 30)		.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		31
32	Unrelated business tax	able inco	ome before specific deduction. Subtract line 31	from line :	30		776
33	Specific deduction (Ger	nerally \$	1,000, but see line 33 instructions for exception	ns.)		3	1,000
34	Unrelated business ta	xable in	come. Subtract line 33 from line 32. If line 33 is	s greater th	nan line 32,		
	ontor the smaller of zer	o or line	20			. ا	ا م

Form 990-T (2010) Th	epa-Rattner	Museum	of Art	Inc	59-3733512

Pa	art III Tax Computation				
35	Organizations Taxable as Corporations. See instructions for	r tax computation. Controll	ed group		
	members (sections 1561 and 1563) check here ▶	Gee instructions and:	• •		
а	Enter your share of the \$50,000, \$25,000, and \$9,925,000 tax	xable income brackets (in t	hat order):	103	
	(1)  \$   (2)  \$		1		
b	Enter organization's share of: (1) Additional 5% tax (not more	· / L	s		
_	(2) Additional 3% tax (not more than \$100,000)				
С	The state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the s			▶ 35c	
	Trusts Taxable at Trust Rates. See instructions for tax comp	utation Income toy on		. 330	
36			0.44\		
~~	the amount on line 34 from: Tax rate schedule or				
37	Proxy tax. See instructions			1 1	
38	Alternative minimum tax				
39	Total. Add lines 37 and 38 to line 35c or 36, whichever applied	os		39	
Pa	art IV Tax and Payments		T T		
40a	Foreign tax credit (corporations attach Form 1118; trusts attach	ch Form 1116)	40a		
b			40b		
С	General business credit. Attach Form 3800		40c		
d	Credit for prior year minimum tax (attach Form 8801 or 8827)		40d	644	
е	Total credits. Add lines 40a through 40d			40e	
41	Subtract line 40e from line 39			41	
42	Other taxes. Check if from: Form 4255 Form 8611 Form 868	97 Form 8866 O	ther	42	
43	Total tax. Add lines 41 and 42			43	0
44a	Payments: A 2009 overpayment credited to 2010		44a		
b	2010 estimated tax payments		44b		
С	Tax deposited with Form 8868		44c	all s	
d	Foreign organizations: Tax paid or withheld at source (see ins		44d		
е	Backup withholding (see Instructions)		44e		
f	Credit for small employer health insurance premiums (Attach	Form 8941)	44f		
g	Other credits and payments: Form 2439	,,,			
	Form 4136 Other	Total ▶	44g	1.11	
45	Total payments. Add lines 44a through 44g			45	
46	Estimated tax penalty (see instructions). Check if Form 2220			1_1_	
47	<b>Tax due.</b> If line 45 is less than the total of lines 43 and 46, en	ter amount owed	· · · · · · · · · · · · · · · · · · ·		
48	Overpayment. If line 45 is larger than the total of lines 43 and		1	48	
49	Enter the amount of line 48 you want: Credited to 2011 estimated ta		Refunde		
	art V Statements Regarding Certain Activitie		~-		
1	At any time during the 2010 calendar year, did the organization have an			-	Yes No
•	account (bank, securities, or other) in a foreign country? If YES, the organization			an	
	Bank and Financial Accounts. If YES, enter the name of the foreign cou		1	<b>3</b> ···	x
2	During the tax year, did the organization receive a distribution		of or transferor to a forei	an truet?	x
	If YES, see instructions for other forms the organization may l	•	or, or transferor to, a forer	gir trust:	
	Enter the amount of tax-exempt interest received or accrued				
	edule A – Cost of Goods Sold. Enter method of		Cost Method	7	
	Inventory at beginning of year 1	6 Inventory at end		6	
2	Durchage	<u> </u>	sold. Subtract line 6 from		
3	Cost of labor		e and in Part I, line 2	7	1,650
	Additional sec. 263A	<del></del>	ection 263A (with respect		
ь	COSTS (attach sch.)		ed or acquired for resale) a		Yes No
	(attach schedule)		•	1phiA	x
_5	Total. Add lines 1 through 4b   5   1 , 6		The state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the state of the s	and helief it is true	A
Cia	porrect, and complete Deglaration of preparer (other than taynayer) is based on				May the IRS discuss this return
Sigi					May the IRS discuss this return with the preparer shown below (see instructions)?
Her					
	Signature of officer Date	Title			
	Print/Type preparer's name_	•	Date	Check if	PTIN
Paid				self-employed	
•	parer Firm's name		<del>~</del>	Firm's EIN	<b>&gt;</b>
Use	Only Firm's address ▶				
		destribution and the second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second se			

Schedule C – Rent Incom (see instructions)	ne (From Rea	al Propert	y and	Pers	sonal Propert	y Lea	ased W	ith Re	eal Propert	y)	
Description of property			į.								
(1) N/A											
(2)		\$19.22									
(3)					: .						1931
(4)				J.							
	2. Rent r	eceived or acci	ued								11.5
(a) From personal property (if the for personal property is more the more than 50%)	nan 10% but not	per	centage	of rent	and personal property for personal property is based on profit o	у ехсе	eds	3(a	-	-	cted with the income attach schedule)
(1)											
(2)			-	-			1				
(3)							<del></del>				
(4)						<del></del>	<del></del>				
Total		Total				<del>-</del>					
(c) Total income. Add totals of co here and on page 1, Part I, line 6								Enter h	tal deductions. here and on page line 6, column (B	1,	
Schedule E - Unrelated I		ed Income	(see i	nstru	ctions)		li.				
1. Description of debt-f				<b>2.</b> Gro	oss income from or	***************************************			ctions directly cor ebt-financed prop		th or allocable to
					property	1		-	e depreciation chedule)		) Other deductions (attach schedule)
(1) N/A											
(2)											1.5 1.4.5
(3)											
(4)											
Amount of average acquisition debt on or allocable to debt-financed property (attach schedule)	5. Average adj of or alloca debt-financed (attach sch	ble to property			6. Column 4 divided by column 5				ne reportable column 6)		Allocable deductions nn 6 x total of columns 3(a) and 3(b))
(1)					A. A/	%					
(2)						%					
(3)						%					
(4)					Ē	%					
			ė						d on page 1, column (A).		here and on page 1, line 7, column (B).
Totals											
Total dividends-received deduc	tions included i	n column 8									
Schedule F - Interest, An	nuities. Rov	alties, and	d Ren	ts Fr	om Controlle	ed Or	ganiza	lions	(see instructi	ons)	
		<b>X</b>			empt Controlled						
Name of controlled organization		2. Employ identification n		3. Ne	et unrelated income s) (see instructions)	4. 7	Total of spe ayments ma	cified	5. Part of colum included in the organization's o	controlling	6. Deductions directly connected with income in column 5
(1) N/A											
(2)	- T				1.			-			
(3)											
(4)											
Nonexempt Controlled Organi	izations		Tall a		_						
7. Taxable Income		8. Net unrelat (loss) (see ins			9. Total of specif payments made		includ	led in the	umn 9 that is e controlling gross income	1	Deductions directly lected with income in column 10
(1)										T T	
(2)							·		······································		
(3)	1.			$\neg \uparrow$				***************************************			
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Totals					<u></u>					L	

Schedule G - Investment Income of a Section 501(c)(7), (9), or (17) Organization (see instri	uctions)
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1. Description of income	Э	2. Amoun	t of income	3. Deduction directly connect (attach schedu	cted		-asides schedule)	E	5. Total deductions nd set-asides (col. 3 plus col.4)
(1) <b>N/A</b>			····						
(2)									
3)		1				······································			
(4)									
•			ind on page 1, , column (A).						er here and on page 1, t I, line 9, column (B).
Totals									
Schedule I – Exploited Exer	npt Activity In	<u>icome, O</u>	ther Than	Advertising In	come (s	see instruc	tions)		
1. Description of exploited activity	2. Gross unrelated business income from trade or business	di conne prod un	xpenses irectly ected with luction of related ess income	4. Net income (loss) from unrelated trade or business (column) 2 minus column 3). If a gain, compute cols. 5 through 7.	from ac	ss income ctivity that unrelated as income	<b>6.</b> Exp attribut colur	able to	7. Excess exempt expenses (column 6 minus column 5, but not more than column 4).
1) <b>N/A</b>									
2)									
3)									
4)									
	Enter here and or page 1, Part I, line 10, col. (A).	page	nere and on 1, Part I, 0, col. (B).						Enter here and on page 1, Part II, line 26.
Totals		<u> </u>		TA THE MAN TO SERVICE					ļ
Schedule J - Advertising In				W. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1.					
Part I Income From P	eriodicais He	ported of	n a Conso						
1. Name of periodical	2. Gross advertising income		Direct ising costs	4. Advertising gain or (loss) (col. 2 minus col. 3). If a gain, compute cols. 5 through 7.		culation come	6. Read	•	7. Excess readership costs (column 6 minus column 5, but not more than column 4).
1) <b>N/A</b>									
2)				A TOTAL STATE					
3)									
4)									
Totals (carry to Part II, line (5))									
Part II Income From P			n a Separa	ate Basis (For	each pe	riodical li	sted in I	Part II, f	ill in columns
2 through 7 on a	a iine-by-iine t	oasis.)	<u> </u>			T		··	
1) <b>N/A</b>					<u> </u>				
2)	((								
3)					ļ				
4)									
5) Totals from Part I		<u> </u>							
	Enter here and on page 1, Part I, line 11, col. (A).	page	ere and on 1, Part I, I, col. (B).						Enter here and on page 1, Part II, line 27.
otals, Part II (lines 1-5)	4 O#!	Dina cha a a			-41			9/11/00	
Schedule K – Compensation 1. Name		Directors	s, and Irus	2. Title	ctions)	time d	ercent of evoted to siness		nsation attributable to elated business
1) <b>N/A</b>		* -					%		······································
2)			<del>                                     </del>		······································				
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otal. Enter here and on page 1, Par	t II, IINO 14						. 🕨 📗		

593733512 The Leepa-Rattner Museum of Art Inc 59-3733512 **Federal Statements** 

8/5/2011 9:40 AM

FYE: 3/31/2011

### Statement 1 - Form 990-T, Schedule A, Line 4b - Other Costs

Description	Am	ount
Gift Shop - UBTI	\$	736
Total	\$	736

593733512 The Leepa-Rattner Museum of Art Inc 59-3733512 **Federal Statements** 

FYE: 3/31/2011

8/5/2011 9:40 AM

#### **Taxable Interest on Investments**

	Description						
		Amount	Unrelated Business Code	Exclusion Code	Postal <u>Code</u>	Acquired after 6/30/75	US _Obs (\$ or %)_
Interest							
	\$	2,322		14			
Total	\$	2,322					



1120

Net Operating Loss Carryover Worksheet - Regular Tax

For calendar year 2010 or tax year beginning

04/01/10

ending

03/31/11

Name

Form

Employer Identification Number

2010

The Leepa-Rattner Museum of Art Inc

59-3733512

		Prior '	Year	Current Year	Next Year
Preceding Taxable Year	Adj. To NOL Inc/(Loss) After Adj.	NOL Utilized (Income Offset)	Carryovers	Income Offset By NOL Carryback/ Carryover NOL Utilized	Carryover
15th <b>03/31/</b> 96					
14th 03/31/97					
13th 03/31/98					4
12th 03/31/99					
11th 03/31/00					
10th 03/31/01					
9th 03/31/02					
8th 03/31/03	-1,480	1,480			
7th 03/31/04	-1,296	1,296			
6th 03/31/05	-460	460			
5th 03/31/06	-3,038	1,087	1,951	776	1,175
4th 03/31/07	1,780				
3rd 03/31/08	2,543				
<sup>2nd</sup> 03/31/09	-2,366		2,366		2,366
1st 03/31/10	-798		798		798
NOL Carryover Av	ailable To Current Year		5,115		
Current Year	0 776			776	0
NOL Carryover Av	ailable To Next Year				
					4,339



## St. Petersburg Collegiate High School

## A Charter School at St. Petersburg College

Governing Board Meeting EpiCenter Meeting Room (I-453) October 17, 2011

## Agenda

- 1. Highlights and Goals
- 2. Proposed Budget (submitted for approval)
- 3. Parent Liaison (submitted for approval)
- 4. Principal's Report
- 5. Audit (submitted for review)

# Highlights for 2010-11

- SPCHS seniors earned more than 2.5 million dollars in scholarships.
- SPCHS students were accepted at Juilliard, Elon and Rice, all with significant scholarships.
- An SPCHS student was selected as the SPC Apollo Award recipient.
- 19,000 hours of community service were given by seniors.
- One National Merit Scholar Finalist
- One Walker Rising Star Finalist
- Three district winners in the PTSA Reflections Art Program

# SPCHS Graduation and Bright Futures Scholarship Data

Academic Year	Total Number of Seniors	H.S. Graduation Rate	A.A. Graduation Rate	Bright Futures Scholarship
2010-11	80	99%	90%	88%
2009-10	60	97%	97%	89%
2008-09	59	100%	97%	97%
2007-08	54	98%	80%	79%
2006-07	58	100%	84%	76%

# FCAT Scores

2011 FCAT Results- High School	Percentage of Students Passing	Percentage of Students Passing	Percentage of Students Level 4 - 6	Percentage of Students Level 3-5
School/District/State	Math	Reading	Writing	Science
St. Petersburg Collegiate	100	95	93	78
East Lake	93	78	90	55
Lakewood	66	52	70	38
Osceola	93	72	87	44
Palm Harbor University	96	86	86	66
District	81	59	76	39
State	82	60	75	40

# SPCHS Data

## SPCHS SAT Data Comparison to State and National Averages

		SPCHS	State	National			
<b>SAT Results</b>	Subtest	MEAN SCORE					
2010-11	Verbal	567	483	494			
	Math	561	486	506			
2009-10	Verbal	576	496	501			
	Math	562	498	516			
	Verbal	573	497	501			
2008-09	Math	554	497	515			
	Verbal	561	496	502			
2007-08	Math	545	498	515			
				1			
	Verbal	550	497	502			
2006-07	Math	528	496	515			
	Verbal	534	496	503			
2005-06	Math	530	497	518			
2004-05	Verbal	525	498	508			
	Math	497	496	515			

# SAT Results-Seniors

# Critical Reading Performance by Ethnic Group

Reading Mean Scores	Asian	Black	Hispanic	White	Overall
2010-11	498	545	556	578	567
2009-10		510	602	583	577
2008-09		478		586	572
2007-08		461		573	559
2006-07		493		561	551

# SAT Results-Seniors

# Mathematics Performance by Ethnic Group

Mathematics Mean Scores	Asian	Black	Hispanic	White	Overall
2010-11	564	503	568	566	561
2009-10		485	553	574	558
2008-09		460		562	556
2007-08		453		556	543
2006-07		447		526	517

# SAT Results-Seniors

# Writing Performance by Ethnic Group

Writing Mean Scores	Asian	Black	Hispanic	White	Overall
2010-11	530	474	542	553	543
2009-10		478	540	551	538
2008-09		492		535	537
2007-08		453		556	537
2006-07		474		526	517

# Demographics of SPCHS 2011-12

	10 <sup>th</sup>	11 <sup>th</sup>	12 <sup>th</sup>	Total	%
Male	27	34	23	84	40%
Female	42	39	47	128	60%
Total	69	73	70	212	
White non- Hispanic	47	52	60	159	75%
Black	11	13	6	30	14%
Hispanic	11	6	8	25	12%
Asian	11	9	9	29	14%
Native American	1	2	0	3	1%
Free/reduced	20	20	22	62	29%
Total Students	69	73	70	211	

Students may be counted in more than one category by PCS data system.

# New Initiatives for 2011-12

- Designated by the Florida Department of Education as a High Performing Charter School
- SPCHS students conducted research for the Siemens Competition this summer under the direction of Sherry Gerodimos, SPCHS Instructor and with guidance from Dr. Ray Menard, SPC Instructor and Adam Davis, SPC Lab Assistant. (Antibiotic Resistant UV Mutated Bacteria)
- Leadership Course
  - Students will earn high school credit for leadership courses
  - More manageable college load: 5-6 courses per term
  - Students will gain skills that prepare them for workforce

# Goals for 2011-12

- SPCHS will improve students' ability to read critically for a variety of purposes and to more thoroughly analyze and comprehend the reading material.
- All staff members will attend training to ensure the entire team is well prepared for the SACS visit for continued accreditation.
- All faculty and administration will participate in a Professional Learning Community based on *The Art and Science of Teaching* by Robert Marzano.

# Questions?

Cultivating motivated learners...

Developing critical thinkers...

Empowering visionary leaders!





For more information go to www.spcollege.edu





## St. Petersburg Collegiate High School Proposed Budget 2011-2012

	FY 2011- 12 Budget		
Revenue			
Funding Sources		040.440.07	
FTE Funding	\$	813,462.37	
Discretionary Lottery Funding	\$	532.53	
Instructional Materials Funding	\$	14,958.37	
Class Size Reduction Funding	\$	178,672.06	
Capital Outlay Funding (PCSB)	\$	128,058.00	
Capital Outlay (Reserve)	\$	55,567.06	
SPC Foundation Collegiate HS Program Fund	\$	5,105.54	
Budget Stabliztion Reserve (Fund Balance)	\$	87,035.08	
Total Funding Sources	\$	1,283,391.01	
Operating Expenses			
Personnel Cost			
Instructional	\$	392,094.00	
Administrative and Instructional Support	\$	386,194.00	
Temporary (Non-recuring)	\$	8,100.00	
Total Personnel Cost	\$	786,388.00	
Current Expense			
Workshops and Travel	\$	8.000.00	
Classroom Supplies	\$	3,000.00	
Textbooks and Instructional Materials	\$	132,500.00	
Leases	\$	14,928.02	
Minor Equipment	\$	8,500.00	
Verizon Wireless Communication Expense	\$	5,105.54	
Lease Payments (Out of Capital Outaly Funds)**	\$	177,197.10	
Professional Services & Fees	\$	31,750.00	
Repairs /Service Contracts	\$	5,000.00	
Transportation	\$	20,000.00	
Food	\$	51,000.00	
Student Activities Fees	\$	2,000.00	
Office Supplies and Equipment	\$	6,500.00	
Postage	\$	1,200.00	
	\$	·	
Printing/Photocopying/Advertising  Total Current Expense	\$	2,000.00 <b>468,680.66</b>	
·			
Capital Spending		00.00	
Computer Purchases	\$	28,322.35	
Total Capital Spending	\$	28,322.35	
Total Budgeted Expenditures	\$	1,283,391.01	
Balance (surplus/deficit)	\$	-	
Total Remaining Reserve Funds	\$	781,522.05	

#### Notes:

(1)\* Based on the Allocation Conference Calculation of the FEFP for 2011-12 dated 9/14/2011

TO: St. Petersburg College, Board of Trustees

FROM: Starla R. Metz, Principal

**DATE: October 17, 2011** 

**RE: 2011 New Florida Legislation** 

# **SENATE BILL 1546 (HB 7195, Chapter 2011-232)** Relating to School Choice by K-20 Innovation Subcommittee

This bill provides that each charter school's governing body must appoint a representative to facilitate parental involvement, provide access to information, assist parents and others with questions and concerns, and resolve disputes. The representative must reside in the school district in which the charter school is located and may be a governing board member, charter school employee, or individual contracted to represent the governing board. The representative's contact information must be provided annually in writing to parents and posted prominently on the charter school's website.

I would like to recommend that Ian Call, Curriculum Specialist, at St. Petersburg Collegiate High School be appointed as the representative to facilitate parent involvement as required by Senate Bill 1546.

### St. Petersburg College Collegiate High School

A Charter School And Restricted Fund Of St. Petersburg College

Comprehensive Annual Financial Report June 30, 2011 And 2010

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Statements Of Cash Flows	11
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## Gregory, Sharer & Stuart, P.A.

Certified Public Accountants and Business Consultants

#### **Independent Auditor's Report**

To the Board of Trustees of St. Petersburg College On Behalf of St. Petersburg College Collegiate High School St. Petersburg, Florida

We have audited the accompanying special purpose financial statements of St. Petersburg College Collegiate High School, a Charter School and a Restricted Fund of St. Petersburg College, St. Petersburg, Florida (the Charter School), as of and for the years ended June 30, 2011 and 2010, as listed in the table of contents. These special purpose financial statements are the responsibility of St. Petersburg College Collegiate High School's management. Our responsibility is to express an opinion on these special purpose financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Charter School's internal control over financial reporting. Accordingly, we express no such opinion. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and the significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the special purpose financial statements referred to above present fairly, in all material respects, the financial position of St. Petersburg College Collegiate High School as of June 30, 2011 and 2010, and the changes in financial position and cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued our report dated October 10, 2011, on our consideration of the St. Petersburg College Collegiate High School's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our 2011 audit.

Management's discussion and analysis on pages 4 through 8 is not a required part of the basic financial statements but is supplementary information required by accounting principles generally accepted in the United States of America. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the required supplementary information. However, we did not audit the information and express no opinion on it.

Gregory, Sharer & Stuart, P.A.

2 Regent Shows + Stunt, P.A.

St. Petersburg, Florida October 10, 2011 St. Petersburg College Collegiate High School A Charter School And Restricted Fund Of St. Petersburg College Management's Discussion And Analysis June 30, 2011 And 2010

Management's discussion and analysis of St. Petersburg College Collegiate High School's (Collegiate High School) financial statements provides an overview of the Collegiate High School's financial activities for the years ended June 30, 2011, 2010 and 2009. Management has prepared the accompanying financial statements and the related footnote disclosures along with the discussion and analysis. Responsibility for the completeness and fairness of this information rests with school management. The discussion and analysis contain financial activities of the Collegiate High School as a restricted fund of St. Petersburg College.

#### Financial Highlights

The Collegiate High School continued to achieve strong financial results. For the year ended June 30, 2011, Collegiate High School revenues exceeded expenses, resulting in a net asset balance of \$955,277. This represents an increase in net assets of \$56,980 over the year ended June 30, 2010. During the 2010-2011 school year, the Collegiate High School conducted operations with revenues of \$1,307,913. This figure represents an increase in revenues of \$25,448 over the year ended June 30, 2010. All revenues are nonoperating revenues and include Florida Education Finance Program (FEFP), Charter School Capital Outlay Funds for Fiscal Year 2010-2011, and a 2010-2011 State of Florida school recognition award.

For the year ended June 30, 2010, Collegiate High School revenues exceeded expenses, resulting in a net asset balance of \$898,297. This represents an increase in net assets of \$181,440 over the year ended June 30, 2009. During the 2009-2010 school year, the Collegiate High School conducted operations with revenues of \$1,282,465. This figure represents an increase in revenues of \$128,600 over the year ended June 30, 2009. All revenues are nonoperating revenues and include Florida Education Finance Program (FEFP), Charter School Capital Outlay Funds for Fiscal Year 2009-2010, and a 2009-2010 State of Florida school recognition award.

#### Using This Annual Report

This report consists of three basic financial statements: the statements of net assets; the statements of revenues, expenses, and change in net assets; and the statements of cash flows. These financial statements are prepared in accordance with Governmental Accounting Standards Board (GASB) principles, which establish standards for external financial reporting for public colleges and universities. These statements provide information on the Collegiate High School as a whole and, over time, will present a long-term view of the Collegiate High School's finances and fiscal health.

The Collegiate High School, located on the St. Petersburg-Gibbs campus, is a public charter school of the Pinellas County School District open to Pinellas County public, private, and home-schooled students who are at the 10<sup>th</sup>, 11<sup>th</sup>, or 12<sup>th</sup> grade level. The purpose of the Collegiate High School is to provide academic and/or technical educational opportunities for students who are emotionally and academically prepared to participate in college-level studies. The three-year curriculum will allow serious students to simultaneously complete the requirements for a high school diploma and a college associate degree in either an academic transfer or technical education program. The educational programs are distinctive in that they meld secondary and post-secondary curricula. The programs employ various instructional techniques to accommodate different learning styles, use of technology across the curriculum, and utilization of extensive group and individual counseling and mentoring. The high school has received an "A" rating every year since it opened in 2004.

The Collegiate High School is organized by a nonprofit organization, St. Petersburg College (College). The College is governed by a local board of trustees appointed by the governor of the State of Florida. The Southern Association of Colleges and Schools accredits the College. The board of trustees of the College employs a president to act on its behalf in implementing its policies and to serve as the chief administrative officer of the College. The organizing board also serves as the "Governing Board" of the Collegiate High School.

The Collegiate High School contract between the board of trustees of St. Petersburg College on behalf of the Collegiate High School and the School Board of Pinellas County was renewed. The charter became effective July 1, 2009 and shall end on June 30, 2024. The charter stipulates that the Collegiate High School shall serve students in grades 10 through 12, with a maximum funded school enrollment of 200 students.

The Collegiate High School is recognized as a separate and discrete department in the accounting system of St. Petersburg College. Currently, the State of Florida Auditor General's Office audits the College's financials and operations. The College currently adheres to internal control procedures contained in the Board of Trustee Rules and the Accounting Manual for Florida's College System. The College has also established additional internal control procedures in accordance with standards contained in the Florida Schools Red Book and other stipulated guidelines for charter schools.

#### Statements Of Net Assets And Statements Of Revenues, Expenses, And Change In Net Assets

One of the most important questions asked about the institution's finances is "Is St. Petersburg College Collegiate High School, as a whole, better or worse off as a result of the year's activities?" The statements of net assets and the statements of revenues, expenses, and change in net assets report information on the institution as a whole and on its activities in a way that helps answer this question. When revenues and other support exceed expenses, the result is an increase in net assets. When the reverse occurs, the result is a decrease in net assets. The relationship between revenues and expenses may be thought of as St. Petersburg College Collegiate High School's operating results.

These two statements report the Collegiate High School's net assets and change in them. You can think of the Collegiate High School's net assets, the difference between assets and liabilities, as one way to measure the institution's financial health or financial position. Over time, increases or decreases in the institution's net assets are one indicator of whether its financial health is improving or deteriorating.

The statements of net assets and the statements of revenues, expenses, and change in net assets include all assets, liabilities, revenues, and expenses using the accrual basis of accounting, which is similar to the accounting used by most private-sector institutions. All of the current year's revenues and expenses are taken into consideration regardless of when cash is received or paid. Condensed statements of assets, liabilities, and net assets for the Collegiate High School at June 30, 2011, 2010 and 2009 are shown in the following table:

	_	2011	•	June 30, 2010	<u>.</u>	2009
Assets Current assets Noncurrent assets	\$	959,288 -	\$	929,801	\$	725,429
Total Assets	\$	959,288	\$	929,801	\$	725,429
Liabilities Current liabilities Noncurrent liabilities	\$	<b>4,011</b> -	\$	31,504	\$	8,572
Total Liabilities  Net Assets		4,011		31,504		8,572
Unrestricted		899,710		793,173		591,385
Restricted for capital outlay projects - expendable		55,567		105,124		125,472
Total Net Assets		955,277		898,297		716,857
Total Liabilities And Net Assets	\$	959,288	\$	929,801	\$	725,429

#### St. Petersburg College Collegiate High School A Charter School And Restricted Fund Of St. Petersburg College Management's Discussion And Analysis June 30, 2011 And 2010

The condensed statements of net assets show the assets, liabilities, and net assets for the years ended June 30, 2011, 2010, and 2009. Assets consist primarily of cash and cash equivalents. Current assets increased by \$29,487 or 3.2% during 2011, and increased by \$204,372 or 28.2% during 2010. Liabilities decreased by \$27,493 or 87% during 2011. This is primarily due to a decrease in accounts payable and salary payable. Current liabilities increased by \$22,932 or 268% during 2010.

The statements of revenues, expenses, and change in net assets present the Collegiate High School's results of operations. In accordance with GASB reporting principles, revenues, and expenses are classified as either operating or nonoperating. All Collegiate High School revenues are considered nonoperating revenues under GASB. Condensed statements of revenues, expenses, and change in net assets of the Collegiate High School for the years ended June 30, 2011, 2010, and 2009 are presented in the following table:

	Year Ended June 30,				
	2011	2010	2009		
Operating Revenues	\$ -	\$ -	\$ -		
Less, operating expenses	(1,250,933)	(1,101,025)	(941,221)		
Net Operating Loss	(1,250,933)	(1,101,025)	(941,221)		
Nonoperating Revenues					
State appropriations from county school district	1,159,891	1,113,185	971,010		
Capital outlay funds	124,166	149,968	167,633		
Award funds	15,338	13,725	15,045		
Contributions	5,806	4,466	-		
Other nonoperating revenues, net	2,712	1,121	177		
Total nonoperating revenues	1,307,913	1,282,465	1,153,865		
Change In Net Assets	56,980	181,440	212,644		
Net Assets At Beginning Of Year	898,297	716,857	504,213		
Net Assets At End Of Year	\$ 955,277	\$ 898,297	\$ 716,857		

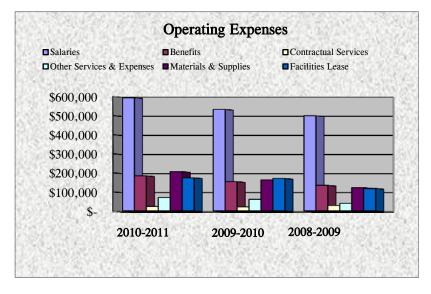
For the year ended June 30, 2011, Collegiate High School revenues exceeded expenses, resulting in a net asset balance of \$955,277. This represents an increase in net assets of \$56,980 over the year ended June 2010, compared to an increase in net assets of \$181,440 in 2010. During the 2010-2011 school year, the Collegiate High School conducted operations with nonoperating revenues of \$1,307,913. This figure represents an increase in nonoperating revenues of \$25,448 over the year ended June 30, 2010, as compared to the increase of \$128,600 during 2010. The nonoperating revenues include Florida Education Finance Program (FEFP), Charter School Capital Outlay Funds, and state of Florida school recognition awards.

#### **Operating Expenses**

Operating expenses for the Collegiate High School for the years ended June 30, 2011, 2010, and 2009 are presented in the following table:

	_	Ŋ	ear l	Ended June	30,	
		<b>2011</b> 2010 2009				2009
Salaries	\$	594,067	\$	532,516	\$	499,062
Benefits		184,117		153,371		134,170
Contractual services		23,244		21,597		28,717
Others services and expenses		69,628		60,447		39,512
Materials and supplies		206,154		162,778		122,085
Facilities lease		173,723		170,316		117,675
Total Operating Expenses	\$	1,250,933	\$	1,101,025	\$	941,221

Operating expenses of the Collegiate High School for the years ended June 30, 2011, 2010, and 2009 are presented in the following chart:



#### Statements Of Cash Flows

The statements of cash flows provide another way to assess the financial health of an institution. Its primary purpose is to provide relevant information about the cash receipts and cash payments of an entity during a period. The statements of cash flows also help users assess:

- An entity's ability to generate future net cash flows,
- > Its ability to meet its obligations as they come due, and
- > Its need for external financing.

A summary of the Collegiate High School's statements of cash flows for the years ended June 30, 2011, 2010, and 2009 is shown in the following table:

	Year Ended June 30,			
	2011	2010		2009
Cash (Used) Provided By				
Operating activities	\$ (1,275,458)	\$ (1,070,850)	\$	(958,151)
Noncapital financing activities	1,183,747	1,132,497		986,232
Capital and related financing activities	124,166	149,968		167,633
Net Increase In Cash And Cash Equivalents	32,455	211,615		195,714
Cash And Cash Equivalents At Beginning Of Year	913,366	701,751		506,037
Cash And Cash Equivalents At End Of Year	\$ 945,821	\$ 913,366	\$	701,751

Cash used for operating activities was \$1,275,458 for the year ended June 30, 2011 compared to \$1,070,850 and \$958,151 for the years ended June 30, 2010 and June 30, 2009, respectively. Uses of cash during 2011, 2010, and 2009 included payments to suppliers of \$219,520, \$136,885, and \$145,244; payments to employees of \$603,780, \$528,870, and \$493,757; benefit payments of \$185,563, \$152,736, and \$133,245; payments for other services of \$92,872, \$82,043, and \$68,230; and payments for facilities lease of \$173,723, \$170,316, and \$117,675, respectively. Payroll, benefits, and facilities lease are the major outflows of operating activities. Contributing to the increase in payments to suppliers was the purchase of computers to support the students' learning process.

Cash provided by noncapital financing activities was \$1,183,747 for the year ended June 30, 2011 compared to \$1,132,497 and \$986,232 for the years ended June 30, 2010 and June 30, 2009, respectively. These amounts represent state appropriations passed through the Pinellas County School District and awards.

Cash provided by capital and related financing activities including capital outlay funding was \$124,166 for the year ended June 30, 2011, which was a decrease of \$25,802 from 2010 compared to a \$17,665 decrease from 2009.

#### Economic Factors That Will Affect The Future

The economic position of the Collegiate High School continues to be closely tied to that of the state of Florida. It is expected that the Collegiate High School will continue to maintain its present level of services and financial health. For the school year 2011-2012, the initial FTE calculation indicates a slight decrease in annual charter revenue. The anticipated expenditures for the 2011-2012 school year may be greater than the projected revenue. However, any shortfall will be covered by the Collegiate High School's unrestricted net assets. The Charter School contract was renewed on July 1, 2009 for a period of fifteen (15) years, which is the longest term pursuant to Florida law. The present contract, which provides funding for 200 students, became effective upon the signing of both parties and will continue through June 30, 2024.

	June 30,	
	2011	2010
Assets		
Current Assets		
Cash and cash equivalents	\$ 945,821	\$ 913,366
Accounts receivable	6,178	16,435
Prepaid expenses	7,289	
Total Assets	\$ 959,288	\$ 929,801
Liabilities And Net Assets		
Current Liabilities		
Accounts payable	\$ 2,919	\$ 19,253
Salary and payroll taxes payable	1,092	12,251
Total Liabilities	4,011	31,504
Net Assets		
Unrestricted	899,710	793,173
Restricted		
Restricted for capital outlay projects - expendable	55,567	105,124
Total Net Assets	955,277	898,297
Total Liabilities And Net Assets	\$ 959,288	\$ 929,801

See accompanying notes. Page 9

	Year Ended June 30,		
	2011	2010	
Operating Revenues	\$ -	\$ -	
Operating Expenses			
Salaries	594,067	532,516	
Benefits	184,117	153,371	
Contractual services	23,244	21,597	
Other services and expenses	69,628	60,447	
Materials and supplies	206,154	162,778	
Facilities lease	173,723	170,316	
Total Operating Expenses	1,250,933	1,101,025	
Operating Loss	(1,250,933)	(1,101,025)	
Nonoperating Revenues			
State appropriations from county school district	1,159,891	1,113,185	
Capital outlay funds	124,166	149,968	
Award funds	15,338	13,725	
Contributions	5,806	4,466	
Other nonoperating revenues, net of related expense			
of \$6,943 and \$6,107 in 2011 and 2010, respectively	2,712	1,121	
Total Nonoperating Revenues	1,307,913	1,282,465	
Change In Net Assets	56,980	181,440	
Net Assets At Beginning Of Year	898,297	716,857	
Net Assets At End Of Year	\$ 955,277	\$ 898,297	

See accompanying notes. Page 10

	Year Ended June 30,	
	2011	2010
Cash Flows From Operating Activities		
Payments to suppliers	\$ (219,520)	\$ (136,885)
Payments to employees	(603,780)	(528,870)
Payments for benefits	(185,563)	(152,736)
Payments for other services	(92,872)	(82,043)
Payments for facilities lease	(173,723)	(170,316)
Net Cash Used By Operating Activities	(1,275,458)	(1,070,850)
Cash Flows From Noncapital Financing Activities		
State appropriations	1,159,891	1,113,185
Award funds	15,338	13,725
Receipts for other nonoperating activities	9,655	7,228
Payments for other nonoperating activities	(6,943)	(6,107)
Contributions	5,806	4,466
Net Cash Provided By Noncapital Financing Activities	1,183,747	1,132,497
Cash Flows From Capital And Related Financing Activities		
Capital outlay funds	124,166	149,968
Net Increase In Cash And Cash Equivalents	32,455	211,615
Cash And Cash Equivalents At Beginning Of Year	913,366	701,751
Cash And Cash Equivalents At End Of Year	\$ 945,821	\$ 913,366
Reconciliation Of Net Operating Loss  To Net Cash Used By Operating Activities  Operating loss	\$ (1,250,933)	\$ (1,101,025)
Adjustments to reconcile net operating loss		
to net cash used by operating activities		
Decrease in accounts receivable	10,257	7,243
Increase in prepaid expenses	(7,289)	-
(Decrease) increase in accounts payable	(16,334)	18,650
(Decrease) increase in other payables	(11,159)	4,282
Net Cash Used By Operating Activities	\$ (1,275,458)	\$ (1,070,850)

See accompanying notes. Page 11

## Note A - Nature Of Activities And Summary Of Significant Accounting Policies

#### Nature Of Activities

The St. Petersburg College Collegiate High School (Charter School) is a restricted fund of St. Petersburg College (the College). The general operating authority of the Charter School is contained in Section 1002.33, Florida Statutes. The Charter School operates under a charter with the sponsoring school district, the School Board of Pinellas County (Sponsor or District). The initial charter was renewed on November 11, 2008 for a period of 15 years. The renewed charter became effective on July 1, 2009 and is effective through June 30, 2024. The charter can be renewed every five school years or longer by mutual written agreement of the parties, pursuant to Florida law. At the end of the term of the charter, the Sponsor may choose not to renew the charter under grounds specified in the charter, in which case, the Sponsor is required to notify the Charter School in writing at least 90 days prior to the charter's expiration. During the term of the charter, the Sponsor may also terminate the charter if good cause is shown. The Charter School shall notify the Sponsor in writing at least 90 days prior to the expiration of the charter as to its intent to renew or not renew.

#### Basis Of Presentation

The records of the Charter School are maintained as a fund on the books of the College and, accordingly, they follow the same basis of presentation. The Charter School's accounting policies conform to accounting principles generally accepted in the United States of America applicable to colleges and universities as prescribed by the Governmental Accounting Standards Board (GASB). The National Association of College and University Business Officers (NACUBO) also provides the College with recommendations prescribed in accordance with generally accepted accounting principles promulgated by GASB and the Financial Accounting Standards Board.

GASB allows public colleges and universities the option of reporting as a special-purpose government either engaged in only business-type activities, or engaged in both governmental and business-type activities. The College elected to report as an entity engaged in only business-type activities. Therefore, these special purpose financial statements are presented accordingly.

#### Basis Of Accounting

Basis of accounting refers to when revenues, expenses, and related assets and liabilities are recognized in the accounts and reported in the financial statements. Specifically, it relates to the timing of the measurements made, regardless of the measurement focus applied. The Charter School's financial statements are presented using the economic resource measurement focus and accrual basis of accounting. Revenues, expenses, gains, losses, assets, and liabilities resulting from nonexchange activities are generally recognized when all applicable eligibility requirements, including time requirements, are met.

The Charter School's principal activity is instruction. Operating expenses include all fiscal transactions related to instruction as well as administration, academic support, student services, and physical plant operations.

Nonoperating revenues include state appropriations from the county school district, a State of Florida School Recognition Award, Charter School Capital Outlay Funds, and other grants. The Charter School follows Financial Accounting Standards Board statements and interpretations issued after November 30, 1989, unless those pronouncements conflict with GASB pronouncements.

#### Accounts Receivable

Management considers all receivables to be collectible. Accordingly, no allowance for uncollectible accounts has been provided at June 30, 2011 and 2010.

#### Cash And Cash Equivalents

Amounts reported as cash and cash equivalents consist of cash on hand and cash in demand deposit accounts. Cash deposits of the Charter School are held by banks qualified as public depositories under Florida Statute Chapter 280. All such deposits are insured by federal depository insurance or collateralized with securities held in Florida's multiple financial institution collateral pool. For purposes of the statement of cash flows, the Charter School considers all unrestricted and restricted highly liquid investments, such as money market accounts, to be cash equivalents.

#### St. Petersburg College Collegiate High School A Charter School And Restricted Fund Of St. Petersburg College Notes To Financial Statements June 30, 2011 And 2010

#### Capital Assets

The Charter School uses the policies of the College for capitalization and depreciation. The Charter School has a capitalization threshold of \$5,000 for tangible personal property and \$25,000 for improvements other than buildings. There were no capital assets as of June 30, 2011 and 2010.

#### Net Assets

The Charter School's net assets are classified into the following net asset categories:

Restricted For Capital Outlay Projects - Expendable: Net assets that must be used for the purchase, leasepurchase, or lease of permanent or relocatable school facilities and for the payment of the premiums for property and casualty insurance necessary to insure the school facilities.

Unrestricted: All other categories of net assets.

When both restricted and unrestricted resources are available to fund capital outlay projects, it is the Charter School's policy to first apply the restricted resources to such projects followed by the use of unrestricted resources.

#### Revenue Sources

Revenue for current operations is received primarily from the School Board of Pinellas County, Florida pursuant to the funding provisions included in the Charter School's charter. In accordance with the funding provisions of the Charter and Section 1002.33 (18)(b), Florida Statutes, the Charter School reports the number of full-time equivalent (FTE) students and related data to the District. State appropriations, capital outlay funds, awards, contributions, and grant funding are classified as nonoperating revenue. The level of the Charter School's operations and program services may be impacted or discontinued if funding is not renewed.

#### Reclassifications

Certain amounts in the accompanying 2010 financial statements have been reclassified to conform to the 2011 presentation. The reclassifications had no effect on previously reported net assets or change in net assets.

#### Subsequent Events

Management has evaluated subsequent events through the report date, which was the date the financial statements were available to be issued. There were no subsequent events which would require adjustment to or disclosure in the accompanying financial statements.

#### Note B - Accounts Receivable

Accounts receivable as of June 30, 2011 and 2010 consist primarily of the current month's allocation for capital outlay funding due from the Pinellas County School Board which was collected in July 2011 and 2010.

#### Note C - Functional Distribution Of Expenses

Operating expenses on the statements of revenues, expenses, and change in net assets are presented in the natural classifications. Below are those same expenses presented in functional classifications as recommended by NACUBO. The functional classification is assigned to a department based on the nature of the activity, which represents the material portion of the activity attributable to the department. Functional classification of expenses for the years ended June 30 is summarized in the following table:

	2011	2010
Instruction	\$ 613,095	\$ 497,804
Academic support	637,838	603,221
<b>Total Operating Expenses</b>	\$ 1,250,933	\$ 1,101,025

#### Note D - State Retirement Programs

#### Florida Retirement System

Most employees working in regularly established positions of the College, including the Charter School, are covered by the Florida Retirement System, a state-administered, cost-sharing, multiple-employer, defined benefit retirement plan (Plan).

Plan provisions are established by Chapters 121 and 122, Florida Statutes; Chapter 112, Part IV, Florida Statutes; Chapter 238, Florida Statutes; and Florida Retirement System Rules, Chapter 60S, Florida Administrative Code wherein Plan eligibility, contributions, and benefits are defined and described in detail. Essentially, all regular employees of participating employers are eligible and must enroll as members of the Plan. Benefits vest at specified ages or number of years of service depending upon the employee's classification. The Plan also includes an early retirement provision, but imposes a penalty for each year a member retires before the specified retirement age. The Plan provides retirement, disability, and death benefits, and annual cost of living adjustments, as well as supplements for certain employees to cover Social Security benefits lost by virtue of retirement system membership.

A Deferred Retirement Option Program (DROP), subject to provisions of Section 121.091, Florida Statutes, permits employees eligible for normal retirement under the Plan to defer receipt of monthly benefit payments while continuing employment with a Florida Retirement System employer. An employee may participate in DROP for a period not to exceed 60 months after electing to participate. During the period of DROP participation, deferred monthly benefits are held in the Florida Retirement System Trust Fund and accrue interest.

The Plan's financial statements and other supplemental information are included in the state's Comprehensive Annual Financial Report, which may be obtained by contacting the State of Florida, Department of Financial Services in Tallahassee, Florida. Also, an annual report on the Plan, which includes its financial statements, required supplemental information, actuarial report, and other relevant information may be obtained from the State of Florida, Division of Retirement in Tallahassee, Florida.

Contribution rates for Plan members are established, and may be amended, by the State of Florida. Contribution rates for the year ended June 30, 2011 are presented in the following table:

	Percent of Gross Salary	
Class or Plan	Employee	Employer(a)
Florida Retirement System - regular	%	10.77%
Florida Retirement System - senior		
management service	%	14.57%
Deferred Option Program,		
applicable to members from all of		
the above classes or plan	%	12.25%
Florida Retirement System - re-		
employed retiree	<i>(b)</i>	<i>(b)</i>

- (a) Employer rates include the post-employment health insurance supplement of 1.11% and 0.03% for administrative costs of the public employee retirement program.
- (b) Contribution rates are dependent upon retirement class of plan in which re-employed.

The Charter School's liability for participation in the Plan is limited to the payment of the required contribution at the rates and frequencies established by law on future payrolls of the Charter School. The Charter School's contributions to the Plan for the years ended June 30, 2011 and 2010 were \$57,148 and \$44,687, respectively.

#### Public Employee Optional Retirement Program

Pursuant to Section 121.4501, Florida Statutes, the Florida Legislature created a defined contribution program called the Public Employee Optional Retirement Program (PEORP). This program is an option to the Florida Retirement System and is self-directed by the employee. A retirement account is established for each employee who selects this option and an employer contribution is directed to the individual account. The employees have the responsibility of selecting how their funds are invested within the approved set of investment choices and may take their funds when they leave the Florida Retirement System. Two Charter School employees participate in this plan. The Charter School's contribution to the plan for the years ended June 30, 2011 and 2010 was \$6,497 and \$5,930, respectively.

#### Note E - Risk Management Programs

The College is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters. The College provided coverage for these risks through a self-insured program and the Florida Community Colleges Risk Management Consortium. The Charter School is part of the College's self-insured program for risk management.

#### Self-Insured Program

The board of trustees of the College has established an individual self-insured program to provide group health insurance for College employees, retirees, former employees, and their dependents. The College's liability was limited by excess reinsurance to \$350,000 per insured person for the year ended June 30, 2011 and \$200,000 for the year ended June 30, 2010. The plan is provided by an insurance company licensed by the State of Florida, Department of Financial Services, Office of Insurance Regulation. The College contributes a portion of employee premiums as a fringe benefit. The remaining portion of the employee premium and dependent coverage is by payroll deduction. Coverage for retirees, former employees, and their dependents is by prepaid premium. The Charter School is part of the College's self-insured program for group health insurance benefits.

#### Consortium

The College participated in the Florida Community Colleges Risk Management Consortium (the Consortium) which was created under authority of Section 1001.64(27), Florida Statutes, by the boards of trustees of Florida public community colleges for the purpose of joining a cooperative effort to develop, implement, and participate in a coordinated statewide community college risk management program.

The Consortium is self-sustaining through member assessments (premiums) and is reinsured through commercial companies for claims in excess of specified amounts. Insurance coverage obtained through the Consortium included fire and extended property, general and automobile liability, workers' compensation, and other liability coverage. Settled claims resulting from these risks have not exceeded coverage in any of the past three fiscal years. The Charter School is part of the College's participation in the Consortium.

#### Note F - Litigation

The College is involved in several pending and threatened legal actions not related to the Charter School. The range of potential loss from all such claims and actions, as estimated by the College's attorney and management, should not materially affect the financial condition of the College or the Charter School.

#### Note G - Related Parties

The College's Auxiliary Fund purchased the portable classrooms to be used exclusively by the Charter School. Prior to September 1, 2007, there was an informal internal arrangement whereby the Charter School repaid to the Auxiliary Fund the cost of the portable classrooms, the associated build-out, and connectivity to other College owned assets, along with the estimated value of investment earnings forfeited by the Auxiliary Fund.

This arrangement was replaced with a formal lease agreement between St. Petersburg College Collegiate High School and St. Petersburg College. The term of the lease agreement is 30 years commencing on September 1, 2007. The lease was amended in March 2009. The amendment was necessary since the Collegiate High School moved into its new facilities on the second floor of the new Student Services Building in January 2009. Either party may terminate this agreement upon giving the other party no less than 360 days notice. The Charter School will pay to the College base rent for the leased premises for each year during the lease term in the amount of \$15 per square foot or \$168,630. The base rent shall escalate on the anniversary date of each year during the lease term at a rate of 2% from the immediately preceding year's base rent. Lease payments made for the years ended June 30, 2011 and 2010 were \$173,723 and \$170,316, respectively.

Scheduled lease payments for future periods under the operating lease with the College are as follows:

Year Ending June 30,	
2012	\$ 175,443
2013	178,952
2014	182,531
2015	186,181
2016	189,905
2017-2021	1,008,037
2022-2026	1,112,955
2027-2031	1,228,792
2032-2036	1,356,686
2037	 287,832
	\$ 5,907,314

The Charter School receives annual Capital Outlay funding. This recurring capital outlay allocation and net assets restricted for capital outlay projects are expected to be sufficient to cover the lease payments, as well as meet other capital outlay requirements of the Charter School. The Charter School has net assets restricted for capital outlay projects of approximately \$56,000 and \$105,000 at June 30, 2011 and 2010, respectively.

#### Note H - Operating Lease Commitments

The Charter School leases computer equipment and a copier under operating leases. The computer lease expires in 2014; the copier lease in 2013. These leased assets and the related commitments are not reported on the Charter School's statement of net assets. Operating lease payments are recorded as expenses when paid or incurred. Future minimum lease commitments for noncancelable operating leases are as follows:

Year Ending June 30,	
2012	\$ 20,463
2013	18,939
2014	2,848
	\$ 42,250



## Gregory, Sharer & Stuart, P.A.

Certified Public Accountants and Business Consultants

## Independent Auditor's Report On Internal Control Over Financial Reporting And On Compliance And Other Matters Based On An Audit Of Financial Statements Performed In Accordance With Government Auditing Standards

To the Board of Trustees of St. Petersburg College On Behalf of St. Petersburg College Collegiate High School St. Petersburg, Florida

We have audited the special purpose financial statements of St. Petersburg College Collegiate High School as of and for the year ended June 30, 2011 and have issued our report thereon dated October 10, 2011. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

#### **Internal Control Over Financial Reporting**

In planning and performing our audit, we considered St. Petersburg College Collegiate High School's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of St. Petersburg College Collegiate High School's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the St. Petersburg College Collegiate High School's internal control over financial reporting.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A *material weakness* is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be deficiencies, significant deficiencies, or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.

#### Compliance and Other Matters

As part of obtaining reasonable assurance about whether St. Petersburg College Collegiate High School's special purpose financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

This report is intended solely for the information and use of the board of trustees of St. Petersburg College, the management of St. Petersburg College Collegiate High School, and sponsoring agencies and is not intended to be and should not be used by anyone other than these specified parties.

Gregory, Sharer & Stuart, P.A.

Regard Street, P.A.

St. Petersburg, Florida October 10, 2011

## Gregory, Sharer & Stuart, P.A.

Certified Public Accountants and Business Consultants

#### Management Letter

To the Board of Trustees of St. Petersburg College On Behalf of St. Petersburg College Collegiate High School St. Petersburg, Florida

We have audited the special purpose financial statements of St. Petersburg College Collegiate High School as of and for the fiscal year ended June 30, 2011, and have issued our report thereon dated October 10, 2011.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. We have also issued our Independent Auditor's Report On Internal Control Over Financial Reporting And On Compliance And Other Matters Based On An Audit Of Financial Statements Performed In Accordance With *Government Auditing Standards*. Disclosures in that report, if any, which is dated October 10, 2011, should be considered in conjunction with this management letter.

Additionally, our audit was conducted in accordance with the provisions of Chapter 10.850, Rules of the Auditor General, which governs the conduct of charter schools and similar entity audits performed in the State of Florida. This letter includes the following information, which is not included in the aforementioned auditor's reports:

- > Section 10.854(1)(e)1, Rules of the Auditor General, requires that we determine whether or not corrective actions have been taken to address findings and recommendations made in the preceding annual financial audit report. There were no findings or recommendations made in the June 30, 2010 financial audit report.
- > Section 10.854(1)(e)2, Rules of the Auditor General, requires a statement be included as to whether or not the school has met one or more of the conditions described in Section 218.503(1), Florida Statutes, and identification of the specific condition(s) met. In connection with our audit, we determined that St. Petersburg College Collegiate High School did not meet any of the conditions described in Section 218.503(1), Florida Statutes, which may result in a state of financial emergency.
- ➤ Section 10.854(1)(e)3, Rules of the Auditor General, requires that we address in the management letter any recommendations to improve the school's financial management. In connection with our audit, we did not have any such recommendations.
- > Section 10.854(1)(e)4, Rules of the Auditor General, requires that we address violations of provisions of contracts or grant agreements, or abuse, that have occurred or are likely to have occurred, that have an effect on the financial statements that is less than material but more than inconsequential. In connection with our audit, we did not have any such findings.
- > Section 10.854(1)(e)5, Rules of the Auditor General, provides that the auditor may, based on professional judgment, report the following matters that have an inconsequential effect on the financial statements considering both quantitative and qualitative factors: (1) violations of provisions of contracts or grant agreements, fraud, illegal acts, or abuse, and (2) deficiencies in internal control that are not significant deficiencies. In connection with our audit, we did not have any such findings.

- ➤ Section 10.854(1)(e)6, Rules of the Auditor General, requires the name or official title of the school. The official title of the school is St. Petersburg College Collegiate High School.
- ➤ Pursuant to Sections 10.854(1)(e)7.a and 10.855(10), Rules of the Auditor General, we applied financial condition assessment procedures to determine whether deteriorating financial conditions exist that might cause a condition described in Section 218.503(1) to occur if actions are not taken to address such conditions. It is management's responsibility to monitor the St. Petersburg College Collegiate High School's financial condition, and our financial condition assessment was based in part on representations made by management and the review of financial information provided by same.

Pursuant to Chapter 119, Florida Statutes, this management letter is a public record and its distribution is not limited. Auditing standards generally accepted in the United States of America require us to indicate that this letter is intended solely for the information and use of the board of trustees of St. Petersburg College, the management of St. Petersburg College Collegiate High School, and the Florida Auditor General, and is not intended to be and should not be used by anyone other than these specified parties.

Gregory, Sharer & Stuart, P.A.

Jayery, Shows + Street, P.A.

St. Petersburg, Florida October 10, 2011

### St. Petersburg College Collegiate High School

A Charter School And Restricted Fund Of St. Petersburg College

Report To The Board Of Trustees St. Petersburg College

October 10, 2011

## Gregory, Sharer & Stuart, P.A.

Certified Public Accountants and Business Consultants

Board of Trustees of St. Petersburg College On Behalf of St. Petersburg College Collegiate High School (Charter School)

We are pleased to present this report related to our audit of the special purpose financial statements for the Charter School for the fiscal year ended June 30, 2011. This report summarizes certain matters required by professional standards to be communicated to you in your oversight responsibility for the Charter School's financial and compliance reporting process.

This report is intended solely for the information and use of the board of trustees of St. Petersburg College and management of the Charter School and is not intended to be and should not be used by anyone other than these specified parties. It will be our pleasure to respond to any questions you have regarding this report. We appreciate the opportunity to continue to be of service to St. Petersburg College and the Charter School.

Gregory, Sharer & Stuart, P.A.

Dryng Shows + Stust, P.A.

St. Petersburg, Florida October 10, 2011

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### **Required Communications**

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Exhibit A - Copy Of Management's Representation Letter

# St. Petersburg College Collegiate High School A Charter School And Restricted Fund Of St. Petersburg College Required Communications Year Ended June 30, 2011

Statement on Auditing Standards No. 114 requires the auditor to communicate certain matters to keep those charged with governance adequately informed about matters related to the financial statement audit that are, in our professional judgment, significant and relevant to the responsibilities of those charged with governance in overseeing the financial reporting process. The following summarizes these communications.

Area	Comments
Auditor's Responsibility Under Professional Standards	Our responsibility under auditing standards generally accepted in the United States of America and Government Auditing Standards, issued by the Comptroller General of the United States, has been described in our arrangement letter dated May 16, 2011.
Accounting Practices	Adoption of, or Change in, Accounting Policies
	Management has the ultimate responsibility for the appropriateness of the accounting policies used by the Charter School. The Charter School did not adopt any significant new accounting policies nor have there been any changes in existing significant accounting policies during the current period.
	Significant or Unusual Transactions
	We did not identify any significant or unusual transactions or significant accounting policies in controversial or emerging areas for which there is a lack of authoritative guidance or consensus.
	Alternative Treatments Discussed with Management
	We did not discuss with management any alternative treatments within generally accepted accounting principles for accounting policies and practices related to material items during the current audit period.
Management's Judgments and Accounting Estimates	There are no significant estimates in the Charter School's financial statements. However, management's judgment is called upon related to the Charter School's accounting for purchases of equipment using the policy of the College. Items not requiring capitalization under the College's policy may be significant with respect to the assets of the Charter School.
Financial Statement Disclosures	We have no comments regarding the Charter School's presentation of financial information as it relates to the neutrality, consistency, and clarity of the disclosures in the financial statements.

# St. Petersburg College Collegiate High School A Charter School And Restricted Fund Of St. Petersburg College Required Communications Year Ended June 30, 2011

Area	Comments
Audit Adjustments	There were no audit adjustments made to the original trial balance presented to us at the beginning of our audit.
Uncorrected Misstatements	There are no uncorrected financial statement misstatements noted in connection with the 2011 audit.
Disagreements with Management	We encountered no disagreements with management over the application of significant accounting principles, the basis for management's judgments on any significant matters, the scope of the audit, or significant disclosures to be included in the financial statements.
Consultations with Other Accountants	We are not aware of any consultations management had with other accountants about accounting or auditing matters.
Significant Issues Discussed with Management	No significant issues arising from the audit were discussed or were the subject of correspondence with management.
Difficulties Encountered in Performing the Audit	We did not encounter any difficulties in dealing with management during the audit.
Significant Deficiencies and Material Weaknesses	None reported.
Certain Written Communications Between Management and Our Firm	Copies of certain written communications between our firm and the management of the entity are attached as Exhibit A.



## Office of the President 727-341-3241

**Board of Trustees** 

Kenneth P. Burke Chairman

Terrence E. Brett Vice Chairman

Evelyn M. Bilirakis Trustee

Deveron M. Gibbons Trustee

W. Richard Johnston Trustee

William D. Law, Jr. President October 10, 2011

Gregory, Sharer & Stuart, P.A. 100 Second Avenue South, Suite 600 St. Petersburg, FL 33701

In connection with your audits of the special purpose financial statements of St. Petersburg College Collegiate High School (Charter School) as of and for the years ended June 30, 2011 and 2010, we confirm that we are responsible for the fair presentation in the financial statements of financial position, changes in net assets, and cash flows in conformity with accounting principles generally accepted in the United States of America.

We confirm, to the best of our knowledge and belief, as of October 10, 2011 the following representations made to you during your audits.

- 1. The special purpose financial statements referred to above are fairly presented in conformity with accounting principles generally accepted in the United States of America applicable to colleges and universities as prescribed by the Governmental Accounting Standards Board (GASB).
- 2. We have made available to you:
  - a) All financial records and related data.
  - b) All minutes of the meetings of the board of trustees of St. Petersburg College or summaries of actions of recent meetings for which minutes have not yet been prepared.
- 3. We have no knowledge of fraud or suspected fraud affecting the Charter School involving:
  - a) Management.
  - b) Employees who have significant roles in the internal control.
  - c) Others where the fraud could have a material effect on the financial statements.
- 4. We acknowledge our responsibility for the design and implementation of programs and controls to provide reasonable assurance that fraud is prevented and detected.
- 5. We have no knowledge of any allegations of fraud or suspected fraud affecting the Charter School received in communications from employees, former employees, regulators, or others.
- 6. We are aware of no significant deficiencies, including material weaknesses, in the design or operation of internal controls that could adversely affect the Charter School's ability to record, process, summarize, and report financial data.
- 7. There have been no communications from regulatory agencies concerning noncompliance with, or deficiencies in, financial reporting practices.

- 8. The following have been properly recorded and/or disclosed in the special purpose financial statements, where applicable:
  - a) Related-party relationships, transactions, and related amounts receivable or payable including sales, purchases, loans, transfers, leasing arrangements, and guarantees, all of which have been recorded in accordance with the economic substance of the transactions.
  - b) All leases and material amounts of rental obligations under long-term leases.
  - c) All significant estimates and material concentrations known to management which are to be disclosed in accordance with the Risks and Uncertainties Topic of the FASB Accounting Standards Codification. Significant estimates are estimates at the balance sheet date which could change materially within the next year. Concentrations refer to volumes of business, revenues, available sources of supply, or markets for which events could occur which would significantly disrupt normal finances within the next year.
  - d) Concentrations of credit risk.
  - e) All recordable contributions, by appropriate net asset class.
  - f) Reclassifications between net asset classes.
  - g) Allocations of functional expenses based on a reasonable basis.
- 9. We are responsible for making the accounting estimates included in the special purpose financial statements. Those estimates reflect our judgment based on our knowledge and experience about past and current events and our assumptions about conditions we expect to exist and courses of action we expect to take. In that regard, adequate provisions have been made, where applicable:
  - a) To reduce receivables to their estimated net collectable amounts.
  - b) For pension obligations, postretirement benefits other than pensions and deferred compensation agreements attributable to employee services rendered through June 30, 2011.

#### 10. There are no:

- a) Material transactions that have not been properly recorded in the accounting records underlying the special purpose financial statements.
- b) Violations or possible violations of laws or regulations whose effects should be considered for disclosure in the financial statements or as a basis for recording a loss contingency. In that regard, we specifically represent that we have not been designated as, or alleged to be, a "potentially responsible party" by the Environmental Protection Agency in connection with any environmental contamination.
- c) Other material liabilities or gain or loss contingencies that are required to be accrued or disclosed by the Contingencies Topic of the FASB Accounting Standards Codification.
- d) Guarantees, whether written or oral, under which the Charter School is contingently liable.
- e) Arrangements with financial institutions involving compensating balances or other arrangements involving restrictions on cash balances.
- f) Lines of credit or similar arrangements.
- g) Amounts of contractual obligations for plant construction and/or purchase of real property, equipment, other assets, and intangibles.
- h) Liabilities that are subordinated to any other actual or possible liabilities of the Charter School.

11. We are not aware of any pending or threatened litigation, claims or assessments or unasserted claims or assessments that are required to be accrued or disclosed in the financial statements in accordance with the Contingencies Topic of the FASB Accounting Standards Codification and we have not consulted a lawyer concerning litigation, claims, or assessments regarding matters related to the Charter School.

The Charter School has satisfactory title to all owned assets.

- 12. We have complied with all aspects of contractual agreements, grants, and donor restrictions that would have a material effect on the special purpose financial statements in the event of noncompliance. In connection therewith, we specifically represent that we are responsible for determining that we are not subject to the requirements of the federal and state Single Audit Acts and OMB Circular No. A-133, because we have not received, expended, or otherwise been the beneficiary of the required amount of federal or state awards during the periods of these audits.
- 13. There are no uncorrected financial statement misstatements noted in connection with the 2011 audit.
- 14. The Charter School's allocation of St. Petersburg College's pooled cash was \$945,821 and \$913,366 at June 30, 2011 and 2010, respectively.
- 15. The College's Auxiliary Fund purchased the portable classrooms to be used exclusively by the Charter School. Prior to September 1, 2007, there was an informal internal arrangement whereby the Charter School repaid to the Auxiliary Fund the cost of the portable classrooms, the associated build-out, and connectivity to other College-owned assets, along with the estimated value of investment earnings forfeited by the Auxiliary Fund.

This arrangement was replaced with a formal lease agreement between St. Petersburg College Collegiate High School and St. Petersburg College. The term of the lease agreement is 30 years commencing on September 1, 2007. The lease was amended in March 2009. The amendment was necessary since the Collegiate High School moved into its new facilities on the second floor of the new Student Services Building in January 2009. Either party may terminate this agreement upon giving the other party no less than 360 days notice. The Charter School will pay to the College base rent for the leased premises for each year during the lease term in the amount of \$15 per square foot or \$168,630. The base rent shall escalate on the anniversary date of each year during the lease term at a rate of 2% from the immediately preceding year's base rent. Lease payments made for the years ended June 30, 2011 and 2010 were \$173,723 and \$170,316, respectively.

The Charter School receives annual Capital Outlay funding. This recurring capital outlay allocation and net assets restricted for capital outlay projects are expected to be sufficient to cover the lease payments, as well as meet other capital outlay requirements of the Charter School. The Charter School has net assets restricted for capital outlay projects of approximately \$56,000 and \$105,000 at June 30, 2011 and 2010, respectively.

16. The Charter School has no liability for claims or losses under the self-insurance program as of June 30, 2011 and 2010.

- 17. We are responsible for determining that significant events or transactions that have occurred since the statements of net assets date and through October 10, 2011 have been recognized or disclosed in the financial statements. No events or transactions have occurred subsequent to the statements of net assets date and through October 10, 2011 that would require recognition or disclosure in the financial statements. We further represent that as of October 10, 2011 the financial statements were complete in a form and format that complied with accounting principles generally accepted in the United States of America, and all approvals necessary for issuance of the financial statements had been obtained.
- 18. During the course of your audits, you may have accumulated records containing data which should be reflected in our books and records. All such data have been so reflected. Accordingly, copies of such records in your possession are no longer needed by us.

In connection with your audits, conducted in accordance with Government Auditing Standards, we confirm:

- 19. We are responsible for:
  - a) Compliance with the laws, regulations, and provisions of contracts and grant agreements applicable to the Charter School.
  - b) Establishing and maintaining effective internal control over financial reporting.
- 20. We have identified and disclosed to you, as applicable:
  - a) All laws, regulations, and provisions of contracts and grant agreements that have a direct and material effect on the determinations of financial statement amounts or other financial data significant to audit objectives.
  - b) Violations (and possible violations) of laws, regulations, and provisions of contracts and grant agreements whose effects should be considered for disclosure in the auditor's report on noncompliance.
- 21. We have a process to track the status of audit findings and recommendations, if applicable.
- 22. We have reviewed, approved, and take full responsibility for the financial statements and related notes and acknowledge the auditor's role in the preparation of this information.

St. Petersburg College Collegiate High School

William D. Law, Jr., President

Vonda Woods, Director of Accounting Services